

Pennsylvania Milk Board
SALES INTO PMB AREA 6 BY TYPE OF MILK
Year 2024 Data

Item (1)	All Dealers Selling into Area 6 (%)	Area 6 CRH Cross-section Dealers (2) Selling into Area 6 (%)
Reduced Fat Milk 2%	31.37	32.51
Standard Milk	28.42	27.80
Lowfat Milk 1%	11.39	12.77
Flavored Milk	7.28	8.60
Flavored Reduced Fat Milk	6.53	5.71
TOTALS	84.99	87.39

Footnotes:

1.) Top 5 selling controlled milk products for Area 6 based on Year 2024 sales.

2.) Area 6 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Schuylkill Haven
- DFA Dairy Brands Fluid, LLC – Sharpsville
- Galliker Dairy Company, Inc.
- Ritchey's Dairy, Inc.
- Turner Dairy Farms, Inc.

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY YEAR 2024 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 1,393,716	66,897,434	\$ 0.0208
Standardization & Pasteurization	\$ 2,042,899	77,356,267	\$ 0.0264
Bottling	\$ 5,538,697	77,098,886	\$ 0.0718
Cold Room	\$ 4,011,103	79,144,180	\$ 0.0507
Delivery	\$ 19,782,507	72,920,067	\$ 0.2713
Selling	\$ 1,692,245	80,759,526	\$ 0.0210

Total Cost per Point **\$ 0.4620**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

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PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

CONTAINER COSTS

YEAR 2024 UNITS (@ OCTOBER 2025 COSTS)

A		B	C	D	E	F	G	H
					(C÷D)			(F x (1+G))
Container Size		Blow Molded OR Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2025) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	\$ 1,093,672	4,793,040	\$ 0.2282			
		Purchased	\$ 324,061	756,886	\$ 0.4282			
			\$ 1,417,733	5,549,926	\$ 0.2555	\$ 0.2736	2.00%	\$ 0.2791
1/2 GALLON	Plastic	Blow Molded	\$ 179,874	1,117,090	\$ 0.1610			
		Purchased	\$ 1,445,699	5,649,353	\$ 0.2559			
	Combined		\$ 1,625,573	6,766,443	\$ 0.2402	\$ 0.2309	1.37%	\$ 0.2341
QUART	Plastic	Purchased	\$ 374,556	1,624,733	\$ 0.2305	\$ 0.2330	1.57%	\$ 0.2367
PINT	Plastic	Purchased	\$ 472,920	2,530,742	\$ 0.1869	\$ 0.1872	1.62%	\$ 0.1902
12 Ounce ⁽¹⁾		Purchased			\$ 0.0367	\$ 0.0367		\$ 0.0367
10 Ounce ⁽¹⁾		Purchased			\$ 0.0587	\$ 0.0587		\$ 0.0587
1/2 PINT	Plastic ⁽¹⁾	Purchased	\$ -	-	\$ 0.0532	\$ 0.0532	0.92%	\$ 0.0537
	Paper	Purchased	\$ 1,023,573	26,634,218	\$ 0.0384	\$ 0.0425	0.85%	\$ 0.0429
4 Ounce	Paper	Purchased	\$ 15,378	478,016	\$ 0.0322	\$ 0.0322	1.53%	\$ 0.0327
Bulk Per Quart		Purchased	\$ 112,157	882,442	\$ 0.1271	\$ 0.1271	1.30%	\$ 0.1288

Footnote:

1. None of the Area 6 cross-section Dealers bottled price-Controlled product in this size container during Year 2024. The cost per unit presented is per a prior

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER YEAR 2024 POUNDS (@ OCTOBER 2025 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 1,313	27,664,693	\$ -
Reduced Fat (2%) Milk	\$ 6,002	32,306,160	\$ 0.0002
Low Fat (1%) Milk	\$ 2,462	12,701,947	\$ 0.0002
Non Fat (Skim) Milk	\$ 41,268	5,951,412	\$ 0.0069
Flavored Milk	\$ 458,453	8,578,843	\$ 0.0534
Flavored Reduced Fat Milk	\$ 352,835	5,642,420	\$ 0.0625
Flavored NONFAT Milk	\$ 169,888	3,877,982	\$ 0.0438
Buttermilk	\$ 12,526	401,610	\$ 0.0312
Egg Nog	\$ 32,206	115,753	\$ 0.2782

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2024 DATA

Cost/(Revenue) Factor	A	B	C	D	E	F	G
						- (C - D - E)	
	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	19,473,708	18,713,749	n/a	\$ 4,114,501	n/a	\$ 4,114,501	\$ 824,268
2 Bulk MILK - diverted	59,346,042	2,249,134	\$ 13,692,247	\$ 13,153,702	n/a	\$ (538,545)	\$ (53,790)
3 Bulk MILK - transferred	8,874,178	328,511	\$ 1,628,425	\$ 1,907,024	\$ 418,084	\$ 696,683	\$ 67,303
4 Bulk MILK - TOTAL (Row 2 + Row 3)	68,220,220	2,577,645	\$ 15,320,672	\$ 15,060,726	\$ 418,084	\$ 158,138	\$ 13,513
5 Bulk CREAM - transferred	23,329,173	9,882,413	\$ 36,913,815	\$ 33,660,668	\$ 1,002,397	\$ (2,250,750)	\$ (72,747)

Cost/(Revenue) Factor	H	I	J
			(H ÷ I)
	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 824,268		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ 13,513		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (72,747)		
9 Total	\$ 765,034	129,922,915	\$ 0.0059

