STAFF EXHIBIT 1

Pennsylvania Milk Board
SALES INTO PMB AREA 5 BY TYPE OF MILK
Year 2025 Data

Item (1)	All Dealers Selling into Area 5 (%)	Area 5 CRH Cross-section Dealers (2) Selling into Area 5 (%)
Standard Milk	25.89	45.17
Reduced Fat 2%	32.29	35.25
Lowfat Milk 1%	10.41	8.70
Flavored Reduced Fat	6.87	3.60
Flavored Milk	6.51	2.55
TOTALS	**81.97**	**95.27**

Footnotes:

1.) Top 5 selling controlled milk products for Area 5 based on Year 2025 sales.

2.) Area 5 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Schneiders Dairy, Inc.
- Turner Dairy Farms, Inc.
- United Dairy –Fikes (Uniontown location)
- United Dairy, Inc. (Martins Ferry location)

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2025 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	$ 3,208,418	130,867,287	$ 0.0245
Standardization & Pasteurization	$ 5,851,297	132,248,038	$ 0.0442
Bottling	$ 10,554,510	142,992,937	$ 0.0738
Cold Room	$ 11,875,931	159,229,288	$ 0.0746
Delivery	$ 30,462,238	152,963,753	$ 0.1991
Selling	$ 5,334,427	163,305,811	$ 0.0327

Total Cost per Point **$ 0.4489**

STAFF EXHIBIT 3

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

CONTAINER COSTS
YEAR 2025 UNITS (@ APRIL 2026 COSTS)

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2026) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON - Plastic	Blow Molded	$ 2,627,037	10,006,021	$ 0.2626			
GALLON - Plastic	Purchased	$ 1,321,157	3,226,025	$ 0.4095			
GALLON - Combined		$ 3,948,194	13,232,046	$ 0.2984	$ 0.3166	1.89%	**$ 0.3226**
1/2 GALLON - Plastic	Blow Molded	$ 1,269,636	7,389,633	$ 0.1718			
1/2 GALLON - Plastic	Purchased	$ 1,920,816	7,123,597	$ 0.2696			
1/2 GALLON - Combined		$ 3,190,452	14,513,230	$ 0.2198	$ 0.2344	1.69%	**$ 0.2384**
QUART - Plastic	Purchased	$ 886,167	4,528,380	$ 0.1957			
QUART - Paper	Purchased	$ 12,481	90,834	$ 0.1374			
QUART - Combined		$ 898,648	4,619,214	$ 0.1945	$ 0.2187	1.57%	**$ 0.2221**
PINT - Plastic	Purchased	$ 940,702	5,015,020	$ 0.1876			
PINT - Paper	Purchased	$ 4,708	55,279	$ 0.0852			
PINT - Combined		$ 945,410	5,070,299	$ 0.1865	$ 0.1861	1.62%	**$ 0.1891**
12 Ounce	Purchased	$ 9,034	44,438	$ 0.2033	$ 0.2033		$ 0.2033
10 Ounce [1]	Purchased			$ 0.0544	$ 0.0544		$ 0.0544
1/2 PINT - Plastic	Purchased	$ 2,105,385	23,195,261	$ 0.0908	$ 0.1114	0.92%	**$ 0.1124**
1/2 PINT - Paper	Purchased	$ 1,747,768	51,392,370	$ 0.0340	$ 0.0521	0.85%	**$ 0.0525**
4 Ounce	Purchased	$ 116,344	3,495,940	$ 0.0333	$ 0.0333	1.53%	**$ 0.0338**
Bulk Per Quart	Purchased	$ 103,776	548,382	$ 0.1892	$ 0.1892	1.30%	**$ 0.1917**

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2025. The cost per unit presented is per a prior year.

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2025 POUNDS (@ APRIL 2026 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	$ 2,986	62,913,863	$ -
Reduced Fat (2%) Milk	$ 15,992	80,923,714	$ 0.0002
Low Fat (1%) Milk	$ 5,626	26,098,424	$ 0.0002
Non Fat (Skim) Milk	$ 5,465	12,416,125	$ 0.0004
Flavored Milk	$ 1,057,973	14,715,700	$ 0.0719
Flavored Reduced Fat Milk	$ 1,350,882	18,422,784	$ 0.0733
Flavored NONFAT Milk	$ 496,348	10,441,418	$ 0.0475
Buttermilk	$ 125,609	2,306,516	$ 0.0545
Egg Nog	$ 293,824	693,740	$ 0.4235

STAFF EXHIBIT 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2025 DATA

	Cost/(Revenue) Factor	A Product Pounds	B Butterfat Pounds	C Revenue	D Costs	E Additional Processing Costs	F - (C - D - E) Net Cost or (Profit)/Loss	G Weighted Cost or (Profit)/Loss
1	**Shrinkage**	23,485,677	1,287,588	n/a	$ 5,425,582	n/a	$ 5,425,582	$ 1,891,973
2	**Bulk MILK - diverted**	93,305,591	3,783,276	$ 19,201,136	$ 18,796,869	n/a	$ (404,267)	$ (409,771)
3	**Bulk MILK - transferred**	7,071,605	80,833	$ 2,244,253	$ 883,347	$ 174,739	$ (1,186,167)	$ (327,367)
4	**Bulk MILK - TOTAL** (*Row 2 + Row 3*)	100,377,196	3,864,109	$ 21,445,389	$ 19,680,216	$ 174,739	$ (1,590,434)	$ (737,138)
5	**Bulk CREAM - transferred**	37,802,324	15,413,194	$ 45,190,218	$ 39,383,281	$ 1,533,739	$ (4,273,198)	$ (2,152,880)

	Cost/(Revenue) Factor	H Weighted Costs	I Weighted Pounds	J (H ÷ I) Weighted Cost per Pound
6	**Shrinkage** (*Row 1*)	$ 1,891,973		
7	**Bulk MILK (Profit)/Loss** (*Row 4*)	$ (737,138)		
8	**Bulk CREAM (Profit)/Loss** (*Row 5*)	$ (2,152,880)		
9	**Total**	$ (998,045)	246,031,816	**$ (0.0041)**

