

Pennsylvania Milk Board
SALES INTO PMB AREA 5 BY TYPE OF MILK
Year 2025 Data

Item (1)	All Dealers Selling into Area 5 (%)	Area 5 CRH Cross-section Dealers (2) Selling into Area 5 (%)
Standard Milk	25.89	45.17
Reduced Fat 2%	32.29	35.25
Lowfat Milk 1%	10.41	8.70
Flavored Reduced Fat	6.87	3.60
Flavored Milk	6.51	2.55
TOTALS	81.97	95.27

Footnotes:

1.) Top 5 selling controlled milk products for Area 5 based on Year 2025 sales.

2.) Area 5 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Schneiders Dairy, Inc.
- Turner Dairy Farms, Inc.
- United Dairy –Fikes (Uniontown location)
- United Dairy, Inc. (Martins Ferry location)

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY YEAR 2025 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 3,208,418	130,867,287	\$ 0.0245
Standardization & Pasteurization	\$ 5,851,297	132,248,038	\$ 0.0442
Bottling	\$ 10,554,510	142,992,937	\$ 0.0738
Cold Room	\$ 11,875,931	159,229,288	\$ 0.0746
Delivery	\$ 30,462,238	152,963,753	\$ 0.1991
Selling	\$ 5,334,427	163,305,811	\$ 0.0327

Total Cost per Point **\$ 0.4489**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

CONTAINER COSTS YEAR 2025 UNITS (@ APRIL 2026 COSTS)

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2026) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON - Plastic	Blow Molded	\$ 2,627,037	10,006,021	\$ 0.2626			
GALLON - Plastic	Purchased	\$ 1,321,157	3,226,025	\$ 0.4095			
GALLON - Combined		\$ 3,948,194	13,232,046	\$ 0.2984	\$ 0.3166	1.89%	\$ 0.3226
1/2 GALLON - Plastic	Blow Molded	\$ 1,269,636	7,389,633	\$ 0.1718			
1/2 GALLON - Plastic	Purchased	\$ 1,920,816	7,123,597	\$ 0.2696			
1/2 GALLON - Combined		\$ 3,190,452	14,513,230	\$ 0.2198	\$ 0.2344	1.69%	\$ 0.2384
QUART - Plastic	Purchased	\$ 886,167	4,528,380	\$ 0.1957			
QUART - Paper	Purchased	\$ 12,481	90,834	\$ 0.1374			
QUART - Combined		\$ 898,648	4,619,214	\$ 0.1945	\$ 0.2187	1.57%	\$ 0.2221
PINT - Plastic	Purchased	\$ 940,702	5,015,020	\$ 0.1876			
PINT - Paper	Purchased	\$ 4,708	55,279	\$ 0.0852			
PINT - Combined		\$ 945,410	5,070,299	\$ 0.1865	\$ 0.1861	1.62%	\$ 0.1891
12 Ounce	Purchased	\$ 9,034	44,438	\$ 0.2033	\$ 0.2033		\$ 0.2033
10 Ounce ⁽¹⁾	Purchased			\$ 0.0544	\$ 0.0544		\$ 0.0544
1/2 PINT - Plastic	Purchased	\$ 2,105,385	23,195,261	\$ 0.0908	\$ 0.1114	0.92%	\$ 0.1124
1/2 PINT - Paper	Purchased	\$ 1,747,768	51,392,370	\$ 0.0340	\$ 0.0521	0.85%	\$ 0.0525
4 Ounce	Purchased	\$ 116,344	3,495,940	\$ 0.0333	\$ 0.0333	1.53%	\$ 0.0338
Bulk Per Quart	Purchased	\$ 103,776	548,382	\$ 0.1892	\$ 0.1892	1.30%	\$ 0.1917

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2025. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER YEAR 2025 POUNDS (@ APRIL 2026 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 2,986	62,913,863	\$ -
Reduced Fat (2%) Milk	\$ 15,992	80,923,714	\$ 0.0002
Low Fat (1%) Milk	\$ 5,626	26,098,424	\$ 0.0002
Non Fat (Skim) Milk	\$ 5,465	12,416,125	\$ 0.0004
Flavored Milk	\$ 1,057,973	14,715,700	\$ 0.0719
Flavored Reduced Fat Milk	\$ 1,350,882	18,422,784	\$ 0.0733
Flavored NONFAT Milk	\$ 496,348	10,441,418	\$ 0.0475
Buttermilk	\$ 125,609	2,310,717	\$ 0.0544
Egg Nog	\$ 293,824	693,740	\$ 0.4235

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2025 DATA**

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	23,485,677	1,287,588	n/a	\$ 5,425,582	n/a	\$ 5,425,582	\$ 1,891,973
2 Bulk MILK - diverted	93,305,591	3,783,276	\$ 19,201,136	\$ 18,796,869	n/a	\$ (404,267)	\$ (409,771)
3 Bulk MILK - transferred	7,071,605	80,833	\$ 2,244,253	\$ 883,347	\$ 174,739	\$ (1,186,167)	\$ (327,367)
4 Bulk MILK - TOTAL (Row 2 + Row 3)	100,377,196	3,864,109	\$ 21,445,389	\$ 19,680,216	\$ 174,739	\$ (1,590,434)	\$ (737,138)
5 Bulk CREAM - transferred	37,802,324	15,413,194	\$ 45,190,218	\$ 39,383,281	\$ 1,533,739	\$ (4,273,198)	\$ (2,152,880)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 1,891,973		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (737,138)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (2,152,880)		
9 Total	\$ (998,045)	246,031,816	\$ (0.0041)