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

MILK COSTS BEFORE PACKAGING
OCTOBER 2025 MILK COST

	Class I
Skim Rate	\$ 15.83
Butterfat Rate	\$ 2.4461

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product	Product	Butterfat		Skim	Butterfat	Skim	Total	Cost per	Ingredient	Bulk Sale	Total
Description	Pounds	Pounds	Test (%)	Pounds	Value	Value	Value	Pound	Cost	(Profit)/Loss	Cost per Pound
Standard (Whole) Milk	27,664,693	912,288	3.2977%	26,752,405	\$ 2,231,548	\$ 4,234,906	\$ 6,466,454	\$ 0.2337	\$ -	\$ 0.0059	\$ 0.2396
Reduced Fat (2%) Milk	32,306,160	618,592	1.9148%	31,687,568	\$ 1,513,138	\$ 5,016,142	\$ 6,529,280	\$ 0.2021	\$ 0.0002	\$ 0.0059	\$ 0.2082
Low Fat (1%) Milk	12,701,947	114,612	0.9023%	12,587,335	\$ 280,352	\$ 1,992,575	\$ 2,272,927	\$ 0.1789	\$ 0.0002	\$ 0.0059	\$ 0.1850
Non Fat (Skim) Milk	5,951,412	8,365	0.1406%	5,943,047	\$ 20,462	\$ 940,784	\$ 961,246	\$ 0.1615	\$ 0.0069	\$ 0.0059	\$ 0.1743
Flavored Milk	8,578,843	282,911	3.2978%	8,295,932	\$ 692,029	\$ 1,313,246	\$ 2,005,275	\$ 0.2337	\$ 0.0534	\$ 0.0059	\$ 0.2930
Flavored Reduced Fat Milk	5,642,420	69,864	1.2382%	5,572,556	\$ 170,894	\$ 882,136	\$ 1,053,030	\$ 0.1866	\$ 0.0625	\$ 0.0059	\$ 0.2550
Flavored NONFAT Milk	3,877,982	9,320	0.2403%	3,868,662	\$ 22,798	\$ 612,409	\$ 635,207	\$ 0.1638	\$ 0.0438	\$ 0.0059	\$ 0.2135
Buttermilk	401,610	4,169	1.0381%	397,441	\$ 10,198	\$ 62,915	\$ 73,113	\$ 0.1820	\$ 0.0312	\$ 0.0059	\$ 0.2191
Egg Nog	115,753	7,089	6.1242%	108,664	\$ 17,340	\$ 17,202	\$ 34,542	\$ 0.2984	\$ 0.2782	\$ 0.0059	\$ 0.5825

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2025 vs. Year 2024)

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE (DECREASE)
2025	2024	2025	2024	2025	2024	

WEIGHTED LABOR COSTS	\$ 11,156,398	\$ 10,962,169	37,154,025	39,070,753	\$ 0.3003	\$ 0.2806	\$ 0.0197
WEIGHTED UTILITY COSTS	\$ 657,987	\$ 577,557	37,154,025	39,070,753	\$ 0.0177	\$ 0.0148	\$ 0.0029
WEIGHTED INSURANCE COST	\$ 497,262	\$ 503,349	37,154,025	39,070,753	\$ 0.0134	\$ 0.0129	\$ 0.0005

COST UPDATE ADJUSTMENT per BOTTLING POINT

\$ 0.0231

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2024 to AUGUST 2025

1. Weighted Diesel Fuel Costs - YEAR 2024	\$ 2,044,600
2. Average On-Highw ay Diesel Price per Gallon - YEAR 2024 (1)	\$ 4.046
3. On-Highw ay Diesel Price per Gallon - AUGUST 2025 (1)	\$ 3.931
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-2.84%
5. Presumed Diesel Fuel Costs - AUGUST 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 1,986,533</u>
6. Change in Diesel Fuel Costs from YEAR 2024 to AUGUST 2025 (Line 5 - Line 1)	\$ (58,067)
7. Weighted Delivery Points - YEAR 2024	<u>72,920,067</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u><u>\$ (0.0008)</u></u>

Footnote:

- Source: 'Weekly Retail On-Highw ay Diesel Prices' per Energy Information Administration w ebsite.
w eb address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2024 to JUNE 2025

1. Weighted Heating Fuel Costs - YEAR 2024	\$ 153,148
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2024 (1)	\$ 9.43
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2025 (1)	\$ 11.99
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	27.15%
5. Presumed Heating Fuel Costs - JUNE 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 194,728</u>
6. Change in Heating Fuel Costs from YEAR 2024 to JUNE 2025 (Line 5 - Line 1)	\$ 41,580
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2024	<u>77,356,267</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u>\$ 0.0005</u>

Footnote:

- Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6
YEAR 2024 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
		(C) + (D)		(B) x (E)	
Container Size	Area 6-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	5,549,926	\$ (0.13009)	\$ (0.02589)	\$ (0.1560)	\$ (865,788)
1/2 GALLON	6,766,443	\$ 0.00512	\$ (0.08171)	\$ (0.0766)	\$ (518,310)
QUART	1,624,733	\$ 0.08343	\$ 0.03948	\$ 0.1229	\$ 199,680
PINT	2,530,742	\$ 0.07641	\$ 0.09651	\$ 0.1729	\$ 437,565
12 OUNCE	-	\$ -	\$ -	\$ -	\$ -
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	26,634,218	\$ 0.01238	\$ 0.01672	\$ 0.0291	\$ 775,056
4 OUNCE	478,016	\$ 0.01597	\$ 0.02107	\$ 0.0370	\$ 17,687
Bulk per Quart	882,442	\$ 0.02409	\$ (0.07615)	\$ (0.0521)	\$ (45,975)
					\$ <u>(86)</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 2.0606	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 4.1409	\$ 0.1457	\$ 4.2866	\$ (0.5640)	\$ 0.9864	\$ 4.7090	\$ 4.5841	\$ 0.1249
	1/2 GALLON	\$ 1.0303	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 2.1664	\$ 0.0762	\$ 2.2426	\$ (0.2820)	\$ 0.4932	\$ 2.4538	\$ 2.3912	\$ 0.0626
	QUART	\$ 0.5151	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.3640	\$ 0.0480	\$ 1.4120	\$ (0.1410)	\$ 0.2466	\$ 1.5176	\$ 1.4836	\$ 0.0340
	PINT	\$ 0.2576	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.8654	\$ 0.0305	\$ 0.8959	\$ (0.0705)	\$ 0.1233	\$ 0.9487	\$ 0.9309	\$ 0.0178
	12 OUNCE	\$ 0.1932	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.4134	\$ 0.0146	\$ 0.4280	\$ (0.0529)	\$ 0.0925	\$ 0.4676	\$ 0.4566	\$ 0.0110
	10 OUNCE	\$ 0.1610	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3726	\$ 0.0131	\$ 0.3857	\$ (0.0441)	\$ 0.0771	\$ 0.4187	\$ 0.4095	\$ 0.0092
	1/2 PINT	\$ 0.1288	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.3231	\$ 0.0114	\$ 0.3345	\$ (0.0353)	\$ 0.0617	\$ 0.3609	\$ 0.3522	\$ 0.0087
	4 OUNCE	\$ 0.0644	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.1953	\$ 0.0069	\$ 0.2022	\$ (0.0177)	\$ 0.0309	\$ 0.2154	\$ 0.2105	\$ 0.0049
	Bulk per Quart	\$ 0.5151	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 1.0811	\$ 0.0380	\$ 1.1191	\$ (0.1410)	\$ 0.2466	\$ 1.2247	\$ 1.1931	\$ 0.0316
REDUCED FAT (2%) MILK	GALLON	\$ 1.7947	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 3.8750	\$ 0.1364	\$ 4.0114	\$ (0.5640)	\$ 0.9864	\$ 4.4338	\$ 4.3097	\$ 0.1241
	1/2 GALLON	\$ 0.8973	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 2.0334	\$ 0.0716	\$ 2.1050	\$ (0.2820)	\$ 0.4932	\$ 2.3162	\$ 2.2541	\$ 0.0621
	QUART	\$ 0.4487	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.2976	\$ 0.0457	\$ 1.3433	\$ (0.1410)	\$ 0.2466	\$ 1.4489	\$ 1.4149	\$ 0.0340
	PINT	\$ 0.2243	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.8321	\$ 0.0293	\$ 0.8614	\$ (0.0705)	\$ 0.1233	\$ 0.9142	\$ 0.8966	\$ 0.0176
	12 OUNCE	\$ 0.1683	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.3885	\$ 0.0137	\$ 0.4022	\$ (0.0529)	\$ 0.0925	\$ 0.4418	\$ 0.4308	\$ 0.0110
	10 OUNCE	\$ 0.1402	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3518	\$ 0.0124	\$ 0.3642	\$ (0.0441)	\$ 0.0771	\$ 0.3972	\$ 0.3881	\$ 0.0091
	1/2 PINT	\$ 0.1122	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.3065	\$ 0.0108	\$ 0.3173	\$ (0.0353)	\$ 0.0617	\$ 0.3437	\$ 0.3351	\$ 0.0086
	4 OUNCE	\$ 0.0561	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.1870	\$ 0.0066	\$ 0.1936	\$ (0.0177)	\$ 0.0309	\$ 0.2068	\$ 0.2019	\$ 0.0049
	Bulk per Quart	\$ 0.4487	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 1.0147	\$ 0.0357	\$ 1.0504	\$ (0.1410)	\$ 0.2466	\$ 1.1560	\$ 1.1244	\$ 0.0316
LOWFAT (1%) MILK	GALLON	\$ 1.5947	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 3.6750	\$ 0.1293	\$ 3.8043	\$ (0.5640)	\$ 0.9864	\$ 4.2267	\$ 4.1018	\$ 0.1249
	1/2 GALLON	\$ 0.7974	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 1.9335	\$ 0.0681	\$ 2.0016	\$ (0.2820)	\$ 0.4932	\$ 2.2128	\$ 2.1500	\$ 0.0628
	QUART	\$ 0.3987	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.2476	\$ 0.0439	\$ 1.2915	\$ (0.1410)	\$ 0.2466	\$ 1.3971	\$ 1.3629	\$ 0.0342
	PINT	\$ 0.1993	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.8071	\$ 0.0284	\$ 0.8355	\$ (0.0705)	\$ 0.1233	\$ 0.8883	\$ 0.8706	\$ 0.0177
	12 OUNCE	\$ 0.1495	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.3697	\$ 0.0130	\$ 0.3827	\$ (0.0529)	\$ 0.0925	\$ 0.4223	\$ 0.4113	\$ 0.0110
	10 OUNCE	\$ 0.1246	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3362	\$ 0.0118	\$ 0.3480	\$ (0.0441)	\$ 0.0771	\$ 0.3810	\$ 0.3718	\$ 0.0092
	1/2 PINT	\$ 0.0997	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.2940	\$ 0.0103	\$ 0.3043	\$ (0.0353)	\$ 0.0617	\$ 0.3307	\$ 0.3221	\$ 0.0086
	4 OUNCE	\$ 0.0498	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.1807	\$ 0.0064	\$ 0.1871	\$ (0.0177)	\$ 0.0309	\$ 0.2003	\$ 0.1955	\$ 0.0048
	Bulk per Quart	\$ 0.3987	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 0.9647	\$ 0.0340	\$ 0.9987	\$ (0.1410)	\$ 0.2466	\$ 1.1043	\$ 1.0725	\$ 0.0318
NONFAT (SKIM) MILK	GALLON	\$ 1.5042	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 3.5845	\$ 0.1262	\$ 3.7107	\$ (0.5640)	\$ 0.9864	\$ 4.1331	\$ 4.0037	\$ 0.1294
	1/2 GALLON	\$ 0.7521	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 1.8882	\$ 0.0665	\$ 1.9547	\$ (0.2820)	\$ 0.4932	\$ 2.1659	\$ 2.1010	\$ 0.0649
	QUART	\$ 0.3761	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.2250	\$ 0.0431	\$ 1.2681	\$ (0.1410)	\$ 0.2466	\$ 1.3737	\$ 1.3384	\$ 0.0353
	PINT	\$ 0.1880	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.7958	\$ 0.0280	\$ 0.8238	\$ (0.0705)	\$ 0.1233	\$ 0.8766	\$ 0.8583	\$ 0.0183
	12 OUNCE	\$ 0.1410	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.3612	\$ 0.0127	\$ 0.3739	\$ (0.0529)	\$ 0.0925	\$ 0.4135	\$ 0.4021	\$ 0.0114
	10 OUNCE	\$ 0.1175	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3291	\$ 0.0116	\$ 0.3407	\$ (0.0441)	\$ 0.0771	\$ 0.3737	\$ 0.3642	\$ 0.0095
	1/2 PINT	\$ 0.0940	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.2883	\$ 0.0101	\$ 0.2984	\$ (0.0353)	\$ 0.0617	\$ 0.3248	\$ 0.3159	\$ 0.0089
	4 OUNCE	\$ 0.0470	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.1779	\$ 0.0063	\$ 0.1842	\$ (0.0177)	\$ 0.0309	\$ 0.1974	\$ 0.1924	\$ 0.0050
	Bulk per Quart	\$ 0.3761	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 0.9421	\$ 0.0332	\$ 0.9753	\$ (0.1410)	\$ 0.2466	\$ 1.0809	\$ 1.0479	\$ 0.0330

