



Commonwealth of Pennsylvania

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Official General

Posted:

December 3, 2025

Order No. A-962 (CRO 16)

Effective:

January 1, 2026

**COST REPLACEMENT ORDER FOR THE
NORTHEASTERN MILK MARKETING AREA, AREA NO. 3**

NOW, this 3rd day of December 2025, the Commonwealth of Pennsylvania, Milk Board, issues this official general order pursuant to the authority conferred by the Milk Marketing Law, 31 P.S. §§ 700j-101 – 700j-1204. This order will become effective at 12:01 a.m. on January 1, 2026.

**SECTION A
INCORPORATION**

The attached Findings of Fact, Conclusions of Law, and Attachments are incorporated herein by this reference as though fully set forth in this order.

**SECTION B
SCOPE**

(a) The costs adopted by the Board in this order will replace the costs embodied in Official General Order (OGO) A-962 (CRO 15) and will be incorporated into the wholesale and retail prices of price-controlled packaged products sold in Milk Marketing Area 3, as defined in Section B of OGO A-962.

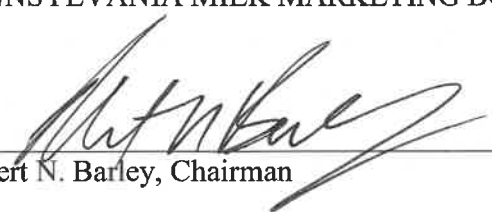
(b) The rate of return for dealers is 3.4%.

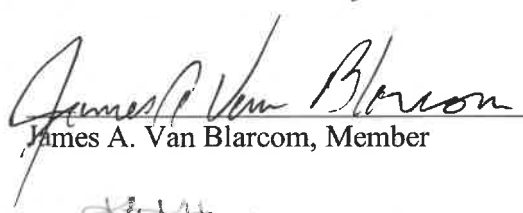
(c) The rate of return to retailers is 2.7%.

SECTION C
EFFECTIVENESS OF OFFICIAL GENERAL ORDER A-962

All parts of Official General Order A-962 not inconsistent with Section B of this order continue in effect.

PENNSYLVANIA MILK MARKETING BOARD


Robert N. Barley, Chairman


James A. Van Blarcom, Member


Kristi Kassimer Harper, Consumer Member

Date: December 3, 2025

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FINDINGS OF FACT AND CONCLUSIONS OF LAW
COST REPLACEMENT HEARING FOR MILK MARKETING AREA NO. 3

I. FINDINGS OF FACT

1. On November 5, 2025, the Pennsylvania Milk Board (“Board”) held a cost replacement hearing for Milk Marketing Area No. 3.

2. Notice of the hearing was published at 55 Pennsylvania Bulletin 6514 dated September 6, 2025. It was also mailed to those who have requested mailed notice of Board hearings via Board Bulletin No. 1655, dated September 4, 2025. The hearing notice enumerated the scope of evidence that the Board would receive.

3. The dealer cross section used by both Board Staff and the Area 3 milk dealers (“Dealers”), the only parties to present dealer cost information, consisted of Clover Farms Dairy Company; Dan Ed Corporation; DFA Dairy Brands Fluid, LLC – Schuylkill Haven; Monroe County Milk Producers Coop Association; and Valley Farms Dairy LLC.

4. Joseph Wilson, testifying on behalf of Board Staff as an expert in milk industry accounting and cost replacement techniques, testified that the cross section was representative of the dealers doing business in Area 3. Alexandra Deimler, testifying on behalf of the Dealers as an expert in cost accounting and milk cost accounting, agreed that the cross section was representative of dealers doing business in Area 3. Based on the testimony of Mr. Wilson and Ms. Deimler, the Board finds that the dealer cross section used by both Board Staff and Dealers is representative of dealers doing business in Area 3.

5. Mr. Gojsovich testified on behalf of Board Staff as an expert in milk industry and cost accounting and regulation. He testified the cross section dealers incurred a cost of \$0.3652 per point for processing, packaging, and delivering milk in 2024. Ms. Deimler agreed. The Board finds that the cross section dealers incurred a cost of \$0.3652 per point for processing, packaging, and delivery, and further finds that \$0.3652 is the processing, packaging, and delivery cost that should be used in this order.

6. Mr. Gojsovich testified to the following 2025 ingredient costs, based on year 2024 pounds: Standard Milk - \$0.0000/lb; Reduced Fat Milk - \$0.0003/lb; Low Fat Milk - \$0.0003/lb; Non-Fat Milk - \$0.0005/lb; Flavored Milk - \$0.0597/lb; Flavored Reduced Fat Milk - \$0.0500/lb; Flavored Non-Fat Milk - \$0.0361/lb; Buttermilk - \$0.0450/lb; Egg Nog - \$0.4808/lb. Ms. Deimler agreed. The Board finds that these ingredient costs should be used in this order.

7. Mr. Gojsovich presented evidence regarding the cost update for labor, insurance, and utility costs of \$0.0080 per point between the first halves of 2024 and 2025. Ms. Deimler agreed. We find that \$0.0080 should be used in this order.

8. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustments to minimum wholesale and retail prices to account for monthly changes in diesel fuel costs continue in Area 3. The Board finds that the adjustment should continue, based on the

methodology presented by Mr. Gojsovich in Staff Exhibit 8 and attached to this order as Attachment 1.

9. Mr. Gojsovich and Ms. Deimler recommended that the area-specific adjustments to minimum wholesale and retail prices to account for monthly changes in heating fuel costs continue in Area 3. The Board finds that the adjustment should continue, based on the methodology presented by Mr. Gojsovich in Staff Exhibit 9 and attached to this order as Attachment 2.

10. Mr. Gojsovich testified that the cross section dealers incurred a cost of \$0.0027 per pound attributable to shrinkage and sales of bulk products during 2024. Ms. Deimler agreed. The Board finds that the cost of shrinkage and sales of bulk products to be used in this order should be \$0.0027 per pound.

11. Based on the testimony of Mr. Gojsovich the Board finds that the base container costs and base weighted units presented by Mr. Gojsovich in Staff Exhibit 3 should replace those used in the current order. The weighted costs are found in Column C and the weighted units are found in Column D of Staff Exhibit 3. Staff Exhibit 3 is attached to this order as Attachment 3. Ms. Deimler agreed with Mr. Gojsovich's analysis.

