PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

Watch the video recording.

WEDNESDAY, JUNE 4, 2025

NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA MICROSOFT TEAMS MEETING

Darrell Clarke, Chairman Randy Vulakovich, Board Member Vacant, Board Member Rodrigo Diaz, Executive Director Michael Vigoda, Board Secretary Office of Chief Counsel
Bureau of Licensing
Bureau of Human Resources
Bureau of Accounting & Purchasing

Office of Retail Operations
Bureau of Product Management
Financial Report

Other Issues

PUBLIC MEETING - 11:00 A.M

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Clarke called the meeting to order.

Pledge of Allegiance to the Flag

OLD BUSINESS......Secretary Vigoda

A. Motion to approve previous Board Meeting Minutes of the May 14, 2025, meeting.

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the previous Board Meeting

Minutes of the May 14, 2025, meeting.

B. Announcement by the Chairman for Ratification of a Board Action – Miller Sips

Chairman Clarke: The following Board Action approved on May 21, 2025, was decided by Notational Voting after the adjournment of the Board's last public meeting on May 14, 2025.

Board Action: On May 14, 2025, the Pennsylvania Liquor Control Board refused the subject transfer of license R-7498. At the time of decision, the regulatory system reflected the seller (LID-73376 Loriann LLC) did not have required tax clearance from the Department of Revenue. Since the refusal, the PLCB has learned that the Department of Revenue entered into an agreement with the seller that the proceeds of the sale would be used to pay any tax obligations the business has remaining. This arrangement with Revenue led to their tax clearance being issued on January 31, 2025; however, Revenue's system had an override which 'uncleared' the taxes in our system. The

Bureau of Licensing wasn't aware of the agreement and override in the PLCB+ system. The Department of Revenue re-cleared the transfer late afternoon on May 14th.

Counsel for the Loriann, LLC, submitted a request for reconsideration due to the tax clearance issue and further asked if the Board would consider a conditional licensing agreement.

Since the 20-day appeal deadline will be June 3, 2025, prior to today's meeting, a notational vote was requested by the Bureau of Licensing to have the Board act of the request for reconsideration.

Chairman Clarke and Member Vulakovich agreed (2-0 vote) to approve request for reconsideration, rescind the refusal of the underlying transfer and hold the matter for a conditional licensing agreement.

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to ratify the notational vote that was cast

by the Board on May 21, 2025, to approve the request for reconsideration, rescind the refusal of the underlying transfer, and hold the matter for a

conditional licensing

C. Announcement by the Chairman for Ratification of a Board Action - Smokes Convenience Store

Chairman Clarke: The following Board Action approved on May 28, 2025, was decided by Notational Voting after the adjournment of the Board's last public meeting on May 14, 2025.

Board Action: At the April 30, 2025, Board meeting, the Pennsylvania Liquor Control Board voted to refuse the application for intermunicipal place-to-place transfer and request to conduct another business on the licensed premises filed by Smoke's Convenience Store, LLC. The matter was refused because the applicant had elected to proceed under the impossibility standard set forth in Pennsylvania Liquor Control Board v. Rauwolf, 281 A.2d 285 (Pa. Cmwlth. 1971) but failed to meet that standard.

On May 19, 2025, counsel for the applicant requested that the Board reconsider its decision and allow the applicant to pay the \$5,000 surcharge, which is now permitted under section 403(a) of the Liquor Code following the passage of Act 45 of 2023, without having to file an appeal or an entirely new transfer application. 47 P.S. § 4-403(a).

This matter was presented for a notational vote to allow for a timelier resolution of this matter prior to the next publicly scheduled Board session on June 4, 2025, and to avoid the potential costs involved with the appeal process.

Chairman Clarke and Member Vulakovich agreed (2-0 vote) to grant the request for reconsideration and approve the transfer application and request to conduct another business on the licensed premises subject to the applicant paying the \$5,000 surcharge and addressing any other outstanding deficiencies by the Bureau of Licensing, including designating at least ten percent of its premises and being unlicensed.

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to ratify the notational vote that was cast

by the Board on May 28, 2025, to grant the request for reconsideration and approve the transfer application and request to conduct another business on the licensed premises subject to the applicant paying the \$5,000 surcharge and addressing any other outstanding deficiencies identified by the Bureau of Licensing, including designating at least ten percent of its

premises as being unlicensed.

ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for "official action" at today's meeting have been discussed during Executive Sessions held prior to today's meeting as permitted by the Sunshine Act.

PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

No public comments were offered.

NEW BUSINESS

(1) West Deer Township Municipal Petition for Exemption
Case No. 25-NE-04 from Liquor Code Statute

ase No. 25-NE-04 from Liquor Code Statute
Regarding Amplified Sound

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the petition for exemption

from the Liquor Code provisions regarding amplified sound for a 5-

year period beginning June 23, 2025 to June 23, 2030.

(2) 226 Main, Inc. ALJ Appeal

226 Main Street Norristown, PA 19401-4568 License No. H-2160 LID 45366

Citation No. 22-1199

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to dismiss the licensee's appeal and

affirm the decision of the ALJ as to counts 1 and 2 in accordance with the proposed opinion and order drafted by the Office of Chief

Counsel.

(3) JP.TC., LLC ALJ Appeal

t/a Pasquale's Sports Bar & Pizzeria

9078 Mill Creek Road Levittown, PA 19054-4205 License No. R-19211 LID 61298

Citation Nos. 20-0477, 20-0871, 21-0468, 21-1026,

22-0034, and 23-1035

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to grant the licensees appeal Nunc Pro

Tunc, vacate the ALJ's opinions and orders upon the licensees failure to pay fines relative to all six citations, direct the licensee to pay fines totaling \$13,750 within 20-days and remand the matter to ensure further compliance in accordance with the proposed opinion and order

drafted by the Office of Chief Counsel.

