# PENNSYLVANIA LIQUOR CONTROL BOARD

### **MEETING MINUTES**

Watch the video recording.

# WEDNESDAY, NOVEMBER 19, 2025

# NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA MICROSOFT TEAMS MEETING

Darrell Clarke, Chairman Randy Vulakovich, Board Member James Brewster, Board Member Rodrigo Diaz, Executive Director Michael Vigoda, Board Secretary Office of Chief Counsel
Bureau of Licensing
Bureau of Human Resources
Bureau of Accounting & Purchasing

Office of Retail Operations
Bureau of Product Management
Financial Report

Other Issues

### PUBLIC MEETING - 11:00 A.M

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Clarke called the meeting to order.

Pledge of Allegiance to the Flag

OLD BUSINESS Secretary Vigoda

A. Motion to approve previous Board Meeting Minutes of the November 6, 2025, meeting.

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to approve the previous Board Meeting

Minutes of the November 6, 2025, meeting.

### ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for "official action" at today's meeting have been discussed during Executive Sessions held prior to today's meeting as permitted by the Sunshine Act.

#### PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

No public comments were offered.

#### **NEW BUSINESS**

(1) Hampden Township Case No. 25-NE-14 Municipal Petition for Exemption from Liquor Code Statute Regarding Amplified Sound

Appointment of Manager -

Importing Distributor

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to approve the petition for exemption from

the Liquor Code's provisions regarding amplified sound for a three-year

period from December 18, 2025, to December 18, 2028.

From the Bureau of Licensing ...... Tisha Albert, Director of Regulatory Affairs

Andrew Stuffick, Director, Bureau of Licensing

(1) Letterio Enterprises, Inc. t/a Letterio Distributing ID-2575 (LID No. 41718) Cas

ID-2575 (LID No. 41718) Case No. 25-9013 138 North Water Street West Newton, Westmoreland County

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(2) Oreland Market, Inc. t/a Oreland Food Market

E-4921 (LID No. 27109) Case No. 24-9171

1339 Bruce Road Springfield Township

Oreland, Montgomery County

Exchange of License & Request for Interior Connections with Another

Business – Restaurant

**Motion Made:** Board Member Vulakovich

Chairman Clarke asked if anyone in the audience wished to speak on

behalf of the Oreland Market, Inc. There was no response.

**Seconded:** Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to refuse the application for exchange of

license and request for interior connections with another business.

**(3)** Plaza Beer, Inc. Appointment of Manager -

t/a Brewers Outlet

D-3783 (LID No. 8826) Case No. 24-9203

231 Reagan Street

Sunbury, Northumberland County

Distributor

HOLD 10/1/25 SESSION

**Conditional Licensing Agreement** 

**Motion Made:** Board Member Vulakovich **Seconded: Board Member Brewster** 

**Board Decision:** Unanimously agreed (3-0 vote) to approve the appointment of manager

with a conditional licensing agreement.

**(4)** 431 Tran, Inc. Renewal – District 10

R-7947 (LID No. 45280) Case No. 2024-45280

429-431 West Lehigh Avenue Philadelphia, Philadelphia County

**Motion Made:** Board Member Vulakovich Seconded: **Board Member Brewster** 

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

**(5)** 1968 Bridge, Inc. Renewal – District 10

R-9050 (LID No. 72751) Case No. 2024-72751

1966-68 Bridge Street

Philadelphia, Philadelphia County

**Motion Made:** Board Member Vulakovich Seconded: **Board Member Brewster** 

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

Renewal – District 10 **(6)** Clearfield 2328, Inc.

R-4414 (LID No. 69185) Case No. 2024-69185

2238 East Clearfield Street

Philadelphia, Philadelphia County

**Motion Made:** Board Member Vulakovich Seconded: **Board Member Brewster** 

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(7) C & S Deli, Inc. Renewal – District 10

E-3908 (LID No. 32325) Case No. 2024-32325

1346 North 52nd Street

Philadelphia, Philadelphia County

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(8) L. & M. Tavern, Inc. Renewal – District 3

t/a L & M Tavern

R-11696 (LID No. 15107) Case No. 2023-15107 & **HOLD 10/1/25 SESSION** 

2025-15107

279 West State Street

Tilden Township

Hamburg, Berks County

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional

**Conditional Licensing Agreement** 

licensing agreement.

(9) **Peruvians SB, Inc.** Renewal – District 10

R-3775 (LID No. 83232) Case No. 2024-83232

20 South 2nd Street

Philadelphia, Philadelphia County

Motion Made: Board Member Vulakovich
Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal.

(10) Slammin Sams Renewal – District 1

t/a Slammin Sams

R-8884 (LID No. 66985) Case No. 2025-66985

80 Bridge Street

Johnstown, Cambria County

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to hold for a conditional licensing

agreement.

(11) T George Enterprises, Inc. Renewal – District 8

t/a Fat Daddys

R-14773 (LID No. 60975) Case No. 2024-60975 **HOLD 10/1/25 SESSION** 

174 Main Street

Luzerne, Luzerne County Conditional Licensing Agreement

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to approve the renewal with a conditional

licensing agreement.

Personnel Actions

There were 15 personnel actions presented for consideration.