STAFF SURREBUTTAL EXHIBIT 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

MILK COSTS BEFORE PACKAGING
OCTOBER 2026 MILK PRICES

	Class I
Skim Rate	$ 18.69
Butterfat Rate	$ 1.5481

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B X BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Percentage	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard Milk	62,913,863	2,044,638	3.2499%	60,869,225	$ 3,165,304	$ 11,376,458	$ 14,541,762	$ 0.2311	$ -	$ (0.0041)	**$ 0.2270**
Reduced Fat (2%) Milk	80,923,714	1,541,775	1.9052%	79,381,939	$ 2,386,822	$ 14,836,484	$ 17,223,306	$ 0.2128	$ 0.0002	$ (0.0041)	**$ 0.2089**
Low Fat (1%) Milk	26,098,424	233,527	0.8948%	25,864,897	$ 361,523	$ 4,834,149	$ 5,195,672	$ 0.1991	$ 0.0002	$ (0.0041)	**$ 0.1952**
Non Fat (Skim) Milk	12,416,125	15,805	0.1273%	12,400,320	$ 24,468	$ 2,317,620	$ 2,342,088	$ 0.1886	$ 0.0004	$ (0.0041)	**$ 0.1849**
Flavored Milk	14,715,700	501,853	3.4103%	14,213,847	$ 776,919	$ 2,656,568	$ 3,433,487	$ 0.2333	$ 0.0719	$ (0.0041)	**$ 0.3011**
Flavored Reduced Fat Milk	18,422,784	181,320	0.9842%	18,241,464	$ 280,701	$ 3,409,330	$ 3,690,031	$ 0.2003	$ 0.0733	$ (0.0041)	**$ 0.2695**
Flavored NONFAT Milk	10,441,418	29,942	0.2868%	10,411,476	$ 46,353	$ 1,945,905	$ 1,992,258	$ 0.1908	$ 0.0475	$ (0.0041)	**$ 0.2342**
Buttermilk	2,306,516	59,042	2.5598%	2,247,474	$ 91,403	$ 420,053	$ 511,456	$ 0.2217	$ 0.0545	$ (0.0041)	**$ 0.2721**
Egg Nog	693,740	45,910	6.6178%	647,830	$ 71,073	$ 121,079	$ 192,152	$ 0.2770	$ 0.4235	$ (0.0041)	**$ 0.6964**

AREA 5

STAFF EXHIBIT 7

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

COST UPDATE ADJUSTMENT
1st HALF COMPARISON (Year 2026 vs.Year 2025)

	A	B	C	D	E	F	G
					(A ÷ C)	(B ÷ D)	(E - F)
	1st HALF EXPENSES		1st HALF POINTS		1st HALF COST/POINTS		INCREASE
	2026	2025	2026	2025	2026	2025	(DECREASE)
WEIGHTED LABOR COSTS	$ 21,014,647	$ 20,418,019	71,823,261	72,427,356	$ 0.2926	$ 0.2819	$ 0.0107
WEIGHTED UTILITY COSTS	$ 1,587,653	$ 1,455,672	71,823,261	72,427,356	$ 0.0221	$ 0.0201	$ 0.0020
WEIGHTED INSURANCE COSTS	$ 789,467	$ 873,746	71,823,261	72,427,356	$ 0.0110	$ 0.0121	$ (0.0011)

COST UPDATE ADJUSTMENT per BOTTLING POINT **$ 0.0116**

AREA 5

STAFF EXHIBIT 8

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

Diesel Fuel Costs Adjustment
Update of Diesel Fuel Costs from YEAR 2025 to AUGUST 2026

1. Weighted Diesel Fuel Costs - YEAR 2025	$	2,702,183
2. Average On-Highway Diesel Price per Gallon - YEAR 2025 (1)	$	3.901
3. On-Highway Diesel Price per Gallon - AUGUST 2026 (1)	$	5.690
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		45.86%
5. Presumed Diesel Fuel Costs - AUGUST 2026 ((Line 1 X Line 4) + Line 1)	$	3,941,404
6. Change in Diesel Fuel Costs from YEAR 2025 to AUGUST 2026 (Line 5 - Line 1)	$	1,239,221
7. Weighted Delivery Points - YEAR 2025		152,963,753
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	**$**	**0.0081**

Footnote:
1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

AREA 5

STAFF EXHIBIT 9

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2025 to JUNE 2026

1. Weighted Heating Fuel Costs - YEAR 2025	$	372,674
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2025 (1)	$	11.06
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2026 (1)	$	12.72
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		15.01%
5. Presumed Heating Fuel Costs - JUNE 2026 ((Line 1 X Line 4) + Line 1)	$	428,612
6. Change in Heating Fuel Costs from YEAR 2025 to JUNE 2026 (Line 5 - Line 1)	$	55,938
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2025		132,248,038
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	**$**	**0.0004**

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
   web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5
YEAR 2025 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	*(B) x (E)*
Container Size	**Area 5 Container Sales (Units)**	**Adjustment per UNIT**			**Dollar Effect**
		Bottling	**Cold Room & Delivery**	**Total**	
GALLON	13,232,046	$ (0.11755)	$ (0.03509)	**$ (0.1526)**	$ (2,019,210)
1/2 GALLON	14,513,230	$ (0.02374)	$ (0.07769)	**$ (0.1014)**	$ (1,471,642)
QUART	4,619,214	$ 0.09479	$ 0.07592	**$ 0.1707**	$ 788,500
PINT	5,070,299	$ 0.03496	$ 0.07013	**$ 0.1051**	$ 532,888
12 OUNCE	44,438	$ 0.04525	$ 0.04583	**$ 0.0911**	$ 4,048
10 OUNCE	-	$ -	$ -	**$ -**	$ -
1/2 PINT	74,587,631	$ 0.01438	$ 0.01156	**$ 0.0259**	$ 1,931,820
4 OUNCE	3,495,940	$ 0.01851	$ 0.02184	**$ 0.0404**	$ 141,236
Bulk per Quart	548,382	$ 0.26493	$ (0.10044)	**$ 0.1645**	$ 90,209
					$ (2,151)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

