

Pennsylvania Milk Board
SALES INTO PMB AREA 6 BY TYPE OF MILK
Year 2024 Data

Item (1)	All Dealers Selling into Area 6 (%)	Area 6 CRH Cross-section Dealers (2) Selling into Area 6 (%)
Reduced Fat Milk 2%	31.37	32.51
Standard Milk	28.42	27.80
Lowfat Milk 1%	11.39	12.77
Flavored Milk	7.28	8.60
Flavored Reduced Fat Milk	6.53	5.71
TOTALS	84.99	87.39

Footnotes:

1.) Top 5 selling controlled milk products for Area 6 based on Year 2024 sales.

2.) Area 6 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Ritchey's Dairy, Inc.
- Turner Dairy Farms, Inc.

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY YEAR 2024 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 1,393,716	67,093,920	\$ 0.0208
Standardization & Pasteurization	\$ 2,042,899	77,552,753	\$ 0.0263
Bottling	\$ 5,538,697	77,295,371	\$ 0.0717
Cold Room	\$ 4,011,103	79,340,665	\$ 0.0506
Delivery	\$ 19,782,507	73,116,553	\$ 0.2706
Selling	\$ 1,692,245	80,956,011	\$ 0.0209

Total Cost per Point **\$ 0.4609**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

CONTAINER COSTS

YEAR 2024 UNITS (@ OCTOBER 2025 COSTS)

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2025) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,094,234	4,793,040	\$ 0.2283			
		Purchased	\$ 324,061	756,886	\$ 0.4282			
			\$ 1,418,295	5,549,926	\$ 0.2556	\$ 0.2737	2.00%	\$ 0.2792
1/2 GALLON	Plastic	Blow Molded	\$ 180,421	1,117,090	\$ 0.1615			
		Purchased	\$ 1,445,711	5,649,353	\$ 0.2559			
	Combined		\$ 1,626,132	6,766,443	\$ 0.2403	\$ 0.2311	1.37%	\$ 0.2343
QUART	Plastic	Purchased	\$ 374,648	1,624,733	\$ 0.2306	\$ 0.2330	1.57%	\$ 0.2367
PINT	Plastic	Purchased	\$ 473,013	2,530,742	\$ 0.1869	\$ 0.1872	1.62%	\$ 0.1902
12 Ounce ⁽¹⁾		Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce ⁽¹⁾		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic ⁽¹⁾	Purchased	\$ -	-	\$ 0.0532	\$ 0.0532	0.92%	\$ 0.0537
	Paper	Purchased	\$ 1,023,573	26,634,218	\$ 0.0384	\$ 0.0425	0.85%	\$ 0.0429
4 Ounce	Paper	Purchased	\$ 15,378	478,016	\$ 0.0322	\$ 0.0322	1.53%	\$ 0.0327
Bulk Per Quart		Purchased	\$ 112,157	882,442	\$ 0.1271	\$ 0.1271	1.30%	\$ 0.1288

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2024. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER YEAR 2024 POUNDS (@ OCTOBER 2025 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 1,313	27,664,693	\$ -
Reduced Fat (2%) Milk	\$ 6,002	32,306,160	\$ 0.0002
Low Fat (1%) Milk	\$ 2,462	12,701,947	\$ 0.0002
Non Fat (Skim) Milk	\$ 41,268	5,951,412	\$ 0.0069
Flavored Milk	\$ 458,453	8,578,843	\$ 0.0534
Flavored Reduced Fat Milk	\$ 352,835	5,642,420	\$ 0.0625
Flavored NONFAT Milk	\$ 169,888	3,877,982	\$ 0.0438
Buttermilk	\$ 12,526	401,610	\$ 0.0312
Egg Nog	\$ 32,206	115,084	\$ 0.2798

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2024 DATA

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	19,473,708	18,713,749	n/a	\$ 4,114,501	n/a	\$ 4,114,501	\$ 824,268
2 Bulk MILK - diverted	65,917,727	2,527,443	\$ 13,692,247	\$ 13,153,702	n/a	\$ (538,545)	\$ (53,790)
3 Bulk MILK - transferred	2,302,493	50,202	\$ 1,628,425	\$ 1,907,024	\$ 159,681	\$ 438,280	\$ 48,728
4 Bulk MILK - TOTAL (Row 2 + Row 3)	68,220,220	2,577,645	\$ 15,320,672	\$ 15,060,726	\$ 159,681	\$ (100,265)	\$ (5,062)
5 Bulk CREAM - transferred	23,329,173	9,882,413	\$ 36,913,815	\$ 33,660,668	\$ 1,002,392	\$ (2,250,755)	\$ (72,749)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 824,268		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (5,062)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (72,749)		
9 Total	\$ 746,457	129,922,915	\$ 0.0057

