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Milk Marketing Board
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Official General
Order No. A-963

Posted: June 18, 2009
Effective: July 1, 2009

**ORDER ESTABLISHING MINIMUM PRICES FOR MILK
AND MILK PRODUCTS IN THE SOUTH CENTRAL MILK
MARKETING AREA, AREA NO. 4, AND OTHERWISE
REGULATING THE MARKETING AND DISTRIBUTION OF
MILK AND MILK PRODUCTS IN AREA NO. 4**

The Commonwealth of Pennsylvania, Milk Marketing Board, under the authority conferred by the Milk Marketing Law, 31 P.S. §§ 700j-101 – 700j-1204, hereby orders that all parts of Milk Marketing Board official general orders inconsistent with this Official General Order No. A-963 are superseded with respect to the South Central Milk Marketing Area, known as Milk Marketing Area No. 4. This order will become effective at 12:01 a.m. on July 1, 2009.

**SECTION A
SCOPE; INCORPORATION**

(a) This official general order governs the sale and distribution of milk in Area No. 4, as defined in section B.

(b) The attached Findings of Fact, Conclusions of Law, Schedules, and Attachments are incorporated herein by this reference as though fully set forth in this order.

**SECTION B
DEFINITIONS**

The following words and terms have the meanings set forth in this section unless the context clearly indicates otherwise:

Area 4 – All municipalities, cities, boroughs, and townships within the following counties: Adams, Cumberland, Dauphin, Franklin, Fulton, Juniata, Lancaster, Lebanon, Perry, and York.

Board – The Pennsylvania Milk Marketing Board.

Bulk Milk/Cream – Milk and cream sold in large containers to other milk dealers or manufacturers not subject to resale price control.

Bulk Packaged Milk – Milk and cream sold in dispenser type containers ultimately sold and dispensed to consumers exclusively for on-premise consumption and subject to resale price control under the terms of this order as listed on Schedule I and Schedule II, which is sometimes referred to as dispenser milk.

Consumer – As defined in Section 103 of the Law (31 P. S. §700j-103).

Consignment Sale – Trading arrangement in which a seller sends goods to a buyer or reseller who pays the seller only as and when the goods are sold. The seller remains the owner (title holder) of the goods until they are paid for in full.

Dealer – As defined in Section 103 of the Law (definition of “‘milk dealer’ or ‘handler’”).

Fluid Cream Product – As defined by applicable federal market orders.

Fluid Milk Product – As defined by applicable federal market orders.

Full Service Delivery – Delivery of Class I or II price-controlled packaged products to an individual stop, in connection with which the seller provides one or more of the following services: stocking cases with the delivered products, pricing the delivered products, rotating stock, removing leakers and defective products, and taking inventory.

Law – The Pennsylvania Milk Marketing Law (31 P. S. §§700j-101 – 700j-1204).

Limited Service Delivery – Delivery of Class I or II price-controlled packaged products to one specified point, including the cooler, used normally for the receiving of food products, with the purchaser being responsible for any further handling of the products and the seller providing none of the services associated with full service delivery.

Person – As defined in Section 103 of the Law.

Price-Controlled Packaged Products – All packaged Class I and Class II milk products listed on Pennsylvania Milk Marketing Area price sheets (Schedules I & II) issued by the Board, when these products are sold in Pennsylvania.

Producer – As defined in Section 103 of the Law.

Retail Sale – The sale of Class I or II price-controlled packaged products to a consumer.

Rounding – A uniform method for expressing a price to the fourth decimal place. If the fifth decimal place is five or more, the fourth decimal place is increased by one. If the fifth decimal place is less than five, the fourth decimal place is unchanged. Example: \$1.05655 becomes \$1.0566 and \$1.0565499 becomes \$1.0565.

School – A public or private educational institution serving any grade levels between kindergarten and grade 12 that is recognized by the Department of Education.

Subdealer – As defined in Section 103 of the Law.

Wholesale Sale – The sale of Class I or II price-controlled packaged products by a person other than a producer to a person other than a consumer.

SECTION C CLASSIFICATION OF MILK

Reserved. See Official General Order A-903 Amended and subsequent orders.

SECTION D MINIMUM CLASS PRICES

PROVISION 1 – CLASS PRICES

Reserved. See Official General Order A-903 Amended and subsequent orders.

PROVISION 2 – FLUID MILK SALES OUTSIDE PENNSYLVANIA

Reserved. See Official General Order A-903 Amended and subsequent orders.

PROVISION 3 – BUTTERFAT DIFFERENTIALS; DIRECT DELIVERY DIFFERENTIAL

Reserved. See Official General Order A-903 Amended and subsequent orders.

PROVISION 4 – USE OF EQUIVALENT PRICE

Reserved. See Official General Order A-903 Amended and subsequent orders.

PROVISION 5 - SALES IN OTHER PENNSYLVANIA MILK MARKETING AREAS

The minimum wholesale price of the price-controlled packaged product will be determined according to the Official General Order governing the milk marketing area in which the milk is located when it leaves the selling dealer's control. Absent other evidence regarding control, the Board will presume that the milk has left the selling dealer's control upon:

(a) Arrival at the destination point designated by the purchaser if the seller incurs the costs associated with delivery;

(b) Placement on the seller's dock if the purchaser takes possession using:

- (1) Equipment owned or leased and personnel employed by the purchaser; or
- (2) A trucking company that is independent from the seller.

In determining whether a trucking company is independent from the seller, the Board will consider the totality of the relationship between the seller and the trucking company, including whether the seller:

- (A) Owns any interest in the trucking company and, if so, the extent of such interest;
- (B) Shares common directors, officers, management personnel or employees with the trucking company;
- (C) Uses equipment or facilities in common with the trucking company;
- (D) Shares common accounting, purchasing, accounts receivable or billing operations with the trucking company;
- (E) Has common financing or credit arrangements with the trucking company.

SECTION E PAYMENTS TO PRODUCERS

Reserved. See Official General Order A-903 Amended and subsequent orders.

SECTION F RESALE PRICES

PROVISION 1 – MINIMUM RESALE PRICES

(a) The minimum wholesale prices described in Schedule I of this Order are the prices applicable to a wholesale sale of packaged, including bulk packaged, Class I or Class II fluid milk products and fluid cream products, or both. The selling dealer or subdealer may reduce the minimum prices set forth in Schedule I by an applicable discount set forth in the succeeding provisions of this section, provided that, all such reductions shall be rounded in accordance with the definition of "rounding" in Section B. Discounts must be applied and prices rounded prior to multiplying by the number of units sold. For price-controlled products sold in bulk containers, the appropriate discount must be applied to per pound or per quart price prior to multiplying by the number of pounds or quarts in the container. Return for credit or replacement of non-defective, including out of code or in code, Class I or II price-controlled packaged

products and consignment sales are prohibited under any circumstances or pricing scheme.

(b) The minimum retail out-of-store prices prescribed in Schedule II of this Order are the minimum prices to be charged by and paid to a store by a consumer who purchases a Class I or Class II price-controlled packaged product, or both, for off-premises consumption or use.

(c) The minimum retail home-delivered prices prescribed in Schedule II, footnote 4 of this Order are the minimum prices to be charged and paid when the product purchased is delivered by a milk dealer or subdealer to a consumer. These prices are applicable irrespective of the ultimate use by the consumer and apply to all sales to a consumer except those as defined in Subsection (b).

(d) Generally the Board shall build up the wholesale and retail prices by performing the following operations:

1. Undiscounted Wholesale Price Buildup

A. Add together the announced skim and butterfat values ingredient costs, and the bulk costs, such as shrink, and gain or loss on bulk milk or cream, for each of the products priced by the Board to arrive at a total price per pound;

B. The Board will recognize any special fees, assessments, or other charges imposed on milk dealers by Pennsylvania or the federal government in the computation of resale prices for Area 4, PROVIDED that these fees, assessments, or other charges are based on the amount of Class I milk sold or handled in Pennsylvania by the milk dealers;

C. Multiply the total price per pound for each of the price-controlled products by the appropriate factor for each of the container sizes priced to arrive at a raw product cost per container;

D. Add together the raw product cost per container calculated in (d)1.C., the cost center costs (processing, packing and delivery costs), the current container cost, the updated energy adjustments (the diesel fuel adjustment and the heating fuel adjustment), the quarter-to-quarter cost update adjustment, and the container efficiency adjustment to arrive at the average delivered cost;

E. Add together the average delivered cost and the Board defined profit to arrive at a price with profit;

F. Subtract from the price with profit the average cost of delivery before adding the small stop-high cost delivery cost to arrive at the undiscounted minimum wholesale price.

2. Retail Price Buildup

A. Subtract from the undiscounted wholesale price the discount as determined by the Board before adding the in-store handling cost to arrive at a retail price before profit;

B. Add the retail price before profit and the Board defined profit to arrive at the minimum retail price.

PROVISION 2 – RESALE PRICE ADJUSTMENTS

(a) The minimum resale prices for all products prescribed in Schedules I and II of this Order will be adjusted upward or downward with movements in the Class I and Class II skim and butterfat price along with other monthly adjustments as called for by Orders of the Board.