STAFF SURREBUTTAL EXHIBIT 11

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Dealer Profit 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 1.9522	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 4.0034	$ 0.1452	$ 4.1486	$ (0.5220)	$ 0.9748	$ 4.6014	$ 4.5734	$ 0.0280
	1/2 GALLON	$ 0.9761	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 2.0537	$ 0.0745	$ 2.1282	$ (0.2610)	$ 0.4874	$ 2.3546	$ 2.3429	$ 0.0117
	QUART	$ 0.4881	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.3512	$ 0.0490	$ 1.4002	$ (0.1305)	$ 0.2437	$ 1.5134	$ 1.4988	$ 0.0146
	PINT	$ 0.2440	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.7734	$ 0.0281	$ 0.8015	$ (0.0653)	$ 0.1219	$ 0.8581	$ 0.8547	$ 0.0034
	12 OUNCE	$ 0.1830	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6537	$ 0.0237	$ 0.6774	$ (0.0489)	$ 0.0914	$ 0.7199	$ 0.7024	$ 0.0175
	10 OUNCE	$ 0.1525	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3539	$ 0.0128	$ 0.3667	$ (0.0435)	$ 0.0812	$ 0.4044	$ 0.4027	$ 0.0017
	1/2 PINT	$ 0.1220	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.3180	$ 0.0115	$ 0.3295	$ (0.0326)	$ 0.0609	$ 0.3578	$ 0.3535	$ 0.0043
	4 OUNCE	$ 0.0610	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.1940	$ 0.0070	$ 0.2010	$ (0.0163)	$ 0.0305	$ 0.2152	$ 0.2094	$ 0.0058
	Bulk per Quart	$ 0.4881	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.3146	$ 0.0477	$ 1.3623	$ (0.1305)	$ 0.2437	$ 1.4755	$ 1.4893	$ (0.0138)
REDUCED FAT (2%) MILK	**GALLON**	**$ 1.8007**	**$ 0.3226**	**$ 0.0856**	**$ (0.1526)**	**$ 1.7956**	**$ 3.8519**	**$ 0.1397**	**$ 3.9916**	**$ (0.5220)**	**$ 0.9748**	**$ 4.4444**	**$ 4.4165**	**$ 0.0279**
	1/2 GALLON	$ 0.9004	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 1.9780	$ 0.0717	$ 2.0497	$ (0.2610)	$ 0.4874	$ 2.2761	$ 2.2643	$ 0.0118
	QUART	$ 0.4502	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.3133	$ 0.0476	$ 1.3609	$ (0.1305)	$ 0.2437	$ 1.4741	$ 1.4596	$ 0.0145
	PINT	$ 0.2251	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.7545	$ 0.0274	$ 0.7819	$ (0.0653)	$ 0.1219	$ 0.8385	$ 0.8351	$ 0.0034
	12 OUNCE	$ 0.1688	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6395	$ 0.0232	$ 0.6627	$ (0.0489)	$ 0.0914	$ 0.7052	$ 0.6877	$ 0.0175
	10 OUNCE	$ 0.1407	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3421	$ 0.0124	$ 0.3545	$ (0.0435)	$ 0.0812	$ 0.3922	$ 0.3904	$ 0.0018
	1/2 PINT	$ 0.1125	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.3085	$ 0.0112	$ 0.3197	$ (0.0326)	$ 0.0609	$ 0.3480	$ 0.3436	$ 0.0044
	4 OUNCE	$ 0.0563	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.1893	$ 0.0069	$ 0.1962	$ (0.0163)	$ 0.0305	$ 0.2104	$ 0.2045	$ 0.0059
	Bulk per Quart	$ 0.4502	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.2767	$ 0.0463	$ 1.3230	$ (0.1305)	$ 0.2437	$ 1.4362	$ 1.4501	$ (0.0139)
LOW FAT (1%) MILK	GALLON	$ 1.6826	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 3.7338	$ 0.1354	$ 3.8692	$ (0.5220)	$ 0.9748	$ 4.3220	$ 4.2950	$ 0.0270
	1/2 GALLON	$ 0.8413	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 1.9189	$ 0.0696	$ 1.9885	$ (0.2610)	$ 0.4874	$ 2.2149	$ 2.2036	$ 0.0113
	QUART	$ 0.4207	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.2838	$ 0.0466	$ 1.3304	$ (0.1305)	$ 0.2437	$ 1.4436	$ 1.4293	$ 0.0143
	PINT	$ 0.2103	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.7397	$ 0.0268	$ 0.7665	$ (0.0653)	$ 0.1219	$ 0.8231	$ 0.8199	$ 0.0032
	12 OUNCE	$ 0.1577	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6284	$ 0.0228	$ 0.6512	$ (0.0489)	$ 0.0914	$ 0.6937	$ 0.6763	$ 0.0174
	10 OUNCE	$ 0.1315	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3329	$ 0.0121	$ 0.3450	$ (0.0435)	$ 0.0812	$ 0.3827	$ 0.3809	$ 0.0018
	1/2 PINT	$ 0.1052	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.3012	$ 0.0109	$ 0.3121	$ (0.0326)	$ 0.0609	$ 0.3404	$ 0.3361	$ 0.0043
	4 OUNCE	$ 0.0526	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.1856	$ 0.0067	$ 0.1923	$ (0.0163)	$ 0.0305	$ 0.2065	$ 0.2007	$ 0.0058
	Bulk per Quart	$ 0.4207	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.2472	$ 0.0452	$ 1.2924	$ (0.1305)	$ 0.2437	$ 1.4056	$ 1.4197	$ (0.0141)
NON FAT (SKIM) MILK	GALLON	$ 1.5957	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 3.6469	$ 0.1323	$ 3.7792	$ (0.5220)	$ 0.9748	$ 4.2320	$ 4.2032	$ 0.0288
	1/2 GALLON	$ 0.7978	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 1.8754	$ 0.0680	$ 1.9434	$ (0.2610)	$ 0.4874	$ 2.1698	$ 2.1577	$ 0.0121
	QUART	$ 0.3989	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.2620	$ 0.0458	$ 1.3078	$ (0.1305)	$ 0.2437	$ 1.4210	$ 1.4063	$ 0.0147
	PINT	$ 0.1995	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.7289	$ 0.0264	$ 0.7553	$ (0.0653)	$ 0.1219	$ 0.8119	$ 0.8084	$ 0.0035
	12 OUNCE	$ 0.1496	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6203	$ 0.0225	$ 0.6428	$ (0.0489)	$ 0.0914	$ 0.6853	$ 0.6677	$ 0.0176
	10 OUNCE	$ 0.1247	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3261	$ 0.0118	$ 0.3379	$ (0.0435)	$ 0.0812	$ 0.3756	$ 0.3738	$ 0.0018
	1/2 PINT	$ 0.0997	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.2957	$ 0.0107	$ 0.3064	$ (0.0326)	$ 0.0609	$ 0.3347	$ 0.3303	$ 0.0044
	4 OUNCE	$ 0.0499	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.1829	$ 0.0066	$ 0.1895	$ (0.0163)	$ 0.0305	$ 0.2037	$ 0.1978	$ 0.0059
	Bulk per Quart	$ 0.3989	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.2254	$ 0.0444	$ 1.2698	$ (0.1305)	$ 0.2437	$ 1.3830	$ 1.3967	$ (0.0137)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0030 per quart equivalent.