(1) Ambrosia Ristorante, LLC

Extension of License – Restaurant

R-12603 (LID No. 100200) Case No. 24-9185 231-233 South 24th Street Philadelphia, Philadelphia County

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to hold for a conditional licensing

agreement.

(2) The Cumberland Club Renewal with Notice of Change in

C-756 (LID No. 699) Case No. 24-9109

713 Locust Street

Lebanon, Lebanon County HOLD 4/30/25 SESSION

Conditional Licensing Agreement

Officers - Club

Restaurant

HOLD 3/19/25 SESSION

Conditional Licensing Agreement

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with a notice of a

change in officers with a conditional licensing agreement.

(3) Manbel Restaurant, LLC Appointment of Manager –

t/a P.J. Whelihan's Pub & Restaurant

R-21211 (LID No. 84077) Case No. 24-9127

1569 Fruitville Pike

Suites 2 & 3

Manheim Township

Lancaster, Lancaster County

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the appointment of manager

with a conditional licensing agreement.

(4) SPBW, LLC "Intermunicipal" Double Transfer & Request for Interior Connections

R-9921 (LID No. 121550) Case No. 24-9144 with

538 Troy Hill Road Another Business – Restaurant

Rayburn Township

Franklin Township

Kittanning, Armstrong County

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to hold for a conditional licensing

agreement.

(5) WTZ, Inc. Notice of Change in Business

t/a White Tavern Structure – Restaurant

R-7769 (LID No. 66388) Case No. 24-9082

2072 Pittsburgh Road HOLD 3/19/25 SESSION

Smock, Fayette County Conditional Licensing Agreement

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the notice of change in business

structure with a conditional licensing agreement.

(6) 462 Union Management, LLC

Renewal – District 4

R-9459 (LID No. 112720) Case No. 2024-112720 462 Union Boulevard

Allentown, Lehigh County

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to place a hold on this matter.

(7) 515 Main Street Management, LLC

Renewal – District 4

t/a 515 Main

R-8246 (LID No. 102870) Case No. 2024-102870

513-517 Main Street

Bethlehem, Northampton County

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to hold for a conditional licensing

agreement.

(8) Bube's Restaurants, Inc.

Renewal – District 2

H-77 (LID No. 43571) Case No. 2024-43571 102 North Market Street

Mount Joy, Lancaster County

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to hold for a conditional licensing

agreement.

(9) CJK Market, Inc.

Renewal – District 11

E-4700 (LID No. 56226) Case No. 2023-56226

121 Springton Road HOLD 4/9/25 SESSION

Upper Darby Township

Upper Darby, Delaware County Conditional Licensing Agreement

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with a conditional

licensing agreement.

(10) Danny V, LLC Renewal – District 6

t/a Hugo's Taproom

R-9978 (LID No. 71405) Case No. 2024-71405 **HOLD 4/30/2025 SESSION**

106 West Pittsburgh Street

Greensburg, Westmoreland County Conditional Licensing

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with an amended

conditional licensing agreement.

(11) **DKD 109, LLC** Renewal – District 11

R-11298 (LID No. 101350) Case No. 2023-101350

109-111 West State Street 2nd Floor HOLD 2/5/2025 SESSION

Media, Delaware County

Conditional Licensing Agreement

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with a conditional

licensing agreement.

(12) Larisu LTD. Renewal – District 10

R-945 (LID No. 9700) Case No. 2024-9700

7322 Frankford Avenue

Philadelphia, Philadelphia County

Conditional Licensing Agreement

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with a conditional

licensing agreement.

(13) Ryan Brothers, LLC Renewal – District 3

R-18796 (LID No. 58015) Case No. 2025-58015

231-233 Bridge Street

Phoenixville, Chester County

Conditional Licensing Agreement

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with a conditional

licensing agreement.

(14) Shana and Frank's Pub, LLC Renewal – District 9

R-17780 (LID No. 60110) Case No. 2023-60110

13982 State Route 706 **HOLD 4/9/2025 SESSION**

Bridgewater Township

Montrose, Susquehanna County Conditional Licensing

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with a conditional

licensing agreement.

(15) TES LTD Renewal – District 7

t/a Valley Hotel

H-2620 (LID No. 64209) Case No. 2023-64209 HOLD 4/9/2025 SESSION

246 Main Street

Mill Hall, Clinton County

Conditional Licensing Agreement

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the renewal with a conditional

licensing agreement.

(16) The Democratic Assn. Of Bethlehem Renewal – District 4

C-486 (LID No. 603) Case No. 2024-603

540 North New Street

Bethlehem, Northampton County

HOLD 3/19/2025 SESSION

Motion Made: Board Member Vulakovich

Chairman Clarke asked if anyone in the audience wished to speak on behalf

of The Democratic Association of Bethlehem. There was no response.

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to refuse the renewal.

From the Bureau of Human Resources Jason Lutcavage, Director of Administration Jennifer Haas, Director, Bureau of Human Resources

Personnel Actions

There were 13 personnel actions presented for consideration.

- (1) Angelo Collins Affirm Removal
- (2) Justin Cope Affirm Removal
- (3) Nancy Jones Removal
- (4) Kerry Judge Affirm Removal
- (5) Sheena Pettaway Removal
- (6) Markena Shipp Affirm Removal
- (7) Vickiana Titas– Affirm Removal
- (8) Justin Toman Removal
- (9) Khadijah Veal Removal
- (10) Ahmad Walker Removal
- (11) Travon Washington Removal
- (12) Russell Wertz Removal
- (13) Natalia Yuseva Removal

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the recommended personnel actions

received from the Bureau of Human Resources.

