

Pennsylvania Milk Board
SALES INTO PMB AREA 5 BY TYPE OF MILK
Year 2024 Data

Item (1)	All Dealers Selling into Area 5 (%)	Area 5 CRH Cross-section Dealers (2) Selling into Area 5 (%)
Reduced Fat 2%	32.88	34.94
Standard Milk	25.16	25.96
Lowfat Milk 1%	10.78	11.54
Flavored Reduced Fat	6.98	7.90
Nonfat Milk	6.11	6.02
TOTALS	81.91	86.36

Footnotes:

1.) Top 5 selling controlled milk products for Area 5 based on Year 2024 sales.

2.) Area 5 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Sharpsville
- Schneiders Dairy, Inc.
- Turner Dairy Farms, Inc.
- United Dairy – Fikes (Uniontown location)
- United Dairy, Inc. (Martins Ferry location)

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY YEAR 2024 DATA

Cost Center	Weighted Costs	Weighted Points	Weighted Cost per Point
Receiving, Lab & Field Work	\$ 2,758,074	132,778,810	\$ 0.0208
Standardization & Pasteurization	\$ 5,407,963	134,941,013	\$ 0.0401
Bottling	\$ 9,879,080	146,488,013	\$ 0.0674
Cold Room	\$ 11,097,805	161,548,137	\$ 0.0687
Delivery	\$ 30,612,632	155,008,307	\$ 0.1975
Selling	\$ 5,283,659	158,847,078	\$ 0.0333

Total Cost per Point **\$ 0.4278**

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

CONTAINER COSTS YEAR 2024 UNITS (@ APRIL 2025 COSTS)

A	B	C	D	E	F	G	H
				(C÷D)			(F x (1+G))
Container Size	Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2025) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON - Plastic	Blow Molded	\$ 2,546,687	10,312,542	\$ 0.2470			
GALLON - Plastic	Purchased	\$ 1,322,807	3,383,272	\$ 0.3910			
GALLON - Combined		\$ 3,869,494	13,695,814	\$ 0.2825	\$ 0.2857	1.88%	\$ 0.2911
1/2 GALLON - Plastic	Blow Molded	\$ 1,298,097	7,657,247	\$ 0.1695			
1/2 GALLON - Plastic	Purchased	\$ 1,761,226	6,852,171	\$ 0.2570			
1/2 GALLON - Combined		\$ 3,059,323	14,509,418	\$ 0.2109	\$ 0.2117	1.71%	\$ 0.2153
QUART - Plastic	Purchased	\$ 890,524	4,615,645	\$ 0.1929			
QUART - Paper	Purchased	\$ 11,373	83,037	\$ 0.1370			
QUART - Combined		\$ 901,897	4,698,682	\$ 0.1919	\$ 0.1986	1.57%	\$ 0.2017
PINT - Plastic	Purchased	\$ 1,157,505	5,822,140	\$ 0.1988			
PINT - Paper	Purchased	\$ 4,273	56,053	\$ 0.0762			
PINT - Combined		\$ 1,161,778	5,878,193	\$ 0.1976	\$ 0.1898	1.62%	\$ 0.1929
12 Ounce	Purchased	\$ 7,701	38,827	\$ 0.1983	\$ 0.1983		\$ 0.1983
10 Ounce ⁽¹⁾	Purchased			\$ 0.0544	\$ 0.0544		\$ 0.0544
1/2 PINT - Plastic	Purchased	\$ 2,073,249	22,440,271	\$ 0.0924	\$ 0.1001	0.92%	\$ 0.1010
1/2 PINT - Paper	Purchased	\$ 1,679,983	54,258,337	\$ 0.0310	\$ 0.0466	0.85%	\$ 0.0470
4 Ounce	Purchased	\$ 110,672	3,624,160	\$ 0.0305	\$ 0.0305	1.53%	\$ 0.0310
Bulk Per Quart	Purchased	\$ 156,413	869,642	\$ 0.1799	\$ 0.1799	1.30%	\$ 0.1822

Footnote:

1. None of the Area 5 cross-section Dealers bottled price-Controlled product in this size container during Year 2024. The cost per unit presented is per a prior year.

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER YEAR 2024 POUNDS (@ APRIL 2025 COSTS)

Product	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
Standard (Whole) Milk	\$ 2,830	61,992,759	\$ -
Reduced Fat (2%) Milk	\$ 15,818	83,215,093	\$ 0.0002
Low Fat (1%) Milk	\$ 5,749	28,109,467	\$ 0.0002
Non Fat (Skim) Milk	\$ 5,852	13,772,703	\$ 0.0004
Flavored Milk	\$ 922,964	14,635,283	\$ 0.0631
Flavored Reduced Fat Milk	\$ 1,165,503	19,122,838	\$ 0.0609
Flavored NONFAT Milk	\$ 492,853	10,465,927	\$ 0.0471
Buttermilk	\$ 103,583	1,662,166	\$ 0.0623
Egg Nog	\$ 197,333	661,137	\$ 0.2985

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES YEAR 2024 DATA

	A	B	C	D	E	F	G
						- (C - D - E)	
Cost/(Revenue) Factor	Product Pounds	Butterfat Pounds	Revenue	Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1 Shrinkage	24,173,092	1,148,956	n/a	\$ 5,794,239	n/a	\$ 5,794,239	\$ 1,765,828
2 Bulk MILK - diverted	107,740,895	4,262,635	\$ 24,849,599	\$ 22,974,573	n/a	\$ (1,875,026)	\$ (790,145)
3 Bulk MILK - transferred	13,355,880	351,512	\$ 3,472,144	\$ 2,509,474	\$ 148,349	\$ (814,321)	\$ (178,708)
4 Bulk MILK - TOTAL (Row 2 + Row 3)	121,096,775	4,614,147	\$ 28,321,743	\$ 25,484,047	\$ 148,349	\$ (2,689,347)	\$ (968,853)
5 Bulk CREAM - transferred	36,435,703	15,092,283	\$ 57,707,171	\$ 50,798,071	\$ 1,291,402	\$ (5,617,698)	\$ (1,197,839)

	H	I	J
			(H ÷ I)
Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6 Shrinkage (Row 1)	\$ 1,765,828		
7 Bulk MILK (Profit)/Loss (Row 4)	\$ (968,853)		
8 Bulk CREAM (Profit)/Loss (Row 5)	\$ (1,197,839)		
9 Total	\$ (400,864)	251,995,188	\$ (0.0016)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

