STAFF EXHIBIT 1

Pennsylvania Milk Board
SALES INTO PMB AREA 6 BY TYPE OF MILK
Year 2025 Data

Item (1)	All Dealers Selling into Area 6 (%)	Area 6 CRH Cross-section Dealers (2) Selling into Area 6 (%)
Reduced Fat 2%	30.79	32.83
Standard Milk	29.07	28.45
Lowfat Milk 1%	11.08	10.48
Flavored Milk	7.64	9.45
Flavored Reduced Fat	6.45	5.82
TOTALS	**85.03**	**87.03**

Footnotes:

1.) Top 5 selling controlled milk products for Area 6 based on Year 2025 sales.

2.) Area 6 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Turner Dairy Farms, Inc.
- Ritchey's Dairy, Inc.

AREA 6

STAFF EXHIBIT 2

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2025 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	$ 1,478,155	61,610,451	$ 0.0240
Standardization & Pasteurization	$ 2,409,061	71,497,892	$ 0.0337
Bottling	$ 5,895,001	72,796,339	$ 0.0810
Cold Room	$ 4,289,871	74,526,697	$ 0.0576
Delivery	$ 19,634,595	67,196,933	$ 0.2922
Selling	$ 1,623,009	77,136,728	$ 0.0210

Total Cost per Point	$ 0.5095

STAFF SURREBUTTAL EXHIBIT 3

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

CONTAINER COSTS
YEAR 2025 UNITS (@ OCTOBER 2026 COSTS

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2026) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	$ 1,225,449	4,277,888	$ 0.2865			
		Purchased	$ 339,788	751,226	$ 0.4523			
			$ 1,565,237	5,029,114	$ 0.3112	$ 0.2793	1.99%	**$ 0.2849**
1/2 GALLON	Plastic	Blow Molded	$ 163,835	1,049,619	$ 0.1561			
		Purchased	$ 1,404,766	4,975,650	$ 0.2823			
	Combined		$ 1,568,601	6,025,269	$ 0.2603	$ 0.2708	1.38%	**$ 0.2745**
QUART	Plastic	Purchased	$ 362,281	1,459,669	$ 0.2482	$ 0.2557	1.57%	**$ 0.2597**
PINT	Plastic	Purchased	$ 484,310	2,485,124	$ 0.1949	$ 0.1981	1.62%	**$ 0.2013**
12 Ounce (1)		Purchased			$ 0.0367	$ 0.0367		**$ 0.0367**
10 Ounce (1)		Purchased			$ 0.0587	$ 0.0587		**$ 0.0587**
1/2 PINT	Plastic (1)	Purchased	$ -	-	$ 0.0532	$ 0.0532	0.92%	**$ 0.0537**
	Paper	Purchased	$ 928,491	21,833,564	$ 0.0425	$ 0.0477	0.85%	**$ 0.0481**
4 Ounce	Paper	Purchased	$ 17,579	491,266	$ 0.0358	$ 0.0358	1.53%	**$ 0.0363**
Bulk Per Quart		Purchased	$ 87,930	789,716	$ 0.1113	$ 0.1113	1.30%	**$ 0.1127**

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2025. The cost per unit presented is per a prior year.

AREA 6

STAFF EXHIBIT 4

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2025 POUNDS (@ OCTOBER 2026 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	$ 1,304	25,208,980	$ 0.0001
Reduced Fat (2%) Milk	$ 5,288	29,070,546	$ 0.0002
Low Fat (1%) Milk	$ 1,762	9,251,886	$ 0.0002
Non Fat (Skim) Milk	$ 37,445	5,004,309	$ 0.0075
Flavored Milk	$ 560,964	8,376,879	$ 0.0670
Flavored Reduced Fat Milk	$ 353,301	5,128,878	$ 0.0689
Flavored NONFAT Milk	$ 166,074	3,622,309	$ 0.0458
Buttermilk	$ 8,459	335,032	$ 0.0252
Egg Nog	$ 39,925	115,327	$ 0.3462

STAFF EXHIBIT 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2025 DATA

	Cost/(Revenue) Factor	A Product Pounds	B Butterfat Pounds	C Revenue	D Costs	E Additional Processing Costs	F - (C - D - E) Net Cost or (Profit)/Loss	G Weighted Cost or (Profit)/Loss
1	**Shrinkage**	19,953,761	18,967,076	n/a	$ 4,490,068	n/a	$ 4,490,068	$ 924,798
2	**Bulk MILK - diverted**	59,626,203	2,359,308	$ 12,242,723	$ 11,881,532	n/a	$ (361,191)	$ (49,467)
3	**Bulk MILK - transferred**	101,738	3,306	$ 44,875	$ 14,919	$ -	$ (29,956)	$ -
4	**Bulk MILK - TOTAL** (*Row 2 + Row 3*	59,727,941	2,362,614	$ 12,287,598	$ 11,896,451	$ -	$ (391,147)	$ (49,467)
5	**Bulk CREAM - transferred**	24,738,297	10,053,179	$ 29,006,955	$ 25,504,625	$ 957,588	$ (2,544,742)	$ (136,915)

	Cost/(Revenue) Factor	H Weighted Costs	I Weighted Pounds	J (H ÷ I) Weighted Cost per Pound
6	**Shrinkage** (*Row 1*)	$ 924,798		
7	**Bulk MILK (Profit)/Loss** (*Row 4*)	$ (49,467)		
8	**Bulk CREAM (Profit)/Loss** (*Row 5*)	$ (136,915)		
9	**Total**	$ 738,416	118,814,922	**$ 0.0062**