(b) In-store handling costs shall be adjusted monthly with changes in the Consumer Price Index.

PROVISION 3 – PREVAILING AREA MILK COST

Reserved. See Official General Order A-903 Amended and subsequent orders.

PROVISION 4 – PRICING MULTIPLE UNIT PACKAGES

Reserved.

PROVISION 5 – EXEMPTIONS FROM BULK RESALE PRICING PROVISIONS

The following sales of bulk milk or bulk cream or both are exempt from the resale prices set forth in Schedule I of this Order:

(a) Any sale of bulk cream in excess of 320 quarts per sale;

(b) Any sale of bulk milk or bulk cream (sweet or sour) to a manufacturer of food products, provided the milk or cream is used exclusively for the manufacture of food products at the plant or plants of the manufacturer and no fluid milk or cream is moved from the manufacturing location;

(c) Any sale to a bakery, hotel, restaurant, hospital, or institution that operates a commissary separate and apart from its other accommodations. "Separate and apart" as used herein means separately housed and completely detached from other accommodations.

(d) This Provision is not applicable to any sales in which the buyer takes physical

possession of bulk packaged milk containers, gallon, half gallon, quart, pint, one-third quart, half pint, bulk packaged milk, or other similar containers for which a resale price is established by this Order.

(e) Any sale made under this Provision shall not be used in computing the average daily delivery under the bulk pricing in Schedule I of this Order.

(f) A dealer making sales under this Provision, whether cash or credit, shall be required to have readily available for inspection by personnel of the Board, for a period of two (2) years, the following:

- (1) Exact location of the manufacturing plant(s) where products were utilized;
- (2) The selling price and quantity of any product sold under this Provision together with the price and quantity of any other products sold; and
- (3) A record from which the Board can readily ascertain the method by which the sales price was determined.

PROVISION 6 – LIMITED SERVICE DISCOUNT

(a) A milk dealer or subdealer making a wholesale sale of Class I or II price-controlled packaged products by means of limited service delivery as defined in Section B may reduce the prices set forth in Schedule I of this order by:

- (1) \$0.0223 per quart if the weekly average delivery to an individual stop is at least 200 quarts;
- (2) \$0.0764 per quart if the weekly average delivery to an individual stop is at least 500 quarts;
- (3) \$0.1010 per quart if the weekly average delivery to an individual stop is at least 1,000 quarts.

(b) For purposes of this Provision, the weekly average delivery shall be the total number of quarts of Class I or II price-controlled packaged products, net of returns of defective products, delivered to or picked up by the purchaser at an individual stop for resale in the original package, divided by the number of actual deliveries of price-controlled packaged products made from 12:01 a.m. on Monday to 12:00 midnight on the following Sunday. Each seller making a wholesale sale may consider only that seller's own sales and not sales by other sellers in determining whether the purchaser qualifies for a price reduction under this Provision.

(c) The price reductions set forth in this Provision shall apply only when an order for Class I or II price-controlled packaged products is placed by the purchaser at least a day before each delivery.

(d) Empty cases or containers shall be assembled by the purchaser for convenient pickup by the seller.

PROVISION 7 – SCHOOL DISCOUNTS

(a) A milk dealer making a wholesale sale of Class I or Class II price-controlled packaged products to a school as defined in Section B by means of limited service delivery as defined in that section may reduce the prices on Schedule I of this order by \$0.0127 per quart irrespective of the number of quarts delivered.

(b) Schools may also receive the discounts available under Provisions 6 and 8, subject to the conditions set out in those provisions. The limited service school discount established under Subsection (a) may not, however, be combined with a discount established under Provision 8.

(c) The milk dealer shall calculate the amount due by multiplying the number of quarts sold by \$0.0127 and subtracting that total discount from the undiscounted cost for all quarts sold. The milk dealer shall then round the resulting amount due in accordance with the definition of rounding in Section B.

PROVISION 8 – SALES AT THE MILK DEALER'S PLATFORM

(a) A milk dealer making a wholesale sale of Class I price-controlled packaged products may, when the products are received by the buyer on the milk dealer's platform, reduce the prices on Schedule I of this order by:

- (1) 20% if the buyer purchases at least 1,000 quarts, and
- (2) 23% if the buyer purchases at least 2,000 quarts.

(b) A buyer will be considered to receive products on the milk dealer's platform only if the buyer takes physical possession of the products and incurs all direct and indirect delivery expenses using either:

- (1) Equipment owned or leased and personnel employed by the buyer, or
- (2) An independent trucking company licensed by the Pennsylvania Public Utility Commission and charging at least 2.2 cents per quart equivalent for delivery services. In implementing this paragraph, the Board will use the criteria in Section D, Provision 5(b)(2) to determine whether a trucking company is independent from the seller.

(c) The price reductions set forth in Subsection (a) apply only when the buyer places its order at least a day before the sale.

(d) The milk dealer shall apply the price reductions set forth in Subsection (a) to each line item in a bid or invoice; they may not be applied to bid or invoice totals without regard to unit prices. A customer may not be charged a below-minimum price on a particular item even if the total for all products (net of discount) is at or above the minimum for the group. The milk dealer shall apply the applicable percentage discount to each line item to find the discounted unit price and shall round that price in

accordance with the definition of rounding in Section B before multiplying by the number of units being sold.

PROVISION 9 – LICENSEE TO LICENSEE DISCOUNTS

(a) A licensed milk dealer selling Class I or Class II price-controlled packaged products to another licensed milk dealer or a licensed subdealer may reduce the prices on Schedule I of this order by:

- (1) 20% if the buyer purchases at least 1,000 quarts, and
- (2) 23% if the buyer purchases at least 2,000 quarts.

(b) The price reductions set forth in Subsection (a) may be made only if:

- (1) The buyer takes physical possession of all products purchased on a single drop basis;
- (2) The selling milk dealer does not provide to the buyer any labor or other personal service in connection with the transportation for resale of the products purchased unless the buyer pays the selling milk dealer a fully cost-justified payment for such services; and
- (3) The selling milk dealer does not pay consideration of any type to the buyer for services rendered.

(c) The milk dealer shall apply the price reductions set forth in Subsection (a) to each line item in a bid or invoice; they may not be applied to bid or invoice totals without regard to unit prices. A customer may not be charged a below-minimum price on a particular item even if the total for all products (net of discount) is at or above the minimum for the group. The milk dealer shall apply the applicable percentage discount to each line item to find the discounted unit price and shall round that price in accordance with the definition of rounding in Section B before multiplying by the number of units being sold.

PROVISION 10 – NEW PRODUCTS AND CONTAINER SIZES

No milk or cream product for which a price is not specifically prescribed herein shall be used or sold within the Commonwealth until the Board grants authority for its use or sale.

PROVISION 11 – RETURNABLE REUSABLE CONTAINER DEPOSIT

A deposit shall be charged and collected on each returnable reusable container as follows:

	<u>Gallon</u>	<u>Half Gallon</u>
Dealer to Wholesale Customer	\$0.50	\$0.40
Store to Consumer	0.50	0.40
Dealer to Consumer	0.50	0.40

PROVISION 12 – APPLICATION OF DISCOUNTS

A milk dealer shall apply wholesale discounts on price-controlled packaged products to each line item on an invoice or bid to find the discounted unit price. The dealer shall then round the discounted unit price in accordance with the rounding procedure set forth in Section B before multiplying by the number of units sold or bid. For bulk-packaged milk priced on a per-quart basis, the milk dealer shall apply the discount to the per-quart price before multiplying by the number of quarts in the container. Dealers bidding or billing Commonwealth institutions using SAP accounting programs, consult Bulletin 1430 or its successor. A milk dealer may not charge a customer a below-minimum price on a particular product even if the total price for all products is at or above minimum.

**SECTION G
COST REPLACEMENT**

Annually, after submission of the Milk Dealer’s Financial Statement, the Board will schedule a cost replacement hearing to receive evidence of appropriate costs including, but not limited to, annualized and current costs for then deemed relevant cost components for processing, packaging, and delivery costs for Class I and II price-controlled packaged products, as well as in-store handling costs. The foregoing evidence shall be based on the audited costs of a cross-section of milk dealers and stores doing business in Area No. 4. In addition, the Board will receive evidence bearing on a reasonable rate of return for milk dealers and retailers.

**SECTION H
SEVERABILITY**

If any section, provision, subsection, paragraph, or clause of this order is determined to be unconstitutional or otherwise contrary to law, the remainder of the order shall be given effect as though that section, provision, subsection, paragraph, or clause has not been included.

PENNSYLVANIA MILK MARKETING BOARD

Richard Kriebel, Chairman

Luke F. Brubaker, Member

Barbara A. Grumbine, Consumer Member

Date: June 18, 2009

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FINDINGS OF FACT AND CONCLUSIONS OF LAW
GENERAL PRICE HEARING FOR MILK MARKETING AREA NO. 4
MAY 6, 2009

I. FINDINGS OF FACT

1. On May 6, 2009, the Pennsylvania Milk Marketing Board (“Board”) held a general price hearing for Milk Marketing Area No. 4.

