

# PENNSYLVANIA LIQUOR CONTROL BOARD

## MEETING MINUTES

[Watch the video recording.](#)

WEDNESDAY, FEBRUARY 5, 2025

### NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA MICROSOFT TEAMS MEETING

Darrell Clarke, Chairman  
Randy Vulakovich, Board Member  
Vacant, Board Member  
Rodrigo Diaz, Executive Director  
Michael Vigoda, Board Secretary

[Office of Chief Counsel](#)  
[Bureau of Licensing](#)  
[Bureau of Human Resources](#)  
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)  
[Bureau of Product Management](#)  
[Financial Report](#)  
[Other Issues](#)

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### PUBLIC MEETING – 11:00 A.M

**CALL TO ORDER** ..... *Chairman Clarke*

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Clarke called the meeting to order.

Pledge of Allegiance to the Flag

**OLD BUSINESS**..... *Secretary Vigoda*

A. Motion to approve previous Board Meeting Minutes of the January 15, 2025 meeting.

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the previous Board Meeting Minutes of the January 15, 2025 meeting.

### ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for “official action” at today’s meeting have been discussed during Executive Sessions held prior to today’s meeting as permitted by the Sunshine Act.

### PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

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Jason Malumed from MFW Wine Co. addressed the Board regarding late payments to vendors for special orders processed since October 2024, as well as the PLCB's lack of communication to the vendor community. Mr. Malumed further stated that late payments by the PLCB have created various financial hardships to the vendor community. Chairman Clarke thanked Mr. Malumed for his input and assured him that the Board would further investigate the complicated matter, and provide a thorough response either at the next Board meeting or at a private meeting to discuss this issue. Chairman Clarke also offered an email response to the vendor community. Mr. Malumed expressed concern that the Board seemed uninformed about the issue and questioned the need for a private meeting to discuss it. Chairman Clarke assured Mr. Malumed to the contrary but that it was the Board's preference to review the issue based on Mr. Malumed's statement pertaining specifically to special orders and provide an educated response directly to him or at the next public Board meeting. Mr. Malumed assured the Board that he would call next month to hear the Board's response.

Collin Thoreen from Skurnik Wines also spoke to the Board about the ongoing late payments. He identified himself as another impacted vendor and wished to be included in any Board communications on late payments. Mr. Thoreen stated that there is a law that provides interest on late payments to Vendors if a payment is overdue by more than fifteen days that then requires contact with the Secretary of the Budget. Mr. Thoreen inquired regarding who should be contacted and how should records be maintained to support the interest claim. Chairman Clarke asked Chief Counsel Jason Worley to respond to Mr. Thoreen's query. Mr. Worley explained that there is a process for qualified small businesses through the Department of Revenue to claim interest on late payments if a state agency, such as the PLCB, was put on advanced notice that a vendor was claiming qualified small business status. Once on notice of a vendor's claim of being a qualified small business, payment to that vendor can be prioritized moving forward to avoid an agency's obligation to pay interest. Mr. Worley further stated that if Mr. Thoreen emailed his concerns to the PLCB Office of Chief Counsel's resource account, his office, in conjunction with the PLCB's Financial Office, could assist him in navigating that process.

Later in the public comment period, Mr. Thoreen inquired about the status of debit memos stating that none have been issued since July of 2023. Chairman Clarke noted that this question would be addressed in the Board's upcoming response regarding the late payment issue.

Jennifer Brown from Juice and Dirt Beverage Company also raised concerns about the late payment issue. She contended that late payments are not limited to special-order invoices, but also include luxury or one-time buy orders. Ms. Brown emphasized the seriousness of the issue as she is a very small business that relies on the agreed upon 60-day terms. She asserted that the negative financial impact could close her business. Mr. Brown also stated that she has had no communication from the PLCB on this issue, and expressed hope that the Board would take appropriate action to address the gravity of this issue at the next Board meeting. Chairman Clarke asserted that small businesses are the lifeblood of the state and the country and the last thing the PLCB wants to be in is the position that hinders the ability of a vendor to have a successful business. He assured Ms. Brown that a member of the PLCB staff will contact her to address specific concerns regarding her case.

## NEW BUSINESS

*From the Office of Chief Counsel.....Jason Worley, Chief Counsel*

- (1) **Ronald E. Richter** Resolution of Appeal Pending in the  
637 SR 187 Court of Common Pleas of Wyoming  
Mehoopany, PA 18629-9666 County  
License No. R-20032  
LID 61520
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to resolve this matter by approving renewal subject to the proposed conditional licensing agreement in exchange for the licensee agreeing to withdraw his appeal.
- (2) **Benjamin R. Picker v. Pennsylvania Liquor Control Board** Petition for Allowance of Appeal to  
Commonwealth Court Docket No. 553 CD 2024 the Pennsylvania Supreme Court
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) not to pursue the petition for allowance of appeal.