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

MILK COSTS BEFORE PACKAGING
OCTOBER 2025 MILK COST

	Class I
Skim Rate	\$ 15.83
Butterfat Rate	\$ 2.4461

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B x BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Test (%)								
Standard (Whole) Milk	27,664,693	912,288	3.2977%	26,752,405	\$ 2,231,548	\$ 4,234,906	\$ 6,466,454	\$ 0.2337	\$ -	\$ 0.0057	\$ 0.2394
Reduced Fat (2%) Milk	32,306,160	618,592	1.9148%	31,687,568	\$ 1,513,138	\$ 5,016,142	\$ 6,529,280	\$ 0.2021	\$ 0.0002	\$ 0.0057	\$ 0.2080
Low Fat (1%) Milk	12,701,947	114,612	0.9023%	12,587,335	\$ 280,352	\$ 1,992,575	\$ 2,272,927	\$ 0.1789	\$ 0.0002	\$ 0.0057	\$ 0.1848
Non Fat (Skim) Milk	5,951,412	8,365	0.1406%	5,943,047	\$ 20,462	\$ 940,784	\$ 961,246	\$ 0.1615	\$ 0.0069	\$ 0.0057	\$ 0.1741
Flavored Milk	8,578,843	282,911	3.2978%	8,295,932	\$ 692,029	\$ 1,313,246	\$ 2,005,275	\$ 0.2337	\$ 0.0534	\$ 0.0057	\$ 0.2928
Flavored Reduced Fat Milk	5,642,420	69,864	1.2382%	5,572,556	\$ 170,894	\$ 882,136	\$ 1,053,030	\$ 0.1866	\$ 0.0625	\$ 0.0057	\$ 0.2548
Flavored NONFAT Milk	3,877,982	9,320	0.2403%	3,868,662	\$ 22,798	\$ 612,409	\$ 635,207	\$ 0.1638	\$ 0.0438	\$ 0.0057	\$ 0.2133
Buttermilk	401,610	4,169	1.0381%	397,441	\$ 10,198	\$ 62,915	\$ 73,113	\$ 0.1820	\$ 0.0312	\$ 0.0057	\$ 0.2189
Egg Nog	115,084	7,079	6.1512%	108,005	\$ 17,316	\$ 17,097	\$ 34,413	\$ 0.2990	\$ 0.2798	\$ 0.0057	\$ 0.5845

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6**

**COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2025 vs. Year 2024)**

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE (DECREASE)
2025	2024	2025	2024	2025	2024	

WEIGHTED LABOR COSTS	\$ 11,156,398	\$ 10,962,169	37,154,025	39,070,753	\$ 0.3003	\$ 0.2806	\$ 0.0197
WEIGHTED UTILITY COSTS	\$ 657,987	\$ 577,557	37,154,025	39,070,753	\$ 0.0177	\$ 0.0148	\$ 0.0029
WEIGHTED INSURANCE COST	\$ 497,262	\$ 503,349	37,154,025	39,070,753	\$ 0.0134	\$ 0.0129	\$ 0.0005

COST UPDATE ADJUSTMENT per BOTTLING POINT **\$ 0.0231**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2024 to AUGUST 2025

1. Weighted Diesel Fuel Costs - YEAR 2024	\$ 2,044,600
2. Average On-Highway Diesel Price per Gallon - YEAR 2024 (1)	\$ 4.046
3. On-Highway Diesel Price per Gallon - AUGUST 2025 (1)	\$ 3.931
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-2.84%
5. Presumed Diesel Fuel Costs - AUGUST 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 1,986,533</u>
6. Change in Diesel Fuel Costs from YEAR 2024 to AUGUST 2025 (Line 5 - Line 1)	\$ (58,067)
7. Weighted Delivery Points - YEAR 2024	<u>73,116,553</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u><u>\$ (0.0008)</u></u>

Footnote:

- Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2024 to JUNE 2025

1. Weighted Heating Fuel Costs - YEAR 2024	\$ 153,148
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2024 (1)	\$ 9.43
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2025 (1)	\$ 11.99
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	27.15%
5. Presumed Heating Fuel Costs - JUNE 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 194,728</u>
6. Change in Heating Fuel Costs from YEAR 2024 to JUNE 2025 (Line 5 - Line 1)	\$ 41,580
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2024	<u>77,552,753</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u><u>\$ 0.0005</u></u>

Footnote:

- Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6
YEAR 2024 DATA**

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 6-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	5,549,926	\$ (0.12976)	\$ (0.02586)	\$ (0.1556)	\$ (863,568)
1/2 GALLON	6,766,443	\$ 0.00508	\$ (0.08147)	\$ (0.0764)	\$ (516,956)
QUART	1,624,733	\$ 0.08321	\$ 0.03949	\$ 0.1227	\$ 199,355
PINT	2,530,742	\$ 0.07613	\$ 0.09616	\$ 0.1723	\$ 436,047
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	26,634,218	\$ 0.01236	\$ 0.01668	\$ 0.0290	\$ 772,392
4 OUNCE	478,016	\$ 0.01595	\$ 0.02104	\$ 0.0370	\$ 17,687
Bulk per Quart	882,442	\$ 0.02404	\$ (0.07588)	\$ (0.0518)	\$ (45,710)
					\$ <u>(755)</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 2.0588	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 4.1352	\$ 0.1455	\$ 4.2807	\$ (0.5640)	\$ 0.9864	\$ 4.7031	\$ 4.5841	\$ 0.1190
	1/2 GALLON	\$ 1.0294	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 2.1637	\$ 0.0762	\$ 2.2399	\$ (0.2820)	\$ 0.4932	\$ 2.4511	\$ 2.3912	\$ 0.0599
	QUART	\$ 0.5147	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.3623	\$ 0.0479	\$ 1.4102	\$ (0.1410)	\$ 0.2466	\$ 1.5158	\$ 1.4836	\$ 0.0322
	PINT	\$ 0.2574	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.8641	\$ 0.0304	\$ 0.8945	\$ (0.0705)	\$ 0.1233	\$ 0.9473	\$ 0.9309	\$ 0.0164
	12 OUNCE	\$ 0.1930	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.4127	\$ 0.0145	\$ 0.4272	\$ (0.0529)	\$ 0.0925	\$ 0.4668	\$ 0.4566	\$ 0.0102
	10 OUNCE	\$ 0.1608	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3720	\$ 0.0131	\$ 0.3851	\$ (0.0441)	\$ 0.0771	\$ 0.4181	\$ 0.4095	\$ 0.0086
	1/2 PINT	\$ 0.1287	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.3226	\$ 0.0114	\$ 0.3340	\$ (0.0353)	\$ 0.0617	\$ 0.3604	\$ 0.3522	\$ 0.0082
	4 OUNCE	\$ 0.0643	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.1950	\$ 0.0069	\$ 0.2019	\$ (0.0177)	\$ 0.0309	\$ 0.2151	\$ 0.2105	\$ 0.0046
	Bulk per Quart	\$ 0.5147	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 1.0799	\$ 0.0380	\$ 1.1179	\$ (0.1410)	\$ 0.2466	\$ 1.2235	\$ 1.1931	\$ 0.0304
REDUCED FAT (2%) MILK	GALLON	\$ 1.7930	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 3.8694	\$ 0.1362	\$ 4.0056	\$ (0.5640)	\$ 0.9864	\$ 4.4280	\$ 4.3097	\$ 0.1183
	1/2 GALLON	\$ 0.8965	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 2.0308	\$ 0.0715	\$ 2.1023	\$ (0.2820)	\$ 0.4932	\$ 2.3135	\$ 2.2541	\$ 0.0594
	QUART	\$ 0.4482	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.2958	\$ 0.0456	\$ 1.3414	\$ (0.1410)	\$ 0.2466	\$ 1.4470	\$ 1.4149	\$ 0.0321
	PINT	\$ 0.2241	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.8308	\$ 0.0292	\$ 0.8600	\$ (0.0705)	\$ 0.1233	\$ 0.9128	\$ 0.8966	\$ 0.0162
	12 OUNCE	\$ 0.1681	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.3878	\$ 0.0136	\$ 0.4014	\$ (0.0529)	\$ 0.0925	\$ 0.4410	\$ 0.4308	\$ 0.0102
	10 OUNCE	\$ 0.1401	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3513	\$ 0.0124	\$ 0.3637	\$ (0.0441)	\$ 0.0771	\$ 0.3967	\$ 0.3881	\$ 0.0086
	1/2 PINT	\$ 0.1121	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.3060	\$ 0.0108	\$ 0.3168	\$ (0.0353)	\$ 0.0617	\$ 0.3432	\$ 0.3351	\$ 0.0081
	4 OUNCE	\$ 0.0560	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.1867	\$ 0.0066	\$ 0.1933	\$ (0.0177)	\$ 0.0309	\$ 0.2065	\$ 0.2019	\$ 0.0046
	Bulk per Quart	\$ 0.4482	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 1.0134	\$ 0.0357	\$ 1.0491	\$ (0.1410)	\$ 0.2466	\$ 1.1547	\$ 1.1244	\$ 0.0303
LOWFAT (1%) MILK	GALLON	\$ 1.5930	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 3.6694	\$ 0.1291	\$ 3.7985	\$ (0.5640)	\$ 0.9864	\$ 4.2209	\$ 4.1018	\$ 0.1191
	1/2 GALLON	\$ 0.7965	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 1.9308	\$ 0.0680	\$ 1.9988	\$ (0.2820)	\$ 0.4932	\$ 2.2100	\$ 2.1500	\$ 0.0600
	QUART	\$ 0.3982	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.2458	\$ 0.0438	\$ 1.2896	\$ (0.1410)	\$ 0.2466	\$ 1.3952	\$ 1.3629	\$ 0.0323
	PINT	\$ 0.1991	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.8058	\$ 0.0284	\$ 0.8342	\$ (0.0705)	\$ 0.1233	\$ 0.8870	\$ 0.8706	\$ 0.0164
	12 OUNCE	\$ 0.1493	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.3690	\$ 0.0130	\$ 0.3820	\$ (0.0529)	\$ 0.0925	\$ 0.4216	\$ 0.4113	\$ 0.0103
	10 OUNCE	\$ 0.1245	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3357	\$ 0.0118	\$ 0.3475	\$ (0.0441)	\$ 0.0771	\$ 0.3805	\$ 0.3718	\$ 0.0087
	1/2 PINT	\$ 0.0996	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.2935	\$ 0.0103	\$ 0.3038	\$ (0.0353)	\$ 0.0617	\$ 0.3302	\$ 0.3221	\$ 0.0081
	4 OUNCE	\$ 0.0498	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.1805	\$ 0.0064	\$ 0.1869	\$ (0.0177)	\$ 0.0309	\$ 0.2001	\$ 0.1955	\$ 0.0046
	Bulk per Quart	\$ 0.3982	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 0.9634	\$ 0.0339	\$ 0.9973	\$ (0.1410)	\$ 0.2466	\$ 1.1029	\$ 1.0725	\$ 0.0304
NONFAT (SKIM) MILK	GALLON	\$ 1.5025	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 3.5789	\$ 0.1260	\$ 3.7049	\$ (0.5640)	\$ 0.9864	\$ 4.1273	\$ 4.0037	\$ 0.1236
	1/2 GALLON	\$ 0.7512	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 1.8855	\$ 0.0664	\$ 1.9519	\$ (0.2820)	\$ 0.4932	\$ 2.1631	\$ 2.1010	\$ 0.0621
	QUART	\$ 0.3756	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.2232	\$ 0.0431	\$ 1.2663	\$ (0.1410)	\$ 0.2466	\$ 1.3719	\$ 1.3384	\$ 0.0335
	PINT	\$ 0.1878	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.7945	\$ 0.0280	\$ 0.8225	\$ (0.0705)	\$ 0.1233	\$ 0.8753	\$ 0.8583	\$ 0.0170
	12 OUNCE	\$ 0.1409	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.3606	\$ 0.0127	\$ 0.3733	\$ (0.0529)	\$ 0.0925	\$ 0.4129	\$ 0.4021	\$ 0.0108
	10 OUNCE	\$ 0.1174	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3286	\$ 0.0116	\$ 0.3402	\$ (0.0441)	\$ 0.0771	\$ 0.3732	\$ 0.3642	\$ 0.0090
	1/2 PINT	\$ 0.0939	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.2878	\$ 0.0101	\$ 0.2979	\$ (0.0353)	\$ 0.0617	\$ 0.3243	\$ 0.3159	\$ 0.0084
	4 OUNCE	\$ 0.0469	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.1776	\$ 0.0063	\$ 0.1839	\$ (0.0177)	\$ 0.0309	\$ 0.1971	\$ 0.1924	\$ 0.0047
	Bulk per Quart	\$ 0.3756	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 0.9408	\$ 0.0331	\$ 0.9739	\$ (0.1410)	\$ 0.2466	\$ 1.0795	\$ 1.0479	\$ 0.0316