MILK COSTS BEFORE PACKAGING
OCTOBER 2025 MILK PRICES

	Class I
Skim Rate	\$ 15.86
Butterfat Rate	\$ 2.4464

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B × BF Rate)	(D × Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat		Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
		Pounds	Percentage								
Standard Milk	61,992,759	2,010,793	3.2436%	59,981,966	\$ 4,919,204	\$ 9,513,140	\$ 14,432,344	\$ 0.2328	\$ -	\$ (0.0016)	\$ 0.2312
Reduced Fat (2%) Milk	83,215,093	1,581,812	1.9009%	81,633,281	\$ 3,869,745	\$ 12,947,038	\$ 16,816,783	\$ 0.2021	\$ 0.0002	\$ (0.0016)	\$ 0.2007
Low Fat (1%) Milk	28,109,467	254,113	0.9040%	27,855,354	\$ 621,662	\$ 4,417,859	\$ 5,039,521	\$ 0.1793	\$ 0.0002	\$ (0.0016)	\$ 0.1779
Non Fat (Skim) Milk	13,772,703	16,675	0.1211%	13,756,028	\$ 40,794	\$ 2,181,706	\$ 2,222,500	\$ 0.1614	\$ 0.0004	\$ (0.0016)	\$ 0.1602
Flavored Milk	14,635,283	494,208	3.3768%	14,141,075	\$ 1,209,030	\$ 2,242,774	\$ 3,451,804	\$ 0.2359	\$ 0.0631	\$ (0.0016)	\$ 0.2974
Flavored Reduced Fat Milk	19,122,838	193,739	1.0131%	18,929,099	\$ 473,963	\$ 3,002,155	\$ 3,476,118	\$ 0.1818	\$ 0.0609	\$ (0.0016)	\$ 0.2411
Flavored NONFAT Milk	10,465,927	29,907	0.2858%	10,436,020	\$ 73,164	\$ 1,655,153	\$ 1,728,317	\$ 0.1651	\$ 0.0471	\$ (0.0016)	\$ 0.2106
Buttermilk	1,662,166	38,338	2.3065%	1,623,828	\$ 93,790	\$ 257,539	\$ 351,329	\$ 0.2114	\$ 0.0623	\$ (0.0016)	\$ 0.2721
Egg Nog	661,137	44,653	6.7540%	616,484	\$ 109,239	\$ 97,774	\$ 207,013	\$ 0.3131	\$ 0.2985	\$ (0.0016)	\$ 0.6100

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

COST UPDATE ADJUSTMENT 1st HALF COMPARISON (Year 2025 vs. Year 2024)

A	B	C	D	E	F	G
				(A ÷ C)	(B ÷ D)	(E - F)
1 st HALF EXPENSES		1 st HALF POINTS		1 st HALF COST/POINTS		INCREASE
2025	2024	2025	2024	2025	2024	(DECREASE)

WEIGHTED LABOR COSTS	\$ 20,003,014	\$ 19,602,334	71,228,362	74,728,759	\$ 0.2808	\$ 0.2623	\$ 0.0185
WEIGHTED UTILITY COSTS	\$ 1,428,214	\$ 1,439,658	71,228,362	74,728,759	\$ 0.0201	\$ 0.0193	\$ 0.0008
WEIGHTED INSURANCE COSTS	\$ 861,334	\$ 676,969	71,228,362	74,728,759	\$ 0.0121	\$ 0.0091	\$ 0.0030

COST UPDATE ADJUSTMENT per BOTTLING POINT

\$ 0.0223

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Diesel Fuel Costs Adjustment

Update of Diesel Fuel Costs from YEAR 2024 to AUGUST 2025

1. Weighted Diesel Fuel Costs - YEAR 2024	\$ 2,810,017
2. Average On-Highway Diesel Price per Gallon - YEAR 2024 (1)	\$ 4.046
3. On-Highway Diesel Price per Gallon - AUGUST 2025 (1)	\$ 3.931
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)	-2.84%
5. Presumed Diesel Fuel Costs - AUGUST 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 2,730,213</u>
6. Change in Diesel Fuel Costs from YEAR 2024 to AUGUST 2025 (Line 5 - Line 1)	\$ (79,804)
7. Weighted Delivery Points - YEAR 2024	<u>155,008,307</u>
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	<u>\$ (0.0005)</u>

Footnote:

- Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Heating Fuel Costs Adjustment

Update of Heating Fuel Costs from YEAR 2024 to JUNE 2025

1. Weighted Heating Fuel Costs - YEAR 2024	\$ 284,020
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2024 (1)	\$ 9.43
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2025 (1)	\$ 11.99
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)	27.15%
5. Presumed Heating Fuel Costs - JUNE 2025 ((Line 1 X Line 4) + Line 1)	<u>\$ 361,131</u>
6. Change in Heating Fuel Costs from YEAR 2024 to JUNE 2025 (Line 5 - Line 1)	\$ 77,111
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2024	<u>134,941,013</u>
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	<u>\$ 0.0006</u>

Footnote:

- Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = https://www.eia.gov/dnav/ng/ng_pri_sum_dcu_SPA_m.htm

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5
YEAR 2024 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
(C) + (D)					(B) x (E)
Container Size	Area 5-0 Container Sales (Units)	Adjustment per UNIT			Dollar Effect
		Bottling	Cold Room & Delivery	Total	
GALLON	13,695,814	\$ (0.11089)	\$ (0.03752)	\$ (0.1484)	\$ (2,032,459)
1/2 GALLON	14,509,418	\$ (0.02447)	\$ (0.07644)	\$ (0.1009)	\$ (1,464,000)
QUART	4,698,682	\$ 0.08486	\$ 0.07513	\$ 0.1600	\$ 751,789
PINT	5,878,193	\$ 0.02913	\$ 0.06928	\$ 0.0984	\$ 578,414
12 OUNCE	38,827	\$ 0.03753	\$ 0.04369	\$ 0.0812	\$ 3,153
10 OUNCE	-	\$ -	\$ -	\$ -	\$ -
1/2 PINT	76,698,608	\$ 0.01288	\$ 0.01133	\$ 0.0242	\$ 1,856,106
4 OUNCE	3,624,160	\$ 0.01683	\$ 0.02136	\$ 0.0382	\$ 138,443
Bulk per Quart	869,642	\$ 0.29129	\$ (0.09847)	\$ 0.1928	\$ 167,667
					\$ <u>(887)</u>