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**MILK COSTS BEFORE PACKAGING
OCTOBER 2026 MILK PRICES**

	Class I
Skim Rate	\$ 18.69
Butterfat Rate	\$ 1.5481

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Percentage								
Standard Milk	62,913,863	2,044,638	3.2499%	60,869,225	\$ 3,165,304	\$ 11,376,458	\$ 14,541,762	\$ 0.2311	\$ -	\$ (0.0041)	\$ 0.2270
Reduced Fat (2%) Milk	80,923,714	1,541,775	1.9052%	79,381,939	\$ 2,386,822	\$ 14,836,484	\$ 17,223,306	\$ 0.2128	\$ 0.0002	\$ (0.0041)	\$ 0.2089
Low Fat (1%) Milk	26,098,424	233,527	0.8948%	25,864,897	\$ 361,523	\$ 4,834,149	\$ 5,195,672	\$ 0.1991	\$ 0.0002	\$ (0.0041)	\$ 0.1952
Non Fat (Skim) Milk	12,416,125	15,805	0.1273%	12,400,320	\$ 24,468	\$ 2,317,620	\$ 2,342,088	\$ 0.1886	\$ 0.0004	\$ (0.0041)	\$ 0.1849
Flavored Milk	14,715,700	501,853	3.4103%	14,213,847	\$ 776,919	\$ 2,656,568	\$ 3,433,487	\$ 0.2333	\$ 0.0719	\$ (0.0041)	\$ 0.3011
Flavored Reduced Fat Milk	18,422,784	181,320	0.9842%	18,241,464	\$ 280,701	\$ 3,409,330	\$ 3,690,031	\$ 0.2003	\$ 0.0733	\$ (0.0041)	\$ 0.2695
Flavored NONFAT Milk	10,441,418	29,942	0.2868%	10,411,476	\$ 46,353	\$ 1,945,905	\$ 1,992,258	\$ 0.1908	\$ 0.0475	\$ (0.0041)	\$ 0.2342
Buttermilk	2,310,717	59,042	2.5551%	2,251,675	\$ 91,403	\$ 420,838	\$ 512,241	\$ 0.2217	\$ 0.0544	\$ (0.0041)	\$ 0.2720
Egg Nog	693,740	45,910	6.6178%	647,830	\$ 71,073	\$ 121,079	\$ 192,152	\$ 0.2770	\$ 0.4235	\$ (0.0041)	\$ 0.6964

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

COST UPDATE ADJUSTMENT 1st HALF COMPARISON (Year 2026 vs. Year 2025)

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE
2026	2025	2026	2025	2026	2025	(DECREASE)

WEIGHTED LABOR COSTS	\$ 21,014,647	\$ 20,418,019	71,823,261	72,427,356	\$ 0.2926	\$ 0.2819	\$ 0.0107
WEIGHTED UTILITY COSTS	\$ 1,587,653	\$ 1,455,672	71,823,261	72,427,356	\$ 0.0221	\$ 0.0201	\$ 0.0020
WEIGHTED INSURANCE COSTS	\$ 789,467	\$ 873,746	71,823,261	72,427,356	\$ 0.0110	\$ 0.0121	\$ (0.0011)

COST UPDATE ADJUSTMENT per BOTTLING POINT **\$ 0.0116**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2025 to AUGUST 2026

1. Weighted Diesel Fuel Costs - YEAR 2025	\$ 2,702,183
2. Average On-Highway Diesel Price per Gallon - YEAR 2025 (1)	\$ 3.901
3. On-Highway Diesel Price per Gallon - AUGUST 2026 (1)	\$ 5.690
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	45.86%
5. Presumed Diesel Fuel Costs - AUGUST 2026 ((Line 1 X Line 4) + Line 1)	<u>\$ 3,941,404</u>
6. Change in Diesel Fuel Costs from YEAR 2025 to AUGUST 2026 (Line 5 - Line 1)	\$ 1,239,221
7. Weighted Delivery Points - YEAR 2025	<u>152,963,753</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u>\$ 0.0081</u>

Footnote:

- Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2025 to JUNE 2026

1. Weighted Heating Fuel Costs - YEAR 2025	\$ 372,674
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2025 (1)	\$ 11.06
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2026 (1)	\$ 12.72
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	15.01%
5. Presumed Heating Fuel Costs - JUNE 2026 ((Line 1 X Line 4) + Line 1)	<u>\$ 428,612</u>
6. Change in Heating Fuel Costs from YEAR 2025 to JUNE 2026 (Line 5 - Line 1)	\$ 55,938
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2025	<u>132,248,038</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u>\$ 0.0004</u>

Footnote:

1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

YEAR 2025 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	(B) x (E)
Container Size	Area 5 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	13,232,046	\$ (0.11822)	\$ (0.03418)	\$ (0.1524)	\$ (2,016,564)
1/2 GALLON	14,513,230	\$ (0.02423)	\$ (0.07723)	\$ (0.1015)	\$ (1,473,093)
QUART	4,619,214	\$ 0.09427	\$ 0.07652	\$ 0.1708	\$ 788,962
PINT	5,070,299	\$ 0.03388	\$ 0.07072	\$ 0.1046	\$ 530,353
12 OUNCE	44,438	\$ 0.04525	\$ 0.04583	\$ 0.0911	\$ 4,048
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	74,587,631	\$ 0.01395	\$ 0.01184	\$ 0.0258	\$ 1,924,361
4 OUNCE	3,495,940	\$ 0.01799	\$ 0.02207	\$ 0.0401	\$ 140,187
Bulk per Quart	1,005,900	\$ 0.20233	\$ (0.10063)	\$ 0.1017	\$ 102,300
					\$ <u>554</u>

