

**Pennsylvania Milk Board
SALES INTO PMB AREA 6 BY TYPE OF MILK
Year 2025 Data**

Item (1)	All Dealers Selling into Area 6 (%)	Area 6 CRH Cross-section Dealers (2) Selling into Area 6 (%)
Reduced Fat 2%	30.79	32.83
Standard Milk	29.07	28.45
Lowfat Milk 1%	11.08	10.48
Flavored Milk	7.64	9.45
Flavored Reduced Fat	6.45	5.82
TOTALS	85.03	87.03

Footnotes:

1.) Top 5 selling controlled milk products for Area 6 based on Year 2025 sales.

2.) Area 6 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Turner Dairy Farms, Inc.
- Ritchey’s Dairy, Inc.

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY YEAR 2025 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 1,478,155	61,610,451	\$ 0.0240
Standardization & Pasteurization	\$ 2,409,061	71,497,892	\$ 0.0337
Bottling	\$ 5,895,001	72,796,339	\$ 0.0810
Cold Room	\$ 4,289,871	74,526,697	\$ 0.0576
Delivery	\$ 19,634,595	67,196,933	\$ 0.2922
Selling	\$ 1,623,009	77,136,728	\$ 0.0210

Total Cost per Point **\$ 0.5095**

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**CONTAINER COSTS
YEAR 2025 UNITS (@ OCTOBER 2025 COSTS)**

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2026) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,225,449	4,277,888	\$ 0.2865			
		Purchased	\$ 339,788	751,226	\$ 0.4523			
			\$ 1,565,237	5,029,114	\$ 0.3112	\$ 0.2793	1.99%	\$ 0.2849
1/2 GALLON	Plastic	Blow Molded	\$ 1,270,497	5,113,747	\$ 0.2484			
		Purchased	\$ 298,104	911,522	\$ 0.3270			
	Combined		\$ 1,568,601	6,025,269	\$ 0.2603	\$ 0.2708	2.00%	\$ 0.2762
QUART	Plastic	Purchased	\$ 362,281	1,459,669	\$ 0.2482	\$ 0.2557	1.57%	\$ 0.2597
PINT	Plastic	Purchased	\$ 484,310	2,485,124	\$ 0.1949	\$ 0.1981	1.62%	\$ 0.2013
12 Ounce ⁽¹⁾		Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce ⁽¹⁾		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic ⁽¹⁾	Purchased	\$ -	-	\$ 0.0532	\$ 0.0532	0.92%	\$ 0.0537
	Paper	Purchased	\$ 928,491	21,833,564	\$ 0.0425	\$ 0.0477	0.85%	\$ 0.0481
4 Ounce	Paper	Purchased	\$ 17,579	491,266	\$ 0.0358	\$ 0.0358	1.53%	\$ 0.0363
Bulk Per Quart		Purchased	\$ 87,930	789,716	\$ 0.1113	\$ 0.1113	1.30%	\$ 0.1127

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2025. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER YEAR 2025 POUNDS (@ OCTOBER 2026 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 1,304	25,208,980	\$ 0.0001
Reduced Fat (2%) Milk	\$ 5,288	29,070,546	\$ 0.0002
Low Fat (1%) Milk	\$ 1,762	9,251,886	\$ 0.0002
Non Fat (Skim) Milk	\$ 37,445	5,004,309	\$ 0.0075
Flavored Milk	\$ 560,964	8,376,879	\$ 0.0670
Flavored Reduced Fat Milk	\$ 353,301	5,128,878	\$ 0.0689
Flavored NONFAT Milk	\$ 166,074	3,622,309	\$ 0.0458
Buttermilk	\$ 8,459	335,032	\$ 0.0252
Egg Nog	\$ 39,925	115,327	\$ 0.3462

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2025 DATA

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	19,953,761	18,967,076	n/a	\$ 4,490,068	n/a	\$ 4,490,068	\$ 924,798
2 Bulk MILK - diverted	59,626,203	2,359,308	\$ 12,242,723	\$ 11,881,532	n/a	\$ (361,191)	\$ (49,467)
3 Bulk MILK - transferred	101,738	3,306	\$ 44,875	\$ 14,919	\$ -	\$ (29,956)	\$ -
4 Bulk MILK - TOTAL (Row 2 + Row 3)	59,727,941	2,362,614	\$ 12,287,598	\$ 11,896,451	\$ -	\$ (391,147)	\$ (49,467)
5 Bulk CREAM - transferred	24,738,297	10,053,179	\$ 29,006,955	\$ 25,504,625	\$ 957,588	\$ (2,544,742)	\$ (136,915)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 924,798		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (49,467)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (136,915)		
9 Total	\$ 738,416	118,814,922	\$ 0.0062

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

MILK COSTS BEFORE PACKAGING
OCTOBER 2026 MILK COST

	Class I
Skim Rate	\$ 18.58
Butterfat Rate	\$ 1.5470

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B x BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Test (%)								
Standard (Whole) Milk	25,208,980	835,614	3.3147%	24,373,366	\$ 1,292,695	\$ 4,528,571	\$ 5,821,266	\$ 0.2309	\$ 0.0001	\$ 0.0062	\$ 0.2372
Reduced Fat (2%) Milk	29,070,546	561,053	1.9300%	28,509,493	\$ 867,949	\$ 5,297,064	\$ 6,165,013	\$ 0.2121	\$ 0.0002	\$ 0.0062	\$ 0.2185
Low Fat (1%) Milk	9,251,886	86,169	0.9314%	9,165,717	\$ 133,303	\$ 1,702,990	\$ 1,836,293	\$ 0.1985	\$ 0.0002	\$ 0.0062	\$ 0.2049
Non Fat (Skim) Milk	5,004,309	7,291	0.1457%	4,997,018	\$ 11,279	\$ 928,446	\$ 939,725	\$ 0.1878	\$ 0.0075	\$ 0.0062	\$ 0.2015
Flavored Milk	8,376,879	279,089	3.3317%	8,097,790	\$ 431,751	\$ 1,504,569	\$ 1,936,320	\$ 0.2312	\$ 0.0670	\$ 0.0062	\$ 0.3044
Flavored Reduced Fat Milk	5,128,878	64,167	1.2511%	5,064,711	\$ 99,266	\$ 941,023	\$ 1,040,289	\$ 0.2028	\$ 0.0689	\$ 0.0062	\$ 0.2779
Flavored NONFAT Milk	3,622,309	9,781	0.2700%	3,612,528	\$ 15,131	\$ 671,208	\$ 686,339	\$ 0.1895	\$ 0.0458	\$ 0.0062	\$ 0.2415
Buttermilk	335,032	3,435	1.0253%	331,597	\$ 5,314	\$ 61,611	\$ 66,925	\$ 0.1998	\$ 0.0252	\$ 0.0062	\$ 0.2312
Egg Nog	115,327	7,100	6.1564%	108,227	\$ 10,984	\$ 20,109	\$ 31,093	\$ 0.2696	\$ 0.3462	\$ 0.0062	\$ 0.6220