- (1) Michael Bolanis Affirm Removal
- (2) Gloria Coker Affirm Removal
- (3) Marissa Darick Removal
- (4) Michael Denson -Removal
- (5) Kiannah Foster-Green Affirm Removal
- (6) Dustin Heinbaugh Affirm Removal
- (7) Bobby Hicks Removal
- (8) Ahmahd Keyes Removal
- (9) Finn McGovern Affirm Removal
- (10) Robert Pringle Removal
- (11) Eric Robinson Removal
- (12) Naailah Robinson-Green Removal
- (13) Shaun Scott Removal
- (14) Belinda Wilson Removal
- (15) Aniya Womble Affirm Removal

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the recommended personnel actions

received from the Bureau of Human Resources.

#### **Procurement Actions:**

- 1) **ORPOS** system requires support and development into 2026. Xstore will be deployed from February in May. The Skillnet resources will cover the ORPOS system while the POS team works on Xstore.
  - Yasawanth is used for java programming in the ORPOS system, advanced troubleshooting
    of the ORPOS system, related databases, processes and as a subject matter expert. He is
    needed to support the legacy system.
  - **Mahipal** is used for advanced troubleshooting of the ORPOS system, related databases, processes and as a subject matter expert. He is needed to support the legacy system.

DGS Contract #4400024749 - Cost Center -8853; Vendor: **OST Inc.**; Three (3) month extension: 1/1/26 - 3/31/26 term **estimated Cost - \$148,700.00**. Current PO expires 12/31/25.

2) **Third Party Store Inventory** – For the continuation of Retail Services WIS Corporation to complete physical inventories of PLCB products and accessories at least annually at approximately 585 FW&GS retail stores, 13 Licensee Service Centers, and one e-commerce fulfillment center across Pennsylvania.

Procured via PO 80000109 – VENDOR: **Retail Services WIS Corporation** – TERM: The term of Renewal Option 2 shall be March 28, 2026, through March 27, 2027 - \$775,000.00 estimated cost.

3) **Background Check Services** – PLCB has been using this contract since 2023 to perform preemployment criminal background checks to ensure that the agency is in compliance with the Liquor Code.

Procured via IFB No. 270094 in December of 2023 (Blanket Purchase Agreement # 70000023) at an estimated cost of \$100,000.00 for 1-year with two 1-year options to renew. – VENDOR: **Accurate C&S Services** – TERM: One year from the effective date – Add an additional **\$40,300.00** to current BPA # 70000023 to cover this, the final 1-year option to renew (bringing the BPA total to \$140,300.00).

4) Contract for Services with Deloitte Consulting, LLP, for Production Support for Oracle Cloud Enterprise Resource Planning – Engagement to have Deloitte Consulting, LLP, perform analytical guidance, development, and support (triage) for the Oracle Cloud applications. These systems, in conjunction with legacy applications, enable the PLCB's \$3 billion annual business.

Procured via RFP No. 20250321 – VENDOR: **Deloitte Consulting, LLP -** TERM: February 1, 2026, Effective date, through January 31, 2027, with an option to renew in any monthly or annual increment(s) up to an additional (4) one-year periods. – estimated cost for initial 1-year term: **\$4,313,920.00**.

5) VMWare ELA Solution Proposal - attached solution proposal from OA for our requested VMWare products under their new ELA which covers the period beginning on July 1, 2025, and ending on June 30, 2028. VMWare provides virtualized hardware resources to run the many varied Windows and Linux servers used throughout the agency.

#### The cost breakdown is as follows:

- FY 2025/2026 \$410,324.00 Due December 1, 2025
- FY 2026/2027 \$410,324.00 Due July 1, 2026
- FY 2027/2028 \$410,324.00 Due July 1, 2027
- Total \$1,230,972.00

#### Inter-Agency Charges:

- (1) Department of the Auditor General FY 2025-26 First Quarter Billing \$953,990.17. The billing of \$953,990.17 for services rendered during the first quarter of fiscal year 2025-26. This reflects a decrease of \$94,879.16 (-9.0%) compared to the same period in FY 2024-25. The reduction is primarily attributed to a decline of 4,071 IT audit hours (-47.5%), resulting in lower overall service costs.
- (2) Department of General Services (DGS) Vehicle Lease Reimbursement (Job 35) \$58,423.60. A billing of \$58,423.60 has been submitted for September 2025 to reimburse the Department of General Services for vehicle leases, in accordance with Management Directive 615.3. This amount covers the lease costs for 101 vehicles utilized by the PLCB, including monthly charges for Telematic (GPS) devices.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

**Board Decision:** Unanimously agreed (3-0 vote) to approve the procurement actions and

inter-agency charges received from the Bureau of Accounting and

Purchasing.

- (1) #4611 Park Towne Plaza, 301 North Lewis Road, Royersford Amendment
- (2) #4202 124 (114) Fraley Street Kane Amendment (adding Temp Space during Rebuild)

# (3) #0942 – 179-B Levittown Parkway, Levittown **Exercise Option**

**Motion Made:** Board Member Vulakovich **Seconded: Board Member Brewster** 

**Board Decision:** Unanimously agreed (3-0 vote) to approve the proposed lease actions

received from the Office of Retail Operations as presented.