Procurement Actions:

(1) OST Staff Aug renewal – Scott Anderson

Procured via DGS Contract #4400024749- VENDOR: **OST, Inc.** -TERM: One year for period 7/1/2025 through 6/30/2026 - **\$249,600.00** estimated cost.

(2) Unix/Linux System Administrator and New Horizon Oracle Cloud Migration Staff Augmentation – This resource provides vital Oracle Cloud migration and ongoing Oracle ERP and Azure cloud support, through various scripts, manual configuration, and research, with the New Horizon project. Will also play a key role in the project to roll out and implement at all of the 600 LCB stores. Configuring and troubleshooting Oracle Integration Cloud connectivity between Oracle SaaS and PaaS environments using certificates and SSH keys also administers Unix OS user & folder security, and server application migration.

Procured via DGS Contract #4400024749 - VENDOR: **OST, Inc.** – TERM: One year for period 07/01/2025 through 06/30/202 - \$165,360.00 estimated cost.

(3) Philadelphia Police Department Services - Provide uniformed police officers, driving distinctively marked Philadelphia Police Department patrol cars, to randomly drive by and enter specific PLCB Fine Wine & Good Spirits stores throughout Philadelphia on a daily basis in order to have a more effective and meaningful crime deterrent environment.

Procured via Sole Source – VENDOR: **Philadelphia City** – TERM: Two years, effective upon notice to proceed. - \$3,000,000.00 estimated cost.

(4) Content Safe Removal and Delivery Services – This emergency agreement ensures the continuity of PLCB's banking and retail operations and addresses the need for electronic safe deposit, secure content removal, change services, and bank delivery services critical to support operations and the safety and security of PLCB's employees who handle cash transactions at each of the PLCB's FWGS stores and LSCs across the Commonwealth. The emergency procurement was necessitated due to PNC's unilateral cancellation of similar services.

Procured via Emergency Contract – VENDOR: Brink's, Incorporated - \$4,119,000

Inter-Agency Charges:

- (1) **Department of General Services (DGS) Property Costs (Job 7)** The estimated billing of \$111,428.44 for FY 2024-25 3rd Qtr. for Commonwealth property costs. This is for the property costs for the Northwest Office Building (NWOB), which includes direct costs paid by DGS (electricity charges), as well as prorated expenses for Capital Police services, City of Harrisburg Fire Protection.
- (2) **Department of Auditor General** Billing of \$975,142.24 for FY2024-25 3rd Qtr. from the Department of the Auditor General. The 3rd Qtr.'s services increased \$214,068.98 or 28.1% over 3rd Qtr. FY2023-24.

- (3) Department of General Services (DGS) Vehicle Leases (Job 35) The billing of \$56,452.80 for January/2025 to reimburse DGS vehicle leases in accordance with Management Directive 615.3. This billing is for the 101 vehicles leased by the PLCB and includes the monthly lease costs for Telematic (GPS) devices.
- (4) Department of General Services (DGS) Vehicle Leases (Job 35) The billing of \$56,452.80 for March/2025 to reimburse DGS vehicle leases in accordance with Management Directive 615.3. This billing is for the 101 vehicles leased by the PLCB and includes the monthly lease costs for Telematic (GPS) devices.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the Procurement Actions and

Inter-Agency Charges received from the Bureau of Accounting and

Purchasing.

- 1. #0247 5956 Penn Circle South, Pittsburgh Exercise Option
- 2. #3302 Punxy Plaza, 567 West Mahoning Street, Punxsutawney Exercise Option
- 3. #4623 1440 Bethlehem Pike, Flourtown Exercise Option
- 4. #5137 5155 Lancaster Avenue, Philadelphia Exercise Option
- 5. #0279 722 Brookline Boulevard, Pittsburgh Amendment
- 6. #0409 2456 Constitution Boulevard, Beaver Falls Amendment
- 7. #2501 Summit Towne Centre, 7200 Peach Street, Unit 360, Erie Amendment
- 8. #4638 123 South Easton Road, Glenside Amendment
- 9. #4803 1375 Blue Valley Drive, Pen Argyl Amendment

10. #6516 – 2014 Penny Lane, Jeannette Amendment

11. #6517 - 5280 Route 30, Suite 4, Greensburg

Amendment

12. #0285 – Hampton Plaza, 4706 William Flynn Hwy., Ste 8, Allison Park New Lease (Remodel)

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the recommendation of lease

actions received from the Office of Retail Operations.

From the Bureau of Product Management......Megan Painter, Director of Product Management

<u>VENDOR – ITEM NAME</u>

BOARD ACTION REQUESTED

"These items went to Board for the public meeting without pricing"

Various 1. Regular New Items Accepted Various 2. Regular Recommended Delist

1. Regular New Items Accepted

BRAND NAME AND SIZE	REASON
Advantage International Distributors Inc	
Calvet Sauvignon Blanc Touraine Loire Valley France 750 mL	5
Moillard Grivot Petit Chablis 750 mL	14
Bacardi USA Inc	
Angels Envy Bourbon Triple Oak 750 mL	3
Patron Citronge Orange Liqueur 750 mL	10
Banfi Product Corp	
Natura Organic Malbec 750 mL	5
Bardstown Bourbon Company	
Bardstown Bourbon Company Origin Series Bottled in Bound Straight Bourbon 750 mL	2
Bardstown Bourbon Company Origin Series High Wheat Bourbon 750 mL	2
Green River Distilling Company Full Proof Straight Bourbon 750 mL	2
Brown Forman Corporation	
Diplomatico Reserva Exclusiva 12 Year Old Rum 750 mL	3

