



Commonwealth of Pennsylvania

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Official General
Order No. A-963 (CRO 16)

Posted: January 7, 2026
Effective: February 1, 2026

**COST REPLACEMENT ORDER FOR THE
SOUTH CENTRAL MILK MARKETING AREA, AREA 4**

NOW, this 7th day of January 2026, the Commonwealth of Pennsylvania, Milk Marketing Board, issues this official general order pursuant to the authority conferred by the Milk Marketing Law, 31 P.S. §§ 700j-101 – 700j-1204. This order will become effective at 12:01 a.m. on February 1, 2026.

**SECTION A
INCORPORATION**

The attached Findings of Fact, Conclusions of Law, and Attachments are incorporated herein by reference as though fully set forth in this order.

**SECTION B
SCOPE**

(a) The costs adopted by the Board in this order shall replace the costs in the appropriate cost centers embodied in Official General Order A-963 (CRO 15) and will be incorporated into the wholesale and retail prices of Class I and II price-controlled packaged products sold in Milk Marketing Area No. 4, as defined in Section B of Official General Order A-963.

(b) The rate of return to dealers is 3.5%.

(c) The rate of return to retailers is 2.5%.

SECTION C
EFFECTIVENESS OF OFFICIAL GENERAL ORDER A-963

All parts of Official General Order A-963 not inconsistent with Section B (relating to scope) continue in effect.

PENNSYLVANIA MILK BOARD



Robert N. Barley, Chairman



James A. Van Blarcom, Member



Kristi Kassimer Harper, Consumer Member

Date: January 7, 2026

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FINDINGS OF FACT AND CONCLUSIONS OF LAW
COST REPLACEMENT HEARING FOR MILK MARKETING AREA NO. 4

I. FINDINGS OF FACT

1. On December 3, 2025, the Pennsylvania Milk Board (“Board”) held a cost replacement hearing for Milk Marketing Area No. 4.

2. Notice of the hearing was published at 55 Pennsylvania Bulletin 7356 dated October 18, 2025. It was also mailed to those who have requested mailed notice of Board hearings via Board Bulletin No. 1660, dated October 3, 2025. The hearing notice enumerated the scope of evidence that the Board would receive.

3. The dealer cross section used by both Board Staff and the Area 4 milk dealers (“Dealers”), the only parties to present dealer cost information, consisted of DFA Dairy Brands Fluid, LLC – Lebanon; Galliker Dairy Company; Harrisburg Dairies, Inc.; Rutter Brothers Dairy, Inc.; and Turkey Hill, LLC.

4. Joseph Wilson, testifying on behalf of Board Staff as an expert in milk industry accounting and cost replacement techniques, testified that the cross section was representative of the dealers doing business in Area 4. Alexandra Deimler, testifying on behalf of the Dealers as an expert in cost accounting and milk cost accounting, agreed that the cross section was representative of dealers doing business in Area 4. Based on the testimony of Mr. Wilson and Ms. Deimler, the Board finds that the dealer cross section used by both Board Staff and Dealers is representative of dealers doing business in Area 4.

5. Gary Gojsovich testified on behalf of Board Staff as an expert in milk industry cost accounting and regulation. He testified that the cross-section dealers incurred a cost of \$0.3375 per point for processing, packaging, and delivering milk in 2024. Ms. Deimler agreed. The Board finds that the cross section dealers incurred a cost of \$0.3375 per point for processing, packaging, and delivery, and further finds that \$0.3375 is the processing, packaging, and delivery cost that should be used in this order.

6. Mr. Gojsovich testified to the following 2025 ingredient costs, based on year 2024 pounds: Standard Milk - \$0.0000/lb; Reduced Fat Milk - \$0.0001/lb; Low Fat Milk - \$0.0001/lb; Non-Fat Milk - \$0.0028/lb; Flavored Milk - \$0.0739/lb; Flavored Reduced Fat Milk - \$0.0614/lb; Flavored Non-Fat Milk - \$0.0379/lb; Buttermilk - \$0.0322/lb; Egg Nog - \$0.3686/lb. Ms. Deimler agreed. The Board finds that these ingredient costs should be used in this order.

7. Mr. Gojsovich presented evidence regarding the cost update for labor, insurance, and utility costs of \$0.0042 per point between the first halves of 2024 and 2025. Ms. Deimler agreed. We find that \$0.0042 should be used in this order.

8. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustments to minimum wholesale and retail prices to account for monthly changes in diesel fuel costs

continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Surrebuttal Exhibit 8 and attached to this order as Attachment 1.

9. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustments to minimum wholesale and retail prices to account for monthly changes in heating fuel costs continue. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Surrebuttal Exhibit 9 and attached to this order as Attachment 2.

10. Mr. Gojsovich testified that the cross section dealers incurred no cost attributable to shrinkage and sales of bulk products during 2024. Ms. Deimler agreed. The Board finds that the cost of shrinkage and sales of bulk products to be used in this order should be \$0.0000 per pound.

11. Based on the testimony of Mr. Gojsovich the Board finds that the base container costs and base weighted units presented by Mr. Gojsovich in Staff Exhibit 3 should replace those used in the current order. The weighted costs are found in Column C and the weighted units are found in Column D of Staff Exhibit 3. Staff Exhibit 3 is attached to this order as Attachment 3. Ms. Deimler agreed with Mr. Gojsovich's analysis.

Both Mr. Gojsovich and Ms. Deimler testified that container costs should continue to be updated monthly. The Board agrees and finds that container costs should continue to be updated monthly using the audited surveys submitted by the cross section dealers and based on the base weighted costs and weighted units testified to by Mr. Gojsovich and found in Attachment 3. The Board also finds that the weighted shrinkage factor should continue to be applied to container costs.

