STAFF EXHIBIT 1

Pennsylvania Milk Board
SALES INTO PMB AREA 4 BY TYPE OF MILK
Year 2025 Data

Item (1)	All Dealers Selling into Area 4 (%)	Area 4 CRH Cross-section Dealers (2) Selling into Area 4 (%)
Standard Milk	38.78	43.80
Reduced Fat (2%) Milk	27.93	30.81
Lowfat (1%) Milk	7.71	8.35
Nonfat Milk	4.57	3.50
Flavored Milk	3.41	4.00
TOTALS	**82.40**	**90.46**

Footnotes:

1.) Top 5 selling controlled milk products for Area 4 based on Year 2025 sales.

2.) Area 4 CRH Cross-Section Dealers:

- DFA Dairy Brands Fluid, LLC – Lebanon
- Galliker Dairy Company, Inc.
- Rutter Bros. Dairy, Inc.
- Turkey Hill, LLC

AREA 4

STAFF EXHIBIT 2

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2025 DATA

Cost Center	Weighted Costs	Weighted Points	Cost per Point
Receiving, Lab & Field Work	$ 3,886,677	134,966,304	$ 0.0288
Standardization & Pasteurization	$ 6,303,581	234,750,600	$ 0.0269
Bottling	$ 13,274,327	209,053,844	$ 0.0635
Cold Room	$ 11,028,856	215,338,062	$ 0.0512
Delivery	$ 13,760,146	99,477,532	$ 0.1383
Selling	$ 4,609,272	128,896,408	$ 0.0358

Total Cost per Point **$ 0.3445**

AREA 4

STAFF EXHIBIT 3

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

CONTAINER COSTS
YEAR 2025 UNITS (@ APRIL 2026 COSTS)

A		B	C	D	E	F	G	H
					(C ÷ D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2026) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	$ 172,303	552,288	$ 0.3120			
		Purchased	$ 3,677,025	15,727,964	$ 0.2338			
			$ 3,849,328	16,280,252	$ 0.2364	$ 0.2660	1.14%	**$ 0.2690**
1/2 GALLON	Plastic	Purchased	$ 1,905,468	10,117,432	$ 0.1883	$ 0.2098	1.22%	**$ 0.2124**
QUART	Plastic	Purchased	$ 266,398	1,057,209	$ 0.2520	$ 0.2573	1.57%	**$ 0.2613**
PINT	Plastic	Purchased	$ 869,112	5,075,676	$ 0.1712	$ 0.1856	1.62%	**$ 0.1886**
12 Ounce [1]		Purchased			$ 0.0630	$ 0.0630		$ 0.0630
10 Ounce [1]		Purchased			$ 0.0309	$ 0.0309		$ 0.0309
1/2 PINT	Plastic	Purchased	$ 228,613	2,495,777	$ 0.0916	$ 0.1009	0.92%	**$ 0.1018**
	Paper	Purchased	$ 1,048,408	33,631,654	$ 0.0312	$ 0.0343	0.85%	**$ 0.0346**
4 Ounce	Paper	Purchased	$ 299	6,300	$ 0.0475	$ 0.0475	1.53%	**$ 0.0482**
Bulk Per Quart		Purchased	$ 24,007	383,460	$ 0.0626	$ 0.0626	1.30%	**$ 0.0634**

Footnote:

1. None of the Area 4 cross-section Dealers bottled price-Controlled product in this size container during Year 2025. The cost per unit presented is per a prior year.

AREA 4

STAFF EXHIBIT 4

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2025 POUNDS (@ APRIL 2026 COSTS)

Product	Weighted Costs	Weighted Pounds	Cost per Pound
Standard (Whole) Milk	$ 2,978	94,257,351	$ -
Reduced Fat (2%) Milk	$ 5,943	65,978,541	$ 0.0001
Low Fat (1%) Milk	$ 1,740	17,800,262	$ 0.0001
Non Fat (Skim) Milk	$ 4,765	7,256,970	$ 0.0007
Flavored Milk	$ 770,841	8,745,848	$ 0.0881
Flavored Reduced Fat Milk	$ 489,962	6,708,013	$ 0.0730
Flavored NONFAT Milk	$ 367,137	7,580,285	$ 0.0484
Buttermilk	$ 1,040	41,731	$ 0.0249
Egg Nog	$ 268,953	795,498	$ 0.3381

STAFF EXHIBIT 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2025 DATA

		A	B	C	D	E	F	G
							- (C - D - E)	
		Product Pounds	Butterfat Pounds	Revenue	Raw Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1	**Shrinkage**	12,192,134	11,537,992	n/a	$ 2,870,794	n/a	$ 2,870,794	$ 1,014,492
2	**Bulk MILK - diverted**	13,612,922	564,784	$ 2,597,998	$ 2,569,318	n/a	$ (28,680)	$ (2,414)
3	**Bulk MILK - transferred**	401,518	-	$ 41,124	$ 41,624	$ 9,994	$ 10,494	$ 2,339
4	**Bulk MILK - TOTAL** (*Rows 2 + 3*)	14,014,440	564,784	$ 2,639,122	$ 2,610,942	$ 9,994	$ (18,186)	$ (75)
5	**Bulk CREAM - transferred**	10,270,244	4,573,603	$ 12,396,304	$ 11,479,144	$ 310,306	$ (606,854)	$ (102,665)

		H	I	J
				(H ÷ I)
	Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6	**Shrinkage** (*Row 1*)	$ 1,014,492		
7	**Bulk MILK (Profit)/Loss** (*Row 4*)	$ (75)		
8	**Bulk CREAM (Profit)/Loss** (*Row 5*)	$ (102,665)		
9	**Total**	$ 911,752	250,633,261	**$ 0.0036**