Both Mr. Gojsovich and Ms. Deimler testified that container costs should continue to be updated monthly. The Board agrees and finds that container costs should continue to be updated monthly using the audited surveys submitted by the cross section dealers and based on the base weighted costs and weighted units testified to by Mr. Gojsovich and found in Attachment 3. The Board also finds that the weighted shrinkage factor should continue to be applied to container costs.

The Board further finds that minimum resale prices for products sold in half pint containers should be calculated using the paper container cost for products sold in paper containers and by applying a plastic add-on to the paper container cost for products sold in rigid plastic containers.

12. Mr. Gojsovich testified that the container efficiency adjustment should be updated. Ms. Deimler agreed.

Based on 2024 container sales and 2024 costs per point for the bottling, cold room, and delivery cost centers, Mr. Gojsovich calculated the following container efficiency adjustments:

The efficiency as presented	Gallon	\$(0.1046)	Board finds that the container adjustments should be updated by Mr. Gojsovich.
	Half Gallon	\$(0.0300)	
	Quart	\$0.0752	
	Pint	\$0.0411	
	Half Pint	\$0.0235	
	4 ounce	\$0.0465	
	Bulk (per quart)	\$0.1190	

13. Ms. Deimler recommended that the Board maintain the rate of return at 3.4%. She testified that the rate of return serves as an important factor in the ability of Pennsylvania's fluid milk processors to maintain and invest in their operations. She also testified that maintaining the current rate of return is important for consistency and stability when the fresh fluid milk industry continues to face a difficult business environment.

Based on Ms. Deimler's persuasive and credible testimony, the Board finds that the rate of return should remain at 3.4%.

14. No party presented evidence regarding Class II products. Since there was no proposal by any party to change Class II pricing, the Board finds that the current Class II pricing methodology shall continue until a Class II hearing is called and the results memorialized in an Official General Order.

15. No evidence was presented at this hearing regarding retail prices. The Board finds that the current retail rate of return of 2.7% should remain in place and further finds that the monthly CPI adjustment to current in-store handling costs remain in effect.

II. CONCLUSIONS OF LAW

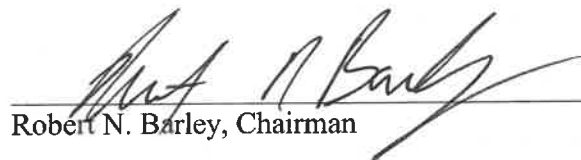
1. The November 5, 2024, cost replacement hearing for Milk Marketing Area No. 3 was held pursuant to authority granted to the Board in section 801 of the Milk Marketing Law (Law), 31 P.S. § 700j-801.

2. The hearing was held following adequate notice, and all interested persons were given a reasonable opportunity to be heard.

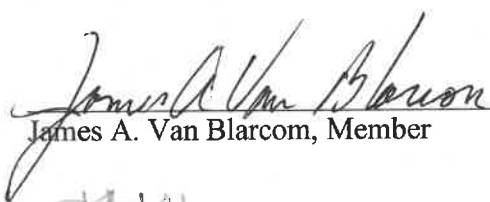
3. The cross-section used to establish dealer costs met the requirement of representativeness of section 801 of the Law.

4. In establishing the attached order, the Board has considered the entire record and has concluded that the adoption of this order is supported by a preponderance of the evidence and is reasonable and appropriate under section 801 of the Law, subject to any revisions or amendments the Board may make in the manner set forth in the Law.

PENNSYLVANIA MILK MARKETING BOARD



Robert N. Barley, Chairman



James A. Van Blarcom, Member



Kristi Kassimer Harper, Consumer Member

Date: December 3, 2025

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PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 3

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2024 to AUGUST 2025

1. Weighted Diesel Fuel Costs - YEAR 2024	\$ 1,415,883
2. Average On-Highway Diesel Price per Gallon - YEAR 2024 (1)	\$ 4.046
3. On-Highway Diesel Price per Gallon - AUGUST 2025 (1)	\$ 3.931
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-2.84%
5. Presumed Diesel Fuel Costs - AUGUST 2025 ((Line 1 X Line 4) + Line 1)	\$ <u>1,375,639</u>
6. Change in Diesel Fuel Costs from YEAR 2024 to AUGUST 2025 (Line 5 - Line 1)	\$ (40,244)
7. Weighted Delivery Points - YEAR 2024	<u>79,463,036</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u>\$ (0.0005)</u>

Footnote:

- Source: "Weekly Retail On-Highway Diesel Prices" per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2024 to JUNE 2025

1. Weighted Heating Fuel Costs - YEAR 2024	\$	247,828
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2024 (1)	\$	9.43
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2025 (1)	\$	11.99
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		27.15%
5. Presumed Heating Fuel Costs - JUNE 2025 ((Line 1 X Line 4) + Line 1)	\$	<u>315,113</u>
6. Change in Heating Fuel Costs from YEAR 2024 to JUNE 2025 (Line 5 - Line 1)	\$	67,285
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2024		<u>73,317,751</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	\$	<u><u>0.0009</u></u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 3

CONTAINER COSTS YEAR 2024 UNITS (@ APRIL 2025 COSTS)