The Board further finds that minimum resale prices for products sold in half pint containers should be calculated using the paper container cost for products sold in paper containers and by applying a plastic add-on to the paper container cost for products sold in rigid plastic containers.

12. Mr. Gojsovich testified that the container efficiency adjustment should be updated. Ms. Deimler agreed.

Based on year 2024 container sales and year 2024 costs per point for the bottling, cold room, and delivery cost centers, Mr. Gojsovich calculated the following container efficiency adjustments:

Gallon	\$(0.0979)
Half Gallon	\$(0.0505)
Quart	\$0.0484
Pint	\$0.1084
Half Pint	\$0.0359
4 ounce	\$0.0376
Bulk (per quart)	\$0.0418

The Board finds that the container efficiency adjustments should be updated as presented by Mr. Gojsovich.

13. No party presented evidence regarding Class II products. Since there was no proposal by any party to change Class II pricing, the Board finds that the current Class II pricing methodology shall continue until a Class II hearing is called and the results memorialized in an Official General Order.

14. Ms. Deimler recommended that the Board maintain the rate of return at 3.5%. She testified that the rate of return serves as an important factor in the ability of Pennsylvania's fluid milk processors to maintain and invest in their operations. She also testified that maintaining the current rate of return is important for consistency and stability when the fresh fluid milk industry continues to face a difficult business environment.

Based on Ms. Deimler's testimony the Board finds that the rate of return should remain 3.5%.

15. No evidence was presented at this hearing regarding retail prices. Since no evidence was presented, the Board finds that the current retail rate of return of 2.5% should remain in place and further finds that the monthly CPI adjustment to current in-store handling costs remain in effect.

II. CONCLUSIONS OF LAW

1. The December 3, 2025, cost replacement hearing for Milk Marketing Area No. 4 was held pursuant to authority granted to the Board in section 801 of the Milk Marketing Law (Law), 31 P.S. § 700j-801.

2. The record of the Milk Marketing Area 2 hearing held on December 3, 2025, was incorporated by reference into the record of this hearing.

3. The hearing was held following adequate notice, and all interested persons were given a reasonable opportunity to be heard.

4. The cross-section used to establish dealer costs met the requirement of representativeness of section 801 of the Law.

5. In establishing the attached order, the Board has considered the entire record and has concluded that the adoption of this order is supported by a preponderance of the evidence and is reasonable and appropriate under section 801 of the Law, subject to any revisions or amendments the Board may make in the manner set forth in the Law.

PENNSYLVANIA MILK BOARD



Robert N. Barley, Chairman



James A. Van Blarcom, Member



Kristi Kassimer Harper, Consumer Member

Date: January 7, 2026

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PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 4

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2024 to AUGUST 2025

1. Weighted Diesel Fuel Costs - YEAR 2024	\$ 1,648,227
2. Average On-Highway Diesel Price per Gallon - YEAR 2024 (1)	\$ 4.046
3. On-Highway Diesel Price per Gallon - AUGUST 2025 (1)	\$ 3.931
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-2.84%
5. Presumed Diesel Fuel Costs - AUGUST 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 1,601,379</u>
6. Change in Diesel Fuel Costs from YEAR 2024 to AUGUST 2025 (Line 5 - Line 1)	\$ (46,848)
7. Weighted Delivery Points - YEAR 2024	<u>109,879,673</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u><u>\$ (0.0004)</u></u>

Footnote:

- Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 4

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2024 to JUNE 2025

1. Weighted Heating Fuel Costs - YEAR 2024	\$ 218,128
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2024 (1)	\$ 9.43
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2025 (1)	\$ 11.99
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	27.15%
5. Presumed Heating Fuel Costs - JUNE 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 277,350</u>
6. Change in Heating Fuel Costs from YEAR 2024 to JUNE 2025 (Line 5 - Line 1)	\$ 59,222
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2024	<u>248,021,307</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u><u>\$ 0.0002</u></u>

Footnote:

- Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = <http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm>

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 4

CONTAINER COSTS YEAR 2024 UNITS (@ APRIL 2025 COSTS)

A		B	C	D	E	F	G	H
					(C ÷ D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2025) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 133,075	569,914	\$ 0.2335			
		Purchased	\$ 4,134,951	16,701,541	\$ 0.2476			
			\$ 4,268,026	17,271,455	\$ 0.2471	\$ 0.2432	1.14%	\$ 0.2460
1/2 GALLON	Plastic	Purchased	\$ 2,107,687	10,798,080	\$ 0.1952	\$ 0.1931	1.22%	\$ 0.1955
QUART	Plastic	Purchased	\$ 286,891	1,209,423	\$ 0.2372	\$ 0.2407	1.57%	\$ 0.2445
PINT	Plastic	Purchased	\$ 1,114,648	6,340,746	\$ 0.1758	\$ 0.1817	1.62%	\$ 0.1846
12 Ounce ⁽¹⁾		Purchased			\$ 0.0630	\$ 0.0630		\$ 0.0630
10 Ounce ⁽¹⁾		Purchased			\$ 0.0309	\$ 0.0309		\$ 0.0309
1/2 PINT	Plastic	Purchased	\$ 317,181	3,330,339	\$ 0.0952	\$ 0.0925	0.92%	\$ 0.0934
	Paper	Purchased	\$ 1,082,942	37,388,240	\$ 0.0290	\$ 0.0327	0.85%	\$ 0.0330
4 Ounce	Paper	Purchased	\$ 6,373	191,934	\$ 0.0332	\$ 0.0332	1.53%	\$ 0.0337
Bulk Per Quart		Purchased	\$ 35,238	521,512	\$ 0.0676	\$ 0.0676	1.30%	\$ 0.0685

Footnote:

1. None of the Area 4 cross-section Dealers bottled price-Controlled product in this size container during Year 2024. The cost per unit presented is per a prior year.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2025 MILK COSTS**

