

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

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WEDNESDAY, MAY 13, 2026

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA
MICROSOFT TEAMS MEETING

Darrell Clarke, Chairman
Randy Vulakovich, Board Member
James Brewster, Board Member
Rodrigo Diaz, Executive Director
Michael Vigoda, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)
[Bureau of Product Management](#)
[Financial Report](#)
[Other Issues](#)

Notice: Anyone who wishes to comment on a printed agenda item prior to official action being taken must make that known to the Chairman or the Board Secretary in advance. Board Secretary Michael Vigoda can be reached by phone at 717-787-8896 or email at mvigoda@pa.gov

Details for the Microsoft Teams meeting on May 13, 2026 can be found on the PLCB public website.

EXECUTIVE SESSIONS

In accordance with section 708 of the Sunshine Act, 65 Pa. C.S. § 708, on the morning of and/or the day immediately preceding the Public Meeting set forth herein, the Pennsylvania Liquor Control Board will be holding a closed Executive Session or Sessions in the Northwest Office Building for the following purposes: to discuss personnel matters; to consider the purchase or lease of real property prior to an option being obtained or prior to an agreement of purchase; to consult with its legal counsel regarding litigation and similar issues; to review and discuss agency business, which, if conducted in public, would violate lawful privilege or lead to the disclosure of information confidentially protected by law, including quasi-judicial deliberations; and to engage in non-deliberative informational discussions regarding various actions and other matters which have been approved at previous public meetings.

PUBLIC MEETING – 11:00 A.M

CALL TO ORDER *Chairman Clarke*

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Clarke called the meeting to order.

Pledge of Allegiance to the Flag

OLD BUSINESS.....*Secretary Vigoda*

A. Motion to approve previous Board Meeting Minutes of the April 29, 2026 meeting.

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Note: Board Minutes are not officially approved until all required signatures are affixed.

Board Decision: Unanimously agreed (3-0 vote) to approve the previous Board Meeting Minutes of the April 29, 2026 meeting.

ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for “official action” at today’s meeting have been discussed during Executive Sessions held prior to today’s meeting as permitted by the Sunshine Act.

PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

No public comments were offered.

NEW BUSINESS

From the Office of Chief Counsel.....Jason Worley, Chief Counsel

(1) **Veg, LLC** Request to Modify or Rescind Conditional
743 South 4th Street Licensing Agreement
Philadelphia, PA 19147-3125
License No. R-1055
LID 110570

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the request to fully rescind the conditional licensing agreement.

(2) **Yo Deli, Inc.** Application for Conversion of Suspension
900 West Huntingdon Street to Fine
Philadelphia, PA 19133-1922
License No. R-2410
LID 66445

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the request to convert the unserved 1-day suspension to a fine of \$1,000.

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*From the Bureau of LicensingAndrew Stuffick, Director of Regulatory Affairs
Stephanie McGrath, Acting Director, Bureau of Licensing*

- (1) **Arch's Country Saloon, LLC** Appointment of Manager –
R-13666 (LID No. 68107) Case No. 25-9036 Restaurant
1007 Green Street
Canton Township
Washington, Washington County
- HOLD 2/4/26 SESSION**
- Conditional Licensing Agreement**
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the appointment of manager with a conditional licensing agreement.
- (2) **The Bakery Bar, LLC** New & Request for Dual
t/a The Bakery Bar Employment – Economic
(LID No. 130412) Case Nos. 25-9124 & 26-9024 Development
1501 West King Street Restaurant
West York Borough
York, York County
- HOLD 2/25/26 SESSION**
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to hold this matter for a conditional licensing agreement.
- (3) **Brandy's on Main, Inc.** Request for Hearing after
t/a Café Supreme Revocation – Restaurant
R-17864 (LID No. 96970) Case No. 25-9116
200 Main Street
Irwin, Westmoreland County
- Motion Made:** Board Member Vulakovich
- Chairman Clarke asked if anyone in the audience wished to speak on behalf of the Brandy's on Main, Inc. There was no response.
- Seconded:** Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to affirm the administrative revocation of the license. The license remains revoked.