A	B	C	D	E	F	G	H
(F x (1+G))							
(C ÷ D)							
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to APR-2025) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic						
	Blow Molded	\$ 718,492	3,707,772	\$ 0.1938			
	Purchased	\$ 1,386,362	3,862,030	\$ 0.3590			
		\$ 2,104,854	7,569,802	\$ 0.2781	\$ 0.2561	1.62%	\$ 0.2602
1/2 GALLON	Plastic	\$ 2,308,501	11,648,783	\$ 0.1982	\$ 0.1732	1.22%	\$ 0.1753
QUART	Plastic	\$ 530,973	2,590,861	\$ 0.2049			
	Paper	\$ 3,851	30,117	\$ 0.1279			
	Combined	\$ 534,824	2,620,978	\$ 0.2041	\$ 0.1948	1.57%	\$ 0.1979
PINT	Plastic	\$ 210,046	1,394,576	\$ 0.1506			
	Paper	\$ 35,289	419,613	\$ 0.0841			
	Combined	\$ 245,335	1,814,189	\$ 0.1352	\$ 0.1338	1.62%	\$ 0.1360
12 Ounce ⁽¹⁾	Purchased			\$ 0.0630	\$ 0.0630		\$ 0.0630
10 Ounce ⁽¹⁾	Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic ⁽¹⁾	\$ -	-	\$ 0.1188	\$ 0.1188	0.92%	\$ 0.1199
	Paper	\$ 941,894	30,885,990	\$ 0.0305	\$ 0.0344	0.85%	\$ 0.0347
4 Ounce	Paper	\$ 38,258	904,054	\$ 0.0423	\$ 0.0423	1.53%	\$ 0.0429
Bulk Per Quart	Purchased	\$ 73,796	847,020	\$ 0.0871	\$ 0.0871	1.30%	\$ 0.0882

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

MILK COSTS BEFORE PACKAGING
OCTOBER 2025 MILK COSTS

Class I	
Skim Rate	\$ 16.04
Butterfat Rate	\$ 2.4482

Product Description	A	B	C (B + A)		D (A - B)	E (B X BF Rate)	F (D X Skim Rate)	G (E + F)	H (G + A)	I (EX. 4)	J (EX. 5)	K (H + I + J)
	Product Pounds	Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
			Pounds	Percentage								
Class 1	Standard (Whole) Milk	61,585,556	2,019,008	3.2784%	59,566,548	\$ 4,942,935	\$ 9,554,474	\$ 14,497,409	\$ 0.2354	\$ -	\$ 0.0027	\$ 0.2381
	Reduced Fat (2%) Milk	30,273,517	588,651	1.9444%	29,684,866	\$ 1,441,135	\$ 4,761,453	\$ 6,202,588	\$ 0.2049	\$ 0.0003	\$ 0.0027	\$ 0.2079
	Low Fat (1%) Milk	18,582,908	172,178	0.9265%	18,410,730	\$ 421,526	\$ 2,953,081	\$ 3,374,607	\$ 0.1816	\$ 0.0003	\$ 0.0027	\$ 0.1846
	Non Fat (Skim) Milk	6,632,113	5,154	0.7777%	6,626,959	\$ 12,618	\$ 1,062,964	\$ 1,075,582	\$ 0.1622	\$ 0.0005	\$ 0.0027	\$ 0.1654
	Flavored Milk	3,609,672	121,093	3.3547%	3,488,579	\$ 296,460	\$ 559,568	\$ 856,028	\$ 0.2371	\$ 0.0597	\$ 0.0027	\$ 0.2995
	Flavored Reduced Fat Milk	8,746,796	114,556	1.3097%	8,632,240	\$ 280,456	\$ 1,384,611	\$ 1,665,067	\$ 0.1904	\$ 0.0500	\$ 0.0027	\$ 0.2431
	Flavored NONFAT Milk	6,714,574	10,433	0.1554%	6,704,141	\$ 25,542	\$ 1,075,344	\$ 1,100,886	\$ 0.1640	\$ 0.0361	\$ 0.0027	\$ 0.2028
	Buttermilk	39,252	1,491	3.7985%	37,761	\$ 3,650	\$ 6,057	\$ 9,707	\$ 0.2473	\$ 0.0450	\$ 0.0027	\$ 0.2950
	Egg Nog	107,897	7,911	7.3320%	99,986	\$ 19,368	\$ 16,038	\$ 35,406	\$ 0.3281	\$ 0.4808	\$ 0.0027	\$ 0.8116