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP OCTOBER 2025 MILK PRICES

		A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 1.9883	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 3.9438	\$ 0.1430	\$ 4.0868	\$ (0.5220)	\$ 0.9748	\$ 4.5396	\$ 4.4132	\$ 0.1264
	1/2 GALLON	\$ 0.9942	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 2.0150	\$ 0.0731	\$ 2.0881	\$ (0.2610)	\$ 0.4874	\$ 2.3145	\$ 2.2492	\$ 0.0653
	QUART	\$ 0.4971	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.3120	\$ 0.0476	\$ 1.3596	\$ (0.1305)	\$ 0.2437	\$ 1.4728	\$ 1.4054	\$ 0.0674
	PINT	\$ 0.2485	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.7664	\$ 0.0278	\$ 0.7942	\$ (0.0653)	\$ 0.1219	\$ 0.8508	\$ 0.8242	\$ 0.0266
	12 OUNCE	\$ 0.1864	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.6359	\$ 0.0231	\$ 0.6590	\$ (0.0489)	\$ 0.0914	\$ 0.7015	\$ 0.6681	\$ 0.0334
	10 OUNCE	\$ 0.1553	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3513	\$ 0.0127	\$ 0.3640	\$ (0.0435)	\$ 0.0812	\$ 0.4017	\$ 0.3925	\$ 0.0092
	1/2 PINT	\$ 0.1243	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.3089	\$ 0.0112	\$ 0.3201	\$ (0.0326)	\$ 0.0609	\$ 0.3484	\$ 0.3397	\$ 0.0087
	4 OUNCE	\$ 0.0621	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.1880	\$ 0.0068	\$ 0.1948	\$ (0.0163)	\$ 0.0305	\$ 0.2090	\$ 0.2034	\$ 0.0056
	Bulk per Quart	\$ 0.4971	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.3253	\$ 0.0481	\$ 1.3734	\$ (0.1305)	\$ 0.2437	\$ 1.4866	\$ 1.3604	\$ 0.1262
REDUCED FAT (2%) MILK	GALLON	\$ 1.7300	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 3.6855	\$ 0.1337	\$ 3.8192	\$ (0.5220)	\$ 0.9748	\$ 4.2720	\$ 4.1438	\$ 0.1282
	1/2 GALLON	\$ 0.8650	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 1.8858	\$ 0.0684	\$ 1.9542	\$ (0.2610)	\$ 0.4874	\$ 2.1806	\$ 2.1145	\$ 0.0661
	QUART	\$ 0.4325	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.2474	\$ 0.0452	\$ 1.2926	\$ (0.1305)	\$ 0.2437	\$ 1.4058	\$ 1.3381	\$ 0.0677
	PINT	\$ 0.2163	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.7342	\$ 0.0266	\$ 0.7608	\$ (0.0653)	\$ 0.1219	\$ 0.8174	\$ 0.7905	\$ 0.0269
	12 OUNCE	\$ 0.1622	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.6117	\$ 0.0222	\$ 0.6339	\$ (0.0489)	\$ 0.0914	\$ 0.6764	\$ 0.6429	\$ 0.0335
	10 OUNCE	\$ 0.1352	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3312	\$ 0.0120	\$ 0.3432	\$ (0.0435)	\$ 0.0812	\$ 0.3809	\$ 0.3715	\$ 0.0094
	1/2 PINT	\$ 0.1081	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.2927	\$ 0.0106	\$ 0.3033	\$ (0.0326)	\$ 0.0609	\$ 0.3316	\$ 0.3229	\$ 0.0087
	4 OUNCE	\$ 0.0541	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.1800	\$ 0.0065	\$ 0.1865	\$ (0.0163)	\$ 0.0305	\$ 0.2007	\$ 0.1950	\$ 0.0057
	Bulk per Quart	\$ 0.4325	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.2607	\$ 0.0457	\$ 1.3064	\$ (0.1305)	\$ 0.2437	\$ 1.4196	\$ 1.2930	\$ 0.1266
LOW FAT (1%) MILK	GALLON	\$ 1.5335	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 3.4890	\$ 0.1265	\$ 3.6155	\$ (0.5220)	\$ 0.9748	\$ 4.0683	\$ 3.9375	\$ 0.1308
	1/2 GALLON	\$ 0.7667	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 1.7875	\$ 0.0648	\$ 1.8523	\$ (0.2610)	\$ 0.4874	\$ 2.0787	\$ 2.0113	\$ 0.0674
	QUART	\$ 0.3834	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.1983	\$ 0.0435	\$ 1.2418	\$ (0.1305)	\$ 0.2437	\$ 1.3550	\$ 1.2865	\$ 0.0685
	PINT	\$ 0.1917	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.7096	\$ 0.0257	\$ 0.7353	\$ (0.0653)	\$ 0.1219	\$ 0.7919	\$ 0.7648	\$ 0.0271
	12 OUNCE	\$ 0.1438	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.5933	\$ 0.0215	\$ 0.6148	\$ (0.0489)	\$ 0.0914	\$ 0.6573	\$ 0.6235	\$ 0.0338
	10 OUNCE	\$ 0.1198	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3158	\$ 0.0115	\$ 0.3273	\$ (0.0435)	\$ 0.0812	\$ 0.3650	\$ 0.3553	\$ 0.0097
	1/2 PINT	\$ 0.0958	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.2804	\$ 0.0102	\$ 0.2906	\$ (0.0326)	\$ 0.0609	\$ 0.3189	\$ 0.3100	\$ 0.0089
	4 OUNCE	\$ 0.0479	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.1738	\$ 0.0063	\$ 0.1801	\$ (0.0163)	\$ 0.0305	\$ 0.1943	\$ 0.1886	\$ 0.0057
	Bulk per Quart	\$ 0.3834	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.2116	\$ 0.0439	\$ 1.2555	\$ (0.1305)	\$ 0.2437	\$ 1.3687	\$ 1.2414	\$ 0.1273
NON FAT (SKIM) MILK	GALLON	\$ 1.3825	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 3.3380	\$ 0.1211	\$ 3.4591	\$ (0.5220)	\$ 0.9748	\$ 3.9119	\$ 3.7872	\$ 0.1247
	1/2 GALLON	\$ 0.6913	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 1.7121	\$ 0.0621	\$ 1.7742	\$ (0.2610)	\$ 0.4874	\$ 2.0006	\$ 1.9362	\$ 0.0644
	QUART	\$ 0.3456	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.1605	\$ 0.0421	\$ 1.2026	\$ (0.1305)	\$ 0.2437	\$ 1.3158	\$ 1.2490	\$ 0.0668
	PINT	\$ 0.1728	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.6907	\$ 0.0251	\$ 0.7158	\$ (0.0653)	\$ 0.1219	\$ 0.7724	\$ 0.7459	\$ 0.0265
	12 OUNCE	\$ 0.1296	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.5791	\$ 0.0210	\$ 0.6001	\$ (0.0489)	\$ 0.0914	\$ 0.6426	\$ 0.6094	\$ 0.0332
	10 OUNCE	\$ 0.1080	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3040	\$ 0.0110	\$ 0.3150	\$ (0.0435)	\$ 0.0812	\$ 0.3527	\$ 0.3436	\$ 0.0091
	1/2 PINT	\$ 0.0864	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.2710	\$ 0.0098	\$ 0.2808	\$ (0.0326)	\$ 0.0609	\$ 0.3091	\$ 0.3006	\$ 0.0085
	4 OUNCE	\$ 0.0432	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.1691	\$ 0.0061	\$ 0.1752	\$ (0.0163)	\$ 0.0305	\$ 0.1894	\$ 0.1838	\$ 0.0056
	Bulk per Quart	\$ 0.3456	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.1738	\$ 0.0426	\$ 1.2164	\$ (0.1305)	\$ 0.2437	\$ 1.3296	\$ 1.2039	\$ 0.1257

