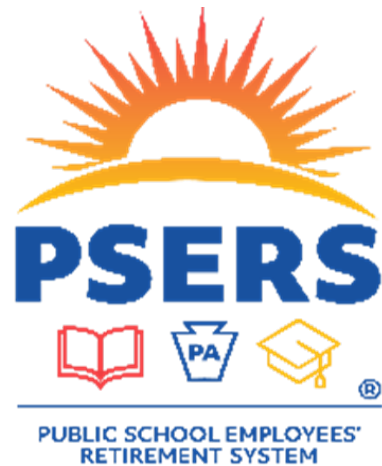


COSO Based Risk Assessment



Internal Audit Office (IAO)

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Introduction



Objectives



- Identify the objectives, components, and principles in the COSO Framework.
- Describe risk appetite and risk tolerance.
- Explain the difference between inherent risk and residual risk.
- Recognize the COSO Framework concepts of likelihood and impact in determining risk significance.
- Apply risk assessment concepts to a risk assessment scenario.

Risk Assessment



Internal controls - provide reasonable assurance that the agency will successfully achieve its objectives

Internal Audit - well positioned to interact with management assess risks holistically

COSO Framework:

- control risks to an acceptable levels and achieve the agency's objectives.
- offers practical guide for risk assessment
- link audit activities to the processes that are most critical

COSO

(Committee of Sponsoring Organizations)

5 sponsoring organizations:

American Institute of Certified Public Accountants (AICPA)

American Accounting Association (AAA)

Financial Executives International (FEI)

Institute of Internal Auditors (IIA)

Institute of Management Accountants (IMA).

COSO's goal is to provide thought leadership dealing with three interrelated subjects: enterprise risk management (ERM), internal control, and fraud deterrence.


Enterprise Risk Management – Integrated Framework (2004, 2017)

 Internal Control - Integrated Framework (1992, 2013).

Fraudulent Financial Reporting: 1987-1997 studies (1999)

Fraudulent Financial Reporting: 1998-2007 studies (2010)

Internal Controls Framework

| Components | Principles | No. of Points of Focus |
|---|---|--|
|  <p><i>Control Environment</i></p> <p><i>Risk Assessment</i></p> <p><i>Control Activities</i></p> <p><i>Information & Communication</i></p> <p><i>Monitoring Activities</i></p> | <ol style="list-style-type: none"> 1. Commitment to integrity and ethical values 2. Independent board of directors oversight 3. Structures, reporting lines, authorities, responsibilities 4. Attract, develop and retain competent people 5. People held accountable for internal control | <p>4</p> <p>4</p> <p>3</p> <p>4</p> <p>5</p> |
| | <ol style="list-style-type: none"> 6. Clear objectives specified 7. Risks identified to achievement of objectives 8. Potential for fraud considered 9. Significant changes identified and assessed | <p>5</p> <p>5</p> <p>4</p> <p>3</p> |
| | <ol style="list-style-type: none"> 10. Control activities selected and developed 11. General IT controls selected and developed 12. Controls deployed through policies and procedures | <p>6</p> <p>4</p> <p>6</p> |
| | <ol style="list-style-type: none"> 13. Quality information obtained, generated and used 14. Internal control information internally communicated 15. Internal control information externally communicated | <p>5</p> <p>4</p> <p>5</p> |
| | <ol style="list-style-type: none"> 16. Ongoing and/or separate evaluations conducted 17. Internal control deficiencies evaluated and communicated | <p>7</p> <p>3</p> |



- No “one size fits all” solution for designing a risk assessment process
- COSO Framework provides practical guidance on measuring and prioritizing risks, which is the basis for the organization’s risk response.
- The goal of risk assessment is to determine how to manage risk levels within a defined threshold while preserving the organization’s ability to act on opportunities in line with its strategic goals. (costs and benefits)
- The identification and analysis of risk is performed by management.
- The key risks identified by management become the focus for internal audit to evaluate the design and effectiveness of key controls.