AREA 4

STAFF EXHIBIT 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

MILK COSTS BEFORE PACKAGING
OCTOBER 2026 MILK COSTS

	Class I
Skim Rate	$ 18.97
Butterfat Rate	$ 1.5509

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B X BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Percentage	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	94,257,351	3,095,570	3.2842%	91,161,781	$ 4,800,920	$ 17,293,390	$ 22,094,310	$ 0.2344	$ -	$ 0.0036	**$ 0.2380**
Reduced Fat (2%) Milk	65,978,541	1,242,481	1.8832%	64,736,060	$ 1,926,964	$ 12,280,431	$ 14,207,395	$ 0.2153	$ 0.0001	$ 0.0036	**$ 0.2190**
Low Fat (1%) Milk	17,800,262	550,096	3.0904%	17,250,166	$ 853,144	$ 3,272,356	$ 4,125,500	$ 0.2318	$ 0.0001	$ 0.0036	**$ 0.2355**
Non Fat (Skim) Milk	7,256,970	5,734	0.0790%	7,251,236	$ 8,893	$ 1,375,559	$ 1,384,452	$ 0.1908	$ 0.0007	$ 0.0036	**$ 0.1951**
Flavored Milk	8,745,848	297,450	3.4010%	8,448,398	$ 461,315	$ 1,602,661	$ 2,063,976	$ 0.2360	$ 0.0881	$ 0.0036	**$ 0.3277**
Flavored Reduced Fat Milk	6,708,013	68,528	1.0216%	6,639,485	$ 106,280	$ 1,259,510	$ 1,365,790	$ 0.2036	$ 0.0730	$ 0.0036	**$ 0.2802**
Flavored NONFAT Milk	7,580,285	10,368	0.1368%	7,569,917	$ 16,080	$ 1,436,013	$ 1,452,093	$ 0.1916	$ 0.0484	$ 0.0036	**$ 0.2436**
Buttermilk	41,731	417	0.9993%	41,314	$ 647	$ 7,837	$ 8,484	$ 0.2033	$ 0.0249	$ 0.0036	**$ 0.2318**
Egg Nog	795,498	62,761	7.8895%	732,737	$ 97,336	$ 139,000	$ 236,336	$ 0.2971	$ 0.3381	$ 0.0036	**$ 0.6388**

AREA 4

STAFF EXHIBIT 7

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

COST UPDATE ADJUSTMENT
1ST HALF COMPARISON (Year 2026 vs. Year 2025)

	A	B	C	D	E	F	G
					(A ÷ C)	(B ÷ D)	(E - F)
	1ST HALF COSTS		1ST HALF POINTS		1ST HALF COST per POINT		INCREASE
	2026	2025	2026	2025	2026	2025	(DECREASE)
WEIGHTED LABOR COSTS	$ 18,394,350	$ 16,732,425	111,137,884	103,618,112	$ 0.1655	$ 0.1615	$ 0.0040
WEIGHTED UTILITY COSTS	$ 866,569	$ 643,423	111,137,884	103,618,112	$ 0.0078	$ 0.0062	$ 0.0016
WEIGHTED INSURANCE COSTS	$ 788,079	$ 670,840	111,137,884	103,618,112	$ 0.0071	$ 0.0065	$ 0.0006

COST UPDATE ADJUSTMENT per BOTTLING POINT **$ 0.0062**

AREA 4

STAFF EXHIBIT 8

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

Diesel Fuel Costs Adjustment
Update of Diesel Fuel Costs from YEAR 2025 to AUGUST 2026

1. Weighted Diesel Fuel Costs - YEAR 2025	$	1,423,892
2. Average On-Highway Diesel Price per Gallon - YEAR 2025 (1)	$	3.901
3. On-Highway Diesel Price per Gallon - AUGUST 2026 (1)	$	5.690
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		45.86%
5. Presumed Diesel Fuel Costs - AUGUST 2026 ((Line 1 X Line 4) + Line 1)	$	2,076,889
6. Change in Diesel Fuel Costs from YEAR 2025 to AUGUST 2026 (Line 5 - Line 1)	$	652,997
7. Weighted Delivery Points - YEAR 2025		99,477,532
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	**$**	**0.0066**

Footnote:
1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

AREA 4

STAFF EXHIBIT 9

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2025 to JUNE 2026

1. Weighted Heating Fuel Costs - YEAR 2025	$	321,551
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2025 (1)	$	11.06
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2026 (1)	$	12.72
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		15.01%
5. Presumed Heating Fuel Costs - JUNE 2026 ((Line 1 X Line 4) + Line 1)	$	369,816
6. Change in Heating Fuel Costs from YEAR 2025 to JUNE 2026 (Line 5 - Line 1)	$	48,265
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2025		234,750,600
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	**$**	**0.0002**

Footnote:
1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm

AREA 4

STAFF EXHIBIT 10

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4
YEAR 2025 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	*(B) x (E)*
Container Size	**Area 4 Container Sales (Units)**	**Adjustment per UNIT**			**Dollar Effect**
		Bottling	**Cold Room & Delivery**	**Total**	
GALLON	16,280,252	$ (0.08469)	$ (0.01511)	**$ (0.0998)**	$ (1,624,769)
1/2 GALLON	10,117,432	$ (0.00803)	$ (0.04751)	**$ (0.0555)**	$ (561,517)
QUART	1,057,209	$ 0.07673	$ (0.01668)	**$ 0.0601**	$ 63,538
PINT	5,075,676	$ 0.06623	$ 0.07014	**$ 0.1364**	$ 692,322
12 OUNCE	-	$ -	$ -	**$ -**	$ -
10 OUNCE	-	$ -	$ -	**$ -**	$ -
1/2 PINT	36,127,431	$ 0.02802	$ 0.01116	**$ 0.0392**	$ 1,416,195
4 OUNCE	6,300	$ 0.01907	$ 0.02918	**$ 0.0483**	$ 304
Bulk per Quart	383,460	$ 0.07889	$ (0.03904)	**$ 0.0399**	$ 15,300
					$ 1,373