AREA 6

STAFF EXHIBIT 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

MILK COSTS BEFORE PACKAGING
OCTOBER 2026 MILK COST

	Class I
Skim Rate	$ 18.58
Butterfat Rate	$ 1.5470

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B x BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Test (%)	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	25,208,980	835,614	3.3147%	24,373,366	$ 1,292,695	$ 4,528,571	$ 5,821,266	$ 0.2309	$ 0.0001	$ 0.0062	**$ 0.2372**
Reduced Fat (2%) Milk	29,070,546	561,053	1.9300%	28,509,493	$ 867,949	$ 5,297,064	$ 6,165,013	$ 0.2121	$ 0.0002	$ 0.0062	**$ 0.2185**
Low Fat (1%) Milk	9,251,886	86,169	0.9314%	9,165,717	$ 133,303	$ 1,702,990	$ 1,836,293	$ 0.1985	$ 0.0002	$ 0.0062	**$ 0.2049**
Non Fat (Skim) Milk	5,004,309	7,291	0.1457%	4,997,018	$ 11,279	$ 928,446	$ 939,725	$ 0.1878	$ 0.0075	$ 0.0062	**$ 0.2015**
Flavored Milk	8,376,879	279,089	3.3317%	8,097,790	$ 431,751	$ 1,504,569	$ 1,936,320	$ 0.2312	$ 0.0670	$ 0.0062	**$ 0.3044**
Flavored Reduced Fat Milk	5,128,878	64,167	1.2511%	5,064,711	$ 99,266	$ 941,023	$ 1,040,289	$ 0.2028	$ 0.0689	$ 0.0062	**$ 0.2779**
Flavored NONFAT Milk	3,622,309	9,781	0.2700%	3,612,528	$ 15,131	$ 671,208	$ 686,339	$ 0.1895	$ 0.0458	$ 0.0062	**$ 0.2415**
Buttermilk	335,032	3,435	1.0253%	331,597	$ 5,314	$ 61,611	$ 66,925	$ 0.1998	$ 0.0252	$ 0.0062	**$ 0.2312**
Egg Nog	115,327	7,100	6.1564%	108,227	$ 10,984	$ 20,109	$ 31,093	$ 0.2696	$ 0.3462	$ 0.0062	**$ 0.6220**

STAFF EXHIBIT 7

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2026 vs.Year 2025)

	A	B	C	D	E	F	G
					(A ÷ C)	(B ÷ D)	(E - F)
	1st HALF EXPENSES		1st HALF POINTS		1st HALF COST/POINTS		INCREASE
	2026	2025	2026	2025	2026	2025	(DECREASE)
WEIGHTED LABOR COSTS	$ 11,046,836	$ 11,061,764	35,797,468	35,935,986	$ 0.3086	$ 0.3078	$ 0.0008
WEIGHTED UTILITY COSTS	$ 662,871	$ 638,825	35,797,468	35,935,986	$ 0.0185	$ 0.0178	$ 0.0007
WEIGHTED INSURANCE COSTS	$ 483,730	$ 489,299	35,797,468	35,935,986	$ 0.0135	$ 0.0136	$ (0.0001)

COST UPDATE ADJUSTMENT per BOTTLING POINT **$ 0.0014**

AREA 6

STAFF EXHIBIT 8

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

Diesel Fuel Costs Adjustment
Update of Diesel Fuel Costs from YEAR 2025 to AUGUST 2026

1. Weighted Diesel Fuel Costs - YEAR 2025	$	1,902,031
2. Average On-Highway Diesel Price per Gallon - YEAR 2025 (1)	$	3.901
3. On-Highway Diesel Price per Gallon - AUGUST 2026 (1)	$	5.690
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		45.86%
5. Presumed Diesel Fuel Costs - AUGUST 2026 ((Line 1 X Line 4) + Line 1)	$	2,774,302
6. Change in Diesel Fuel Costs from YEAR 2025 to AUGUST 2026 (Line 5 - Line 1)	$	872,271
7. Weighted Delivery Points - YEAR 2025		67,196,933
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	**$**	**0.0130**

Footnote:

1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
   web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

AREA 6

STAFF EXHIBIT 9

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2025 to JUNE 2026

1. Weighted Heating Fuel Costs - YEAR 2025	$	195,926
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2025 (1)	$	11.06
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2026 (1)	$	12.72
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		15.01%
5. Presumed Heating Fuel Costs - JUNE 2026 ((Line 1 X Line 4) + Line 1)	$	225,334
6. Change in Heating Fuel Costs from YEAR 2025 to JUNE 2026 (Line 5 - Line 1)	$	29,408
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2025		71,497,892
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	**$**	**0.0004**

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration websit
   web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

AREA 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6
YEAR 2025 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	*(B) x (E)*
Container Size	**Area 6-0 Container Sales (Units)**	**Adjustment per UNIT**			**Dollar Effect**
		Bottling	**Cold Room & Delivery**	**Total**	
GALLON	5,029,114	$ (0.14010)	$ (0.02921)	**$ (0.1693)**	$ (851,429)
1/2 GALLON	6,025,269	$ 0.00469	$ (0.09141)	**$ (0.0867)**	$ (522,391)
QUART	1,459,669	$ 0.09550	$ 0.04066	**$ 0.1362**	$ 198,807
PINT	2,485,124	$ 0.08260	$ 0.10249	**$ 0.1851**	$ 459,996
12 OUNCE	-	$ -	$ -	**$ -**	$ -
10 OUNCE	-	$ -	$ -	**$ -**	$ -
1/2 PINT	21,833,564	$ 0.01358	$ 0.01788	**$ 0.0315**	$ 687,757
4 OUNCE	491,266	$ 0.01610	$ 0.02232	**$ 0.0384**	$ 18,865
Bulk per Quart	789,716	$ 0.03449	$ (0.02258)	**$ 0.0119**	$ 9,398
					$ 1,003

