STAFF EXHIBIT 1

Pennsylvania Milk Board
SALES INTO PMB AREA 1 BY TYPE OF MILK
Year 2025 Data

Item (1)	All Dealers Selling into Area 1 (%)	Area 1 CRH Cross-section Dealers (2) Selling into Area 1 (%)
Standard Milk	35.44	39.03
Reduced Fat (2%) Milk	21.19	25.85
Lowfat (1%) Milk	10.53	13.33
Nonfat Milk	5.24	6.62
Flavored Reduced Fat Milk	3.66	3.08
TOTALS	**76.06**	**87.91**

Footnotes:

1.) Top 5 selling controlled milk products for Area 1 based on Year 2025 sales.

2.) Area 1 CRH Cross-Section Dealers:

- Clover Farms Dairy Company
- DFA Dairy Brands Fluid, LLC – Lansdale
- Milk Industry Management Corporation (dba Balford Farms)
- Valley Farms Dairy, LLC
- Wawa Beverage Company

AREA 1

STAFF EXHIBIT 2

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

COSTS AND POINTS FOR PROCESSING, PACKAGING & DELIVERY
YEAR 2025 DATA

Cost Center	Weighted Costs	Weighted Points	Cost per Point
Receiving, Lab & Field Work	$ 2,727,634	76,679,557	$ 0.0356
Standardization & Pasteurization	$ 2,861,124	93,443,541	$ 0.0306
Bottling	$ 6,076,897	87,221,724	$ 0.0697
Cold Room	$ 12,790,723	140,423,634	$ 0.0911
Delivery	$ 26,881,978	144,218,792	$ 0.1864
Selling	$ 3,018,296	145,321,405	$ 0.0208

Total Cost per Point **$ 0.4342**

AREA 1

STAFF EXHIBIT 3

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

CONTAINER COSTS
YEAR 2025 UNITS (@ APRIL 2026 COSTS)

A		B	C	D	E	F	G	H
					(C ÷ D)			(F x (1+G))
Container Size		Blow Molded or Purchased	Weighted Costs	Weighted Units	Weighted Cost per Unit	Updated (to OCT-2026) Cost per Unit	Weighted Shrinkage Factor (%)	Adjusted for Shrinkage Cost per Unit
GALLON	Plastic	Blow Molded	$ 1,278,393	5,978,270	$ 0.2138			
		Purchased	$ 906,274	2,757,963	$ 0.3286			
			$ 2,184,667	8,736,233	$ 0.2501	$ 0.2766	1.81%	**$ 0.2816**
1/2 GALLON	Plastic	Blow Molded	$ 991,390	6,694,055	$ 0.1481			
		Purchased	$ 731,084	2,934,144	$ 0.2492			
			$ 1,722,474	9,628,199	$ 0.1789	$ 0.1989	1.86%	**$ 0.2026**
QUART	Plastic	Purchased	$ 880,913	5,068,048	$ 0.1738			
	Paper	Purchased	$ 770	6,037	$ 0.1275			
	Combined		$ 881,683	5,074,085	$ 0.1738	$ 0.1999	1.57%	**$ 0.2030**
PINT	Plastic	Purchased	$ 422,894	3,391,902	$ 0.1247	$ 0.1330	1.62%	**$ 0.1352**
12 Ounce [1]		Purchased			$ 0.0361	$ 0.0361		$ 0.0361
10 Ounce [1]		Purchased			$ 0.0301	$ 0.0301		$ 0.0301
1/2 PINT	Plastic [1]	Purchased			$ 0.0846	$ 0.0846	0.92%	**$ 0.0854**
	Paper	Purchased	$ 311,032	10,285,553	$ 0.0302	$ 0.0318	0.85%	**$ 0.0321**
4 Ounce	Paper	Purchased	$ 5,386	219,853	$ 0.0245	$ 0.0245	1.53%	**$ 0.0249**
Bulk Per Quart		Purchased	$ 10,486	105,660	$ 0.0992	$ 0.0992	1.30%	**$ 0.1005**

Footnote:

1. None of the Area 1 cross-section Dealers bottled price-Controlled product in this size container during Year 2025. The cost per unit presented is per a prior year.

AREA 1

STAFF EXHIBIT 4

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

COSTS AND POINTS FOR INGREDIENTS, CONDENSED & POWDER
YEAR 2025 POUNDS (@ APRIL 2026 COSTS)

Product	Weighted Costs	Weighted Pounds	Cost per Pound
Standard (Whole) Milk	$ 2,986	62,750,705	$ -
Reduced Fat (2%) Milk	$ 8,618	38,144,491	$ 0.0002
Low Fat (1%) Milk	$ 4,110	17,674,030	$ 0.0002
Non Fat (Skim) Milk	$ 2,834	9,741,569	$ 0.0003
Flavored Milk	$ 151,242	1,227,247	$ 0.1232
Flavored Reduced Fat Milk	$ 327,795	5,017,217	$ 0.0653
Flavored NONFAT Milk	$ 137,593	3,061,608	$ 0.0449
Buttermilk	$ 2,537	254,732	$ 0.0100
Egg Nog	$ 74,073	258,206	$ 0.2869

STAFF EXHIBIT 5

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

COSTS AND (REVENUES) FOR SHRINKAGE AND BULK SALES
YEAR 2025 DATA

		A	B	C	D	E	F	G
							- (C - D - E)	
		Product Pounds	Butterfat Pounds	Revenue	Raw Costs	Additional Processing Costs	Net Cost or (Profit)/Loss	Weighted Cost or (Profit)/Loss
1	**Shrinkage**	24,615,229	23,133,314	n/a	$ 6,150,576	n/a	$ 6,150,576	$ 1,134,820
2	**Bulk MILK - diverted**	1,562,155	61,609	$ 323,054	$ 317,482	n/a	$ (5,572)	$ (192)
3	**Bulk MILK - transferred**	64,612,780	1,740,964	$ 13,127,315	$ 10,895,425	$ 2,763,888	$ 531,998	$ 246,475
4	**Bulk MILK - TOTAL** (*Rows 2 + 3*)	66,174,935	1,802,573	$ 13,450,369	$ 11,212,907	$ 2,763,888	$ 526,426	$ 246,283
5	**Bulk CREAM - transferred**	15,491,387	6,616,527	$ 18,232,716	$ 16,472,261	$ 652,188	$ (1,108,267)	$ (178,460)