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2026 vs. Year 2025)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE
2026	2025	2026	2025	2026	2025	(DECREASE)

WEIGHTED LABOR COSTS	\$ 11,046,836	\$ 11,061,764	35,797,468	35,935,986	\$ 0.3086	\$ 0.3078	\$ 0.0008
WEIGHTED UTILITY COSTS	\$ 662,871	\$ 638,825	35,797,468	35,935,986	\$ 0.0185	\$ 0.0178	\$ 0.0007
WEIGHTED INSURANCE COSTS	\$ 483,730	\$ 489,299	35,797,468	35,935,986	\$ 0.0135	\$ 0.0136	\$ (0.0001)

COST UPDATE ADJUSTMENT per BOTTLING POINT

\$ 0.0014

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2025 to AUGUST 2026

1. Weighted Diesel Fuel Costs - YEAR 2025	\$ 1,902,031
2. Average On-Highway Diesel Price per Gallon - YEAR 2025 (1)	\$ 3.901
3. On-Highway Diesel Price per Gallon - AUGUST 2026 (1)	\$ 5.690
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	45.86%
5. Presumed Diesel Fuel Costs - AUGUST 2026 ((Line 1 X Line 4) + Line 1)	<u>\$ 2,774,302</u>
6. Change in Diesel Fuel Costs from YEAR 2025 to AUGUST 2026 (Line 5 - Line 1)	\$ 872,271
7. Weighted Delivery Points - YEAR 2025	<u>67,196,933</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u><u>\$ 0.0130</u></u>

Footnote:

- Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2025 to JUNE 2026

1. Weighted Heating Fuel Costs - YEAR 2025	\$ 195,926
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2025 (1)	\$ 11.06
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2026 (1)	\$ 12.72
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	15.01%
5. Presumed Heating Fuel Costs - JUNE 2026 ((Line 1 X Line 4) + Line 1)	<u>\$ 225,334</u>
6. Change in Heating Fuel Costs from YEAR 2025 to JUNE 2026 (Line 5 - Line 1)	\$ 29,408
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2025	<u>71,497,892</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u><u>\$ 0.0004</u></u>

Footnote:

- Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

YEAR 2025 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 6-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	5,029,114	\$ (0.13989)	\$ (0.02919)	\$ (0.1691)	\$ (850,423)
1/2 GALLON	6,025,269	\$ 0.00498	\$ (0.09140)	\$ (0.0864)	\$ (520,583)
QUART	1,459,669	\$ 0.09562	\$ 0.04083	\$ 0.1365	\$ 199,245
PINT	2,485,226	\$ 0.08269	\$ 0.10254	\$ 0.1852	\$ 460,264
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	21,833,564	\$ 0.01349	\$ 0.01801	\$ 0.0315	\$ 687,757
4 OUNCE	491,266	\$ 0.01566	\$ 0.02259	\$ 0.0383	\$ 18,815
Bulk per Quart	537,460	\$ 0.04878	\$ (0.03951)	\$ 0.0093	\$ 4,998
					\$ <u>73</u>