AREA 4

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 2.0468	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 3.6468	$ 0.1323	$ 3.7791	$ (0.4352)	$ 0.9664	$ 4.3103	$ 4.2474	$ 0.0629
	1/2 GALLON	$ 1.0234	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 1.8957	$ 0.0688	$ 1.9645	$ (0.2176)	$ 0.4832	$ 2.2301	$ 2.2036	$ 0.0265
	QUART	$ 0.5117	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.1908	$ 0.0432	$ 1.2340	$ (0.1088)	$ 0.2416	$ 1.3668	$ 1.3339	$ 0.0329
	PINT	$ 0.2559	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.7598	$ 0.0276	$ 0.7874	$ (0.0544)	$ 0.1208	$ 0.8538	$ 0.8197	$ 0.0341
	12 OUNCE	$ 0.1919	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.3891	$ 0.0141	$ 0.4032	$ (0.0408)	$ 0.0906	$ 0.4530	$ 0.4464	$ 0.0066
	10 OUNCE	$ 0.1599	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.3026	$ 0.0110	$ 0.3136	$ (0.0340)	$ 0.0755	$ 0.3551	$ 0.3496	$ 0.0055
	1/2 PINT	$ 0.1279	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.2911	$ 0.0106	$ 0.3017	$ (0.0272)	$ 0.0604	$ 0.3349	$ 0.3279	$ 0.0070
	4 OUNCE	$ 0.0640	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.2053	$ 0.0074	$ 0.2127	$ (0.0136)	$ 0.0302	$ 0.2293	$ 0.2008	$ 0.0285
	Bulk per Quart	$ 0.5117	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 0.9727	$ 0.0353	$ 1.0080	$ (0.1088)	$ 0.2416	$ 1.1408	$ 1.1303	$ 0.0105
REDUCED FAT (2%) MILK	**GALLON**	**$ 1.8878**	**$ 0.2690**	**$ 0.0528**	**$ (0.0998)**	**$ 1.3780**	**$ 3.4878**	**$ 0.1265**	**$ 3.6143**	**$ (0.4352)**	**$ 0.9664**	**$ 4.1455**	**$ 4.0834**	**$ 0.0621**
	1/2 GALLON	$ 0.9439	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 1.8162	$ 0.0659	$ 1.8821	$ (0.2176)	$ 0.4832	$ 2.1477	$ 2.1217	$ 0.0260
	QUART	$ 0.4719	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.1510	$ 0.0417	$ 1.1927	$ (0.1088)	$ 0.2416	$ 1.3255	$ 1.2929	$ 0.0326
	PINT	$ 0.2360	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.7399	$ 0.0268	$ 0.7667	$ (0.0544)	$ 0.1208	$ 0.8331	$ 0.7991	$ 0.0340
	12 OUNCE	$ 0.1770	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.3742	$ 0.0136	$ 0.3878	$ (0.0408)	$ 0.0906	$ 0.4376	$ 0.4310	$ 0.0066
	10 OUNCE	$ 0.1475	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.2902	$ 0.0105	$ 0.3007	$ (0.0340)	$ 0.0755	$ 0.3422	$ 0.3367	$ 0.0055
	1/2 PINT	$ 0.1180	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.2812	$ 0.0102	$ 0.2914	$ (0.0272)	$ 0.0604	$ 0.3246	$ 0.3177	$ 0.0069
	4 OUNCE	$ 0.0590	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.2003	$ 0.0073	$ 0.2076	$ (0.0136)	$ 0.0302	$ 0.2242	$ 0.1958	$ 0.0284
	Bulk per Quart	$ 0.4719	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 0.9329	$ 0.0338	$ 0.9667	$ (0.1088)	$ 0.2416	$ 1.0995	$ 1.0893	$ 0.0102
LOW FAT (1%) MILK	GALLON	$ 2.0300	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 3.6300	$ 0.1317	$ 3.7617	$ (0.4352)	$ 0.9664	$ 4.2929	$ 3.9602	$ 0.3327
	1/2 GALLON	$ 1.0150	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 1.8873	$ 0.0684	$ 1.9557	$ (0.2176)	$ 0.4832	$ 2.2213	$ 2.0600	$ 0.1613
	QUART	$ 0.5075	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.1866	$ 0.0430	$ 1.2296	$ (0.1088)	$ 0.2416	$ 1.3624	$ 1.2621	$ 0.1003
	PINT	$ 0.2538	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.7577	$ 0.0275	$ 0.7852	$ (0.0544)	$ 0.1208	$ 0.8516	$ 0.7837	$ 0.0679
	12 OUNCE	$ 0.1903	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.3875	$ 0.0141	$ 0.4016	$ (0.0408)	$ 0.0906	$ 0.4514	$ 0.4194	$ 0.0320
	10 OUNCE	$ 0.1586	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.3013	$ 0.0109	$ 0.3122	$ (0.0340)	$ 0.0755	$ 0.3537	$ 0.3271	$ 0.0266
	1/2 PINT	$ 0.1269	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.2901	$ 0.0105	$ 0.3006	$ (0.0272)	$ 0.0604	$ 0.3338	$ 0.3100	$ 0.0238
	4 OUNCE	$ 0.0634	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.2047	$ 0.0074	$ 0.2121	$ (0.0136)	$ 0.0302	$ 0.2287	$ 0.1918	$ 0.0369
	Bulk per Quart	$ 0.5075	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 0.9685	$ 0.0351	$ 1.0036	$ (0.1088)	$ 0.2416	$ 1.1364	$ 1.0585	$ 0.0779
NON FAT (SKIM) MILK	GALLON	$ 1.6837	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 3.2837	$ 0.1191	$ 3.4028	$ (0.4352)	$ 0.9664	$ 3.9340	$ 3.8907	$ 0.0433
	1/2 GALLON	$ 0.8419	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 1.7142	$ 0.0622	$ 1.7764	$ (0.2176)	$ 0.4832	$ 2.0420	$ 2.0253	$ 0.0167
	QUART	$ 0.4209	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.1000	$ 0.0399	$ 1.1399	$ (0.1088)	$ 0.2416	$ 1.2727	$ 1.2447	$ 0.0280
	PINT	$ 0.2105	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.7144	$ 0.0259	$ 0.7403	$ (0.0544)	$ 0.1208	$ 0.8067	$ 0.7751	$ 0.0316
	12 OUNCE	$ 0.1578	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.3550	$ 0.0129	$ 0.3679	$ (0.0408)	$ 0.0906	$ 0.4177	$ 0.4129	$ 0.0048
	10 OUNCE	$ 0.1315	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.2742	$ 0.0099	$ 0.2841	$ (0.0340)	$ 0.0755	$ 0.3256	$ 0.3217	$ 0.0039
	1/2 PINT	$ 0.1052	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.2684	$ 0.0097	$ 0.2781	$ (0.0272)	$ 0.0604	$ 0.3113	$ 0.3056	$ 0.0057
	4 OUNCE	$ 0.0526	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.1939	$ 0.0070	$ 0.2009	$ (0.0136)	$ 0.0302	$ 0.2175	$ 0.1897	$ 0.0278
	Bulk per Quart	$ 0.4209	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 0.8819	$ 0.0320	$ 0.9139	$ (0.1088)	$ 0.2416	$ 1.0467	$ 1.0411	$ 0.0056