	Class I
Skim Rate	\$ 16.09
Butterfat Rate	\$ 2.4487

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Percentage								
Standard (Whole) Milk	97,742,612	3,212,694	3.2869%	94,529,918	\$ 7,866,924	\$ 15,209,864	\$ 23,076,788	\$ 0.2361	\$ -	\$ -	\$ 0.2361
Reduced Fat (2%) Milk	71,851,505	1,354,609	1.8853%	70,496,896	\$ 3,317,031	\$ 11,342,951	\$ 14,659,982	\$ 0.2040	\$ 0.0001	\$ -	\$ 0.2041
Low Fat (1%) Milk	19,997,282	175,422	0.8772%	19,821,860	\$ 429,556	\$ 3,189,337	\$ 3,618,893	\$ 0.1810	\$ 0.0001	\$ -	\$ 0.1811
Non Fat (Skim) Milk	8,143,080	7,170	0.0881%	8,135,910	\$ 17,557	\$ 1,309,068	\$ 1,326,625	\$ 0.1629	\$ 0.0028	\$ -	\$ 0.1657
Flavored Milk	9,686,938	343,132	3.5422%	9,343,806	\$ 840,227	\$ 1,503,418	\$ 2,343,645	\$ 0.2419	\$ 0.0739	\$ -	\$ 0.3158
Flavored Reduced Fat Milk	7,910,148	82,655	1.0449%	7,827,493	\$ 202,397	\$ 1,259,444	\$ 1,461,841	\$ 0.1848	\$ 0.0614	\$ -	\$ 0.2462
Flavored NONFAT Milk	8,943,134	11,009	0.1231%	8,932,125	\$ 26,958	\$ 1,437,179	\$ 1,464,137	\$ 0.1637	\$ 0.0379	\$ -	\$ 0.2016
Buttermilk	22,165	222	1.0016%	21,943	\$ 544	\$ 3,531	\$ 4,075	\$ 0.1838	\$ 0.0322	\$ -	\$ 0.2160
Egg Nog	785,505	62,629	7.9731%	722,876	\$ 153,360	\$ 116,311	\$ 269,671	\$ 0.3433	\$ 0.3686	\$ -	\$ 0.7119