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- (4) **The Chop Shop Butler, LLC** New – Economic Development
t/a Chop Shop Butler Restaurant
(LID No. 131029) Case No. 25-9122
108 North Main Street
Butler, Butler County

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to hold this matter.

- (5) **The Roof at Oppenheim, LLC** “Intermunicipal” Double Transfer &
t/a The Roof at Oppenheim Request for Dual Employment –
R-6234 (LID No. 130109) Case No. 25-9092 Restaurant
409 Lackawanna Avenue
Suite 509
Scranton, Lackawanna County

HOLD 6/25/25 SESSION

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the transfer and request for dual employment.

- (6) **4100 H & T Enterprises, Inc.** Renewal – District 10
R-3911 (LID No. 42937) Case No. 2024-42937
4100 Lancaster Avenue
Philadelphia, Philadelphia County

HOLD 2/4/26 SESSION

Conditional Licensing Agreement

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.

- (7) **Arpesa, Inc.** Renewal – District 10
R-6671 (LID No. 103619) Case No. 2024-103619
457-459 East Wyoming Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to hold this matter for a conditional licensing agreement.

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- (8) **BT Liquor, LLC** Renewal – District 3
t/a Ash Oil & Gas
R-21247 (LID No. 105444) Case No. 2025-105444 **HOLD 3/11/26 SESSION**
7941 Boyertown Pike **Conditional Licensing Agreement**
Earl Township
Boyertown, Berks County
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
- (9) **Doug’s Den, Inc.** Renewal – District 5
t/a Dougs Den
R-12642 (LID No. 42585) Case No. 2025-42585
2301-03 Brownsville Road
Pittsburgh, Allegheny County
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to hold this matter for a conditional licensing agreement.
- (10) **Flinchys, LLC** Renewal – District 1
t/a Flinchys
R-18650 (LID 52004) Case No. 2025-52004 **HOLD 2/25/26 SESSION**
1833 Hummel Avenue **Conditional Licensing Agreement**
Lower Allen Township
Camp Hill, Cumberland County
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
- (11) **Gardendale Athletic & Social Club** Renewal – District 10
CC-53342 (LID No. 1377) Case No. 2024-1377
421 North 9th Street
Philadelphia, Philadelphia County
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to hold this matter for a conditional licensing agreement.

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- (12) **Glory Days Investments, LLC** Renewal – District 3
R-15818 (LID No. 64304) Case No. 2025-64304
1402 North 9th Street
Reading, Berks County
HOLD 2/4/26 SESSION
Conditional Licensing Agreement
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
- (13) **Hyunjin, Inc.** Renewal – District 10
R-1821 (LID No. 110310) Case No. 2024-110310
6232-6236 Woodland Avenue
Philadelphia, Philadelphia County
HOLD 1/14/26 SESSION
Conditional Licensing Agreement
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
- (14) **Moffins Steak, LTD.** Renewal – District 10
R-1897 (LID No. 10246) Case No. 2024-10246
1307-09 West Tioga Street
Philadelphia, Philadelphia County
HOLD 2/25/26 SESSION
Conditional Licensing Agreement
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
- (15) **N & K Deli, Inc.** Renewal – District 10
R-1934 (LID No. 33106) Case No. 2024-33106
6118-20 Market Street
Philadelphia, Philadelphia County
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to hold this matter for a conditional licensing agreement.

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- (16) **Papi Claudios, Inc.** Renewal – District 10
R-87 (LID No. 59510) Case No. 2024-59510
1020 East Hunting Park Avenue
Store No. 2
Philadelphia, Philadelphia County
HOLD 1/14/26 SESSION
Conditional Licensing Agreement
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with an amended conditional licensing agreement.
- (17) **Rainer 516, Inc.** Renewal – District 10
R-904 (LID No. 69025) Case No. 2024-69025
416 South 56th Street
Philadelphia, Philadelphia County
HOLD 4/1/26 SESSION
Conditional Licensing Agreement
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
- (18) **Ridge Mart, Inc.** Renewal – District 10
E-3346 (LID No. 59486) Case No. 2024-59486
2248 Ridge Avenue
Philadelphia, Philadelphia County
HOLD 3/11/26 SESSION
Conditional Licensing Agreement
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.
- (19) **Sanra, LLC** Renewal – District 7
t/a Treehouse Tavern
R-14288 (LID No. 115121) Case No. 2025-115121
228 Main Street West
Girard, Erie County
- Motion Made:** Board Member Vulakovich
Seconded: Board Member Brewster
- Board Decision:** Unanimously agreed (3-0 vote) to hold this matter for a conditional licensing agreement.