		H	I	J
				(H ÷ I)
	Cost/(Revenue) Factor	Weighted Costs	Weighted Pounds	Weighted Cost per Pound
6	**Shrinkage** (*Row 1*)	$ 1,134,820		
7	**Bulk MILK (Profit)/Loss** (*Row 4*)	$ 246,283		
8	**Bulk CREAM (Profit)/Loss** (*Row 5*)	$ (178,460)		
9	**Total**	$ 1,202,643	145,186,863	**$ 0.0083**

AREA 1

STAFF EXHIBIT 6

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

MILK COSTS BEFORE PACKAGING
OCTOBER 2026 MILK COSTS

	Class I
Skim Rate	$ 19.26
Butterfat Rate	$ 1.5538

	A	B	C	D	E	F	G	H	I	J	K
			(B ÷ A)	(A - B)	(B X BF Rate)	(D X Skim Rate)	(E + F)	(G ÷ A)	(EX. 4)	(EX. 5)	(H + I + J)
Product Description	Product Pounds	Butterfat Pounds	Butterfat Percentage	Skim Pounds	Butterfat Value	Skim Value	Total Value	Cost per Pound	Ingredient Cost	Bulk Sale (Profit)/Loss	Total Cost per Pound
Standard (Whole) Milk	62,750,705	2,065,033	3.2909%	60,685,672	$ 3,208,648	$ 11,688,060	$ 14,896,708	$ 0.2374	$ -	$ 0.0083	$ 0.2457
Reduced Fat (2%) Milk	38,144,491	738,786	1.9368%	37,405,705	$ 1,147,926	$ 7,204,339	$ 8,352,265	$ 0.2190	$ 0.0002	$ 0.0083	$ 0.2275
Low Fat (1%) Milk	17,674,030	168,525	0.9535%	17,505,505	$ 261,854	$ 3,371,560	$ 3,633,414	$ 0.2056	$ 0.0002	$ 0.0083	$ 0.2141
Non Fat (Skim) Milk	9,741,569	9,904	0.1017%	9,731,665	$ 15,389	$ 1,874,319	$ 1,889,708	$ 0.1940	$ 0.0003	$ 0.0083	$ 0.2026
Flavored Milk	1,227,247	48,841	3.9797%	1,178,406	$ 75,889	$ 226,961	$ 302,850	$ 0.2468	$ 0.1232	$ 0.0083	$ 0.3783
Flavored Reduced Fat Milk	5,017,217	51,076	1.0180%	4,966,141	$ 79,362	$ 956,479	$ 1,035,841	$ 0.2065	$ 0.0653	$ 0.0083	$ 0.2801
Flavored NONFAT Milk	3,061,608	4,087	0.1335%	3,057,521	$ 6,350	$ 588,879	$ 595,229	$ 0.1944	$ 0.0449	$ 0.0083	$ 0.2476
Buttermilk	254,732	4,788	1.8796%	249,944	$ 7,440	$ 48,139	$ 55,579	$ 0.2182	$ 0.0100	$ 0.0083	$ 0.2365
Egg Nog	258,206	16,998	6.5831%	241,208	$ 26,411	$ 46,457	$ 72,868	$ 0.2822	$ 0.2869	$ 0.0083	$ 0.5774

AREA 1

STAFF EXHIBIT 7

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

COST UPDATE ADJUSTMENT
1ST HALF COMPARISON (Year 2026 vs. Year 2025)

	A	B	C	D	E	F	G
					(A ÷ C)	(B ÷ D)	(E - F)
	1ST HALF COSTS		1ST HALF POINTS (1)		1ST HALF COST per POINT		INCREASE
	2026	2025	2026	2025	2026	2025	(DECREASE)
WEIGHTED LABOR COSTS	$ 16,729,910	$ 15,526,701	68,802,037	64,425,026	$ 0.2432	$ 0.2410	$ 0.0022
WEIGHTED UTILITY COSTS	$ 724,291	$ 688,064	68,802,037	64,425,026	$ 0.0105	$ 0.0107	$ (0.0002)
WEIGHTED INSURANCE COSTS	$ 1,028,824	$ 814,027	68,802,037	64,425,026	$ 0.0150	$ 0.0126	$ 0.0024

COST UPDATE ADJUSTMENT per BOTTLING POINT **$ 0.0044**

Footnote:

1. For processing plants, Bottling points are used. For non-processing plants, Cold Room points are used.

AREA 1

STAFF EXHIBIT 8

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

Diesel Fuel Costs Adjustment
Update of Diesel Fuel Costs from YEAR 2025 to AUGUST 2026

1. Weighted Diesel Fuel Costs - YEAR 2025	$	1,493,369
2. Average On-Highway Diesel Price per Gallon - YEAR 2025 (1)	$	3.901
3. On-Highway Diesel Price per Gallon - AUGUST 2026 (1)	$	5.690
4. Percent Change In Diesel Fuel Price per Gallon ((Line 3 - Line 2) ÷ Line 2)		45.86%
5. Presumed Diesel Fuel Costs - AUGUST 2026 ((Line 1 X Line 4) + Line 1)	$	2,178,229
6. Change in Diesel Fuel Costs from YEAR 2025 to AUGUST 2026 (Line 5 - Line 1)	$	684,860
7. Weighted Delivery Points - YEAR 2025		144,218,792
8. Change in Diesel Fuel Costs per Delivery Point (Line 6 ÷ Line 7)	**$**	**0.0047**

Footnote:
1. Source: 'Weekly Retail On-Highway Diesel Prices' per Energy Information Administration website.
web address = https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r1y_w.htm

AREA 1

STAFF EXHIBIT 9

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

Heating Fuel Costs Adjustment
Update of Heating Fuel Costs from YEAR 2025 to JUNE 2026

1. Weighted Heating Fuel Costs - YEAR 2025	$	197,750
2. Pennsylvania Average Natural Gas Price - Industrial - YEAR 2025 (1)	$	11.06
3. Pennsylvania Average Natural Gas Price - Industrial - JUNE 2026 (1)	$	12.72
4. Percent Change In Natural Gas Price ((Line 3 - Line 2) ÷ Line 2)		15.01%
5. Presumed Heating Fuel Costs - JUNE 2026 ((Line 1 X Line 4) + Line 1)	$	227,432
6. Change in Heating Fuel Costs from YEAR 2025 to JUNE 2026 (Line 5 - Line 1)	$	29,682
7. Weighted Standardization & Pasteurization (S&P) Points - YEAR 2025		93,443,541
8. Change in Heating Fuel Costs per S&P Point (Line 6 ÷ Line 7)	**$**	**0.0003**