Jack Daniels Tennessee Blackberry 750 mL	3
Old Forester 1870 Straight Bourbon 750 mL	13
Old Forester 1897 Straight Bourbon 750 mL	13
Old Forester 1910 Straight Bourbon 750 mL	13
Old Forester 1920 Straight Bourbon 750 mL	13
Capital Wine and Spirits	
Andre Brunel Cuvee Est Ouest Cotes Du Rhone Rouge 750 mL	2
Cutwater Espresso Martini Cocktail 4x355 mL Cans	5
Dona Paula Estate Black Edition Bold Red Blend 750 mL	5
Dr Konstantin Frank Dry Riesling 750 mL	5
Dr Konstantin Frank Semi Dry Riesling 750 mL	5
Hess Select Sauvignon Blanc 750 mL	3, 4
Masciarelli Montepulciano d'Abruzzo	5
Nutrl Vodka Seltzer Fruit Variety Pack 12x355 mL Cans	5
Oko Cabernet Sauvignon Vin de France 750 mL	9
Oko Pinot Noir Pays d'Oc 750 mL	9
Old Vine Ranch Old Vine Red 750 mL	3, 4
Salmon Run Riesling 750 mL	5
Constellation Brands	
Mi Campo Tequila Blanco 375 mL	2, 3, 10
Diageo Americas Inc	
Baileys Non Dairy Irish Oat Cookies and Creamy Liqueur 750 mL	2, 3
Casamigos Margarita Cocktail Variety Pack 8x200 mL Cans	5
DV Spirits LLC	
Dirty Monkey Banana Peanut Butter Flavored Whiskey 750 mL	13
Fetzer Vineyards	
Trivento Reserve Cabernet Sauvignon 750 mL	5
<u>FiberlinksTextiles</u>	
Reusable 6 Bottle Tote FWGS Cocktail Glasses	3
<u>Franklin Hill Vineyards Inc</u>	
Franklin Hill Vineyards Sir Walter's Red 1.5 L	3
Hand Picked Selections	
Damien Martin Chardonnay Bourgogne Blanc 2024 750 mL	11
Heaven Hill Brands	
Admiral Nelson Silver Rum 1 L	2, 3
Old Fitzgerald Bourbon 7 Year Old Bottled in Bond 700 mL	3
Widow Jane Baby Jane Bourbon 750 mL	13

Jackson Family Wines	
Kendall Jackson Vintners Reserve Zinfandel 750 mL	3, 4
Jim Beam Brands	
Baker's Straight Bourbon Small Batch 7 Year Old 750 mL	2
Basil Hayden Straight Bourbon 1.75 L	3
Cruzan Peach Rum 750 mL	2, 3
DeKuyper Root Beer Liqueur 750 mL	2, 3
Hibiki Suntory Harmony Blended Whisky 750 mL	11
Jim Beam Pineapple Whiskey 750 mL	12
Sipsmith London Dry Gin 750 mL	1
Ken Wright Cellars Company	
Ken Wright Cellars Pinot Noir Willamette Valley 750 mL	13
Kobrand Corp	
Michele Chiarlo Le Orme Barbera d'Asti 750 mL	13
<u>Luxco Inc</u>	
Ezra Brooks 90 Proof Bourbon 1.75 L	2
Penelope Wheated Bourbon 750 mL	3
Majestic Wine and Spirits	
Carlos Serres Crianza Rioja 750 mL	5
Carlos Serres Reserva Rioja 750 mL	5
Carlos Serres La Maldita Garnacha Rioja 750 mL	5
Hive and Honey Gewurztraminer 750 mL	3, 4
Masi Bonacosta Valpolicella 750 mL	11, 14
Minute Maid Spiked Vodka Lemonade Variety Pack 8x355 mL Cans	2, 1
Minute Maid Spiked Vodka Punch Variety Pack 8x355 mL Cans	2, 1
Piccini Chianti Orange Label 750 mL	9, 11
Volver Paso a Paso MWOG Tempranillo 750 mL	13
Volver Single Vineyard Tempranillo 750 mL	13
Mast Jägermeister US Inc	
Teremana Tequila Blanco 50 mL	1, 2, 3
MHW LTD	
McConnell's Irish Whisky 5 Year Old 750 mL	13
Michael Skurnik Wines	
Willett Distillery Pot Still Reserve Straight Bourbon 750 mL	2
Monsieur Touton Selection	
Pardiac XO French Brandy 750 mL	11
North Wales Wines	
Rombauer Sauvignon Blanc 750 mL	3, 4