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

Container Size	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
STANDARD MILK (WHOLE)													
GALLON	\$ 2.0477	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 3.7077	\$ 0.1305	\$ 3.8382	\$ (0.4992)	\$ 0.9448	\$ 4.2838	\$ 4.1363	\$ 0.1475
1/2 GALLON	\$ 1.0238	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 1.9213	\$ 0.0676	\$ 1.9889	\$ (0.2496)	\$ 0.4724	\$ 2.2117	\$ 2.1440	\$ 0.0677
QUART	\$ 0.5119	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.1611	\$ 0.0409	\$ 1.2020	\$ (0.1248)	\$ 0.2362	\$ 1.3134	\$ 1.2671	\$ 0.0463
PINT	\$ 0.2560	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.6212	\$ 0.0219	\$ 0.6431	\$ (0.0624)	\$ 0.1181	\$ 0.6988	\$ 0.6768	\$ 0.0220
10 OUNCE	\$ 0.1920	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.3961	\$ 0.0139	\$ 0.4100	\$ (0.0468)	\$ 0.0886	\$ 0.4518	\$ 0.4394	\$ 0.0124
12 OUNCE	\$ 0.1600	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.3362	\$ 0.0118	\$ 0.3480	\$ (0.0390)	\$ 0.0738	\$ 0.3828	\$ 0.3725	\$ 0.0103
1/2 PINT	\$ 0.1280	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.2802	\$ 0.0099	\$ 0.2901	\$ (0.0312)	\$ 0.0591	\$ 0.3180	\$ 0.3085	\$ 0.0095
4 OUNCE	\$ 0.0640	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.2005	\$ 0.0071	\$ 0.2076	\$ (0.0156)	\$ 0.0295	\$ 0.2215	\$ 0.2027	\$ 0.0188
Bulk per Quart	\$ 0.5119	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 1.0952	\$ 0.0385	\$ 1.1337	\$ (0.1248)	\$ 0.2362	\$ 1.2451	\$ 1.1956	\$ 0.0495
REDUCED FAT (2%) MILK													
GALLON	\$ 1.7921	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 3.4521	\$ 0.1215	\$ 3.5736	\$ (0.4992)	\$ 0.9448	\$ 4.0192	\$ 3.8628	\$ 0.1564
1/2 GALLON	\$ 0.8960	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 1.7935	\$ 0.0631	\$ 1.8566	\$ (0.2496)	\$ 0.4724	\$ 2.0794	\$ 2.0073	\$ 0.0721
QUART	\$ 0.4480	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.0972	\$ 0.0386	\$ 1.1358	\$ (0.1248)	\$ 0.2362	\$ 1.2472	\$ 1.1987	\$ 0.0485
PINT	\$ 0.2240	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.5882	\$ 0.0207	\$ 0.6099	\$ (0.0624)	\$ 0.1181	\$ 0.6656	\$ 0.6427	\$ 0.0229
12 OUNCE	\$ 0.1680	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.3721	\$ 0.0131	\$ 0.3852	\$ (0.0468)	\$ 0.0886	\$ 0.4270	\$ 0.4137	\$ 0.0133
10 OUNCE	\$ 0.1400	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.3162	\$ 0.0111	\$ 0.3273	\$ (0.0390)	\$ 0.0738	\$ 0.3621	\$ 0.3512	\$ 0.0109
1/2 PINT	\$ 0.1120	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.2642	\$ 0.0093	\$ 0.2735	\$ (0.0312)	\$ 0.0591	\$ 0.3014	\$ 0.2915	\$ 0.0099
4 OUNCE	\$ 0.0560	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.1925	\$ 0.0068	\$ 0.1993	\$ (0.0156)	\$ 0.0295	\$ 0.2132	\$ 0.1942	\$ 0.0190
Bulk per Quart	\$ 0.4480	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 1.0313	\$ 0.0363	\$ 1.0676	\$ (0.1248)	\$ 0.2362	\$ 1.1790	\$ 1.1271	\$ 0.0519
LOW FAT (1%) MILK													
GALLON	\$ 1.5913	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 3.2513	\$ 0.1144	\$ 3.3657	\$ (0.4992)	\$ 0.9448	\$ 3.8113	\$ 3.6610	\$ 0.1503
1/2 GALLON	\$ 0.7956	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 1.6931	\$ 0.0596	\$ 1.7527	\$ (0.2496)	\$ 0.4724	\$ 1.9755	\$ 1.9064	\$ 0.0691
QUART	\$ 0.3978	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.0470	\$ 0.0368	\$ 1.0838	\$ (0.1248)	\$ 0.2362	\$ 1.1952	\$ 1.1483	\$ 0.0469
PINT	\$ 0.1989	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.5641	\$ 0.0199	\$ 0.5840	\$ (0.0624)	\$ 0.1181	\$ 0.6397	\$ 0.6174	\$ 0.0223
12 OUNCE	\$ 0.1492	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.3533	\$ 0.0124	\$ 0.3657	\$ (0.0468)	\$ 0.0886	\$ 0.4075	\$ 0.3948	\$ 0.0127
10 OUNCE	\$ 0.1243	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.3005	\$ 0.0106	\$ 0.3111	\$ (0.0390)	\$ 0.0738	\$ 0.3459	\$ 0.3353	\$ 0.0106
1/2 PINT	\$ 0.0995	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.2517	\$ 0.0089	\$ 0.2606	\$ (0.0312)	\$ 0.0591	\$ 0.2885	\$ 0.2789	\$ 0.0096
4 OUNCE	\$ 0.0497	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.1862	\$ 0.0066	\$ 0.1928	\$ (0.0156)	\$ 0.0295	\$ 0.2067	\$ 0.1879	\$ 0.0188
Bulk per Quart	\$ 0.3978	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 0.9811	\$ 0.0345	\$ 1.0156	\$ (0.1248)	\$ 0.2362	\$ 1.1270	\$ 1.0767	\$ 0.0503
NON FAT (SKIM) MILK													
GALLON	\$ 1.4274	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 3.0874	\$ 0.1087	\$ 3.1961	\$ (0.4992)	\$ 0.9448	\$ 3.6417	\$ 3.4942	\$ 0.1475
1/2 GALLON	\$ 0.7137	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 1.6112	\$ 0.0567	\$ 1.6679	\$ (0.2496)	\$ 0.4724	\$ 1.8907	\$ 1.8230	\$ 0.0677
QUART	\$ 0.3569	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.0061	\$ 0.0354	\$ 1.0415	\$ (0.1248)	\$ 0.2362	\$ 1.1529	\$ 1.1085	\$ 0.0464
PINT	\$ 0.1784	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.5436	\$ 0.0191	\$ 0.5627	\$ (0.0624)	\$ 0.1181	\$ 0.6184	\$ 0.5965	\$ 0.0219
12 OUNCE	\$ 0.1338	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.3379	\$ 0.0119	\$ 0.3498	\$ (0.0468)	\$ 0.0886	\$ 0.3916	\$ 0.3792	\$ 0.0124
10 OUNCE	\$ 0.1115	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.2877	\$ 0.0101	\$ 0.2978	\$ (0.0390)	\$ 0.0738	\$ 0.3326	\$ 0.3223	\$ 0.0103
1/2 PINT	\$ 0.0892	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.2414	\$ 0.0085	\$ 0.2499	\$ (0.0312)	\$ 0.0591	\$ 0.2778	\$ 0.2685	\$ 0.0093
4 OUNCE	\$ 0.0446	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.1811	\$ 0.0064	\$ 0.1875	\$ (0.0156)	\$ 0.0295	\$ 0.2014	\$ 0.1826	\$ 0.0188
Bulk per Quart	\$ 0.3569	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 0.9402	\$ 0.0331	\$ 0.9733	\$ (0.1248)	\$ 0.2362	\$ 1.0847	\$ 1.0350	\$ 0.0497

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0025 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3**

**WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES**

Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 ⁽¹⁾ Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.40%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
FLAVORED MILK													
GALLON	\$ 2.3960	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 4.0560	\$ 0.1428	\$ 4.1988	\$ (0.4992)	\$ 0.9448	\$ 4.6444	\$ 4.5347	\$ 0.1097
1/2 GALLON	\$ 1.1980	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 2.0955	\$ 0.0738	\$ 2.1693	\$ (0.2496)	\$ 0.4724	\$ 2.3921	\$ 2.3433	\$ 0.0488
QUART	\$ 0.5990	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.2482	\$ 0.0439	\$ 1.2921	\$ (0.1248)	\$ 0.2362	\$ 1.4035	\$ 1.3667	\$ 0.0368
PINT	\$ 0.2995	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.6647	\$ 0.0234	\$ 0.6881	\$ (0.0624)	\$ 0.1181	\$ 0.7438	\$ 0.7266	\$ 0.0172
10 OUNCE	\$ 0.2246	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.4287	\$ 0.0151	\$ 0.4438	\$ (0.0466)	\$ 0.0886	\$ 0.4856	\$ 0.4768	\$ 0.0088
12 OUNCE	\$ 0.1872	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.3634	\$ 0.0128	\$ 0.3762	\$ (0.0390)	\$ 0.0738	\$ 0.4110	\$ 0.4036	\$ 0.0074
1/2 PINT	\$ 0.1498	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.3020	\$ 0.0106	\$ 0.3126	\$ (0.0312)	\$ 0.0591	\$ 0.3405	\$ 0.3335	\$ 0.0070
4 OUNCE	\$ 0.0749	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.2114	\$ 0.0074	\$ 0.2188	\$ (0.0156)	\$ 0.0295	\$ 0.2327	\$ 0.2152	\$ 0.0175
Bulk per Quart	\$ 0.5990	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 1.1823	\$ 0.0416	\$ 1.2239	\$ (0.1248)	\$ 0.2362	\$ 1.3353	\$ 1.2951	\$ 0.0402
FLAVORED REDUCED FAT MILK													
GALLON	\$ 1.9448	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 3.6048	\$ 0.1269	\$ 3.7317	\$ (0.4992)	\$ 0.9448	\$ 4.1773	\$ 3.9997	\$ 0.1776
1/2 GALLON	\$ 0.9724	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 1.8699	\$ 0.0658	\$ 1.9357	\$ (0.2496)	\$ 0.4724	\$ 2.1585	\$ 2.0758	\$ 0.0827
QUART	\$ 0.4862	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.1354	\$ 0.0400	\$ 1.1754	\$ (0.1248)	\$ 0.2362	\$ 1.2868	\$ 1.2329	\$ 0.0539
PINT	\$ 0.2431	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.6083	\$ 0.0214	\$ 0.6297	\$ (0.0624)	\$ 0.1181	\$ 0.6854	\$ 0.6597	\$ 0.0257
12 OUNCE	\$ 0.1823	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.3864	\$ 0.0136	\$ 0.4000	\$ (0.0466)	\$ 0.0886	\$ 0.4418	\$ 0.4266	\$ 0.0152
10 OUNCE	\$ 0.1519	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.3281	\$ 0.0115	\$ 0.3396	\$ (0.0390)	\$ 0.0738	\$ 0.3744	\$ 0.3618	\$ 0.0126
1/2 PINT	\$ 0.1216	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.2738	\$ 0.0096	\$ 0.2834	\$ (0.0312)	\$ 0.0591	\$ 0.3113	\$ 0.3001	\$ 0.0112
4 OUNCE	\$ 0.0608	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.1973	\$ 0.0069	\$ 0.2042	\$ (0.0156)	\$ 0.0295	\$ 0.2181	\$ 0.1985	\$ 0.0196
Bulk per Quart	\$ 0.4862	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 1.0695	\$ 0.0376	\$ 1.1071	\$ (0.1248)	\$ 0.2362	\$ 1.2185	\$ 1.1614	\$ 0.0571
FLAVORED NONFAT MILK													
GALLON	\$ 1.6224	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 3.2824	\$ 0.1155	\$ 3.3979	\$ (0.4992)	\$ 0.9448	\$ 3.8435	\$ 3.7231	\$ 0.1204
1/2 GALLON	\$ 0.8112	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 1.7087	\$ 0.0601	\$ 1.7688	\$ (0.2496)	\$ 0.4724	\$ 1.9916	\$ 1.9375	\$ 0.0541
QUART	\$ 0.4056	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.0548	\$ 0.0371	\$ 1.0919	\$ (0.1248)	\$ 0.2362	\$ 1.2033	\$ 1.1638	\$ 0.0395
PINT	\$ 0.2028	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.5680	\$ 0.0200	\$ 0.5880	\$ (0.0624)	\$ 0.1181	\$ 0.6437	\$ 0.6252	\$ 0.0185
12 OUNCE	\$ 0.1521	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.3562	\$ 0.0125	\$ 0.3687	\$ (0.0468)	\$ 0.0886	\$ 0.4105	\$ 0.4007	\$ 0.0098
10 OUNCE	\$ 0.1268	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.3030	\$ 0.0107	\$ 0.3137	\$ (0.0390)	\$ 0.0738	\$ 0.3485	\$ 0.3402	\$ 0.0083
1/2 PINT	\$ 0.1014	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.2536	\$ 0.0089	\$ 0.2625	\$ (0.0312)	\$ 0.0591	\$ 0.2904	\$ 0.2828	\$ 0.0076
4 OUNCE	\$ 0.0507	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.1872	\$ 0.0066	\$ 0.1938	\$ (0.0156)	\$ 0.0295	\$ 0.2077	\$ 0.1899	\$ 0.0178
Bulk per Quart	\$ 0.4056	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 0.9889	\$ 0.0348	\$ 1.0237	\$ (0.1248)	\$ 0.2362	\$ 1.1351	\$ 1.0922	\$ 0.0429
BUTTERMILK													
GALLON	\$ 2.5429	\$ 0.2602	\$ 0.0436	\$ (0.1046)	\$ 1.4608	\$ 4.2029	\$ 0.1479	\$ 4.3508	\$ (0.4992)	\$ 0.9448	\$ 4.7964	\$ 4.6517	\$ 0.1447
1/2 GALLON	\$ 1.2715	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 2.1690	\$ 0.0763	\$ 2.2453	\$ (0.2496)	\$ 0.4724	\$ 2.4681	\$ 2.4018	\$ 0.0663
QUART	\$ 0.6357	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 1.2849	\$ 0.0452	\$ 1.3301	\$ (0.1248)	\$ 0.2362	\$ 1.4415	\$ 1.3960	\$ 0.0455
PINT	\$ 0.3179	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 0.6831	\$ 0.0240	\$ 0.7071	\$ (0.0624)	\$ 0.1181	\$ 0.7628	\$ 0.7412	\$ 0.0216
12 OUNCE	\$ 0.2384	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.4425	\$ 0.0156	\$ 0.4581	\$ (0.0468)	\$ 0.0886	\$ 0.4999	\$ 0.4877	\$ 0.0122
10 OUNCE	\$ 0.1987	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.3749	\$ 0.0132	\$ 0.3881	\$ (0.0390)	\$ 0.0738	\$ 0.4229	\$ 0.4128	\$ 0.0101
1/2 PINT	\$ 0.1589	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.3111	\$ 0.0109	\$ 0.3220	\$ (0.0312)	\$ 0.0591	\$ 0.3499	\$ 0.3408	\$ 0.0091
4 OUNCE	\$ 0.0795	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.2160	\$ 0.0076	\$ 0.2236	\$ (0.0156)	\$ 0.0295	\$ 0.2375	\$ 0.2189	\$ 0.0186
Bulk per Quart	\$ 0.6357	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 1.2190	\$ 0.0429	\$ 1.2619	\$ (0.1248)	\$ 0.2362	\$ 1.3733	\$ 1.3244	\$ 0.0489