2. Notice of the hearing was published at 39 Pennsylvania Bulletin 1282 dated January 26, 2008. It was also mailed to those who have requested mailed notice of Board hearings via Board Bulletin No. 1447, dated February 20, 2009. The hearing notice enumerated the scope of evidence that the Board would receive.

B. Validity of Dealer Cross-Section

3. The dealer cross section used by both Board Staff and the Area 4 milk dealers (Dealers), the only parties to present dealer cost information, consisted of Harrisburg Dairies, Inc.; Rutter Bros. Dairy, Inc.; Turkey Hill L.P.; Tuscan/Lehigh Dairies, L.P. – Schuylkill Haven; Galliker Dairy Co., Inc.; Rosenberger’s Dairies, LLC; and Swiss Premium Dairy, Inc.

4. Clifford Ackman, appearing on behalf of Board Staff as an expert in milk statistics, testified that the dealer cross section was representative of the dealers doing business in Area 4. Mr. Ackman based his opinion on the amounts and types of milk sold by the cross section dealers, the types of customers served by the cross section dealers, and the delivery techniques employed by the cross section dealers. Carl Herbein, appearing on behalf of the Dealers as an expert in cost accounting and milk cost accounting, testified that the dealer cross section processed, packaged, and delivered a majority of the fluid milk products in Area 4 and delivered to a range of customers in Area 4 which included supermarkets, convenience stores, schools and institutions, and small retail outlets. Mr. Herbein opined that the cross-section was representative of the dealers selling in Area 4. Based on the factors outlined by Mr. Ackman and Mr. Herbein, the Board finds that the dealer cross section used by both Board Staff and Dealers is representative of dealers doing business in Area 4.

5. The Dealers performed delivery studies, which Mr. Herbein testified showed a cost of \$0.2038 per point for small deliveries. Mr. Herbein also testified that the delivery studies demonstrated that the current cents per quart discounts were cost justified and should remain in effect. Mr. Herbein also testified that the average delivery cost should be set at \$0.0927 per point.

Board Staff indicated that the Dealers’ delivery study was accurate and credible.

Based on Mr. Herbein's credible and persuasive testimony and Board Staff's deference to the Dealers' delivery study, the Board finds that the cost for small deliveries is \$0.2038 per quart and that the average delivery cost is \$0.0927 per quart.

6. Mr. Herbein recommended that the Board continue to use the cents per quart discount methodology in Area 4. He testified that the discounts are cost justified. Mr. Herbein also testified that the Area 4 market had effectively utilized cents per quart discounting for many years and that market disruption could occur if the methodology were changed. He also testified that the dealers' customers are critical to the success of the dealers' business and that those customers had not requested a change.

Todd Rutter, president of Rutter Bros. Dairy, testified that the cents per quart discount methodology should remain in place in Area 4. He testified that the cents per quart methodology was working in Area 4 and that since market conditions vary in different areas, it does not always make sense to seek uniformity among milk marketing areas. Mr. Rutter also testified that switching to percentage discounts would cause added costs for the Dealers.

Based on the credible and persuasive testimony of Mr. Herbein and Mr. Rutter, the Board finds that cents per quart discounting should continue in Area 4. The Board further finds, based on the credible and persuasive testimony of Mr. Herbein and Board Staff's position on the Dealers' delivery study, that the limited service discounts should remain unchanged.

7. Gary Gojsovich testified on behalf of Board Staff as an expert in milk cost accounting. He and Mr. Herbein offered concurring evidence regarding a container efficiency adjustment. The container efficiency adjustment accounts for differing efficiency in filling and handling various size containers.

The Board finds, based on the credible and persuasive testimony of Mr. Herbein and Mr. Gojsovich, that the following container efficiency adjustments should be adopted: Gallon – (\$0.0842); Half Gallon – (\$0.0340); Quart – \$0.0188; Pint - \$0.0567; 10 Ounce - \$0.0613; Half Pint - \$0.0210; 4 Ounce - \$0.0452; Bulk per Quart - \$0.1518.

8. Board Staff also presented as an exhibit a draft order. In their brief, the Dealers indicated general agreement with the provisions contained in the draft order. No other interested party commented on, or cross-examined Mr. Gojsovich regarding, the terms of the draft order. To the extent that provisions of the draft order are incorporated into the Board's order, the Board found that such provisions should be incorporated into the order.

9. No evidence was presented regarding retail in-store handling costs. Therefore, the Board finds that the currently effective in-store handling cost and monthly adjustment should remain in effect.

II. CONCLUSIONS OF LAW

1. The May 6, 2009, general price hearing for Milk Marketing Area No. 4 was held pursuant to authority granted to the Board in section 801 of the Milk Marketing Law (Law), 31 P.S. § 700j-801.

2. The hearing was held following adequate notice, and all interested persons were given a reasonable opportunity to be heard.

3. The cross-section used to establish dealer costs met the requirement of representativeness of section 801 of the Law.

4. In establishing the attached order, the Board has considered the entire record and has concluded that the adoption of this order is supported by a preponderance of the evidence and is reasonable and appropriate under section 801 of the Law, subject to any revisions or amendments the Board may make in the manner set forth in the Law.

PENNSYLVANIA MILK MARKETING BOARD

Richard Kriebel, Chairman

Luke F. Brubaker, Member

Barbara A. Grumbine, Consumer Member

Date: June 18, 2009

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**PENNSYLVANIA MILK MARKETING BOARD
UNADJUSTED COST PER CONTAINER - AREA 4**

		POUNDS PER UNIT	RAW MILK COST	CONTAINER COST	PROCESSING COST	TOTAL COST	
STANDARD (WHOLE)	MILK	GALLON	8.600000	\$ 1.3588	\$ 0.1650	\$ 0.8536	\$ 2.3774
		1/2 GALLON	4.300000	\$ 0.6794	\$ 0.1313	\$ 0.4268	\$ 1.2375
		QUART	2.150000	\$ 0.3397	\$ 0.1097	\$ 0.2134	\$ 0.6628
		PINT	1.075000	\$ 0.1699	\$ 0.0895	\$ 0.1067	\$ 0.3661
		12 OUNCE	0.806250	\$ 0.1274	\$ 0.0630	\$ 0.0800	\$ 0.2704
		10 OUNCE	0.671875	\$ 0.1062	\$ 0.0308	\$ 0.0667	\$ 0.2037
		1/2 PINT	0.537500	\$ 0.0849	\$ 0.0261	\$ 0.0534	\$ 0.1644
		4 OUNCE	0.268750	\$ 0.0425	\$ 0.0296	\$ 0.0267	\$ 0.0988
		DISP. PER QT.	2.150000	\$ 0.3397	\$ 0.0471	\$ 0.2134	\$ 0.6002
REDUCED FAT (2%)	MILK	GALLON	8.620000	\$ 1.2447	\$ 0.1650	\$ 0.8536	\$ 2.2633
		1/2 GALLON	4.310000	\$ 0.6224	\$ 0.1313	\$ 0.4268	\$ 1.1805
		QUART	2.155000	\$ 0.3112	\$ 0.1097	\$ 0.2134	\$ 0.6343
		PINT	1.077500	\$ 0.1556	\$ 0.0895	\$ 0.1067	\$ 0.3518
		12 OUNCE	0.808125	\$ 0.1167	\$ 0.0630	\$ 0.0800	\$ 0.2597
		10 OUNCE	0.673438	\$ 0.0972	\$ 0.0308	\$ 0.0667	\$ 0.1947
		1/2 PINT	0.538750	\$ 0.0778	\$ 0.0261	\$ 0.0534	\$ 0.1573
		4 OUNCE	0.269375	\$ 0.0389	\$ 0.0296	\$ 0.0267	\$ 0.0952
		DISP. PER QT.	2.155000	\$ 0.3112	\$ 0.0471	\$ 0.2134	\$ 0.5717
LOWFAT (1%)	MILK	GALLON	8.620000	\$ 1.1430	\$ 0.1650	\$ 0.8536	\$ 2.1616
		1/2 GALLON	4.310000	\$ 0.5715	\$ 0.1313	\$ 0.4268	\$ 1.1296
		QUART	2.155000	\$ 0.2858	\$ 0.1097	\$ 0.2134	\$ 0.6089
		PINT	1.077500	\$ 0.1429	\$ 0.0895	\$ 0.1067	\$ 0.3391
		12 OUNCE	0.808125	\$ 0.1072	\$ 0.0630	\$ 0.0800	\$ 0.2502
		10 OUNCE	0.673438	\$ 0.0893	\$ 0.0308	\$ 0.0667	\$ 0.1868
		1/2 PINT	0.538750	\$ 0.0714	\$ 0.0261	\$ 0.0534	\$ 0.1509
		4 OUNCE	0.269375	\$ 0.0357	\$ 0.0296	\$ 0.0267	\$ 0.0920
		DISP. PER QT.	2.155000	\$ 0.2858	\$ 0.0471	\$ 0.2134	\$ 0.5463
NONFAT (SKIM)	MILK	GALLON	8.630000	\$ 1.0770	\$ 0.1650	\$ 0.8536	\$ 2.0956
		1/2 GALLON	4.315000	\$ 0.5385	\$ 0.1313	\$ 0.4268	\$ 1.0966
		QUART	2.157500	\$ 0.2693	\$ 0.1097	\$ 0.2134	\$ 0.5924
		PINT	1.078750	\$ 0.1346	\$ 0.0895	\$ 0.1067	\$ 0.3308
		12 OUNCE	0.809063	\$ 0.1010	\$ 0.0630	\$ 0.0800	\$ 0.2440
		10 OUNCE	0.674219	\$ 0.0841	\$ 0.0308	\$ 0.0667	\$ 0.1816
		1/2 PINT	0.539375	\$ 0.0673	\$ 0.0261	\$ 0.0534	\$ 0.1468
		4 OUNCE	0.269688	\$ 0.0337	\$ 0.0296	\$ 0.0267	\$ 0.0900
		DISP. PER QT.	2.157500	\$ 0.2693	\$ 0.0471	\$ 0.2134	\$ 0.5298
STANDARD (WHOLE)	FLAVORED MILK	GALLON	8.000000	\$ 1.5048	\$ 0.1650	\$ 0.8536	\$ 2.5234
		1/2 GALLON	4.000000	\$ 0.7524	\$ 0.1313	\$ 0.4268	\$ 1.3105
		QUART	2.000000	\$ 0.3762	\$ 0.1097	\$ 0.2134	\$ 0.6993
		PINT	1.000000	\$ 0.1881	\$ 0.0895	\$ 0.1067	\$ 0.3843
		12 OUNCE	0.750000	\$ 0.1411	\$ 0.0630	\$ 0.0800	\$ 0.2841
		10 OUNCE	0.625000	\$ 0.1176	\$ 0.0308	\$ 0.0667	\$ 0.2151
		1/2 PINT	0.500000	\$ 0.0941	\$ 0.0261	\$ 0.0534	\$ 0.1736
		4 OUNCE	0.250000	\$ 0.0470	\$ 0.0296	\$ 0.0267	\$ 0.1033
		DISP. PER QT.	2.000000	\$ 0.3762	\$ 0.0471	\$ 0.2134	\$ 0.6367