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0002 per quart equivalent.

AREA 4

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 (1) Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
FLAVORED MILK	GALLON	$ 2.6216	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 4.2216	$ 0.1531	$ 4.3747	$ (0.4352)	$ 0.9664	$ 4.9059	$ 4.8005	$ 0.1054
	1/2 GALLON	$ 1.3108	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 2.1831	$ 0.0792	$ 2.2623	$ (0.2176)	$ 0.4832	$ 2.5279	$ 2.4802	$ 0.0477
	QUART	$ 0.6554	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.3345	$ 0.0484	$ 1.3829	$ (0.1088)	$ 0.2416	$ 1.5157	$ 1.4722	$ 0.0435
	PINT	$ 0.3277	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.8316	$ 0.0302	$ 0.8618	$ (0.0544)	$ 0.1208	$ 0.9282	$ 0.8888	$ 0.0394
	12 OUNCE	$ 0.2458	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.4430	$ 0.0161	$ 0.4591	$ (0.0408)	$ 0.0906	$ 0.5089	$ 0.4982	$ 0.0107
	10 OUNCE	$ 0.2048	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.3475	$ 0.0126	$ 0.3601	$ (0.0340)	$ 0.0755	$ 0.4016	$ 0.3928	$ 0.0088
	1/2 PINT	$ 0.1639	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.3271	$ 0.0119	$ 0.3390	$ (0.0272)	$ 0.0604	$ 0.3722	$ 0.3625	$ 0.0097
	4 OUNCE	$ 0.0819	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.2232	$ 0.0081	$ 0.2313	$ (0.0136)	$ 0.0302	$ 0.2479	$ 0.2182	$ 0.0297
	Bulk per Quart	$ 0.6554	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 1.1164	$ 0.0405	$ 1.1569	$ (0.1088)	$ 0.2416	$ 1.2897	$ 1.2686	$ 0.0211
FLAVORED REDUCED FAT MILK	GALLON	$ 2.2416	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 3.8416	$ 0.1393	$ 3.9809	$ (0.4352)	$ 0.9664	$ 4.5121	$ 4.3827	$ 0.1294
	1/2 GALLON	$ 1.1208	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 1.9931	$ 0.0723	$ 2.0654	$ (0.2176)	$ 0.4832	$ 2.3310	$ 2.2713	$ 0.0597
	QUART	$ 0.5604	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.2395	$ 0.0450	$ 1.2845	$ (0.1088)	$ 0.2416	$ 1.4173	$ 1.3677	$ 0.0496
	PINT	$ 0.2802	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.7841	$ 0.0284	$ 0.8125	$ (0.0544)	$ 0.1208	$ 0.8789	$ 0.8366	$ 0.0423
	12 OUNCE	$ 0.2102	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.4074	$ 0.0148	$ 0.4222	$ (0.0408)	$ 0.0906	$ 0.4720	$ 0.4590	$ 0.0130
	10 OUNCE	$ 0.1751	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.3178	$ 0.0115	$ 0.3293	$ (0.0340)	$ 0.0755	$ 0.3708	$ 0.3602	$ 0.0106
	1/2 PINT	**$ 0.1401**	**$ 0.0346**	**$ 0.0033**	**$ 0.0392**	**$ 0.0861**	**$ 0.3033**	**$ 0.0110**	**$ 0.3143**	**$ (0.0272)**	**$ 0.0604**	**$ 0.3475**	**$ 0.3364**	**$ 0.0111**
	4 OUNCE	$ 0.0701	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.2114	$ 0.0077	$ 0.2191	$ (0.0136)	$ 0.0302	$ 0.2357	$ 0.2051	$ 0.0306
	Bulk per Quart	$ 0.5604	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 1.0214	$ 0.0370	$ 1.0584	$ (0.1088)	$ 0.2416	$ 1.1912	$ 1.1641	$ 0.0271
FLAVORED NONFAT MILK	GALLON	$ 1.9488	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 3.5488	$ 0.1287	$ 3.6775	$ (0.4352)	$ 0.9664	$ 4.2087	$ 4.0063	$ 0.2024
	1/2 GALLON	$ 0.9744	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 1.8467	$ 0.0670	$ 1.9137	$ (0.2176)	$ 0.4832	$ 2.1793	$ 2.0831	$ 0.0962
	QUART	$ 0.4872	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.1663	$ 0.0423	$ 1.2086	$ (0.1088)	$ 0.2416	$ 1.3414	$ 1.2736	$ 0.0678
	PINT	$ 0.2436	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.7475	$ 0.0271	$ 0.7746	$ (0.0544)	$ 0.1208	$ 0.8410	$ 0.7895	$ 0.0515
	12 OUNCE	$ 0.1827	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.3799	$ 0.0138	$ 0.3937	$ (0.0408)	$ 0.0906	$ 0.4435	$ 0.4238	$ 0.0197
	10 OUNCE	$ 0.1523	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.2950	$ 0.0107	$ 0.3057	$ (0.0340)	$ 0.0755	$ 0.3472	$ 0.3307	$ 0.0165
	1/2 PINT	$ 0.1218	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.2850	$ 0.0103	$ 0.2953	$ (0.0272)	$ 0.0604	$ 0.3285	$ 0.3129	$ 0.0156
	4 OUNCE	$ 0.0609	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.2022	$ 0.0073	$ 0.2095	$ (0.0136)	$ 0.0302	$ 0.2261	$ 0.1933	$ 0.0328
	Bulk per Quart	$ 0.4872	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 0.9482	$ 0.0344	$ 0.9826	$ (0.1088)	$ 0.2416	$ 1.1154	$ 1.0700	$ 0.0454
BUTTERMILK	GALLON	$ 1.9981	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 3.5981	$ 0.1305	$ 3.7286	$ (0.4352)	$ 0.9664	$ 4.2598	$ 4.2646	$ (0.0048)
	1/2 GALLON	$ 0.9991	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 1.8714	$ 0.0679	$ 1.9393	$ (0.2176)	$ 0.4832	$ 2.2049	$ 2.2122	$ (0.0073)
	QUART	$ 0.4995	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.1786	$ 0.0427	$ 1.2213	$ (0.1088)	$ 0.2416	$ 1.3541	$ 1.3382	$ 0.0159
	PINT	$ 0.2498	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 0.7537	$ 0.0273	$ 0.7810	$ (0.0544)	$ 0.1208	$ 0.8474	$ 0.8218	$ 0.0256
	12 OUNCE	$ 0.1873	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.3845	$ 0.0139	$ 0.3984	$ (0.0408)	$ 0.0906	$ 0.4482	$ 0.4479	$ 0.0003
	10 OUNCE	$ 0.1561	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.2988	$ 0.0108	$ 0.3096	$ (0.0340)	$ 0.0755	$ 0.3511	$ 0.3509	$ 0.0002
	1/2 PINT	$ 0.1249	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.2881	$ 0.0104	$ 0.2985	$ (0.0272)	$ 0.0604	$ 0.3317	$ 0.3290	$ 0.0027
	4 OUNCE	$ 0.0624	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.2037	$ 0.0074	$ 0.2111	$ (0.0136)	$ 0.0302	$ 0.2277	$ 0.2014	$ 0.0263
	Bulk per Quart	$ 0.4995	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 0.9605	$ 0.0348	$ 0.9953	$ (0.1088)	$ 0.2416	$ 1.1281	$ 1.1346	$ (0.0065)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0002 per quart equivalent.