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

STAFF SURREBUTTAL EXHIBIT 11

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Dealer Profit 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
FLAVORED MILK	GALLON	$ 2.4088	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 4.4600	$ 0.1618	$ 4.6218	$ (0.5220)	$ 0.9748	$ 5.0746	$ 5.0069	$ 0.0677
	1/2 GALLON	$ 1.2044	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 2.2820	$ 0.0828	$ 2.3648	$ (0.2610)	$ 0.4874	$ 2.5912	$ 2.5596	$ 0.0316
	QUART	$ 0.6022	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.4653	$ 0.0531	$ 1.5184	$ (0.1305)	$ 0.2437	$ 1.6316	$ 1.6072	$ 0.0244
	PINT	$ 0.3011	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.8305	$ 0.0301	$ 0.8606	$ (0.0653)	$ 0.1219	$ 0.9172	$ 0.9089	$ 0.0083
	12 OUNCE	$ 0.2258	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6965	$ 0.0253	$ 0.7218	$ (0.0489)	$ 0.0914	$ 0.7643	$ 0.7431	$ 0.0212
	10 OUNCE	$ 0.1882	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3896	$ 0.0141	$ 0.4037	$ (0.0435)	$ 0.0812	$ 0.4414	$ 0.4366	$ 0.0048
	1/2 PINT	$ 0.1506	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.3466	$ 0.0126	$ 0.3592	$ (0.0326)	$ 0.0609	$ 0.3875	$ 0.3805	$ 0.0070
	4 OUNCE	$ 0.0753	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.2083	$ 0.0076	$ 0.2159	$ (0.0163)	$ 0.0305	$ 0.2301	$ 0.2230	$ 0.0071
	Bulk per Quart	$ 0.6022	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.4287	$ 0.0518	$ 1.4805	$ (0.1305)	$ 0.2437	$ 1.5937	$ 1.5977	$ (0.0040)
FLAVORED REDUCED FAT MILK	GALLON	$ 2.1560	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 4.2072	$ 0.1526	$ 4.3598	$ (0.5220)	$ 0.9748	$ 4.8126	$ 4.6388	$ 0.1738
	1/2 GALLON	$ 1.0780	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 2.1556	$ 0.0782	$ 2.2338	$ (0.2610)	$ 0.4874	$ 2.4602	$ 2.3755	$ 0.0847
	QUART	$ 0.5390	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.4021	$ 0.0509	$ 1.4530	$ (0.1305)	$ 0.2437	$ 1.5662	$ 1.5152	$ 0.0510
	PINT	$ 0.2695	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.7989	$ 0.0290	$ 0.8279	$ (0.0653)	$ 0.1219	$ 0.8845	$ 0.8629	$ 0.0216
	12 OUNCE	$ 0.2021	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6728	$ 0.0244	$ 0.6972	$ (0.0489)	$ 0.0914	$ 0.7397	$ 0.7086	$ 0.0311
	10 OUNCE	$ 0.1684	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3698	$ 0.0134	$ 0.3832	$ (0.0435)	$ 0.0812	$ 0.4209	$ 0.4078	$ 0.0131
	1/2 PINT	**$ 0.1348**	**$ 0.0525**	**$ 0.0054**	**$ 0.0259**	**$ 0.1122**	**$ 0.3308**	**$ 0.0120**	**$ 0.3428**	**$ (0.0326)**	**$ 0.0609**	**$ 0.3711**	**$ 0.3575**	**$ 0.0136**
	4 OUNCE	$ 0.0674	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.2004	$ 0.0073	$ 0.2077	$ (0.0163)	$ 0.0305	$ 0.2219	$ 0.2115	$ 0.0104
	Bulk per Quart	$ 0.5390	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.3655	$ 0.0495	$ 1.4150	$ (0.1305)	$ 0.2437	$ 1.5282	$ 1.5056	$ 0.0226
FLAVORED NONFAT MILK	GALLON	$ 1.8736	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 3.9248	$ 0.1424	$ 4.0672	$ (0.5220)	$ 0.9748	$ 4.5200	$ 4.4838	$ 0.0362
	1/2 GALLON	$ 0.9368	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 2.0144	$ 0.0731	$ 2.0875	$ (0.2610)	$ 0.4874	$ 2.3139	$ 2.2980	$ 0.0159
	QUART	$ 0.4684	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.3315	$ 0.0483	$ 1.3798	$ (0.1305)	$ 0.2437	$ 1.4930	$ 1.4764	$ 0.0166
	PINT	$ 0.2342	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.7636	$ 0.0277	$ 0.7913	$ (0.0653)	$ 0.1219	$ 0.8479	$ 0.8435	$ 0.0044
	12 OUNCE	$ 0.1757	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6464	$ 0.0234	$ 0.6698	$ (0.0489)	$ 0.0914	$ 0.7123	$ 0.6940	$ 0.0183
	10 OUNCE	$ 0.1464	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3478	$ 0.0126	$ 0.3604	$ (0.0435)	$ 0.0812	$ 0.3981	$ 0.3956	$ 0.0025
	1/2 PINT	$ 0.1171	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.3131	$ 0.0114	$ 0.3245	$ (0.0326)	$ 0.0609	$ 0.3528	$ 0.3479	$ 0.0049
	4 OUNCE	$ 0.0586	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.1916	$ 0.0069	$ 0.1985	$ (0.0163)	$ 0.0305	$ 0.2127	$ 0.2066	$ 0.0061
	Bulk per Quart	$ 0.4684	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.2949	$ 0.0470	$ 1.3419	$ (0.1305)	$ 0.2437	$ 1.4551	$ 1.4669	$ (0.0118)
BUTTERMILK	GALLON	$ 2.3455	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 4.3967	$ 0.1595	$ 4.5562	$ (0.5220)	$ 0.9748	$ 5.0090	$ 4.8846	$ 0.1244
	1/2 GALLON	$ 1.1728	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 2.2504	$ 0.0816	$ 2.3320	$ (0.2610)	$ 0.4874	$ 2.5584	$ 2.4984	$ 0.0600
	QUART	$ 0.5864	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 1.4495	$ 0.0526	$ 1.5021	$ (0.1305)	$ 0.2437	$ 1.6153	$ 1.5766	$ 0.0387
	PINT	$ 0.2932	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 0.8226	$ 0.0298	$ 0.8524	$ (0.0653)	$ 0.1219	$ 0.9090	$ 0.8936	$ 0.0154
	12 OUNCE	$ 0.2199	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.6906	$ 0.0250	$ 0.7156	$ (0.0489)	$ 0.0914	$ 0.7581	$ 0.7316	$ 0.0265
	10 OUNCE	$ 0.1832	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.3846	$ 0.0139	$ 0.3985	$ (0.0435)	$ 0.0812	$ 0.4362	$ 0.4270	$ 0.0092
	1/2 PINT	$ 0.1466	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.3426	$ 0.0124	$ 0.3550	$ (0.0326)	$ 0.0609	$ 0.3833	$ 0.3729	$ 0.0104
	4 OUNCE	$ 0.0733	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.2063	$ 0.0075	$ 0.2138	$ (0.0163)	$ 0.0305	$ 0.2280	$ 0.2192	$ 0.0088
	Bulk per Quart	$ 0.5864	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 1.4129	$ 0.0512	$ 1.4641	$ (0.1305)	$ 0.2437	$ 1.5773	$ 1.5671	$ 0.0102