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0045 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 2.3424	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 4.4188	\$ 0.1555	\$ 4.5743	\$ (0.5640)	\$ 0.9864	\$ 4.9967	\$ 4.8541	\$ 0.1426
	1/2 GALLON	\$ 1.1712	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 2.3055	\$ 0.0811	\$ 2.3866	\$ (0.2820)	\$ 0.4932	\$ 2.5978	\$ 2.5262	\$ 0.0716
	QUART	\$ 0.5856	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.4332	\$ 0.0504	\$ 1.4836	\$ (0.1410)	\$ 0.2466	\$ 1.5892	\$ 1.5510	\$ 0.0382
	PINT	\$ 0.2928	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.8995	\$ 0.0317	\$ 0.9312	\$ (0.0705)	\$ 0.1233	\$ 0.9840	\$ 0.9646	\$ 0.0194
	12 OUNCE	\$ 0.2196	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.4393	\$ 0.0155	\$ 0.4548	\$ (0.0529)	\$ 0.0925	\$ 0.4944	\$ 0.4818	\$ 0.0126
	10 OUNCE	\$ 0.1830	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3942	\$ 0.0139	\$ 0.4081	\$ (0.0441)	\$ 0.0771	\$ 0.4411	\$ 0.4306	\$ 0.0105
	1/2 PINT	\$ 0.1464	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.3403	\$ 0.0120	\$ 0.3523	\$ (0.0353)	\$ 0.0617	\$ 0.3787	\$ 0.3692	\$ 0.0095
	4 OUNCE	\$ 0.0732	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.2039	\$ 0.0072	\$ 0.2111	\$ (0.0177)	\$ 0.0309	\$ 0.2243	\$ 0.2190	\$ 0.0053
	Bulk per Quart	\$ 0.5856	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 1.1508	\$ 0.0405	\$ 1.1913	\$ (0.1410)	\$ 0.2466	\$ 1.2969	\$ 1.2606	\$ 0.0363
FLAVORED REDUCED FAT MILK	GALLON	\$ 2.0384	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 4.1148	\$ 0.1448	\$ 4.2596	\$ (0.5640)	\$ 0.9864	\$ 4.6820	\$ 4.5916	\$ 0.0904
	1/2 GALLON	\$ 1.0192	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 2.1535	\$ 0.0758	\$ 2.2293	\$ (0.2820)	\$ 0.4932	\$ 2.4405	\$ 2.3949	\$ 0.0456
	QUART	\$ 0.5096	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.3572	\$ 0.0478	\$ 1.4050	\$ (0.1410)	\$ 0.2466	\$ 1.5106	\$ 1.4854	\$ 0.0252
	PINT	\$ 0.2548	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.8615	\$ 0.0303	\$ 0.8918	\$ (0.0705)	\$ 0.1233	\$ 0.9446	\$ 0.9318	\$ 0.0128
	12 OUNCE	\$ 0.1911	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.4108	\$ 0.0145	\$ 0.4253	\$ (0.0529)	\$ 0.0925	\$ 0.4649	\$ 0.4573	\$ 0.0076
	10 OUNCE	\$ 0.1593	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3705	\$ 0.0130	\$ 0.3835	\$ (0.0441)	\$ 0.0771	\$ 0.4165	\$ 0.4101	\$ 0.0064
	1/2 PINT	\$ 0.1274	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.3213	\$ 0.0113	\$ 0.3326	\$ (0.0353)	\$ 0.0617	\$ 0.3590	\$ 0.3527	\$ 0.0063
	4 OUNCE	\$ 0.0637	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.1944	\$ 0.0068	\$ 0.2012	\$ (0.0177)	\$ 0.0309	\$ 0.2144	\$ 0.2108	\$ 0.0036
	Bulk per Quart	\$ 0.5096	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 1.0748	\$ 0.0378	\$ 1.1126	\$ (0.1410)	\$ 0.2466	\$ 1.2182	\$ 1.1949	\$ 0.0233
FLAVORED NONFAT MILK	GALLON	\$ 1.7064	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 3.7828	\$ 0.1331	\$ 3.9159	\$ (0.5640)	\$ 0.9864	\$ 4.3383	\$ 4.2189	\$ 0.1194
	1/2 GALLON	\$ 0.8532	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 1.9875	\$ 0.0700	\$ 2.0575	\$ (0.2820)	\$ 0.4932	\$ 2.2687	\$ 2.2086	\$ 0.0601
	QUART	\$ 0.4266	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.2742	\$ 0.0448	\$ 1.3190	\$ (0.1410)	\$ 0.2466	\$ 1.4246	\$ 1.3922	\$ 0.0324
	PINT	\$ 0.2133	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.8200	\$ 0.0289	\$ 0.8489	\$ (0.0705)	\$ 0.1233	\$ 0.9017	\$ 0.8852	\$ 0.0165
	12 OUNCE	\$ 0.1600	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.3797	\$ 0.0134	\$ 0.3931	\$ (0.0529)	\$ 0.0925	\$ 0.4327	\$ 0.4223	\$ 0.0104
	10 OUNCE	\$ 0.1333	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3445	\$ 0.0121	\$ 0.3566	\$ (0.0441)	\$ 0.0771	\$ 0.3896	\$ 0.3810	\$ 0.0086
	1/2 PINT	\$ 0.1067	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.3006	\$ 0.0106	\$ 0.3112	\$ (0.0353)	\$ 0.0617	\$ 0.3376	\$ 0.3294	\$ 0.0082
	4 OUNCE	\$ 0.0533	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.1840	\$ 0.0065	\$ 0.1905	\$ (0.0177)	\$ 0.0309	\$ 0.2037	\$ 0.1991	\$ 0.0046
	Bulk per Quart	\$ 0.4266	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 0.9918	\$ 0.0349	\$ 1.0267	\$ (0.1410)	\$ 0.2466	\$ 1.1323	\$ 1.1018	\$ 0.0305
BUTTERMILK	GALLON	\$ 1.8869	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 3.9633	\$ 0.1395	\$ 4.1028	\$ (0.5640)	\$ 0.9864	\$ 4.5252	\$ 4.4980	\$ 0.0272
	1/2 GALLON	\$ 0.9435	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 2.0778	\$ 0.0731	\$ 2.1509	\$ (0.2820)	\$ 0.4932	\$ 2.3621	\$ 2.3482	\$ 0.0139
	QUART	\$ 0.4717	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 1.3193	\$ 0.0464	\$ 1.3657	\$ (0.1410)	\$ 0.2466	\$ 1.4713	\$ 1.4620	\$ 0.0093
	PINT	\$ 0.2359	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 0.8426	\$ 0.0297	\$ 0.8723	\$ (0.0705)	\$ 0.1233	\$ 0.9251	\$ 0.9201	\$ 0.0050
	12 OUNCE	\$ 0.1769	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.3966	\$ 0.0140	\$ 0.4106	\$ (0.0529)	\$ 0.0925	\$ 0.4502	\$ 0.4485	\$ 0.0017
	10 OUNCE	\$ 0.1474	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.3586	\$ 0.0126	\$ 0.3712	\$ (0.0441)	\$ 0.0771	\$ 0.4042	\$ 0.4028	\$ 0.0014
	1/2 PINT	\$ 0.1179	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.3118	\$ 0.0110	\$ 0.3228	\$ (0.0353)	\$ 0.0617	\$ 0.3492	\$ 0.3469	\$ 0.0023
	4 OUNCE	\$ 0.0590	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.1897	\$ 0.0067	\$ 0.1964	\$ (0.0177)	\$ 0.0309	\$ 0.2096	\$ 0.2078	\$ 0.0018
	Bulk per Quart	\$ 0.4717	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 1.0369	\$ 0.0365	\$ 1.0734	\$ (0.1410)	\$ 0.2466	\$ 1.1790	\$ 1.1715	\$ 0.0075