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

STAFF SURREBUTTAL EXHIBIT 11

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.40%	H (F + G) Price with Profit	I Less Average Delivery	J Plus High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 2.0399	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 4.2607	$ 0.1500	$ 4.4107	$ (0.5640)	$ 0.9864	$ 4.8331	$ 4.7378	$ 0.0953
	1/2 GALLON	$ 1.0200	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.2604	$ 0.0796	$ 2.3400	$ (0.2820)	$ 0.4932	$ 2.5512	$ 2.4946	$ 0.0566
	QUART	$ 0.5100	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.4322	$ 0.0504	$ 1.4826	$ (0.1410)	$ 0.2466	$ 1.5882	$ 1.5274	$ 0.0608
	PINT	$ 0.2550	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.9046	$ 0.0318	$ 0.9364	$ (0.0705)	$ 0.1233	$ 0.9892	$ 0.9524	$ 0.0368
	12 OUNCE	$ 0.1912	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.4253	$ 0.0150	$ 0.4403	$ (0.0529)	$ 0.0925	$ 0.4799	$ 0.4683	$ 0.0116
	10 OUNCE	$ 0.1594	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.3825	$ 0.0135	$ 0.3960	$ (0.0441)	$ 0.0771	$ 0.4290	$ 0.4192	$ 0.0098
	1/2 PINT	$ 0.1275	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.3387	$ 0.0119	$ 0.3506	$ (0.0353)	$ 0.0617	$ 0.3770	$ 0.3624	$ 0.0146
	4 OUNCE	$ 0.0637	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.2042	$ 0.0072	$ 0.2114	$ (0.0177)	$ 0.0309	$ 0.2246	$ 0.2156	$ 0.0090
	Bulk per Quart	$ 0.5100	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.1609	$ 0.0409	$ 1.2018	$ (0.1410)	$ 0.2466	$ 1.3074	$ 1.2271	$ 0.0803
REDUCED FAT (2%) MILK	**GALLON**	**$ 1.8835**	**$ 0.2849**	**$ 0.0672**	**$ (0.1693)**	**$ 2.0380**	**$ 4.1043**	**$ 0.1445**	**$ 4.2488**	**$ (0.5640)**	**$ 0.9864**	**$ 4.6712**	**$ 4.5767**	**$ 0.0945**
	1/2 GALLON	$ 0.9417	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.1821	$ 0.0768	$ 2.2589	$ (0.2820)	$ 0.4932	$ 2.4701	$ 2.4141	$ 0.0560
	QUART	$ 0.4709	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.3931	$ 0.0490	$ 1.4421	$ (0.1410)	$ 0.2466	$ 1.5477	$ 1.4872	$ 0.0605
	PINT	$ 0.2354	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.8850	$ 0.0311	$ 0.9161	$ (0.0705)	$ 0.1233	$ 0.9689	$ 0.9323	$ 0.0366
	12 OUNCE	$ 0.1766	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.4107	$ 0.0145	$ 0.4252	$ (0.0529)	$ 0.0925	$ 0.4648	$ 0.4532	$ 0.0116
	10 OUNCE	$ 0.1471	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.3702	$ 0.0130	$ 0.3832	$ (0.0441)	$ 0.0771	$ 0.4162	$ 0.4067	$ 0.0095
	1/2 PINT	$ 0.1177	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.3289	$ 0.0116	$ 0.3405	$ (0.0353)	$ 0.0617	$ 0.3669	$ 0.3523	$ 0.0146
	4 OUNCE	$ 0.0589	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.1994	$ 0.0070	$ 0.2064	$ (0.0177)	$ 0.0309	$ 0.2196	$ 0.2106	$ 0.0090
	Bulk per Quart	$ 0.4709	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.1218	$ 0.0395	$ 1.1613	$ (0.1410)	$ 0.2466	$ 1.2669	$ 1.1869	$ 0.0800
LOWFAT (1%) MILK	GALLON	$ 1.7662	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 3.9870	$ 0.1403	$ 4.1273	$ (0.5640)	$ 0.9864	$ 4.5497	$ 4.4537	$ 0.0960
	1/2 GALLON	$ 0.8831	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.1235	$ 0.0747	$ 2.1982	$ (0.2820)	$ 0.4932	$ 2.4094	$ 2.3525	$ 0.0569
	QUART	$ 0.4416	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.3638	$ 0.0480	$ 1.4118	$ (0.1410)	$ 0.2466	$ 1.5174	$ 1.4563	$ 0.0611
	PINT	$ 0.2208	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.8704	$ 0.0306	$ 0.9010	$ (0.0705)	$ 0.1233	$ 0.9538	$ 0.9169	$ 0.0369
	12 OUNCE	$ 0.1656	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.3997	$ 0.0141	$ 0.4138	$ (0.0529)	$ 0.0925	$ 0.4534	$ 0.4417	$ 0.0117
	10 OUNCE	$ 0.1380	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.3611	$ 0.0127	$ 0.3738	$ (0.0441)	$ 0.0771	$ 0.4068	$ 0.3971	$ 0.0097
	1/2 PINT	$ 0.1104	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.3216	$ 0.0113	$ 0.3329	$ (0.0353)	$ 0.0617	$ 0.3593	$ 0.3446	$ 0.0147
	4 OUNCE	$ 0.0552	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.1957	$ 0.0069	$ 0.2026	$ (0.0177)	$ 0.0309	$ 0.2158	$ 0.2068	$ 0.0090
	Bulk per Quart	$ 0.4416	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.0925	$ 0.0385	$ 1.1310	$ (0.1410)	$ 0.2466	$ 1.2366	$ 1.1560	$ 0.0806
NONFAT (SKIM) MILK	GALLON	$ 1.7389	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 3.9597	$ 0.1394	$ 4.0991	$ (0.5640)	$ 0.9864	$ 4.5215	$ 4.4227	$ 0.0988
	1/2 GALLON	$ 0.8695	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.1099	$ 0.0743	$ 2.1842	$ (0.2820)	$ 0.4932	$ 2.3954	$ 2.3371	$ 0.0583
	QUART	$ 0.4347	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.3569	$ 0.0478	$ 1.4047	$ (0.1410)	$ 0.2466	$ 1.5103	$ 1.4486	$ 0.0617
	PINT	$ 0.2174	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.8670	$ 0.0305	$ 0.8975	$ (0.0705)	$ 0.1233	$ 0.9503	$ 0.9130	$ 0.0373
	12 OUNCE	$ 0.1630	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.3971	$ 0.0140	$ 0.4111	$ (0.0529)	$ 0.0925	$ 0.4507	$ 0.4388	$ 0.0119
	10 OUNCE	$ 0.1359	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.3590	$ 0.0126	$ 0.3716	$ (0.0441)	$ 0.0771	$ 0.4046	$ 0.3946	$ 0.0100
	1/2 PINT	$ 0.1087	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.3199	$ 0.0113	$ 0.3312	$ (0.0353)	$ 0.0617	$ 0.3576	$ 0.3427	$ 0.0149
	4 OUNCE	$ 0.0543	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.1948	$ 0.0069	$ 0.2017	$ (0.0177)	$ 0.0309	$ 0.2149	$ 0.2057	$ 0.0092
	Bulk per Quart	$ 0.4347	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.0856	$ 0.0382	$ 1.1238	$ (0.1410)	$ 0.2466	$ 1.2294	$ 1.1483	$ 0.0811