*From the Bureau of Licensing .....Tisha Albert, Director of Regulatory Affairs  
Andrew Stuffick, Director, Bureau of Licensing*

- (1) **Blue Goose Sportsmens Club, Inc.** Renewal – Club  
C-5751 (LID No. 2599) Case No. 24-9063  
500 Duman Dam Road  
P.O. Box 21  
Blacklick Township  
Belsano, Cambria County
- Motion Made:** Board Member Vulakovich
- Chairman Clarke asked if anyone in the audience wished to speak on behalf of Blue Goose Sportsmens Club, Inc. There was no response.
- Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to refuse the renewal for failure to obtain tax clearance.

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- (2) **Bottle Up Beverage, LLC**  
**t/a Mr. Bottle Beverage**  
D-2096 (LID No. 126076)  
521 East Lancaster Avenue  
Easttown Township  
Berwyn, Chester County
- Person-to-Person Transfer & Requests  
for an Interior Connection with Another  
Business & to Retain Other  
Employment – Distributor

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve transfer and request for interior connection with another business and to retain other employment.

- (3) **Cosimo's Corner, LLC**  
R-7810 (LID No. 114922) Case No. 24-9094  
400 Ridge Street  
Freeland, Luzerne County
- Notice of Change in Business  
Structure – Restaurant

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement.

- (4) **D and J Beer, LLC**  
**t/a D & J Beer & Tobacco**  
D-1819 (LID No. 128279)  
1238 Scalp Avenue  
Richland Township  
Johnstown, Cambria County
- Person-to-Person Transfer & Requests  
for Interior Connections with Another  
Business & to Retain Other  
Employment – Distributor

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve transfer and request for interior connection with another business and to retain other employment.

- (5) **Eagles Home Association of Norristown**  
CC-46683 (LID No. 1208) Case No. 24-9083  
209 Swede Street  
Norristown, Montgomery County
- Renewal with Notice of Change in  
Officers – Catering Club

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

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**Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement.

- (6) **Fifty First Street, LLC** Extension of Premises – Restaurant  
**t/a Spirit**  
R-9716 (LID No. 70577) Case No. 24-9033  
242 51<sup>st</sup> Street  
Pittsburgh, Allegheny County

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to hold for an amended conditional licensing agreement.

- (7) **O’Fowley’s, Inc.** Appointment of Manager – Restaurant  
R-15349 (LID No. 52270) Case No. 24-9061  
200 State Road  
Bristol Township  
Croydon, Bucks County

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement.

- (8) **Par Perez Joint Venture** Request for Hearing after  
**t/a Yankee Doodle Family Restaurant** Administrative Cancellation – Notice of  
H-6384 (LID No. 68660) Case No. 23-9150 Change in Business Structure – Hotel  
860 North Front Street  
Wormleysburg, Cumberland County

**Motion Made:** Board Member Vulakovich

Chairman Clarke asked if anyone in the audience wished to speak on behalf of Par Perez Joint Venture. There was no response.

**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) that the application for change in business structure remain cancelled because the licensee has failed to provide the requested documentation needed to continue processing the application despite having been given more than sufficient time to do so.

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- (9) **DKD 109, LLC** Renewal – District 11  
R-11298 (LID No. 101350) Case No. 2023-101350  
109-111 West State Street, 2nd Floor  
Media, Delaware County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement.
- (10) **Milford Beer Barn, Inc.** Renewal – District 9  
D-3482 (LID No. 5060) Case No. 2023-5060  
204 West Harford Street  
Milford, Pike County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement.
- (11) **Sanria, LLC** Renewal – District 6  
**t/a Jigger's**  
R-4927 (LID No. 62227) Case No. 2022-62227 and  
2024- 62227  
5835-5839 Washington Avenue  
Export, Westmoreland County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement.

*From the Bureau of Human Resources ..... Jason Lutcavage, Director of Administration*  
*Jennifer Haas, Director, Bureau of Human Resources*

There were 20 personnel actions presented for consideration.