From the Bureau of Product Management......Megan Painter, Director of Product Management

# <u>VENDOR – ITEM NAME</u>

# **BOARD ACTION REQUESTED**

"These items went to Board for the public meeting without pricing"

1. Regular New Items Accepted Various Regular PA New Items Accepted Various Various 3. Regular Recommended Delist

4. Regular Recommended Delist Revisions Various

# 1. Regular New Items Accepted

| BRAND NAME AND SIZE   | <u>REASON</u> |
|---|---------------|
|   |               |
| Ackley Brands LTD   |               |
| Borealis Vintners Pinot Gris Oregon 750 mL                                | 11, 5         |
| Charles Smith Bubbled Kung Fu Girl Riesling 750 mL                        | 2 2 11        |
| D. WYGLY  | 2, 3, 11      |
| Bacardi USA Inc   |               |
| Cazadores Tequila Reposado 1.75 L   | 10            |
| Dewar's Blended Scotch 12 Year Old 1.75L                                  | 3             |
| Patron Citronge Orange Jalapeno Liqueur 750 mL                            | 10            |
|   |               |
| Banville Wine Merchants   |               |
| BonAnno Cabernet Sauvignon Alexander Valley 750 mL                        | 12            |
| Good Boy John Daly Vodka and Iced Tea Cocktail Variety Pack 8x355 mL Cans | 3, 5          |
| Good Boy Vodka Lemonade Variety Pack 8x355 mL Cans                        | 3, 5          |
|   |               |
| Brown Forman Corporation  |               |
| Jack Daniel's Tennessee Blackberry Whiskey 50mL                           | 3, 10         |
| Jack Daniel's Tennessee Honey Whiskey 50 mL                               | 3             |
|   |               |
| C Jacquin Et Cie Inc  |               |
| Roasters Daughter Espresso Martini 4x100 mL Cans                          | 6, 16         |
| Royal Montaine Liqueur 750 mL   | 10            |

| Capital Wine and Spirits   |             |
|--|-------------|
| American Harvest Organic Vodka 750 mL                                    | 1           |
| Beach Island Bonfire Cinnamon Whiskey 750 mL                             | 11          |
| Beach Island Coconut Whiskey 750 mL                                      | 11          |
| Cutwater Lemon Drop Martini Cocktail 4x355 mL                            | 3, 6        |
| Cutwater Margarita Variety Pack 12x200 mL                                | 3, 6        |
| Cutwater White Russian 4x355 mL Cans                                     | 3, 6        |
| Dog Point Sauvignon Blanc Marlborough 750 mL                             | 2           |
| NUTRL Fruit Variety Pack V2 8x355 mL Cans                                | 3, 6        |
| Zonin Winemakers Collection Pinot Grigio 750 mL                          | 2, 5, 6, 11 |
| Constellation Brands   |             |
| Drylands Sauvignon Blanc Marlborough 750 mL                              | 2           |
| <u>Delicato</u>  |             |
| Francis Ford Coppola Diamond Collection Shimmer 750 mL                   | 2, 3        |
| Federal Distilling   |             |
| Surfside Half and Half Cocktail Variety Pack 8x355mL Cans                | 3, 5, 16    |
| Hand Dishad Calcutions   |             |
| Hand Picked Selections  Villa de Anne Cincolle Vin de France Bene 750 ml | 12          |
| Villa des Anges Cinsault Vin de France Rose 750 mL                       | 13          |
| Heaven Hill Distilleries Inc   |             |
| Elijah Craig Barrel Proof Straight Bourbon 750 mL                        | 13          |
| Evan Williams Black Label Straight Bourbon 50 mL                         | 3           |
| Larceny Barrel Proof Straight Bourbon 750 mL                             | 13          |
| Lunazul Tequila Reposado 50 mL   | 10          |
| Jim Beam Brands Co   |             |
| Booker's Straight Bourbon 750 mL   | 13          |
| Cruzan Coconut Rum 1.75 L  | 10          |
| Jim Beam Pineapple Whiskey 50 mL   | 3, 10       |
| Jim Beam Red Stag Black Cherry Whiskey 50 mL                             | 3           |
| Hornitos Cristalino Reserve Tequila Anejo 750 mL                         | 10          |
| Hornitos Pineapple Tequila 750 mL  | 10          |
| Hornitos Tequila Anejo Reserve 750 mL                                    | 10          |
| Maker's Mark 46 Cask Strength Straight Bourbon 750 mL                    | 13          |
| Minus 196 Combo CRUSH Variety Pack 8x355 mL Cans                         | ?           |
| On The Rocks Tropical Cocktail Variety Pack 8x355 mL Cans                | 3, 6        |
| Juice and Dirt Beverage Company LLC                                      |             |
| Hi Prosecco Extra Dry 750 mL   | 11, 13      |
| Picco del Sole Cannonau di Sardegna 750 mL                               | 5, 13, 15   |
| The Vice Cabernet Sauvignon The House Napa Valley 750 mL                 | 13, 14      |
|  |             |