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
STANDARD (WHOLE) MILK	GALLON	\$ 1.9522	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 4.0036	\$ 0.1452	\$ 4.1488	\$ (0.5220)	\$ 0.9748	\$ 4.6016	\$ 4.5734	\$ 0.0282
	1/2 GALLON	\$ 0.9761	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 2.0536	\$ 0.0745	\$ 2.1281	\$ (0.2610)	\$ 0.4874	\$ 2.3545	\$ 2.3429	\$ 0.0116
	QUART	\$ 0.4881	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.3513	\$ 0.0490	\$ 1.4003	\$ (0.1305)	\$ 0.2437	\$ 1.5135	\$ 1.4988	\$ 0.0147
	PINT	\$ 0.2440	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.7729	\$ 0.0280	\$ 0.8009	\$ (0.0653)	\$ 0.1219	\$ 0.8575	\$ 0.8547	\$ 0.0028
	12 OUNCE	\$ 0.1830	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6537	\$ 0.0237	\$ 0.6774	\$ (0.0489)	\$ 0.0914	\$ 0.7199	\$ 0.7024	\$ 0.0175
	10 OUNCE	\$ 0.1525	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3539	\$ 0.0128	\$ 0.3667	\$ (0.0435)	\$ 0.0812	\$ 0.4044	\$ 0.4027	\$ 0.0017
	1/2 PINT	\$ 0.1220	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.3179	\$ 0.0115	\$ 0.3294	\$ (0.0326)	\$ 0.0609	\$ 0.3577	\$ 0.3535	\$ 0.0042
	4 OUNCE	\$ 0.0610	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.1937	\$ 0.0070	\$ 0.2007	\$ (0.0163)	\$ 0.0305	\$ 0.2149	\$ 0.2094	\$ 0.0055
	Bulk per Quart	\$ 0.4881	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.2518	\$ 0.0454	\$ 1.2972	\$ (0.1305)	\$ 0.2437	\$ 1.4104	\$ 1.4893	\$ (0.0789)
REDUCED FAT (2%) MILK	GALLON	\$ 1.8007	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 3.8521	\$ 0.1397	\$ 3.9918	\$ (0.5220)	\$ 0.9748	\$ 4.4446	\$ 4.4165	\$ 0.0281
	1/2 GALLON	\$ 0.9004	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 1.9779	\$ 0.0717	\$ 2.0496	\$ (0.2610)	\$ 0.4874	\$ 2.2760	\$ 2.2643	\$ 0.0117
	QUART	\$ 0.4502	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.3134	\$ 0.0476	\$ 1.3610	\$ (0.1305)	\$ 0.2437	\$ 1.4742	\$ 1.4596	\$ 0.0146
	PINT	\$ 0.2251	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.7540	\$ 0.0273	\$ 0.7813	\$ (0.0653)	\$ 0.1219	\$ 0.8379	\$ 0.8351	\$ 0.0028
	12 OUNCE	\$ 0.1688	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6395	\$ 0.0232	\$ 0.6627	\$ (0.0489)	\$ 0.0914	\$ 0.7052	\$ 0.6877	\$ 0.0175
	10 OUNCE	\$ 0.1407	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3421	\$ 0.0124	\$ 0.3545	\$ (0.0435)	\$ 0.0812	\$ 0.3922	\$ 0.3904	\$ 0.0018
	1/2 PINT	\$ 0.1125	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.3084	\$ 0.0112	\$ 0.3196	\$ (0.0326)	\$ 0.0609	\$ 0.3479	\$ 0.3436	\$ 0.0043
	4 OUNCE	\$ 0.0563	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.1890	\$ 0.0069	\$ 0.1959	\$ (0.0163)	\$ 0.0305	\$ 0.2101	\$ 0.2045	\$ 0.0056
	Bulk per Quart	\$ 0.4502	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.2139	\$ 0.0440	\$ 1.2579	\$ (0.1305)	\$ 0.2437	\$ 1.3711	\$ 1.4501	\$ (0.0790)
LOW FAT (1%) MILK	GALLON	\$ 1.6826	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 3.7340	\$ 0.1354	\$ 3.8694	\$ (0.5220)	\$ 0.9748	\$ 4.3222	\$ 4.2950	\$ 0.0272
	1/2 GALLON	\$ 0.8413	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 1.9188	\$ 0.0696	\$ 1.9884	\$ (0.2610)	\$ 0.4874	\$ 2.2148	\$ 2.2036	\$ 0.0112
	QUART	\$ 0.4207	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.2839	\$ 0.0466	\$ 1.3305	\$ (0.1305)	\$ 0.2437	\$ 1.4437	\$ 1.4293	\$ 0.0144
	PINT	\$ 0.2103	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.7392	\$ 0.0268	\$ 0.7660	\$ (0.0653)	\$ 0.1219	\$ 0.8226	\$ 0.8199	\$ 0.0027
	12 OUNCE	\$ 0.1577	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6284	\$ 0.0228	\$ 0.6512	\$ (0.0489)	\$ 0.0914	\$ 0.6937	\$ 0.6763	\$ 0.0174
	10 OUNCE	\$ 0.1315	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3329	\$ 0.0121	\$ 0.3450	\$ (0.0435)	\$ 0.0812	\$ 0.3827	\$ 0.3809	\$ 0.0018
	1/2 PINT	\$ 0.1052	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.3011	\$ 0.0109	\$ 0.3120	\$ (0.0326)	\$ 0.0609	\$ 0.3403	\$ 0.3361	\$ 0.0042
	4 OUNCE	\$ 0.0526	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.1853	\$ 0.0067	\$ 0.1920	\$ (0.0163)	\$ 0.0305	\$ 0.2062	\$ 0.2007	\$ 0.0055
	Bulk per Quart	\$ 0.4207	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.1844	\$ 0.0430	\$ 1.2274	\$ (0.1305)	\$ 0.2437	\$ 1.3406	\$ 1.4197	\$ (0.0791)
NON FAT (SKIM) MILK	GALLON	\$ 1.5957	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 3.6471	\$ 0.1323	\$ 3.7794	\$ (0.5220)	\$ 0.9748	\$ 4.2322	\$ 4.2032	\$ 0.0290
	1/2 GALLON	\$ 0.7978	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 1.8753	\$ 0.0680	\$ 1.9433	\$ (0.2610)	\$ 0.4874	\$ 2.1697	\$ 2.1577	\$ 0.0120
	QUART	\$ 0.3989	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.2621	\$ 0.0458	\$ 1.3079	\$ (0.1305)	\$ 0.2437	\$ 1.4211	\$ 1.4063	\$ 0.0148
	PINT	\$ 0.1995	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.7284	\$ 0.0264	\$ 0.7548	\$ (0.0653)	\$ 0.1219	\$ 0.8114	\$ 0.8084	\$ 0.0030
	12 OUNCE	\$ 0.1496	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6203	\$ 0.0225	\$ 0.6428	\$ (0.0489)	\$ 0.0914	\$ 0.6853	\$ 0.6677	\$ 0.0176
	10 OUNCE	\$ 0.1247	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3261	\$ 0.0118	\$ 0.3379	\$ (0.0435)	\$ 0.0812	\$ 0.3756	\$ 0.3738	\$ 0.0018
	1/2 PINT	\$ 0.0997	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.2956	\$ 0.0107	\$ 0.3063	\$ (0.0326)	\$ 0.0609	\$ 0.3346	\$ 0.3303	\$ 0.0043
	4 OUNCE	\$ 0.0499	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.1826	\$ 0.0066	\$ 0.1892	\$ (0.0163)	\$ 0.0305	\$ 0.2034	\$ 0.1978	\$ 0.0056
	Bulk per Quart	\$ 0.3989	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.1626	\$ 0.0422	\$ 1.2048	\$ (0.1305)	\$ 0.2437	\$ 1.3180	\$ 1.3967	\$ (0.0787)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0030 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