Risk Assessment – 4 Principles

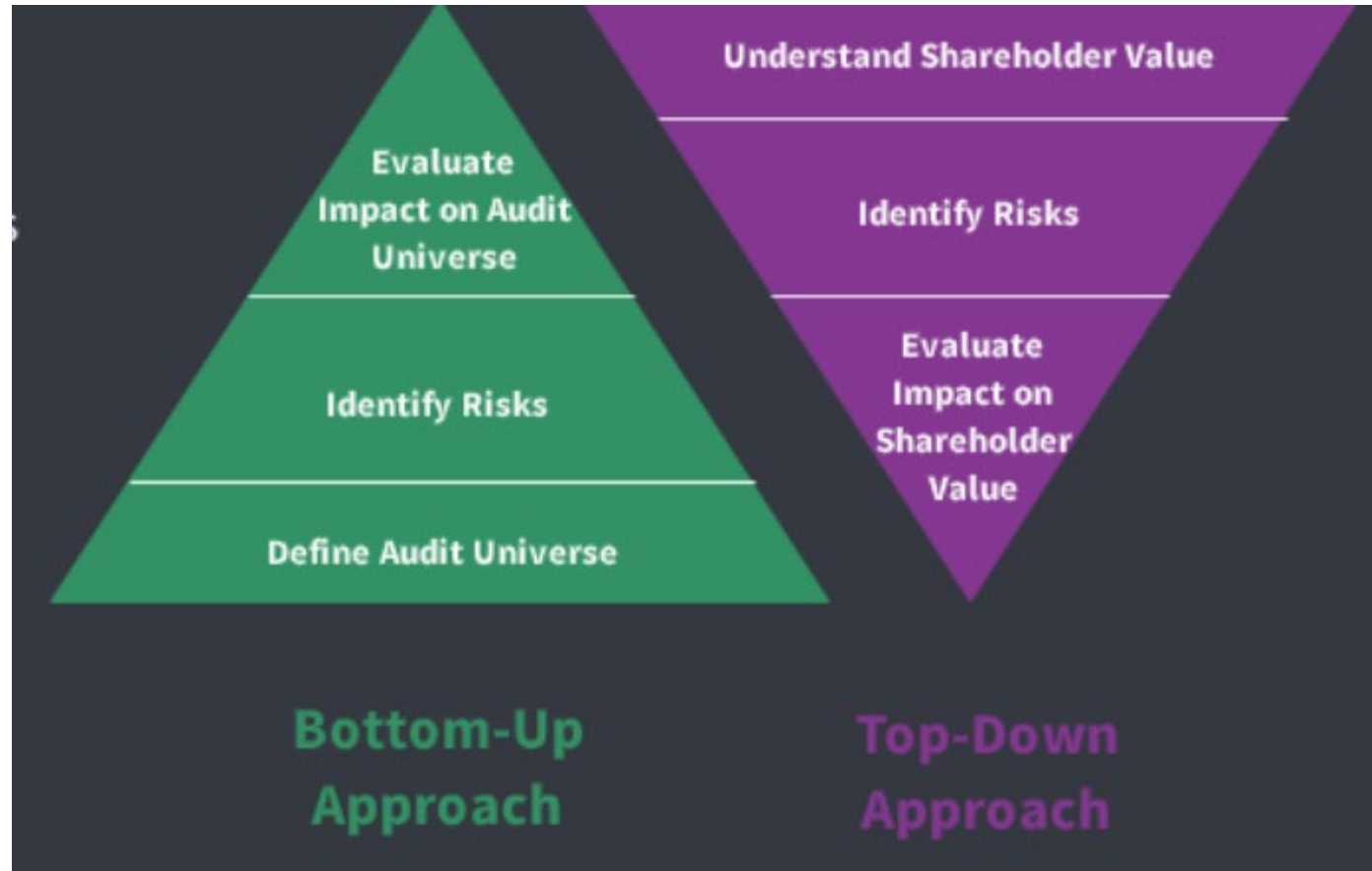
- Principle 6: The organization specifies objectives with sufficient clarity to enable the identification and assessment of risks relating to objectives.
- Principle 7: The organization identifies risks to the achievement of its objectives across the entity and analyzes risks as a basis for determining how the risks should be managed.
- Principle 8: The organization considers the potential for fraud in assessing risks to the achievement of objectives.
- Principle 9: The organization identifies and assesses changes that could significantly impact the system of internal control.

Starting with Management

Audit Risk Assessment

- Opportunity for internal auditors to collaborate with multiple levels of management to gain an understanding of how risks impact the organization's strategies
- Gain insight on the effectiveness of the organization's culture and governance.
- Dynamic (not checklist); Enterprise/aggregate (not silo)

Risk Assessment Approach



Using both approaches ensure key risks are identified and addressed.

Clear Understanding:



Risk Universe Completeness

Once internal audit knows the organization's objectives and the business processes used to achieve those objectives, they can evaluate the completeness of the key risks identified.