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0030 per quart equivalent.

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

STAFF SURREBUTTAL EXHIBIT 11

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Dealer Profit 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
EGG NOG	GALLON	$ 5.5712	$ 0.3226	$ 0.0856	$ (0.1526)	$ 1.7956	$ 7.6224	$ 0.2765	$ 7.8989	$ (0.5220)	$ 0.9748	$ 8.3517	$ 7.3008	$ 1.0509
	1/2 GALLON	$ 2.7856	$ 0.2384	$ 0.0428	$ (0.1014)	$ 0.8978	$ 3.8632	$ 0.1401	$ 4.0033	$ (0.2610)	$ 0.4874	$ 4.2297	$ 3.7065	$ 0.5232
	QUART	$ 1.3928	$ 0.2221	$ 0.0214	$ 0.1707	$ 0.4489	$ 2.2559	$ 0.0818	$ 2.3377	$ (0.1305)	$ 0.2437	$ 2.4509	$ 2.1807	$ 0.2702
	PINT	$ 0.6964	$ 0.1891	$ 0.0107	$ 0.1051	$ 0.2245	$ 1.2258	$ 0.0445	$ 1.2703	$ (0.0653)	$ 0.1219	$ 1.3269	$ 1.1957	$ 0.1312
	12 OUNCE	$ 0.5223	$ 0.2033	$ 0.0080	$ 0.0911	$ 0.1683	$ 0.9930	$ 0.0360	$ 1.0290	$ (0.0489)	$ 0.0914	$ 1.0715	$ 0.9581	$ 0.1134
	10 OUNCE	$ 0.4353	$ 0.0544	$ 0.0067	$ -	$ 0.1403	$ 0.6367	$ 0.0231	$ 0.6598	$ (0.0435)	$ 0.0812	$ 0.6975	$ 0.6157	$ 0.0818
	1/2 PINT	$ 0.3482	$ 0.0525	$ 0.0054	$ 0.0259	$ 0.1122	$ 0.5442	$ 0.0197	$ 0.5639	$ (0.0326)	$ 0.0609	$ 0.5922	$ 0.5239	$ 0.0683
	4 OUNCE	$ 0.1741	$ 0.0338	$ 0.0027	$ 0.0404	$ 0.0561	$ 0.3071	$ 0.0111	$ 0.3182	$ (0.0163)	$ 0.0305	$ 0.3324	$ 0.2946	$ 0.0378
	Bulk per Quart	$ 1.3928	$ 0.1917	$ 0.0214	$ 0.1645	$ 0.4489	$ 2.2193	$ 0.0805	$ 2.2998	$ (0.1305)	$ 0.2437	$ 2.4130	$ 2.1711	$ 0.2419

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0030 per quart equivalent.