Northwest Wine Co	
Westmount Pinot Noir Willamette Valley 750 mL	13
Oasis Wine and Spirits	
Primaterra Pinot Nero 750 mL	13
Somrus Coffee Cream Liqueur 50 mL	10
Undurraga Reserve Cabernet Sauvignon Colchagua Valley 750 mL	5
Undurraga Reserve Carmenere Rapel Valley 750 mL	5
Palm Bay Imports	
Alfonso I Brandy 700 mL	11
Cote Mas Pays d'Oc Red 1 L	9
Mon Frere Sauvignon Blanc 750 mL	3, 4
Planeta La Segreta Nero d'Avola Sicilia 750 mL	13
Pernod Ricard USA	
Jameson Triple Triple Irish Whiskey 750 mL	3
Kahlua Dunkin Caramel Swirl Cream Liqueur 750 mL	2, 3
Skrewball Peanut Butter Whiskey 4x50 mL Multipack	12
Pio Imports LLC	
Elmo Pio Moscato 4x250 mL Cans	5
PIP Imports	
Ogier Artesis Cotes du Rhone Rouge 750 mL	11
Proximo Spirits	
Gran Centenario Tequila Reposado 750 mL	11
Jose Cuervo Authentic Double Strength Margarita Cocktail 1.75 L	2, 12
Kraken Gold Rum 750 mL	2, 3
Regal Wine Imports	
Paquet Montagnac Chardonnay Vin de France 750 mL	3
Sazerac Company Inc	
Buzzballz Cocktails Berry Cherry Limeade 200 mL	3
Buzzballz Cocktails Watermelon Smash 200 mL	3
Grind Coffee Liqueur 750 mL	10
Kentucky Gentleman Bourbon 1.75 L	14
Svedka Vodka 100 Proof 1.75 L	3
Traveller Whiskey 1.75 L	3
Serralles USA LLC	
Don Q Oak Barrel Spiced Rum 750 mL	3
Southern Glazers Wine and Spirits of PA	
A to Z Riesling Oregon 750 mL	13
A to Z Rose Oregon 750 mL	13

Bartenura Pinot Grigio 750 mL	3
Cap Royal Cuvee Tradition Bordeaux Superieur Rouge 750 mL	9
Cline Eight Spur Zinfandel Dry Creek 750 mL	3, 4
Dry Creek Vineyard Chenin Blanc 750 mL	3, 4
Hazlitt's Peach Mango 750 mL	3
Hazlitt's Red Cat 3 L Pouch	3
Licor 43 Creme Brulee Liqueur 750 mL	2, 3
Lolea Red Sangria 750 mL	5
Maison l'Envoye Willamette Valley Pinot Noir 750 mL	13
Ole Smoky Salty Watermelon Whiskey 750 mL	13
Oyster Bay Pinot Noir Marlborough 750 mL	5
Pisco Capel Reservado Cognac 700 mL	3
Ramon Bilbao Rioja Crianza 750 mL	5
Ramon Bilbao Early Harvest Verdejo 750 mL	5
Ramon Bilbao Limited Edition Rioja Garnacha 750 mL	5
Ramon Bilbao Verdejo 750 mL	5
Ron Barcelo Imperial Rum 750 mL	2, 3
Sun Cruiser Lemonade Variety Pack 8x355 mL Cans	5
Villa Massa Limoncello Liqueur 750 mL	13
WhistlePig Straight Bourbon 10 Year Old 750 mL	4
Terlato Wines International	
Fontbonne Herbal Liqueur 700 mL	13
Vintage Imports Inc	
Brilla Prosecco 750 mL	5
Chateau Haut Garriga Entre Deux Mers Bordeaux Blanc 750 mL	5
Cune Blanco Rioja 750 mL	5
Cune Rioja Crianza Alta Tinto 750 mL	5
Cune Ribera del Duero Tinto 750 mL	5
First Drop Mother's Milk Barossa Shiraz 750 mL	5
Trapiche Oak Cask Cabernet Sauvignon Mendoza 750 mL	5
William Grant and Sons	
Glenfiddich Single Malt Scotch Sherry Cask 12 Year Old 750 mL	2, 3
Tullamore Dew Irish Whiskey XO Rum Cask 750 mL	2, 3

RECOMMENDED ACTION: We recommend the Board approve this action

New Items - Recommended Listings **Reason Codes**

- 1. Strong marketing support 2. High brand recognition
- 3. Line/Size extension of successful brand
- 4. Trade up opportunity
- 5. Growing category
- 6. Growing segment
- 7. National rollout
- 8. Niche item / Limited distribution
- 9. High dollar profit potential

- 10. Trade out
- 11. High quality for the value
- 12. Innovative product/flavor
- 13. High sales through other PLCB channels (Luxury, Online, SLO)
- 14. Underrepresented category/segment
- 15. Hole in selection consumer/store requests
- 16. PA Spirits
- 17. PA Wines
- 18. Licensee only
- 19. Probationary listing

2. Regular Recommended Delist

BRAND NAME AND SIZE	CODE
Bacardi USA Inc	
Bombay Bramble Blackberry and Raspberry Gin 750 mL	98979
Citronge Orange Liqueur 750 mL	6955
Capital Wine and Spirits	
Hectic Sauvignon Blanc Marlborough 750 mL	851
Constellation Wines US	
Mi Campo Mango Mule Cocktail 375 mL	100035671
Mi Campo Spicy Jalapeno Margarita Cocktail 375 mL	100035633
Simi Brightful Chardonnay 750 mL	96352
Woodbridge by Robert Mondavi Buttery Chardonnay 500 mL	96169
Delicato Vineyards LLC	
Three Finger Jack Chardonnay 750 mL	96194
North Wales Wines	
William Hill Estate Winery Cabernet Sauvignon Napa Valley 750 mL	5650
Oasis Wine and Spirits	
Somrus Chai Cream 50 mL	2252
Proximo Spirits Inc	
1800 Cucumber Jalapeno Tequila 750 mL	96567
Jose Cuervo Authentic Pink Lemonade Margarita Cocktail 1.75L	98976
Regal Wine Imports Inc	
Quadrum Red Blend Spain 3 L	98967
Quadrum Rose Spain 3 L	97283
Quadrum White Blend Spain 3 L	97284
Sazerac Company Inc	
Chila Horchata Cinnamon Rum Cream 750 mL	6588
Southern Glazers Wine and Spirits of PA	
Altered Dimension Sauvignon Blanc Columbia Valley 750 mL	98377
Chateau Ste Michelle Chardonnay Columbia Valley 1.5 L	7898