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0025 per quart equivalent.

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 3

WHOLESALE PRICE BUILDUP OCTOBER 2025 MILK PRICES

Container Size	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
EGG NOG													
GALLON	\$ 6.4928	\$ 0.2602	\$ 0.0438	\$ (0.1046)	\$ 1.4608	\$ 8.1528	\$ 0.2870	\$ 8.4398	\$ (0.4992)	\$ 0.9448	\$ 8.8854	\$ 8.6258	\$ 0.2596
1/2 GALLON	\$ 3.2464	\$ 0.1753	\$ 0.0218	\$ (0.0300)	\$ 0.7304	\$ 4.1439	\$ 0.1459	\$ 4.2898	\$ (0.2496)	\$ 0.4724	\$ 4.5126	\$ 4.3888	\$ 0.1238
QUART	\$ 1.6232	\$ 0.1979	\$ 0.0109	\$ 0.0752	\$ 0.3652	\$ 2.2724	\$ 0.0800	\$ 2.3524	\$ (0.1248)	\$ 0.2362	\$ 2.4638	\$ 2.3895	\$ 0.0743
PINT	\$ 0.8116	\$ 0.1360	\$ 0.0055	\$ 0.0411	\$ 0.1826	\$ 1.1768	\$ 0.0414	\$ 1.2182	\$ (0.0624)	\$ 0.1181	\$ 1.2739	\$ 1.2380	\$ 0.0359
12 OUNCE	\$ 0.6087	\$ 0.0630	\$ 0.0041	\$ -	\$ 0.1370	\$ 0.8128	\$ 0.0286	\$ 0.8414	\$ (0.0468)	\$ 0.0886	\$ 0.8832	\$ 0.8603	\$ 0.0229
10 OUNCE	\$ 0.5073	\$ 0.0587	\$ 0.0034	\$ -	\$ 0.1141	\$ 0.6835	\$ 0.0241	\$ 0.7076	\$ (0.0390)	\$ 0.0738	\$ 0.7424	\$ 0.7232	\$ 0.0192
1/2 PINT	\$ 0.4058	\$ 0.0347	\$ 0.0027	\$ 0.0235	\$ 0.0913	\$ 0.5580	\$ 0.0196	\$ 0.5776	\$ (0.0312)	\$ 0.0591	\$ 0.6055	\$ 0.5892	\$ 0.0163
4 OUNCE	\$ 0.2029	\$ 0.0429	\$ 0.0014	\$ 0.0465	\$ 0.0457	\$ 0.3394	\$ 0.0119	\$ 0.3513	\$ (0.0156)	\$ 0.0295	\$ 0.3652	\$ 0.3431	\$ 0.0221
Bulk per Quart	\$ 1.6232	\$ 0.0882	\$ 0.0109	\$ 0.1190	\$ 0.3652	\$ 2.2065	\$ 0.0777	\$ 2.2842	\$ (0.1248)	\$ 0.2362	\$ 2.3956	\$ 2.3179	\$ 0.0777

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0025 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