**PENNSYLVANIA MILK MARKETING BOARD
UNADJUSTED COST PER CONTAINER - AREA 4**

		POUNDS PER UNIT	RAW MILK COST	CONTAINER COST	PROCESSING COST	TOTAL COST
REDUCED FAT FLAVORED MILK	GALLON	8.000000	\$ 1.3304	\$ 0.1650	\$ 0.8536	\$ 2.3490
	1/2 GALLON	4.000000	\$ 0.6652	\$ 0.1313	\$ 0.4268	\$ 1.2233
	QUART	2.000000	\$ 0.3326	\$ 0.1097	\$ 0.2134	\$ 0.6557
	PINT	1.000000	\$ 0.1663	\$ 0.0895	\$ 0.1067	\$ 0.3625
	12 OUNCE	0.750000	\$ 0.1247	\$ 0.0630	\$ 0.0800	\$ 0.2677
	10 OUNCE	0.625000	\$ 0.1039	\$ 0.0308	\$ 0.0667	\$ 0.2014
	1/2 PINT	0.500000	\$ 0.0832	\$ 0.0261	\$ 0.0534	\$ 0.1627
	4 OUNCE	0.250000	\$ 0.0416	\$ 0.0296	\$ 0.0267	\$ 0.0979
	DISP. PER QT.	2.000000	\$ 0.3326	\$ 0.0471	\$ 0.2134	\$ 0.5931
BUTTERMILK	GALLON	8.630000	\$ 1.4749	\$ 0.1650	\$ 0.8536	\$ 2.4935
	1/2 GALLON	4.315000	\$ 0.7374	\$ 0.1313	\$ 0.4268	\$ 1.2955
	QUART	2.157500	\$ 0.3687	\$ 0.1097	\$ 0.2134	\$ 0.6918
	PINT	1.078800	\$ 0.1844	\$ 0.0895	\$ 0.1067	\$ 0.3806
	12 OUNCE	0.809063	\$ 0.1383	\$ 0.0630	\$ 0.0800	\$ 0.2813
	10 OUNCE	0.674219	\$ 0.1152	\$ 0.0308	\$ 0.0667	\$ 0.2127
	1/2 PINT	0.539400	\$ 0.0922	\$ 0.0261	\$ 0.0534	\$ 0.1717
	4 OUNCE	0.269700	\$ 0.0461	\$ 0.0296	\$ 0.0267	\$ 0.1024
	DISP. PER QT.	2.157500	\$ 0.3687	\$ 0.0471	\$ 0.2134	\$ 0.6292
EGG NOG	GALLON	8.000000	\$ 3.1264	\$ 0.1650	\$ 0.8536	\$ 4.1450
	1/2 GALLON	4.000000	\$ 1.5632	\$ 0.1313	\$ 0.4268	\$ 2.1213
	QUART	2.000000	\$ 0.7816	\$ 0.1097	\$ 0.2134	\$ 1.1047
	PINT	1.000000	\$ 0.3908	\$ 0.0895	\$ 0.1067	\$ 0.5870
	12 OUNCE	0.750000	\$ 0.2931	\$ 0.0630	\$ 0.0800	\$ 0.4361
	10 OUNCE	0.625000	\$ 0.2443	\$ 0.0308	\$ 0.0667	\$ 0.3418
	1/2 PINT	0.500000	\$ 0.1954	\$ 0.0261	\$ 0.0534	\$ 0.2749
	4 OUNCE	0.250000	\$ 0.0977	\$ 0.0296	\$ 0.0267	\$ 0.1540
	DISP. PER QT.	2.000000	\$ 0.7816	\$ 0.0471	\$ 0.2134	\$ 1.0421
HALF & HALF	1/2 GALLON	4.275000	\$ 0.8413	\$ 0.1313	\$ 0.4268	\$ 1.3994
	QUART	2.137500	\$ 0.4207	\$ 0.1097	\$ 0.2134	\$ 0.7438
	PINT	1.068750	\$ 0.2103	\$ 0.0895	\$ 0.1067	\$ 0.4065
	12 OUNCE	0.801563	\$ 0.1577	\$ 0.0630	\$ 0.0800	\$ 0.3007
	10 OUNCE	0.667969	\$ 0.1315	\$ 0.0308	\$ 0.0667	\$ 0.2290
	1/2 PINT	0.534375	\$ 0.1052	\$ 0.0261	\$ 0.0534	\$ 0.1847
	4 OUNCE	0.267188	\$ 0.0526	\$ 0.0296	\$ 0.0267	\$ 0.1089
	DISP. PER QT.	2.137500	\$ 0.4207	\$ 0.0471	\$ 0.2134	\$ 0.6812
	3/8 OZ	0.025049	\$ 0.0049		\$ 0.0025	\$ 0.0074
	1/2 OZ	0.033399	\$ 0.0066		\$ 0.0033	\$ 0.0099
	3/4 OZ	0.050098	\$ 0.0099		\$ 0.0050	\$ 0.0149
LIGHT CREAM	1/2 GALLON	4.255000	\$ 1.2348	\$ 0.1313	\$ 0.4268	\$ 1.7929
	QUART	2.127500	\$ 0.6174	\$ 0.1097	\$ 0.2134	\$ 0.9405
	PINT	1.063750	\$ 0.3087	\$ 0.0895	\$ 0.1067	\$ 0.5049
	12 OUNCE	0.797813	\$ 0.2315	\$ 0.0630	\$ 0.0800	\$ 0.3745
	10 OUNCE	0.664844	\$ 0.1929	\$ 0.0308	\$ 0.0667	\$ 0.2904
	1/2 PINT	0.531875	\$ 0.1544	\$ 0.0261	\$ 0.0534	\$ 0.2339
	4 OUNCE	0.265938	\$ 0.0772	\$ 0.0296	\$ 0.0267	\$ 0.1335
	DISP. PER QT.	2.127500	\$ 0.6174	\$ 0.0471	\$ 0.2134	\$ 0.8779