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

STAFF SURREBUTTAL EXHIBIT 12

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B 12.0% Deepest Discount	C In-Store Handling	D 2.7% Store Profit	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 4.6014	$ (0.5522)	$ 0.7501	$ 0.1332	$ 4.93	$ 4.91	$ 0.02
	1/2 GALLON	$ 2.3546	$ (0.2826)	$ 0.4932	$ 0.0712	$ 2.64	$ 2.63	$ 0.01
	QUART	$ 1.5134	$ (0.1816)	$ 0.2818	$ 0.0448	$ 1.66	$ 1.65	$ 0.01
	PINT	$ 0.8581	$ (0.1030)	$ 0.2289	$ 0.0273	$ 1.01	$ 1.01	$ -
	12 OUNCE	$ 0.7199	$ (0.0864)	$ 0.1717	$ 0.0223	$ 0.83	$ 0.81	$ 0.02
	10 OUNCE	$ 0.4044	$ (0.0485)	$ 0.1430	$ 0.0138	$ 0.51	$ 0.51	$ -
	1/2 PINT	$ 0.3578	$ (0.0429)	$ 0.1687	$ 0.0134	$ 0.50	$ 0.49	$ 0.01
	4 OUNCE	$ 0.2152	$ (0.0258)	$ 0.0844	$ 0.0076	$ 0.28	$ 0.28	$ -
	Bulk per Quart	$ 1.4755	$ (0.1771)	$ 0.2818	$ 0.0438	$ 1.62	$ 1.64	$ (0.02)
REDUCED FAT (2%) MILK	GALLON	$ 4.4444	$ (0.5333)	$ 0.7501	$ 0.1293	$ 4.79	$ 4.77	$ 0.02
	1/2 GALLON	$ 2.2761	$ (0.2731)	$ 0.4932	$ 0.0693	$ 2.57	$ 2.55	$ 0.02
	QUART	$ 1.4741	$ (0.1769)	$ 0.2818	$ 0.0438	$ 1.62	$ 1.61	$ 0.01
	PINT	$ 0.8385	$ (0.1006)	$ 0.2289	$ 0.0268	$ 0.99	$ 0.99	$ -
	12 OUNCE	$ 0.7052	$ (0.0846)	$ 0.1717	$ 0.0220	$ 0.81	$ 0.80	$ 0.01
	10 OUNCE	$ 0.3922	$ (0.0471)	$ 0.1430	$ 0.0135	$ 0.50	$ 0.50	$ -
	1/2 PINT	$ 0.3480	$ (0.0418)	$ 0.1687	$ 0.0132	$ 0.49	$ 0.48	$ 0.01
	4 OUNCE	$ 0.2104	$ (0.0252)	$ 0.0844	$ 0.0075	$ 0.28	$ 0.27	$ 0.01
	Bulk per Quart	$ 1.4362	$ (0.1723)	$ 0.2818	$ 0.0429	$ 1.59	$ 1.60	$ (0.01)
LOWFAT (1%) MILK	GALLON	$ 4.3220	$ (0.5186)	$ 0.7501	$ 0.1264	$ 4.68	$ 4.66	$ 0.02
	1/2 GALLON	$ 2.2149	$ (0.2658)	$ 0.4932	$ 0.0678	$ 2.51	$ 2.50	$ 0.01
	QUART	$ 1.4436	$ (0.1732)	$ 0.2818	$ 0.0431	$ 1.60	$ 1.58	$ 0.02
	PINT	$ 0.8231	$ (0.0988)	$ 0.2289	$ 0.0265	$ 0.98	$ 0.98	$ -
	12 OUNCE	$ 0.6937	$ (0.0832)	$ 0.1717	$ 0.0217	$ 0.80	$ 0.79	$ 0.01
	10 OUNCE	$ 0.3827	$ (0.0459)	$ 0.1430	$ 0.0133	$ 0.49	$ 0.49	$ -
	1/2 PINT	$ 0.3404	$ (0.0408)	$ 0.1687	$ 0.0130	$ 0.48	$ 0.48	$ -
	4 OUNCE	$ 0.2065	$ (0.0248)	$ 0.0844	$ 0.0074	$ 0.27	$ 0.27	$ -
	Bulk per Quart	$ 1.4056	$ (0.1687)	$ 0.2818	$ 0.0421	$ 1.56	$ 1.57	$ (0.01)
NONFAT (SKIM) MILK	GALLON	$ 4.2320	$ (0.5078)	$ 0.7501	$ 0.1242	$ 4.60	$ 4.57	$ 0.03
	1/2 GALLON	$ 2.1698	$ (0.2604)	$ 0.4932	$ 0.0667	$ 2.47	$ 2.46	$ 0.01
	QUART	$ 1.4210	$ (0.1705)	$ 0.2818	$ 0.0425	$ 1.57	$ 1.56	$ 0.01
	PINT	$ 0.8119	$ (0.0974)	$ 0.2289	$ 0.0262	$ 0.97	$ 0.97	$ -
	12 OUNCE	$ 0.6853	$ (0.0822)	$ 0.1717	$ 0.0215	$ 0.80	$ 0.78	$ 0.02
	10 OUNCE	$ 0.3756	$ (0.0451)	$ 0.1430	$ 0.0131	$ 0.49	$ 0.49	$ -
	1/2 PINT	$ 0.3347	$ (0.0402)	$ 0.1687	$ 0.0129	$ 0.48	$ 0.47	$ 0.01
	4 OUNCE	$ 0.2037	$ (0.0244)	$ 0.0844	$ 0.0073	$ 0.27	$ 0.27	$ -
	Bulk per Quart	$ 1.3830	$ (0.1660)	$ 0.2818	$ 0.0416	$ 1.54	$ 1.55	$ (0.01)