FLAVORED MILK	GALLON	\$ 2.4088	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 4.4602	\$ 0.1618	\$ 4.6220	\$ (0.5220)	\$ 0.9748	\$ 5.0748	\$ 5.0069	\$ 0.0679
	1/2 GALLON	\$ 1.2044	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 2.2819	\$ 0.0828	\$ 2.3647	\$ (0.2610)	\$ 0.4874	\$ 2.5911	\$ 2.5596	\$ 0.0315
	QUART	\$ 0.6022	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.4654	\$ 0.0532	\$ 1.5186	\$ (0.1305)	\$ 0.2437	\$ 1.6318	\$ 1.6072	\$ 0.0246
	PINT	\$ 0.3011	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.8300	\$ 0.0301	\$ 0.8601	\$ (0.0653)	\$ 0.1219	\$ 0.9167	\$ 0.9089	\$ 0.0078
	12 OUNCE	\$ 0.2258	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6965	\$ 0.0253	\$ 0.7218	\$ (0.0489)	\$ 0.0914	\$ 0.7643	\$ 0.7431	\$ 0.0212
	10 OUNCE	\$ 0.1882	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3896	\$ 0.0141	\$ 0.4037	\$ (0.0435)	\$ 0.0812	\$ 0.4414	\$ 0.4366	\$ 0.0048
	1/2 PINT	\$ 0.1506	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.3465	\$ 0.0126	\$ 0.3591	\$ (0.0326)	\$ 0.0609	\$ 0.3874	\$ 0.3805	\$ 0.0069
	4 OUNCE	\$ 0.0753	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.2080	\$ 0.0075	\$ 0.2155	\$ (0.0163)	\$ 0.0305	\$ 0.2297	\$ 0.2230	\$ 0.0067
	Bulk per Quart	\$ 0.6022	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.3659	\$ 0.0495	\$ 1.4154	\$ (0.1305)	\$ 0.2437	\$ 1.5286	\$ 1.5977	\$ (0.0691)
FLAVORED REDUCED FAT MILK	GALLON	\$ 2.1560	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 4.2074	\$ 0.1526	\$ 4.3600	\$ (0.5220)	\$ 0.9748	\$ 4.8128	\$ 4.6388	\$ 0.1740
	1/2 GALLON	\$ 1.0780	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 2.1555	\$ 0.0782	\$ 2.2337	\$ (0.2610)	\$ 0.4874	\$ 2.4601	\$ 2.3755	\$ 0.0846
	QUART	\$ 0.5390	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.4022	\$ 0.0509	\$ 1.4531	\$ (0.1305)	\$ 0.2437	\$ 1.5663	\$ 1.5152	\$ 0.0511
	PINT	\$ 0.2695	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.7984	\$ 0.0290	\$ 0.8274	\$ (0.0653)	\$ 0.1219	\$ 0.8840	\$ 0.8629	\$ 0.0211
	12 OUNCE	\$ 0.2021	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6728	\$ 0.0244	\$ 0.6972	\$ (0.0489)	\$ 0.0914	\$ 0.7397	\$ 0.7086	\$ 0.0311
	10 OUNCE	\$ 0.1684	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3698	\$ 0.0134	\$ 0.3832	\$ (0.0435)	\$ 0.0812	\$ 0.4209	\$ 0.4078	\$ 0.0131
	1/2 PINT	\$ 0.1348	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.3307	\$ 0.0120	\$ 0.3427	\$ (0.0326)	\$ 0.0609	\$ 0.3710	\$ 0.3575	\$ 0.0135
	4 OUNCE	\$ 0.0674	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.2001	\$ 0.0073	\$ 0.2074	\$ (0.0163)	\$ 0.0305	\$ 0.2216	\$ 0.2115	\$ 0.0101
	Bulk per Quart	\$ 0.5390	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.3027	\$ 0.0472	\$ 1.3499	\$ (0.1305)	\$ 0.2437	\$ 1.4631	\$ 1.5056	\$ (0.0425)
FLAVORED NONFAT MILK	GALLON	\$ 1.8736	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 3.9250	\$ 0.1424	\$ 4.0674	\$ (0.5220)	\$ 0.9748	\$ 4.5202	\$ 4.4838	\$ 0.0364
	1/2 GALLON	\$ 0.9368	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 2.0143	\$ 0.0731	\$ 2.0874	\$ (0.2610)	\$ 0.4874	\$ 2.3138	\$ 2.2980	\$ 0.0158
	QUART	\$ 0.4684	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.3316	\$ 0.0483	\$ 1.3799	\$ (0.1305)	\$ 0.2437	\$ 1.4931	\$ 1.4764	\$ 0.0167
	PINT	\$ 0.2342	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.7631	\$ 0.0277	\$ 0.7908	\$ (0.0653)	\$ 0.1219	\$ 0.8474	\$ 0.8435	\$ 0.0039
	12 OUNCE	\$ 0.1757	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6464	\$ 0.0234	\$ 0.6698	\$ (0.0489)	\$ 0.0914	\$ 0.7123	\$ 0.6940	\$ 0.0183
	10 OUNCE	\$ 0.1464	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3478	\$ 0.0126	\$ 0.3604	\$ (0.0435)	\$ 0.0812	\$ 0.3981	\$ 0.3956	\$ 0.0025
	1/2 PINT	\$ 0.1171	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.3130	\$ 0.0114	\$ 0.3244	\$ (0.0326)	\$ 0.0609	\$ 0.3527	\$ 0.3479	\$ 0.0048
	4 OUNCE	\$ 0.0586	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.1913	\$ 0.0069	\$ 0.1982	\$ (0.0163)	\$ 0.0305	\$ 0.2124	\$ 0.2066	\$ 0.0058
	Bulk per Quart	\$ 0.4684	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.2321	\$ 0.0447	\$ 1.2768	\$ (0.1305)	\$ 0.2437	\$ 1.3900	\$ 1.4669	\$ (0.0769)
BUTTERMILK	GALLON	\$ 2.3446	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 4.3960	\$ 0.1594	\$ 4.5554	\$ (0.5220)	\$ 0.9748	\$ 5.0082	\$ 4.8846	\$ 0.1236
	1/2 GALLON	\$ 1.1723	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 2.2498	\$ 0.0816	\$ 2.3314	\$ (0.2610)	\$ 0.4874	\$ 2.5578	\$ 2.4984	\$ 0.0594
	QUART	\$ 0.5862	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 1.4494	\$ 0.0526	\$ 1.5020	\$ (0.1305)	\$ 0.2437	\$ 1.6152	\$ 1.5766	\$ 0.0386
	PINT	\$ 0.2931	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 0.8220	\$ 0.0298	\$ 0.8518	\$ (0.0653)	\$ 0.1219	\$ 0.9084	\$ 0.8936	\$ 0.0148
	12 OUNCE	\$ 0.2198	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.6905	\$ 0.0250	\$ 0.7155	\$ (0.0489)	\$ 0.0914	\$ 0.7580	\$ 0.7316	\$ 0.0264
	10 OUNCE	\$ 0.1832	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.3846	\$ 0.0139	\$ 0.3985	\$ (0.0435)	\$ 0.0812	\$ 0.4362	\$ 0.4270	\$ 0.0092
	1/2 PINT	\$ 0.1465	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.3424	\$ 0.0124	\$ 0.3548	\$ (0.0326)	\$ 0.0609	\$ 0.3831	\$ 0.3729	\$ 0.0102
	4 OUNCE	\$ 0.0733	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.2060	\$ 0.0075	\$ 0.2135	\$ (0.0163)	\$ 0.0305	\$ 0.2277	\$ 0.2192	\$ 0.0085
	Bulk per Quart	\$ 0.5862	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 1.3499	\$ 0.0490	\$ 1.3989	\$ (0.1305)	\$ 0.2437	\$ 1.5121	\$ 1.5671	\$ (0.0550)