Footnote:
1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0020 per quart equivalent.

AREA 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

STAFF SURREBUTTAL EXHIBIT 11

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.40%	H (F + G) Price with Profit	I Less Average Delivery	J Plus High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
FLAVORED MILK	GALLON	$ 2.4352	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 4.6560	$ 0.1639	$ 4.8199	$ (0.5640)	$ 0.9864	$ 5.2423	$ 5.0399	$ 0.2024
	1/2 GALLON	$ 1.2176	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.4580	$ 0.0865	$ 2.5445	$ (0.2820)	$ 0.4932	$ 2.7557	$ 2.6457	$ 0.1100
	QUART	$ 0.6088	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.5310	$ 0.0539	$ 1.5849	$ (0.1410)	$ 0.2466	$ 1.6905	$ 1.6029	$ 0.0876
	PINT	$ 0.3044	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.9540	$ 0.0336	$ 0.9876	$ (0.0705)	$ 0.1233	$ 1.0404	$ 0.9902	$ 0.0502
	12 OUNCE	$ 0.2283	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.4624	$ 0.0163	$ 0.4787	$ (0.0529)	$ 0.0925	$ 0.5183	$ 0.4966	$ 0.0217
	10 OUNCE	$ 0.1903	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.4134	$ 0.0146	$ 0.4280	$ (0.0441)	$ 0.0771	$ 0.4610	$ 0.4428	$ 0.0182
	1/2 PINT	$ 0.1522	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.3634	$ 0.0128	$ 0.3762	$ (0.0353)	$ 0.0617	$ 0.4026	$ 0.3813	$ 0.0213
	4 OUNCE	$ 0.0761	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.2166	$ 0.0076	$ 0.2242	$ (0.0177)	$ 0.0309	$ 0.2374	$ 0.2251	$ 0.0123
	Bulk per Quart	$ 0.6088	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.2597	$ 0.0443	$ 1.3040	$ (0.1410)	$ 0.2466	$ 1.4096	$ 1.3026	$ 0.1070
FLAVORED REDUCED FAT MILK	GALLON	$ 2.2232	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 4.4440	$ 0.1564	$ 4.6004	$ (0.5640)	$ 0.9864	$ 5.0228	$ 4.8908	$ 0.1320
	1/2 GALLON	$ 1.1116	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.3520	$ 0.0828	$ 2.4348	$ (0.2820)	$ 0.4932	$ 2.6460	$ 2.5711	$ 0.0749
	QUART	$ 0.5558	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.4780	$ 0.0520	$ 1.5300	$ (0.1410)	$ 0.2466	$ 1.6356	$ 1.5656	$ 0.0700
	PINT	$ 0.2779	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.9275	$ 0.0326	$ 0.9601	$ (0.0705)	$ 0.1233	$ 1.0129	$ 0.9715	$ 0.0414
	12 OUNCE	$ 0.2084	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.4425	$ 0.0156	$ 0.4581	$ (0.0529)	$ 0.0925	$ 0.4977	$ 0.4827	$ 0.0150
	10 OUNCE	$ 0.1737	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.3968	$ 0.0140	$ 0.4108	$ (0.0441)	$ 0.0771	$ 0.4438	$ 0.4312	$ 0.0126
	1/2 PINT	**$ 0.1390**	**$ 0.0481**	**$ 0.0042**	**$ 0.0315**	**$ 0.1274**	**$ 0.3502**	**$ 0.0123**	**$ 0.3625**	**$ (0.0353)**	**$ 0.0617**	**$ 0.3889**	**$ 0.3719**	**$ 0.0170**
	4 OUNCE	$ 0.0695	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.2100	$ 0.0074	$ 0.2174	$ (0.0177)	$ 0.0309	$ 0.2306	$ 0.2204	$ 0.0102
	Bulk per Quart	$ 0.5558	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.2067	$ 0.0425	$ 1.2492	$ (0.1410)	$ 0.2466	$ 1.3548	$ 1.2653	$ 0.0895
FLAVORED NONFAT MILK	GALLON	$ 1.9320	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 4.1528	$ 0.1462	$ 4.2990	$ (0.5640)	$ 0.9864	$ 4.7214	$ 4.5977	$ 0.1237
	1/2 GALLON	$ 0.9660	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.2064	$ 0.0777	$ 2.2841	$ (0.2820)	$ 0.4932	$ 2.4953	$ 2.4246	$ 0.0707
	QUART	$ 0.4830	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.4052	$ 0.0495	$ 1.4547	$ (0.1410)	$ 0.2466	$ 1.5603	$ 1.4923	$ 0.0680
	PINT	$ 0.2415	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.8911	$ 0.0314	$ 0.9225	$ (0.0705)	$ 0.1233	$ 0.9753	$ 0.9349	$ 0.0404
	12 OUNCE	$ 0.1811	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.4152	$ 0.0146	$ 0.4298	$ (0.0529)	$ 0.0925	$ 0.4694	$ 0.4551	$ 0.0143
	10 OUNCE	$ 0.1509	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.3740	$ 0.0132	$ 0.3872	$ (0.0441)	$ 0.0771	$ 0.4202	$ 0.4084	$ 0.0118
	1/2 PINT	$ 0.1208	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.3320	$ 0.0117	$ 0.3437	$ (0.0353)	$ 0.0617	$ 0.3701	$ 0.3536	$ 0.0165
	4 OUNCE	$ 0.0604	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.2009	$ 0.0071	$ 0.2080	$ (0.0177)	$ 0.0309	$ 0.2212	$ 0.2112	$ 0.0100
	Bulk per Quart	$ 0.4830	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.1339	$ 0.0399	$ 1.1738	$ (0.1410)	$ 0.2466	$ 1.2794	$ 1.1920	$ 0.0874
BUTTERMILK	GALLON	$ 1.9929	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 4.2137	$ 0.1483	$ 4.3620	$ (0.5640)	$ 0.9864	$ 4.7844	$ 4.7463	$ 0.0381
	1/2 GALLON	$ 0.9965	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 2.2369	$ 0.0787	$ 2.3156	$ (0.2820)	$ 0.4932	$ 2.5268	$ 2.4989	$ 0.0279
	QUART	$ 0.4982	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 1.4204	$ 0.0500	$ 1.4704	$ (0.1410)	$ 0.2466	$ 1.5760	$ 1.5295	$ 0.0465
	PINT	$ 0.2491	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 0.8987	$ 0.0316	$ 0.9303	$ (0.0705)	$ 0.1233	$ 0.9831	$ 0.9535	$ 0.0296
	12 OUNCE	$ 0.1868	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.4209	$ 0.0148	$ 0.4357	$ (0.0529)	$ 0.0925	$ 0.4753	$ 0.4691	$ 0.0062
	10 OUNCE	$ 0.1557	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.3788	$ 0.0133	$ 0.3921	$ (0.0441)	$ 0.0771	$ 0.4251	$ 0.4200	$ 0.0051
	1/2 PINT	$ 0.1246	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.3358	$ 0.0118	$ 0.3476	$ (0.0353)	$ 0.0617	$ 0.3740	$ 0.3629	$ 0.0111
	4 OUNCE	$ 0.0623	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.2028	$ 0.0071	$ 0.2099	$ (0.0177)	$ 0.0309	$ 0.2231	$ 0.2159	$ 0.0072
	Bulk per Quart	$ 0.4982	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.1491	$ 0.0404	$ 1.1895	$ (0.1410)	$ 0.2466	$ 1.2951	$ 1.2292	$ 0.0659