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0045 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 4.6760	\$ 0.2792	\$ 0.1092	\$ (0.1556)	\$ 1.8436	\$ 6.7524	\$ 0.2377	\$ 6.9901	\$ (0.5640)	\$ 0.9864	\$ 7.4125	\$ 7.0669	\$ 0.3456
	1/2 GALLON	\$ 2.3380	\$ 0.2343	\$ 0.0546	\$ (0.0764)	\$ 0.9218	\$ 3.4723	\$ 0.1222	\$ 3.5945	\$ (0.2820)	\$ 0.4932	\$ 3.8057	\$ 3.6326	\$ 0.1731
	QUART	\$ 1.1690	\$ 0.2367	\$ 0.0273	\$ 0.1227	\$ 0.4609	\$ 2.0166	\$ 0.0710	\$ 2.0876	\$ (0.1410)	\$ 0.2466	\$ 2.1932	\$ 2.1043	\$ 0.0889
	PINT	\$ 0.5845	\$ 0.1902	\$ 0.0137	\$ 0.1723	\$ 0.2305	\$ 1.1912	\$ 0.0419	\$ 1.2331	\$ (0.0705)	\$ 0.1233	\$ 1.2859	\$ 1.2412	\$ 0.0447
	12 OUNCE	\$ 0.4384	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1728	\$ 0.6581	\$ 0.0232	\$ 0.6813	\$ (0.0529)	\$ 0.0925	\$ 0.7209	\$ 0.6893	\$ 0.0316
	10 OUNCE	\$ 0.3653	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1440	\$ 0.5765	\$ 0.0203	\$ 0.5968	\$ (0.0441)	\$ 0.0771	\$ 0.6298	\$ 0.6035	\$ 0.0263
	1/2 PINT	\$ 0.2923	\$ 0.0429	\$ 0.0068	\$ 0.0290	\$ 0.1152	\$ 0.4862	\$ 0.0171	\$ 0.5033	\$ (0.0353)	\$ 0.0617	\$ 0.5297	\$ 0.5075	\$ 0.0222
	4 OUNCE	\$ 0.1461	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0576	\$ 0.2768	\$ 0.0097	\$ 0.2865	\$ (0.0177)	\$ 0.0309	\$ 0.2997	\$ 0.2881	\$ 0.0116
	Bulk per Quart	\$ 1.1690	\$ 0.1288	\$ 0.0273	\$ (0.0518)	\$ 0.4609	\$ 1.7342	\$ 0.0610	\$ 1.7952	\$ (0.1410)	\$ 0.2466	\$ 1.9008	\$ 1.8138	\$ 0.0870

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0045 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