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0030 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 5.5712	\$ 0.3226	\$ 0.0856	\$ (0.1524)	\$ 1.7956	\$ 7.6226	\$ 0.2765	\$ 7.8991	\$ (0.5220)	\$ 0.9748	\$ 8.3519	\$ 7.3008	\$ 1.0511
	1/2 GALLON	\$ 2.7856	\$ 0.2384	\$ 0.0428	\$ (0.1015)	\$ 0.8978	\$ 3.8631	\$ 0.1401	\$ 4.0032	\$ (0.2610)	\$ 0.4874	\$ 4.2296	\$ 3.7065	\$ 0.5231
	QUART	\$ 1.3928	\$ 0.2221	\$ 0.0214	\$ 0.1708	\$ 0.4489	\$ 2.2560	\$ 0.0818	\$ 2.3378	\$ (0.1305)	\$ 0.2437	\$ 2.4510	\$ 2.1807	\$ 0.2703
	PINT	\$ 0.6964	\$ 0.1891	\$ 0.0107	\$ 0.1046	\$ 0.2245	\$ 1.2253	\$ 0.0444	\$ 1.2697	\$ (0.0653)	\$ 0.1219	\$ 1.3263	\$ 1.1957	\$ 0.1306
	12 OUNCE	\$ 0.5223	\$ 0.2033	\$ 0.0080	\$ 0.0911	\$ 0.1683	\$ 0.9930	\$ 0.0360	\$ 1.0290	\$ (0.0489)	\$ 0.0914	\$ 1.0715	\$ 0.9581	\$ 0.1134
	10 OUNCE	\$ 0.4353	\$ 0.0544	\$ 0.0067	\$ -	\$ 0.1403	\$ 0.6367	\$ 0.0231	\$ 0.6598	\$ (0.0435)	\$ 0.0812	\$ 0.6975	\$ 0.6157	\$ 0.0818
	1/2 PINT	\$ 0.3482	\$ 0.0525	\$ 0.0054	\$ 0.0258	\$ 0.1122	\$ 0.5441	\$ 0.0197	\$ 0.5638	\$ (0.0326)	\$ 0.0609	\$ 0.5921	\$ 0.5239	\$ 0.0682
	4 OUNCE	\$ 0.1741	\$ 0.0338	\$ 0.0027	\$ 0.0401	\$ 0.0561	\$ 0.3068	\$ 0.0111	\$ 0.3179	\$ (0.0163)	\$ 0.0305	\$ 0.3321	\$ 0.2946	\$ 0.0375
	Bulk per Quart	\$ 1.3928	\$ 0.1917	\$ 0.0214	\$ 0.1017	\$ 0.4489	\$ 2.1565	\$ 0.0782	\$ 2.2347	\$ (0.1305)	\$ 0.2437	\$ 2.3479	\$ 2.1711	\$ 0.1768