AREA 4

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 (1) Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
EGG NOG	GALLON	$ 5.1104	$ 0.2690	$ 0.0528	$ (0.0998)	$ 1.3780	$ 6.7104	$ 0.2434	$ 6.9538	$ (0.4352)	$ 0.9664	$ 7.4850	$ 7.6863	$ (0.2013)
	1/2 GALLON	$ 2.5552	$ 0.2124	$ 0.0264	$ (0.0555)	$ 0.6890	$ 3.4275	$ 0.1243	$ 3.5518	$ (0.2176)	$ 0.4832	$ 3.8174	$ 3.9231	$ (0.1057)
	QUART	$ 1.2776	$ 0.2613	$ 0.0132	$ 0.0601	$ 0.3445	$ 1.9567	$ 0.0710	$ 2.0277	$ (0.1088)	$ 0.2416	$ 2.1605	$ 2.1936	$ (0.0331)
	PINT	$ 0.6388	$ 0.1886	$ 0.0066	$ 0.1364	$ 0.1723	$ 1.1427	$ 0.0414	$ 1.1841	$ (0.0544)	$ 0.1208	$ 1.2505	$ 1.2495	$ 0.0010
	12 OUNCE	$ 0.4791	$ 0.0630	$ 0.0050	$ -	$ 0.1292	$ 0.6763	$ 0.0245	$ 0.7008	$ (0.0408)	$ 0.0906	$ 0.7506	$ 0.7688	$ (0.0182)
	10 OUNCE	$ 0.3993	$ 0.0309	$ 0.0041	$ -	$ 0.1077	$ 0.5420	$ 0.0197	$ 0.5617	$ (0.0340)	$ 0.0755	$ 0.6032	$ 0.6183	$ (0.0151)
	1/2 PINT	$ 0.3194	$ 0.0346	$ 0.0033	$ 0.0392	$ 0.0861	$ 0.4826	$ 0.0175	$ 0.5001	$ (0.0272)	$ 0.0604	$ 0.5333	$ 0.5428	$ (0.0095)
	4 OUNCE	$ 0.1597	$ 0.0482	$ 0.0017	$ 0.0483	$ 0.0431	$ 0.3010	$ 0.0109	$ 0.3119	$ (0.0136)	$ 0.0302	$ 0.3285	$ 0.3083	$ 0.0202
	Bulk per Quart	$ 1.2776	$ 0.0634	$ 0.0132	$ 0.0399	$ 0.3445	$ 1.7386	$ 0.0631	$ 1.8017	$ (0.1088)	$ 0.2416	$ 1.9345	$ 1.9900	$ (0.0555)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0002 per quart equivalent.