Footnote:
1. Source: Pennsylvania Natural Gas Industrial Price per Energy Information Administration website.
web address = http://tonto.eia.doe.gov/dnav/ng/hist/n3035pa3m.htm

AREA 1

STAFF EXHIBIT 10

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1
YEAR 2025 DATA

CONTAINER EFFICIENCY ADJUSTMENT

(A)	(B)	(C)	(D)	(E)	(F)
				(C) + (D)	*(B) x (E)*
Container Size	**Area 1 Container Sales (Units)**	**Adjustment per UNIT**			**Dollar Effect**
		Bottling	**Cold Room & Delivery**	**Total**	
GALLON	8,736,233	$ (0.08942)	$ 0.00043	**$ (0.0890)**	$ (777,525)
1/2 GALLON	9,628,199	$ 0.00650	$ (0.04048)	**$ (0.0340)**	$ (327,359)
QUART	5,074,085	$ 0.07513	$ (0.00554)	**$ 0.0696**	$ 353,156
PINT	3,391,902	$ 0.06612	$ 0.08293	**$ 0.1491**	$ 505,733
12 OUNCE	-	$ -	$ -	**$ -**	$ -
10 OUNCE	-	$ -	$ -	**$ -**	$ -
1/2 PINT	10,285,553	$ 0.01046	$ 0.01287	**$ 0.0233**	$ 239,653
4 OUNCE	219,853	$ 0.00939	$ 0.01472	**$ 0.0241**	$ 5,298
Bulk per Quart	105,660	$ 0.03297	$ (0.02558)	**$ 0.0074**	$ 782
					$ (262)

AREA 1

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 2.1130	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 4.0836	$ 0.1481	$ 4.2317	$ (0.5068)	$ 1.0552	$ 4.7801	$ 4.8017	$ (0.0216)
	1/2 GALLON	$ 1.0565	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 2.1141	$ 0.0767	$ 2.1908	$ (0.2534)	$ 0.5276	$ 2.4650	$ 2.4741	$ (0.0091)
	QUART	$ 0.5283	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.2454	$ 0.0452	$ 1.2906	$ (0.1267)	$ 0.2638	$ 1.4277	$ 1.4199	$ 0.0078
	PINT	$ 0.2641	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.7707	$ 0.0280	$ 0.7987	$ (0.0634)	$ 0.1319	$ 0.8672	$ 0.8491	$ 0.0181
	12 OUNCE	$ 0.1981	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.4009	$ 0.0145	$ 0.4154	$ (0.0475)	$ 0.0989	$ 0.4668	$ 0.4686	$ (0.0018)
	10 OUNCE	$ 0.1651	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.3341	$ 0.0121	$ 0.3462	$ (0.0396)	$ 0.0824	$ 0.3890	$ 0.3906	$ (0.0016)
	1/2 PINT	$ 0.1321	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.2987	$ 0.0108	$ 0.3095	$ (0.0317)	$ 0.0660	$ 0.3438	$ 0.3501	$ (0.0063)
	4 OUNCE	$ 0.0660	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1706	$ 0.0062	$ 0.1768	$ (0.0158)	$ 0.0330	$ 0.1940	$ 0.1949	$ (0.0009)
	Bulk per Quart	$ 0.5283	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.0807	$ 0.0392	$ 1.1199	$ (0.1267)	$ 0.2638	$ 1.2570	$ 1.3786	$ (0.1216)
REDUCED FAT (2%) MILK	**GALLON**	**$ 1.9611**	**$ 0.2816**	**$ 0.0412**	**$ (0.0890)**	**$ 1.7368**	**$ 3.9317**	**$ 0.1426**	**$ 4.0743**	**$ (0.5068)**	**$ 1.0552**	**$ 4.6227**	**$ 4.6451**	**$ (0.0224)**
	1/2 GALLON	$ 0.9805	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 2.0381	$ 0.0739	$ 2.1120	$ (0.2534)	$ 0.5276	$ 2.3862	$ 2.3959	$ (0.0097)
	QUART	$ 0.4903	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.2074	$ 0.0438	$ 1.2512	$ (0.1267)	$ 0.2638	$ 1.3883	$ 1.3808	$ 0.0075
	PINT	$ 0.2451	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.7517	$ 0.0273	$ 0.7790	$ (0.0634)	$ 0.1319	$ 0.8475	$ 0.8295	$ 0.0180
	12 OUNCE	$ 0.1838	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.3866	$ 0.0140	$ 0.4006	$ (0.0475)	$ 0.0989	$ 0.4520	$ 0.4539	$ (0.0019)
	10 OUNCE	$ 0.1532	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.3222	$ 0.0117	$ 0.3339	$ (0.0396)	$ 0.0824	$ 0.3767	$ 0.3783	$ (0.0016)
	1/2 PINT	$ 0.1226	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.2892	$ 0.0105	$ 0.2997	$ (0.0317)	$ 0.0660	$ 0.3340	$ 0.3402	$ (0.0062)
	4 OUNCE	$ 0.0613	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1659	$ 0.0060	$ 0.1719	$ (0.0158)	$ 0.0330	$ 0.1891	$ 0.1900	$ (0.0009)
	Bulk per Quart	$ 0.4903	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.0427	$ 0.0378	$ 1.0805	$ (0.1267)	$ 0.2638	$ 1.2176	$ 1.3395	$ (0.1219)
LOW FAT (1%) MILK	GALLON	$ 1.8455	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 3.8161	$ 0.1384	$ 3.9545	$ (0.5068)	$ 1.0552	$ 4.5029	$ 4.5254	$ (0.0225)
	1/2 GALLON	$ 0.9228	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 1.9804	$ 0.0718	$ 2.0522	$ (0.2534)	$ 0.5276	$ 2.3264	$ 2.3360	$ (0.0096)
	QUART	$ 0.4614	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.1785	$ 0.0427	$ 1.2212	$ (0.1267)	$ 0.2638	$ 1.3583	$ 1.3509	$ 0.0074
	PINT	$ 0.2307	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.7373	$ 0.0267	$ 0.7640	$ (0.0634)	$ 0.1319	$ 0.8325	$ 0.8146	$ 0.0179
	12 OUNCE	$ 0.1730	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.3758	$ 0.0136	$ 0.3894	$ (0.0475)	$ 0.0989	$ 0.4408	$ 0.4427	$ (0.0019)
	10 OUNCE	$ 0.1442	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.3132	$ 0.0114	$ 0.3246	$ (0.0396)	$ 0.0824	$ 0.3674	$ 0.3690	$ (0.0016)
	1/2 PINT	$ 0.1153	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.2819	$ 0.0102	$ 0.2921	$ (0.0317)	$ 0.0660	$ 0.3264	$ 0.3327	$ (0.0063)
	4 OUNCE	$ 0.0577	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1623	$ 0.0059	$ 0.1682	$ (0.0158)	$ 0.0330	$ 0.1854	$ 0.1863	$ (0.0009)
	Bulk per Quart	$ 0.4614	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.0138	$ 0.0368	$ 1.0506	$ (0.1267)	$ 0.2638	$ 1.1877	$ 1.3095	$ (0.1218)
NON FAT (SKIM) MILK	GALLON	$ 1.7484	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 3.7190	$ 0.1349	$ 3.8539	$ (0.5068)	$ 1.0552	$ 4.4023	$ 4.4222	$ (0.0199)
	1/2 GALLON	$ 0.8742	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 1.9318	$ 0.0701	$ 2.0019	$ (0.2534)	$ 0.5276	$ 2.2761	$ 2.2844	$ (0.0083)
	QUART	$ 0.4371	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.1542	$ 0.0419	$ 1.1961	$ (0.1267)	$ 0.2638	$ 1.3332	$ 1.3251	$ 0.0081
	PINT	$ 0.2186	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.7252	$ 0.0263	$ 0.7515	$ (0.0634)	$ 0.1319	$ 0.8200	$ 0.8017	$ 0.0183
	12 OUNCE	$ 0.1639	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.3667	$ 0.0133	$ 0.3800	$ (0.0475)	$ 0.0989	$ 0.4314	$ 0.4331	$ (0.0017)
	10 OUNCE	$ 0.1366	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.3056	$ 0.0111	$ 0.3167	$ (0.0396)	$ 0.0824	$ 0.3595	$ 0.3609	$ (0.0014)
	1/2 PINT	$ 0.1093	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.2759	$ 0.0100	$ 0.2859	$ (0.0317)	$ 0.0660	$ 0.3202	$ 0.3263	$ (0.0061)
	4 OUNCE	$ 0.0546	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1592	$ 0.0058	$ 0.1650	$ (0.0158)	$ 0.0330	$ 0.1822	$ 0.1831	$ (0.0009)
	Bulk per Quart	$ 0.4371	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 0.9895	$ 0.0359	$ 1.0254	$ (0.1267)	$ 0.2638	$ 1.1625	$ 1.2837	$ (0.1212)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0009 per quart equivalent.