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0030 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

	A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.6016	\$ (0.5522)	\$ 0.7501	\$ 0.1332	\$ 4.93	\$ 4.91 \$ 0.02
	1/2 GALLON	\$ 2.3545	\$ (0.2825)	\$ 0.4932	\$ 0.0712	\$ 2.64	\$ 2.63 \$ 0.01
	QUART	\$ 1.5135	\$ (0.1816)	\$ 0.2818	\$ 0.0448	\$ 1.66	\$ 1.65 \$ 0.01
	PINT	\$ 0.8575	\$ (0.1029)	\$ 0.2289	\$ 0.0273	\$ 1.01	\$ 1.01 \$ -
	12 OUNCE	\$ 0.7199	\$ (0.0864)	\$ 0.1717	\$ 0.0223	\$ 0.83	\$ 0.81 \$ 0.02
	10 OUNCE	\$ 0.4044	\$ (0.0485)	\$ 0.1430	\$ 0.0138	\$ 0.51	\$ 0.51 \$ -
	1/2 PINT	\$ 0.3577	\$ (0.0429)	\$ 0.1687	\$ 0.0134	\$ 0.50	\$ 0.49 \$ 0.01
	4 OUNCE	\$ 0.2149	\$ (0.0258)	\$ 0.0844	\$ 0.0076	\$ 0.28	\$ 0.28 \$ -
	Bulk per Quart	\$ 1.4104	\$ (0.1692)	\$ 0.2818	\$ 0.0423	\$ 1.57	\$ 1.64 \$ (0.07)
REDUCED FAT (2%) MILK	GALLON	\$ 4.4446	\$ (0.5334)	\$ 0.7501	\$ 0.1293	\$ 4.79	\$ 4.77 \$ 0.02
	1/2 GALLON	\$ 2.2760	\$ (0.2731)	\$ 0.4932	\$ 0.0693	\$ 2.57	\$ 2.55 \$ 0.02
	QUART	\$ 1.4742	\$ (0.1769)	\$ 0.2818	\$ 0.0438	\$ 1.62	\$ 1.61 \$ 0.01
	PINT	\$ 0.8379	\$ (0.1005)	\$ 0.2289	\$ 0.0268	\$ 0.99	\$ 0.99 \$ -
	12 OUNCE	\$ 0.7052	\$ (0.0846)	\$ 0.1717	\$ 0.0220	\$ 0.81	\$ 0.80 \$ 0.01
	10 OUNCE	\$ 0.3922	\$ (0.0471)	\$ 0.1430	\$ 0.0135	\$ 0.50	\$ 0.50 \$ -
	1/2 PINT	\$ 0.3479	\$ (0.0417)	\$ 0.1687	\$ 0.0132	\$ 0.49	\$ 0.48 \$ 0.01
	4 OUNCE	\$ 0.2101	\$ (0.0252)	\$ 0.0844	\$ 0.0075	\$ 0.28	\$ 0.27 \$ 0.01
	Bulk per Quart	\$ 1.3711	\$ (0.1645)	\$ 0.2818	\$ 0.0413	\$ 1.53	\$ 1.60 \$ (0.07)
LOWFAT (1%) MILK	GALLON	\$ 4.3222	\$ (0.5187)	\$ 0.7501	\$ 0.1264	\$ 4.68	\$ 4.66 \$ 0.02
	1/2 GALLON	\$ 2.2148	\$ (0.2658)	\$ 0.4932	\$ 0.0678	\$ 2.51	\$ 2.50 \$ 0.01
	QUART	\$ 1.4437	\$ (0.1732)	\$ 0.2818	\$ 0.0431	\$ 1.60	\$ 1.58 \$ 0.02
	PINT	\$ 0.8226	\$ (0.0987)	\$ 0.2289	\$ 0.0264	\$ 0.98	\$ 0.98 \$ -
	12 OUNCE	\$ 0.6937	\$ (0.0832)	\$ 0.1717	\$ 0.0217	\$ 0.80	\$ 0.79 \$ 0.01
	10 OUNCE	\$ 0.3827	\$ (0.0459)	\$ 0.1430	\$ 0.0133	\$ 0.49	\$ 0.49 \$ -
	1/2 PINT	\$ 0.3403	\$ (0.0408)	\$ 0.1687	\$ 0.0130	\$ 0.48	\$ 0.48 \$ -
	4 OUNCE	\$ 0.2062	\$ (0.0247)	\$ 0.0844	\$ 0.0074	\$ 0.27	\$ 0.27 \$ -
	Bulk per Quart	\$ 1.3406	\$ (0.1609)	\$ 0.2818	\$ 0.0406	\$ 1.50	\$ 1.57 \$ (0.07)
NONFAT (SKIM) MILK	GALLON	\$ 4.2322	\$ (0.5079)	\$ 0.7501	\$ 0.1242	\$ 4.60	\$ 4.57 \$ 0.03
	1/2 GALLON	\$ 2.1697	\$ (0.2604)	\$ 0.4932	\$ 0.0667	\$ 2.47	\$ 2.46 \$ 0.01
	QUART	\$ 1.4211	\$ (0.1705)	\$ 0.2818	\$ 0.0425	\$ 1.57	\$ 1.56 \$ 0.01
	PINT	\$ 0.8114	\$ (0.0974)	\$ 0.2289	\$ 0.0262	\$ 0.97	\$ 0.97 \$ -
	12 OUNCE	\$ 0.6853	\$ (0.0822)	\$ 0.1717	\$ 0.0215	\$ 0.80	\$ 0.78 \$ 0.02
	10 OUNCE	\$ 0.3756	\$ (0.0451)	\$ 0.1430	\$ 0.0131	\$ 0.49	\$ 0.49 \$ -
	1/2 PINT	\$ 0.3346	\$ (0.0402)	\$ 0.1687	\$ 0.0129	\$ 0.48	\$ 0.47 \$ 0.01
	4 OUNCE	\$ 0.2034	\$ (0.0244)	\$ 0.0844	\$ 0.0073	\$ 0.27	\$ 0.27 \$ -
	Bulk per Quart	\$ 1.3180	\$ (0.1582)	\$ 0.2818	\$ 0.0400	\$ 1.48	\$ 1.55 \$ (0.07)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
	Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 5.0748	\$ (0.6090)	\$ 0.7501	\$ 0.1447	\$ 5.36	\$ 5.30	\$ 0.06
	1/2 GALLON	\$ 2.5911	\$ (0.3109)	\$ 0.4932	\$ 0.0770	\$ 2.85	\$ 2.82	\$ 0.03
	QUART	\$ 1.6318	\$ (0.1958)	\$ 0.2818	\$ 0.0477	\$ 1.77	\$ 1.74	\$ 0.03
	PINT	\$ 0.9167	\$ (0.1100)	\$ 0.2289	\$ 0.0287	\$ 1.06	\$ 1.06	\$ -