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0030 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

		A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)
	Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 2.3792	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 4.3347	\$ 0.1572	\$ 4.4919	\$ (0.5220)	\$ 0.9748	\$ 4.9447	\$ 4.8945	\$ 0.0502
	1/2 GALLON	\$ 1.1896	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 2.2104	\$ 0.0802	\$ 2.2906	\$ (0.2610)	\$ 0.4874	\$ 2.5170	\$ 2.4898	\$ 0.0272
	QUART	\$ 0.5948	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.4097	\$ 0.0511	\$ 1.4608	\$ (0.1305)	\$ 0.2437	\$ 1.5740	\$ 1.5257	\$ 0.0483
	PINT	\$ 0.2974	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.8153	\$ 0.0296	\$ 0.8449	\$ (0.0653)	\$ 0.1219	\$ 0.9015	\$ 0.8844	\$ 0.0171
	12 OUNCE	\$ 0.2231	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.6726	\$ 0.0244	\$ 0.6970	\$ (0.0489)	\$ 0.0914	\$ 0.7395	\$ 0.7133	\$ 0.0262
	10 OUNCE	\$ 0.1859	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3819	\$ 0.0139	\$ 0.3958	\$ (0.0435)	\$ 0.0812	\$ 0.4335	\$ 0.4301	\$ 0.0034
	1/2 PINT	\$ 0.1487	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.3333	\$ 0.0121	\$ 0.3454	\$ (0.0326)	\$ 0.0609	\$ 0.3737	\$ 0.3699	\$ 0.0038
	4 OUNCE	\$ 0.0744	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.2003	\$ 0.0073	\$ 0.2076	\$ (0.0163)	\$ 0.0305	\$ 0.2218	\$ 0.2184	\$ 0.0034
	Bulk per Quart	\$ 0.5948	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.4230	\$ 0.0516	\$ 1.4746	\$ (0.1305)	\$ 0.2437	\$ 1.5878	\$ 1.4807	\$ 0.1071
FLAVORED REDUCED FAT MILK	GALLON	\$ 1.9288	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 3.8843	\$ 0.1409	\$ 4.0252	\$ (0.5220)	\$ 0.9748	\$ 4.4780	\$ 4.3324	\$ 0.1456
	1/2 GALLON	\$ 0.9644	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 1.9852	\$ 0.0720	\$ 2.0572	\$ (0.2610)	\$ 0.4874	\$ 2.2836	\$ 2.2088	\$ 0.0748
	QUART	\$ 0.4822	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.2971	\$ 0.0470	\$ 1.3441	\$ (0.1305)	\$ 0.2437	\$ 1.4573	\$ 1.3852	\$ 0.0721
	PINT	\$ 0.2411	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.7590	\$ 0.0275	\$ 0.7865	\$ (0.0653)	\$ 0.1219	\$ 0.8431	\$ 0.8141	\$ 0.0290
	12 OUNCE	\$ 0.1808	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.6303	\$ 0.0229	\$ 0.6532	\$ (0.0489)	\$ 0.0914	\$ 0.6957	\$ 0.6605	\$ 0.0352
	10 OUNCE	\$ 0.1507	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3467	\$ 0.0126	\$ 0.3593	\$ (0.0435)	\$ 0.0812	\$ 0.3970	\$ 0.3862	\$ 0.0108
	1/2 PINT	\$ 0.1206	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.3052	\$ 0.0111	\$ 0.3163	\$ (0.0326)	\$ 0.0609	\$ 0.3446	\$ 0.3347	\$ 0.0099
	4 OUNCE	\$ 0.0603	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.1862	\$ 0.0068	\$ 0.1930	\$ (0.0163)	\$ 0.0305	\$ 0.2072	\$ 0.2009	\$ 0.0063
	Bulk per Quart	\$ 0.4822	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.3104	\$ 0.0475	\$ 1.3579	\$ (0.1305)	\$ 0.2437	\$ 1.4711	\$ 1.3401	\$ 0.1310
FLAVORED NONFAT MILK	GALLON	\$ 1.6848	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 3.6403	\$ 0.1320	\$ 3.7723	\$ (0.5220)	\$ 0.9748	\$ 4.2251	\$ 4.1284	\$ 0.0967
	1/2 GALLON	\$ 0.8424	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 1.8632	\$ 0.0676	\$ 1.9308	\$ (0.2610)	\$ 0.4874	\$ 2.1572	\$ 2.1068	\$ 0.0504
	QUART	\$ 0.4212	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.2361	\$ 0.0448	\$ 1.2809	\$ (0.1305)	\$ 0.2437	\$ 1.3941	\$ 1.3342	\$ 0.0599
	PINT	\$ 0.2106	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.7285	\$ 0.0264	\$ 0.7549	\$ (0.0653)	\$ 0.1219	\$ 0.8115	\$ 0.7886	\$ 0.0229
	12 OUNCE	\$ 0.1580	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.6075	\$ 0.0220	\$ 0.6295	\$ (0.0489)	\$ 0.0914	\$ 0.6720	\$ 0.6415	\$ 0.0305
	10 OUNCE	\$ 0.1316	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3276	\$ 0.0119	\$ 0.3395	\$ (0.0435)	\$ 0.0812	\$ 0.3772	\$ 0.3702	\$ 0.0070
	1/2 PINT	\$ 0.1053	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.2899	\$ 0.0105	\$ 0.3004	\$ (0.0326)	\$ 0.0609	\$ 0.3287	\$ 0.3220	\$ 0.0067
	4 OUNCE	\$ 0.0527	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.1786	\$ 0.0065	\$ 0.1851	\$ (0.0163)	\$ 0.0305	\$ 0.1993	\$ 0.1945	\$ 0.0048
	Bulk per Quart	\$ 0.4212	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.2494	\$ 0.0453	\$ 1.2947	\$ (0.1305)	\$ 0.2437	\$ 1.4079	\$ 1.2892	\$ 0.1187
BUTTERMILK	GALLON	\$ 2.3455	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 4.3010	\$ 0.1560	\$ 4.4570	\$ (0.5220)	\$ 0.9748	\$ 4.9098	\$ 4.4787	\$ 0.4311
	1/2 GALLON	\$ 1.1728	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 2.1936	\$ 0.0796	\$ 2.2732	\$ (0.2610)	\$ 0.4874	\$ 2.4996	\$ 2.2819	\$ 0.2177
	QUART	\$ 0.5864	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 1.4013	\$ 0.0508	\$ 1.4521	\$ (0.1305)	\$ 0.2437	\$ 1.5653	\$ 1.4218	\$ 0.1435
	PINT	\$ 0.2932	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 0.8111	\$ 0.0294	\$ 0.8405	\$ (0.0653)	\$ 0.1219	\$ 0.8971	\$ 0.8325	\$ 0.0646
	12 OUNCE	\$ 0.2199	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.6694	\$ 0.0243	\$ 0.6937	\$ (0.0489)	\$ 0.0914	\$ 0.7362	\$ 0.6743	\$ 0.0619
	10 OUNCE	\$ 0.1832	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.3792	\$ 0.0138	\$ 0.3930	\$ (0.0435)	\$ 0.0812	\$ 0.4307	\$ 0.3976	\$ 0.0331
	1/2 PINT	\$ 0.1466	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.3312	\$ 0.0120	\$ 0.3432	\$ (0.0326)	\$ 0.0609	\$ 0.3715	\$ 0.3438	\$ 0.0277
	4 OUNCE	\$ 0.0733	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.1992	\$ 0.0072	\$ 0.2064	\$ (0.0163)	\$ 0.0305	\$ 0.2206	\$ 0.2055	\$ 0.0151
	Bulk per Quart	\$ 0.5864	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 1.4146	\$ 0.0513	\$ 1.4659	\$ (0.1305)	\$ 0.2437	\$ 1.5791	\$ 1.3767	\$ 0.2024