Footnote:

1. per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0045 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 2.3440	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 4.4243	\$ 0.1557	\$ 4.5800	\$ (0.5640)	\$ 0.9864	\$ 5.0024	\$ 4.8541	\$ 0.1483
	1/2 GALLON	\$ 1.1720	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 2.3081	\$ 0.0812	\$ 2.3893	\$ (0.2820)	\$ 0.4932	\$ 2.6005	\$ 2.5262	\$ 0.0743
	QUART	\$ 0.5860	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.4349	\$ 0.0505	\$ 1.4854	\$ (0.1410)	\$ 0.2466	\$ 1.5910	\$ 1.5510	\$ 0.0400
	PINT	\$ 0.2930	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.9008	\$ 0.0317	\$ 0.9325	\$ (0.0705)	\$ 0.1233	\$ 0.9853	\$ 0.9646	\$ 0.0207
	12 OUNCE	\$ 0.2198	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.4400	\$ 0.0155	\$ 0.4555	\$ (0.0529)	\$ 0.0925	\$ 0.4951	\$ 0.4818	\$ 0.0133
	10 OUNCE	\$ 0.1831	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3947	\$ 0.0139	\$ 0.4086	\$ (0.0441)	\$ 0.0771	\$ 0.4416	\$ 0.4306	\$ 0.0110
	1/2 PINT	\$ 0.1465	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.3408	\$ 0.0120	\$ 0.3528	\$ (0.0353)	\$ 0.0617	\$ 0.3792	\$ 0.3692	\$ 0.0100
	4 OUNCE	\$ 0.0733	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.2042	\$ 0.0072	\$ 0.2114	\$ (0.0177)	\$ 0.0309	\$ 0.2246	\$ 0.2190	\$ 0.0056
	Bulk per Quart	\$ 0.5860	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 1.1520	\$ 0.0405	\$ 1.1925	\$ (0.1410)	\$ 0.2466	\$ 1.2981	\$ 1.2606	\$ 0.0375
FLAVORED REDUCED FAT MILK	GALLON	\$ 2.0400	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 4.1203	\$ 0.1450	\$ 4.2653	\$ (0.5640)	\$ 0.9864	\$ 4.6877	\$ 4.5916	\$ 0.0961
	1/2 GALLON	\$ 1.0200	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 2.1561	\$ 0.0759	\$ 2.2320	\$ (0.2820)	\$ 0.4932	\$ 2.4432	\$ 2.3949	\$ 0.0483
	QUART	\$ 0.5100	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.3589	\$ 0.0478	\$ 1.4067	\$ (0.1410)	\$ 0.2466	\$ 1.5123	\$ 1.4854	\$ 0.0269
	PINT	\$ 0.2550	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.8628	\$ 0.0304	\$ 0.8932	\$ (0.0705)	\$ 0.1233	\$ 0.9460	\$ 0.9318	\$ 0.0142
	12 OUNCE	\$ 0.1913	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.4115	\$ 0.0145	\$ 0.4260	\$ (0.0529)	\$ 0.0925	\$ 0.4656	\$ 0.4573	\$ 0.0083
	10 OUNCE	\$ 0.1594	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3710	\$ 0.0131	\$ 0.3841	\$ (0.0441)	\$ 0.0771	\$ 0.4171	\$ 0.4101	\$ 0.0070
	1/2 PINT	\$ 0.1275	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.3218	\$ 0.0113	\$ 0.3331	\$ (0.0353)	\$ 0.0617	\$ 0.3595	\$ 0.3527	\$ 0.0068
	4 OUNCE	\$ 0.0638	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.1947	\$ 0.0069	\$ 0.2016	\$ (0.0177)	\$ 0.0309	\$ 0.2148	\$ 0.2108	\$ 0.0040
	Bulk per Quart	\$ 0.5100	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 1.0760	\$ 0.0379	\$ 1.1139	\$ (0.1410)	\$ 0.2466	\$ 1.2195	\$ 1.1949	\$ 0.0246
FLAVORED NONFAT MILK	GALLON	\$ 1.7080	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 3.7883	\$ 0.1333	\$ 3.9216	\$ (0.5640)	\$ 0.9864	\$ 4.3440	\$ 4.2189	\$ 0.1251
	1/2 GALLON	\$ 0.8540	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 1.9901	\$ 0.0700	\$ 2.0601	\$ (0.2820)	\$ 0.4932	\$ 2.2713	\$ 2.2086	\$ 0.0627
	QUART	\$ 0.4270	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.2759	\$ 0.0449	\$ 1.3208	\$ (0.1410)	\$ 0.2466	\$ 1.4264	\$ 1.3922	\$ 0.0342
	PINT	\$ 0.2135	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.8213	\$ 0.0289	\$ 0.8502	\$ (0.0705)	\$ 0.1233	\$ 0.9030	\$ 0.8852	\$ 0.0178
	12 OUNCE	\$ 0.1601	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.3803	\$ 0.0134	\$ 0.3937	\$ (0.0529)	\$ 0.0925	\$ 0.4333	\$ 0.4223	\$ 0.0110
	10 OUNCE	\$ 0.1334	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3450	\$ 0.0121	\$ 0.3571	\$ (0.0441)	\$ 0.0771	\$ 0.3901	\$ 0.3810	\$ 0.0091
	1/2 PINT	\$ 0.1068	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.3011	\$ 0.0106	\$ 0.3117	\$ (0.0353)	\$ 0.0617	\$ 0.3381	\$ 0.3294	\$ 0.0087
	4 OUNCE	\$ 0.0534	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.1843	\$ 0.0065	\$ 0.1908	\$ (0.0177)	\$ 0.0309	\$ 0.2040	\$ 0.1991	\$ 0.0049
	Bulk per Quart	\$ 0.4270	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 0.9930	\$ 0.0349	\$ 1.0279	\$ (0.1410)	\$ 0.2466	\$ 1.1335	\$ 1.1018	\$ 0.0317
BUTTERMILK	GALLON	\$ 1.8886	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 3.9689	\$ 0.1397	\$ 4.1086	\$ (0.5640)	\$ 0.9864	\$ 4.5310	\$ 4.4980	\$ 0.0330
	1/2 GALLON	\$ 0.9443	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 2.0804	\$ 0.0732	\$ 2.1536	\$ (0.2820)	\$ 0.4932	\$ 2.3648	\$ 2.3482	\$ 0.0166
	QUART	\$ 0.4722	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 1.3211	\$ 0.0465	\$ 1.3676	\$ (0.1410)	\$ 0.2466	\$ 1.4732	\$ 1.4620	\$ 0.0112
	PINT	\$ 0.2361	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 0.8439	\$ 0.0297	\$ 0.8736	\$ (0.0705)	\$ 0.1233	\$ 0.9264	\$ 0.9201	\$ 0.0063
	12 OUNCE	\$ 0.1771	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.3973	\$ 0.0140	\$ 0.4113	\$ (0.0529)	\$ 0.0925	\$ 0.4509	\$ 0.4485	\$ 0.0024
	10 OUNCE	\$ 0.1476	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.3592	\$ 0.0126	\$ 0.3718	\$ (0.0441)	\$ 0.0771	\$ 0.4048	\$ 0.4028	\$ 0.0020
	1/2 PINT	\$ 0.1180	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.3123	\$ 0.0110	\$ 0.3233	\$ (0.0353)	\$ 0.0617	\$ 0.3497	\$ 0.3469	\$ 0.0028
	4 OUNCE	\$ 0.0590	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.1899	\$ 0.0067	\$ 0.1966	\$ (0.0177)	\$ 0.0309	\$ 0.2098	\$ 0.2078	\$ 0.0020
	Bulk per Quart	\$ 0.4722	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 1.0382	\$ 0.0365	\$ 1.0747	\$ (0.1410)	\$ 0.2466	\$ 1.1803	\$ 1.1715	\$ 0.0088