AREA 1

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
FLAVORED MILK	GALLON	$ 3.0264	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 4.9970	$ 0.1812	$ 5.1782	$ (0.5068)	$ 1.0552	$ 5.7266	$ 5.7109	$ 0.0157
	1/2 GALLON	$ 1.5132	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 2.5708	$ 0.0932	$ 2.6640	$ (0.2534)	$ 0.5276	$ 2.9382	$ 2.9287	$ 0.0095
	QUART	$ 0.7566	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.4737	$ 0.0535	$ 1.5272	$ (0.1267)	$ 0.2638	$ 1.6643	$ 1.6473	$ 0.0170
	PINT	$ 0.3783	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.8849	$ 0.0321	$ 0.9170	$ (0.0634)	$ 0.1319	$ 0.9855	$ 0.9628	$ 0.0227
	12 OUNCE	$ 0.2837	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.4865	$ 0.0176	$ 0.5041	$ (0.0475)	$ 0.0989	$ 0.5555	$ 0.5539	$ 0.0016
	10 OUNCE	$ 0.2364	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.4054	$ 0.0147	$ 0.4201	$ (0.0396)	$ 0.0824	$ 0.4629	$ 0.4617	$ 0.0012
	1/2 PINT	$ 0.1892	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.3558	$ 0.0129	$ 0.3687	$ (0.0317)	$ 0.0660	$ 0.4030	$ 0.4068	$ (0.0038)
	4 OUNCE	$ 0.0946	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1992	$ 0.0072	$ 0.2064	$ (0.0158)	$ 0.0330	$ 0.2236	$ 0.2234	$ 0.0002
	Bulk per Quart	$ 0.7566	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.3090	$ 0.0475	$ 1.3565	$ (0.1267)	$ 0.2638	$ 1.4936	$ 1.6059	$ (0.1123)
FLAVORED REDUCED FAT MILK	GALLON	$ 2.2408	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 4.2114	$ 0.1527	$ 4.3641	$ (0.5068)	$ 1.0552	$ 4.9125	$ 4.8653	$ 0.0472
	1/2 GALLON	$ 1.1204	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 2.1780	$ 0.0790	$ 2.2570	$ (0.2534)	$ 0.5276	$ 2.5312	$ 2.5059	$ 0.0253
	QUART	$ 0.5602	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.2773	$ 0.0463	$ 1.3236	$ (0.1267)	$ 0.2638	$ 1.4607	$ 1.4359	$ 0.0248
	PINT	$ 0.2801	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.7867	$ 0.0285	$ 0.8152	$ (0.0634)	$ 0.1319	$ 0.8837	$ 0.8571	$ 0.0266
	12 OUNCE	$ 0.2101	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.4129	$ 0.0150	$ 0.4279	$ (0.0475)	$ 0.0989	$ 0.4793	$ 0.4746	$ 0.0047
	10 OUNCE	$ 0.1751	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.3441	$ 0.0125	$ 0.3566	$ (0.0396)	$ 0.0824	$ 0.3994	$ 0.3955	$ 0.0039
	1/2 PINT	**$ 0.1401**	**$ 0.0321**	**$ 0.0026**	**$ 0.0233**	**$ 0.1086**	**$ 0.3067**	**$ 0.0111**	**$ 0.3178**	**$ (0.0317)**	**$ 0.0660**	**$ 0.3521**	**$ 0.3540**	**$ (0.0019)**
	4 OUNCE	$ 0.0700	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1746	$ 0.0063	$ 0.1809	$ (0.0158)	$ 0.0330	$ 0.1981	$ 0.1970	$ 0.0011
	Bulk per Quart	$ 0.5602	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.1126	$ 0.0404	$ 1.1530	$ (0.1267)	$ 0.2638	$ 1.2901	$ 1.3945	$ (0.1044)
FLAVORED NONFAT MILK	GALLON	$ 1.9808	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 3.9514	$ 0.1433	$ 4.0947	$ (0.5068)	$ 1.0552	$ 4.6431	$ 4.6033	$ 0.0398
	1/2 GALLON	$ 0.9904	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 2.0480	$ 0.0743	$ 2.1223	$ (0.2534)	$ 0.5276	$ 2.3965	$ 2.3749	$ 0.0216
	QUART	$ 0.4952	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.2123	$ 0.0440	$ 1.2563	$ (0.1267)	$ 0.2638	$ 1.3934	$ 1.3704	$ 0.0230
	PINT	$ 0.2476	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.7542	$ 0.0274	$ 0.7816	$ (0.0634)	$ 0.1319	$ 0.8501	$ 0.8244	$ 0.0257
	12 OUNCE	$ 0.1857	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.3885	$ 0.0141	$ 0.4026	$ (0.0475)	$ 0.0989	$ 0.4540	$ 0.4501	$ 0.0039
	10 OUNCE	$ 0.1548	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.3238	$ 0.0117	$ 0.3355	$ (0.0396)	$ 0.0824	$ 0.3783	$ 0.3751	$ 0.0032
	1/2 PINT	$ 0.1238	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.2904	$ 0.0105	$ 0.3009	$ (0.0317)	$ 0.0660	$ 0.3352	$ 0.3376	$ (0.0024)
	4 OUNCE	$ 0.0619	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1665	$ 0.0060	$ 0.1725	$ (0.0158)	$ 0.0330	$ 0.1897	$ 0.1888	$ 0.0009
	Bulk per Quart	$ 0.4952	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.0476	$ 0.0380	$ 1.0856	$ (0.1267)	$ 0.2638	$ 1.2227	$ 1.3290	$ (0.1063)
BUTTERMILK	GALLON	$ 2.0386	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 4.0092	$ 0.1454	$ 4.1546	$ (0.5068)	$ 1.0552	$ 4.7030	$ 4.6871	$ 0.0159
	1/2 GALLON	$ 1.0193	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 2.0769	$ 0.0753	$ 2.1522	$ (0.2534)	$ 0.5276	$ 2.4264	$ 2.4168	$ 0.0096
	QUART	$ 0.5097	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.2268	$ 0.0445	$ 1.2713	$ (0.1267)	$ 0.2638	$ 1.4084	$ 1.3913	$ 0.0171
	PINT	$ 0.2548	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 0.7614	$ 0.0276	$ 0.7890	$ (0.0634)	$ 0.1319	$ 0.8575	$ 0.8348	$ 0.0227
	12 OUNCE	$ 0.1911	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.3939	$ 0.0143	$ 0.4082	$ (0.0475)	$ 0.0989	$ 0.4596	$ 0.4578	$ 0.0018
	10 OUNCE	$ 0.1593	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.3283	$ 0.0119	$ 0.3402	$ (0.0396)	$ 0.0824	$ 0.3830	$ 0.3817	$ 0.0013
	1/2 PINT	$ 0.1274	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.2940	$ 0.0107	$ 0.3047	$ (0.0317)	$ 0.0660	$ 0.3390	$ 0.3429	$ (0.0039)
	4 OUNCE	$ 0.0637	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.1683	$ 0.0061	$ 0.1744	$ (0.0158)	$ 0.0330	$ 0.1916	$ 0.1914	$ 0.0002
	Bulk per Quart	$ 0.5097	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.0621	$ 0.0385	$ 1.1006	$ (0.1267)	$ 0.2638	$ 1.2377	$ 1.3499	$ (0.1122)