**PENNSYLVANIA MILK MARKETING BOARD
UNADJUSTED COST PER CONTAINER - AREA 4**

		POUNDS PER UNIT	RAW MILK COST	CONTAINER COST	PROCESSING COST	TOTAL COST
MEDIUM CREAM	1/2 GALLON	4.185000	\$ 1.8397	\$ 0.1313	\$ 0.4268	\$ 2.3978
	QUART	2.092500	\$ 0.9199	\$ 0.1097	\$ 0.2134	\$ 1.2430
	PINT	1.046300	\$ 0.4600	\$ 0.0895	\$ 0.1067	\$ 0.6562
	12 OUNCE	0.784688	\$ 0.3449	\$ 0.0630	\$ 0.0800	\$ 0.4879
	10 OUNCE	0.653906	\$ 0.2875	\$ 0.0308	\$ 0.0667	\$ 0.3850
	1/2 PINT	0.523150	\$ 0.2300	\$ 0.0261	\$ 0.0534	\$ 0.3095
	4 OUNCE	0.261600	\$ 0.1150	\$ 0.0296	\$ 0.0267	\$ 0.1713
	DISP. PER QT.	2.092500	\$ 0.9199	\$ 0.0471	\$ 0.2134	\$ 1.1804
HEAVY CREAM	1/2 GALLON	4.160000	\$ 2.1395	\$ 0.1313	\$ 0.4268	\$ 2.6976
	QUART	2.080000	\$ 1.0697	\$ 0.1097	\$ 0.2134	\$ 1.3928
	PINT	1.040000	\$ 0.5349	\$ 0.0895	\$ 0.1067	\$ 0.7311
	12 OUNCE	0.780000	\$ 0.4012	\$ 0.0630	\$ 0.0800	\$ 0.5442
	10 OUNCE	0.650000	\$ 0.3343	\$ 0.0308	\$ 0.0667	\$ 0.4318
	1/2 PINT	0.520000	\$ 0.2674	\$ 0.0261	\$ 0.0534	\$ 0.3469
	4 OUNCE	0.260000	\$ 0.1337	\$ 0.0296	\$ 0.0267	\$ 0.1900
	DISP. PER QT.	2.080000	\$ 1.0697	\$ 0.0471	\$ 0.2134	\$ 1.3302
SOUR CREAM	1/2 GALLON	4.255000	\$ 1.2348		\$ 0.4268	\$ 1.6616
	QUART	2.127500	\$ 0.6174		\$ 0.2134	\$ 0.8308
	PINT	1.063750	\$ 0.3087		\$ 0.1067	\$ 0.4154
	12 OUNCE	0.797813	\$ 0.2315		\$ 0.0800	\$ 0.3115
	10 OUNCE	0.664844	\$ 0.1929		\$ 0.0667	\$ 0.2596
	1/2 PINT	0.531875	\$ 0.1544		\$ 0.0534	\$ 0.2078
	4 OUNCE	0.265938	\$ 0.0772		\$ 0.0267	\$ 0.1039
	DISP. PER QT.	2.127500	\$ 0.6174		\$ 0.2134	\$ 0.8308

PENNSYLVANIA MILK MARKETING BOARD

AREA 4 PRICE BUILD-UP

June 2009

		1	2	3	4	5	6	7	8	9	10	11	12	
		AVERAGE	CREAM FIXED	SMALL				3.40%	PRICE	AVERAGE	SMALL	PROPOSED	PROPOSED	
		DELIVERED	ADD-ON	CONTAINER	COST UPDATE	ENERGY	WHOLESALE	PROFIT	WITH	DELIVERY	DELIVERY	WHOLESALE	RETAIL	
		COST	ADJUSTMENT	ADJUST.	ADJUSTMENT	ADD-ON	PRICE	FACTOR	PROFIT	ADJUST.	ADJUST.	PRICE	2.50%	
STANDARD (WHOLE)	MILK	GALLON	\$ 2.3774	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 2.2932	\$ 0.0807	\$ 2.3739	\$ (0.3708)	\$ 0.8152	\$ 2.8183	\$ 3.10
		1/2 GALLON	\$ 1.2375	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.2035	\$ 0.0424	\$ 1.2459	\$ (0.1854)	\$ 0.4076	\$ 1.4681	\$ 1.61
		QUART	\$ 0.6628	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.6816	\$ 0.0240	\$ 0.7056	\$ (0.0927)	\$ 0.2038	\$ 0.8167	\$ 0.89
		PINT	\$ 0.3661	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.4228	\$ 0.0149	\$ 0.4377	\$ (0.0464)	\$ 0.1019	\$ 0.4932	\$ 0.53
		12 OUNCE	\$ 0.2704		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.3284	\$ 0.0116	\$ 0.3400	\$ (0.0348)	\$ 0.0764	\$ 0.3816	\$ 0.41
		10 OUNCE	\$ 0.2037	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.2650	\$ 0.0093	\$ 0.2743	\$ (0.0290)	\$ 0.0637	\$ 0.3090	\$ 0.33
		1/2 PINT	\$ 0.1644	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.1854	\$ 0.0065	\$ 0.1919	\$ (0.0232)	\$ 0.0510	\$ 0.2197	\$ 0.24
		4 OUNCE	\$ 0.0988	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1440	\$ 0.0051	\$ 0.1491	\$ (0.0116)	\$ 0.0255	\$ 0.1630	\$ 0.17
		DISP./QT.	\$ 0.6002	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 0.7520	\$ 0.0265	\$ 0.7785	\$ (0.0927)	\$ 0.2038	\$ 0.8896	\$ 0.97
REDUCED FAT (2%)	MILK	GALLON	\$ 2.2633	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 2.1791	\$ 0.0767	\$ 2.2558	\$ (0.3708)	\$ 0.8152	\$ 2.7002	\$ 2.98
		1/2 GALLON	\$ 1.1805	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.1465	\$ 0.0404	\$ 1.1869	\$ (0.1854)	\$ 0.4076	\$ 1.4091	\$ 1.55
		QUART	\$ 0.6343	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.6531	\$ 0.0230	\$ 0.6761	\$ (0.0927)	\$ 0.2038	\$ 0.7872	\$ 0.86
		PINT	\$ 0.3518	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.4085	\$ 0.0144	\$ 0.4229	\$ (0.0464)	\$ 0.1019	\$ 0.4784	\$ 0.52
		12 OUNCE	\$ 0.2597		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.3177	\$ 0.0112	\$ 0.3289	\$ (0.0348)	\$ 0.0764	\$ 0.3705	\$ 0.40
		10 OUNCE	\$ 0.1947	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.2560	\$ 0.0090	\$ 0.2650	\$ (0.0290)	\$ 0.0637	\$ 0.2997	\$ 0.32
		1/2 PINT	\$ 0.1573	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.1783	\$ 0.0063	\$ 0.1846	\$ (0.0232)	\$ 0.0510	\$ 0.2124	\$ 0.23
		4 OUNCE	\$ 0.0952	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1404	\$ 0.0049	\$ 0.1453	\$ (0.0116)	\$ 0.0255	\$ 0.1592	\$ 0.17
		DISP./QT.	\$ 0.5717	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 0.7235	\$ 0.0255	\$ 0.7490	\$ (0.0927)	\$ 0.2038	\$ 0.8601	\$ 0.93
LOWFAT (1%)	MILK	GALLON	\$ 2.1616	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 2.0774	\$ 0.0731	\$ 2.1505	\$ (0.3708)	\$ 0.8152	\$ 2.5949	\$ 2.87
		1/2 GALLON	\$ 1.1296	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.0956	\$ 0.0386	\$ 1.1342	\$ (0.1854)	\$ 0.4076	\$ 1.3564	\$ 1.50
		QUART	\$ 0.6089	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.6277	\$ 0.0221	\$ 0.6498	\$ (0.0927)	\$ 0.2038	\$ 0.7609	\$ 0.83
		PINT	\$ 0.3391	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.3958	\$ 0.0139	\$ 0.4097	\$ (0.0464)	\$ 0.1019	\$ 0.4652	\$ 0.50
		12 OUNCE	\$ 0.2502		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.3082	\$ 0.0108	\$ 0.3190	\$ (0.0348)	\$ 0.0764	\$ 0.3606	\$ 0.39
		10 OUNCE	\$ 0.1868	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.2481	\$ 0.0087	\$ 0.2568	\$ (0.0290)	\$ 0.0637	\$ 0.2915	\$ 0.32
		1/2 PINT	\$ 0.1509	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.1719	\$ 0.0061	\$ 0.1780	\$ (0.0232)	\$ 0.0510	\$ 0.2058	\$ 0.22
		4 OUNCE	\$ 0.0920	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1372	\$ 0.0048	\$ 0.1420	\$ (0.0116)	\$ 0.0255	\$ 0.1559	\$ 0.17
		DISP./QT.	\$ 0.5463	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 0.6981	\$ 0.0246	\$ 0.7227	\$ (0.0927)	\$ 0.2038	\$ 0.8338	\$ 0.91
NONFAT (SKIM)	MILK	GALLON	\$ 2.0956	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 2.0114	\$ 0.0708	\$ 2.0822	\$ (0.3708)	\$ 0.8152	\$ 2.5266	\$ 2.80
		1/2 GALLON	\$ 1.0966	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.0626	\$ 0.0374	\$ 1.1000	\$ (0.1854)	\$ 0.4076	\$ 1.3222	\$ 1.46
		QUART	\$ 0.5924	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.6112	\$ 0.0215	\$ 0.6327	\$ (0.0927)	\$ 0.2038	\$ 0.7438	\$ 0.82
		PINT	\$ 0.3308	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.3875	\$ 0.0136	\$ 0.4011	\$ (0.0464)	\$ 0.1019	\$ 0.4566	\$ 0.49
		12 OUNCE	\$ 0.2440		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.3020	\$ 0.0106	\$ 0.3126	\$ (0.0348)	\$ 0.0764	\$ 0.3542	\$ 0.38
		10 OUNCE	\$ 0.1816	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.2429	\$ 0.0085	\$ 0.2514	\$ (0.0290)	\$ 0.0637	\$ 0.2861	\$ 0.31
		1/2 PINT	\$ 0.1468	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.1678	\$ 0.0059	\$ 0.1737	\$ (0.0232)	\$ 0.0510	\$ 0.2015	\$ 0.22
		4 OUNCE	\$ 0.0900	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1352	\$ 0.0048	\$ 0.1400	\$ (0.0116)	\$ 0.0255	\$ 0.1539	\$ 0.16
		DISP./QT.	\$ 0.5298	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 0.6816	\$ 0.0240	\$ 0.7056	\$ (0.0927)	\$ 0.2038	\$ 0.8167	\$ 0.89