Container Size	A	B	C	D	E	F	G
	EX. 11 Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.7%	(A+B+C+D) Proposed Retail Price	Current Retail Price	Increase (Decrease)
MILK							
GALLON	\$ 4.2638	\$ (0.6426)	\$ 0.6116	\$ 0.1180	\$ 4.37	\$ 4.24	\$ 0.13
1/2 GALLON	\$ 2.2117	\$ (0.3318)	\$ 0.3749	\$ 0.0626	\$ 2.32	\$ 2.26	\$ 0.06
QUART	\$ 1.3134	\$ (0.1970)	\$ 0.2690	\$ 0.0384	\$ 1.42	\$ 1.38	\$ 0.04
PINT	\$ 0.6988	\$ (0.1048)	\$ 0.2652	\$ 0.0238	\$ 0.88	\$ 0.86	\$ 0.02
12 OUNCE	\$ 0.4518	\$ (0.0678)	\$ 0.1989	\$ 0.0162	\$ 0.60	\$ 0.59	\$ 0.01
10 OUNCE	\$ 0.3828	\$ (0.0574)	\$ 0.1657	\$ 0.0136	\$ 0.50	\$ 0.50	\$ -
1/2 PINT	\$ 0.3180	\$ (0.0477)	\$ 0.1413	\$ 0.0114	\$ 0.42	\$ 0.41	\$ 0.01
4 OUNCE	\$ 0.2215	\$ (0.0332)	\$ 0.0707	\$ 0.0072	\$ 0.27	\$ 0.25	\$ 0.02
Bulk per Quart	\$ 1.2451	\$ (0.1868)	\$ 0.2690	\$ 0.0368	\$ 1.36	\$ 1.32	\$ 0.04
MILK							
GALLON	\$ 4.0192	\$ (0.6029)	\$ 0.6116	\$ 0.1118	\$ 4.14	\$ 4.00	\$ 0.14
1/2 GALLON	\$ 2.0794	\$ (0.3119)	\$ 0.3749	\$ 0.0594	\$ 2.20	\$ 2.14	\$ 0.06
QUART	\$ 1.2472	\$ (0.1871)	\$ 0.2690	\$ 0.0369	\$ 1.37	\$ 1.32	\$ 0.05
PINT	\$ 0.6656	\$ (0.0998)	\$ 0.2652	\$ 0.0231	\$ 0.85	\$ 0.83	\$ 0.02
12 OUNCE	\$ 0.4270	\$ (0.0641)	\$ 0.1989	\$ 0.0156	\$ 0.58	\$ 0.57	\$ 0.01
10 OUNCE	\$ 0.3621	\$ (0.0543)	\$ 0.1657	\$ 0.0131	\$ 0.49	\$ 0.48	\$ 0.01
1/2 PINT	\$ 0.3014	\$ (0.0452)	\$ 0.1413	\$ 0.0110	\$ 0.41	\$ 0.40	\$ 0.01
4 OUNCE	\$ 0.2132	\$ (0.0320)	\$ 0.0707	\$ 0.0070	\$ 0.26	\$ 0.24	\$ 0.02
Bulk per Quart	\$ 1.1790	\$ (0.1769)	\$ 0.2690	\$ 0.0353	\$ 1.31	\$ 1.26	\$ 0.05
MILK							
GALLON	\$ 3.8113	\$ (0.5717)	\$ 0.6116	\$ 0.1069	\$ 3.96	\$ 3.83	\$ 0.13
1/2 GALLON	\$ 1.9755	\$ (0.2963)	\$ 0.3749	\$ 0.0570	\$ 2.11	\$ 2.05	\$ 0.06
QUART	\$ 1.1952	\$ (0.1793)	\$ 0.2690	\$ 0.0357	\$ 1.32	\$ 1.28	\$ 0.04
PINT	\$ 0.6397	\$ (0.0960)	\$ 0.2652	\$ 0.0224	\$ 0.83	\$ 0.81	\$ 0.02
12 OUNCE	\$ 0.4075	\$ (0.0611)	\$ 0.1989	\$ 0.0151	\$ 0.56	\$ 0.55	\$ 0.01
10 OUNCE	\$ 0.3459	\$ (0.0519)	\$ 0.1657	\$ 0.0128	\$ 0.47	\$ 0.46	\$ 0.01
1/2 PINT	\$ 0.2885	\$ (0.0433)	\$ 0.1413	\$ 0.0107	\$ 0.40	\$ 0.39	\$ 0.01
4 OUNCE	\$ 0.2067	\$ (0.0310)	\$ 0.0707	\$ 0.0068	\$ 0.25	\$ 0.24	\$ 0.01
Bulk per Quart	\$ 1.1270	\$ (0.1691)	\$ 0.2690	\$ 0.0340	\$ 1.26	\$ 1.22	\$ 0.04
NON FAT (SKIM)							
GALLON	\$ 3.6417	\$ (0.5463)	\$ 0.6116	\$ 0.1029	\$ 3.81	\$ 3.68	\$ 0.13
1/2 GALLON	\$ 1.8907	\$ (0.2836)	\$ 0.3749	\$ 0.0550	\$ 2.04	\$ 1.98	\$ 0.06
QUART	\$ 1.1529	\$ (0.1729)	\$ 0.2690	\$ 0.0347	\$ 1.28	\$ 1.24	\$ 0.04
PINT	\$ 0.6184	\$ (0.0928)	\$ 0.2652	\$ 0.0219	\$ 0.81	\$ 0.79	\$ 0.02
12 OUNCE	\$ 0.3916	\$ (0.0587)	\$ 0.1989	\$ 0.0148	\$ 0.55	\$ 0.54	\$ 0.01
10 OUNCE	\$ 0.3326	\$ (0.0499)	\$ 0.1657	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
1/2 PINT	\$ 0.2778	\$ (0.0417)	\$ 0.1413	\$ 0.0105	\$ 0.39	\$ 0.38	\$ 0.01
4 OUNCE	\$ 0.2014	\$ (0.0302)	\$ 0.0707	\$ 0.0067	\$ 0.25	\$ 0.23	\$ 0.02
Bulk per Quart	\$ 1.0847	\$ (0.1627)	\$ 0.2690	\$ 0.0330	\$ 1.22	\$ 1.18	\$ 0.04