#### **Keystone Importers LLC** Avennia Gravura Red Blend Columbia Valley 750 mL 3,11,14 Majestic W S USA Giesen Sauvignon Blanc Marlborough 750 mL 2 Gray Whale Gin 750 mL 13 2, 11, 13 L'Ecole No 41 Cabernet Sauvignon Columbia Valley 750 mL Santa Ema El Cruce Select Terroir Sauvignon Blanc Maipo Valley 750 mL 2 Mast Jagermeister US Inc Teremana Anejo Tequila 375 mL 1, 3, 5 Teremana Reposado Tequila 375 mL 1, 3, 5 McCormick Distilling Company Holladay Soft Red Wheat Straight Bourbon Bottled in Bond 6 Year Old 750 mL 13 Michael Skurnik Wines Famille Dubard Coeur du Mont Le Rose Vin de France Rose 750 mL 9 Moet Hennessy USA Inc. Glenmorangie La Santa Highland Single Malt 15 year old 750 mL 4 **Monsieur Touton Selection** Janare Benevento Aglianico Campania 750 mL 5, 14 The Little sheep of France Vin de France Rose 750 mL 13 **Montebello Brands Inc** Vladimir Vodka 375 mL 2, 3 **North Wales Wines** Barefoot Cabernet Sauvignon 4x200 mL 2, 3 Barefoot Chardonnay 4x200 mL 2, 3 Barefoot Moscato 4x200 mL 2, 3 Barefoot Pinot Grigio 4x200 mL 2, 3 Barefoot White Zinfandel 4x200 mL 2, 3 Ecco Domani 90 Calories Pinot Grigio 750 mL 2, 3, 12 La Marca Prosecco Rose Multipack 3x187 mL 3, 13 Lucky One Iced Tea Variety Pack 8x355 mL 3, 5 New Amsterdam Pink Whitney Pink Lemonade Vodka 750 mL 2, 3 2, 13, 14 Orin Swift Abstract 750 mL Vibe Twisted Sips Blackberry Lemonade Wine Cocktail 500 mL 2, 3 Vibe Twisted Sips Pink Lemonade Wine Cocktail 500 mL 2, 3 **Palm Bay International** Los Vascos Chardonnay Colchagua Valley 750 mL 2 Los Vascos Sauvignon Blanc Colchagua Valley 750 mL 2

| Pernod Ricard USA   |                |
|---|----------------|
| Absolut Ocean Spray Vodka Refreshers Variety Pack 8x355mL Cans      | 3, 5           |
| Malibu Rum and Dole Fruit Juice Cocktail Variety Pack 8x355mL Cans  | 3, 5           |
| Pip Imports and Domestics LLC                                       |                |
| Sherwood Estate Sauvignon Blanc Waipara Valley 750 mL               | 2              |
| Sherwood Estate Sauvighon Blanc Walpara Valley 730 hill             | 2              |
| Republic National Distributing Co                                   |                |
| Silver Oak Cabernet Sauvignon Alexander Valley 750 mL               | 2, 13, 14      |
|   |                |
| Sazerac Company Inc   |                |
| Traveller Full Proof Whiskey 750 mL                                 | 10             |
| Early Times Straight Bourbon Bottled In Bond 750 mL                 | 13             |
| Paul Masson XO Brandy 750 mL  | 2, 3           |
| Southern Glazers Wine and Spirits of PA                             |                |
| Baron Herzog Cabernet Sauvignon 750 mL                              | 3, 11          |
| Bonanza Cabernet Sauvignon The Vinekeeper Napa Valley 750 mL        | 3, 14          |
| Caymus Suisun The Walking Fool Suisun Valley 750 mL                 | 2, 3, 14       |
| Clase Azul Tequila Reposado 750 mL                                  | 1, 2, 3, 9, 13 |
| Justin Vineyards and Winery Cabernet Sauvignon Paso Robles 750 mL   | 13, 14         |
| Liquid Light Pinot Grigio 750 mL                                    | 3, 5           |
| Ole Smoky Mint Chocolate Chip Whiskey Cream 750 mL                  | 1, 2, 3, 5     |
| Sun Cruiser Vodka Iced Tea and Lemonade Sampler Pack 12x355 mL Cans | 3, 5           |
| Tio Pepe Fino Vlabel Sherry 750 mL                                  | 14, 15         |
| Sutter Home   |                |
| Tenuta Regaleali Nero d'Avola 750 mL                                | 2, 5, 14, 13   |
| Tolium reguleur riero d'irrom 750 m2                                | 2, 3, 11, 13   |
| The Wine Group  |                |
| Meiomi Sauvignon Blanc 750 mL                                       | 2, 3           |
| Y' day Turned I.  |                |
| Vintage Imports Inc  Page Vinguage Haritage Red 750 mJ              | 2.2            |
| Bogle Vineyards Heritage Red 750 mL                                 | 2, 3           |
| Bread and Butter Pinot Grigio 750 mL                                | 2, 3           |
| Masseria Li Veli Orion Primitivo Salento 750 mL                     | 13, 14         |
| Napa Family Vineyards Cabernet Sauvignon Napa Valley 750 mL         | 11, 14         |
| Pyrene L'inoubliable Les Temps des Roses Southwest France 750 mL    | 3              |
| Riff Pinot Grigio Delle Venezie 750 mL                              | 5, 6, 11       |
| Volio Vino Imports  |                |
| Monnalisa Sangiovese Superiore Romagna 750 mL                       | 11             |
| Tavernello Pinot Grigio Delle Venezie 750 mL                        | 5, 6, 11       |
|   | -, -, -1       |
| William Grant and Sons  |                |
| Hendrick's Another Gin 750 mL                                       | 3, 12          |
|   |                |

Milagro Tequila Reposado 375 mL

1, 3, 5

### Wine Guy

Vina Santa Rita 120 Chardonnay Central Valley Reserva Especial 750 mL 2
Vina Santa Rita 120 Sauvingon Blanc Central Valley Reserva Especial 750 mL 2