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.0399	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 4.2609	\$ 0.1500	\$ 4.4109	\$ (0.5640)	\$ 0.9864	\$ 4.8333	\$ 4.7378	\$ 0.0955
	1/2 GALLON	\$ 1.0200	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.2624	\$ 0.0796	\$ 2.3420	\$ (0.2820)	\$ 0.4932	\$ 2.5532	\$ 2.4946	\$ 0.0586
	QUART	\$ 0.5100	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.4325	\$ 0.0504	\$ 1.4829	\$ (0.1410)	\$ 0.2466	\$ 1.5885	\$ 1.5274	\$ 0.0611
	PINT	\$ 0.2550	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.9047	\$ 0.0318	\$ 0.9365	\$ (0.0705)	\$ 0.1233	\$ 0.9893	\$ 0.9524	\$ 0.0369
	12 OUNCE	\$ 0.1912	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.4253	\$ 0.0150	\$ 0.4403	\$ (0.0529)	\$ 0.0925	\$ 0.4799	\$ 0.4683	\$ 0.0116
	10 OUNCE	\$ 0.1594	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.3825	\$ 0.0135	\$ 0.3960	\$ (0.0441)	\$ 0.0771	\$ 0.4290	\$ 0.4192	\$ 0.0098
	1/2 PINT	\$ 0.1275	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3387	\$ 0.0119	\$ 0.3506	\$ (0.0353)	\$ 0.0617	\$ 0.3770	\$ 0.3624	\$ 0.0146
	4 OUNCE	\$ 0.0637	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.2041	\$ 0.0072	\$ 0.2113	\$ (0.0177)	\$ 0.0309	\$ 0.2245	\$ 0.2156	\$ 0.0089
	Bulk per Quart	\$ 0.5100	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.1583	\$ 0.0408	\$ 1.1991	\$ (0.1410)	\$ 0.2466	\$ 1.3047	\$ 1.2271	\$ 0.0776
REDUCED FAT (2%) MILK	GALLON	\$ 1.8835	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 4.1045	\$ 0.1445	\$ 4.2490	\$ (0.5640)	\$ 0.9864	\$ 4.6714	\$ 4.5767	\$ 0.0947
	1/2 GALLON	\$ 0.9417	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.1841	\$ 0.0769	\$ 2.2610	\$ (0.2820)	\$ 0.4932	\$ 2.4722	\$ 2.4141	\$ 0.0581
	QUART	\$ 0.4709	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.3934	\$ 0.0490	\$ 1.4424	\$ (0.1410)	\$ 0.2466	\$ 1.5480	\$ 1.4872	\$ 0.0608
	PINT	\$ 0.2354	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.8851	\$ 0.0312	\$ 0.9163	\$ (0.0705)	\$ 0.1233	\$ 0.9691	\$ 0.9323	\$ 0.0368
	12 OUNCE	\$ 0.1766	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.4107	\$ 0.0145	\$ 0.4252	\$ (0.0529)	\$ 0.0925	\$ 0.4648	\$ 0.4532	\$ 0.0116
	10 OUNCE	\$ 0.1471	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.3702	\$ 0.0130	\$ 0.3832	\$ (0.0441)	\$ 0.0771	\$ 0.4162	\$ 0.4067	\$ 0.0095
	1/2 PINT	\$ 0.1177	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3289	\$ 0.0116	\$ 0.3405	\$ (0.0353)	\$ 0.0617	\$ 0.3669	\$ 0.3523	\$ 0.0146
	4 OUNCE	\$ 0.0589	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.1993	\$ 0.0070	\$ 0.2063	\$ (0.0177)	\$ 0.0309	\$ 0.2195	\$ 0.2106	\$ 0.0089
	Bulk per Quart	\$ 0.4709	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.1192	\$ 0.0394	\$ 1.1586	\$ (0.1410)	\$ 0.2466	\$ 1.2642	\$ 1.1869	\$ 0.0773
LOWFAT (1%) MILK	GALLON	\$ 1.7662	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 3.9872	\$ 0.1403	\$ 4.1275	\$ (0.5640)	\$ 0.9864	\$ 4.5499	\$ 4.4537	\$ 0.0962
	1/2 GALLON	\$ 0.8831	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.1255	\$ 0.0748	\$ 2.2003	\$ (0.2820)	\$ 0.4932	\$ 2.4115	\$ 2.3525	\$ 0.0590
	QUART	\$ 0.4416	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.3641	\$ 0.0480	\$ 1.4121	\$ (0.1410)	\$ 0.2466	\$ 1.5177	\$ 1.4563	\$ 0.0614
	PINT	\$ 0.2208	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.8705	\$ 0.0306	\$ 0.9011	\$ (0.0705)	\$ 0.1233	\$ 0.9539	\$ 0.9169	\$ 0.0370
	12 OUNCE	\$ 0.1656	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.3997	\$ 0.0141	\$ 0.4138	\$ (0.0529)	\$ 0.0925	\$ 0.4534	\$ 0.4417	\$ 0.0117
	10 OUNCE	\$ 0.1380	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.3611	\$ 0.0127	\$ 0.3738	\$ (0.0441)	\$ 0.0771	\$ 0.4068	\$ 0.3971	\$ 0.0097
	1/2 PINT	\$ 0.1104	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3216	\$ 0.0113	\$ 0.3329	\$ (0.0353)	\$ 0.0617	\$ 0.3593	\$ 0.3446	\$ 0.0147
	4 OUNCE	\$ 0.0552	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.1956	\$ 0.0069	\$ 0.2025	\$ (0.0177)	\$ 0.0309	\$ 0.2157	\$ 0.2068	\$ 0.0089
	Bulk per Quart	\$ 0.4416	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.0899	\$ 0.0384	\$ 1.1283	\$ (0.1410)	\$ 0.2466	\$ 1.2339	\$ 1.1560	\$ 0.0779
NONFAT (SKIM) MILK	GALLON	\$ 1.7389	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 3.9599	\$ 0.1394	\$ 4.0993	\$ (0.5640)	\$ 0.9864	\$ 4.5217	\$ 4.4227	\$ 0.0990
	1/2 GALLON	\$ 0.8695	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.1119	\$ 0.0743	\$ 2.1862	\$ (0.2820)	\$ 0.4932	\$ 2.3974	\$ 2.3371	\$ 0.0603
	QUART	\$ 0.4347	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.3572	\$ 0.0478	\$ 1.4050	\$ (0.1410)	\$ 0.2466	\$ 1.5106	\$ 1.4486	\$ 0.0620
	PINT	\$ 0.2174	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.8671	\$ 0.0305	\$ 0.8976	\$ (0.0705)	\$ 0.1233	\$ 0.9504	\$ 0.9130	\$ 0.0374
	12 OUNCE	\$ 0.1630	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.3971	\$ 0.0140	\$ 0.4111	\$ (0.0529)	\$ 0.0925	\$ 0.4507	\$ 0.4388	\$ 0.0119
	10 OUNCE	\$ 0.1359	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.3590	\$ 0.0126	\$ 0.3716	\$ (0.0441)	\$ 0.0771	\$ 0.4046	\$ 0.3946	\$ 0.0100
	1/2 PINT	\$ 0.1087	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3199	\$ 0.0113	\$ 0.3312	\$ (0.0353)	\$ 0.0617	\$ 0.3576	\$ 0.3427	\$ 0.0149
	4 OUNCE	\$ 0.0543	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.1947	\$ 0.0069	\$ 0.2016	\$ (0.0177)	\$ 0.0309	\$ 0.2148	\$ 0.2057	\$ 0.0091
	Bulk per Quart	\$ 0.4347	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.0830	\$ 0.0381	\$ 1.1211	\$ (0.1410)	\$ 0.2466	\$ 1.2267	\$ 1.1483	\$ 0.0784

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0020 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES**