There are known knowns. These are things we know that we know. There are known unknowns. That is to say, there are things that we know we don't know. But there are also unknown unknowns. There are things we don't know we don't know. - Donald Rumsfeld

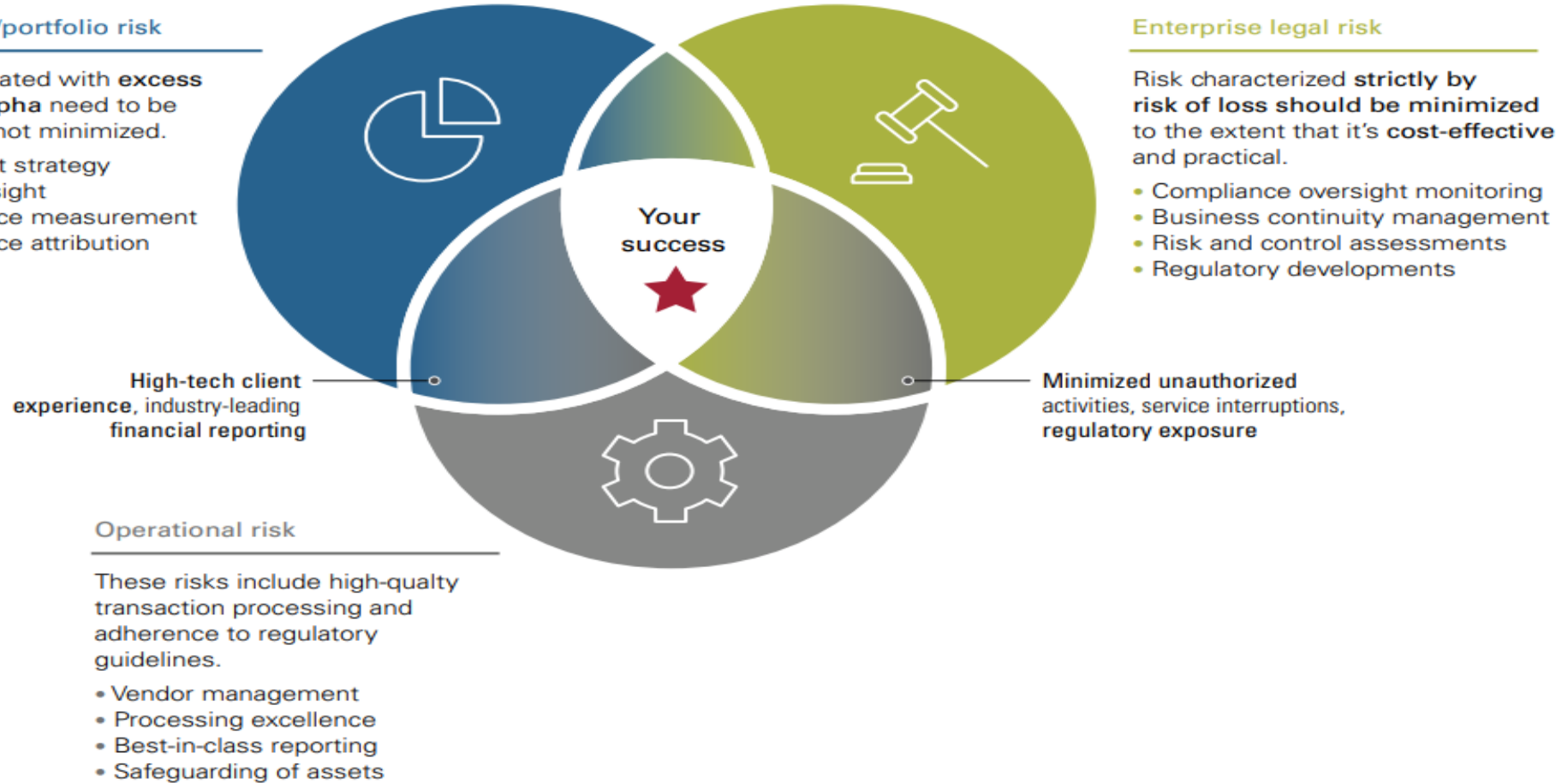
Does the risk you're taking align with your stated risk tolerance?

Holistic risk management and fiduciary confidence

Investment/portfolio risk

Risks associated with **excess return or alpha** need to be **optimized**, not minimized.