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- (20) **Saury, Inc.** Renewal – District 10
t/a Saury
E-231 (LID No. 55164) Case No. 2024-55164 **HOLD 2/25/26 SESSION**
3101 North Front Street
Philadelphia, Philadelphia County **Conditional Licensing Agreement**

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the renewal with a conditional licensing agreement.

- (21) **Steel Shaker, LLC** Renewal – District 5
R-1929 (LID No. 111270) Case No. 2025-111270
870 4th Avenue
Coraopolis, Allegheny County

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to hold this matter for a conditional licensing agreement.

- (22) **Robert R. Drey** New Tavern Gaming License
t/a Lakeview Motel & Restaurant
H-4481 (LID No. 50605)
10738 Pathvalley Road
Metal Township
Fannettsburg, Franklin County

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the application for the new tavern gaming license.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer von Sneidern, Director, Bureau of Human Resources*

Personnel Actions

There were 5 personnel actions presented for consideration.

- (1) **Mocha Gary – Removal**
- (2) **Bernisha Jackson – Removal**

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- (3) **Brian James – Removal**
- (4) **Daniel Nagle – Removal**
- (5) **Malachi Shuey – Affirm Removal**

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the recommended personnel actions as presented by the Bureau of Human Resources.

*From the Bureau of Accounting & Purchasing Rodrigo Diaz, Executive Director
Tammy Wenrich, Chief, Purchasing & Contracting Administration
Ijeoma Ezekoye, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

- (1) **Staff Aug Renewal** - This Renewal is to keep two IT consultants from OST (previously Skillnet); Mahipal Singh and Yashawanth Kothanahalli. This would extend Mahipal Singh from 6/2/26 to 6/30/27 and Yashawanth Kothanahalli from 7/1/26 to 6/30/27. The two IT consultants are used for advanced troubleshooting of the ORPOS and Xstore systems. Both consultants are familiar with SQL and JAVA. Yashawanth Kothanahalli is a Java developer for the ORPOS and Xstore systems. In addition, they both support the Gift Card System that Skillnet built.

Vendor: **OST** - Procured via DGS Contract # 4400024749 – **estimated cost \$619,274.56.**

Inter-Agency Charges:

- (1) **Office of Administration – HR Shared Services (Job 73) – \$966,500.00.**
The billing for FY 2025-26 Q4 the PLCB’s allocated share of OA’s HR-Enterprise Services (HR service center, training, labor relations, employee benefits, SEAP, etc.). The fourth quarter variance was \$33,075 (3.3%) less than the prior year fourth quarter billing. The billing is allocated based on the agency’s number of benefit eligible employees (BEEs). The LCB’s billing portion is 3.3% of the HRSS total billing of \$29.2 million.
- (2) **Department of General Services (DGS) – Vehicle Lease Reimbursement (Job 35) - \$58,746.80.**
A billing of 58,746.80 has been submitted for February 2026 to reimburse the Department of General Services for vehicle leases, in accordance with Management Directive 615.3. This amount covers the lease costs for 101 vehicles utilized by the PLCB, including monthly charges for Telematic (GPS) devices.
- (3) **Department of the Auditor General – \$974,166.27.**
The billing of \$974,166.27 for services rendered during the third quarter of fiscal year 2025-26. The invoice displays a decrease of \$975.96 or (-0.1%) compared to the same period in FY 2024-25. The reduction is primarily attributed to a decline of the audit hours (-0.1%), resulting in a lower overall service costs.

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(4) Office of Comptroller Operations – \$2,207,635.08.

The billing of \$2,207,635.08 for the third quarter of FY 2025-26 from the Office of Comptroller Operations. The 3rd Qtr.'s gross billing increased \$557,246 or (33.8%) over 3rd Qtr. prior year due to a increase in Specialized Services within the billing.

(5) Office of Comptroller Operations – \$1,380,031.80.