		A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 2.4352	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 4.6562	\$ 0.1639	\$ 4.8201	\$ (0.5640)	\$ 0.9864	\$ 5.2425	\$ 5.0399	\$ 0.2026
	1/2 GALLON	\$ 1.2176	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.4600	\$ 0.0866	\$ 2.5466	\$ (0.2820)	\$ 0.4932	\$ 2.7578	\$ 2.6457	\$ 0.1121
	QUART	\$ 0.6088	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.5313	\$ 0.0539	\$ 1.5852	\$ (0.1410)	\$ 0.2466	\$ 1.6908	\$ 1.6029	\$ 0.0879
	PINT	\$ 0.3044	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.9541	\$ 0.0336	\$ 0.9877	\$ (0.0705)	\$ 0.1233	\$ 1.0405	\$ 0.9902	\$ 0.0503
	12 OUNCE	\$ 0.2283	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.4624	\$ 0.0163	\$ 0.4787	\$ (0.0529)	\$ 0.0925	\$ 0.5183	\$ 0.4966	\$ 0.0217
	10 OUNCE	\$ 0.1903	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.4134	\$ 0.0146	\$ 0.4280	\$ (0.0441)	\$ 0.0771	\$ 0.4610	\$ 0.4428	\$ 0.0182
	1/2 PINT	\$ 0.1522	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3634	\$ 0.0128	\$ 0.3762	\$ (0.0353)	\$ 0.0617	\$ 0.4026	\$ 0.3813	\$ 0.0213
	4 OUNCE	\$ 0.0761	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.2165	\$ 0.0076	\$ 0.2241	\$ (0.0177)	\$ 0.0309	\$ 0.2373	\$ 0.2251	\$ 0.0122
	Bulk per Quart	\$ 0.6088	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.2571	\$ 0.0442	\$ 1.3013	\$ (0.1410)	\$ 0.2466	\$ 1.4069	\$ 1.3026	\$ 0.1043
FLAVORED REDUCED FAT MILK	GALLON	\$ 2.2232	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 4.4442	\$ 0.1564	\$ 4.6006	\$ (0.5640)	\$ 0.9864	\$ 5.0230	\$ 4.8908	\$ 0.1322
	1/2 GALLON	\$ 1.1116	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.3540	\$ 0.0829	\$ 2.4369	\$ (0.2820)	\$ 0.4932	\$ 2.6481	\$ 2.5711	\$ 0.0770
	QUART	\$ 0.5558	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.4783	\$ 0.0520	\$ 1.5303	\$ (0.1410)	\$ 0.2466	\$ 1.6359	\$ 1.5656	\$ 0.0703
	PINT	\$ 0.2779	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.9276	\$ 0.0326	\$ 0.9602	\$ (0.0705)	\$ 0.1233	\$ 1.0130	\$ 0.9715	\$ 0.0415
	12 OUNCE	\$ 0.2084	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.4425	\$ 0.0156	\$ 0.4581	\$ (0.0529)	\$ 0.0925	\$ 0.4977	\$ 0.4827	\$ 0.0150
	10 OUNCE	\$ 0.1737	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.3968	\$ 0.0140	\$ 0.4108	\$ (0.0441)	\$ 0.0771	\$ 0.4438	\$ 0.4312	\$ 0.0126
	1/2 PINT	\$ 0.1390	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3502	\$ 0.0123	\$ 0.3625	\$ (0.0353)	\$ 0.0617	\$ 0.3889	\$ 0.3719	\$ 0.0170
	4 OUNCE	\$ 0.0695	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.2099	\$ 0.0074	\$ 0.2173	\$ (0.0177)	\$ 0.0309	\$ 0.2305	\$ 0.2204	\$ 0.0101
	Bulk per Quart	\$ 0.5558	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.2041	\$ 0.0424	\$ 1.2465	\$ (0.1410)	\$ 0.2466	\$ 1.3521	\$ 1.2653	\$ 0.0868
FLAVORED NONFAT MILK	GALLON	\$ 1.9320	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 4.1530	\$ 0.1462	\$ 4.2992	\$ (0.5640)	\$ 0.9864	\$ 4.7216	\$ 4.5977	\$ 0.1239
	1/2 GALLON	\$ 0.9660	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.2084	\$ 0.0777	\$ 2.2861	\$ (0.2820)	\$ 0.4932	\$ 2.4973	\$ 2.4246	\$ 0.0727
	QUART	\$ 0.4830	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.4055	\$ 0.0495	\$ 1.4550	\$ (0.1410)	\$ 0.2466	\$ 1.5606	\$ 1.4923	\$ 0.0683
	PINT	\$ 0.2415	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.8912	\$ 0.0314	\$ 0.9226	\$ (0.0705)	\$ 0.1233	\$ 0.9754	\$ 0.9349	\$ 0.0405
	12 OUNCE	\$ 0.1811	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.4152	\$ 0.0146	\$ 0.4298	\$ (0.0529)	\$ 0.0925	\$ 0.4694	\$ 0.4551	\$ 0.0143
	10 OUNCE	\$ 0.1509	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.3740	\$ 0.0132	\$ 0.3872	\$ (0.0441)	\$ 0.0771	\$ 0.4202	\$ 0.4084	\$ 0.0118
	1/2 PINT	\$ 0.1208	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3320	\$ 0.0117	\$ 0.3437	\$ (0.0353)	\$ 0.0617	\$ 0.3701	\$ 0.3536	\$ 0.0165
	4 OUNCE	\$ 0.0604	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.2008	\$ 0.0071	\$ 0.2079	\$ (0.0177)	\$ 0.0309	\$ 0.2211	\$ 0.2112	\$ 0.0099
	Bulk per Quart	\$ 0.4830	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.1313	\$ 0.0398	\$ 1.1711	\$ (0.1410)	\$ 0.2466	\$ 1.2767	\$ 1.1920	\$ 0.0847
BUTTERMILK	GALLON	\$ 1.9929	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 4.2139	\$ 0.1483	\$ 4.3622	\$ (0.5640)	\$ 0.9864	\$ 4.7846	\$ 4.7463	\$ 0.0383
	1/2 GALLON	\$ 0.9965	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 2.2389	\$ 0.0788	\$ 2.3177	\$ (0.2820)	\$ 0.4932	\$ 2.5289	\$ 2.4989	\$ 0.0300
	QUART	\$ 0.4982	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 1.4207	\$ 0.0500	\$ 1.4707	\$ (0.1410)	\$ 0.2466	\$ 1.5763	\$ 1.5295	\$ 0.0468
	PINT	\$ 0.2491	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 0.8988	\$ 0.0316	\$ 0.9304	\$ (0.0705)	\$ 0.1233	\$ 0.9832	\$ 0.9535	\$ 0.0297
	12 OUNCE	\$ 0.1868	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.4209	\$ 0.0148	\$ 0.4357	\$ (0.0529)	\$ 0.0925	\$ 0.4753	\$ 0.4691	\$ 0.0062
	10 OUNCE	\$ 0.1557	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.3788	\$ 0.0133	\$ 0.3921	\$ (0.0441)	\$ 0.0771	\$ 0.4251	\$ 0.4200	\$ 0.0051
	1/2 PINT	\$ 0.1246	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.3358	\$ 0.0118	\$ 0.3476	\$ (0.0353)	\$ 0.0617	\$ 0.3740	\$ 0.3629	\$ 0.0111
	4 OUNCE	\$ 0.0623	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.2027	\$ 0.0071	\$ 0.2098	\$ (0.0177)	\$ 0.0309	\$ 0.2230	\$ 0.2159	\$ 0.0071
	Bulk per Quart	\$ 0.4982	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.1465	\$ 0.0404	\$ 1.1869	\$ (0.1410)	\$ 0.2466	\$ 1.2925	\$ 1.2292	\$ 0.0633