RECOMMENDED ACTION: We recommend the Board approve this action

# 2. Regular PA New Items Accepted

| BRAND NAME AND SIZE                            | <b>REASON</b> |
|--|---------------|
|  |               |
| Yori Wine Cellars                              |               |
| Yori Wine Cellars Cabernet Franc 750 mL        | 17            |
| Yori Wine Cellars Chardonnay 750 mL            | 17            |
| Yori Wine Cellars Isabella Sweet Rose 750 mL   | 17            |
| Yori Wine Cellars Riesling 750 mL              | 17            |
| Yori Wine Cellars St Croix Semi Dry Red 750 mL | 17            |

RECOMMENDED ACTION: We recommend the Board approve this action

#### New Items – Recommended Listings Reason Codes

- 1. Strong marketing support
- 2. High brand recognition
- 3. Line/Size extension of successful brand
- 4. Trade up opportunity
- 5. Growing category
- 6. Growing segment
- 7. National rollout
- 8. Niche item / Limited distribution
- 9. High dollar profit potential
- 10. Trade out
- 11. High quality for the value
- 12. Innovative product/flavor
- 13. High sales through other PLCB channels (Luxury, Online, SLO)
- 14. Underrepresented category/segment
- 15. Hole in selection consumer/store requests
- 16. PA Spirits
- 17. PA Wines
- 18. Licensee only
- 19. Probationary listing

# 3. Regular Recommended Delist

| BRAND NAME AND SIZE                              | <u>CODE</u> |
|--|-------------|
| 2Moods Inc                                       |             |
| 2Moods Pineapple Vodka Seltzer 8x355 mL Cans     | 100026758   |
| 2Moods Pink Lemonade Vodka Seltzer 8x355 mL Cans | 100026760   |
|  |             |
| Bacardi USA Inc                                  |             |
| Patron El Alto Tequila Reposado 750 mL           | 100026761   |
| Patron El Cielo Tequila 700 mL                   | 100021014   |
|  |             |

## **Brown Forman Corp**

Jack Daniel's Single Barrel Select Tennessee Whiskey 50 mL 6339

| C Jacquin Et Cie Inc Pennsylvania Dutch Strawberries and Cream 750 mL  | 97630                                 |
|--|---------------------------------------|
| Tellisylvalia Buell Strawberries and Cream 730 IIIE  | 71030                                 |
| Capital Wine and Spirits   |                                       |
| NUTRL Vodka Seltzer Lemonade 8x355 mL Cans Variety Pack  | 100025549                             |
| Salt Salted Chocolate Tequila Blanco 750 mL  | 100034690                             |
| Heaven Hill Distilleries Inc   |                                       |
| Black Velvet Canadian Whisky 50 mL   | 8610                                  |
| Jim Beam Brands Co   |                                       |
| Calico Jack Cherry Spiced Rum 1.75 L   | 5398                                  |
| Hornitos Cristalino Tequila Anejo 750 mL   | 97042                                 |
| Hornitos Tequila Anejo Black Barrel 750 mL   | 7554                                  |
| Hornitos Vanilla Honey Tequila 750 mL  | 100031192                             |
| Southern Glazers Wine and Spirits of PA  |                                       |
| Licor 43 Liqueur 50 mL   | 98092                                 |
| Ole Smoky Mountain Java Moonshine 750 mL   | 2348                                  |
| Sun Cruiser Classic Iced Tea and Vodka 4x355 mL Cans   | 100043733                             |
| EFFECTIVE DATE: The transference to closeout will become effective December 19, 2025   |                                       |
|  |                                       |
| 4. Regular Recommended Delist Revisions  |                                       |
| BRAND NAME AND SIZE  | <b>CODE</b>                           |
|  |                                       |
|  |                                       |
| C Jacquin Et Cie Inc   |                                       |
| C Jacquin Et Cie Inc Sweet Revenge Strawberry Liqueur 750 mL   | 5034                                  |
|  | 5034                                  |
| Sweet Revenge Strawberry Liqueur 750 mL  | 5034<br>8981                          |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits  Finlandia Vodka 1.75 L  |                                       |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits  Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc  | 8981                                  |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits  Finlandia Vodka 1.75 L  |                                       |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co  | 8981<br>4583                          |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL  | 8981<br>4583                          |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co  | 8981<br>4583                          |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL Twisted Tea Sweet Tea Whiskey 750 mL   | 8981<br>4583                          |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL  | 8981<br>4583                          |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL Twisted Tea Sweet Tea Whiskey 750 mL  Millstone Spirits Group LLC Faber Vodka 750 mL   | 8981<br>4583<br>1316<br>96340         |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL Twisted Tea Sweet Tea Whiskey 750 mL  Millstone Spirits Group LLC Faber Vodka 750 mL  Sazerac Company Inc                            | 8981<br>4583<br>1316<br>96340         |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL Twisted Tea Sweet Tea Whiskey 750 mL  Millstone Spirits Group LLC Faber Vodka 750 mL  Sazerac Company Inc Svedka Citron Vodka 1.75 L | 8981<br>4583<br>1316<br>96340<br>1348 |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL Twisted Tea Sweet Tea Whiskey 750 mL  Millstone Spirits Group LLC Faber Vodka 750 mL  Sazerac Company Inc                            | 8981<br>4583<br>1316<br>96340         |
| Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL Twisted Tea Sweet Tea Whiskey 750 mL  Millstone Spirits Group LLC Faber Vodka 750 mL  Sazerac Company Inc Svedka Citron Vodka 1.75 L Svedka Strawberry Lemonade Vodka 750 mL  | 8981<br>4583<br>1316<br>96340<br>1348 |
| Sweet Revenge Strawberry Liqueur 750 mL  Capital Wine and Spirits Finlandia Vodka 1.75 L  Heaven Hill Distilleries Inc Christian Brothers Brandy PET 750 mL  Jim Beam Brands Co Jim Beam Apple Whiskey 375 mL Twisted Tea Sweet Tea Whiskey 750 mL  Millstone Spirits Group LLC Faber Vodka 750 mL  Sazerac Company Inc Svedka Citron Vodka 1.75 L | 8981<br>4583<br>1316<br>96340<br>1348 |