	12 OUNCE	\$ 0.7643	\$ (0.0917)	\$ 0.1717	\$ 0.0234	\$ 0.87	\$ 0.85	\$ 0.02
	10 OUNCE	\$ 0.4414	\$ (0.0530)	\$ 0.1430	\$ 0.0147	\$ 0.55	\$ 0.54	\$ 0.01
	1/2 PINT	\$ 0.3874	\$ (0.0465)	\$ 0.1687	\$ 0.0141	\$ 0.52	\$ 0.52	\$ -
	4 OUNCE	\$ 0.2297	\$ (0.0276)	\$ 0.0844	\$ 0.0080	\$ 0.29	\$ 0.29	\$ -
	Bulk per Quart	\$ 1.5286	\$ (0.1834)	\$ 0.2818	\$ 0.0451	\$ 1.67	\$ 1.73	\$ (0.06)
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.8128	\$ (0.5775)	\$ 0.7501	\$ 0.1383	\$ 5.12	\$ 4.97	\$ 0.15
	1/2 GALLON	\$ 2.4601	\$ (0.2952)	\$ 0.4932	\$ 0.0738	\$ 2.73	\$ 2.66	\$ 0.07
	QUART	\$ 1.5663	\$ (0.1880)	\$ 0.2818	\$ 0.0461	\$ 1.71	\$ 1.66	\$ 0.05
	PINT	\$ 0.8840	\$ (0.1061)	\$ 0.2289	\$ 0.0279	\$ 1.03	\$ 1.02	\$ 0.01
	12 OUNCE	\$ 0.7397	\$ (0.0888)	\$ 0.1717	\$ 0.0228	\$ 0.85	\$ 0.82	\$ 0.03
	10 OUNCE	\$ 0.4209	\$ (0.0505)	\$ 0.1430	\$ 0.0142	\$ 0.53	\$ 0.52	\$ 0.01
	1/2 PINT	\$ 0.3710	\$ (0.0445)	\$ 0.1687	\$ 0.0137	\$ 0.51	\$ 0.50	\$ 0.01
	4 OUNCE	\$ 0.2216	\$ (0.0266)	\$ 0.0844	\$ 0.0078	\$ 0.29	\$ 0.28	\$ 0.01
	Bulk per Quart	\$ 1.4631	\$ (0.1756)	\$ 0.2818	\$ 0.0435	\$ 1.61	\$ 1.65	\$ (0.04)
FLAVORED NONFAT MILK	GALLON	\$ 4.5202	\$ (0.5424)	\$ 0.7501	\$ 0.1312	\$ 4.86	\$ 4.83	\$ 0.03
	1/2 GALLON	\$ 2.3138	\$ (0.2777)	\$ 0.4932	\$ 0.0702	\$ 2.60	\$ 2.59	\$ 0.01
	QUART	\$ 1.4931	\$ (0.1792)	\$ 0.2818	\$ 0.0443	\$ 1.64	\$ 1.62	\$ 0.02
	PINT	\$ 0.8474	\$ (0.1017)	\$ 0.2289	\$ 0.0270	\$ 1.00	\$ 1.00	\$ -
	12 OUNCE	\$ 0.7123	\$ (0.0855)	\$ 0.1717	\$ 0.0222	\$ 0.82	\$ 0.80	\$ 0.02
	10 OUNCE	\$ 0.3981	\$ (0.0478)	\$ 0.1430	\$ 0.0137	\$ 0.51	\$ 0.50	\$ 0.01
	1/2 PINT	\$ 0.3527	\$ (0.0423)	\$ 0.1687	\$ 0.0133	\$ 0.49	\$ 0.49	\$ -
	4 OUNCE	\$ 0.2124	\$ (0.0255)	\$ 0.0844	\$ 0.0075	\$ 0.28	\$ 0.27	\$ 0.01
	Bulk per Quart	\$ 1.3900	\$ (0.1668)	\$ 0.2818	\$ 0.0418	\$ 1.55	\$ 1.62	\$ (0.07)
BUTTERMILK	GALLON	\$ 5.0082	\$ (0.6010)	\$ 0.7501	\$ 0.1431	\$ 5.30	\$ 5.19	\$ 0.11
	1/2 GALLON	\$ 2.5578	\$ (0.3069)	\$ 0.4932	\$ 0.0761	\$ 2.82	\$ 2.77	\$ 0.05
	QUART	\$ 1.6152	\$ (0.1938)	\$ 0.2818	\$ 0.0473	\$ 1.75	\$ 1.72	\$ 0.03
	PINT	\$ 0.9084	\$ (0.1090)	\$ 0.2289	\$ 0.0285	\$ 1.06	\$ 1.04	\$ 0.02
	12 OUNCE	\$ 0.7580	\$ (0.0910)	\$ 0.1717	\$ 0.0233	\$ 0.86	\$ 0.84	\$ 0.02
	10 OUNCE	\$ 0.4362	\$ (0.0523)	\$ 0.1430	\$ 0.0146	\$ 0.54	\$ 0.53	\$ 0.01
	1/2 PINT	\$ 0.3831	\$ (0.0460)	\$ 0.1687	\$ 0.0140	\$ 0.52	\$ 0.51	\$ 0.01
	4 OUNCE	\$ 0.2277	\$ (0.0273)	\$ 0.0844	\$ 0.0079	\$ 0.29	\$ 0.29	\$ -
	Bulk per Quart	\$ 1.5121	\$ (0.1815)	\$ 0.2818	\$ 0.0447	\$ 1.66	\$ 1.71	\$ (0.05)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
		Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 8.3519	\$ (1.0022)	\$ 0.7501	\$ 0.2248	\$ 8.36	\$ 7.37	\$ 0.99
	1/2 GALLON	\$ 4.2296	\$ (0.5076)	\$ 0.4932	\$ 0.1170	\$ 4.33	\$ 3.86	\$ 0.47
	QUART	\$ 2.4510	\$ (0.2941)	\$ 0.2818	\$ 0.0677	\$ 2.51	\$ 2.26	\$ 0.25
	PINT	\$ 1.3263	\$ (0.1592)	\$ 0.2289	\$ 0.0387	\$ 1.43	\$ 1.32	\$ 0.11
	12 OUNCE	\$ 1.0715	\$ (0.1286)	\$ 0.1717	\$ 0.0309	\$ 1.15	\$ 1.04	\$ 0.11
	10 OUNCE	\$ 0.6975	\$ (0.0837)	\$ 0.1430	\$ 0.0210	\$ 0.78	\$ 0.70	\$ 0.08
	1/2 PINT	\$ 0.5921	\$ (0.0711)	\$ 0.1687	\$ 0.0191	\$ 0.71	\$ 0.65	\$ 0.06
	4 OUNCE	\$ 0.3321	\$ (0.0399)	\$ 0.0844	\$ 0.0105	\$ 0.39	\$ 0.35	\$ 0.04
	Bulk per Quart	\$ 2.3479	\$ (0.2817)	\$ 0.2818	\$ 0.0652	\$ 2.41	\$ 2.25	\$ 0.16