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

STAFF SURREBUTTAL EXHIBIT 12

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B 12.0% Deepest Discount	C In-Store Handling	D 2.7% Store Profit	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
FLAVORED MILK	GALLON	$ 5.0746	$ (0.6090)	$ 0.7501	$ 0.1447	$ 5.36	$ 5.30	$ 0.06
	1/2 GALLON	$ 2.5912	$ (0.3109)	$ 0.4932	$ 0.0770	$ 2.85	$ 2.82	$ 0.03
	QUART	$ 1.6316	$ (0.1958)	$ 0.2818	$ 0.0477	$ 1.77	$ 1.74	$ 0.03
	PINT	$ 0.9172	$ (0.1101)	$ 0.2289	$ 0.0287	$ 1.06	$ 1.06	$ -
	12 OUNCE	$ 0.7643	$ (0.0917)	$ 0.1717	$ 0.0234	$ 0.87	$ 0.85	$ 0.02
	10 OUNCE	$ 0.4414	$ (0.0530)	$ 0.1430	$ 0.0147	$ 0.55	$ 0.54	$ 0.01
	1/2 PINT	$ 0.3875	$ (0.0465)	$ 0.1687	$ 0.0141	$ 0.52	$ 0.52	$ -
	4 OUNCE	$ 0.2301	$ (0.0276)	$ 0.0844	$ 0.0080	$ 0.29	$ 0.29	$ -
	Bulk per Quart	$ 1.5937	$ (0.1912)	$ 0.2818	$ 0.0467	$ 1.73	$ 1.73	$ -
FLAVORED REDUCED FAT MILK	GALLON	$ 4.8126	$ (0.5775)	$ 0.7501	$ 0.1383	$ 5.12	$ 4.97	$ 0.15
	1/2 GALLON	$ 2.4602	$ (0.2952)	$ 0.4932	$ 0.0738	$ 2.73	$ 2.66	$ 0.07
	QUART	$ 1.5662	$ (0.1879)	$ 0.2818	$ 0.0461	$ 1.71	$ 1.66	$ 0.05
	PINT	$ 0.8845	$ (0.1061)	$ 0.2289	$ 0.0280	$ 1.04	$ 1.02	$ 0.02
	12 OUNCE	$ 0.7397	$ (0.0888)	$ 0.1717	$ 0.0228	$ 0.85	$ 0.82	$ 0.03
	10 OUNCE	$ 0.4209	$ (0.0505)	$ 0.1430	$ 0.0142	$ 0.53	$ 0.52	$ 0.01
	1/2 PINT	$ 0.3711	$ (0.0445)	$ 0.1687	$ 0.0137	$ 0.51	$ 0.50	$ 0.01
	4 OUNCE	$ 0.2219	$ (0.0266)	$ 0.0844	$ 0.0078	$ 0.29	$ 0.28	$ 0.01
	Bulk per Quart	$ 1.5282	$ (0.1834)	$ 0.2818	$ 0.0451	$ 1.67	$ 1.65	$ 0.02
FLAVORED NONFAT MILK	GALLON	$ 4.5200	$ (0.5424)	$ 0.7501	$ 0.1312	$ 4.86	$ 4.83	$ 0.03
	1/2 GALLON	$ 2.3139	$ (0.2777)	$ 0.4932	$ 0.0702	$ 2.60	$ 2.59	$ 0.01
	QUART	$ 1.4930	$ (0.1792)	$ 0.2818	$ 0.0443	$ 1.64	$ 1.62	$ 0.02
	PINT	$ 0.8479	$ (0.1017)	$ 0.2289	$ 0.0271	$ 1.00	$ 1.00	$ -
	12 OUNCE	$ 0.7123	$ (0.0855)	$ 0.1717	$ 0.0222	$ 0.82	$ 0.80	$ 0.02
	10 OUNCE	$ 0.3981	$ (0.0478)	$ 0.1430	$ 0.0137	$ 0.51	$ 0.50	$ 0.01
	1/2 PINT	$ 0.3528	$ (0.0423)	$ 0.1687	$ 0.0133	$ 0.49	$ 0.49	$ -
	4 OUNCE	$ 0.2127	$ (0.0255)	$ 0.0844	$ 0.0075	$ 0.28	$ 0.27	$ 0.01
	Bulk per Quart	$ 1.4551	$ (0.1746)	$ 0.2818	$ 0.0434	$ 1.61	$ 1.62	$ (0.01)
BUTTERMILK	GALLON	$ 5.0090	$ (0.6011)	$ 0.7501	$ 0.1431	$ 5.30	$ 5.19	$ 0.11
	1/2 GALLON	$ 2.5584	$ (0.3070)	$ 0.4932	$ 0.0762	$ 2.82	$ 2.77	$ 0.05
	QUART	$ 1.6153	$ (0.1938)	$ 0.2818	$ 0.0473	$ 1.75	$ 1.72	$ 0.03
	PINT	$ 0.9090	$ (0.1091)	$ 0.2289	$ 0.0285	$ 1.06	$ 1.04	$ 0.02
	12 OUNCE	$ 0.7581	$ (0.0910)	$ 0.1717	$ 0.0233	$ 0.86	$ 0.84	$ 0.02
	10 OUNCE	$ 0.4362	$ (0.0523)	$ 0.1430	$ 0.0146	$ 0.54	$ 0.53	$ 0.01
	1/2 PINT	$ 0.3833	$ (0.0460)	$ 0.1687	$ 0.0140	$ 0.52	$ 0.51	$ 0.01
	4 OUNCE	$ 0.2280	$ (0.0274)	$ 0.0844	$ 0.0079	$ 0.29	$ 0.29	$ -
	Bulk per Quart	$ 1.5773	$ (0.1893)	$ 0.2818	$ 0.0463	$ 1.72	$ 1.71	$ 0.01
	GALLON	$ 8.3517	$ (1.0022)	$ 0.7501	$ 0.2248	$ 8.36	$ 7.37	$ 0.99
	1/2 GALLON	$ 4.2297	$ (0.5076)	$ 0.4932	$ 0.1170	$ 4.33	$ 3.86	$ 0.47