The billing of \$1,380,031.80 for the fourth quarter's "estimated" expenses from the Office of Comptroller Operations. The invoice supports the fiscal year "over-head" charges for portions of BAFM and BOA directors and Payables unit costs.

(6) Office of Unemployment Compensation – Reimbursement Billing - \$116,287.65.

The billing of \$116,287.65 has been submitted for Unemployment Compensation reimbursements covering the third quarter of FY 2025-26. This invoice includes; January \$30,450.68, February \$38,036.34, March \$47,800.63 UC repayments. These charges reflect the PLCB's obligation to reimburse the Commonwealth for unemployment benefits paid during the quarter.

(7) Office of Administration – IT Shared Services - \$1,064,950.

The billing of \$1,064,950.00 has been submitted for Q4 of FY 2025-26 to cover the PLCB's share of the Office of Administration's Enterprise Technology Essential Services. This includes costs associated with infrastructure, network, security, enterprise data center (EDC), and service desk operations. The PLCB's portion represents 1.1% of the total \$91.4 million billed by OA for IT Shared Services. Overall, total billings for FY 2025-26 reflect an increase of \$683,268.75 or +17.7%. A portion of the growth are offsetting True-up expense, removing the offsets, the invoice increased \$226,300 or +5.6%. The ITSS costs overall increased +2.1%.

(8) Department of General Services (DGS) Property Costs (Job 7) – \$126,525.04.

The estimated billing comprises of \$126,525.04 expense for Q2 of FY 2025-26 for Commonwealth property costs. This is for the property costs for the Northwest Office Building (NWOB), which includes direct costs paid by DGS (electricity charges), as well as prorated expenses for Capital Police services and the City of Harrisburg Fire Protection.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Vulakovich

Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the Procurement Action and Inter-Agency Charges presented from the Bureau of Accounting and Purchasing.

From the Office of Retail Operations..... Rodrigo Diaz, Executive Director

**(1) #1803 – 167 Seventh Street, Renovo
Amendment**

**(2) #3611 – 1575 South Market Street, Elizabethtown
Amendment**

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- (3) #9111 – 6577 Roosevelt Boulevard, Philadelphia
Amendment
- (4) #0941 – Deon Square, 532 South Oxford Valley Road, Fairless Hills
Exercise Option
- (5) #2502 – 105 West 18th Street, Erie
Exercise Option
- (6) #6528 – 250 South 3rd Street, Youngwood
Exercise Option
- (7) #6601 – 600 Hunter Highway, Tunkhannock
Exercise Option
- (8) #6716 – 880 Town Center, York
Exercise Option
- (9) #5415 – 400 Terry Rich Boulevard, St. Clair
Terminate Lease

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the proposed lease actions as presented by the Office of Retail Operations.

From the Bureau of Product Management..... Kimberly Mack, Director of Marketing & Merchandising

The Bureau of Product Management respectfully submits the attached Actions for Board approval:

VENDOR – ITEM NAME

BOARD ACTION REQUESTED

“These items went to Board for the public meeting without pricing”

Various	1. Regular New Items Accepted
Various	2. Regular Probationary Listings Accepted
Various	3. Regular Recommended Delist

1. Regular New Item Accepted

BRAND NAME AND SIZE

REASON

Sazerac Company Inc
 Sazerac Straight Rye Whiskey 1 L

18

RECOMMENDED ACTION: We recommend the Board approve this action

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2. Regular Probationary Listings Accepted

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>
<u>Southern Glazers Wine and Spirits of PA</u>	
Tip Top Cocktails Cosmopolitan 100 mL	19
Tip Top Cocktails Espresso Martini 100 mL	19
Tip Top Cocktails Margarita 100 mL	19
Tip Top Cocktails Old Fashioned 100 mL	19

RECOMMENDED ACTION: We recommend the Board approve this action

New Items – Recommended Listings

Reason Codes

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests
16. PA Spirits
17. PA Wines
18. Licensee only
19. Probationary listing

3. Regular Recommended Delist

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>
<u>Majestic W S USA Inc</u>	
Kiki Vodka 750 mL	1524
Kiki Smooth Iced Tea Lemonade and Vodka 4x355 mL Cans	100027681

EFFECTIVE DATE: The transference to closeout will become effective June 12, 2026

Motion Made: Board Member Vulakovich

Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the recommended product actions received from the Bureau of Product Management.