Footnote:

1. per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0045 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Profit at 3.40%	Price with Profit	Less Average Delivery	Plus High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 4.6600	\$ 0.2791	\$ 0.1092	\$ (0.1560)	\$ 1.8480	\$ 6.7403	\$ 0.2372	\$ 6.9775	\$ (0.5640)	\$ 0.9864	\$ 7.3999	\$ 7.0669	\$ 0.3330
	1/2 GALLON	\$ 2.3300	\$ 0.2341	\$ 0.0546	\$ (0.0766)	\$ 0.9240	\$ 3.4661	\$ 0.1220	\$ 3.5881	\$ (0.2820)	\$ 0.4932	\$ 3.7993	\$ 3.6326	\$ 0.1667
	QUART	\$ 1.1650	\$ 0.2367	\$ 0.0273	\$ 0.1229	\$ 0.4620	\$ 2.0139	\$ 0.0709	\$ 2.0848	\$ (0.1410)	\$ 0.2466	\$ 2.1904	\$ 2.1043	\$ 0.0861
	PINT	\$ 0.5825	\$ 0.1902	\$ 0.0137	\$ 0.1729	\$ 0.2310	\$ 1.1903	\$ 0.0419	\$ 1.2322	\$ (0.0705)	\$ 0.1233	\$ 1.2850	\$ 1.2412	\$ 0.0438
	12 OUNCE	\$ 0.4369	\$ 0.0367	\$ 0.0102	\$ -	\$ 0.1733	\$ 0.6571	\$ 0.0231	\$ 0.6802	\$ (0.0529)	\$ 0.0925	\$ 0.7198	\$ 0.6893	\$ 0.0305
	10 OUNCE	\$ 0.3641	\$ 0.0587	\$ 0.0085	\$ -	\$ 0.1444	\$ 0.5757	\$ 0.0203	\$ 0.5960	\$ (0.0441)	\$ 0.0771	\$ 0.6290	\$ 0.6035	\$ 0.0255
	1/2 PINT	\$ 0.2913	\$ 0.0429	\$ 0.0068	\$ 0.0291	\$ 0.1155	\$ 0.4856	\$ 0.0171	\$ 0.5027	\$ (0.0353)	\$ 0.0617	\$ 0.5291	\$ 0.5075	\$ 0.0216
	4 OUNCE	\$ 0.1456	\$ 0.0327	\$ 0.0034	\$ 0.0370	\$ 0.0578	\$ 0.2765	\$ 0.0097	\$ 0.2862	\$ (0.0177)	\$ 0.0309	\$ 0.2994	\$ 0.2881	\$ 0.0113
	Bulk per Quart	\$ 1.1650	\$ 0.1288	\$ 0.0273	\$ (0.0521)	\$ 0.4620	\$ 1.7310	\$ 0.0609	\$ 1.7919	\$ (0.1410)	\$ 0.2466	\$ 1.8975	\$ 1.8138	\$ 0.0837

Footnote:

1, per O.G.O. A-958, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0045 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