Truly Tequila Soda Variety Pack 8x355 mL Cans	100028295
Sutter Home Winery Bieler Family Born to Run Cabernet Sauvignon California 750 mL	98344
The Wine Merchant LTD	
The Path Cabernet Sauvignon California 750 mL	98544
The Path Chardonnay California 750 mL	98545
The Path Merlot California 750 mL	98546
The Path Moscato California 750 mL	97277
The Path Pink Moscato California 750 mL	97278
The Path Pinot Noir California 750 mL	98547
The Path Rose California 750 mL	98548
Periodic Pinot Noir California 750 mL	98921
Sphinx Red Blend 750 mL	96196

EFFECTIVE DATE: The transference to closeout will become effective June 9, 2025

Motion Made: Board Member Vulakovich

Seconded: Chairman Clarke

Board Decision: Unanimously agreed (2-0 vote) to approve the recommended product

actions received from the Bureau of Product Management.

FINANCIAL REPORT...... Michael J. Burns, Comptroller Operations, Office of Budget

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statement of Net Position (Unaudited)

ASSETS .	E	ebruary 28, 2025	ļ	February 29, 2024
·				
Current assets: Cash	\$	43,027,388	\$	65,436,999
Investments - short term	Φ	210,002,873	Φ	274,970,167
Accounts and claims receivable, net		1,455,152		7,648,732
Due from other funds - Note 9		1,455,152		7,040,732
Merchandise inventories, net		238,322,771		139,480,369
Operating supplies		856,521		1,358,650
Prepaid expenses		3,006,296		2,208,384
		3,000,290	-	2,200,304
Total current assets		496,671,001		491,103,301
Non-current assets:				
Non-depreciable capital assets:				
Land		-		322,973
Depreciable or amortizable capital assets:				
Building		2,365,799		10,935,291
Leasehold improvements		209,134		209,134
Machinery and equipment		43,702,637		65,540,683
Intangible - internally generated software		74,049,785		82,252,936
Intangible - right to use leases - Note 10		483,379,248		430,820,481
Intangible - right to use IT subscriptions - Note 11		24,032,625		16,337,949
Less: accumulated depreciation or amortization		349,714,794		303,687,828
Net depreciable or amortizable capital assets	-	278,024,434		302,408,646
Total non-current capital assets		278,024,434		302,731,619
Total assets	\$	774,695,435	\$	793,834,920
Total deferred outflows of resources - Notes 5, 6	\$	198,962,574	\$	251,005,328
<u>LIABILITIES</u>				
Current liabilities:				
Current liabilities:	\$	204 000 607	\$	256 640 202
Trade accounts payable	Ф	294,900,697	Ф	256,649,382
Other accounts payable Accrued expenses		12,459,696		16,307,755
OPEB - Note 6		21,818,231		30,252,388
Self-insurance, workers' compensation - Note 7		4,767,807		4,795,551
Due to other funds - Note 9				
Due to fiduciary funds - Note 9		9,198,329		8,686,187 4,745,386
Due to other governments - Note 9	2,560,925			1,293,151
Right to use liabilities - Note 10		734,438		62,699,686
Total current liabilities	<u>63,938,637</u> 410,378,760			385,429,486
		410,370,700		303,429,400
Non-current liabilities:				
OPEB - Note 6		305,606,000		350,278,000
Self-insurance, workers' compensation - Note 7		46,229,790		47,295,622
Net pension liability - Note 5		550,979,915		580,977,130
Compensated absences - Note 1		26,266,236		24,484,695
Right to use liabilities - Note 10		170,529,376		172,155,082
Total non-current liabilities		1,099,611,317		1,175,190,529
Total liabilities	\$	1,509,990,077	\$	1,560,620,015
Total deferred inflows of resources - Notes 5, 6	\$	192,573,067	\$	224,663,426
NET POSITION				
Net investment in capital assets	\$	43,556,421	\$	67,876,851
'	¥		*	
Deficit	-	(772,461,556)		(808,320,044)
Total net position	\$	(728,905,135)	\$	(740,443,193)

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Month Ending February 28, 2025 and February 29, 2024 (Unaudited)

	202	4-25	2023-24		
Sales net of taxes Cost of goods sold Gross profit from sales	:	\$ 179,274,275 (129,638,017) 49,636,258	\$	189,302,960 (132,359,764) 56,943,196	
Operating (expenses): Wholesale Retail E-Commerce Regulatory Enterprise Commonwealth provided services - Note 2 Total Operating profit/(loss)	(2,782,097) (40,294,920) (195,277) (1,308,221) (5,595,051) (2,043,606)	(52,219,172) (2,582,914)	(2,448,739) (33,780,694) (197,294) (1,174,514) (13,680,762) (1,610,023)	(52,892,026) 4,051,170	
Other operating revenues (expenses): Enforcement fines License fees Miscellaneous income Total Total operating income/(loss)	222,689 3,045,377 142,669	3,410,735 827,821	444 3,260,256 198,283	3,458,983 7,510,153	
Miscellaneous revenues (expenses): Interest income (expense) Other	644,688		1,066,151		
Total		644,688		1,066,151	
Income/(Loss) before operating transfers		1,472,509		8,576,304	
Operating transfers out: PSP enforcement - Note 3 Net Income/(Loss) from operations Statutory Transfers:	(2,614,300)_	(2,614,300) (1,141,791)	(3,286,745)	(3,286,745) 5,289,559	
General fund - Note 4 Drug and alcohol programs - Note 4 Department of Agriculture - Note 4 Total	- - -	<u>.</u>	- - -		
Change in net position		(1,141,791)		5,289,559	
Total net position - beginning Total net position - ending		(727,763,344) \$ (728,905,135)	\$	(745,732,752) (740,443,193)	
Liquor tax State Sales Tax Local Tax	31,230,910 12,365,820 849,725		32,597,861 12,912,620 881,686		
Taxes remitted to Dept.of Revenue YTD	_	\$ 44,446,455	\$	46,392,167	