Footnote:
1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0020 per quart equivalent.

AREA 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

STAFF SURREBUTTAL EXHIBIT 11

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.40%	H (F + G) Price with Profit	I Less Average Delivery	J Plus High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
EGG NOG	GALLON	$ 4.9760	$ 0.2849	$ 0.0672	$ (0.1693)	$ 2.0380	$ 7.1968	$ 0.2533	$ 7.4501	$ (0.5640)	$ 0.9864	$ 7.8725	$ 7.2295	$ 0.6430
	1/2 GALLON	$ 2.4880	$ 0.2745	$ 0.0336	$ (0.0867)	$ 1.0190	$ 3.7284	$ 0.1312	$ 3.8596	$ (0.2820)	$ 0.4932	$ 4.0708	$ 3.7405	$ 0.3303
	QUART	$ 1.2440	$ 0.2597	$ 0.0168	$ 0.1362	$ 0.5095	$ 2.1662	$ 0.0762	$ 2.2424	$ (0.1410)	$ 0.2466	$ 2.3480	$ 2.1503	$ 0.1977
	PINT	$ 0.6220	$ 0.2013	$ 0.0084	$ 0.1851	$ 0.2548	$ 1.2716	$ 0.0448	$ 1.3164	$ (0.0705)	$ 0.1233	$ 1.3692	$ 1.2639	$ 0.1053
	12 OUNCE	$ 0.4665	$ 0.0367	$ 0.0063	$ -	$ 0.1911	$ 0.7006	$ 0.0247	$ 0.7253	$ (0.0529)	$ 0.0925	$ 0.7649	$ 0.7019	$ 0.0630
	10 OUNCE	$ 0.3888	$ 0.0587	$ 0.0052	$ -	$ 0.1592	$ 0.6119	$ 0.0215	$ 0.6334	$ (0.0441)	$ 0.0771	$ 0.6664	$ 0.6140	$ 0.0524
	1/2 PINT	$ 0.3110	$ 0.0481	$ 0.0042	$ 0.0315	$ 0.1274	$ 0.5222	$ 0.0184	$ 0.5406	$ (0.0353)	$ 0.0617	$ 0.5670	$ 0.5181	$ 0.0489
	4 OUNCE	$ 0.1555	$ 0.0363	$ 0.0021	$ 0.0384	$ 0.0637	$ 0.2960	$ 0.0104	$ 0.3064	$ (0.0177)	$ 0.0309	$ 0.3196	$ 0.2935	$ 0.0261
	Bulk per Quart	$ 1.2440	$ 0.1127	$ 0.0168	$ 0.0119	$ 0.5095	$ 1.8949	$ 0.0667	$ 1.9616	$ (0.1410)	$ 0.2466	$ 2.0672	$ 1.8500	$ 0.2172

Footnote:
1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0020 per quart equivalent.