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0020 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES**

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 4.9760	\$ 0.2849	\$ 0.0672	\$ (0.1691)	\$ 2.0380	\$ 7.1970	\$ 0.2533	\$ 7.4503	\$ (0.5640)	\$ 0.9864	\$ 7.8727	\$ 7.2295	\$ 0.6432
	1/2 GALLON	\$ 2.4880	\$ 0.2762	\$ 0.0336	\$ (0.0864)	\$ 1.0190	\$ 3.7304	\$ 0.1313	\$ 3.8617	\$ (0.2820)	\$ 0.4932	\$ 4.0729	\$ 3.7405	\$ 0.3324
	QUART	\$ 1.2440	\$ 0.2597	\$ 0.0168	\$ 0.1365	\$ 0.5095	\$ 2.1665	\$ 0.0763	\$ 2.2428	\$ (0.1410)	\$ 0.2466	\$ 2.3484	\$ 2.1503	\$ 0.1981
	PINT	\$ 0.6220	\$ 0.2013	\$ 0.0084	\$ 0.1852	\$ 0.2548	\$ 1.2717	\$ 0.0448	\$ 1.3165	\$ (0.0705)	\$ 0.1233	\$ 1.3693	\$ 1.2639	\$ 0.1054
	12 OUNCE	\$ 0.4665	\$ 0.0367	\$ 0.0063	\$ -	\$ 0.1911	\$ 0.7006	\$ 0.0247	\$ 0.7253	\$ (0.0529)	\$ 0.0925	\$ 0.7649	\$ 0.7019	\$ 0.0630
	10 OUNCE	\$ 0.3888	\$ 0.0587	\$ 0.0052	\$ -	\$ 0.1592	\$ 0.6119	\$ 0.0215	\$ 0.6334	\$ (0.0441)	\$ 0.0771	\$ 0.6664	\$ 0.6140	\$ 0.0524
	1/2 PINT	\$ 0.3110	\$ 0.0481	\$ 0.0042	\$ 0.0315	\$ 0.1274	\$ 0.5222	\$ 0.0184	\$ 0.5406	\$ (0.0353)	\$ 0.0617	\$ 0.5670	\$ 0.5181	\$ 0.0489
	4 OUNCE	\$ 0.1555	\$ 0.0363	\$ 0.0021	\$ 0.0383	\$ 0.0637	\$ 0.2959	\$ 0.0104	\$ 0.3063	\$ (0.0177)	\$ 0.0309	\$ 0.3195	\$ 0.2935	\$ 0.0260
	Bulk per Quart	\$ 1.2440	\$ 0.1127	\$ 0.0168	\$ 0.0093	\$ 0.5095	\$ 1.8923	\$ 0.0666	\$ 1.9589	\$ (0.1410)	\$ 0.2466	\$ 2.0645	\$ 1.8500	\$ 0.2145

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0020 per quart equivalent.