RETAIL PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
Container Size		Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.7031	\$ (0.5879)	\$ 0.8789	\$ 0.1386	\$ 5.13	\$ 5.03	\$ 0.10
	1/2 GALLON	\$ 2.4511	\$ (0.3064)	\$ 0.4800	\$ 0.0728	\$ 2.70	\$ 2.64	\$ 0.06
	QUART	\$ 1.5158	\$ (0.1895)	\$ 0.3387	\$ 0.0462	\$ 1.71	\$ 1.68	\$ 0.03
	PINT	\$ 0.9473	\$ (0.1184)	\$ 0.3606	\$ 0.0330	\$ 1.22	\$ 1.21	\$ 0.01
	12 OUNCE	\$ 0.4668	\$ (0.0584)	\$ 0.2704	\$ 0.0188	\$ 0.70	\$ 0.69	\$ 0.01
	10 OUNCE	\$ 0.4181	\$ (0.0523)	\$ 0.2254	\$ 0.0164	\$ 0.61	\$ 0.60	\$ 0.01
	1/2 PINT	\$ 0.3604	\$ (0.0451)	\$ 0.1568	\$ 0.0131	\$ 0.49	\$ 0.48	\$ 0.01
	4 OUNCE	\$ 0.2151	\$ (0.0269)	\$ 0.0784	\$ 0.0074	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.2235	\$ (0.1529)	\$ 0.3387	\$ 0.0391	\$ 1.45	\$ 1.42	\$ 0.03
REDUCED FAT (2%) MILK	GALLON	\$ 4.4280	\$ (0.5535)	\$ 0.8789	\$ 0.1319	\$ 4.89	\$ 4.78	\$ 0.11
	1/2 GALLON	\$ 2.3135	\$ (0.2892)	\$ 0.4800	\$ 0.0695	\$ 2.57	\$ 2.52	\$ 0.05
	QUART	\$ 1.4470	\$ (0.1809)	\$ 0.3387	\$ 0.0445	\$ 1.65	\$ 1.62	\$ 0.03
	PINT	\$ 0.9128	\$ (0.1141)	\$ 0.3606	\$ 0.0322	\$ 1.19	\$ 1.18	\$ 0.01
	12 OUNCE	\$ 0.4410	\$ (0.0551)	\$ 0.2704	\$ 0.0182	\$ 0.67	\$ 0.67	\$ -
	10 OUNCE	\$ 0.3967	\$ (0.0496)	\$ 0.2254	\$ 0.0159	\$ 0.59	\$ 0.58	\$ 0.01
	1/2 PINT	\$ 0.3432	\$ (0.0429)	\$ 0.1568	\$ 0.0127	\$ 0.47	\$ 0.46	\$ 0.01
	4 OUNCE	\$ 0.2065	\$ (0.0258)	\$ 0.0784	\$ 0.0072	\$ 0.27	\$ 0.26	\$ 0.01
	Bulk per Quart	\$ 1.1547	\$ (0.1443)	\$ 0.3387	\$ 0.0374	\$ 1.39	\$ 1.36	\$ 0.03
LOWFAT (1%) MILK	GALLON	\$ 4.2209	\$ (0.5276)	\$ 0.8789	\$ 0.1269	\$ 4.70	\$ 4.59	\$ 0.11
	1/2 GALLON	\$ 2.2100	\$ (0.2763)	\$ 0.4800	\$ 0.0670	\$ 2.48	\$ 2.43	\$ 0.05
	QUART	\$ 1.3952	\$ (0.1744)	\$ 0.3387	\$ 0.0433	\$ 1.60	\$ 1.57	\$ 0.03
	PINT	\$ 0.8870	\$ (0.1109)	\$ 0.3606	\$ 0.0315	\$ 1.17	\$ 1.15	\$ 0.02
	12 OUNCE	\$ 0.4216	\$ (0.0527)	\$ 0.2704	\$ 0.0177	\$ 0.66	\$ 0.65	\$ 0.01
	10 OUNCE	\$ 0.3805	\$ (0.0476)	\$ 0.2254	\$ 0.0155	\$ 0.57	\$ 0.57	\$ -
	1/2 PINT	\$ 0.3302	\$ (0.0413)	\$ 0.1568	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2001	\$ (0.0250)	\$ 0.0784	\$ 0.0070	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1029	\$ (0.1379)	\$ 0.3387	\$ 0.0362	\$ 1.34	\$ 1.31	\$ 0.03
NONFAT (SKIM) MILK	GALLON	\$ 4.1273	\$ (0.5159)	\$ 0.8789	\$ 0.1246	\$ 4.61	\$ 4.50	\$ 0.11
	1/2 GALLON	\$ 2.1631	\$ (0.2704)	\$ 0.4800	\$ 0.0658	\$ 2.44	\$ 2.38	\$ 0.06
	QUART	\$ 1.3719	\$ (0.1715)	\$ 0.3387	\$ 0.0427	\$ 1.58	\$ 1.55	\$ 0.03
	PINT	\$ 0.8753	\$ (0.1094)	\$ 0.3606	\$ 0.0313	\$ 1.16	\$ 1.14	\$ 0.02
	12 OUNCE	\$ 0.4129	\$ (0.0516)	\$ 0.2704	\$ 0.0175	\$ 0.65	\$ 0.64	\$ 0.01
	10 OUNCE	\$ 0.3732	\$ (0.0467)	\$ 0.2254	\$ 0.0153	\$ 0.57	\$ 0.56	\$ 0.01
	1/2 PINT	\$ 0.3243	\$ (0.0405)	\$ 0.1568	\$ 0.0122	\$ 0.45	\$ 0.45	\$ -
	4 OUNCE	\$ 0.1971	\$ (0.0246)	\$ 0.0784	\$ 0.0070	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.0795	\$ (0.1349)	\$ 0.3387	\$ 0.0356	\$ 1.32	\$ 1.29	\$ 0.03