AREA 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

STAFF SURREBUTTAL EXHIBIT 12

RETAIL PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B 12.5% Deepest Discount	C In-Store Handling	D 2.7% Store Profit	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 4.8331	$ (0.6041)	$ 0.9088	$ 0.1426	$ 5.28	$ 5.19	$ 0.09
	1/2 GALLON	$ 2.5512	$ (0.3189)	$ 0.4963	$ 0.0757	$ 2.80	$ 2.75	$ 0.05
	QUART	$ 1.5882	$ (0.1985)	$ 0.3502	$ 0.0483	$ 1.79	$ 1.73	$ 0.06
	PINT	$ 0.9892	$ (0.1237)	$ 0.3728	$ 0.0344	$ 1.27	$ 1.24	$ 0.03
	12 OUNCE	$ 0.4799	$ (0.0600)	$ 0.2796	$ 0.0194	$ 0.72	$ 0.71	$ 0.01
	10 OUNCE	$ 0.4290	$ (0.0536)	$ 0.2331	$ 0.0169	$ 0.63	$ 0.62	$ 0.01
	1/2 PINT	$ 0.3770	$ (0.0471)	$ 0.1621	$ 0.0137	$ 0.51	$ 0.49	$ 0.02
	4 OUNCE	$ 0.2246	$ (0.0281)	$ 0.0811	$ 0.0077	$ 0.29	$ 0.28	$ 0.01
	Bulk per Quart	$ 1.3074	$ (0.1634)	$ 0.3502	$ 0.0415	$ 1.54	$ 1.46	$ 0.08
REDUCED FAT (2%) MILK	GALLON	$ 4.6712	$ (0.5839)	$ 0.9088	$ 0.1386	$ 5.13	$ 5.05	$ 0.08
	1/2 GALLON	$ 2.4701	$ (0.3088)	$ 0.4963	$ 0.0737	$ 2.73	$ 2.68	$ 0.05
	QUART	$ 1.5477	$ (0.1935)	$ 0.3502	$ 0.0473	$ 1.75	$ 1.70	$ 0.05
	PINT	$ 0.9689	$ (0.1211)	$ 0.3728	$ 0.0339	$ 1.25	$ 1.22	$ 0.03
	12 OUNCE	$ 0.4648	$ (0.0581)	$ 0.2796	$ 0.0190	$ 0.71	$ 0.69	$ 0.02
	10 OUNCE	$ 0.4162	$ (0.0520)	$ 0.2331	$ 0.0166	$ 0.61	$ 0.61	$ -
	1/2 PINT	$ 0.3669	$ (0.0459)	$ 0.1621	$ 0.0134	$ 0.50	$ 0.48	$ 0.02
	4 OUNCE	$ 0.2196	$ (0.0275)	$ 0.0811	$ 0.0076	$ 0.28	$ 0.27	$ 0.01
	Bulk per Quart	$ 1.2669	$ (0.1584)	$ 0.3502	$ 0.0405	$ 1.50	$ 1.43	$ 0.07
LOWFAT (1%) MILK	GALLON	$ 4.5497	$ (0.5687)	$ 0.9088	$ 0.1357	$ 5.03	$ 4.94	$ 0.09
	1/2 GALLON	$ 2.4094	$ (0.3012)	$ 0.4963	$ 0.0723	$ 2.68	$ 2.63	$ 0.05
	QUART	$ 1.5174	$ (0.1897)	$ 0.3502	$ 0.0466	$ 1.72	$ 1.67	$ 0.05
	PINT	$ 0.9538	$ (0.1192)	$ 0.3728	$ 0.0335	$ 1.24	$ 1.21	$ 0.03
	12 OUNCE	$ 0.4534	$ (0.0567)	$ 0.2796	$ 0.0188	$ 0.70	$ 0.68	$ 0.02
	10 OUNCE	$ 0.4068	$ (0.0509)	$ 0.2331	$ 0.0163	$ 0.61	$ 0.60	$ 0.01
	1/2 PINT	$ 0.3593	$ (0.0449)	$ 0.1621	$ 0.0132	$ 0.49	$ 0.48	$ 0.01
	4 OUNCE	$ 0.2158	$ (0.0270)	$ 0.0811	$ 0.0075	$ 0.28	$ 0.27	$ 0.01
	Bulk per Quart	$ 1.2366	$ (0.1546)	$ 0.3502	$ 0.0397	$ 1.47	$ 1.40	$ 0.07
NONFAT (SKIM) MILK	GALLON	$ 4.5215	$ (0.5652)	$ 0.9088	$ 0.1350	$ 5.00	$ 4.91	$ 0.09
	1/2 GALLON	$ 2.3954	$ (0.2994)	$ 0.4963	$ 0.0719	$ 2.66	$ 2.61	$ 0.05
	QUART	$ 1.5103	$ (0.1888)	$ 0.3502	$ 0.0464	$ 1.72	$ 1.66	$ 0.06
	PINT	$ 0.9503	$ (0.1188)	$ 0.3728	$ 0.0334	$ 1.24	$ 1.20	$ 0.04
	12 OUNCE	$ 0.4507	$ (0.0563)	$ 0.2796	$ 0.0187	$ 0.69	$ 0.68	$ 0.01
	10 OUNCE	$ 0.4046	$ (0.0506)	$ 0.2331	$ 0.0163	$ 0.60	$ 0.59	$ 0.01
	1/2 PINT	$ 0.3576	$ (0.0447)	$ 0.1621	$ 0.0132	$ 0.49	$ 0.47	$ 0.02
	4 OUNCE	$ 0.2149	$ (0.0269)	$ 0.0811	$ 0.0075	$ 0.28	$ 0.27	$ 0.01
	Bulk per Quart	$ 1.2294	$ (0.1537)	$ 0.3502	$ 0.0396	$ 1.47	$ 1.39	$ 0.08