AREA 4

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

RETAIL PRICE BUILDUP
OCTOBER 2026 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B Deepest Discount $ 0.1010	C In-Store Handling	D Store Profit 2.5%	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 4.3103	$ (0.4040)	$ 0.6708	$ 0.1174	$ 4.69	$ 4.63	$ 0.06
	1/2 GALLON	$ 2.2301	$ (0.2020)	$ 0.4347	$ 0.0631	$ 2.53	$ 2.50	$ 0.03
	QUART	$ 1.3668	$ (0.1010)	$ 0.3388	$ 0.0411	$ 1.65	$ 1.61	$ 0.04
	PINT	$ 0.8538	$ (0.0505)	$ 0.3382	$ 0.0293	$ 1.17	$ 1.14	$ 0.03
	12 OUNCE	$ 0.4530	$ (0.0379)	$ 0.2537	$ 0.0171	$ 0.69	$ 0.68	$ 0.01
	10 OUNCE	$ 0.3551	$ (0.0316)	$ 0.2113	$ 0.0137	$ 0.55	$ 0.54	$ 0.01
	1/2 PINT	$ 0.3349	$ (0.0253)	$ 0.1444	$ 0.0116	$ 0.47	$ 0.46	$ 0.01
	4 OUNCE	$ 0.2293	$ (0.0126)	$ 0.0722	$ 0.0074	$ 0.30	$ 0.27	$ 0.03
	Bulk per Quart	$ 1.1408	$ (0.1010)	$ 0.3388	$ 0.0353	$ 1.41	$ 1.40	$ 0.01
REDUCED FAT (2%) MILK	GALLON	$ 4.1455	$ (0.4040)	$ 0.6708	$ 0.1131	$ 4.53	$ 4.46	$ 0.07
	1/2 GALLON	$ 2.1477	$ (0.2020)	$ 0.4347	$ 0.0610	$ 2.44	$ 2.41	$ 0.03
	QUART	$ 1.3255	$ (0.1010)	$ 0.3388	$ 0.0401	$ 1.60	$ 1.57	$ 0.03
	PINT	$ 0.8331	$ (0.0505)	$ 0.3382	$ 0.0287	$ 1.15	$ 1.11	$ 0.04
	12 OUNCE	$ 0.4376	$ (0.0379)	$ 0.2537	$ 0.0168	$ 0.67	$ 0.66	$ 0.01
	10 OUNCE	$ 0.3422	$ (0.0316)	$ 0.2113	$ 0.0134	$ 0.54	$ 0.53	$ 0.01
	1/2 PINT	$ 0.3246	$ (0.0253)	$ 0.1444	$ 0.0114	$ 0.46	$ 0.45	$ 0.01
	4 OUNCE	$ 0.2242	$ (0.0126)	$ 0.0722	$ 0.0073	$ 0.29	$ 0.26	$ 0.03
	Bulk per Quart	$ 1.0995	$ (0.1010)	$ 0.3388	$ 0.0343	$ 1.37	$ 1.36	$ 0.01
LOW FAT (1%) MILK	GALLON	$ 4.2929	$ (0.4040)	$ 0.6708	$ 0.1169	$ 4.68	$ 4.34	$ 0.34
	1/2 GALLON	$ 2.2213	$ (0.2020)	$ 0.4347	$ 0.0629	$ 2.52	$ 2.35	$ 0.17
	QUART	$ 1.3624	$ (0.1010)	$ 0.3388	$ 0.0410	$ 1.64	$ 1.54	$ 0.10
	PINT	$ 0.8516	$ (0.0505)	$ 0.3382	$ 0.0292	$ 1.17	$ 1.10	$ 0.07
	12 OUNCE	$ 0.4514	$ (0.0379)	$ 0.2537	$ 0.0171	$ 0.68	$ 0.65	$ 0.03
	10 OUNCE	$ 0.3537	$ (0.0316)	$ 0.2113	$ 0.0137	$ 0.55	$ 0.52	$ 0.03
	1/2 PINT	$ 0.3338	$ (0.0253)	$ 0.1444	$ 0.0116	$ 0.46	$ 0.44	$ 0.02
	4 OUNCE	$ 0.2287	$ (0.0126)	$ 0.0722	$ 0.0074	$ 0.30	$ 0.26	$ 0.04
	Bulk per Quart	$ 1.1364	$ (0.1010)	$ 0.3388	$ 0.0352	$ 1.41	$ 1.33	$ 0.08
NON FAT (SKIM) MILK	GALLON	$ 3.9340	$ (0.4040)	$ 0.6708	$ 0.1077	$ 4.31	$ 4.26	$ 0.05
	1/2 GALLON	$ 2.0420	$ (0.2020)	$ 0.4347	$ 0.0583	$ 2.33	$ 2.32	$ 0.01
	QUART	$ 1.2727	$ (0.1010)	$ 0.3388	$ 0.0387	$ 1.55	$ 1.52	$ 0.03
	PINT	$ 0.8067	$ (0.0505)	$ 0.3382	$ 0.0281	$ 1.12	$ 1.09	$ 0.03
	12 OUNCE	$ 0.4177	$ (0.0379)	$ 0.2537	$ 0.0162	$ 0.65	$ 0.64	$ 0.01
	10 OUNCE	$ 0.3256	$ (0.0316)	$ 0.2113	$ 0.0130	$ 0.52	$ 0.51	$ 0.01
	1/2 PINT	$ 0.3113	$ (0.0253)	$ 0.1444	$ 0.0110	$ 0.44	$ 0.44	$ -
	4 OUNCE	$ 0.2175	$ (0.0126)	$ 0.0722	$ 0.0071	$ 0.28	$ 0.26	$ 0.02
	Bulk per Quart	$ 1.0467	$ (0.1010)	$ 0.3388	$ 0.0329	$ 1.32	$ 1.31	$ 0.01