Note: The request to Delist these items sent to the Board on November 6, 2025, has been rescinded

Motion Made: Board Member Vulakovich Seconded: Board Member Brewster

Board Decision: Unanimously agreed (3-0 vote) to approve the recommended product

actions received from the Bureau of Product Management.

# FINANCIAL REPORT ...... Michael J. Burns, Comptroller Operations, Office of Budget

#### Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statement of Net Position (Unaudited)

| (Onau   |    | I 20 0005              |    | I 20 0004               |
|---|----|------------------------|----|-------------------------|
| ASSETS  |    | <u>June 30, 2025</u>   |    | <u>June 30, 2024</u>    |
| Current assets:   |    |                        |    |                         |
| Cash  | \$ | 51,375,638             | \$ | 64,713,902              |
| Investments - short term  |    | 171,317,779            |    | 240,010,109             |
| Accounts and claims receivable, net   |    | 943,078                |    | 1,589,459               |
| Due from other funds - Note 9   |    | , <u>-</u>             |    | , , , , <u>-</u>        |
| Merchandise inventories, net  |    | 240,868,361            |    | 217,628,296             |
| Operating supplies  |    | 712,416                |    | 704,424                 |
| Prepaid expenses  |    | 1,697,067              |    | 2,223,090               |
| Total current assets  |    | 466,914,339            |    | 526,869,280             |
| Non-current assets:   |    |                        |    |                         |
| Non-depreciable capital assets:   |    |                        |    |                         |
| Land  |    | -                      |    | 322,973                 |
| Depreciable or amortizable capital assets:                                      |    |                        |    |                         |
| Building  |    | 2,303,472              |    | 10,837,326              |
| Leasehold improvements  |    | 209,134                |    | 209,134                 |
| Machinery and equipment   |    | 44,006,469             |    | 45,084,347              |
| Intangible - internally generated software                                      |    | 78,029,689             |    | 82,252,936              |
| Intangible - right to use leases - Note 10                                      |    | 510,149,968            |    | 452,422,066             |
| Intangible - right to use IT subscriptions - Note 11                            |    | 21,533,803             |    | 20,835,288              |
| Less: accumulated depreciation or amortization                                  |    | 376,255,890            |    | 317,920,756             |
| Net depreciable or amortizable capital assets  Total non-current capital assets |    | 279,976,645            |    | 293,720,340             |
| Total non-current capital assets  |    | 279,976,645            | _  | 294,043,313             |
| Total assets  | \$ | 746,890,984            | \$ | 820,912,593             |
| Total deferred outflows of resources - Notes 5, 6                               | \$ | 157,675,444            | \$ | 193,316,974             |
| LIABILITIES   |    |                        |    |                         |
| Current liabilities:  | •  |                        | •  |                         |
| Trade accounts payable  | \$ | 308,967,170            | \$ | 322,484,332             |
| Other accounts payable  |    | 47,926,721             |    | 27,487,035              |
| Accrued expenses  |    | 28,248,981             |    | 26,739,483              |
| OPEB - Note 6   |    | 4.050.004              |    | 4 707 007               |
| Self-insurance, workers' compensation - Note 7                                  |    | 4,656,084              |    | 4,767,807               |
| Due to other funds - Note 9   |    | 9,816,477              |    | 6,019,139               |
| Due to fiduciary funds - Note 9 Due to other governments - Note 9               |    | 4,331,463<br>1,294,966 |    | 4,023,696               |
| Right to use liabilities - Note 10  |    | 63,073,841             |    | 1,183,798<br>63,474,715 |
| Total current liabilities   |    | 468,315,703            |    | 456,180,005             |
|   |    | 400,313,703            |    | 430,100,003             |
| Non-current liabilities:  |    |                        |    |                         |
| OPEB - Note 6   |    | 299,710,000            |    | 317,406,000             |
| Self-insurance, workers' compensation - Note 7                                  |    | 46,220,064             |    | 42,229,790              |
| Net pension liability - Note 5  |    | 526,724,463            |    | 537,784,715             |
| Compensated absences - Note 1   |    | 28,385,848             |    | 26,266,236              |
| Right to use liabilities - Note 10  |    | 177,365,748            |    | 176,885,959             |
| Total non-current liabilities   |    | 1,078,406,123          |    | 1,100,572,700           |
| Total liabilities   | \$ | 1,546,721,826          | \$ | 1,556,752,705           |
| Total deferred inflows of resources - Notes 5, 6                                | \$ | 172,955,452            | \$ | 206,690,667             |
| NET POSITION  |    |                        |    |                         |
| Net investment in capital assets  | \$ | 39,537,056             | \$ | 53,682,639              |
| Deficit   |    | (854,647,906)          |    | (802,896,444)           |
| Total net position  | \$ | (815,110,850)          | \$ | (749,213,805)           |
|   |    |                        |    |                         |

## Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

# Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Month Ending June 30, 2025 and June 30, 2024 (Unaudited)

|  | 20                         | 24-25 | <u> </u>                    | 2023-24                  |    |                             |  |
|--|----------------------------|-------|-----------------------------|--------------------------|----|-----------------------------|--|
| Sales net of taxes                                       |                            | \$    | 196,640,693                 |                          | \$ | 205,416,542                 |  |
| Cost of goods sold Gross profit from sales               |                            |       | (133,423,392)<br>63,217,301 |                          |    | (136,851,035)<br>68,565,507 |  |
| Operating (expenses):                                    |                            |       |                             |                          |    |                             |  |
| Wholesale  | (3,470,225)                |       |                             | (799,038)                |    |                             |  |
| Retail<br>E-Commerce                                     | (44,701,786)<br>(93,033)   |       |                             | (31,472,057)<br>(91,750) |    |                             |  |
| Regulatory   | (1,551,351)                |       |                             | 26,646                   |    |                             |  |
| Enterprise   | (13,934,233)               |       |                             | (8,233,086)              |    |                             |  |
| Commonwealth provided services - Note 2                  | (1,989,147)                |       |                             | (2,213,784)              |    |                             |  |
| Total  |                            |       | (65,739,775)                |                          |    | (42,783,069)                |  |
| Operating profit/(loss)                                  |                            |       | (2,522,474)                 |                          |    | 25,782,438                  |  |
| Other operating revenues (expenses):                     |                            |       |                             |                          |    |                             |  |
| Enforcement fines  | 94,474                     |       |                             | 341,871                  |    |                             |  |
| License fees   | 2,875,270                  |       |                             | 2,422,379                |    |                             |  |
| Miscellaneous income                                     | 516,206                    |       |                             | 166,726                  |    |                             |  |
| Total  |                            |       | 3,485,950                   |                          |    | 2,930,976                   |  |
| Total operating income/(loss)                            |                            |       | 963,476                     |                          |    | 28,713,414                  |  |
| Miscellaneous revenues (expenses):                       |                            |       |                             |                          |    |                             |  |
| Interest income (expense)                                | 200,160                    |       |                             | 624,593                  |    |                             |  |
| Other  | 1,486                      |       |                             | 14,780                   |    |                             |  |
| Total  |                            |       | 201,646                     |                          |    | 639,373                     |  |
| Income/(Loss) before operating transfers                 |                            |       | 1,165,122                   |                          |    | 29,352,787                  |  |
| Operating transfers out:                                 |                            |       |                             |                          |    |                             |  |
| PSP enforcement - Note 3                                 | (2,485,898)                |       | (2,485,898)                 | (2,372,458)              |    | (2,372,458)                 |  |
| Net Income/(Loss) from operations                        |                            |       | (1,320,776)                 |                          |    | 26,980,329                  |  |
| Statutory Transfers:                                     | (0.507.004)                |       |                             |                          |    |                             |  |
| General fund - Note 4 Drug and alcohol programs - Note 4 | (9,527,004)<br>(2,703,417) |       |                             | -<br>(4,841,707)         |    |                             |  |
| Department of Agriculture - Note 4                       | (737,476)                  |       |                             | (4,041,707)              |    |                             |  |
| Total  |                            |       | (12,967,897)                |                          |    | (4,841,707)                 |  |
| Change in net position                                   |                            |       | (14,288,673)                |                          |    | 22,138,622                  |  |
| Total net position - beginning                           |                            |       | (800,822,177)               |                          |    | (771,352,427)               |  |
| Total net position - ending                              | •                          | \$    | (815,110,850)               |                          | \$ | (749,213,805)               |  |
| Liquor Tax   | 34,831,206                 |       |                             | 36,392,680               |    |                             |  |
| State Sales Tax  | 13,792,101                 |       |                             | 14,410,122               |    |                             |  |
| Local Tax  | 912,937                    |       |                             | 923,690                  |    |                             |  |
| Taxes remitted to Dept.of Revenue PTD                    |                            | \$    | 49,536,244                  |                          | \$ | 51,726,492                  |  |

# Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

# Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Twelve Months Ending June 30, 2025 and June 30, 2024 (Unaudited)