PENNSYLVANIA MILK MARKETING BOARD

AREA 4 PRICE BUILD-UP

June 2009

		1	2	3	4	5	6	7	8	9	10	11	12	
		AVERAGE	CREAM FIXED	SMALL				3.40%	PRICE	AVERAGE	SMALL	PROPOSED	PROPOSED	
		DELIVERED	ADD-ON	CONTAINER	COST UPDATE	ENERGY	WHOLESALE	PROFIT	WITH	DELIVERY	DELIVERY	WHOLESALE	RETAIL	
		COST	ADJUSTMENT	ADJUST.	ADJUSTMENT	ADD-ON	PRICE	FACTOR	PROFIT	ADJUST.	ADJUST.	PRICE	2.50%	
STANDARD (WHOLE)	FLAVORED MILK	GALLON	\$ 2.5234	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 2.4392	\$ 0.0859	\$ 2.5251	\$ (0.3708)	\$ 0.8152	\$ 2.9695	\$ 3.26
		1/2 GALLON	\$ 1.3105	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.2765	\$ 0.0449	\$ 1.3214	\$ (0.1854)	\$ 0.4076	\$ 1.5436	\$ 1.69
		QUART	\$ 0.6993	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.7181	\$ 0.0253	\$ 0.7434	\$ (0.0927)	\$ 0.2038	\$ 0.8545	\$ 0.93
		PINT	\$ 0.3843	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.4410	\$ 0.0155	\$ 0.4565	\$ (0.0464)	\$ 0.1019	\$ 0.5120	\$ 0.55
		12 OUNCE	\$ 0.2841		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.3421	\$ 0.0120	\$ 0.3541	\$ (0.0348)	\$ 0.0764	\$ 0.3957	\$ 0.43
		10 OUNCE	\$ 0.2151	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.2764	\$ 0.0097	\$ 0.2861	\$ (0.0290)	\$ 0.0637	\$ 0.3208	\$ 0.35
		1/2 PINT	\$ 0.1736	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.1946	\$ 0.0068	\$ 0.2014	\$ (0.0232)	\$ 0.0510	\$ 0.2292	\$ 0.25
		4 OUNCE	\$ 0.1033	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1485	\$ 0.0052	\$ 0.1537	\$ (0.0116)	\$ 0.0255	\$ 0.1676	\$ 0.18
		DISP./QT.	\$ 0.6367	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 0.7885	\$ 0.0278	\$ 0.8163	\$ (0.0927)	\$ 0.2038	\$ 0.9274	\$ 1.00
REDUCED FAT	FLAVORED MILK	GALLON	\$ 2.3490	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 2.2648	\$ 0.0797	\$ 2.3445	\$ (0.3708)	\$ 0.8152	\$ 2.7889	\$ 3.07
		1/2 GALLON	\$ 1.2233	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.1893	\$ 0.0419	\$ 1.2312	\$ (0.1854)	\$ 0.4076	\$ 1.4534	\$ 1.60
		QUART	\$ 0.6557	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.6745	\$ 0.0237	\$ 0.6982	\$ (0.0927)	\$ 0.2038	\$ 0.8093	\$ 0.88
		PINT	\$ 0.3625	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.4192	\$ 0.0148	\$ 0.4340	\$ (0.0464)	\$ 0.1019	\$ 0.4895	\$ 0.53
		12 OUNCE	\$ 0.2677		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.3257	\$ 0.0115	\$ 0.3372	\$ (0.0348)	\$ 0.0764	\$ 0.3788	\$ 0.41
		10 OUNCE	\$ 0.2014	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.2627	\$ 0.0092	\$ 0.2719	\$ (0.0290)	\$ 0.0637	\$ 0.3066	\$ 0.33
		1/2 PINT	\$ 0.1627	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.1837	\$ 0.0065	\$ 0.1902	\$ (0.0232)	\$ 0.0510	\$ 0.2180	\$ 0.24
		4 OUNCE	\$ 0.0979	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1431	\$ 0.0050	\$ 0.1481	\$ (0.0116)	\$ 0.0255	\$ 0.1620	\$ 0.17
		DISP./QT.	\$ 0.5931	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 0.7449	\$ 0.0262	\$ 0.7711	\$ (0.0927)	\$ 0.2038	\$ 0.8822	\$ 0.96
BUTTERMILK		GALLON	\$ 2.4935	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 2.4093	\$ 0.0848	\$ 2.4941	\$ (0.3708)	\$ 0.8152	\$ 2.9385	\$ 3.22
		1/2 GALLON	\$ 1.2955	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.2615	\$ 0.0444	\$ 1.3059	\$ (0.1854)	\$ 0.4076	\$ 1.5281	\$ 1.67
		QUART	\$ 0.6918	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.7106	\$ 0.0250	\$ 0.7356	\$ (0.0927)	\$ 0.2038	\$ 0.8467	\$ 0.92
		PINT	\$ 0.3806	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.4373	\$ 0.0154	\$ 0.4527	\$ (0.0464)	\$ 0.1019	\$ 0.5082	\$ 0.55
		12 OUNCE	\$ 0.2813		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.3393	\$ 0.0119	\$ 0.3512	\$ (0.0348)	\$ 0.0764	\$ 0.3928	\$ 0.42
		10 OUNCE	\$ 0.2127	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.2740	\$ 0.0096	\$ 0.2836	\$ (0.0290)	\$ 0.0637	\$ 0.3183	\$ 0.34
		1/2 PINT	\$ 0.1717	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.1927	\$ 0.0068	\$ 0.1995	\$ (0.0232)	\$ 0.0510	\$ 0.2273	\$ 0.25
		4 OUNCE	\$ 0.1024	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1476	\$ 0.0052	\$ 0.1528	\$ (0.0116)	\$ 0.0255	\$ 0.1667	\$ 0.18
		DISP./QT.	\$ 0.6292	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 0.7810	\$ 0.0275	\$ 0.8085	\$ (0.0927)	\$ 0.2038	\$ 0.9196	\$ 1.00
EGGNOG		GALLON	\$ 4.1450	0	\$ (0.0842)	\$ 0.0080	\$ (0.0080)	\$ 4.0608	\$ 0.1429	\$ 4.2037	\$ (0.3708)	\$ 0.8152	\$ 4.6481	\$ 4.98
		1/2 GALLON	\$ 2.1213	0	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 2.0873	\$ 0.0735	\$ 2.1608	\$ (0.1854)	\$ 0.4076	\$ 2.3830	\$ 2.55
		QUART	\$ 1.1047	0	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 1.1235	\$ 0.0395	\$ 1.1630	\$ (0.0927)	\$ 0.2038	\$ 1.2741	\$ 1.36
		PINT	\$ 0.5870	0	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.6437	\$ 0.0227	\$ 0.6664	\$ (0.0464)	\$ 0.1019	\$ 0.7219	\$ 0.77
		12 OUNCE	\$ 0.4361		\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.4941	\$ 0.0174	\$ 0.5115	\$ (0.0348)	\$ 0.0764	\$ 0.5531	\$ 0.59
		10 OUNCE	\$ 0.3418	0	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.4031	\$ 0.0142	\$ 0.4173	\$ (0.0290)	\$ 0.0637	\$ 0.4520	\$ 0.48
		1/2 PINT	\$ 0.2749	0	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.2959	\$ 0.0104	\$ 0.3063	\$ (0.0232)	\$ 0.0510	\$ 0.3341	\$ 0.36
		4 OUNCE	\$ 0.1540	0	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1992	\$ 0.0070	\$ 0.2062	\$ (0.0116)	\$ 0.0255	\$ 0.2201	\$ 0.23
		DISP./QT.	\$ 1.0421	0	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 1.1939	\$ 0.0420	\$ 1.2359	\$ (0.0927)	\$ 0.2038	\$ 1.3470	\$ 1.43