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.0305	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 3.5490	\$ 0.1287	\$ 3.6777	\$ (0.4352)	\$ 0.9664	\$ 4.2089	\$ 4.1434	\$ 0.0655
	1/2 GALLON	\$ 1.0152	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 1.8454	\$ 0.0669	\$ 1.9123	\$ (0.2176)	\$ 0.4832	\$ 2.1779	\$ 2.1402	\$ 0.0377
	QUART	\$ 0.5076	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 1.1431	\$ 0.0415	\$ 1.1846	\$ (0.1088)	\$ 0.2416	\$ 1.3174	\$ 1.3022	\$ 0.0152
	PINT	\$ 0.2538	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.7182	\$ 0.0261	\$ 0.7443	\$ (0.0544)	\$ 0.1208	\$ 0.8107	\$ 0.7929	\$ 0.0178
	12 OUNCE	\$ 0.1904	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.3819	\$ 0.0139	\$ 0.3958	\$ (0.0408)	\$ 0.0906	\$ 0.4456	\$ 0.4393	\$ 0.0063
	10 OUNCE	\$ 0.1586	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.2966	\$ 0.0108	\$ 0.3074	\$ (0.0340)	\$ 0.0755	\$ 0.3489	\$ 0.3438	\$ 0.0051
	1/2 PINT	\$ 0.1269	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.2815	\$ 0.0102	\$ 0.2917	\$ (0.0272)	\$ 0.0604	\$ 0.3249	\$ 0.3108	\$ 0.0141
	4 OUNCE	\$ 0.0635	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1776	\$ 0.0064	\$ 0.1840	\$ (0.0136)	\$ 0.0302	\$ 0.2006	\$ 0.1969	\$ 0.0037
	Bulk per Quart	\$ 0.5076	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 0.9605	\$ 0.0348	\$ 0.9953	\$ (0.1088)	\$ 0.2416	\$ 1.1281	\$ 1.0935	\$ 0.0346
REDUCED FAT (2%) MILK	GALLON	\$ 1.7593	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 3.2778	\$ 0.1189	\$ 3.3967	\$ (0.4352)	\$ 0.9664	\$ 3.9279	\$ 3.8644	\$ 0.0635
	1/2 GALLON	\$ 0.8797	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 1.7099	\$ 0.0620	\$ 1.7719	\$ (0.2176)	\$ 0.4832	\$ 2.0375	\$ 2.0006	\$ 0.0369
	QUART	\$ 0.4398	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 1.0753	\$ 0.0390	\$ 1.1143	\$ (0.1088)	\$ 0.2416	\$ 1.2471	\$ 1.2324	\$ 0.0147
	PINT	\$ 0.2199	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.6843	\$ 0.0248	\$ 0.7091	\$ (0.0544)	\$ 0.1208	\$ 0.7755	\$ 0.7581	\$ 0.0174
	12 OUNCE	\$ 0.1649	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.3564	\$ 0.0129	\$ 0.3693	\$ (0.0408)	\$ 0.0906	\$ 0.4191	\$ 0.4132	\$ 0.0059
	10 OUNCE	\$ 0.1374	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.2754	\$ 0.0100	\$ 0.2854	\$ (0.0340)	\$ 0.0755	\$ 0.3269	\$ 0.3220	\$ 0.0049
	1/2 PINT	\$ 0.1100	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.2646	\$ 0.0096	\$ 0.2742	\$ (0.0272)	\$ 0.0604	\$ 0.3074	\$ 0.2933	\$ 0.0141
	4 OUNCE	\$ 0.0550	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1691	\$ 0.0061	\$ 0.1752	\$ (0.0136)	\$ 0.0302	\$ 0.1918	\$ 0.1882	\$ 0.0036
	Bulk per Quart	\$ 0.4398	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 0.8927	\$ 0.0324	\$ 0.9251	\$ (0.1088)	\$ 0.2416	\$ 1.0579	\$ 1.0237	\$ 0.0342
LOW FAT (1%) MILK	GALLON	\$ 1.5611	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 3.0796	\$ 0.1117	\$ 3.1913	\$ (0.4352)	\$ 0.9664	\$ 3.7225	\$ 3.6670	\$ 0.0555
	1/2 GALLON	\$ 0.7805	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 1.6107	\$ 0.0584	\$ 1.6691	\$ (0.2176)	\$ 0.4832	\$ 1.9347	\$ 1.9020	\$ 0.0327
	QUART	\$ 0.3903	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 1.0258	\$ 0.0372	\$ 1.0630	\$ (0.1088)	\$ 0.2416	\$ 1.1958	\$ 1.1831	\$ 0.0127
	PINT	\$ 0.1951	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.6595	\$ 0.0239	\$ 0.6834	\$ (0.0544)	\$ 0.1208	\$ 0.7498	\$ 0.7333	\$ 0.0165
	12 OUNCE	\$ 0.1464	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.3379	\$ 0.0123	\$ 0.3502	\$ (0.0408)	\$ 0.0906	\$ 0.4000	\$ 0.3947	\$ 0.0053
	10 OUNCE	\$ 0.1220	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.2600	\$ 0.0094	\$ 0.2694	\$ (0.0340)	\$ 0.0755	\$ 0.3109	\$ 0.3066	\$ 0.0043
	1/2 PINT	\$ 0.0976	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.2522	\$ 0.0091	\$ 0.2613	\$ (0.0272)	\$ 0.0604	\$ 0.2945	\$ 0.2810	\$ 0.0135
	4 OUNCE	\$ 0.0488	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1629	\$ 0.0059	\$ 0.1688	\$ (0.0136)	\$ 0.0302	\$ 0.1854	\$ 0.1820	\$ 0.0034
	Bulk per Quart	\$ 0.3903	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 0.8432	\$ 0.0306	\$ 0.8738	\$ (0.1088)	\$ 0.2416	\$ 1.0066	\$ 0.9744	\$ 0.0322
NON FAT (SKIM) MILK	GALLON	\$ 1.4300	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 2.9485	\$ 0.1069	\$ 3.0554	\$ (0.4352)	\$ 0.9664	\$ 3.5866	\$ 3.5275	\$ 0.0591
	1/2 GALLON	\$ 0.7150	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 1.5452	\$ 0.0560	\$ 1.6012	\$ (0.2176)	\$ 0.4832	\$ 1.8668	\$ 1.8322	\$ 0.0346
	QUART	\$ 0.3575	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 0.9930	\$ 0.0360	\$ 1.0290	\$ (0.1088)	\$ 0.2416	\$ 1.1618	\$ 1.1482	\$ 0.0136
	PINT	\$ 0.1787	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.6431	\$ 0.0233	\$ 0.6664	\$ (0.0544)	\$ 0.1208	\$ 0.7328	\$ 0.7159	\$ 0.0169
	12 OUNCE	\$ 0.1341	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.3256	\$ 0.0118	\$ 0.3374	\$ (0.0408)	\$ 0.0906	\$ 0.3872	\$ 0.3816	\$ 0.0056
	10 OUNCE	\$ 0.1117	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.2497	\$ 0.0091	\$ 0.2588	\$ (0.0340)	\$ 0.0755	\$ 0.3003	\$ 0.2957	\$ 0.0046
	1/2 PINT	\$ 0.0894	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.2440	\$ 0.0088	\$ 0.2528	\$ (0.0272)	\$ 0.0604	\$ 0.2860	\$ 0.2723	\$ 0.0137
	4 OUNCE	\$ 0.0447	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1588	\$ 0.0058	\$ 0.1646	\$ (0.0136)	\$ 0.0302	\$ 0.1812	\$ 0.1776	\$ 0.0036
	Bulk per Quart	\$ 0.3575	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 0.8104	\$ 0.0294	\$ 0.8398	\$ (0.1088)	\$ 0.2416	\$ 0.9726	\$ 0.9395	\$ 0.0331