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

RETAIL PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
Container Size		Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 4.9967	\$ (0.6246)	\$ 0.8789	\$ 0.1457	\$ 5.40	\$ 5.27	\$ 0.13
	1/2 GALLON	\$ 2.5978	\$ (0.3247)	\$ 0.4800	\$ 0.0764	\$ 2.83	\$ 2.77	\$ 0.06
	QUART	\$ 1.5892	\$ (0.1987)	\$ 0.3387	\$ 0.0480	\$ 1.78	\$ 1.74	\$ 0.04
	PINT	\$ 0.9840	\$ (0.1230)	\$ 0.3606	\$ 0.0339	\$ 1.26	\$ 1.24	\$ 0.02
	12 OUNCE	\$ 0.4944	\$ (0.0618)	\$ 0.2704	\$ 0.0195	\$ 0.72	\$ 0.71	\$ 0.01
	10 OUNCE	\$ 0.4411	\$ (0.0551)	\$ 0.2254	\$ 0.0170	\$ 0.63	\$ 0.62	\$ 0.01
	1/2 PINT	\$ 0.3787	\$ (0.0473)	\$ 0.1568	\$ 0.0135	\$ 0.50	\$ 0.49	\$ 0.01
	4 OUNCE	\$ 0.2243	\$ (0.0280)	\$ 0.0784	\$ 0.0076	\$ 0.28	\$ 0.28	\$ -
	Bulk per Quart	\$ 1.2969	\$ (0.1621)	\$ 0.3387	\$ 0.0409	\$ 1.51	\$ 1.48	\$ 0.03
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.6820	\$ (0.5853)	\$ 0.8789	\$ 0.1381	\$ 5.11	\$ 5.03	\$ 0.08
	1/2 GALLON	\$ 2.4405	\$ (0.3051)	\$ 0.4800	\$ 0.0726	\$ 2.69	\$ 2.65	\$ 0.04
	QUART	\$ 1.5106	\$ (0.1888)	\$ 0.3387	\$ 0.0461	\$ 1.71	\$ 1.68	\$ 0.03
	PINT	\$ 0.9446	\$ (0.1181)	\$ 0.3606	\$ 0.0329	\$ 1.22	\$ 1.21	\$ 0.01
	12 OUNCE	\$ 0.4649	\$ (0.0581)	\$ 0.2704	\$ 0.0188	\$ 0.70	\$ 0.69	\$ 0.01
	10 OUNCE	\$ 0.4165	\$ (0.0521)	\$ 0.2254	\$ 0.0164	\$ 0.61	\$ 0.60	\$ 0.01
	1/2 PINT	\$ 0.3590	\$ (0.0449)	\$ 0.1568	\$ 0.0131	\$ 0.48	\$ 0.48	\$ -
	4 OUNCE	\$ 0.2144	\$ (0.0268)	\$ 0.0784	\$ 0.0074	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.2182	\$ (0.1523)	\$ 0.3387	\$ 0.0390	\$ 1.44	\$ 1.42	\$ 0.02
FLAVORED NONFAT MILK	GALLON	\$ 4.3383	\$ (0.5423)	\$ 0.8789	\$ 0.1297	\$ 4.80	\$ 4.70	\$ 0.10
	1/2 GALLON	\$ 2.2687	\$ (0.2836)	\$ 0.4800	\$ 0.0684	\$ 2.53	\$ 2.48	\$ 0.05
	QUART	\$ 1.4246	\$ (0.1781)	\$ 0.3387	\$ 0.0440	\$ 1.63	\$ 1.60	\$ 0.03
	PINT	\$ 0.9017	\$ (0.1127)	\$ 0.3606	\$ 0.0319	\$ 1.18	\$ 1.17	\$ 0.01
	12 OUNCE	\$ 0.4327	\$ (0.0541)	\$ 0.2704	\$ 0.0180	\$ 0.67	\$ 0.66	\$ 0.01
	10 OUNCE	\$ 0.3896	\$ (0.0487)	\$ 0.2254	\$ 0.0157	\$ 0.58	\$ 0.57	\$ 0.01
	1/2 PINT	\$ 0.3376	\$ (0.0422)	\$ 0.1568	\$ 0.0125	\$ 0.46	\$ 0.46	\$ -
	4 OUNCE	\$ 0.2037	\$ (0.0255)	\$ 0.0784	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1323	\$ (0.1415)	\$ 0.3387	\$ 0.0369	\$ 1.37	\$ 1.34	\$ 0.03
BUTTERMILK	GALLON	\$ 4.5252	\$ (0.5657)	\$ 0.8789	\$ 0.1343	\$ 4.97	\$ 4.95	\$ 0.02
	1/2 GALLON	\$ 2.3621	\$ (0.2953)	\$ 0.4800	\$ 0.0707	\$ 2.62	\$ 2.61	\$ 0.01
	QUART	\$ 1.4713	\$ (0.1839)	\$ 0.3387	\$ 0.0451	\$ 1.67	\$ 1.66	\$ 0.01
	PINT	\$ 0.9251	\$ (0.1156)	\$ 0.3606	\$ 0.0325	\$ 1.20	\$ 1.20	\$ -
	12 OUNCE	\$ 0.4502	\$ (0.0563)	\$ 0.2704	\$ 0.0184	\$ 0.68	\$ 0.68	\$ -
	10 OUNCE	\$ 0.4042	\$ (0.0505)	\$ 0.2254	\$ 0.0161	\$ 0.60	\$ 0.59	\$ 0.01
	1/2 PINT	\$ 0.3492	\$ (0.0437)	\$ 0.1568	\$ 0.0128	\$ 0.48	\$ 0.47	\$ 0.01
	4 OUNCE	\$ 0.2096	\$ (0.0262)	\$ 0.0784	\$ 0.0073	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.1790	\$ (0.1474)	\$ 0.3387	\$ 0.0380	\$ 1.41	\$ 1.40	\$ 0.01