AREA 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

STAFF SURREBUTTAL EXHIBIT 12

RETAIL PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B 12.5% Deepest Discount	C In-Store Handling	D 2.7% Store Profit	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
FLAVORED MILK	GALLON	$ 5.2423	$ (0.6553)	$ 0.9088	$ 0.1525	$ 5.65	$ 5.47	$ 0.18
	1/2 GALLON	$ 2.7557	$ (0.3445)	$ 0.4963	$ 0.0807	$ 2.99	$ 2.89	$ 0.10
	QUART	$ 1.6905	$ (0.2113)	$ 0.3502	$ 0.0508	$ 1.88	$ 1.80	$ 0.08
	PINT	$ 1.0404	$ (0.1301)	$ 0.3728	$ 0.0356	$ 1.32	$ 1.27	$ 0.05
	12 OUNCE	$ 0.5183	$ (0.0648)	$ 0.2796	$ 0.0203	$ 0.75	$ 0.73	$ 0.02
	10 OUNCE	$ 0.4610	$ (0.0576)	$ 0.2331	$ 0.0177	$ 0.65	$ 0.64	$ 0.01
	1/2 PINT	$ 0.4026	$ (0.0503)	$ 0.1621	$ 0.0143	$ 0.53	$ 0.51	$ 0.02
	4 OUNCE	$ 0.2374	$ (0.0297)	$ 0.0811	$ 0.0080	$ 0.30	$ 0.29	$ 0.01
	Bulk per Quart	$ 1.4096	$ (0.1762)	$ 0.3502	$ 0.0439	$ 1.63	$ 1.53	$ 0.10
FLAVORED REDUCED FAT MILK	GALLON	$ 5.0228	$ (0.6279)	$ 0.9088	$ 0.1472	$ 5.45	$ 5.33	$ 0.12
	1/2 GALLON	$ 2.6460	$ (0.3308)	$ 0.4963	$ 0.0780	$ 2.89	$ 2.82	$ 0.07
	QUART	$ 1.6356	$ (0.2045)	$ 0.3502	$ 0.0494	$ 1.83	$ 1.77	$ 0.06
	PINT	$ 1.0129	$ (0.1266)	$ 0.3728	$ 0.0349	$ 1.29	$ 1.26	$ 0.03
	12 OUNCE	$ 0.4977	$ (0.0622)	$ 0.2796	$ 0.0198	$ 0.73	$ 0.72	$ 0.01
	10 OUNCE	$ 0.4438	$ (0.0555)	$ 0.2331	$ 0.0172	$ 0.64	$ 0.63	$ 0.01
	1/2 PINT	$ 0.3889	$ (0.0486)	$ 0.1621	$ 0.0139	$ 0.52	$ 0.50	$ 0.02
	4 OUNCE	$ 0.2306	$ (0.0288)	$ 0.0811	$ 0.0079	$ 0.29	$ 0.28	$ 0.01
	Bulk per Quart	$ 1.3548	$ (0.1694)	$ 0.3502	$ 0.0426	$ 1.58	$ 1.50	$ 0.08
FLAVORED NONFAT MILK	GALLON	$ 4.7214	$ (0.5902)	$ 0.9088	$ 0.1399	$ 5.18	$ 5.07	$ 0.11
	1/2 GALLON	$ 2.4953	$ (0.3119)	$ 0.4963	$ 0.0744	$ 2.75	$ 2.69	$ 0.06
	QUART	$ 1.5603	$ (0.1950)	$ 0.3502	$ 0.0476	$ 1.76	$ 1.70	$ 0.06
	PINT	$ 0.9753	$ (0.1219)	$ 0.3728	$ 0.0340	$ 1.26	$ 1.22	$ 0.04
	12 OUNCE	$ 0.4694	$ (0.0587)	$ 0.2796	$ 0.0192	$ 0.71	$ 0.70	$ 0.01
	10 OUNCE	$ 0.4202	$ (0.0525)	$ 0.2331	$ 0.0167	$ 0.62	$ 0.61	$ 0.01
	1/2 PINT	$ 0.3701	$ (0.0463)	$ 0.1621	$ 0.0135	$ 0.50	$ 0.48	$ 0.02
	4 OUNCE	$ 0.2212	$ (0.0277)	$ 0.0811	$ 0.0076	$ 0.28	$ 0.27	$ 0.01
	Bulk per Quart	$ 1.2794	$ (0.1599)	$ 0.3502	$ 0.0408	$ 1.51	$ 1.43	$ 0.08
BUTTERMILK	GALLON	$ 4.7844	$ (0.5981)	$ 0.9088	$ 0.1414	$ 5.24	$ 5.20	$ 0.04
	1/2 GALLON	$ 2.5268	$ (0.3159)	$ 0.4963	$ 0.0751	$ 2.78	$ 2.76	$ 0.02
	QUART	$ 1.5760	$ (0.1970)	$ 0.3502	$ 0.0480	$ 1.78	$ 1.74	$ 0.04
	PINT	$ 0.9831	$ (0.1229)	$ 0.3728	$ 0.0342	$ 1.27	$ 1.24	$ 0.03
	12 OUNCE	$ 0.4753	$ (0.0594)	$ 0.2796	$ 0.0193	$ 0.71	$ 0.71	$ -
	10 OUNCE	$ 0.4251	$ (0.0531)	$ 0.2331	$ 0.0168	$ 0.62	$ 0.62	$ -
	1/2 PINT	$ 0.3740	$ (0.0468)	$ 0.1621	$ 0.0136	$ 0.50	$ 0.49	$ 0.01
	4 OUNCE	$ 0.2231	$ (0.0279)	$ 0.0811	$ 0.0077	$ 0.28	$ 0.28	$ -
	Bulk per Quart	$ 1.2951	$ (0.1619)	$ 0.3502	$ 0.0412	$ 1.52	$ 1.47	$ 0.05