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
OCTOBER 2026 MILK PRICES**

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
	Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.8333	\$ (0.6042)	\$ 0.9088	\$ 0.1426	\$ 5.28	\$ 5.19	\$ 0.09
	1/2 GALLON	\$ 2.5532	\$ (0.3192)	\$ 0.4963	\$ 0.0758	\$ 2.81	\$ 2.75	\$ 0.06
	QUART	\$ 1.5885	\$ (0.1986)	\$ 0.3502	\$ 0.0483	\$ 1.79	\$ 1.73	\$ 0.06
	PINT	\$ 0.9893	\$ (0.1237)	\$ 0.3728	\$ 0.0344	\$ 1.27	\$ 1.24	\$ 0.03
	12 OUNCE	\$ 0.4799	\$ (0.0600)	\$ 0.2796	\$ 0.0194	\$ 0.72	\$ 0.71	\$ 0.01
	10 OUNCE	\$ 0.4290	\$ (0.0536)	\$ 0.2331	\$ 0.0169	\$ 0.63	\$ 0.62	\$ 0.01
	1/2 PINT	\$ 0.3770	\$ (0.0471)	\$ 0.1621	\$ 0.0137	\$ 0.51	\$ 0.49	\$ 0.02
	4 OUNCE	\$ 0.2245	\$ (0.0281)	\$ 0.0811	\$ 0.0077	\$ 0.29	\$ 0.28	\$ 0.01
	Bulk per Quart	\$ 1.3047	\$ (0.1631)	\$ 0.3502	\$ 0.0414	\$ 1.53	\$ 1.46	\$ 0.07
REDUCED FAT (2%) MILK	GALLON	\$ 4.6714	\$ (0.5839)	\$ 0.9088	\$ 0.1386	\$ 5.13	\$ 5.05	\$ 0.08
	1/2 GALLON	\$ 2.4722	\$ (0.3090)	\$ 0.4963	\$ 0.0738	\$ 2.73	\$ 2.68	\$ 0.05
	QUART	\$ 1.5480	\$ (0.1935)	\$ 0.3502	\$ 0.0473	\$ 1.75	\$ 1.70	\$ 0.05
	PINT	\$ 0.9691	\$ (0.1211)	\$ 0.3728	\$ 0.0339	\$ 1.25	\$ 1.22	\$ 0.03
	12 OUNCE	\$ 0.4648	\$ (0.0581)	\$ 0.2796	\$ 0.0190	\$ 0.71	\$ 0.69	\$ 0.02
	10 OUNCE	\$ 0.4162	\$ (0.0520)	\$ 0.2331	\$ 0.0166	\$ 0.61	\$ 0.61	\$ -
	1/2 PINT	\$ 0.3669	\$ (0.0459)	\$ 0.1621	\$ 0.0134	\$ 0.50	\$ 0.48	\$ 0.02
	4 OUNCE	\$ 0.2195	\$ (0.0274)	\$ 0.0811	\$ 0.0076	\$ 0.28	\$ 0.27	\$ 0.01
	Bulk per Quart	\$ 1.2642	\$ (0.1580)	\$ 0.3502	\$ 0.0404	\$ 1.50	\$ 1.43	\$ 0.07
LOWFAT (1%) MILK	GALLON	\$ 4.5499	\$ (0.5687)	\$ 0.9088	\$ 0.1357	\$ 5.03	\$ 4.94	\$ 0.09
	1/2 GALLON	\$ 2.4115	\$ (0.3014)	\$ 0.4963	\$ 0.0723	\$ 2.68	\$ 2.63	\$ 0.05
	QUART	\$ 1.5177	\$ (0.1897)	\$ 0.3502	\$ 0.0466	\$ 1.72	\$ 1.67	\$ 0.05
	PINT	\$ 0.9539	\$ (0.1192)	\$ 0.3728	\$ 0.0335	\$ 1.24	\$ 1.21	\$ 0.03
	12 OUNCE	\$ 0.4534	\$ (0.0567)	\$ 0.2796	\$ 0.0188	\$ 0.70	\$ 0.68	\$ 0.02
	10 OUNCE	\$ 0.4068	\$ (0.0509)	\$ 0.2331	\$ 0.0163	\$ 0.61	\$ 0.60	\$ 0.01
	1/2 PINT	\$ 0.3593	\$ (0.0449)	\$ 0.1621	\$ 0.0132	\$ 0.49	\$ 0.48	\$ 0.01
	4 OUNCE	\$ 0.2157	\$ (0.0270)	\$ 0.0811	\$ 0.0075	\$ 0.28	\$ 0.27	\$ 0.01
	Bulk per Quart	\$ 1.2339	\$ (0.1542)	\$ 0.3502	\$ 0.0397	\$ 1.47	\$ 1.40	\$ 0.07
NONFAT (SKIM) MILK	GALLON	\$ 4.5217	\$ (0.5652)	\$ 0.9088	\$ 0.1350	\$ 5.00	\$ 4.91	\$ 0.09
	1/2 GALLON	\$ 2.3974	\$ (0.2997)	\$ 0.4963	\$ 0.0720	\$ 2.67	\$ 2.61	\$ 0.06
	QUART	\$ 1.5106	\$ (0.1888)	\$ 0.3502	\$ 0.0464	\$ 1.72	\$ 1.66	\$ 0.06
	PINT	\$ 0.9504	\$ (0.1188)	\$ 0.3728	\$ 0.0334	\$ 1.24	\$ 1.20	\$ 0.04
	12 OUNCE	\$ 0.4507	\$ (0.0563)	\$ 0.2796	\$ 0.0187	\$ 0.69	\$ 0.68	\$ 0.01
	10 OUNCE	\$ 0.4046	\$ (0.0506)	\$ 0.2331	\$ 0.0163	\$ 0.60	\$ 0.59	\$ 0.01
	1/2 PINT	\$ 0.3576	\$ (0.0447)	\$ 0.1621	\$ 0.0132	\$ 0.49	\$ 0.47	\$ 0.02
	4 OUNCE	\$ 0.2148	\$ (0.0269)	\$ 0.0811	\$ 0.0075	\$ 0.28	\$ 0.27	\$ 0.01
	Bulk per Quart	\$ 1.2267	\$ (0.1533)	\$ 0.3502	\$ 0.0395	\$ 1.46	\$ 1.39	\$ 0.07