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0030 per quart equivalent.

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5

WHOLESALE PRICE BUILDUP
OCTOBER 2025 MILK PRICES

	A EX. 6	B EX. 3	C EXS. 7, 8 & 9 ⁽¹⁾	D EX. 10	E EX. 2	F (A+B+C+D+E)	G	H (F + G)	I	J	K (H + I + J)	L	M (K - L)	
Container Size	Milk Cost	Container Cost	Cost Update & Energy Add-On Adjustments	Container Efficiency Adjustment	Processing Cost	Average Delivered Cost	Dealer Profit 3.50%	Price with Profit	Less: Average Delivery	Plus: High Cost Delivery	Proposed Wholesale Price	Current Wholesale Price	Increase (Decrease)	
EGG NOG	GALLON	\$ 4.8800	\$ 0.2911	\$ 0.1016	\$ (0.1484)	\$ 1.7112	\$ 6.8355	\$ 0.2479	\$ 7.0834	\$ (0.5220)	\$ 0.9748	\$ 7.5362	\$ 7.1767	\$ 0.3595
	1/2 GALLON	\$ 2.4400	\$ 0.2153	\$ 0.0508	\$ (0.1009)	\$ 0.8556	\$ 3.4608	\$ 0.1255	\$ 3.5863	\$ (0.2610)	\$ 0.4874	\$ 3.8127	\$ 3.6310	\$ 0.1817
	QUART	\$ 1.2200	\$ 0.2017	\$ 0.0254	\$ 0.1600	\$ 0.4278	\$ 2.0349	\$ 0.0738	\$ 2.1087	\$ (0.1305)	\$ 0.2437	\$ 2.2219	\$ 2.0963	\$ 0.1256
	PINT	\$ 0.6100	\$ 0.1929	\$ 0.0127	\$ 0.0984	\$ 0.2139	\$ 1.1279	\$ 0.0409	\$ 1.1688	\$ (0.0653)	\$ 0.1219	\$ 1.2254	\$ 1.1697	\$ 0.0557
	12 OUNCE	\$ 0.4575	\$ 0.1983	\$ 0.0095	\$ 0.0812	\$ 0.1604	\$ 0.9070	\$ 0.0329	\$ 0.9399	\$ (0.0489)	\$ 0.0914	\$ 0.9824	\$ 0.9273	\$ 0.0551
	10 OUNCE	\$ 0.3813	\$ 0.0544	\$ 0.0079	\$ -	\$ 0.1337	\$ 0.5773	\$ 0.0209	\$ 0.5982	\$ (0.0435)	\$ 0.0812	\$ 0.6359	\$ 0.6084	\$ 0.0275
	1/2 PINT	\$ 0.3050	\$ 0.0470	\$ 0.0064	\$ 0.0242	\$ 0.1070	\$ 0.4896	\$ 0.0178	\$ 0.5074	\$ (0.0326)	\$ 0.0609	\$ 0.5357	\$ 0.5124	\$ 0.0233
	4 OUNCE	\$ 0.1525	\$ 0.0310	\$ 0.0032	\$ 0.0382	\$ 0.0535	\$ 0.2784	\$ 0.0101	\$ 0.2885	\$ (0.0163)	\$ 0.0305	\$ 0.3027	\$ 0.2898	\$ 0.0129
	Bulk per Quart	\$ 1.2200	\$ 0.1822	\$ 0.0254	\$ 0.1928	\$ 0.4278	\$ 2.0482	\$ 0.0743	\$ 2.1225	\$ (0.1305)	\$ 0.2437	\$ 2.2357	\$ 2.0512	\$ 0.1845

Footnote:

1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +\$0.0030 per quart equivalent.