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Eight Months Ending February 28, 2025 and February 29, 2024 (Unaudited)

	2024-25			2023-24		
Sales net of taxes Cost of goods sold Gross profit from sales	-	\$	1,721,712,463 (1,175,801,386) 545,911,077	-	\$	1,717,933,207 (1,168,039,886) 549,893,321
Operating (expenses):						
Wholesale	(22,734,590)			(20,809,127)		
Retail	(307,409,783)			(278,193,917)		
E-Commerce	(1,596,262)			(1,585,722)		
Regulatory	(11,230,060)			(9,631,190)		
Enterprise	(74,235,011)			(76,936,721)		
Commonwealth provided services - Note 2	(15,895,492)		(100 101 100)	(12,866,277)		(400,000,074)
Total	-		(433,101,198)	-		(400,022,954)
Operating profit/(loss)			112,809,879			149,870,367
Other operating revenues (expenses):						
Enforcement fines	801,201			697,527		
License fees	27,699,572			21,933,822		
Miscellaneous income	1,365,606			1,537,149		
Total	<u>-</u>		29,866,379	_		24,168,498
Total operating income/(loss)			142,676,258			174,038,865
Miscellaneous revenues (expenses):						
Interest income (expense)	5,234,191			8,562,581		
Other	(433,969)			17,008		
Total	-		4,800,222	-		8,579,589
Income/(Loss) before operating transfers			147,476,480			182,618,454
Operating transfers out:						
PSP enforcement - Note 3	(25,167,810)		(25,167,810)	(21,704,203)		(21,704,203)
Net Income/(Loss) from operations			122,308,670			160,914,251
Statutory Transfers: General fund - Note 4	(100,000,000)			(100,000,000)		
Drug and alcohol programs - Note 4	-			=		
Department of Agriculture - Note 4 Total	(2,000,000)		(102,000,000)	- -		(100,000,000)
Change in net position			20,308,670			60,914,251
Total net position - beginning	_		(749,213,805)	_		(801,357,444)
Total net position - ending	- -	\$	(728,905,135)	=	\$	(740,443,193)
Liquor tax	302,291,022			302,225,655		
State Sales Tax	119,699,092			119,355,749		
Local Tax	7,756,892	Φ	400 747 000	8,059,799 _	φ	420 644 202
Taxes remitted to Dept.of Revenue YTD		\$	429,747,006		\$	429,641,203

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund Comparative Statement of Net Position (Unaudited)

(Unaud	dited)			
100570		March 31, 2025		March 31, 2024
ASSETS				
Current assets:		70.007.404	•	07.070.050
Cash	\$	72,037,461	\$	87,370,053
Investments - short term		124,522,547		158,018,033
Accounts and claims receivable, net Due from other funds - Note 9		1,413,641		6,939,288
Merchandise inventories, net		232,364,810		188,817,685
Operating supplies		809,554		1,436,371
Prepaid expenses		2,361,437		1,748,005
Total current assets		433,509,450		444,329,435
Non-current assets:				
Non-depreciable capital assets:				
Land		-		322,973
Depreciable or amortizable capital assets:				
Building		2,365,799		10,935,291
Leasehold improvements		209,134		209,134
Machinery and equipment		43,645,220		51,192,821
Intangible - internally generated software		74,049,785		82,252,935
Intangible - right to use leases - Note 10 Intangible - right to use IT subscriptions - Note 11		484,254,067 24,917,048		434,163,618 16,337,949
Less: accumulated depreciation or amortization		356,734,519	-	295,834,995
Net depreciable or amortizable capital assets		272,706,534		299,256,753
Total non-current capital assets		272,706,534		299,579,726
Total assets	\$	706,215,984	\$	743,909,161
Total deferred outflows of resources - Notes 5, 6	\$	199,668,274	\$	249,745,428
LIABILITIES				
Current liabilities:				
Trade accounts payable	\$	304,955,912	\$	289,170,574
Other accounts payable		23,493,820		16,805,462
Accrued expenses		22,412,704		21,098,427
OPEB - Note 6				
Self-insurance, workers' compensation - Note 7		4,767,807		4,795,551
Due to other funds - Note 9		8,700,512		8,677,160
Due to fiduciary funds - Note 9		2,903,255		2,669,360
Due to other governments - Note 9 Right to use liabilities - Note 10		845,803 62,277,628		762,082 63 402 644
Total current liabilities		63,277,628 431,357,441	-	63,402,644 407,381,260
		451,557,441		407,301,200
Non-current liabilities:		004.457.555		0.40
OPEB - Note 6		304,131,000		342,061,000
Self-insurance, workers' compensation - Note 7		46,729,790		47,795,622
Net pension liability - Note 5		552,629,315		582,453,730
Compensated absences - Note 1 Right to use liabilities - Note 10		26,266,236 166,632,449		24,484,695 169,721,284
Total non-current liabilities		1,096,388,790		1,166,516,331
Total liabilities	\$	1,527,746,231	\$	1,573,897,591
Total deferred inflows of resources - Notes 5, 6	\$	190,808,367	\$	225,973,926
NET POSITION	Ψ	130,000,307	Ψ	220,310,320
	•	40 700 457	•	00 455 700
Net investment in capital assets	\$	42,796,457	\$	66,455,798
Deficit		(855,466,797)		(872,672,726)
Total net position	\$	(812,670,340)	\$	(806,216,928)