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FINANCIAL REPORT *Andrea Kapp, Comptroller Operations, Office of Budget*

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Position
(Unaudited)**

	<u>March 31, 2026</u>	<u>March 31, 2025</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 49,261,894	\$ 72,037,461
Investments - short term	146,372,238	124,522,547
Accounts and claims receivable, net	810,805	1,413,641
Merchandise inventories, net	225,616,732	232,364,810
Operating supplies	942,163	809,554
Prepaid expenses	2,179,837	2,361,437
	425,183,669	433,509,450
Total current assets		
Non-current assets:		
Depreciable or amortizable capital assets:		
Building	2,369,375	2,365,799
Leasehold improvements	209,134	209,134
Machinery and equipment	44,628,841	43,645,220
Intangible - internally generated software	82,125,043	74,049,785
Intangible - right to use leases - Note 9	553,547,589	484,254,067
Intangible - right to use IT subscriptions - Note 10	21,533,803	24,917,048
Less: accumulated depreciation or amortization	435,007,931	356,734,519
Net depreciable or amortizable capital assets	269,405,854	272,706,534
Total non-current capital assets	269,405,854	272,706,534
Total assets	\$ 694,589,523	\$ 706,215,984
Total deferred outflows of resources - Notes 4, 5	\$ 150,763,444	\$ 199,668,274
<u>LIABILITIES</u>		
Current liabilities:		
Trade accounts payable	\$ 281,186,922	\$ 304,955,912
Other accounts payable	38,888,122	23,493,820
Accrued expenses	24,089,505	22,412,704
Self-insurance, workers' compensation - Note 6	4,656,084	4,767,807
Due to other funds - Note 8	11,823,276	8,700,512
Due to fiduciary funds - Note 8	3,110,674	2,903,255
Due to other governments - Note 8	947,629	845,803
Right to use liabilities - Note 9	65,040,842	63,277,628
Total current liabilities	429,743,054	431,357,441
Non-current liabilities:		
OPEB - Note 5	254,908,000	304,131,000
Self-insurance, workers' compensation - Note 6	50,720,064	46,729,790
Net pension liability - Note 4	537,461,463	552,629,315
Compensated absences - Note 1	28,385,848	26,266,236
Right to use liabilities - Note 9	171,626,662	166,632,449
Total non-current liabilities	1,043,102,037	1,096,388,790
Total liabilities	\$ 1,472,845,091	\$ 1,527,746,231
Total deferred inflows of resources - Notes 4, 5	\$ 172,784,452	\$ 190,808,367
<u>NET POSITION</u>		
Net investment in capital assets	\$ 32,738,350	\$ 42,796,457
Deficit	(833,014,925)	(855,466,797)
Total net position	\$ (800,276,575)	\$ (812,670,340)

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Fund Net Position
For the Month Ending March 31, 2026 and March 31, 2025
(Unaudited)**

	<u>2025-26</u>	<u>2024-25</u>
Sales net of taxes	\$ 190,520,628	\$ 192,842,042
Cost of goods sold	<u>(130,965,359)</u>	<u>(140,249,234)</u>
Gross profit from sales	59,555,269	52,592,808
Operating (expenses):		
Wholesale	(3,009,787)	(2,968,011)
Retail	(36,903,415)	(37,336,588)
E-Commerce	(283,752)	(228,970)
Regulatory	(1,595,059)	(1,420,631)
Enterprise	(9,801,278)	(8,026,109)
Commonwealth provided services - Note 2	<u>(2,089,568)</u>	<u>(2,011,292)</u>
Total	<u>(53,682,859)</u>	<u>(51,991,601)</u>
Operating profit/(loss)	5,872,410	601,207
Other operating revenues/(expenses):		
Enforcement fines	118,879	143,670
License fees	3,351,291	3,560,751
Bailment Click fees	1,216,780	-
Miscellaneous income	<u>606,116</u>	<u>173,425</u>
Total	<u>5,293,066</u>	<u>3,877,846</u>
Total operating income/(loss)	11,165,476	4,479,053
Noncapital Subsidies:		
PSP enforcement - Note 3	(2,910,332)	(2,524,825)
General fund - Note 3	-	(85,100,000)
Department of Agriculture - Note 3	<u>-</u>	<u>(1,000,000)</u>
Total	<u>(2,910,332)</u>	<u>(88,624,825)</u>
Operating Income/(Loss) and noncapital subsidies	8,255,144	(84,145,772)
Nonoperating revenues/(expenses):		
Interest income	483,334	857,428
Interest expense	<u>(548,212)</u>	<u>(476,861)</u>
Total	<u>(64,878)</u>	<u>380,567</u>
Change in net position	8,190,266	(83,765,205)
Total net position - beginning	<u>(808,466,841)</u>	<u>(728,905,135)</u>
Total net position - ending	<u>\$ (800,276,575)</u>	<u>\$ (812,670,340)</u>
Liquor Tax	33,194,278	33,980,855
State Sales Tax	13,160,400	13,452,130
Local Tax	912,108	877,204
Taxes remitted to Dept.of Revenue PTD	<u>\$ 47,266,786</u>	<u>\$ 48,310,189</u>