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

RETAIL PRICE BUILDUP OCTOBER 2025 PRICES

	A	B	C	D	E	F	G
	EX. 11				(A+B+C+D)		(E - F)
Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	\$ 4.5396	\$ (0.5448)	\$ 0.7254	\$ 0.1310	\$ 4.85	\$ 4.74 \$ 0.11
	1/2 GALLON	\$ 2.3145	\$ (0.2777)	\$ 0.4770	\$ 0.0698	\$ 2.58	\$ 2.52 \$ 0.06
	QUART	\$ 1.4728	\$ (0.1767)	\$ 0.2725	\$ 0.0435	\$ 1.61	\$ 1.55 \$ 0.06
	PINT	\$ 0.8508	\$ (0.1021)	\$ 0.2214	\$ 0.0269	\$ 1.00	\$ 0.97 \$ 0.03
	12 OUNCE	\$ 0.7015	\$ (0.0842)	\$ 0.1661	\$ 0.0217	\$ 0.81	\$ 0.77 \$ 0.04
	10 OUNCE	\$ 0.4017	\$ (0.0482)	\$ 0.1383	\$ 0.0136	\$ 0.51	\$ 0.50 \$ 0.01
	1/2 PINT	\$ 0.3484	\$ (0.0418)	\$ 0.1632	\$ 0.0130	\$ 0.48	\$ 0.47 \$ 0.01
	4 OUNCE	\$ 0.2090	\$ (0.0251)	\$ 0.0816	\$ 0.0074	\$ 0.27	\$ 0.27 \$ -
	Bulk per Quart	\$ 1.4866	\$ (0.1784)	\$ 0.2725	\$ 0.0439	\$ 1.62	\$ 1.51 \$ 0.11
REDUCED FAT (2%) MILK	GALLON	\$ 4.2720	\$ (0.5126)	\$ 0.7254	\$ 0.1244	\$ 4.61	\$ 4.49 \$ 0.12
	1/2 GALLON	\$ 2.1806	\$ (0.2617)	\$ 0.4770	\$ 0.0665	\$ 2.46	\$ 2.40 \$ 0.06
	QUART	\$ 1.4058	\$ (0.1687)	\$ 0.2725	\$ 0.0419	\$ 1.55	\$ 1.49 \$ 0.06
	PINT	\$ 0.8174	\$ (0.0981)	\$ 0.2214	\$ 0.0261	\$ 0.97	\$ 0.94 \$ 0.03
	12 OUNCE	\$ 0.6764	\$ (0.0812)	\$ 0.1661	\$ 0.0211	\$ 0.78	\$ 0.75 \$ 0.03
	10 OUNCE	\$ 0.3809	\$ (0.0457)	\$ 0.1383	\$ 0.0131	\$ 0.49	\$ 0.48 \$ 0.01
	1/2 PINT	\$ 0.3316	\$ (0.0398)	\$ 0.1632	\$ 0.0126	\$ 0.47	\$ 0.46 \$ 0.01
	4 OUNCE	\$ 0.2007	\$ (0.0241)	\$ 0.0816	\$ 0.0072	\$ 0.27	\$ 0.26 \$ 0.01
	Bulk per Quart	\$ 1.4196	\$ (0.1704)	\$ 0.2725	\$ 0.0422	\$ 1.56	\$ 1.45 \$ 0.11
LOWFAT (1%) MILK	GALLON	\$ 4.0683	\$ (0.4882)	\$ 0.7254	\$ 0.1195	\$ 4.43	\$ 4.31 \$ 0.12
	1/2 GALLON	\$ 2.0787	\$ (0.2494)	\$ 0.4770	\$ 0.0640	\$ 2.37	\$ 2.31 \$ 0.06
	QUART	\$ 1.3550	\$ (0.1626)	\$ 0.2725	\$ 0.0406	\$ 1.51	\$ 1.44 \$ 0.07
	PINT	\$ 0.7919	\$ (0.0950)	\$ 0.2214	\$ 0.0255	\$ 0.94	\$ 0.92 \$ 0.02
	12 OUNCE	\$ 0.6573	\$ (0.0789)	\$ 0.1661	\$ 0.0207	\$ 0.77	\$ 0.73 \$ 0.04
	10 OUNCE	\$ 0.3650	\$ (0.0438)	\$ 0.1383	\$ 0.0128	\$ 0.47	\$ 0.46 \$ 0.01
	1/2 PINT	\$ 0.3189	\$ (0.0383)	\$ 0.1632	\$ 0.0123	\$ 0.46	\$ 0.45 \$ 0.01
	4 OUNCE	\$ 0.1943	\$ (0.0233)	\$ 0.0816	\$ 0.0070	\$ 0.26	\$ 0.25 \$ 0.01
	Bulk per Quart	\$ 1.3687	\$ (0.1642)	\$ 0.2725	\$ 0.0410	\$ 1.52	\$ 1.40 \$ 0.12
NONFAT (SKIM) MILK	GALLON	\$ 3.9119	\$ (0.4694)	\$ 0.7254	\$ 0.1157	\$ 4.28	\$ 4.17 \$ 0.11
	1/2 GALLON	\$ 2.0006	\$ (0.2401)	\$ 0.4770	\$ 0.0621	\$ 2.30	\$ 2.24 \$ 0.06
	QUART	\$ 1.3158	\$ (0.1579)	\$ 0.2725	\$ 0.0397	\$ 1.47	\$ 1.41 \$ 0.06
	PINT	\$ 0.7724	\$ (0.0927)	\$ 0.2214	\$ 0.0250	\$ 0.93	\$ 0.90 \$ 0.03
	12 OUNCE	\$ 0.6426	\$ (0.0771)	\$ 0.1661	\$ 0.0203	\$ 0.75	\$ 0.72 \$ 0.03
	10 OUNCE	\$ 0.3527	\$ (0.0423)	\$ 0.1383	\$ 0.0125	\$ 0.46	\$ 0.45 \$ 0.01
	1/2 PINT	\$ 0.3091	\$ (0.0371)	\$ 0.1632	\$ 0.0121	\$ 0.45	\$ 0.44 \$ 0.01
	4 OUNCE	\$ 0.1894	\$ (0.0227)	\$ 0.0816	\$ 0.0069	\$ 0.26	\$ 0.25 \$ 0.01
	Bulk per Quart	\$ 1.3296	\$ (0.1596)	\$ 0.2725	\$ 0.0400	\$ 1.48	\$ 1.37 \$ 0.11