PENNSYLVANIA MILK MARKETING BOARD

AREA 4 PRICE BUILD-UP

June 2009

		1	2	3	4	5	6	7	8	9	10	11	12
		AVERAGE	CREAM FIXED	SMALL				3.40%	PRICE	AVERAGE	SMALL	PROPOSED	PROPOSED
		DELIVERED	ADD-ON	CONTAINER	COST UPDATE	ENERGY	WHOLESALE	PROFIT	WITH	DELIVERY	DELIVERY	WHOLESALE	RETAIL
		COST	ADJUSTMENT	ADJUST.	ADJUSTMENT	ADD-ON	PRICE	FACTOR	PROFIT	ADJUST.	ADJUST.	PRICE	2.50%
HALF & HALF	1/2 GALLON	\$ 1.3994	\$ 0.4008	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 1.7662	\$ 0.0622	\$ 1.8284	\$ (0.1854)	\$ 0.4076	\$ 2.0506	\$ 2.21
	QUART	\$ 0.7438	\$ 0.2004	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 0.9630	\$ 0.0339	\$ 0.9969	\$ (0.0927)	\$ 0.2038	\$ 1.1080	\$ 1.19
	PINT	\$ 0.4065	\$ 0.1002	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.5634	\$ 0.0198	\$ 0.5832	\$ (0.0464)	\$ 0.1019	\$ 0.6387	\$ 0.68
	12 OUNCE	\$ 0.3007	\$ 0.0752	\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.4339	\$ 0.0153	\$ 0.4492	\$ (0.0348)	\$ 0.0764	\$ 0.4908	\$ 0.52
	10 OUNCE	\$ 0.2290	\$ 0.0626	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.3529	\$ 0.0124	\$ 0.3653	\$ (0.0290)	\$ 0.0637	\$ 0.4000	\$ 0.43
	1/2 PINT	\$ 0.1847	\$ 0.0501	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.2558	\$ 0.0090	\$ 0.2648	\$ (0.0232)	\$ 0.0510	\$ 0.2926	\$ 0.31
	4 OUNCE	\$ 0.1089	\$ 0.0251	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.1792	\$ 0.0063	\$ 0.1855	\$ (0.0116)	\$ 0.0255	\$ 0.1994	\$ 0.21
	DISP./QT.	\$ 0.6812	\$ 0.2004	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 1.0334	\$ 0.0364	\$ 1.0698	\$ (0.0927)	\$ 0.2038	\$ 1.1809	\$ 1.26
	3/8 OZ	\$ 0.0074	\$ 0.0103		\$ -	\$ -	\$ 0.0177	\$ 0.0006	\$ 0.0183	\$ (0.0011)	\$ 0.0024	\$ 0.0196	\$ 0.02
	1/2 OZ	\$ 0.0099	\$ 0.0137		\$ -	\$ -	\$ 0.0236	\$ 0.0008	\$ 0.0244	\$ (0.0014)	\$ 0.0032	\$ 0.0262	\$ 0.03
3/4 OZ	\$ 0.0149	\$ 0.0206		\$ -	\$ -	\$ 0.0355	\$ 0.0012	\$ 0.0367	\$ (0.0022)	\$ 0.0048	\$ 0.0393	\$ 0.04	
LIGHT CREAM	1/2 GALLON	\$ 1.7929	\$ 0.4038	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 2.1627	\$ 0.0761	\$ 2.2388	\$ (0.1854)	\$ 0.4076	\$ 2.4610	\$ 2.63
	QUART	\$ 0.9405	\$ 0.2019	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 1.1612	\$ 0.0409	\$ 1.2021	\$ (0.0927)	\$ 0.2038	\$ 1.3132	\$ 1.40
	PINT	\$ 0.5049	\$ 0.1010	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.6626	\$ 0.0233	\$ 0.6859	\$ (0.0464)	\$ 0.1019	\$ 0.7414	\$ 0.79
	12 OUNCE	\$ 0.3745	\$ 0.0757	\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.5082	\$ 0.0179	\$ 0.5261	\$ (0.0348)	\$ 0.0764	\$ 0.5677	\$ 0.60
	10 OUNCE	\$ 0.2904	\$ 0.0631	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.4148	\$ 0.0146	\$ 0.4294	\$ (0.0290)	\$ 0.0637	\$ 0.4641	\$ 0.49
	1/2 PINT	\$ 0.2339	\$ 0.0505	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.3054	\$ 0.0107	\$ 0.3161	\$ (0.0232)	\$ 0.0510	\$ 0.3439	\$ 0.37
	4 OUNCE	\$ 0.1335	\$ 0.0252	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.2039	\$ 0.0072	\$ 0.2111	\$ (0.0116)	\$ 0.0255	\$ 0.2250	\$ 0.24
	DISP./QT.	\$ 0.8779	\$ 0.2019	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 1.2316	\$ 0.0433	\$ 1.2749	\$ (0.0927)	\$ 0.2038	\$ 1.3860	\$ 1.47
MEDIUM CREAM	1/2 GALLON	\$ 2.3978	\$ 0.4038	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 2.7676	\$ 0.0974	\$ 2.8650	\$ (0.1854)	\$ 0.4076	\$ 3.0872	\$ 3.27
	QUART	\$ 1.2430	\$ 0.2019	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 1.4637	\$ 0.0515	\$ 1.5152	\$ (0.0927)	\$ 0.2038	\$ 1.6263	\$ 1.72
	PINT	\$ 0.6562	\$ 0.1010	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.8139	\$ 0.0286	\$ 0.8425	\$ (0.0464)	\$ 0.1019	\$ 0.8980	\$ 0.95
	12 OUNCE	\$ 0.4879	\$ 0.0757	\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.6216	\$ 0.0219	\$ 0.6435	\$ (0.0348)	\$ 0.0764	\$ 0.6851	\$ 0.72
	10 OUNCE	\$ 0.3850	\$ 0.0631	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.5094	\$ 0.0179	\$ 0.5273	\$ (0.0290)	\$ 0.0637	\$ 0.5620	\$ 0.59
	1/2 PINT	\$ 0.3095	\$ 0.0505	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.3810	\$ 0.0134	\$ 0.3944	\$ (0.0232)	\$ 0.0510	\$ 0.4222	\$ 0.45
	4 OUNCE	\$ 0.1713	\$ 0.0252	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.2417	\$ 0.0085	\$ 0.2502	\$ (0.0116)	\$ 0.0255	\$ 0.2641	\$ 0.28
	DISP./QT.	\$ 1.1804	\$ 0.2019	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 1.5341	\$ 0.0540	\$ 1.5881	\$ (0.0927)	\$ 0.2038	\$ 1.6992	\$ 1.80
HEAVY CREAM	1/2 GALLON	\$ 2.6976	\$ 0.4038	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 3.0674	\$ 0.1080	\$ 3.1754	\$ (0.1854)	\$ 0.4076	\$ 3.3976	\$ 3.59
	QUART	\$ 1.3928	\$ 0.2019	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 1.6135	\$ 0.0568	\$ 1.6703	\$ (0.0927)	\$ 0.2038	\$ 1.7814	\$ 1.88
	PINT	\$ 0.7311	\$ 0.1010	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.8888	\$ 0.0313	\$ 0.9201	\$ (0.0464)	\$ 0.1019	\$ 0.9756	\$ 1.03
	12 OUNCE	\$ 0.5442	\$ 0.0757	\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.6779	\$ 0.0239	\$ 0.7018	\$ (0.0348)	\$ 0.0764	\$ 0.7434	\$ 0.78
	10 OUNCE	\$ 0.4318	\$ 0.0631	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.5562	\$ 0.0196	\$ 0.5758	\$ (0.0290)	\$ 0.0637	\$ 0.6105	\$ 0.64
	1/2 PINT	\$ 0.3469	\$ 0.0505	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.4184	\$ 0.0147	\$ 0.4331	\$ (0.0232)	\$ 0.0510	\$ 0.4609	\$ 0.49
	4 OUNCE	\$ 0.1900	\$ 0.0252	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.2604	\$ 0.0092	\$ 0.2696	\$ (0.0116)	\$ 0.0255	\$ 0.2835	\$ 0.30
	DISP./QT.	\$ 1.3302	\$ 0.2019	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 1.6839	\$ 0.0593	\$ 1.7432	\$ (0.0927)	\$ 0.2038	\$ 1.8543	\$ 1.95

PENNSYLVANIA MILK MARKETING BOARD

AREA 4 PRICE BUILD-UP

June 2009

		1	2	3	4	5	6	7	8	9	10	11	12
		AVERAGE	CREAM FIXED	SMALL				3.40%	PRICE	AVERAGE	SMALL	PROPOSED	PROPOSED
		DELIVERED	ADD-ON	CONTAINER	COST UPDATE	ENERGY	WHOLESALE	PROFIT	WITH	DELIVERY	DELIVERY	WHOLESALE	RETAIL
		COST	ADJUSTMENT	ADJUST.	ADJUSTMENT	ADD-ON	PRICE	FACTOR	PROFIT	ADJUST.	ADJUST.	PRICE	2.50%
SOUR CREAM	1/2 GALLON	\$ 1.6616	\$ 1.3860	\$ (0.0340)	\$ 0.0040	\$ (0.0040)	\$ 3.0136	\$ 0.1061	\$ 3.1197	\$ (0.1854)	\$ 0.4076	\$ 3.3419	\$ 3.53
	QUART	\$ 0.8308	\$ 0.6930	\$ 0.0188	\$ 0.0020	\$ (0.0020)	\$ 1.5426	\$ 0.0543	\$ 1.5969	\$ (0.0927)	\$ 0.2038	\$ 1.7080	\$ 1.80
	PINT	\$ 0.4154	\$ 0.3465	\$ 0.0567	\$ 0.0010	\$ (0.0010)	\$ 0.8186	\$ 0.0288	\$ 0.8474	\$ (0.0464)	\$ 0.1019	\$ 0.9029	\$ 0.95
	12 OUNCE	\$ 0.3115	\$ 0.2599	\$ 0.0580	\$ 0.0008	\$ (0.0008)	\$ 0.6294	\$ 0.0222	\$ 0.6516	\$ (0.0348)	\$ 0.0764	\$ 0.6932	\$ 0.73
	10 OUNCE	\$ 0.2596	\$ 0.2166	\$ 0.0613	\$ 0.0006	\$ (0.0006)	\$ 0.5375	\$ 0.0189	\$ 0.5564	\$ (0.0290)	\$ 0.0637	\$ 0.5911	\$ 0.62
	1/2 PINT	\$ 0.2078	\$ 0.1733	\$ 0.0210	\$ 0.0005	\$ (0.0005)	\$ 0.4021	\$ 0.0142	\$ 0.4163	\$ (0.0232)	\$ 0.0510	\$ 0.4441	\$ 0.47
	4 OUNCE	\$ 0.1039	\$ 0.0866	\$ 0.0452	\$ 0.0003	\$ (0.0003)	\$ 0.2357	\$ 0.0083	\$ 0.2440	\$ (0.0116)	\$ 0.0255	\$ 0.2579	\$ 0.27
	DISP./QT.	\$ 0.8308	\$ 0.6930	\$ 0.1518	\$ 0.0020	\$ (0.0020)	\$ 1.6756	\$ 0.0590	\$ 1.7346	\$ (0.0927)	\$ 0.2038	\$ 1.8457	\$ 1.95

