



COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT

October 13, 2017

Mr. Jeff Bezos  
Chairman and CEO  
Amazon.com Inc.  
410 Terry Avenue North  
Seattle, Washington 98109

Dear Mr. Bezos:

I'd like to express my enthusiastic support for selecting the Commonwealth of Pennsylvania as the location for Amazon's proposed HQ2 project. With a combination of boasting the strongest workforce in the nation, an exemplary education system, a location proximate to much of the United States, and a low cost of living, Pennsylvania is uniquely poised to deliver on the requirements laid out in Amazon's request for proposal (RFP).

I can say without reservation that business is booming in Pennsylvania. From heavy equipment manufacturing, to site redevelopment and expansion projects, to Royal Dutch Shell's progress on its \$6 billion ethane cracker plant, the current business climate in the Keystone State rivals any in the United States and is a magnet for entrepreneurs from coast-to-coast and around the world.

As a former business owner, Governor Tom Wolf knows that the commonwealth can help set the table for robust private sector growth and has made that a priority since day one by making investments in 21<sup>st</sup> century manufacturing, refocusing our economic development dollars and strategies, and implementing pro-business policies such as the elimination of burdensome taxes on businesses such as the Capital Stock and Franchise Tax.

I can tell you firsthand that our economic development team has been busier than ever working with businesses and site selectors interested in Pennsylvania due to our strong business climate and key assets such as our location and low-cost energy.

Our prime location provides easy access both within our own borders, and beyond. Pennsylvania is one day's drive from nearly 40 percent of the U.S. population and 60 percent of the Canadian population, four of the 10 largest U.S. markets, and nearly 40 percent of all U.S. manufacturers.

Pennsylvania boasts a world-class, integrated network of interstate highways, modern freight railroads, six international airports, and is the only state with port access to the Atlantic Ocean (Philadelphia), Gulf of Mexico (Pittsburgh), and Great Lakes (Erie) for convenient international importing and exporting.

Low-cost energy access is extremely important for all businesses, and is just another advantage for businesses in Pennsylvania. The commonwealth is located at the center of the Marcellus

Shale, the largest shale play in the U.S., and is becoming one of the most energy-efficient production regions.

Pennsylvania has exactly what companies need to grow and thrive, and Governor Wolf has dedicated his administration to making Pennsylvania open for business. I eagerly await your response, and I welcome you to let me know of any way I can assist in making the Commonwealth of Pennsylvania the site of Amazon's new home.

Sincerely,

A handwritten signature in black ink, appearing to read "Dennis M. Davin", with a long horizontal stroke extending to the right.

Dennis M. Davin  
Secretary, Pennsylvania Department of Community and Economic Development