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
OCTOBER 2026 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 5.2425	\$ (0.6553)	\$ 0.9088	\$ 0.1525	\$ 5.65	\$ 5.47 \$ 0.18
	1/2 GALLON	\$ 2.7578	\$ (0.3447)	\$ 0.4963	\$ 0.0807	\$ 2.99	\$ 2.89 \$ 0.10
	QUART	\$ 1.6908	\$ (0.2114)	\$ 0.3502	\$ 0.0508	\$ 1.88	\$ 1.80 \$ 0.08
	PINT	\$ 1.0405	\$ (0.1301)	\$ 0.3728	\$ 0.0356	\$ 1.32	\$ 1.27 \$ 0.05
	12 OUNCE	\$ 0.5183	\$ (0.0648)	\$ 0.2796	\$ 0.0203	\$ 0.75	\$ 0.73 \$ 0.02
	10 OUNCE	\$ 0.4610	\$ (0.0576)	\$ 0.2331	\$ 0.0177	\$ 0.65	\$ 0.64 \$ 0.01
	1/2 PINT	\$ 0.4026	\$ (0.0503)	\$ 0.1621	\$ 0.0143	\$ 0.53	\$ 0.51 \$ 0.02
	4 OUNCE	\$ 0.2373	\$ (0.0297)	\$ 0.0811	\$ 0.0080	\$ 0.30	\$ 0.29 \$ 0.01
	Bulk per Quart	\$ 1.4069	\$ (0.1759)	\$ 0.3502	\$ 0.0439	\$ 1.63	\$ 1.53 \$ 0.10
FLAVORED REDUCED FAT MILK	GALLON	\$ 5.0230	\$ (0.6279)	\$ 0.9088	\$ 0.1472	\$ 5.45	\$ 5.33 \$ 0.12
	1/2 GALLON	\$ 2.6481	\$ (0.3310)	\$ 0.4963	\$ 0.0781	\$ 2.89	\$ 2.82 \$ 0.07
	QUART	\$ 1.6359	\$ (0.2045)	\$ 0.3502	\$ 0.0494	\$ 1.83	\$ 1.77 \$ 0.06
	PINT	\$ 1.0130	\$ (0.1266)	\$ 0.3728	\$ 0.0349	\$ 1.29	\$ 1.26 \$ 0.03
	12 OUNCE	\$ 0.4977	\$ (0.0622)	\$ 0.2796	\$ 0.0198	\$ 0.73	\$ 0.72 \$ 0.01
	10 OUNCE	\$ 0.4438	\$ (0.0555)	\$ 0.2331	\$ 0.0172	\$ 0.64	\$ 0.63 \$ 0.01
	1/2 PINT	\$ 0.3889	\$ (0.0486)	\$ 0.1621	\$ 0.0139	\$ 0.52	\$ 0.50 \$ 0.02
	4 OUNCE	\$ 0.2305	\$ (0.0288)	\$ 0.0811	\$ 0.0078	\$ 0.29	\$ 0.28 \$ 0.01
	Bulk per Quart	\$ 1.3521	\$ (0.1690)	\$ 0.3502	\$ 0.0425	\$ 1.58	\$ 1.50 \$ 0.08
FLAVORED NONFAT MILK	GALLON	\$ 4.7216	\$ (0.5902)	\$ 0.9088	\$ 0.1399	\$ 5.18	\$ 5.07 \$ 0.11
	1/2 GALLON	\$ 2.4973	\$ (0.3122)	\$ 0.4963	\$ 0.0744	\$ 2.76	\$ 2.69 \$ 0.07
	QUART	\$ 1.5606	\$ (0.1951)	\$ 0.3502	\$ 0.0476	\$ 1.76	\$ 1.70 \$ 0.06
	PINT	\$ 0.9754	\$ (0.1219)	\$ 0.3728	\$ 0.0340	\$ 1.26	\$ 1.22 \$ 0.04
	12 OUNCE	\$ 0.4694	\$ (0.0587)	\$ 0.2796	\$ 0.0192	\$ 0.71	\$ 0.70 \$ 0.01
	10 OUNCE	\$ 0.4202	\$ (0.0525)	\$ 0.2331	\$ 0.0167	\$ 0.62	\$ 0.61 \$ 0.01
	1/2 PINT	\$ 0.3701	\$ (0.0463)	\$ 0.1621	\$ 0.0135	\$ 0.50	\$ 0.48 \$ 0.02
	4 OUNCE	\$ 0.2211	\$ (0.0276)	\$ 0.0811	\$ 0.0076	\$ 0.28	\$ 0.27 \$ 0.01
	Bulk per Quart	\$ 1.2767	\$ (0.1596)	\$ 0.3502	\$ 0.0407	\$ 1.51	\$ 1.43 \$ 0.08
BUTTERMILK	GALLON	\$ 4.7846	\$ (0.5981)	\$ 0.9088	\$ 0.1414	\$ 5.24	\$ 5.20 \$ 0.04
	1/2 GALLON	\$ 2.5289	\$ (0.3161)	\$ 0.4963	\$ 0.0752	\$ 2.78	\$ 2.76 \$ 0.02
	QUART	\$ 1.5763	\$ (0.1970)	\$ 0.3502	\$ 0.0480	\$ 1.78	\$ 1.74 \$ 0.04
	PINT	\$ 0.9832	\$ (0.1229)	\$ 0.3728	\$ 0.0342	\$ 1.27	\$ 1.24 \$ 0.03
	12 OUNCE	\$ 0.4753	\$ (0.0594)	\$ 0.2796	\$ 0.0193	\$ 0.71	\$ 0.71 \$ -
	10 OUNCE	\$ 0.4251	\$ (0.0531)	\$ 0.2331	\$ 0.0168	\$ 0.62	\$ 0.62 \$ -
	1/2 PINT	\$ 0.3740	\$ (0.0468)	\$ 0.1621	\$ 0.0136	\$ 0.50	\$ 0.49 \$ 0.01
	4 OUNCE	\$ 0.2230	\$ (0.0279)	\$ 0.0811	\$ 0.0077	\$ 0.28	\$ 0.28 \$ -
	Bulk per Quart	\$ 1.2925	\$ (0.1616)	\$ 0.3502	\$ 0.0411	\$ 1.52	\$ 1.47 \$ 0.05

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**RETAIL PRICE BUILDUP
OCTOBER 2026 MILK PRICES**