- Investment strategy
- Fund oversight
- Performance measurement
- Performance attribution



Source: Vanguard.

Categories of Risk

- Entity-Level Risk - Risk that affects the overall entity
- Operations Risk - Risk to an organization's internal processes, people, and systems
- Financial Risk - Risk to an organization's ability to achieve its financial goals and safeguard its assets
- Compliance Risk - Risk to an organization's ability to comply with laws, regulations, codes of conduct, and standards

| Entity-Level Risks | Operational Risks | Financial Risks | Compliance Risks |
|--|-------------------------------------|--|-------------------------------|
| Change in regulations Economic turmoil Competition | Supply Manpower Communication | Available capital Interest rates Currency exchange | Fraud Governance Ethics |

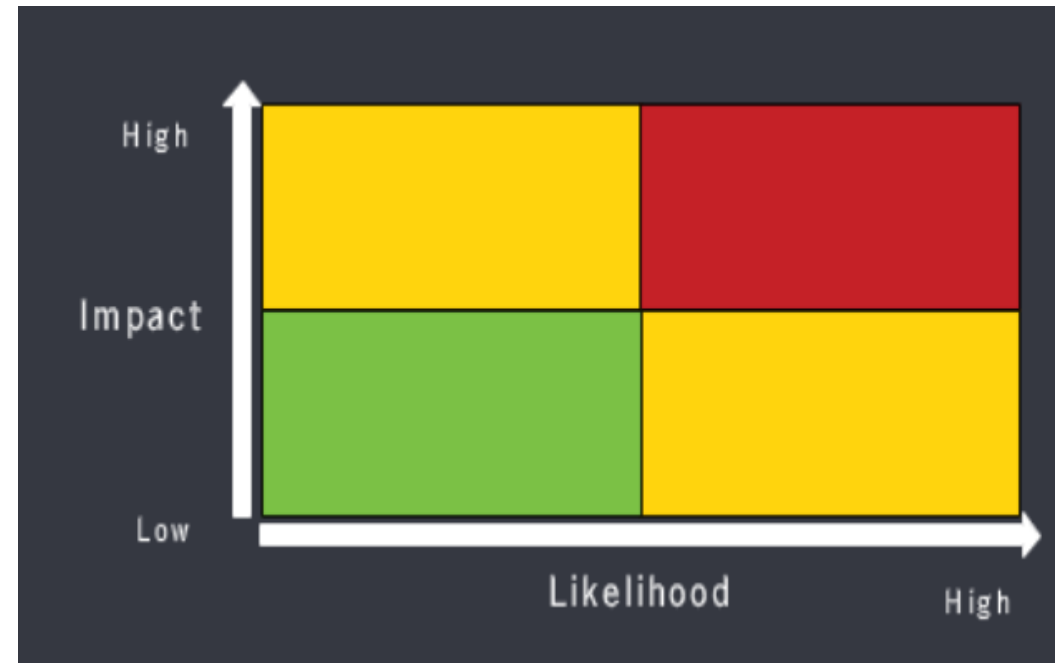
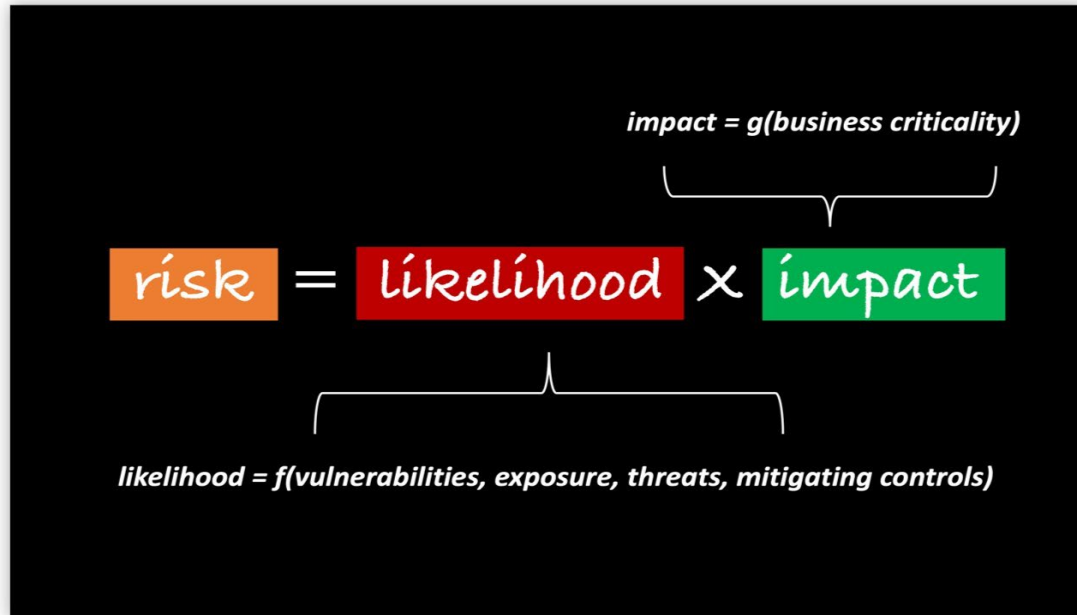
Risk Analysis