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

A		B	C	D	E	F	G
EX. 11					(A+B+C+D)		(E - F)
Container Size	Proposed Wholesale Price	Deepest Discount 15.00%	In-Store Handling	Store Profit 2.7%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK							
GALLON	\$ 4.6444	\$ (0.6967)	\$ 0.6116	\$ 0.1265	\$ 4.69	\$ 4.59	\$ 0.10
1/2 GALLON	\$ 2.3921	\$ (0.3588)	\$ 0.3749	\$ 0.0668	\$ 2.48	\$ 2.43	\$ 0.05
QUART	\$ 1.4035	\$ (0.2105)	\$ 0.2690	\$ 0.0406	\$ 1.50	\$ 1.47	\$ 0.03
PINT	\$ 0.7438	\$ (0.1116)	\$ 0.2652	\$ 0.0249	\$ 0.92	\$ 0.91	\$ 0.01
12 OUNCE	\$ 0.4856	\$ (0.0728)	\$ 0.1989	\$ 0.0170	\$ 0.63	\$ 0.62	\$ 0.01
10 OUNCE	\$ 0.4110	\$ (0.0617)	\$ 0.1657	\$ 0.0143	\$ 0.53	\$ 0.52	\$ 0.01
1/2 PINT	\$ 0.3405	\$ (0.0511)	\$ 0.1413	\$ 0.0120	\$ 0.44	\$ 0.44	\$ -
4 OUNCE	\$ 0.2327	\$ (0.0349)	\$ 0.0707	\$ 0.0075	\$ 0.28	\$ 0.26	\$ 0.02
Bulk per Quart	\$ 1.3353	\$ (0.2003)	\$ 0.2690	\$ 0.0390	\$ 1.44	\$ 1.41	\$ 0.03
REDUCED FAT MILK							
GALLON	\$ 4.1773	\$ (0.6266)	\$ 0.6116	\$ 0.1155	\$ 4.28	\$ 4.12	\$ 0.16
1/2 GALLON	\$ 2.1585	\$ (0.3238)	\$ 0.3749	\$ 0.0613	\$ 2.27	\$ 2.20	\$ 0.07
QUART	\$ 1.2868	\$ (0.1930)	\$ 0.2690	\$ 0.0378	\$ 1.40	\$ 1.35	\$ 0.05
PINT	\$ 0.6854	\$ (0.1028)	\$ 0.2652	\$ 0.0235	\$ 0.87	\$ 0.85	\$ 0.02
12 OUNCE	\$ 0.4418	\$ (0.0663)	\$ 0.1989	\$ 0.0159	\$ 0.59	\$ 0.58	\$ 0.01
10 OUNCE	\$ 0.3744	\$ (0.0562)	\$ 0.1657	\$ 0.0134	\$ 0.50	\$ 0.49	\$ 0.01
1/2 PINT	\$ 0.3113	\$ (0.0467)	\$ 0.1413	\$ 0.0113	\$ 0.42	\$ 0.41	\$ 0.01
4 OUNCE	\$ 0.2181	\$ (0.0327)	\$ 0.0707	\$ 0.0071	\$ 0.26	\$ 0.25	\$ 0.01
Bulk per Quart	\$ 1.2185	\$ (0.1828)	\$ 0.2690	\$ 0.0362	\$ 1.34	\$ 1.29	\$ 0.05
FLAVORED NONFAT MILK							
GALLON	\$ 3.8435	\$ (0.5765)	\$ 0.6116	\$ 0.1076	\$ 3.99	\$ 3.88	\$ 0.11
1/2 GALLON	\$ 1.9916	\$ (0.2987)	\$ 0.3749	\$ 0.0574	\$ 2.13	\$ 2.08	\$ 0.05
QUART	\$ 1.2033	\$ (0.1805)	\$ 0.2690	\$ 0.0358	\$ 1.33	\$ 1.29	\$ 0.04
PINT	\$ 0.6437	\$ (0.0966)	\$ 0.2652	\$ 0.0225	\$ 0.83	\$ 0.82	\$ 0.01
12 OUNCE	\$ 0.4105	\$ (0.0616)	\$ 0.1989	\$ 0.0152	\$ 0.56	\$ 0.55	\$ 0.01
10 OUNCE	\$ 0.3485	\$ (0.0523)	\$ 0.1657	\$ 0.0128	\$ 0.47	\$ 0.47	\$ -
1/2 PINT	\$ 0.2904	\$ (0.0436)	\$ 0.1413	\$ 0.0108	\$ 0.40	\$ 0.39	\$ 0.01
4 OUNCE	\$ 0.2077	\$ (0.0312)	\$ 0.0707	\$ 0.0069	\$ 0.25	\$ 0.24	\$ 0.01
Bulk per Quart	\$ 1.1351	\$ (0.1703)	\$ 0.2690	\$ 0.0342	\$ 1.27	\$ 1.23	\$ 0.04
BUTTERMILK							
GALLON	\$ 4.7964	\$ (0.7195)	\$ 0.6116	\$ 0.1301	\$ 4.82	\$ 4.69	\$ 0.13
1/2 GALLON	\$ 2.4681	\$ (0.3702)	\$ 0.3749	\$ 0.0686	\$ 2.54	\$ 2.48	\$ 0.06
QUART	\$ 1.4415	\$ (0.2162)	\$ 0.2690	\$ 0.0415	\$ 1.54	\$ 1.50	\$ 0.04
PINT	\$ 0.7628	\$ (0.1144)	\$ 0.2652	\$ 0.0254	\$ 0.94	\$ 0.92	\$ 0.02
12 OUNCE	\$ 0.4999	\$ (0.0750)	\$ 0.1989	\$ 0.0173	\$ 0.64	\$ 0.63	\$ 0.01
10 OUNCE	\$ 0.4229	\$ (0.0634)	\$ 0.1657	\$ 0.0146	\$ 0.54	\$ 0.53	\$ 0.01
1/2 PINT	\$ 0.3499	\$ (0.0525)	\$ 0.1413	\$ 0.0122	\$ 0.45	\$ 0.44	\$ 0.01
4 OUNCE	\$ 0.2375	\$ (0.0356)	\$ 0.0707	\$ 0.0076	\$ 0.28	\$ 0.26	\$ 0.02
Bulk per Quart	\$ 1.3733	\$ (0.2060)	\$ 0.2690	\$ 0.0399	\$ 1.48	\$ 1.43	\$ 0.05

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

Container Size	A EX. 11 Proposed Wholesale Price	B Deepest Discount 15.00%	C In-Store Handling	D Store Profit 2.7%	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
EGG NOG							
GALLON	\$ 8.8854	\$ (1.3328)	\$ 0.6116	\$ 0.2266	\$ 8.90	\$ 8.64	\$ 0.26
1/2 GALLON	\$ 4.5126	\$ (0.6769)	\$ 0.3749	\$ 0.1168	\$ 4.52	\$ 4.40	\$ 0.12
QUART	\$ 2.4638	\$ (0.3696)	\$ 0.2690	\$ 0.0656	\$ 2.47	\$ 2.40	\$ 0.07
PINT	\$ 1.2739	\$ (0.1911)	\$ 0.2652	\$ 0.0374	\$ 1.39	\$ 1.35	\$ 0.04
12 OUNCE	\$ 0.8832	\$ (0.1325)	\$ 0.1989	\$ 0.0264	\$ 0.98	\$ 0.96	\$ 0.02
10 OUNCE	\$ 0.7424	\$ (0.1114)	\$ 0.1657	\$ 0.0221	\$ 0.82	\$ 0.80	\$ 0.02
1/2 PINT	\$ 0.6055	\$ (0.0908)	\$ 0.1413	\$ 0.0182	\$ 0.67	\$ 0.66	\$ 0.01
4 OUNCE	\$ 0.3652	\$ (0.0548)	\$ 0.0707	\$ 0.0106	\$ 0.39	\$ 0.37	\$ 0.02
Bulk per Quart	\$ 2.3956	\$ (0.3593)	\$ 0.2690	\$ 0.0640	\$ 2.41	\$ 2.33	\$ 0.08