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0011 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.5264	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 4.0449	\$ 0.1467	\$ 4.1916	\$ (0.4352)	\$ 0.9664	\$ 4.7228	\$ 4.6564	\$ 0.0664
	1/2 GALLON	\$ 1.2632	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 2.0934	\$ 0.0759	\$ 2.1693	\$ (0.2176)	\$ 0.4832	\$ 2.4349	\$ 2.3967	\$ 0.0382
	QUART	\$ 0.6316	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 1.2671	\$ 0.0460	\$ 1.3131	\$ (0.1088)	\$ 0.2416	\$ 1.4459	\$ 1.4304	\$ 0.0155
	PINT	\$ 0.3158	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.7802	\$ 0.0283	\$ 0.8085	\$ (0.0544)	\$ 0.1208	\$ 0.8749	\$ 0.8571	\$ 0.0178
	12 OUNCE	\$ 0.2369	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.4284	\$ 0.0155	\$ 0.4439	\$ (0.0408)	\$ 0.0906	\$ 0.4937	\$ 0.4875	\$ 0.0062
	10 OUNCE	\$ 0.1974	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.3354	\$ 0.0122	\$ 0.3476	\$ (0.0340)	\$ 0.0755	\$ 0.3891	\$ 0.3839	\$ 0.0052
	1/2 PINT	\$ 0.1579	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.3125	\$ 0.0113	\$ 0.3238	\$ (0.0272)	\$ 0.0604	\$ 0.3570	\$ 0.3428	\$ 0.0142
	4 OUNCE	\$ 0.0790	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1931	\$ 0.0070	\$ 0.2001	\$ (0.0136)	\$ 0.0302	\$ 0.2167	\$ 0.2130	\$ 0.0037
	Bulk per Quart	\$ 0.6316	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 1.0845	\$ 0.0393	\$ 1.1238	\$ (0.1088)	\$ 0.2416	\$ 1.2566	\$ 1.2217	\$ 0.0349
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9696	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 3.4881	\$ 0.1265	\$ 3.6146	\$ (0.4352)	\$ 0.9664	\$ 4.1458	\$ 4.1407	\$ 0.0051
	1/2 GALLON	\$ 0.9848	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 1.8150	\$ 0.0658	\$ 1.8808	\$ (0.2176)	\$ 0.4832	\$ 2.1464	\$ 2.1389	\$ 0.0075
	QUART	\$ 0.4924	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 1.1279	\$ 0.0409	\$ 1.1688	\$ (0.1088)	\$ 0.2416	\$ 1.3016	\$ 1.3015	\$ 0.0001
	PINT	\$ 0.2462	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.7106	\$ 0.0258	\$ 0.7364	\$ (0.0544)	\$ 0.1208	\$ 0.8028	\$ 0.7926	\$ 0.0102
	12 OUNCE	\$ 0.1847	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.3762	\$ 0.0136	\$ 0.3898	\$ (0.0408)	\$ 0.0906	\$ 0.4396	\$ 0.4391	\$ 0.0005
	10 OUNCE	\$ 0.1539	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.2919	\$ 0.0106	\$ 0.3025	\$ (0.0340)	\$ 0.0755	\$ 0.3440	\$ 0.3436	\$ 0.0004
	1/2 PINT	\$ 0.1231	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.2777	\$ 0.0101	\$ 0.2878	\$ (0.0272)	\$ 0.0604	\$ 0.3210	\$ 0.3106	\$ 0.0104
	4 OUNCE	\$ 0.0616	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1757	\$ 0.0064	\$ 0.1821	\$ (0.0136)	\$ 0.0302	\$ 0.1987	\$ 0.1968	\$ 0.0019
	Bulk per Quart	\$ 0.4924	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 0.9453	\$ 0.0343	\$ 0.9796	\$ (0.1088)	\$ 0.2416	\$ 1.1124	\$ 1.0928	\$ 0.0196
FLAVORED NONFAT MILK	GALLON	\$ 1.6128	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 3.1313	\$ 0.1136	\$ 3.2449	\$ (0.4352)	\$ 0.9664	\$ 3.7761	\$ 3.6956	\$ 0.0805
	1/2 GALLON	\$ 0.8064	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 1.6366	\$ 0.0594	\$ 1.6960	\$ (0.2176)	\$ 0.4832	\$ 1.9616	\$ 1.9163	\$ 0.0453
	QUART	\$ 0.4032	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 1.0387	\$ 0.0377	\$ 1.0764	\$ (0.1088)	\$ 0.2416	\$ 1.2092	\$ 1.1902	\$ 0.0190
	PINT	\$ 0.2016	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.6660	\$ 0.0242	\$ 0.6902	\$ (0.0544)	\$ 0.1208	\$ 0.7566	\$ 0.7370	\$ 0.0196
	12 OUNCE	\$ 0.1512	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.3427	\$ 0.0124	\$ 0.3551	\$ (0.0408)	\$ 0.0906	\$ 0.4049	\$ 0.3974	\$ 0.0075
	10 OUNCE	\$ 0.1260	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.2640	\$ 0.0096	\$ 0.2736	\$ (0.0340)	\$ 0.0755	\$ 0.3151	\$ 0.3088	\$ 0.0063
	1/2 PINT	\$ 0.1008	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.2554	\$ 0.0093	\$ 0.2647	\$ (0.0272)	\$ 0.0604	\$ 0.2979	\$ 0.2828	\$ 0.0151
	4 OUNCE	\$ 0.0504	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1645	\$ 0.0060	\$ 0.1705	\$ (0.0136)	\$ 0.0302	\$ 0.1871	\$ 0.1829	\$ 0.0042
	Bulk per Quart	\$ 0.4032	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 0.8561	\$ 0.0310	\$ 0.8871	\$ (0.1088)	\$ 0.2416	\$ 1.0199	\$ 0.9815	\$ 0.0384
BUTTERMILK	GALLON	\$ 1.8619	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 3.3804	\$ 0.1226	\$ 3.5030	\$ (0.4352)	\$ 0.9664	\$ 4.0342	\$ 4.1293	v
	1/2 GALLON	\$ 0.9310	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 1.7612	\$ 0.0639	\$ 1.8251	\$ (0.2176)	\$ 0.4832	\$ 2.0907	\$ 2.1332	\$ (0.0425)
	QUART	\$ 0.4655	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 1.1010	\$ 0.0399	\$ 1.1409	\$ (0.1088)	\$ 0.2416	\$ 1.2737	\$ 1.2987	\$ (0.0250)
	PINT	\$ 0.2327	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 0.6971	\$ 0.0253	\$ 0.7224	\$ (0.0544)	\$ 0.1208	\$ 0.7888	\$ 0.7912	\$ (0.0024)
	12 OUNCE	\$ 0.1746	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.3661	\$ 0.0133	\$ 0.3794	\$ (0.0408)	\$ 0.0906	\$ 0.4292	\$ 0.4381	\$ (0.0089)
	10 OUNCE	\$ 0.1455	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.2835	\$ 0.0103	\$ 0.2938	\$ (0.0340)	\$ 0.0755	\$ 0.3353	\$ 0.3426	\$ (0.0073)
	1/2 PINT	\$ 0.1164	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.2710	\$ 0.0098	\$ 0.2808	\$ (0.0272)	\$ 0.0604	\$ 0.3140	\$ 0.3099	\$ 0.0041
	4 OUNCE	\$ 0.0582	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.1723	\$ 0.0062	\$ 0.1785	\$ (0.0136)	\$ 0.0302	\$ 0.1951	\$ 0.1965	\$ (0.0014)
	Bulk per Quart	\$ 0.4655	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 0.9184	\$ 0.0333	\$ 0.9517	\$ (0.1088)	\$ 0.2416	\$ 1.0845	\$ 1.0900	\$ (0.0055)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0011 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 5.6952	\$ 0.2460	\$ 0.0204	\$ (0.0979)	\$ 1.3500	\$ 7.2137	\$ 0.2616	\$ 7.4753	\$ (0.4352)	\$ 0.9664	\$ 8.0065	\$ 7.1575	\$ 0.8490
	1/2 GALLON	\$ 2.8476	\$ 0.1955	\$ 0.0102	\$ (0.0505)	\$ 0.6750	\$ 3.6778	\$ 0.1334	\$ 3.8112	\$ (0.2176)	\$ 0.4832	\$ 4.0768	\$ 3.6473	\$ 0.4295
	QUART	\$ 1.4238	\$ 0.2445	\$ 0.0051	\$ 0.0484	\$ 0.3375	\$ 2.0593	\$ 0.0747	\$ 2.1340	\$ (0.1088)	\$ 0.2416	\$ 2.2668	\$ 2.0557	\$ 0.2111
	PINT	\$ 0.7119	\$ 0.1846	\$ 0.0026	\$ 0.1084	\$ 0.1688	\$ 1.1763	\$ 0.0427	\$ 1.2190	\$ (0.0544)	\$ 0.1208	\$ 1.2854	\$ 1.1697	\$ 0.1157
	12 OUNCE	\$ 0.5339	\$ 0.0630	\$ 0.0019	\$ -	\$ 0.1266	\$ 0.7254	\$ 0.0263	\$ 0.7517	\$ (0.0408)	\$ 0.0906	\$ 0.8015	\$ 0.7219	\$ 0.0796
	10 OUNCE	\$ 0.4449	\$ 0.0309	\$ 0.0016	\$ -	\$ 0.1055	\$ 0.5829	\$ 0.0211	\$ 0.6040	\$ (0.0340)	\$ 0.0755	\$ 0.6455	\$ 0.5792	\$ 0.0663
	1/2 PINT	\$ 0.3560	\$ 0.0330	\$ 0.0013	\$ 0.0359	\$ 0.0844	\$ 0.5106	\$ 0.0185	\$ 0.5291	\$ (0.0272)	\$ 0.0604	\$ 0.5623	\$ 0.4992	\$ 0.0631
	4 OUNCE	\$ 0.1780	\$ 0.0337	\$ 0.0006	\$ 0.0376	\$ 0.0422	\$ 0.2921	\$ 0.0106	\$ 0.3027	\$ (0.0136)	\$ 0.0302	\$ 0.3193	\$ 0.2911	\$ 0.0282
	Bulk per Quart	\$ 1.4238	\$ 0.0685	\$ 0.0051	\$ 0.0418	\$ 0.3375	\$ 1.8767	\$ 0.0681	\$ 1.9448	\$ (0.1088)	\$ 0.2416	\$ 2.0776	\$ 1.8470	\$ 0.2306