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

RETAIL PRICE BUILDUP
OCTOBER 2026 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B Deepest Discount $ 0.1010	C In-Store Handling	D Store Profit 2.5%	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
FLAVORED MILK	GALLON	$ 4.9059	$ (0.4040)	$ 0.6708	$ 0.1326	$ 5.31	$ 5.20	$ 0.11
	1/2 GALLON	$ 2.5279	$ (0.2020)	$ 0.4347	$ 0.0708	$ 2.83	$ 2.78	$ 0.05
	QUART	$ 1.5157	$ (0.1010)	$ 0.3388	$ 0.0450	$ 1.80	$ 1.75	$ 0.05
	PINT	$ 0.9282	$ (0.0505)	$ 0.3382	$ 0.0312	$ 1.25	$ 1.21	$ 0.04
	12 OUNCE	$ 0.5089	$ (0.0379)	$ 0.2537	$ 0.0186	$ 0.74	$ 0.73	$ 0.01
	10 OUNCE	$ 0.4016	$ (0.0316)	$ 0.2113	$ 0.0149	$ 0.60	$ 0.59	$ 0.01
	1/2 PINT	$ 0.3722	$ (0.0253)	$ 0.1444	$ 0.0126	$ 0.50	$ 0.49	$ 0.01
	4 OUNCE	$ 0.2479	$ (0.0126)	$ 0.0722	$ 0.0079	$ 0.32	$ 0.28	$ 0.04
	Bulk per Quart	$ 1.2897	$ (0.1010)	$ 0.3388	$ 0.0392	$ 1.57	$ 1.55	$ 0.02
FLAVORED REDUCED FAT MILK	GALLON	$ 4.5121	$ (0.4040)	$ 0.6708	$ 0.1225	$ 4.90	$ 4.77	$ 0.13
	1/2 GALLON	$ 2.3310	$ (0.2020)	$ 0.4347	$ 0.0657	$ 2.63	$ 2.57	$ 0.06
	QUART	$ 1.4173	$ (0.1010)	$ 0.3388	$ 0.0424	$ 1.70	$ 1.65	$ 0.05
	PINT	$ 0.8789	$ (0.0505)	$ 0.3382	$ 0.0299	$ 1.20	$ 1.15	$ 0.05
	12 OUNCE	$ 0.4720	$ (0.0379)	$ 0.2537	$ 0.0176	$ 0.71	$ 0.69	$ 0.02
	10 OUNCE	$ 0.3708	$ (0.0316)	$ 0.2113	$ 0.0141	$ 0.56	$ 0.55	$ 0.01
	1/2 PINT	$ 0.3475	$ (0.0253)	$ 0.1444	$ 0.0120	$ 0.48	$ 0.47	$ 0.01
	4 OUNCE	$ 0.2357	$ (0.0126)	$ 0.0722	$ 0.0076	$ 0.30	$ 0.27	$ 0.03
	Bulk per Quart	$ 1.1912	$ (0.1010)	$ 0.3388	$ 0.0366	$ 1.47	$ 1.44	$ 0.03
FLAVORED NONFAT MILK	GALLON	$ 4.2087	$ (0.4040)	$ 0.6708	$ 0.1148	$ 4.59	$ 4.38	$ 0.21
	1/2 GALLON	$ 2.1793	$ (0.2020)	$ 0.4347	$ 0.0618	$ 2.47	$ 2.38	$ 0.09
	QUART	$ 1.3414	$ (0.1010)	$ 0.3388	$ 0.0405	$ 1.62	$ 1.55	$ 0.07
	PINT	$ 0.8410	$ (0.0505)	$ 0.3382	$ 0.0289	$ 1.16	$ 1.10	$ 0.06
	12 OUNCE	$ 0.4435	$ (0.0379)	$ 0.2537	$ 0.0169	$ 0.68	$ 0.66	$ 0.02
	10 OUNCE	$ 0.3472	$ (0.0316)	$ 0.2113	$ 0.0135	$ 0.54	$ 0.52	$ 0.02
	1/2 PINT	$ 0.3285	$ (0.0253)	$ 0.1444	$ 0.0115	$ 0.46	$ 0.44	$ 0.02
	4 OUNCE	$ 0.2261	$ (0.0126)	$ 0.0722	$ 0.0073	$ 0.29	$ 0.26	$ 0.03
	Bulk per Quart	$ 1.1154	$ (0.1010)	$ 0.3388	$ 0.0347	$ 1.39	$ 1.34	$ 0.05
BUTTERMILK	GALLON	$ 4.2598	$ (0.4040)	$ 0.6708	$ 0.1161	$ 4.64	$ 4.65	$ (0.01)
	1/2 GALLON	$ 2.2049	$ (0.2020)	$ 0.4347	$ 0.0625	$ 2.50	$ 2.51	$ (0.01)
	QUART	$ 1.3541	$ (0.1010)	$ 0.3388	$ 0.0408	$ 1.63	$ 1.62	$ 0.01
	PINT	$ 0.8474	$ (0.0505)	$ 0.3382	$ 0.0291	$ 1.16	$ 1.14	$ 0.02
	12 OUNCE	$ 0.4482	$ (0.0379)	$ 0.2537	$ 0.0170	$ 0.68	$ 0.68	$ -
	10 OUNCE	$ 0.3511	$ (0.0316)	$ 0.2113	$ 0.0136	$ 0.54	$ 0.54	$ -
	1/2 PINT	$ 0.3317	$ (0.0253)	$ 0.1444	$ 0.0116	$ 0.46	$ 0.46	$ -
	4 OUNCE	$ 0.2277	$ (0.0126)	$ 0.0722	$ 0.0074	$ 0.29	$ 0.27	$ 0.02
	Bulk per Quart	$ 1.1281	$ (0.1010)	$ 0.3388	$ 0.0350	$ 1.40	$ 1.41	$ (0.01)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