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

RETAIL PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 7.4125	\$ (0.9266)	\$ 0.8789	\$ 0.2044	\$ 7.57	\$ 7.26	\$ 0.31
	1/2 GALLON	\$ 3.8057	\$ (0.4757)	\$ 0.4800	\$ 0.1057	\$ 3.92	\$ 3.76	\$ 0.16
	QUART	\$ 2.1932	\$ (0.2742)	\$ 0.3387	\$ 0.0626	\$ 2.32	\$ 2.24	\$ 0.08
	PINT	\$ 1.2859	\$ (0.1607)	\$ 0.3606	\$ 0.0412	\$ 1.53	\$ 1.49	\$ 0.04
	12 OUNCE	\$ 0.7209	\$ (0.0901)	\$ 0.2704	\$ 0.0250	\$ 0.93	\$ 0.90	\$ 0.03
	10 OUNCE	\$ 0.6298	\$ (0.0787)	\$ 0.2254	\$ 0.0215	\$ 0.80	\$ 0.77	\$ 0.03
	1/2 PINT	\$ 0.5297	\$ (0.0662)	\$ 0.1568	\$ 0.0172	\$ 0.64	\$ 0.62	\$ 0.02
	4 OUNCE	\$ 0.2997	\$ (0.0375)	\$ 0.0784	\$ 0.0095	\$ 0.35	\$ 0.34	\$ 0.01
	Bulk per Quart	\$ 1.9008	\$ (0.2376)	\$ 0.3387	\$ 0.0556	\$ 2.06	\$ 1.98	\$ 0.08

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order) Reduced Fat (2%) Milk - GALLON (GAL) October 2025

		Cost per <u>Proposed Order</u>	Cost per <u>Existing Order</u>	Variance <u>per GAL</u>
BUTTERFAT TEST (%)		1.9148%	1.9172%	-0.0024%
RAW MILK Cost	per LB	\$ 0.2021	\$ 0.2022	\$ (0.0009)
INGREDIENT Cost	per LB	\$ 0.0002	\$ 0.0002	\$ -
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ 0.0057	\$ 0.0049	\$ 0.0069
TOTAL MILK Cost	per LB	\$ 0.2080	\$ 0.2073	
	<i>LBs per GAL</i>	8.62	8.62	
TOTAL MILK Cost	per GAL	\$ 1.7930	\$ 1.7869	\$ 0.0061
CONTAINER Cost	per UNIT	\$ 0.2792	\$ 0.2662	\$ 0.0130
COST UPDATE Adjustment	per POINT	\$ 0.0231	\$ 0.0116	\$ 0.0460
DIESEL Adjustment	per POINT	\$ (0.0008)	\$ (0.0043)	\$ 0.0140
HEATING Adjustment	per POINT	\$ 0.0005	\$ 0.0003	\$ 0.0008
DISC EFFECT Adjustment	per POINT	\$ 0.0045	\$ 0.0045	\$ -
TOTAL Adjustments	per POINT	\$ 0.0273	\$ 0.0121	
	<i>POINTS per GAL</i>	4	4	
TOTAL Adjustments	per GAL	\$ 0.1092	\$ 0.0484	\$ 0.0608
CONTAINER EFFICIENCY Adjustment	per GAL	\$ (0.1556)	\$ (0.1500)	\$ (0.0056)
PROCESSING Cost	per GAL	\$ 1.8436	\$ 1.8036	\$ 0.0400
AVERAGE DELIVERED Cost	per GAL	\$ 3.8694	\$ 3.7551	
PROFIT @	3.40%	\$ 0.1362	\$ 0.1322	\$ 0.0040
PRICE with PROFIT	per GAL	\$ 4.0056	\$ 3.8873	
Less: AVERAGE DELIVERY	per GAL	\$ (0.5640)	\$ (0.5640)	\$ -
Plus: HIGH COST DELIVERY	per GAL	\$ 0.9864	\$ 0.9864	\$ -
WHOLESALE PRICE	per GAL	\$ 4.4280	\$ 4.3097	\$ 0.1183
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order) Flavored Reduced Fat Milk - 1/2 PINT (HP) October 2025

		Cost per Proposed Order	Cost per Existing Order	Variance per HP
BUTTERFAT TEST (%)		1.2382%	1.1994%	0.0388%
RAW MILK Cost	per LB	\$ 0.1866	\$ 0.1857	\$ 0.0004
INGREDIENT Cost	per LB	\$ 0.0625	\$ 0.0668	\$ (0.0022)
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ 0.0057	\$ 0.0049	\$ 0.0004
TOTAL MILK Cost	per LB	\$ 0.2548	\$ 0.2574	
	<i>LBs per HP</i>	0.5	0.5	
TOTAL MILK Cost	per HP	\$ 0.1274	\$ 0.1287	\$ (0.0013)
CONTAINER Cost	per UNIT	\$ 0.0429	\$ 0.0427	\$ 0.0002
COST UPDATE Adjustment	per POINT	\$ 0.0231	\$ 0.0116	\$ 0.0029
DIESEL Adjustment	per POINT	\$ (0.0008)	\$ (0.0043)	\$ 0.0009
HEATING Adjustment	per POINT	\$ 0.0005	\$ 0.0003	\$ 0.0001
DISC EFFECT Adjustment	per POINT	\$ 0.0045	\$ 0.0045	\$ -
TOTAL Adjustments		\$ 0.0273	\$ 0.0121	
	<i>POINTS per HP</i>	0.25	0.25	
TOTAL Adjustments	per HP	\$ 0.0068	\$ 0.0030	\$ 0.0038
CONTAINER EFFICIENCY Adjustment	per HP	\$ 0.0290	\$ 0.0281	\$ 0.0009
PROCESSING Cost	per HP	\$ 0.1152	\$ 0.1127	\$ 0.0025
AVERAGE DELIVERED Cost	per HP	\$ 0.3213	\$ 0.3152	
PROFIT @	3.40%	\$ 0.0113	\$ 0.0111	\$ 0.0002
PRICE with PROFIT	per HP	\$ 0.3326	\$ 0.3263	
Less: AVERAGE DELIVERY	per HP	\$ (0.0353)	\$ (0.0353)	\$ -
Plus: HIGH COST DELIVERY	per HP	\$ 0.0617	\$ 0.0617	\$ -
WHOLESALE PRICE	per HP	\$ 0.3590	\$ 0.3527	\$ 0.0063
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>