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 7.8727	\$ (0.9841)	\$ 0.9088	\$ 0.2164	\$ 8.01	\$ 7.44	\$ 0.57
	1/2 GALLON	\$ 4.0729	\$ (0.5091)	\$ 0.4963	\$ 0.1127	\$ 4.17	\$ 3.87	\$ 0.30
	QUART	\$ 2.3484	\$ (0.2936)	\$ 0.3502	\$ 0.0667	\$ 2.47	\$ 2.29	\$ 0.18
	PINT	\$ 1.3693	\$ (0.1712)	\$ 0.3728	\$ 0.0436	\$ 1.61	\$ 1.52	\$ 0.09
	12 OUNCE	\$ 0.7649	\$ (0.0956)	\$ 0.2796	\$ 0.0263	\$ 0.98	\$ 0.92	\$ 0.06
	10 OUNCE	\$ 0.6664	\$ (0.0833)	\$ 0.2331	\$ 0.0226	\$ 0.84	\$ 0.79	\$ 0.05
	1/2 PINT	\$ 0.5670	\$ (0.0709)	\$ 0.1621	\$ 0.0183	\$ 0.68	\$ 0.63	\$ 0.05
	4 OUNCE	\$ 0.3195	\$ (0.0399)	\$ 0.0811	\$ 0.0100	\$ 0.37	\$ 0.35	\$ 0.02
	Bulk per Quart	\$ 2.0645	\$ (0.2581)	\$ 0.3502	\$ 0.0598	\$ 2.22	\$ 2.02	\$ 0.20

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order) Reduced Fat (2%) Milk - GALLON (GAL) October 2026

		Cost per <u>Proposed Order</u>	Cost per <u>Existing Order</u>	Variance <u>per GAL</u>
BUTTERFAT TEST (%)		1.9300%	1.9148%	0.0152%
RAW MILK Cost	per LB	\$ 0.2121	\$ 0.2119	\$ 0.0017
INGREDIENT Cost	per LB	\$ 0.0002	\$ 0.0002	\$ -
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ 0.0062	\$ 0.0057	\$ 0.0043
TOTAL MILK Cost	per LB	\$ 0.2185	\$ 0.2178	
	<i>LBs per GAL</i>	8.62	8.62	
TOTAL MILK Cost	per GAL	\$ 1.8835	\$ 1.8774	\$ 0.0061
CONTAINER Cost	per UNIT	\$ 0.2849	\$ 0.2989	\$ (0.0140)
COST UPDATE Adjustment	per POINT	\$ 0.0014	\$ 0.0231	\$ (0.0868)
DIESEL Adjustment	per POINT	\$ 0.0130	\$ 0.0114	\$ 0.0064
HEATING Adjustment	per POINT	\$ 0.0004	\$ 0.0007	\$ (0.0012)
DISC EFFECT Adjustment	per POINT	\$ 0.0020	\$ 0.0020	\$ -
TOTAL Adjustments	per POINT	\$ 0.0168	\$ 0.0372	
	<i>POINTS per GAL</i>	4	4	
TOTAL Adjustments	per GAL	\$ 0.0672	\$ 0.1488	\$ (0.0816)
CONTAINER EFFICIENCY Adjustment	per GAL	\$ (0.1691)	\$ (0.1556)	\$ (0.0135)
PROCESSING Cost	per GAL	\$ 2.0380	\$ 1.8436	\$ 0.1944
AVERAGE DELIVERED Cost	per GAL	\$ 4.1045	\$ 4.0131	
PROFIT @	3.40%	\$ 0.1445	\$ 0.1412	\$ 0.0033
PRICE with PROFIT	per GAL	\$ 4.2490	\$ 4.1543	
Less: AVERAGE DELIVERY	per GAL	\$ (0.5640)	\$ (0.5640)	\$ -
Plus: HIGH COST DELIVERY	per GAL	\$ 0.9864	\$ 0.9864	\$ -
WHOLESALE PRICE	per GAL	\$ 4.6714	\$ 4.5767	\$ 0.0947
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order) Flavored Reduced Fat Milk - 1/2 PINT (HP) October 2026

		Cost per Proposed Order	Cost per Existing Order	Variance per HP
BUTTERFAT TEST (%)		1.2511%	1.2382%	0.0129%
RAW MILK Cost	per LB	\$ 0.2028	\$ 0.2027	\$ 0.0001
INGREDIENT Cost	per LB	\$ 0.0689	\$ 0.0642	\$ 0.0024
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ 0.0062	\$ 0.0057	\$ 0.0003
TOTAL MILK Cost	per LB	\$ 0.2779	\$ 0.2726	
	<i>Lbs per HP</i>	0.5	0.5	
TOTAL MILK Cost	per HP	\$ 0.1390	\$ 0.1363	\$ 0.0027
CONTAINER Cost	per UNIT	\$ 0.0481	\$ 0.0440	\$ 0.0041
COST UPDATE Adjustment	per POINT	\$ 0.0014	\$ 0.0231	\$ (0.0054)
DIESEL Adjustment	per POINT	\$ 0.0130	\$ 0.0114	\$ 0.0004
HEATING Adjustment	per POINT	\$ 0.0004	\$ 0.0007	\$ (0.0001)
DISC EFFECT Adjustment	per POINT	\$ 0.0020	\$ 0.0020	\$ -
TOTAL Adjustments		\$ 0.0168	\$ 0.0372	
	<i>POINTS per HP</i>	0.25	0.25	
TOTAL Adjustments	per HP	\$ 0.0042	\$ 0.0093	\$ (0.0051)
CONTAINER EFFICIENCY Adjustment	per HP	\$ 0.0315	\$ 0.0290	\$ 0.0025
PROCESSING Cost	per HP	\$ 0.1274	\$ 0.1152	\$ 0.0122
AVERAGE DELIVERED Cost	per HP	\$ 0.3502	\$ 0.3338	
PROFIT @	3.40%	\$ 0.0123	\$ 0.0117	\$ 0.0006
PRICE with PROFIT	per HP	\$ 0.3625	\$ 0.3455	
Less: AVERAGE DELIVERY	per HP	\$ (0.0353)	\$ (0.0353)	\$ -
Plus: HIGH COST DELIVERY	per HP	\$ 0.0617	\$ 0.0617	\$ -
WHOLESALE PRICE	per HP	\$ 0.3889	\$ 0.3719	\$ 0.0170
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>