RETAIL PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
	Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.7090	\$ (0.5886)	\$ 0.8789	\$ 0.1387	\$ 5.14	\$ 5.03	\$ 0.11
	1/2 GALLON	\$ 2.4538	\$ (0.3067)	\$ 0.4800	\$ 0.0729	\$ 2.70	\$ 2.64	\$ 0.06
	QUART	\$ 1.5176	\$ (0.1897)	\$ 0.3387	\$ 0.0462	\$ 1.71	\$ 1.68	\$ 0.03
	PINT	\$ 0.9487	\$ (0.1186)	\$ 0.3606	\$ 0.0330	\$ 1.22	\$ 1.21	\$ 0.01
	12 OUNCE	\$ 0.4676	\$ (0.0585)	\$ 0.2704	\$ 0.0189	\$ 0.70	\$ 0.69	\$ 0.01
	10 OUNCE	\$ 0.4187	\$ (0.0523)	\$ 0.2254	\$ 0.0164	\$ 0.61	\$ 0.60	\$ 0.01
	1/2 PINT	\$ 0.3609	\$ (0.0451)	\$ 0.1568	\$ 0.0131	\$ 0.49	\$ 0.48	\$ 0.01
	4 OUNCE	\$ 0.2154	\$ (0.0269)	\$ 0.0784	\$ 0.0074	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.2247	\$ (0.1531)	\$ 0.3387	\$ 0.0391	\$ 1.45	\$ 1.42	\$ 0.03
REDUCED FAT (2%) MILK	GALLON	\$ 4.4338	\$ (0.5542)	\$ 0.8789	\$ 0.1320	\$ 4.89	\$ 4.78	\$ 0.11
	1/2 GALLON	\$ 2.3162	\$ (0.2895)	\$ 0.4800	\$ 0.0696	\$ 2.58	\$ 2.52	\$ 0.06
	QUART	\$ 1.4489	\$ (0.1811)	\$ 0.3387	\$ 0.0446	\$ 1.65	\$ 1.62	\$ 0.03
	PINT	\$ 0.9142	\$ (0.1143)	\$ 0.3606	\$ 0.0322	\$ 1.19	\$ 1.18	\$ 0.01
	12 OUNCE	\$ 0.4418	\$ (0.0552)	\$ 0.2704	\$ 0.0182	\$ 0.68	\$ 0.67	\$ 0.01
	10 OUNCE	\$ 0.3972	\$ (0.0497)	\$ 0.2254	\$ 0.0159	\$ 0.59	\$ 0.58	\$ 0.01
	1/2 PINT	\$ 0.3437	\$ (0.0430)	\$ 0.1568	\$ 0.0127	\$ 0.47	\$ 0.46	\$ 0.01
	4 OUNCE	\$ 0.2068	\$ (0.0259)	\$ 0.0784	\$ 0.0072	\$ 0.27	\$ 0.26	\$ 0.01
	Bulk per Quart	\$ 1.1560	\$ (0.1445)	\$ 0.3387	\$ 0.0375	\$ 1.39	\$ 1.36	\$ 0.03
LOWFAT (1%) MILK	GALLON	\$ 4.2267	\$ (0.5283)	\$ 0.8789	\$ 0.1270	\$ 4.70	\$ 4.59	\$ 0.11
	1/2 GALLON	\$ 2.2128	\$ (0.2766)	\$ 0.4800	\$ 0.0670	\$ 2.48	\$ 2.43	\$ 0.05
	QUART	\$ 1.3971	\$ (0.1746)	\$ 0.3387	\$ 0.0433	\$ 1.60	\$ 1.57	\$ 0.03
	PINT	\$ 0.8883	\$ (0.1110)	\$ 0.3606	\$ 0.0316	\$ 1.17	\$ 1.15	\$ 0.02
	12 OUNCE	\$ 0.4223	\$ (0.0528)	\$ 0.2704	\$ 0.0178	\$ 0.66	\$ 0.65	\$ 0.01
	10 OUNCE	\$ 0.3810	\$ (0.0476)	\$ 0.2254	\$ 0.0155	\$ 0.57	\$ 0.57	\$ -
	1/2 PINT	\$ 0.3307	\$ (0.0413)	\$ 0.1568	\$ 0.0124	\$ 0.46	\$ 0.45	\$ 0.01
	4 OUNCE	\$ 0.2003	\$ (0.0250)	\$ 0.0784	\$ 0.0070	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1043	\$ (0.1380)	\$ 0.3387	\$ 0.0362	\$ 1.34	\$ 1.31	\$ 0.03
NONFAT (SKIM) MILK	GALLON	\$ 4.1331	\$ (0.5166)	\$ 0.8789	\$ 0.1247	\$ 4.62	\$ 4.50	\$ 0.12
	1/2 GALLON	\$ 2.1659	\$ (0.2707)	\$ 0.4800	\$ 0.0659	\$ 2.44	\$ 2.38	\$ 0.06
	QUART	\$ 1.3737	\$ (0.1717)	\$ 0.3387	\$ 0.0428	\$ 1.58	\$ 1.55	\$ 0.03
	PINT	\$ 0.8766	\$ (0.1096)	\$ 0.3606	\$ 0.0313	\$ 1.16	\$ 1.14	\$ 0.02
	12 OUNCE	\$ 0.4135	\$ (0.0517)	\$ 0.2704	\$ 0.0175	\$ 0.65	\$ 0.64	\$ 0.01
	10 OUNCE	\$ 0.3737	\$ (0.0467)	\$ 0.2254	\$ 0.0153	\$ 0.57	\$ 0.56	\$ 0.01
	1/2 PINT	\$ 0.3248	\$ (0.0406)	\$ 0.1568	\$ 0.0122	\$ 0.45	\$ 0.45	\$ -
	4 OUNCE	\$ 0.1974	\$ (0.0247)	\$ 0.0784	\$ 0.0070	\$ 0.26	\$ 0.25	\$ 0.01
	Bulk per Quart	\$ 1.0809	\$ (0.1351)	\$ 0.3387	\$ 0.0356	\$ 1.32	\$ 1.29	\$ 0.03