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Comparison of Wholesale Price (Proposed Order versus Existing Order) Reduced Fat (2%) Milk - GALLON (GAL) October 2026

		Cost per <u>Proposed Order</u>	Cost per <u>Existing Order</u>	Variance <u>per GAL</u>
BUTTERFAT TEST (%)		1.9052%	1.9009%	0.0043%
RAW MILK Cost	per Pound	\$ 0.21280	\$ 0.2128	\$ -
INGREDIENT Cost	per Pound	\$ 0.0002	\$ 0.0002	\$ -
BULK SALE (PROFIT)/LOSS Cost	per Pound	\$ (0.0041)	\$ (0.0016)	\$ (0.0216)
TOTAL MILK Cost	per Pound	\$ 0.2089	\$ 0.2114	
	<i>Lbs per GAL</i>	8.62	8.62	
TOTAL MILK Cost	per GAL	\$ 1.8007	\$ 1.8223	\$ (0.0216)
CONTAINER Cost	per UNIT	\$ 0.3226	\$ 0.3131	\$ 0.0095
COST UPDATE Adjustment	per POINT	\$ 0.0116	\$ 0.0223	\$ (0.0428)
DIESEL Adjustment	per POINT	\$ 0.0081	\$ 0.0074	\$ 0.0028
HEATING Adjustment	per POINT	\$ 0.0004	\$ 0.0007	\$ (0.0012)
DISC EFFECT Adjustment	per POINT	\$ 0.0013	\$ 0.0013	\$ -
TOTAL Adjustments	per POINT	\$ 0.0214	\$ 0.0317	
	POINTS per GAL	4	4	
TOTAL Adjustments	per GAL	\$ 0.0856	\$ 0.1268	\$ (0.0412)
CONTAINER EFFICIENCY Adjustment	per GAL	\$ (0.1524)	\$ (0.1484)	\$ (0.0040)
PROCESSING Cost	per GAL	\$ 1.7956	\$ 1.7112	\$ 0.0844
AVERAGE DELIVERED Cost	per GAL	\$ 3.8521	\$ 3.8250	
PROFIT @	3.50%	\$ 0.1397	\$ 0.1387	\$ 0.0010
PRICE with PROFIT	per GAL	\$ 3.9918	\$ 3.9637	
Less: AVERAGE DELIVERY	per GAL	\$ (0.5220)	\$ (0.5220)	\$ -
Plus: HIGH COST DELIVERY	per GAL	\$ 0.9748	\$ 0.9748	\$ -
WHOLESALE PRICE	per GAL	\$ 4.4446	\$ 4.4165	\$ 0.0281
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Comparison of Wholesale Price (Proposed Order versus Existing Order) Flavored Reduced Fat Milk - 1/2 PINT (HP) October 2026

		Cost per <u>Proposed Order</u>	Cost per <u>Existing Order</u>	Variance <u>per HP</u>
BUTTERFAT TEST (%)		0.9842%	1.0131%	-0.0289%
RAW MILK Cost	per LB	\$ 0.20030	\$ 0.2007	\$ (0.0002)
INGREDIENT Cost	per LB	\$ 0.0733	\$ 0.0555	\$ 0.0089
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ (0.0041)	\$ (0.0016)	\$ (0.0013)
TOTAL MILK Cost	per LB	\$ 0.2695	\$ 0.2546	
	<i>LBs per HP</i>	0.5	0.5	
TOTAL MILK Cost	per HP	\$ 0.1348	\$ 0.1273	\$ 0.0075
CONTAINER Cost	per UNIT	\$ 0.0525	\$ 0.0512	\$ 0.0013
COST UPDATE Adjustment	per POINT	\$ 0.0116	\$ 0.0223	\$ (0.0027)
DIESEL Adjustment	per POINT	\$ 0.0081	\$ 0.0074	\$ 0.0002
HEATING Adjustment	per POINT	\$ 0.0004	\$ 0.0007	\$ (0.0001)
DISC EFFECT Adjustment	per POINT	\$ 0.0013	\$ 0.0013	\$ -
TOTAL Adjustments		\$ 0.0214	\$ 0.0317	
	<i>POINTS per HP</i>	0.25	0.25	
TOTAL Adjustments	per HP	\$ 0.0054	\$ 0.0079	\$ (0.0025)
CONTAINER EFFICIENCY Adjustment	per HP	\$ 0.0258	\$ 0.0242	\$ 0.0016
PROCESSING Cost	per HP	\$ 0.1122	\$ 0.1070	\$ 0.0052
AVERAGE DELIVERED Cost	per HP	\$ 0.3307	\$ 0.3176	
PROFIT @	3.50%	\$ 0.0120	\$ 0.0115	\$ 0.0005
PRICE with PROFIT	per HP	\$ 0.3427	\$ 0.3291	
Less: AVERAGE DELIVERY	per HP	\$ (0.0326)	\$ (0.0326)	\$ -
Plus: HIGH COST DELIVERY	per HP	\$ 0.0609	\$ 0.0609	\$ -
WHOLESALE PRICE	per HP	\$ 0.3710	\$ 0.3574	\$ 0.0136
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>