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0011 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.2089	\$ (0.4040)	\$ 0.6487	\$ 0.1142	\$ 4.57	\$ 4.50 \$ 0.07
	1/2 GALLON	\$ 2.1779	\$ (0.2020)	\$ 0.4204	\$ 0.0614	\$ 2.46	\$ 2.42 \$ 0.04
	QUART	\$ 1.3174	\$ (0.1010)	\$ 0.3277	\$ 0.0396	\$ 1.58	\$ 1.57 \$ 0.01
	PINT	\$ 0.8107	\$ (0.0505)	\$ 0.3271	\$ 0.0279	\$ 1.12	\$ 1.10 \$ 0.02
	12 OUNCE	\$ 0.4456	\$ (0.0379)	\$ 0.2454	\$ 0.0167	\$ 0.67	\$ 0.66 \$ 0.01
	10 OUNCE	\$ 0.3489	\$ (0.0316)	\$ 0.2044	\$ 0.0134	\$ 0.54	\$ 0.53 \$ 0.01
	1/2 PINT	\$ 0.3249	\$ (0.0253)	\$ 0.1397	\$ 0.0113	\$ 0.45	\$ 0.44 \$ 0.01
	4 OUNCE	\$ 0.2006	\$ (0.0126)	\$ 0.0698	\$ 0.0066	\$ 0.26	\$ 0.26 \$ -
	Bulk per Quart	\$ 1.1281	\$ (0.1010)	\$ 0.3277	\$ 0.0347	\$ 1.39	\$ 1.35 \$ 0.04
REDUCED FAT (2%) MILK	GALLON	\$ 3.9279	\$ (0.4040)	\$ 0.6487	\$ 0.1070	\$ 4.28	\$ 4.21 \$ 0.07
	1/2 GALLON	\$ 2.0375	\$ (0.2020)	\$ 0.4204	\$ 0.0578	\$ 2.31	\$ 2.28 \$ 0.03
	QUART	\$ 1.2471	\$ (0.1010)	\$ 0.3277	\$ 0.0378	\$ 1.51	\$ 1.50 \$ 0.01
	PINT	\$ 0.7755	\$ (0.0505)	\$ 0.3271	\$ 0.0270	\$ 1.08	\$ 1.06 \$ 0.02
	12 OUNCE	\$ 0.4191	\$ (0.0379)	\$ 0.2454	\$ 0.0161	\$ 0.64	\$ 0.64 \$ -
	10 OUNCE	\$ 0.3269	\$ (0.0316)	\$ 0.2044	\$ 0.0128	\$ 0.51	\$ 0.51 \$ -
	1/2 PINT	\$ 0.3074	\$ (0.0253)	\$ 0.1397	\$ 0.0108	\$ 0.43	\$ 0.42 \$ 0.01
	4 OUNCE	\$ 0.1918	\$ (0.0126)	\$ 0.0698	\$ 0.0064	\$ 0.26	\$ 0.25 \$ 0.01
	Bulk per Quart	\$ 1.0579	\$ (0.1010)	\$ 0.3277	\$ 0.0329	\$ 1.32	\$ 1.28 \$ 0.04
LOW FAT (1%) MILK	GALLON	\$ 3.7225	\$ (0.4040)	\$ 0.6487	\$ 0.1017	\$ 4.07	\$ 4.01 \$ 0.06
	1/2 GALLON	\$ 1.9347	\$ (0.2020)	\$ 0.4204	\$ 0.0552	\$ 2.21	\$ 2.17 \$ 0.04
	QUART	\$ 1.1958	\$ (0.1010)	\$ 0.3277	\$ 0.0365	\$ 1.46	\$ 1.45 \$ 0.01
	PINT	\$ 0.7498	\$ (0.0505)	\$ 0.3271	\$ 0.0263	\$ 1.05	\$ 1.04 \$ 0.01
	12 OUNCE	\$ 0.4000	\$ (0.0379)	\$ 0.2454	\$ 0.0156	\$ 0.62	\$ 0.62 \$ -
	10 OUNCE	\$ 0.3109	\$ (0.0316)	\$ 0.2044	\$ 0.0124	\$ 0.50	\$ 0.49 \$ 0.01
	1/2 PINT	\$ 0.2945	\$ (0.0253)	\$ 0.1397	\$ 0.0105	\$ 0.42	\$ 0.41 \$ 0.01
	4 OUNCE	\$ 0.1854	\$ (0.0126)	\$ 0.0698	\$ 0.0062	\$ 0.25	\$ 0.25 \$ -
	Bulk per Quart	\$ 1.0066	\$ (0.1010)	\$ 0.3277	\$ 0.0316	\$ 1.26	\$ 1.23 \$ 0.03
NON FAT (SKIM) MILK	GALLON	\$ 3.5866	\$ (0.4040)	\$ 0.6487	\$ 0.0982	\$ 3.93	\$ 3.87 \$ 0.06
	1/2 GALLON	\$ 1.8668	\$ (0.2020)	\$ 0.4204	\$ 0.0535	\$ 2.14	\$ 2.10 \$ 0.04
	QUART	\$ 1.1618	\$ (0.1010)	\$ 0.3277	\$ 0.0356	\$ 1.42	\$ 1.41 \$ 0.01
	PINT	\$ 0.7328	\$ (0.0505)	\$ 0.3271	\$ 0.0259	\$ 1.04	\$ 1.02 \$ 0.02
	12 OUNCE	\$ 0.3872	\$ (0.0379)	\$ 0.2454	\$ 0.0152	\$ 0.61	\$ 0.60 \$ 0.01
	10 OUNCE	\$ 0.3003	\$ (0.0316)	\$ 0.2044	\$ 0.0121	\$ 0.49	\$ 0.48 \$ 0.01
	1/2 PINT	\$ 0.2860	\$ (0.0253)	\$ 0.1397	\$ 0.0103	\$ 0.41	\$ 0.40 \$ 0.01
	4 OUNCE	\$ 0.1812	\$ (0.0126)	\$ 0.0698	\$ 0.0061	\$ 0.24	\$ 0.24 \$ -
	Bulk per Quart	\$ 0.9726	\$ (0.1010)	\$ 0.3277	\$ 0.0308	\$ 1.23	\$ 1.20 \$ 0.03