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

RETAIL PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A	B	C	D	E	F	G
		EX. 11				(A+B+C+D)		(E - F)
Container Size		Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 5.0024	\$ (0.6253)	\$ 0.8789	\$ 0.1458	\$ 5.40	\$ 5.27	\$ 0.13
	1/2 GALLON	\$ 2.6005	\$ (0.3251)	\$ 0.4800	\$ 0.0765	\$ 2.83	\$ 2.77	\$ 0.06
	QUART	\$ 1.5910	\$ (0.1989)	\$ 0.3387	\$ 0.0480	\$ 1.78	\$ 1.74	\$ 0.04
	PINT	\$ 0.9853	\$ (0.1232)	\$ 0.3606	\$ 0.0339	\$ 1.26	\$ 1.24	\$ 0.02
	12 OUNCE	\$ 0.4951	\$ (0.0619)	\$ 0.2704	\$ 0.0195	\$ 0.72	\$ 0.71	\$ 0.01
	10 OUNCE	\$ 0.4416	\$ (0.0552)	\$ 0.2254	\$ 0.0170	\$ 0.63	\$ 0.62	\$ 0.01
	1/2 PINT	\$ 0.3792	\$ (0.0474)	\$ 0.1568	\$ 0.0136	\$ 0.50	\$ 0.49	\$ 0.01
	4 OUNCE	\$ 0.2246	\$ (0.0281)	\$ 0.0784	\$ 0.0076	\$ 0.28	\$ 0.28	\$ -
	Bulk per Quart	\$ 1.2981	\$ (0.1623)	\$ 0.3387	\$ 0.0409	\$ 1.52	\$ 1.48	\$ 0.04
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.6877	\$ (0.5860)	\$ 0.8789	\$ 0.1382	\$ 5.12	\$ 5.03	\$ 0.09
	1/2 GALLON	\$ 2.4432	\$ (0.3054)	\$ 0.4800	\$ 0.0726	\$ 2.69	\$ 2.65	\$ 0.04
	QUART	\$ 1.5123	\$ (0.1890)	\$ 0.3387	\$ 0.0461	\$ 1.71	\$ 1.68	\$ 0.03
	PINT	\$ 0.9460	\$ (0.1183)	\$ 0.3606	\$ 0.0330	\$ 1.22	\$ 1.21	\$ 0.01
	12 OUNCE	\$ 0.4656	\$ (0.0582)	\$ 0.2704	\$ 0.0188	\$ 0.70	\$ 0.69	\$ 0.01
	10 OUNCE	\$ 0.4171	\$ (0.0521)	\$ 0.2254	\$ 0.0164	\$ 0.61	\$ 0.60	\$ 0.01
	1/2 PINT	\$ 0.3595	\$ (0.0449)	\$ 0.1568	\$ 0.0131	\$ 0.48	\$ 0.48	\$ -
	4 OUNCE	\$ 0.2148	\$ (0.0269)	\$ 0.0784	\$ 0.0074	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.2195	\$ (0.1524)	\$ 0.3387	\$ 0.0390	\$ 1.44	\$ 1.42	\$ 0.02
FLAVORED NONFAT MILK	GALLON	\$ 4.3440	\$ (0.5430)	\$ 0.8789	\$ 0.1299	\$ 4.81	\$ 4.70	\$ 0.11
	1/2 GALLON	\$ 2.2713	\$ (0.2839)	\$ 0.4800	\$ 0.0685	\$ 2.54	\$ 2.48	\$ 0.06
	QUART	\$ 1.4264	\$ (0.1783)	\$ 0.3387	\$ 0.0440	\$ 1.63	\$ 1.60	\$ 0.03
	PINT	\$ 0.9030	\$ (0.1129)	\$ 0.3606	\$ 0.0319	\$ 1.18	\$ 1.17	\$ 0.01
	12 OUNCE	\$ 0.4333	\$ (0.0542)	\$ 0.2704	\$ 0.0180	\$ 0.67	\$ 0.66	\$ 0.01
	10 OUNCE	\$ 0.3901	\$ (0.0488)	\$ 0.2254	\$ 0.0157	\$ 0.58	\$ 0.57	\$ 0.01
	1/2 PINT	\$ 0.3381	\$ (0.0423)	\$ 0.1568	\$ 0.0126	\$ 0.47	\$ 0.46	\$ 0.01
	4 OUNCE	\$ 0.2040	\$ (0.0255)	\$ 0.0784	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.1335	\$ (0.1417)	\$ 0.3387	\$ 0.0369	\$ 1.37	\$ 1.34	\$ 0.03
BUTTERMILK	GALLON	\$ 4.5310	\$ (0.5664)	\$ 0.8789	\$ 0.1344	\$ 4.98	\$ 4.95	\$ 0.03
	1/2 GALLON	\$ 2.3648	\$ (0.2956)	\$ 0.4800	\$ 0.0707	\$ 2.62	\$ 2.61	\$ 0.01
	QUART	\$ 1.4732	\$ (0.1842)	\$ 0.3387	\$ 0.0452	\$ 1.67	\$ 1.66	\$ 0.01
	PINT	\$ 0.9264	\$ (0.1158)	\$ 0.3606	\$ 0.0325	\$ 1.20	\$ 1.20	\$ -
	12 OUNCE	\$ 0.4509	\$ (0.0564)	\$ 0.2704	\$ 0.0185	\$ 0.68	\$ 0.68	\$ -
	10 OUNCE	\$ 0.4048	\$ (0.0506)	\$ 0.2254	\$ 0.0161	\$ 0.60	\$ 0.59	\$ 0.01
	1/2 PINT	\$ 0.3497	\$ (0.0437)	\$ 0.1568	\$ 0.0128	\$ 0.48	\$ 0.47	\$ 0.01
	4 OUNCE	\$ 0.2098	\$ (0.0262)	\$ 0.0784	\$ 0.0073	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.1803	\$ (0.1475)	\$ 0.3387	\$ 0.0381	\$ 1.41	\$ 1.40	\$ 0.01