Process

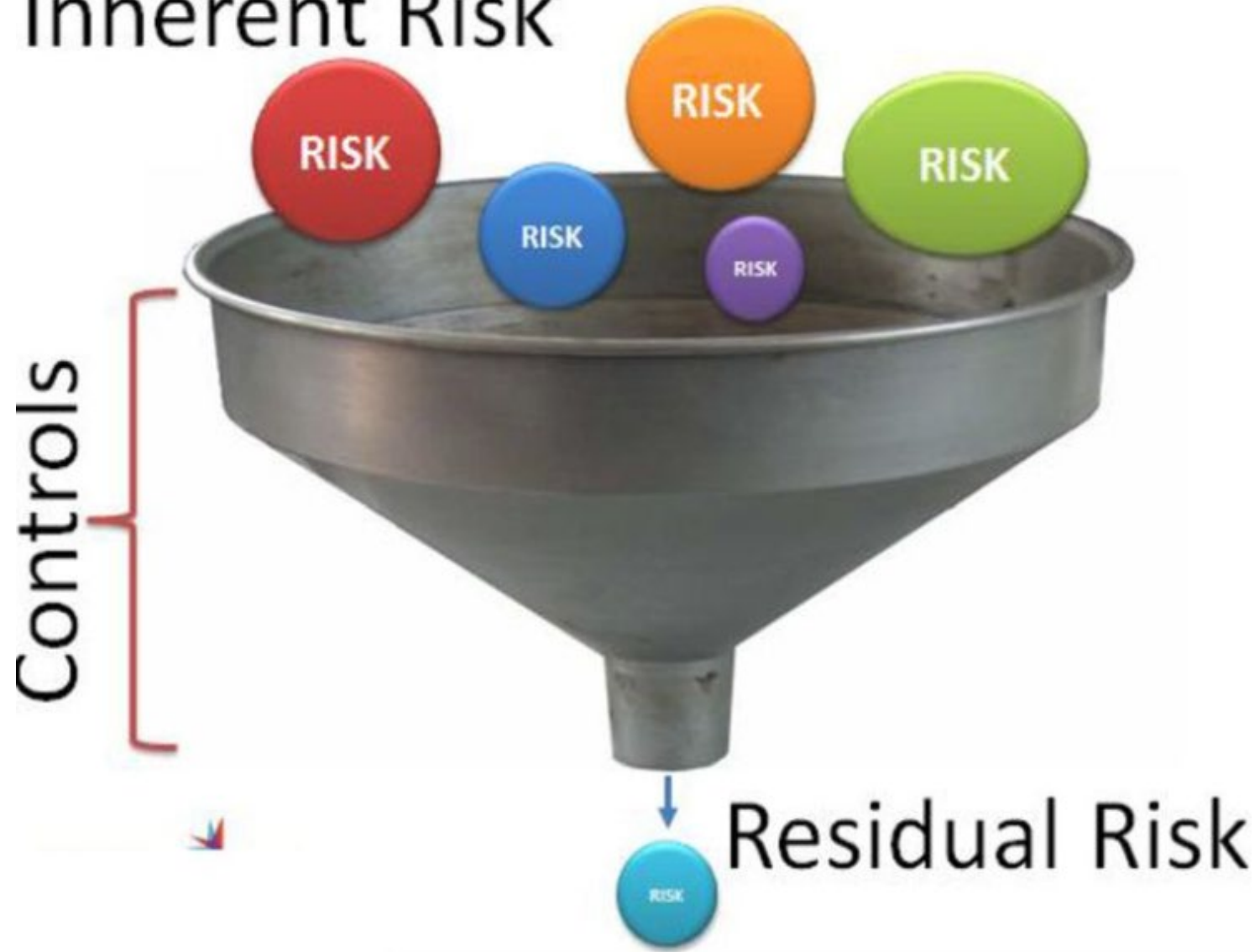


The most potential to prevent the achievement of process-level objectives should be included in the audit plan