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Fund Net Position
For the Nine Months Ending March 31, 2026 and March 31, 2025
(Unaudited)**

	<u>2025-26</u>	<u>2024-25</u>
Sales net of taxes	\$ 1,889,064,334	\$ 1,914,554,505
Cost of goods sold	<u>(1,303,448,708)</u>	<u>(1,316,050,620)</u>
Gross profit from sales	585,615,626	598,503,885
Operating (expenses):		
Wholesale	(26,032,181)	(25,702,602)
Retail	(340,661,812)	(344,746,370)
E-Commerce	(2,159,861)	(1,825,232)
Regulatory	(12,307,622)	(12,650,691)
Enterprise	(75,101,372)	(82,261,120)
Commonwealth provided services - Note 2	<u>(18,944,004)</u>	<u>(17,906,784)</u>
Total	<u>(475,206,852)</u>	<u>(485,092,799)</u>
Operating profit/(loss)	110,408,774	113,411,086
Other operating revenues/(expenses):		
Enforcement fines	880,747	944,871
License fees	27,706,851	31,260,325
Bailment Click fees	3,253,127	-
Miscellaneous income	<u>2,561,988</u>	<u>1,539,030</u>
Total	<u>34,402,713</u>	<u>33,744,226</u>
Total operating income/(loss)	144,811,487	147,155,312
Noncapital Subsidies:		
PSP enforcement - Note 3	(28,144,055)	(27,692,635)
General fund - Note 3	(100,000,000)	(185,100,000)
Department of Agriculture - Note 3	<u>(3,000,000)</u>	<u>(3,000,000)</u>
Total	<u>(131,144,055)</u>	<u>(215,792,635)</u>
Operating Income/(Loss) and noncapital subsidies	13,667,432	(68,637,323)
Nonoperating revenues/(expenses):		
Interest income	6,142,110	9,975,704
Interest expense	(4,989,617)	(4,360,947)
Other	<u>14,350</u>	<u>(433,969)</u>
Total	<u>1,166,843</u>	<u>5,180,788</u>
Change in net position	14,834,275	(63,456,535)
Total net position - beginning	<u>(815,110,850)</u>	<u>(749,213,805)</u>
Total net position - ending	<u>\$ (800,276,575)</u>	<u>\$ (812,670,340)</u>
Liquor Tax	331,720,926	336,271,877
State Sales Tax	131,410,076	133,151,222
Local Tax	8,602,102	8,634,096
Taxes remitted to Dept.of Revenue YTD	<u>\$ 471,733,104</u>	<u>\$ 478,057,195</u>

Note: Board Minutes are not officially approved until all required signatures are affixed.

OTHER ISSUES

None

PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

No public comments were offered.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, June 3, 2026 beginning at 11:00 A.M. Prior to the public meeting, an Executive Session or Sessions will be held for the specific purposes as regularly set forth in the printed Board Agenda.

ADJOURNMENT

On a motion by Board Member Vulakovich, and seconded by Board Member Brewster, the meeting of May 13, 2026, was adjourned.

Chairman

Member

Member

ATTEST:

Secretary