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Month Ending March 31, 2025 and March 31, 2024

/1 1		
"	naudited)	
ıv	Haudited	

	2024-25			2023-24			
Sales net of taxes		\$	192,842,042		\$	203,149,804	
Cost of goods sold Gross profit from sales			(140,249,234) 52,592,808	-		(138,525,663)	
Gross profit from sales			32,392,000			04,024,141	
Operating (expenses):							
Wholesale	(2,968,011)			(2,571,792)			
Retail	(37,336,588)			(34,231,203)			
E-Commerce	(228,970)			(189,905)			
Regulatory	(1,420,631)			(1,275,972)			
Enterprise	(8,026,109)			(6,148,926)			
Commonwealth provided services - Note 2	(2,011,292)		<i>(</i>)	(1,565,679)		· · · · - · ·	
Total			(51,991,601)	_		(45,983,477)	
Operating profit/(loss)			601,207			18,640,664	
Other operating revenues (expenses):							
Enforcement fines	143,670			261,995			
License fees	3,560,751			3,192,248			
Miscellaneous income	173,425			274,503			
Total			3,877,846	_		3,728,746	
Total operating income/(loss)			4,479,053			22,369,410	
Miscellaneous revenues (expenses):	200 507			770 007			
Interest income (expense) Other	380,567			773,387			
Total			200 567	<u> </u>		772 207	
			380,567	_		773,387	
Income/(Loss) before operating transfers			4,859,620			23,142,797	
Operating transfers out: PSP enforcement - Note 3	(2 524 925)		(2.524.925)	(2.016.522)		(3,816,532)	
Net Income/(Loss) from operations	(2,524,825)		(2,524,825) 2,334,795	(3,816,532)_		19,326,265	
Statutory Transfers: General fund - Note 4	(85,100,000)			(85,100,000)			
Drug and alcohol programs - Note 4	(00,100,000)			(00,100,000)			
Department of Agriculture - Note 4 Total	(1,000,000)		(86,100,000)			(85,100,000)	
Change in net position			(83,765,205)			(65,773,735)	
Total net position - beginning			(728,905,135)	_		(740,443,193)	
Total net position - ending		\$	(812,670,340)	=	\$	(806,216,928)	
Liquor Tax	33,980,855			35,985,202			
State Sales Tax	13,452,130			14,245,416			
Local Tax	877,204	Φ.	40.040.400	921,233 _	Φ.	54 454 054	
Taxes remitted to Dept.of Revenue YTD		\$	48,310,189		\$	51,151,851	

Commonwealth of Pennsylvania Pennsylvania Liquor Control Board

State Stores Fund

Comparative Statements of Revenues, Expenses, and Changes in Net Position For the Nine Months Ending March 31, 2025 and March 31, 2024 (Unaudited)

	2024-25		2023-24			
Sales net of taxes Cost of goods sold Gross profit from sales	-	\$	1,914,554,505 (1,316,050,620) 598,503,885		\$	1,921,083,011 (1,306,565,549) 614,517,462
Operating (expenses): Wholesale Retail E-Commerce Regulatory Enterprise Commonwealth provided services - Note 2 Total Operating profit/(loss)	(25,702,602) (344,746,370) (1,825,232) (12,650,691) (82,261,120) (17,906,784)		(485,092,799) 113,411,086	(23,380,919) (312,425,120) (1,775,627) (10,907,161) (83,085,648) (14,431,956)		(446,006,431) 168,511,031
Other operating revenues (expenses): Enforcement fines License fees Miscellaneous income Total Total operating income/(loss)	944,871 31,260,325 1,539,030		33,744,226 147,155,312	959,522 25,126,070 1,811,652		27,897,244 196,408,275
Miscellaneous revenues (expenses): Interest income (expense) Other Total	5,614,757 (433,969)		5,180,788	9,335,968 17,008		9,352,976
Income/(Loss) before operating transfers			152,336,100			205,761,251
Operating transfers out: PSP enforcement - Note 3 Net Income/(Loss) from operations	(27,692,635)		(27,692,635) 124,643,465	(25,520,735)		(25,520,735) 180,240,516
Statutory Transfers: General fund - Note 4 Drug and alcohol programs - Note 4 Department of Agriculture - Note 4 Total	(185,100,000) - (3,000,000)		(188,100,000)	(185,100,000) - - -		(185,100,000)
Change in net position			(63,456,535)			(4,859,484)
Total net position - beginning Total net position - ending	-	\$	(749,213,805) (812,670,340)		\$	(801,357,444) (806,216,928)
Liquor Tax State Sales Tax Local Tax	336,271,877 133,151,222 8,634,096			338,210,857 133,601,165 8,981,032		
Taxes remitted to Dept.of Revenue YTD	· · · · -	\$	478,057,195	, , , .	\$	480,793,054

OTHER ISSUES

None	
PUBLIC COMMENT	
No comments were offered.	
NEXT BOARD MEETING	
	e a formal meeting on Wednesday, June 25, 2025, beginning at ng, an Executive Session or Sessions will be held for the specific printed Board Agenda.
ADJOURNMENT	
On a motion by Board Member Vulakov	vich and seconded by Chairman Clarke, the meeting was adjourned.
The foregoing actions are hereby official	ally approved.
	Chairman
	Member
ATTEST:	
Secretary	