RETAIL PRICE BUILDUP
OCTOBER 2026 PRICES

		A EX. 11	B	C	D	E (A+B+C+D)	F	G (E - F)
	Container Size	Proposed Wholesale Price	Deepest Discount $ 0.1010	In-Store Handling	Store Profit 2.5%	Proposed Retail Price	Current Retail Price	Increase (Decrease)
EGG NOG	GALLON	$ 7.4850	$ (0.4040)	$ 0.6708	$ 0.1988	$ 7.95	$ 8.16	$ (0.21)
	1/2 GALLON	$ 3.8174	$ (0.2020)	$ 0.4347	$ 0.1038	$ 4.15	$ 4.26	$ (0.11)
	QUART	$ 2.1605	$ (0.1010)	$ 0.3388	$ 0.0615	$ 2.46	$ 2.49	$ (0.03)
	PINT	$ 1.2505	$ (0.0505)	$ 0.3382	$ 0.0394	$ 1.58	$ 1.58	$ -
	12 OUNCE	$ 0.7506	$ (0.0379)	$ 0.2537	$ 0.0248	$ 0.99	$ 1.01	$ (0.02)
	10 OUNCE	$ 0.6032	$ (0.0316)	$ 0.2113	$ 0.0201	$ 0.80	$ 0.82	$ (0.02)
	1/2 PINT	$ 0.5333	$ (0.0253)	$ 0.1444	$ 0.0167	$ 0.67	$ 0.68	$ (0.01)
	4 OUNCE	$ 0.3285	$ (0.0126)	$ 0.0722	$ 0.0100	$ 0.40	$ 0.38	$ 0.02
	Bulk per Quart	$ 1.9345	$ (0.1010)	$ 0.3388	$ 0.0557	$ 2.23	$ 2.28	$ (0.05)

STAFF EXHIBIT 13

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Reduced Fat (2%) Milk - GALLON (GAL)
October 2026

		Cost per Proposed Order	Cost per Existing Order	Variance per GAL	
BUTTERFAT TEST (%)		1.8832%	1.8853%	-0.0021%	
RAW MILK Cost	per Pound	$ 0.21530	$ 0.2154	$ (0.0009)	
INGREDIENT Cost	per Pound	$ 0.0001	$ 0.0001	$ -	
BULK SALE (PROFIT)/LOSS Cost	per Pound	$ 0.0036	$ -	$ 0.0310	
TOTAL MILK Cost	per Pound	$ 0.2190	$ 0.2155		
	LBs per GAL	8.62	8.62		
TOTAL MILK Cost	per GAL	$ 1.8878	$ 1.8576		$ 0.0302
CONTAINER Cost	per UNIT	$ 0.2690	$ 0.2750		$ (0.0060)
COST UPDATE Adjustment	per POINT	$ 0.0062	$ 0.0042	$ 0.0080	
DIESEL Adjustment	per POINT	$ 0.0066	$ 0.0061	$ 0.0020	
HEATING Adjustment	per POINT	$ 0.0002	$ 0.0003	$ (0.0004)	
DISC EFFECT Adjustment	per POINT	$ 0.0002	$ 0.0002	$ -	
TOTAL Adjustments	per POINT	$ 0.0132	$ 0.0108		
	POINTs per GAL	4	4		
TOTAL Adjustments	per GAL	$ 0.0528	$ 0.0432		$ 0.0096
CONTAINER EFFICIENCY Adjustment	per GAL	$ (0.0998)	$ (0.0979)		$ (0.0019)
PROCESSING Cost	per GAL	$ 1.3780	$ 1.3500		$ 0.0280
AVERAGE DELIVERED Cost	per GAL	$ 3.4878	$ 3.4279		
PROFIT @	3.50%	$ 0.1265	$ 0.1243		$ 0.0022
PRICE with PROFIT	per GAL	$ 3.6143	$ 3.5522		
Less: AVERAGE DELIVERY	per GAL	$ (0.4352)	$ (0.4352)		$ -
Plus: HIGH COST DELIVERY	per GAL	$ 0.9664	$ 0.9664		$ -
WHOLESALE PRICE	per GAL	**$ 4.1455**	**$ 4.0834**		**$ 0.0621**
		Proposed	*Existing*		*Variance*

AREA 4

STAFF EXHIBIT 14

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 4

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Flavored Reduced Fat Milk - 1/2 PINT (HP)
October 2026

		Cost per Proposed Order	Cost per Existing Order	VARIANCE per HP	
BUTTERFAT TEST (%)		1.0216%	1.0449%	-0.0233%	
RAW MILK Cost	per Pound	$ 0.2036	$ 0.2039	$ (0.0001)	
INGREDIENT Cost	per Pound	$ 0.0730	$ 0.0644	$ 0.0043	
BULK SALE (PROFIT)/LOSS Cost	per Pound	$ 0.0036	$ -	$ 0.0018	
TOTAL MILK Cost	per Pound	$ 0.2802	$ 0.2683		
	LBs per HP	0.5	0.5		
TOTAL MILK Cost	per HP	$ 0.1401	$ 0.1342		$ 0.0059
CONTAINER Cost	per UNIT	$ 0.0346	$ 0.0353		$ (0.0007)
COST UPDATE Adjustment	per POINT	$ 0.0062	$ 0.0042	$ 0.0005	
DIESEL Adjustment	per POINT	$ 0.0066	$ 0.0061	$ 0.0001	
HEATING Adjustment	per POINT	$ 0.0002	$ 0.0003	$ (0.0000)	
DISC EFFECT Adjustment	per POINT	$ 0.0002	$ 0.0002	$ -	
TOTAL Adjustments	per POINT	$ 0.0132	$ 0.0108		
	POINTs per HP	0.25	0.25		
TOTAL Adjustments	per HP	$ 0.0033	$ 0.0027		$ 0.0006
CONTAINER EFFICIENCY Adjustment	per HP	$ 0.0392	$ 0.0359		$ 0.0033
PROCESSING Cost	per HP	$ 0.0861	$ 0.0844		$ 0.0017
AVERAGE DELIVERED Cost	per HP	$ 0.3033	$ 0.2925		
PROFIT @	3.50%	$ 0.0110	$ 0.0106		$ 0.0004
PRICE with PROFIT	per HP	$ 0.3143	$ 0.3031		
Less: AVERAGE DELIVERY	per HP	$ (0.0272)	$ (0.0272)		$ -
Plus: HIGH COST DELIVERY	per HP	$ 0.0604	$ 0.0604		$ -
WHOLESALE PRICE	per HP	**$ 0.3475** *Proposed*	**$ 0.3363** *Announced*		**$ 0.0112** *Variance*

AREA 4