PENNSYLVANIA MILK BOARD MILK MARKETING AREA 5

RETAIL PRICE BUILDUP OCTOBER 2025 PRICES

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
	Container Size	Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
FLAVORED MILK	GALLON	\$ 4.9447	\$ (0.5934)	\$ 0.7254	\$ 0.1409	\$ 5.22	\$ 5.17	\$ 0.05
	1/2 GALLON	\$ 2.5170	\$ (0.3020)	\$ 0.4770	\$ 0.0747	\$ 2.77	\$ 2.74	\$ 0.03
	QUART	\$ 1.5740	\$ (0.1889)	\$ 0.2725	\$ 0.0460	\$ 1.70	\$ 1.66	\$ 0.04
	PINT	\$ 0.9015	\$ (0.1082)	\$ 0.2214	\$ 0.0282	\$ 1.04	\$ 1.03	\$ 0.01
	12 OUNCE	\$ 0.7395	\$ (0.0887)	\$ 0.1661	\$ 0.0227	\$ 0.84	\$ 0.82	\$ 0.02
	10 OUNCE	\$ 0.4335	\$ (0.0520)	\$ 0.1383	\$ 0.0144	\$ 0.53	\$ 0.53	\$ -
	1/2 PINT	\$ 0.3737	\$ (0.0448)	\$ 0.1632	\$ 0.0137	\$ 0.51	\$ 0.50	\$ 0.01
	4 OUNCE	\$ 0.2218	\$ (0.0266)	\$ 0.0816	\$ 0.0077	\$ 0.28	\$ 0.28	\$ -
	Bulk per Quart	\$ 1.5878	\$ (0.1905)	\$ 0.2725	\$ 0.0463	\$ 1.72	\$ 1.62	\$ 0.10
FLAVORED REDUCED FAT MILK	GALLON	\$ 4.4780	\$ (0.5374)	\$ 0.7254	\$ 0.1295	\$ 4.80	\$ 4.66	\$ 0.14
	1/2 GALLON	\$ 2.2836	\$ (0.2740)	\$ 0.4770	\$ 0.0690	\$ 2.56	\$ 2.49	\$ 0.07
	QUART	\$ 1.4573	\$ (0.1749)	\$ 0.2725	\$ 0.0431	\$ 1.60	\$ 1.53	\$ 0.07
	PINT	\$ 0.8431	\$ (0.1012)	\$ 0.2214	\$ 0.0267	\$ 0.99	\$ 0.96	\$ 0.03
	12 OUNCE	\$ 0.6957	\$ (0.0835)	\$ 0.1661	\$ 0.0216	\$ 0.80	\$ 0.77	\$ 0.03
	10 OUNCE	\$ 0.3970	\$ (0.0476)	\$ 0.1383	\$ 0.0135	\$ 0.50	\$ 0.49	\$ 0.01
	1/2 PINT	\$ 0.3446	\$ (0.0414)	\$ 0.1632	\$ 0.0129	\$ 0.48	\$ 0.47	\$ 0.01
	4 OUNCE	\$ 0.2072	\$ (0.0249)	\$ 0.0816	\$ 0.0073	\$ 0.27	\$ 0.27	\$ -
	Bulk per Quart	\$ 1.4711	\$ (0.1765)	\$ 0.2725	\$ 0.0435	\$ 1.61	\$ 1.49	\$ 0.12
FLAVORED NONFAT MILK	GALLON	\$ 4.2251	\$ (0.5070)	\$ 0.7254	\$ 0.1233	\$ 4.57	\$ 4.48	\$ 0.09
	1/2 GALLON	\$ 2.1572	\$ (0.2589)	\$ 0.4770	\$ 0.0659	\$ 2.44	\$ 2.40	\$ 0.04
	QUART	\$ 1.3941	\$ (0.1673)	\$ 0.2725	\$ 0.0416	\$ 1.54	\$ 1.49	\$ 0.05
	PINT	\$ 0.8115	\$ (0.0974)	\$ 0.2214	\$ 0.0260	\$ 0.96	\$ 0.94	\$ 0.02
	12 OUNCE	\$ 0.6720	\$ (0.0806)	\$ 0.1661	\$ 0.0210	\$ 0.78	\$ 0.75	\$ 0.03
	10 OUNCE	\$ 0.3772	\$ (0.0453)	\$ 0.1383	\$ 0.0130	\$ 0.48	\$ 0.48	\$ -
	1/2 PINT	\$ 0.3287	\$ (0.0394)	\$ 0.1632	\$ 0.0126	\$ 0.47	\$ 0.46	\$ 0.01
	4 OUNCE	\$ 0.1993	\$ (0.0239)	\$ 0.0816	\$ 0.0071	\$ 0.26	\$ 0.26	\$ -
	Bulk per Quart	\$ 1.4079	\$ (0.1689)	\$ 0.2725	\$ 0.0419	\$ 1.55	\$ 1.45	\$ 0.10
BUTTERMILK	GALLON	\$ 4.9098	\$ (0.5892)	\$ 0.7254	\$ 0.1400	\$ 5.19	\$ 4.80	\$ 0.39
	1/2 GALLON	\$ 2.4996	\$ (0.3000)	\$ 0.4770	\$ 0.0743	\$ 2.75	\$ 2.55	\$ 0.20
	QUART	\$ 1.5653	\$ (0.1878)	\$ 0.2725	\$ 0.0458	\$ 1.70	\$ 1.57	\$ 0.13
	PINT	\$ 0.8971	\$ (0.1077)	\$ 0.2214	\$ 0.0280	\$ 1.04	\$ 0.98	\$ 0.06
	12 OUNCE	\$ 0.7362	\$ (0.0883)	\$ 0.1661	\$ 0.0226	\$ 0.84	\$ 0.78	\$ 0.06
	10 OUNCE	\$ 0.4307	\$ (0.0517)	\$ 0.1383	\$ 0.0144	\$ 0.53	\$ 0.50	\$ 0.03
	1/2 PINT	\$ 0.3715	\$ (0.0446)	\$ 0.1632	\$ 0.0136	\$ 0.50	\$ 0.48	\$ 0.02
	4 OUNCE	\$ 0.2206	\$ (0.0265)	\$ 0.0816	\$ 0.0077	\$ 0.28	\$ 0.27	\$ 0.01
	Bulk per Quart	\$ 1.5791	\$ (0.1895)	\$ 0.2725	\$ 0.0461	\$ 1.71	\$ 1.53	\$ 0.18

**PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 5**

**RETAIL PRICE BUILDUP
OCTOBER 2025 PRICES**

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
		Proposed Wholesale Price	12.0% Deepest Discount	In-Store Handling	2.7% Store Profit	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	\$ 7.5362	\$ (0.9043)	\$ 0.7254	\$ 0.2042	\$ 7.56	\$ 7.24	\$ 0.32
	1/2 GALLON	\$ 3.8127	\$ (0.4575)	\$ 0.4770	\$ 0.1063	\$ 3.94	\$ 3.77	\$ 0.17
	QUART	\$ 2.2219	\$ (0.2666)	\$ 0.2725	\$ 0.0618	\$ 2.29	\$ 2.18	\$ 0.11
	PINT	\$ 1.2254	\$ (0.1470)	\$ 0.2214	\$ 0.0361	\$ 1.34	\$ 1.29	\$ 0.05
	12 OUNCE	\$ 0.9824	\$ (0.1179)	\$ 0.1661	\$ 0.0286	\$ 1.06	\$ 1.01	\$ 0.05
	10 OUNCE	\$ 0.6359	\$ (0.0763)	\$ 0.1383	\$ 0.0194	\$ 0.72	\$ 0.69	\$ 0.03
	1/2 PINT	\$ 0.5357	\$ (0.0643)	\$ 0.1632	\$ 0.0176	\$ 0.65	\$ 0.63	\$ 0.02
	4 OUNCE	\$ 0.3027	\$ (0.0363)	\$ 0.0816	\$ 0.0097	\$ 0.36	\$ 0.35	\$ 0.01
	Bulk per Quart	\$ 2.2357	\$ (0.2683)	\$ 0.2725	\$ 0.0622	\$ 2.30	\$ 2.14	\$ 0.16

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Comparison of Wholesale Price (Proposed Order versus Existing Order) Reduced Fat (2%) Milk - GALLON (GAL) October 2025

		Cost per <u>Proposed Order</u>	Cost per <u>Existing Order</u>	Variance <u>per GAL</u>
BUTTERFAT TEST (%)		1.9009%	1.9020%	-0.0011%
RAW MILK Cost	per Pound	\$ 0.20210	\$ 0.2021	\$ -
INGREDIENT Cost	per Pound	\$ 0.0002	\$ 0.0002	\$ -
BULK SALE (PROFIT)/LOSS Cost	per Pound	\$ (0.0016)	\$ (0.0004)	\$ (0.0103)
TOTAL MILK Cost	per Pound	\$ 0.2007	\$ 0.2019	
	<i>Lbs per GAL</i>	8.62	8.62	
TOTAL MILK Cost	per GAL	\$ 1.7300	\$ 1.7404	\$ (0.0104)
CONTAINER Cost	per UNIT	\$ 0.2911	\$ 0.2751	\$ 0.0160
COST UPDATE Adjustment	per POINT	\$ 0.0223	\$ 0.0181	\$ 0.0168
DIESEL Adjustment	per POINT	\$ (0.0005)	\$ (0.0027)	\$ 0.0088
HEATING Adjustment	per POINT	\$ 0.0006	\$ 0.0002	\$ 0.0016
DISC EFFECT Adjustment	per POINT	\$ 0.0030	\$ 0.0030	\$ -
TOTAL Adjustments	per POINT	\$ 0.0254	\$ 0.0186	
	POINTS per GAL	4	4	
TOTAL Adjustments	per GAL	\$ 0.1016	\$ 0.0744	\$ 0.0272
CONTAINER EFFICIENCY Adjustment	per GAL	\$ (0.1484)	\$ (0.1389)	\$ (0.0095)
PROCESSING Cost	per GAL	\$ 1.7112	\$ 1.6108	\$ 0.1004
AVERAGE DELIVERED Cost	per GAL	\$ 3.6855	\$ 3.5618	
PROFIT @	3.50%	\$ 0.1337	\$ 0.1292	\$ 0.0045
PRICE with PROFIT	per GAL	\$ 3.8192	\$ 3.6910	
Less: AVERAGE DELIVERY	per GAL	\$ (0.5220)	\$ (0.5220)	\$ -
Plus: HIGH COST DELIVERY	per GAL	\$ 0.9748	\$ 0.9748	\$ -
WHOLESALE PRICE	per GAL	\$ 4.2720	\$ 4.1438	\$ 0.1282
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>

PENNSYLVANIA MILK BOARD

MILK MARKETING AREA 5

Comparison of Wholesale Price (Proposed Order versus Existing Order) Flavored Reduced Fat Milk - 1/2 PINT (HP) October 2025

		Cost per <u>Proposed Order</u>	Cost per <u>Existing Order</u>	Variance <u>per HP</u>
BUTTERFAT TEST (%)		1.0131%	1.0500%	-0.0369%
RAW MILK Cost	per LB	\$ 0.18180	\$ 0.1826	\$ (0.0004)
INGREDIENT Cost	per LB	\$ 0.0609	\$ 0.0581	\$ 0.0014
BULK SALE (PROFIT)/LOSS Cost	per LB	\$ (0.0016)	\$ (0.0004)	\$ (0.0006)
TOTAL MILK Cost	per LB	\$ 0.2411	\$ 0.2403	
	<i>LBs per HP</i>	0.5	0.5	
TOTAL MILK Cost	per HP	\$ 0.1206	\$ 0.1202	\$ 0.0004
CONTAINER Cost	per UNIT	\$ 0.0470	\$ 0.0467	\$ 0.0003
COST UPDATE Adjustment	per POINT	\$ 0.0223	\$ 0.0181	\$ 0.0011
DIESEL Adjustment	per POINT	\$ (0.0005)	\$ (0.0027)	\$ 0.0006
HEATING Adjustment	per POINT	\$ 0.0006	\$ 0.0002	\$ 0.0001
DISC EFFECT Adjustment	per POINT	\$ 0.0030	\$ 0.0030	\$ -
TOTAL Adjustments		\$ 0.0254	\$ 0.0186	
	<i>POINTS per HP</i>	0.25	0.25	
TOTAL Adjustments	per HP	\$ 0.0064	\$ 0.0047	\$ 0.0017
CONTAINER EFFICIENCY Adjustment	per HP	\$ 0.0242	\$ 0.0235	\$ 0.0007
PROCESSING Cost	per HP	\$ 0.1070	\$ 0.1007	\$ 0.0063
AVERAGE DELIVERED Cost	per HP	\$ 0.3052	\$ 0.2957	
PROFIT @	3.50%	\$ 0.0111	\$ 0.0107	\$ 0.0004
PRICE with PROFIT	per HP	\$ 0.3163	\$ 0.3064	
Less: AVERAGE DELIVERY	per HP	\$ (0.0326)	\$ (0.0326)	\$ -
Plus: HIGH COST DELIVERY	per HP	\$ 0.0609	\$ 0.0609	\$ -
WHOLESALE PRICE	per HP	\$ 0.3446	\$ 0.3347	\$ 0.0098
		<i>Proposed</i>	<i>Existing</i>	<i>Variance</i>