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
	Container Size	Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 4.7228	\$ (0.4040)	\$ 0.6487	\$ 0.1274	\$ 5.09	\$ 5.03	\$ 0.06
	1/2 GALLON	\$ 2.4349	\$ (0.2020)	\$ 0.4204	\$ 0.0680	\$ 2.72	\$ 2.68	\$ 0.04
	QUART	\$ 1.4459	\$ (0.1010)	\$ 0.3277	\$ 0.0429	\$ 1.72	\$ 1.70	\$ 0.02
	PINT	\$ 0.8749	\$ (0.0505)	\$ 0.3271	\$ 0.0295	\$ 1.18	\$ 1.16	\$ 0.02
	12 OUNCE	\$ 0.4937	\$ (0.0379)	\$ 0.2454	\$ 0.0180	\$ 0.72	\$ 0.71	\$ 0.01
	10 OUNCE	\$ 0.3891	\$ (0.0316)	\$ 0.2044	\$ 0.0144	\$ 0.58	\$ 0.57	\$ 0.01
	1/2 PINT	\$ 0.3570	\$ (0.0253)	\$ 0.1397	\$ 0.0121	\$ 0.48	\$ 0.47	\$ 0.01
	4 OUNCE	\$ 0.2167	\$ (0.0126)	\$ 0.0698	\$ 0.0070	\$ 0.28	\$ 0.28	\$ -
	Bulk per Quart	\$ 1.2566	\$ (0.1010)	\$ 0.3277	\$ 0.0380	\$ 1.52	\$ 1.49	\$ 0.03
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.1458	\$ (0.4040)	\$ 0.6487	\$ 0.1126	\$ 4.50	\$ 4.50	\$ -
	1/2 GALLON	\$ 2.1464	\$ (0.2020)	\$ 0.4204	\$ 0.0606	\$ 2.43	\$ 2.42	\$ 0.01
	QUART	\$ 1.3016	\$ (0.1010)	\$ 0.3277	\$ 0.0392	\$ 1.57	\$ 1.57	\$ -
	PINT	\$ 0.8028	\$ (0.0505)	\$ 0.3271	\$ 0.0277	\$ 1.11	\$ 1.10	\$ 0.01
	12 OUNCE	\$ 0.4396	\$ (0.0379)	\$ 0.2454	\$ 0.0166	\$ 0.66	\$ 0.66	\$ -
	10 OUNCE	\$ 0.3440	\$ (0.0316)	\$ 0.2044	\$ 0.0133	\$ 0.53	\$ 0.53	\$ -
	1/2 PINT	\$ 0.3210	\$ (0.0253)	\$ 0.1397	\$ 0.0112	\$ 0.45	\$ 0.44	\$ 0.01
	4 OUNCE	\$ 0.1987	\$ (0.0126)	\$ 0.0698	\$ 0.0066	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1124	\$ (0.1010)	\$ 0.3277	\$ 0.0343	\$ 1.37	\$ 1.35	\$ 0.02
FLAVORED NONFAT MILK	GALLON	\$ 3.7761	\$ (0.4040)	\$ 0.6487	\$ 0.1031	\$ 4.12	\$ 4.04	\$ 0.08
	1/2 GALLON	\$ 1.9616	\$ (0.2020)	\$ 0.4204	\$ 0.0559	\$ 2.24	\$ 2.19	\$ 0.05
	QUART	\$ 1.2092	\$ (0.1010)	\$ 0.3277	\$ 0.0368	\$ 1.47	\$ 1.45	\$ 0.02
	PINT	\$ 0.7566	\$ (0.0505)	\$ 0.3271	\$ 0.0265	\$ 1.06	\$ 1.04	\$ 0.02
	12 OUNCE	\$ 0.4049	\$ (0.0379)	\$ 0.2454	\$ 0.0157	\$ 0.63	\$ 0.62	\$ 0.01
	10 OUNCE	\$ 0.3151	\$ (0.0316)	\$ 0.2044	\$ 0.0125	\$ 0.50	\$ 0.49	\$ 0.01
	1/2 PINT	\$ 0.2979	\$ (0.0253)	\$ 0.1397	\$ 0.0106	\$ 0.42	\$ 0.41	\$ 0.01
	4 OUNCE	\$ 0.1871	\$ (0.0126)	\$ 0.0698	\$ 0.0063	\$ 0.25	\$ 0.25	\$ -
	Bulk per Quart	\$ 1.0199	\$ (0.1010)	\$ 0.3277	\$ 0.0320	\$ 1.28	\$ 1.24	\$ 0.04
BUTTERMILK	GALLON	\$ 4.0342	\$ (0.4040)	\$ 0.6487	\$ 0.1097	\$ 4.39	\$ 4.49	\$ (0.10)
	1/2 GALLON	\$ 2.0907	\$ (0.2020)	\$ 0.4204	\$ 0.0592	\$ 2.37	\$ 2.41	\$ (0.04)
	QUART	\$ 1.2737	\$ (0.1010)	\$ 0.3277	\$ 0.0385	\$ 1.54	\$ 1.56	\$ (0.02)
	PINT	\$ 0.7888	\$ (0.0505)	\$ 0.3271	\$ 0.0273	\$ 1.09	\$ 1.10	\$ (0.01)
	12 OUNCE	\$ 0.4292	\$ (0.0379)	\$ 0.2454	\$ 0.0163	\$ 0.65	\$ 0.66	\$ (0.01)
	10 OUNCE	\$ 0.3353	\$ (0.0316)	\$ 0.2044	\$ 0.0130	\$ 0.52	\$ 0.53	\$ (0.01)
	1/2 PINT	\$ 0.3140	\$ (0.0253)	\$ 0.1397	\$ 0.0110	\$ 0.44	\$ 0.44	\$ -
	4 OUNCE	\$ 0.1951	\$ (0.0126)	\$ 0.0698	\$ 0.0065	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.0845	\$ (0.1010)	\$ 0.3277	\$ 0.0336	\$ 1.34	\$ 1.35	\$ (0.01)