AREA 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

STAFF SURREBUTTAL EXHIBIT 12

RETAIL PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B 12.5% Deepest Discount	C In-Store Handling	D 2.7% Store Profit	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
EGG NOG	GALLON	$ 7.8725	$ (0.9841)	$ 0.9088	$ 0.2164	$ 8.01	$ 7.44	$ 0.57
	1/2 GALLON	$ 4.0708	$ (0.5089)	$ 0.4963	$ 0.1126	$ 4.17	$ 3.87	$ 0.30
	QUART	$ 2.3480	$ (0.2935)	$ 0.3502	$ 0.0667	$ 2.47	$ 2.29	$ 0.18
	PINT	$ 1.3692	$ (0.1712)	$ 0.3728	$ 0.0436	$ 1.61	$ 1.52	$ 0.09
	12 OUNCE	$ 0.7649	$ (0.0956)	$ 0.2796	$ 0.0263	$ 0.98	$ 0.92	$ 0.06
	10 OUNCE	$ 0.6664	$ (0.0833)	$ 0.2331	$ 0.0226	$ 0.84	$ 0.79	$ 0.05
	1/2 PINT	$ 0.5670	$ (0.0709)	$ 0.1621	$ 0.0183	$ 0.68	$ 0.63	$ 0.05
	4 OUNCE	$ 0.3196	$ (0.0400)	$ 0.0811	$ 0.0100	$ 0.37	$ 0.35	$ 0.02
	Bulk per Quart	$ 2.0672	$ (0.2584)	$ 0.3502	$ 0.0599	$ 2.22	$ 2.02	$ 0.20

STAFF SURREBUTTAL EXHIBIT 13

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Reduced Fat (2%) Milk - GALLON (GAL)
October 2026

		Cost per Proposed Order	Cost per Existing Order	Variance per GAL	
BUTTERFAT TEST (%)		1.9300%	1.9148%	0.0152%	
RAW MILK Cost	per LB	$ 0.2121	$ 0.2119	$ 0.0017	
INGREDIENT Cost	per LB	$ 0.0002	$ 0.0002	$ -	
BULK SALE (PROFIT)/LOSS Cost	per LB	$ 0.0062	$ 0.0057	$ 0.0043	
TOTAL MILK Cost	per LB	$ 0.2185	$ 0.2178		
	LBs per GAL	8.62	8.62		
TOTAL MILK Cost	per GAL	$ 1.8835	$ 1.8774		$ 0.0061
CONTAINER Cost	per UNIT	$ 0.2849	$ 0.2989		$ (0.0140)
COST UPDATE Adjustment	per POINT	$ 0.0014	$ 0.0231	$ (0.0868)	
DIESEL Adjustment	per POINT	$ 0.0130	$ 0.0114	$ 0.0064	
HEATING Adjustment	per POINT	$ 0.0004	$ 0.0007	$ (0.0012)	
DISC EFFECT Adjustment	per POINT	$ 0.0020	$ 0.0020	$ -	
TOTAL Adjustments	per POINT	$ 0.0168	$ 0.0372		
	POINTs per GAL	4	4		
TOTAL Adjustments	per GAL	$ 0.0672	$ 0.1488		$ (0.0816)
CONTAINER EFFICIENCY Adjustment	per GAL	$ (0.1693)	$ (0.1556)		$ (0.0137)
PROCESSING Cost	per GAL	$ 2.0380	$ 1.8436		$ 0.1944
AVERAGE DELIVERED Cost	per GAL	$ 4.1043	$ 4.0131		
PROFIT @	3.40%	$ 0.1445	$ 0.1412		$ 0.0033
PRICE with PROFIT	per GAL	$ 4.2488	$ 4.1543		
Less: AVERAGE DELIVERY	per GAL	$ (0.5640)	$ (0.5640)		$ -
Plus: HIGH COST DELIVERY	per GAL	$ 0.9864	$ 0.9864		$ -
WHOLESALE PRICE	per GAL	**$ 4.6712**	**$ 4.5767**		**$ 0.0945**
		Proposed	*Existing*		*Variance*

AREA 6

STAFF EXHIBIT 14

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Flavored Reduced Fat Milk - 1/2 PINT (HP)
October 2026

		Cost per Proposed Order	Cost per Existing Order	Variance per HP
BUTTERFAT TEST (%)		1.2511%	1.2382%	0.0129%
RAW MILK Cost	per LB	$ 0.2028	$ 0.2027	$ 0.0001
INGREDIENT Cost	per LB	$ 0.0689	$ 0.0642	$ 0.0024
BULK SALE (PROFIT)/LOSS Cost	per LB	$ 0.0062	$ 0.0057	$ 0.0003
TOTAL MILK Cost	per LB	$ 0.2779	$ 0.2726	
LBs per HP		0.5	0.5	
TOTAL MILK Cost	per HP	$ 0.1390	$ 0.1363	$ 0.0027
CONTAINER Cost	per UNIT	$ 0.0481	$ 0.0440	$ 0.0041
COST UPDATE Adjustment	per POINT	$ 0.0014	$ 0.0231	$ (0.0054)
DIESEL Adjustment	per POINT	$ 0.0130	$ 0.0114	$ 0.0004
HEATING Adjustment	per POINT	$ 0.0004	$ 0.0007	$ (0.0001)
DISC EFFECT Adjustment	per POINT	$ 0.0020	$ 0.0020	$ -
TOTAL Adjustments		$ 0.0168	$ 0.0372	
	POINTs per HP	0.25	0.25	
TOTAL Adjustments	per HP	$ 0.0042	$ 0.0093	$ (0.0051)
CONTAINER EFFICIENCY Adjustment	per HP	$ 0.0315	$ 0.0290	$ 0.0025
PROCESSING Cost	per HP	$ 0.1274	$ 0.1152	$ 0.0122
AVERAGE DELIVERED Cost	per HP	$ 0.3502	$ 0.3338	
PROFIT @	3.40%	$ 0.0123	$ 0.0117	$ 0.0006
PRICE with PROFIT	per HP	$ 0.3625	$ 0.3455	
Less: AVERAGE DELIVERY	per HP	$ (0.0353)	$ (0.0353)	$ -
Plus: HIGH COST DELIVERY	per HP	$ 0.0617	$ 0.0617	$ -
WHOLESALE PRICE	per HP	**$ 0.3889**	**$ 0.3719**	$ 0.0170
		Proposed	*Existing*	*Variance*

AREA 6