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0009 per quart equivalent.

AREA 1

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

WHOLESALE PRICE BUILDUP
OCTOBER 2026 MILK PRICES

	Container Size	A EX. 6 Milk Cost	B EX. 3 Container Cost	C EXS. 7, 8 & 9 [1] Cost Update & Energy Add-On Adjustments	D EX. 10 Container Efficiency Adjustment	E EX. 2 Processing Cost	F (A+B+C+D+E) Average Delivered Cost	G Profit at 3.50%	H (F + G) Price with Profit	I Less: Average Delivery	J Plus: High Cost Delivery	K (H + I + J) Proposed Wholesale Price	L Current Wholesale Price	M (K - L) Increase (Decrease)
EGG NOG	GALLON	$ 4.6192	$ 0.2816	$ 0.0412	$ (0.0890)	$ 1.7368	$ 6.5898	$ 0.2390	$ 6.8288	$ (0.5068)	$ 1.0552	$ 7.3772	$ 6.7704	$ 0.6068
	1/2 GALLON	$ 2.3096	$ 0.2026	$ 0.0206	$ (0.0340)	$ 0.8684	$ 3.3672	$ 0.1221	$ 3.4893	$ (0.2534)	$ 0.5276	$ 3.7635	$ 3.4584	$ 0.3051
	QUART	$ 1.1548	$ 0.2030	$ 0.0103	$ 0.0696	$ 0.4342	$ 1.8719	$ 0.0679	$ 1.9398	$ (0.1267)	$ 0.2638	$ 2.0769	$ 1.9121	$ 0.1648
	PINT	$ 0.5774	$ 0.1352	$ 0.0052	$ 0.1491	$ 0.2171	$ 1.0840	$ 0.0393	$ 1.1233	$ (0.0634)	$ 0.1319	$ 1.1918	$ 1.0952	$ 0.0966
	12 OUNCE	$ 0.4331	$ 0.0361	$ 0.0039	$ -	$ 0.1628	$ 0.6359	$ 0.0231	$ 0.6590	$ (0.0475)	$ 0.0989	$ 0.7104	$ 0.6532	$ 0.0572
	10 OUNCE	$ 0.3609	$ 0.0301	$ 0.0032	$ -	$ 0.1357	$ 0.5299	$ 0.0192	$ 0.5491	$ (0.0396)	$ 0.0824	$ 0.5919	$ 0.5445	$ 0.0474
	1/2 PINT	$ 0.2887	$ 0.0321	$ 0.0026	$ 0.0233	$ 0.1086	$ 0.4553	$ 0.0165	$ 0.4718	$ (0.0317)	$ 0.0660	$ 0.5061	$ 0.4731	$ 0.0330
	4 OUNCE	$ 0.1444	$ 0.0249	$ 0.0013	$ 0.0241	$ 0.0543	$ 0.2490	$ 0.0090	$ 0.2580	$ (0.0158)	$ 0.0330	$ 0.2752	$ 0.2565	$ 0.0187
	Bulk per Quart	$ 1.1548	$ 0.1005	$ 0.0103	$ 0.0074	$ 0.4342	$ 1.7072	$ 0.0619	$ 1.7691	$ (0.1267)	$ 0.2638	$ 1.9062	$ 1.8708	$ 0.0354

Footnote:
1, per O.G.O. A-972, also includes an adjustment for the 'Discount Effect' in the amount of +$0.0009 per quart equivalent.