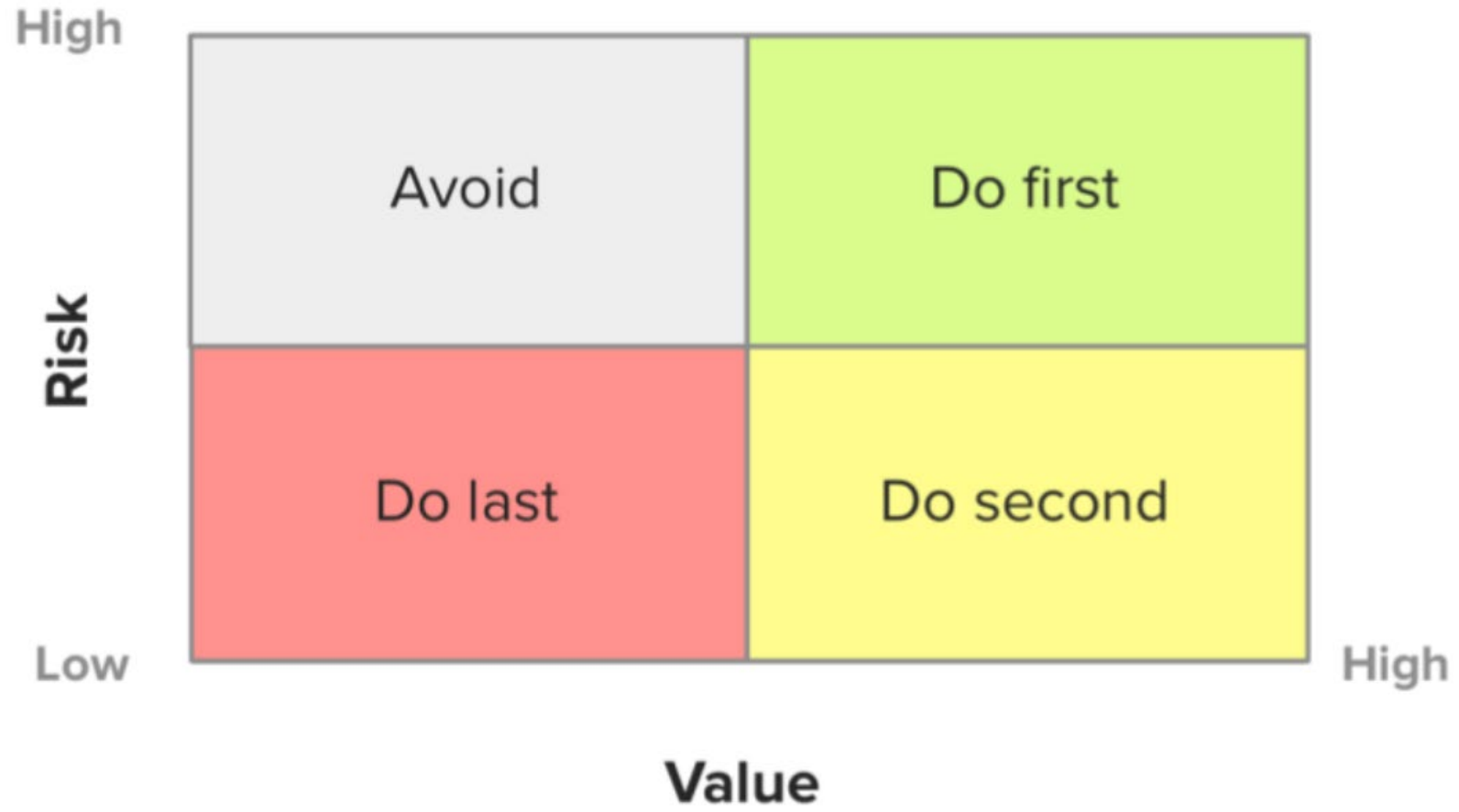
Risk Analysis Process



Inherent Risk



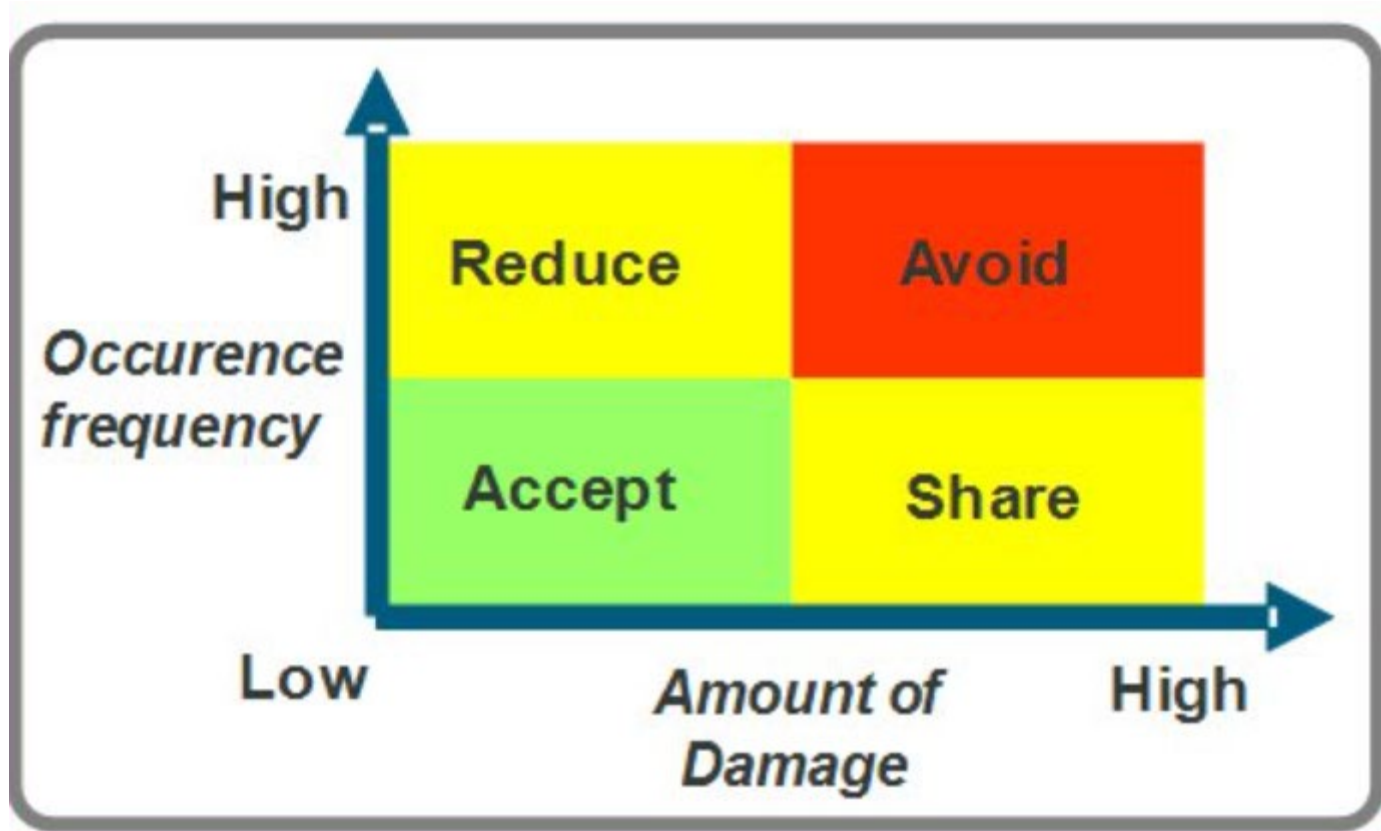
Risk Prioritization



Risk Rating/Risk Matrix

| | | | | | | | Impact | |
|----------------------------|------------|-------------------|----------------------|----------------------|----------------------|----------------------|------------|--------------------|
| | | Remote (0-10%) | Unlikely (10-25%) | Possible (25-50%) | Probable (50-90%) | Certain (90-100%) | Extreme | >\$100 million |
| I M P A C T | Extreme | Medium | High | Critical | Critical | Critical | Extreme | >\$100 million |
| | High | Medium | Medium | High | Critical | Critical | High | \$25-\$100 million |
| | Medium | Low | Medium | Medium | High | Critical | Medium | \$5-\$25 million |
| | Low | Low | Low | Medium | Medium | High | Low | \$1-\$5 million |
| | Negligible | Low | Low | Low | Medium | Medium | Negligible | <\$1 million |
| | | LIKELIHOOD | | | | | | |