AREA 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

STAFF SURREBUTTAL EXHIBIT 12

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B 12.0% Deepest Discount	C In-Store Handling	D 2.7% Store Profit	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
EGG NOG	QUART	$ 2.4509	$ (0.2941)	$ 0.2818	$ 0.0677	$ 2.51	$ 2.26	$ 0.25
	PINT	$ 1.3269	$ (0.1592)	$ 0.2289	$ 0.0388	$ 1.44	$ 1.32	$ 0.12
	12 OUNCE	$ 1.0715	$ (0.1286)	$ 0.1717	$ 0.0309	$ 1.15	$ 1.04	$ 0.11
	10 OUNCE	$ 0.6975	$ (0.0837)	$ 0.1430	$ 0.0210	$ 0.78	$ 0.70	$ 0.08
	1/2 PINT	$ 0.5922	$ (0.0711)	$ 0.1687	$ 0.0191	$ 0.71	$ 0.65	$ 0.06
	4 OUNCE	$ 0.3324	$ (0.0399)	$ 0.0844	$ 0.0105	$ 0.39	$ 0.35	$ 0.04
	Bulk per Quart	$ 2.4130	$ (0.2896)	$ 0.2818	$ 0.0667	$ 2.47	$ 2.25	$ 0.22

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Reduced Fat (2%) Milk - GALLON (GAL)
October 2026

		Cost per Proposed Order	Cost per Existing Order	Variance per GAL	
BUTTERFAT TEST (%)		1.9052%	1.9009%	0.0043%	
RAW MILK Cost	per Pound	$ 0.21280	$ 0.2128	$ -	
INGREDIENT Cost	per Pound	$ 0.0002	$ 0.0002	$ -	
BULK SALE (PROFIT)/LOSS Cost	per Pound	$ (0.0041)	$ (0.0016)	$ (0.0216)	
TOTAL MILK Cost	per Pound	$ 0.2089	$ 0.2114		
	LBs per GAL	8.62	8.62		
TOTAL MILK Cost	per GAL	$ 1.8007	$ 1.8223		$ (0.0216)
CONTAINER Cost	per UNIT	$ 0.3226	$ 0.3131		$ 0.0095
COST UPDATE Adjustment	per POINT	$ 0.0116	$ 0.0223	$ (0.0428)	
DIESEL Adjustment	per POINT	$ 0.0081	$ 0.0074	$ 0.0028	
HEATING Adjustment	per POINT	$ 0.0004	$ 0.0007	$ (0.0012)	
DISC EFFECT Adjustment	per POINT	$ 0.0013	$ 0.0013	$ -	
TOTAL Adjustments	per POINT	$ 0.0214	$ 0.0317		
	POINTs per GAL	4	4		
TOTAL Adjustments	per GAL	$ 0.0856	$ 0.1268		$ (0.0412)
CONTAINER EFFICIENCY Adjustment	per GAL	$ (0.1526)	$ (0.1484)		$ (0.0042)
PROCESSING Cost	per GAL	$ 1.7956	$ 1.7112		$ 0.0844
AVERAGE DELIVERED Cost	per GAL	$ 3.8519	$ 3.8250		
PROFIT @	3.50%	$ 0.1397	$ 0.1387		$ 0.0010
PRICE with PROFIT	per GAL	$ 3.9916	$ 3.9637		
Less: AVERAGE DELIVERY	per GAL	$ (0.5220)	$ (0.5220)		$ -
Plus: HIGH COST DELIVERY	per GAL	$ 0.9748	$ 0.9748		$ -
WHOLESALE PRICE	per GAL	**$ 4.4444**	**$ 4.4165**		**$ 0.0279**
		Proposed	*Existing*		*Variance*

STAFF SURREBUTTAL EXHIBIT 14

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Flavored Reduced Fat Milk - 1/2 PINT (HP)
October 2026

		Cost per Proposed Order	Cost per Existing Order	Variance per HP	
BUTTERFAT TEST (%)		0.9842%	1.0131%	-0.0289%	
RAW MILK Cost	per LB	$ 0.20030	$ 0.2007	$ (0.0002)	
INGREDIENT Cost	per LB	$ 0.0733	$ 0.0555	$ 0.0089	
BULK SALE (PROFIT)/LOSS Cost	per LB	$ (0.0041)	$ (0.0016)	$ (0.0013)	
TOTAL MILK Cost	per LB	$ 0.2695	$ 0.2546		
	LBs per HP	0.5	0.5		
TOTAL MILK Cost	per HP	$ 0.1348	$ 0.1273		$ 0.0075
CONTAINER Cost	per UNIT	$ 0.0525	$ 0.0512		$ 0.0013
COST UPDATE Adjustment	per POINT	$ 0.0116	$ 0.0223	$ (0.0027)	
DIESEL Adjustment	per POINT	$ 0.0081	$ 0.0074	$ 0.0002	
HEATING Adjustment	per POINT	$ 0.0004	$ 0.0007	$ (0.0001)	
DISC EFFECT Adjustment	per POINT	$ 0.0013	$ 0.0013	$ -	
TOTAL Adjustments		$ 0.0214	$ 0.0317		
	POINTs per HP	0.25	0.25		
TOTAL Adjustments	per HP	$ 0.0054	$ 0.0079		$ (0.0025)
CONTAINER EFFICIENCY Adjustment	per HP	$ 0.0259	$ 0.0242		$ 0.0017
PROCESSING Cost	per HP	$ 0.1122	$ 0.1070		$ 0.0052
AVERAGE DELIVERED Cost	per HP	$ 0.3308	$ 0.3176		
PROFIT @	3.50%	$ 0.0120	$ 0.0115		$ 0.0005
PRICE with PROFIT	per HP	$ 0.3428	$ 0.3291		
Less: AVERAGE DELIVERY	per HP	$ (0.0326)	$ (0.0326)		$ -
Plus: HIGH COST DELIVERY	per HP	$ 0.0609	$ 0.0609		$ -
WHOLESALE PRICE	per HP	**$ 0.3711**	**$ 0.3574**		$ 0.0137
		Proposed	*Existing*		*Variance*

AREA 5