AREA 1

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

RETAIL PRICE BUILDUP
OCTOBER 2026 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B Deepest Discount 15.00%	C In-Store Handling	D Store Profit 2.5%	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
STANDARD (WHOLE) MILK	GALLON	$ 4.7801	$ (0.7170)	$ 0.8825	$ 0.1268	$ 5.07	$ 5.09	$ (0.02)
	1/2 GALLON	$ 2.4650	$ (0.3698)	$ 0.4479	$ 0.0652	$ 2.61	$ 2.62	$ (0.01)
	QUART	$ 1.4277	$ (0.2142)	$ 0.2907	$ 0.0386	$ 1.54	$ 1.54	$ -
	PINT	$ 0.8672	$ (0.1301)	$ 0.2541	$ 0.0254	$ 1.02	$ 1.00	$ 0.02
	12 OUNCE	$ 0.4668	$ (0.0700)	$ 0.1906	$ 0.0151	$ 0.60	$ 0.60	$ -
	10 OUNCE	$ 0.3890	$ (0.0584)	$ 0.1588	$ 0.0125	$ 0.50	$ 0.50	$ -
	1/2 PINT	$ 0.3438	$ (0.0516)	$ 0.1338	$ 0.0109	$ 0.44	$ 0.44	$ -
	4 OUNCE	$ 0.1940	$ (0.0291)	$ 0.0669	$ 0.0059	$ 0.24	$ 0.24	$ -
	Bulk per Quart	$ 1.2570	$ (0.1886)	$ 0.2907	$ 0.0348	$ 1.39	$ 1.50	$ (0.11)
REDUCED FAT (2%) MILK	GALLON	$ 4.6227	$ (0.6934)	$ 0.8825	$ 0.1234	$ 4.94	$ 4.95	$ (0.01)
	1/2 GALLON	$ 2.3862	$ (0.3579)	$ 0.4479	$ 0.0635	$ 2.54	$ 2.55	$ (0.01)
	QUART	$ 1.3883	$ (0.2082)	$ 0.2907	$ 0.0377	$ 1.51	$ 1.50	$ 0.01
	PINT	$ 0.8475	$ (0.1271)	$ 0.2541	$ 0.0250	$ 1.00	$ 0.98	$ 0.02
	12 OUNCE	$ 0.4520	$ (0.0678)	$ 0.1906	$ 0.0147	$ 0.59	$ 0.59	$ -
	10 OUNCE	$ 0.3767	$ (0.0565)	$ 0.1588	$ 0.0123	$ 0.49	$ 0.49	$ -
	1/2 PINT	$ 0.3340	$ (0.0501)	$ 0.1338	$ 0.0107	$ 0.43	$ 0.43	$ -
	4 OUNCE	$ 0.1891	$ (0.0284)	$ 0.0669	$ 0.0058	$ 0.23	$ 0.23	$ -
	Bulk per Quart	$ 1.2176	$ (0.1826)	$ 0.2907	$ 0.0340	$ 1.36	$ 1.47	$ (0.11)
LOW FAT (1%) MILK	GALLON	$ 4.5029	$ (0.6754)	$ 0.8825	$ 0.1208	$ 4.83	$ 4.85	$ (0.02)
	1/2 GALLON	$ 2.3264	$ (0.3490)	$ 0.4479	$ 0.0622	$ 2.49	$ 2.50	$ (0.01)
	QUART	$ 1.3583	$ (0.2037)	$ 0.2907	$ 0.0371	$ 1.48	$ 1.48	$ -
	PINT	$ 0.8325	$ (0.1249)	$ 0.2541	$ 0.0247	$ 0.99	$ 0.97	$ 0.02
	12 OUNCE	$ 0.4408	$ (0.0661)	$ 0.1906	$ 0.0145	$ 0.58	$ 0.58	$ -
	10 OUNCE	$ 0.3674	$ (0.0551)	$ 0.1588	$ 0.0121	$ 0.48	$ 0.48	$ -
	1/2 PINT	$ 0.3264	$ (0.0490)	$ 0.1338	$ 0.0105	$ 0.42	$ 0.43	$ (0.01)
	4 OUNCE	$ 0.1854	$ (0.0278)	$ 0.0669	$ 0.0058	$ 0.23	$ 0.23	$ -
	Bulk per Quart	$ 1.1877	$ (0.1782)	$ 0.2907	$ 0.0333	$ 1.33	$ 1.44	$ (0.11)
NON FAT (SKIM) MILK	GALLON	$ 4.4023	$ (0.6603)	$ 0.8825	$ 0.1186	$ 4.74	$ 4.76	$ (0.02)
	1/2 GALLON	$ 2.2761	$ (0.3414)	$ 0.4479	$ 0.0611	$ 2.44	$ 2.45	$ (0.01)
	QUART	$ 1.3332	$ (0.2000)	$ 0.2907	$ 0.0365	$ 1.46	$ 1.45	$ 0.01
	PINT	$ 0.8200	$ (0.1230)	$ 0.2541	$ 0.0244	$ 0.98	$ 0.96	$ 0.02
	12 OUNCE	$ 0.4314	$ (0.0647)	$ 0.1906	$ 0.0143	$ 0.57	$ 0.57	$ -
	10 OUNCE	$ 0.3595	$ (0.0539)	$ 0.1588	$ 0.0119	$ 0.48	$ 0.48	$ -
	1/2 PINT	$ 0.3202	$ (0.0480)	$ 0.1338	$ 0.0104	$ 0.42	$ 0.42	$ -
	4 OUNCE	$ 0.1822	$ (0.0273)	$ 0.0669	$ 0.0057	$ 0.23	$ 0.23	$ -
	Bulk per Quart	$ 1.1625	$ (0.1744)	$ 0.2907	$ 0.0328	$ 1.31	$ 1.42	$ (0.11)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