Risk Response



| | | LIKELIHOOD | | | | | Impact | |
|--------|------------|-------------------|----------------------|----------------------|----------------------|----------------------|------------|--------------------|
| | | Remote (0-10%) | Unlikely (10-25%) | Possible (25-50%) | Probable (50-90%) | Certain (90-100%) | | |
| IMPACT | Extreme | Medium | High | Critical | Critical | Critical | Extreme | >\$100 million |
| | High | Medium | Medium | High | Critical | Critical | High | \$25-\$100 million |
| | Medium | Low | Medium | Medium | High | Critical | Medium | \$5-\$25 million |
| | Low | Low | Low | Medium | Medium | High | Low | \$1-\$5 million |
| | Negligible | Low | Low | Low | Medium | Medium | Negligible | <\$1 million |

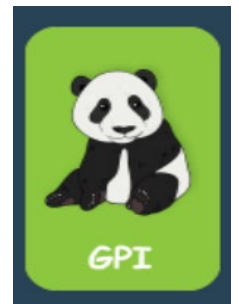
| Risk Response Heat Map | | | | | | |
|------------------------|------------|-------------------|----------------------|----------------------|----------------------|----------------------|
| IMPACT | Extreme | Reduce | Reduce Share Avoid | Reduce Share Avoid | Reduce Share Avoid | Reduce Share Avoid |
| | High | Reduce | Reduce | Reduce Share Avoid | Reduce Share Avoid | Reduce Share Avoid |
| | Medium | Accept Reduce | Reduce | Reduce | Reduce Share Avoid | Reduce Share Avoid |
| | Low | Accept Reduce | Accept Reduce | Reduce | Reduce | Reduce Share Avoid |
| | Negligible | Accept Reduce | Accept Reduce | Accept Reduce | Reduce | Reduce |
| | | Remote (0-10%) | Unlikely (10-25%) | Possible (25-50%) | Probable (50-90%) | Certain (90-100%) |

Scenario

Green Panda Insurance (GPI) has set the strategic goal of acquiring Penguin Professional Management (PPM) to achieve its mission to become a leading competitor globally.

GPI has completed the acquisition and is now setting up operations in a new international market. It is considering placing its operations center in a small region, heavily concentrated with its target customer base. This region has been recently plagued by unforeseen natural disasters. The last natural disaster occurred 3 years ago. A similar disaster occurred 3 years before that. Probability of another occurrence within the next 5 years is 70%. A natural disaster could cause an asset loss totaling \$50 million

- What is the key risk? Likelihood? Impact?
- What is the risk significance? (critical, high, medium, low)
- What should be GPI's risk responses? (accept, reduce, avoid, share)



Risk Matrix

| | | | | | | |
|----------------------------|------------|--------|--------|----------|----------|----------|
| I M P A C T | Extreme | Medium | High | Critical | Critical | Critical |
| | High | Medium | Medium | High | Critical | Critical |
| | Medium | Low | Medium | Medium | High | Critical |
| | Low | Low | Low | Medium | Medium | High |
| | Negligible | Low | Low | Low | Medium | Medium |

Impact

| | |
|------------|--------------------|
| Extreme | >\$100 million |
| High | \$25-\$100 million |
| Medium | \$5-\$25 million |
| Low | \$1-\$5 million |
| Negligible | <\$1 million |

Remote
(0-10%)

Unlikely
(10-25%)

Possible
(25-50%)

Probable
(50-90%)

Certain
(90-100%)

LIKELIHOOD

Which of the following risk responses should be considered?
Select all that apply.

- GPI should accept the risk rather than deploy resources that may not be needed.
- GPI should reduce the risk by implementing Disaster Recovery procedures in the region.
- GPI should continue to monitor the risk before determining if action is needed.
- GPI should avoid the risk by setting up its operations center in another region.

10 Keys to Successful Internal Audit Risk Assessments

Statement on Auditing Standards (SAS) No. 145, Understanding the Entity and Its Environment and Assessing the Risks of Material Misstatement

1. Move to a more continuous risk assessment process.
2. Address the organization's strategic risks
3. Target emerging risks
4. Consider the impact of macro-risk factors
5. Focus on cyber-risks
6. Expand input from related functions to strengthen risk assessments
7. Enhance risk assessment techniques (e.g. analytics)
8. Make your audit planning more dynamic
9. Enhance your risk reporting
10. Address management and audit committee expectations

Questions