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4**

**RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES**

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size		Proposed Wholesale Price	Deepest Discount \$ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 8.0065	\$ (0.4040)	\$ 0.6487	\$ 0.2116	\$ 8.46	\$ 7.59	\$ 0.87
	1/2 GALLON	\$ 4.0768	\$ (0.2020)	\$ 0.4204	\$ 0.1101	\$ 4.41	\$ 3.96	\$ 0.45
	QUART	\$ 2.2668	\$ (0.1010)	\$ 0.3277	\$ 0.0639	\$ 2.56	\$ 2.34	\$ 0.22
	PINT	\$ 1.2854	\$ (0.0505)	\$ 0.3271	\$ 0.0401	\$ 1.60	\$ 1.48	\$ 0.12
	12 OUNCE	\$ 0.8015	\$ (0.0379)	\$ 0.2454	\$ 0.0259	\$ 1.03	\$ 0.95	\$ 0.08
	10 OUNCE	\$ 0.6455	\$ (0.0316)	\$ 0.2044	\$ 0.0210	\$ 0.84	\$ 0.77	\$ 0.07
	1/2 PINT	\$ 0.5623	\$ (0.0253)	\$ 0.1397	\$ 0.0174	\$ 0.69	\$ 0.63	\$ 0.06
	4 OUNCE	\$ 0.3193	\$ (0.0126)	\$ 0.0698	\$ 0.0097	\$ 0.39	\$ 0.36	\$ 0.03
	Bulk per Quart	\$ 2.0776	\$ (0.1010)	\$ 0.3277	\$ 0.0591	\$ 2.36	\$ 2.13	\$ 0.23