|   | 20                         | 25 | 2023                             | 3-2           | 4 |                                  |
|---|----------------------------|----|----------------------------------|---------------|---|----------------------------------|
| Sales net of taxes<br>Cost of goods sold                              |                            | \$ | 2,530,583,669<br>(1,750,258,281) | 9             | 5 | 2,545,114,055<br>(1,725,332,882) |
| Gross profit from sales   |                            |    | 780,325,388                      |               |   | 819,781,173                      |
| Operating (expenses):   | (0.4.=00.0=0)              |    |                                  | (00 0 40 -04) |   |                                  |
| Wholesale   | (34,720,956)               |    |                                  | (29,046,701)  |   |                                  |
| Retail  | (466,905,840)              |    |                                  | (414,824,412) |   |                                  |
| E-Commerce  | (2,627,592)                |    |                                  | (2,285,715)   |   |                                  |
| Regulatory  | (16,977,165)               |    |                                  | (13,436,505)  |   |                                  |
| Enterprise  | (113,981,393)              |    |                                  | (113,009,823) |   |                                  |
| Commonwealth provided services - Note 2                               | (23,873,065)               | •  | (050 000 044)                    | (19,541,691)  |   | (500 444 047)                    |
| Total   |                            |    | (659,086,011)                    | _             |   | (592,144,847)                    |
| Operating profit/(loss)   |                            |    | 121,239,377                      |               |   | 227,636,326                      |
| Other operating revenues (expenses):                                  |                            |    |                                  |               |   |                                  |
| Enforcement fines   | 1,281,866                  |    |                                  | 1,327,067     |   |                                  |
| License fees  | 40,853,309                 |    |                                  | 32,763,562    |   |                                  |
| Miscellaneous income  | 2,316,285                  |    |                                  | 2,337,900     |   |                                  |
| Total   |                            |    | 44,451,460                       | _             |   | 36,428,529                       |
| Total operating income/(loss)   |                            |    | 165,690,837                      |               |   | 264,064,855                      |
| Miscellaneous revenues (expenses):                                    |                            |    |                                  |               |   |                                  |
| Interest income (expense)   | 6,323,941                  |    |                                  | 11,023,171    |   |                                  |
| Other   | (500,896)                  |    |                                  | 31,788        |   |                                  |
| Total   |                            |    | 5,823,045                        | _             |   | 11,054,959                       |
| Income/(Loss) before operating transfers                              |                            |    | 171,513,882                      |               |   | 275,119,814                      |
| Operating transfers out:  | (20, 242, 020)             |    | (20, 242, 020)                   | (22.024.400)  |   | (22.024.400)                     |
| PSP enforcement - Note 3  | (36,343,030)               |    | (36,343,030)                     | (33,034,468)  |   | (33,034,468)                     |
| Net Income/(Loss) from operations                                     |                            |    | 135,170,852                      |               |   | 242,085,346                      |
| Statutory Transfers:  |                            |    |                                  |               |   |                                  |
| General fund - Note 4   | (194,627,004)              |    |                                  | (185,100,000) |   |                                  |
| Drug and alcohol programs - Note 4 Department of Agriculture - Note 4 | (2,703,417)<br>(3,737,476) |    |                                  | (4,841,707)   |   |                                  |
| Total   | (3,737,470)                |    | (201,067,897)                    | _             |   | (189,941,707)                    |
| Change in net position  |                            |    | (65,897,045)                     |               |   | 52,143,639                       |
| Total net position - beginning  |                            |    | (749,213,805)                    | _             |   | (801,357,444)                    |
| Total net position - ending   |                            | \$ | (815,110,850)                    |               | 5 | (749,213,805)                    |
| Liquor Tax  | 444,404,363                |    |                                  | 448,754,834   |   |                                  |
| State Sales Tax   | 175,969,185                |    |                                  | 177,385,891   |   |                                  |
| Local Tax   | 11,491,460                 |    |                                  | 11,855,070    |   |                                  |
| Taxes remitted to Dept.of Revenue YTD                                 |                            | \$ | 631,865,008                      |               | 5 | 637,995,795                      |

#### **OTHER ISSUES**

Last week, team members from our Bureau of Alcohol Education attended the Pennsylvania DUI Association's 46<sup>th</sup> Annual Meeting & Training Conference, where they were honored with a special award.

The Mary Ann Bowman Prevention Award was presented to the PLCB team in acknowledgement of the bureau's mission in prevention and education. The Pennsylvania DUI Association determined that our Bureau of Alcohol Education exhibits the professionalism, ideals and commitment to the field consistent with the memory of Mary Ann Bowman.

Ms. Bowman was an extraordinary person and prevention professional who served on the PA DUI Association Board of Directors for 20 years. She was also on the Board of the Commonwealth Prevention Alliance and was actively involved with the Community Anti-Drug Coalitions of America, Students Against Drunk Driving and several other notable organizations that served youth. Congratulations to Tisha, Corrine and your team.

# **PUBLIC COMMENT**

The Board reserved 10 minutes for public comment.

No public comments were offered.

#### **NEXT BOARD MEETING**

The next meeting of the PLCB will be a formal meeting on Wednesday, December 17, 2025 beginning at 11:00 A.M. Prior to the public meeting, an Executive Session or Sessions will be held for the specific purposes as regularly set forth in the printed Board Agenda.

# ADJOURNMENT

| On a motion by Board Member Vi<br>November 19, 2025, was adjourned. | ulakovich and | seconded | by B  | Board N | Member | Brewster, | the | meeting | of |
|---|---------------|----------|-------|---------|--------|-----------|-----|---------|----|
|   |               |          |       |         |        |           |     |         |    |
|   |               |          |       |         |        |           |     |         |    |
|   |               |          | Chai  | irman   |        |           |     |         |    |
|   |               |          | Mei   | mber    |        |           |     |         |    |
|   |               |          | IVICI | moci    |        |           |     |         |    |
|   |               |          |       |         |        |           |     |         |    |
|   |               |          | Me    | mber    |        |           |     |         |    |
|   |               |          |       |         |        |           |     |         |    |
| ATTEST:   |               |          |       |         |        |           |     |         |    |
| Secretary   |               |          |       |         |        |           |     |         |    |