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 6

RETAIL PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)	
Container Size	Proposed Wholesale Price	12.5% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 7.3999	\$ (0.9250)	\$ 0.8789	\$ 0.2041	\$ 7.56	\$ 7.26	\$ 0.30
	1/2 GALLON	\$ 3.7993	\$ (0.4749)	\$ 0.4800	\$ 0.1056	\$ 3.91	\$ 3.76	\$ 0.15
	QUART	\$ 2.1904	\$ (0.2738)	\$ 0.3387	\$ 0.0626	\$ 2.32	\$ 2.24	\$ 0.08
	PINT	\$ 1.2850	\$ (0.1606)	\$ 0.3606	\$ 0.0412	\$ 1.53	\$ 1.49	\$ 0.04
	12 OUNCE	\$ 0.7198	\$ (0.0900)	\$ 0.2704	\$ 0.0250	\$ 0.93	\$ 0.90	\$ 0.03
	10 OUNCE	\$ 0.6290	\$ (0.0786)	\$ 0.2254	\$ 0.0215	\$ 0.80	\$ 0.77	\$ 0.03
	1/2 PINT	\$ 0.5291	\$ (0.0661)	\$ 0.1568	\$ 0.0172	\$ 0.64	\$ 0.62	\$ 0.02
	4 OUNCE	\$ 0.2994	\$ (0.0374)	\$ 0.0784	\$ 0.0094	\$ 0.35	\$ 0.34	\$ 0.01
	Bulk per Quart	\$ 1.8975	\$ (0.2372)	\$ 0.3387	\$ 0.0555	\$ 2.05	\$ 1.98	\$ 0.07

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order) Reduced Fat (2%) Milk - GALLON (GAL) October 2025

		Cost per <u>Proposed Order</u>	Cost per <u>Existing Order</u>	Variance <u>per GAL</u>
BUTTERFAT TEST (%)		1.9148%	1.9172%	-0.0024%
RAW MILK Cost	per LB	\$ 0.2021	\$ 0.2022	\$ (0.0009)
INGREDIENT Cost	per LB	\$ 0.0002	\$ 0.0002	\$ -
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ 0.0059	\$ 0.0049	\$ 0.0086
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TOTAL MILK Cost	per LB	\$ 0.2082	\$ 0.2073	
	<i>Lbs per GAL</i>	8.62	8.62	
TOTAL MILK Cost	per GAL	\$ 1.7947	\$ 1.7869	\$ 0.0078
CONTAINER Cost	per UNIT	\$ 0.2791	\$ 0.2662	\$ 0.0129
COST UPDATE Adjustment	per POINT	\$ 0.0231	\$ 0.0116	\$ 0.0460
DIESEL Adjustment	per POINT	\$ (0.0008)	\$ (0.0043)	\$ 0.0140
HEATING Adjustment	per POINT	\$ 0.0005	\$ 0.0003	\$ 0.0008
DISC EFFECT Adjustment	per POINT	\$ 0.0045	\$ 0.0045	\$ -
		-----	-----	-----
TOTAL Adjustments	per POINT	\$ 0.0273	\$ 0.0121	
	<i>POINTS per GAL</i>	4	4	
TOTAL Adjustments	per GAL	\$ 0.1092	\$ 0.0484	\$ 0.0608
CONTAINER EFFICIENCY Adjustment	per GAL	\$ (0.1560)	\$ (0.1500)	\$ (0.0060)
PROCESSING Cost	per GAL	\$ 1.8480	\$ 1.8036	\$ 0.0444
AVERAGE DELIVERED Cost	per GAL	\$ 3.8750	\$ 3.7551	
PROFIT @	3.40%	\$ 0.1364	\$ 0.1322	\$ 0.0042
PRICE with PROFIT	per GAL	\$ 4.0114	\$ 3.8873	
Less: AVERAGE DELIVERY	per GAL	\$ (0.5640)	\$ (0.5640)	\$ -
Plus: HIGH COST DELIVERY	per GAL	\$ 0.9864	\$ 0.9864	\$ -
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WHOLESALE PRICE	per GAL	\$ 4.4338	\$ 4.3097	\$ 0.1241
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 6

Comparison of Wholesale Price (Proposed Order versus Existing Order) Flavored Reduced Fat Milk - 1/2 PINT (HP) October 2025

		Cost per Proposed Order	Cost per Existing Order	Variance per HP
BUTTERFAT TEST (%)		1.2382%	1.1994%	0.0388%
RAW MILK Cost	per LB	\$ 0.1866	\$ 0.1857	\$ 0.0004
INGREDIENT Cost	per LB	\$ 0.0625	\$ 0.0668	\$ (0.0022)
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ 0.0059	\$ 0.0049	\$ 0.0005
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TOTAL MILK Cost	per LB	\$ 0.2550	\$ 0.2574	
	<i>LBs per HP</i>	0.5	0.5	
TOTAL MILK Cost	per HP	\$ 0.1275	\$ 0.1287	\$ (0.0012)
CONTAINER Cost	per UNIT	\$ 0.0429	\$ 0.0427	\$ 0.0002
COST UPDATE Adjustment	per POINT	\$ 0.0231	\$ 0.0116	\$ 0.0029
DIESEL Adjustment	per POINT	\$ (0.0008)	\$ (0.0043)	\$ 0.0009
HEATING Adjustment	per POINT	\$ 0.0005	\$ 0.0003	\$ 0.0001
DISC EFFECT Adjustment	per POINT	\$ 0.0045	\$ 0.0045	\$ -
		-----	-----	-----
TOTAL Adjustments		\$ 0.0273	\$ 0.0121	
	<i>POINTS per HP</i>	0.25	0.25	
TOTAL Adjustments	per HP	\$ 0.0068	\$ 0.0030	\$ 0.0038
CONTAINER EFFICIENCY Adjustment	per HP	\$ 0.0291	\$ 0.0281	\$ 0.0010
PROCESSING Cost	per HP	\$ 0.1155	\$ 0.1127	\$ 0.0028
AVERAGE DELIVERED Cost	per HP	\$ 0.3218	\$ 0.3152	
PROFIT @	3.40%	\$ 0.0113	\$ 0.0111	\$ 0.0002
PRICE with PROFIT	per HP	\$ 0.3331	\$ 0.3263	
Less: AVERAGE DELIVERY	per HP	\$ (0.0353)	\$ (0.0353)	\$ -
Plus: HIGH COST DELIVERY	per HP	\$ 0.0617	\$ 0.0617	\$ -
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WHOLESALE PRICE	per HP	\$ 0.3595	\$ 0.3527	\$ 0.0068
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>