RETAIL PRICE BUILDUP
OCTOBER 2026 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B Deepest Discount 15.00%	C In-Store Handling	D Store Profit 2.5%	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
FLAVORED MILK	GALLON	$ 5.7266	$ (0.8590)	$ 0.8825	$ 0.1474	$ 5.90	$ 5.88	$ 0.02
	1/2 GALLON	$ 2.9382	$ (0.4407)	$ 0.4479	$ 0.0755	$ 3.02	$ 3.01	$ 0.01
	QUART	$ 1.6643	$ (0.2496)	$ 0.2907	$ 0.0437	$ 1.75	$ 1.73	$ 0.02
	PINT	$ 0.9855	$ (0.1478)	$ 0.2541	$ 0.0280	$ 1.12	$ 1.10	$ 0.02
	12 OUNCE	$ 0.5555	$ (0.0833)	$ 0.1906	$ 0.0170	$ 0.68	$ 0.68	$ -
	10 OUNCE	$ 0.4629	$ (0.0694)	$ 0.1588	$ 0.0142	$ 0.57	$ 0.57	$ -
	1/2 PINT	$ 0.4030	$ (0.0605)	$ 0.1338	$ 0.0122	$ 0.49	$ 0.49	$ -
	4 OUNCE	$ 0.2236	$ (0.0335)	$ 0.0669	$ 0.0066	$ 0.26	$ 0.26	$ -
	Bulk per Quart	$ 1.4936	$ (0.2240)	$ 0.2907	$ 0.0400	$ 1.60	$ 1.70	$ (0.10)
FLAVORED REDUCED FAT MILK	GALLON	$ 4.9125	$ (0.7369)	$ 0.8825	$ 0.1297	$ 5.19	$ 5.15	$ 0.04
	1/2 GALLON	$ 2.5312	$ (0.3797)	$ 0.4479	$ 0.0667	$ 2.67	$ 2.64	$ 0.03
	QUART	$ 1.4607	$ (0.2191)	$ 0.2907	$ 0.0393	$ 1.57	$ 1.55	$ 0.02
	PINT	$ 0.8837	$ (0.1326)	$ 0.2541	$ 0.0258	$ 1.03	$ 1.01	$ 0.02
	12 OUNCE	$ 0.4793	$ (0.0719)	$ 0.1906	$ 0.0153	$ 0.61	$ 0.61	$ -
	10 OUNCE	$ 0.3994	$ (0.0599)	$ 0.1588	$ 0.0128	$ 0.51	$ 0.51	$ -
	1/2 PINT	$ 0.3521	$ (0.0528)	$ 0.1338	$ 0.0111	$ 0.44	$ 0.45	$ (0.01)
	4 OUNCE	$ 0.1981	$ (0.0297)	$ 0.0669	$ 0.0060	$ 0.24	$ 0.24	$ -
	Bulk per Quart	$ 1.2901	$ (0.1935)	$ 0.2907	$ 0.0356	$ 1.42	$ 1.51	$ (0.09)
FLAVORED NONFAT MILK	GALLON	$ 4.6431	$ (0.6965)	$ 0.8825	$ 0.1238	$ 4.95	$ 4.92	$ 0.03
	1/2 GALLON	$ 2.3965	$ (0.3595)	$ 0.4479	$ 0.0637	$ 2.55	$ 2.53	$ 0.02
	QUART	$ 1.3934	$ (0.2090)	$ 0.2907	$ 0.0378	$ 1.51	$ 1.49	$ 0.02
	PINT	$ 0.8501	$ (0.1275)	$ 0.2541	$ 0.0250	$ 1.00	$ 0.98	$ 0.02
	12 OUNCE	$ 0.4540	$ (0.0681)	$ 0.1906	$ 0.0148	$ 0.59	$ 0.59	$ -
	10 OUNCE	$ 0.3783	$ (0.0567)	$ 0.1588	$ 0.0123	$ 0.49	$ 0.49	$ -
	1/2 PINT	$ 0.3352	$ (0.0503)	$ 0.1338	$ 0.0107	$ 0.43	$ 0.43	$ -
	4 OUNCE	$ 0.1897	$ (0.0285)	$ 0.0669	$ 0.0058	$ 0.23	$ 0.23	$ -
	Bulk per Quart	$ 1.2227	$ (0.1834)	$ 0.2907	$ 0.0341	$ 1.36	$ 1.46	$ (0.10)
BUTTERMILK	GALLON	$ 4.7030	$ (0.7055)	$ 0.8825	$ 0.1251	$ 5.01	$ 4.99	$ 0.02
	1/2 GALLON	$ 2.4264	$ (0.3640)	$ 0.4479	$ 0.0644	$ 2.57	$ 2.57	$ -
	QUART	$ 1.4084	$ (0.2113)	$ 0.2907	$ 0.0381	$ 1.53	$ 1.51	$ 0.02
	PINT	$ 0.8575	$ (0.1286)	$ 0.2541	$ 0.0252	$ 1.01	$ 0.99	$ 0.02
	12 OUNCE	$ 0.4596	$ (0.0689)	$ 0.1906	$ 0.0149	$ 0.60	$ 0.59	$ 0.01
	10 OUNCE	$ 0.3830	$ (0.0575)	$ 0.1588	$ 0.0124	$ 0.50	$ 0.50	$ -
	1/2 PINT	$ 0.3390	$ (0.0509)	$ 0.1338	$ 0.0108	$ 0.43	$ 0.44	$ (0.01)
	4 OUNCE	$ 0.1916	$ (0.0287)	$ 0.0669	$ 0.0059	$ 0.24	$ 0.24	$ -
	Bulk per Quart	$ 1.2377	$ (0.1857)	$ 0.2907	$ 0.0344	$ 1.38	$ 1.47	$ (0.09)