AREA 4

PENNSYLVANIA MILK MARKETING BOARD
SOUTH CENTRAL MILK MARKETING AREA
MINIMUM WHOLESALE PRICES
SCHEDULE I

	CLASS I	CLASS II
SKIM RATE	\$ 11.67	\$ 6.61
BUTTERFAT RATE	\$ 1.3093	\$ 1.3112

June 2009

OGO A-963

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE							
		LOW	HIGH		/1/ GAL.	/2/ GAL.	QUART	PINT	12 OZ.	10 OZ.	/4/ 1/2 PT.	4 OZ.
STANDARD MILK	400	3.10	6.00	\$ 0.8896	\$ 2.8183	\$ 1.4681	\$ 0.8167	\$ 0.4932	\$ 0.3816	\$ 0.3090	\$ 0.2197	\$ 0.1630
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	\$ 0.8601	\$ 2.7002	\$ 1.4091	\$ 0.7872	\$ 0.4784	\$ 0.3705	\$ 0.2997	\$ 0.2124	\$ 0.1592
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	\$ 0.8338	\$ 2.5949	\$ 1.3564	\$ 0.7609	\$ 0.4652	\$ 0.3606	\$ 0.2915	\$ 0.2058	\$ 0.1559
NONFAT MILK	1200	0.00	0.49	\$ 0.8167	\$ 2.5266	\$ 1.3222	\$ 0.7438	\$ 0.4566	\$ 0.3542	\$ 0.2861	\$ 0.2015	\$ 0.1539
FLAVORED MILK	500	3.10	6.00	\$ 0.9274	\$ 2.9695	\$ 1.5436	\$ 0.8545	\$ 0.5120	\$ 0.3957	\$ 0.3208	\$ 0.2292	\$ 0.1676
FLAVORED REDUCED FAT MILK	600	0.00	3.09	\$ 0.8822	\$ 2.7889	\$ 1.4534	\$ 0.8093	\$ 0.4895	\$ 0.3788	\$ 0.3066	\$ 0.2180	\$ 0.1620
BUTTERMILK	1000	0.00	6.00	\$ 0.9196	\$ 2.9385	\$ 1.5281	\$ 0.8467	\$ 0.5082	\$ 0.3928	\$ 0.3183	\$ 0.2273	\$ 0.1667
EGGNOG	510	0.00	17.99	\$ 1.3470	\$ 4.6481	\$ 2.3830	\$ 1.2741	\$ 0.7219	\$ 0.5531	\$ 0.4520	\$ 0.3341	\$ 0.2201
MIXED MILK /3/	1500	6.01	17.99	\$ 1.1809		\$ 2.0506	\$ 1.1080	\$ 0.6387	\$ 0.4908	\$ 0.4000	\$ 0.2926	\$ 0.1994
LIGHT CREAM	1700	18.00	29.99	\$ 1.3860		\$ 2.4610	\$ 1.3132	\$ 0.7414	\$ 0.5677	\$ 0.4641	\$ 0.3439	\$ 0.2250
MEDIUM CREAM	1800	30.00	35.99	\$ 1.6992		\$ 3.0872	\$ 1.6263	\$ 0.8980	\$ 0.6851	\$ 0.5620	\$ 0.4222	\$ 0.2641
HEAVY CREAM	1900	36.00	50.00	\$ 1.8543		\$ 3.3976	\$ 1.7814	\$ 0.9756	\$ 0.7434	\$ 0.6105	\$ 0.4609	\$ 0.2835
SOUR CREAM	1600	0.00	29.99	\$ 1.8457	\$0.8675 / LB.	\$ 3.3419	\$ 1.7080	\$ 0.9029	\$ 0.6932	\$ 0.5911	\$ 0.4441	\$ 0.2579

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ MIXED MILK PRICES: 3/8 OZ. - \$ 0.0196 Case of 400 = \$ 7.84

1/2 OZ. - \$ 0.0262 Case of 300 = \$ 7.86

/4/ ADD \$ 0.0335 WHEN SOLD IN RIGID PLASTIC CONTAINERS

AREA 4

PENNSYLVANIA MILK MARKETING BOARD
SOUTH CENTRAL MILK MARKETING AREA
MINIMUM RETAIL OUT-OF-STORE (CASH AND CARRY)
SCHEDULE II /3/

June 2009

OGO A-963

DESCRIPTION	PRODUCT CODE	BUTTERFAT % RANGE		BULK PER QT. EQUIV.	NON-RETURNABLE							
		LOW	HIGH		/1/	/2/	QUART	PINT	12 OZ.	10 OZ.	/4/	4 OZ.
					GAL.	1/2 GAL.					1/2 PT.	
STANDARD MILK	400	3.10	6.00	\$ 0.97	\$ 3.10	\$ 1.61	\$ 0.89	\$ 0.53	\$ 0.41	\$ 0.33	\$ 0.24	\$ 0.17
REDUCED FAT MILK, 2% MILKFAT	800	1.50	3.09	\$ 0.93	\$ 2.98	\$ 1.55	\$ 0.86	\$ 0.52	\$ 0.40	\$ 0.32	\$ 0.23	\$ 0.17
LOWFAT MILK, 1% MILKFAT	900	0.50	1.49	\$ 0.91	\$ 2.87	\$ 1.50	\$ 0.83	\$ 0.50	\$ 0.39	\$ 0.32	\$ 0.22	\$ 0.17
NONFAT MILK	1200	0.00	0.49	\$ 0.89	\$ 2.80	\$ 1.46	\$ 0.82	\$ 0.49	\$ 0.38	\$ 0.31	\$ 0.22	\$ 0.16
FLAVORED MILK	500	3.10	6.00	\$ 1.00	\$ 3.26	\$ 1.69	\$ 0.93	\$ 0.55	\$ 0.43	\$ 0.35	\$ 0.25	\$ 0.18
FLAVORED REDUCED FAT MILK	600	0.00	3.09	\$ 0.96	\$ 3.07	\$ 1.60	\$ 0.88	\$ 0.53	\$ 0.41	\$ 0.33	\$ 0.24	\$ 0.17
BUTTERMILK	1000	0.00	6.00	\$ 1.00	\$ 3.22	\$ 1.67	\$ 0.92	\$ 0.55	\$ 0.42	\$ 0.34	\$ 0.25	\$ 0.18
EGGNOG	510	0.00	17.99	\$ 1.43	\$ 4.98	\$ 2.55	\$ 1.36	\$ 0.77	\$ 0.59	\$ 0.48	\$ 0.36	\$ 0.23
MIXED MILK /3/	1500	6.01	17.99	\$ 1.26		\$ 2.21	\$ 1.19	\$ 0.68	\$ 0.52	\$ 0.43	\$ 0.31	\$ 0.21
LIGHT CREAM	1700	18.00	29.99	\$ 1.47			\$ 1.40	\$ 0.79	\$ 0.60	\$ 0.49	\$ 0.37	
MEDIUM CREAM	1800	30.00	35.99	\$ 1.80			\$ 1.72	\$ 0.95	\$ 0.72	\$ 0.59	\$ 0.45	
HEAVY CREAM	1900	36.00	50.00	\$ 1.95			\$ 1.88	\$ 1.03	\$ 0.78	\$ 0.64	\$ 0.49	
SOUR CREAM	1600	0.00	29.99	\$ 1.95			\$ 1.80	\$ 0.95	\$ 0.73	\$ 0.62	\$ 0.47	

/1/ DEDUCT \$0.06 IF SOLD IN REUSABLE CONTAINER WITH A 50 CENT DEPOSIT.

/2/ DEDUCT \$0.04 IF SOLD IN REUSABLE CONTAINER WITH A 40 CENT DEPOSIT.

/3/ ADD \$0.04 PER QUART FOR HOME-DELIVERED MILK.

/4/ ADD \$ 0.04 WHEN SOLD IN RIGID PLASTIC CONTAINERS