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May 20, 2026

Robert N. Barley, Chairman
c/o Douglas L. Eberly, Esq.
PA Milk Marketing Board
Room 110, Agriculture Bldg.
2301 North Cameron Street
Harrisburg, PA 17110

RE: Over-Order Premium Hearing June 3, 2026

Dear Chairman Barley and Members of the Board:

The Pennsylvania Association of Milk Dealers (PAMD) is expected to call Mr. Jeff Ansell to testify as a lay witness. Mr. Ansell is a dairy farmer who ships to Marburger Dairy. He is also a crop consultant for Nutrien Ag Solutions where he works with a number of dairy farms. He is expected to testify in support of establishing the Over Order Premium at \$1.00 for six months. Mr. Ansell is expected to talk about his farm and the farms of his consultant clients, including the challenges his farm and their farms face, including challenges that are unique to their businesses due to location and markets and business model. He is expected to discuss the importance of the Over Order Premium to his operation and to reflect on how the Over Order Premium fits into the operations of his Nutrient clients. He is expected to provide testimony about the impact of the Board's decision to reduce the Over Order Premium. He is also expected to discuss why the Over Order Premium is so important to farmers who ship to fluid milk plants within Pennsylvania and why notwithstanding efforts to push for legislation to establish a new board established premium, the Over Order Premium plays a vital role for dairy farmers shipping to fluid milk plants and should be maintained at the strongest level that can be sustained from a competitive standpoint. He is expected to explain that the level of the Over Order Premium should not be tied to support for legislation to establish a different premium. He is also expected to explain why the Board should not view the legislation that interested parties are discussing in their testimony as a substitute for the Over Order Premium.

PAMD expects to call Craig Marburger to testify on behalf of Marburger Dairy, a fluid milk plant. He is expected to explain changes he has observed with respect to raw milk procurement since the Over Order Premium was reduced. Specifically, he will discuss his

concerns and observations with respect to competition from other groups for producers shipping to his plant and he is expected to explain the Over Order Premium of \$1.00 will better enable his plant to compensate his producers at the levels they expect given the options in the marketplace.

PAMD is also expected to call Sara Dorland to testify as an expert in dairy economics and milk marketing. She is expected to testify in accordance with the attached testimony and exhibits in support of establishing an Over Order Premium of \$1.00 for six months.

PAMD also reserves the right to reference mailbox price data from the US Department of Agriculture and, if utilized, intends to seek to have the data admitted as material capable of official notice. <https://mymarketnews.ams.usda.gov/viewReport/3357>. In particular, PAMD may reference the attached document describing the Mailbox Price. See PAMD CX Attachment 1. PAMD may also reference Class I differentials listed at 7 CFR 1000.52.

Respectfully submitted,

/s/ Wendy Yoviene

Wendy M. Yoviene

cc: Interested Parties

CERTIFICATE OF SERVICE

On this 20th day of May, 2026, I, Samira Fredericks, a secretary in the law office of Baker, Donelson, Bearman, Caldwell & Berkowitz, hereby certify that I have served on this day true and correct copies of the foregoing on behalf of the Pennsylvania Association of Milk Dealers by E-mail to the following persons:

INTERESTED PARTIES

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