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

RETAIL PRICE BUILDUP
OCTOBER 2026 PRICES

	Container Size	A EX. 11 Proposed Wholesale Price	B Deepest Discount 15.00%	C In-Store Handling	D Store Profit 2.5%	E (A+B+C+D) Proposed Retail Price	F Current Retail Price	G (E - F) Increase (Decrease)
EGG NOG	GALLON	$ 7.3772	$ (1.1066)	$ 0.8825	$ 0.1834	$ 7.39	$ 6.81	$ 0.58
	1/2 GALLON	$ 3.7635	$ (0.5645)	$ 0.4479	$ 0.0935	$ 3.77	$ 3.47	$ 0.30
	QUART	$ 2.0769	$ (0.3115)	$ 0.2907	$ 0.0527	$ 2.11	$ 1.97	$ 0.14
	PINT	$ 1.1918	$ (0.1788)	$ 0.2541	$ 0.0325	$ 1.30	$ 1.22	$ 0.08
	12 OUNCE	$ 0.7104	$ (0.1066)	$ 0.1906	$ 0.0204	$ 0.81	$ 0.76	$ 0.05
	10 OUNCE	$ 0.5919	$ (0.0888)	$ 0.1588	$ 0.0170	$ 0.68	$ 0.64	$ 0.04
	1/2 PINT	$ 0.5061	$ (0.0759)	$ 0.1338	$ 0.0145	$ 0.58	$ 0.55	$ 0.03
	4 OUNCE	$ 0.2752	$ (0.0413)	$ 0.0669	$ 0.0077	$ 0.31	$ 0.29	$ 0.02
	Bulk per Quart	$ 1.9062	$ (0.2859)	$ 0.2907	$ 0.0490	$ 1.96	$ 1.93	$ 0.03

STAFF EXHIBIT 13

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 1

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Reduced Fat (2%) Milk - GALLON (GAL)
October 2026

		Cost per Proposed Order	Cost per Existing Order	Variance per GAL	
BUTTERFAT TEST (%)		1.9368%	1.9503%	-0.0135%	
RAW MILK Cost	per Pound	$ 0.21900	$ 0.2191	$ (0.0009)	
INGREDIENT Cost	per Pound	$ 0.0002	$ 0.0004	$ (0.0017)	
BULK SALE (PROFIT)/LOSS Cost	per Pound	$ 0.0083	$ 0.0107	$ (0.0207)	
TOTAL MILK Cost	per Pound	$ 0.2275	$ 0.2302		
	LBs per GAL	8.62	8.62		
TOTAL MILK Cost	per GAL	$ 1.9611	$ 1.9843		$ (0.0232)
CONTAINER Cost	per UNIT	$ 0.2816	$ 0.2809		$ 0.0007
COST UPDATE Adjustment	per POINT	$ 0.0044	$ 0.0418	$ (0.1496)	
DIESEL Adjustment	per POINT	$ 0.0047	$ 0.0041	$ 0.0024	
HEATING Adjustment	per POINT	$ 0.0003	$ 0.0006	$ (0.0012)	
DISC EFFECT Adjustment	per POINT	$ 0.0009	$ 0.0009	$ -	
TOTAL Adjustments	per POINT	$ 0.0103	$ 0.0474		
	POINTs per GAL	4	4		
TOTAL Adjustments	per GAL	$ 0.0412	$ 0.1896		$ (0.1484)
CONTAINER EFFICIENCY Adjustment	per GAL	$ (0.0890)	$ (0.0859)		$ (0.0031)
PROCESSING Cost	per GAL	$ 1.7368	$ 1.5844		$ 0.1524
AVERAGE DELIVERED Cost	per GAL	$ 3.9317	$ 3.9533		
PROFIT @	3.50%	$ 0.1426	$ 0.1434		$ (0.0008)
PRICE with PROFIT	per GAL	$ 4.0743	$ 4.0967		
Less: AVERAGE DELIVERY	per GAL	$ (0.5068)	$ (0.5068)		$ -
Plus: HIGH COST DELIVERY	per GAL	$ 1.0552	$ 1.0552		$ -
WHOLESALE PRICE	per GAL	**$ 4.6227**	**$ 4.6451**		**$ (0.0224)**
		Proposed	*Existing*		*Variance*
			$ (0.0224)		
	per 'Wholesale BuildUp' tab	$ 4.6227	$ 4.6451		
	variance	$ 0.0000	$ -		

AREA 1

STAFF EXHIBIT 14

PENNSYLVANIA MILK BOARD
MILK MARKETING AREA 3

Comparison of Wholesale Price (Proposed Order versus Existing Order)
Flavored Reduced Fat Milk - 1/2 PINT (HP)
October 2026

		Cost per Proposed Order	Cost per Existing Order	VARIANCE per HP
BUTTERFAT TEST (%)		1.0180%	1.0304%	-0.0124%
RAW MILK Cost	per Pound	$ 0.20650	$ 0.2066	$ (0.0001)
INGREDIENT Cost	per Pound	$ 0.0653	$ 0.0573	$ 0.0040
BULK SALE (PROFIT)/LOSS Cost	per Pound	$ 0.0083	$ 0.0107	$ (0.0012)
TOTAL MILK Cost	per Pound	$ 0.2801	$ 0.2746	
	LBs per HP	0.5	0.5	
TOTAL MILK Cost	per HP	$ 0.1401	$ 0.1373	$ 0.0028
CONTAINER Cost	per UNIT	$ 0.0321	$ 0.0344	$ (0.0023)
COST UPDATE Adjustment	per POINT	$ 0.0044	$ 0.0418	$ (0.0094)
DIESEL Adjustment	per POINT	$ 0.0047	$ 0.0041	$ 0.0002
HEATING Adjustment	per POINT	$ 0.0003	$ 0.0006	$ (0.0001)
DISC EFFECT Adjustment	per POINT	$ 0.0009	$ 0.0009	$ -
TOTAL Adjustments	per POINT	$ 0.0103	$ 0.0474	
	POINTs per HP	0.25	0.25	
TOTAL Adjustments	per HP	$ 0.0026	$ 0.0119	$ (0.0093)
CONTAINER EFFICIENCY Adjustment	per HP	$ 0.0233	$ 0.0259	$ (0.0026)
PROCESSING Cost	per HP	$ 0.1086	$ 0.0990	$ 0.0096
AVERAGE DELIVERED Cost	per HP	$ 0.3067	$ 0.3085	
PROFIT @	3.50%	$ 0.0111	$ 0.0112	$ (0.0001)
PRICE with PROFIT	per HP	$ 0.3178	$ 0.3197	
Less: AVERAGE DELIVERY	per HP	$ (0.0317)	$ (0.0317)	$ -
Plus: HIGH COST DELIVERY	per HP	$ 0.0660	$ 0.0660	$ -
WHOLESALE PRICE	per HP	**$ 0.3521**	**$ 0.3540**	**$ (0.0019)**
		Proposed	*Announced*	*Variance*
			$ (0.0019)	
	per 'Wholesale BuildUp' tab	$ 0.3521	$ 0.3540	
	variance	$ (0.0000)	$ -	

AREA 1