- (1) **Aaron Berezensky – Affirm Removal**
- (2) **Kerowyn Brewbaker – Affirm Removal**
- (3) **Danielle Cofield – Affirm Removal**
- (4) **Lorren Davis - Removal**

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- (5) **KorNaja Flournoy – Affirm Removal**
- (6) **Ava Freyer – Removal**
- (7) **Sha-Rhonda Hawkins – Affirm Removal**
- (8) **Alexander Huber – Affirm Removal**
- (9) **Dante Jackson – Affirm Removal**
- (10) **Daquan Lipscomb – Removal**
- (11) **Mark Masarek - Removal**
- (12) **Michael McGarrah – Affirm Removal**
- (13) **Christy Myers – Removal**
- (14) **Diane Nakata – Removal**
- (15) **Michael Pohlig – Affirm Removal**
- (16) **Tanish Powell – Affirm Removal**
- (17) **Caitlyn Shaffer - Removal**
- (18) **Alyssa Warneke –Removal**
- (19) **Teira Woodson – Affirm Removal**
- (20) **Ethan Zeis-Miller – Affirm Removal**

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the proposed personnel actions received from the Bureau of Human Resources.

*From the Bureau of Accounting & Purchasing ..... Rodrigo Diaz, Executive Director  
Joshua Greene, Acting Chief, Purchasing & Contracting Administration  
Ijeoma Ezekoye, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

- (1) **Zebra TC53 Equipment with Five-Year OneCare Essential Support**– This additional scanner equipment (50 Zebra TC53 scanners, 10 cradles, 10 boots, 10 pistol grips, 50 service warranties) will be used for testings, training, and production support for the New Horizon Project.

Procured via DGS Contract #4400017907 – VENDOR: **CDW-G - \$145,104.20 estimated cost.**

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- (2) **Furniture for Store # 1409** – Wall Units for Fine Wine & Good Spirits Store #1409 in State College.

Procured via DGS Contract # 4400030437 – **VENDOR: TC Millwork - \$ 85,517.11 estimated cost.**

- (3) **Furniture for Store # 4502** – Wall Units for Fine Wine & Good Spirits Store #4502 in Mount Pocono.

Procured via DGS Contract # 4400030437 – **VENDOR: TC Millwork - \$ 80,899.14 estimated cost.**

- (4) **Furniture for Store # 3516** – Wall Units for Fine Wine & Good Spirits Store #3516 in Clarks Summit.

Procured via DGS Contract # 4400030437 – **VENDOR: TC Millwork - \$ 87,713.00 estimated cost.**

- (5) **Furniture for Store # 0611** – Wall Units for Fine Wine & Good Spirits Store # 0611 in Wyomissing.

Procured via DGS Contract # 4400030437 – **VENDOR: TC Millwork - \$75,602.60 estimated cost.**

- (6) **Furniture for Store # 6714** – Wall units for Fine Wine & Good Spirits Store 6714 in Shrewsbury.

Procured via DGS Contract # 4400030437 – **VENDOR: TC Millwork - \$63,324.51 estimated cost.**

- (7) **Enterprise Contact Center System** – Genesys is the Agency call center provider servicing the internal Help Desk, SO, Consumer Relations, LOOP, and Licensing. This project will migrate the entirety of its current business operations from Engage Cloud to Genesys Cloud FedRAMP to avoid platform disruption and mitigate financial risks associated with failure to migrate operations prior to Engage Cloud’s end of service life date.

Procured via DGS Contract# 4400015717 – **VENDOR: Genesys Cloud Services - \$227,959.54 estimated cost.**

Inter-Agency Charges:

- (1) **Executive Offices – OCRIM (Job 78)** – FY 2024-25 billing of \$58,487.24 to reimburse the Executive Offices for services provided by the Office of Continuity and Records Information Management (OCRIM) to operate the Executive Management Directives system, continuity and preparedness operations, and the ALERTPA notification system (CodeRed). The billing is \$18,724.34 (-24.3%) lower than last year and represents 7.8% of the total \$750 thousand in Executive Office’s billing. The methodology for allocating the FY 2024 billing is based on “benefit eligible employee” head count for the last fiscal year, (no change in methodology.)



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- (2) **Office of Administration – HR Shared Services (Job 73)** – Billing of \$1,222,475 for FY 2024-25 Q3 the PLCB’s allocated share of OA’s HR-Enterprise Services (HR service center, training, labor relations, employee benefits, SEAP, etc.). The variance is \$221,975 (22.2%) greater than the prior billing due to offsetting credit last year. The billing is allocated based on the agency’s number of benefit eligible employees (BEEs). The LCB’s billing portion is 4.1% of the HRSS total billing of \$29.7 million.
- (3) **Department of General Services – Energy CAP Project** – Billing of \$51,075.91 to reimburse DGS for their costs related to the Commonwealth’s Energy Cap project for FY 2024. The Energy Cap project is a Commonwealth wide project in which DGS is working with Penn State Facilities Engineering Institute (PSFEI) to analyze agency utility costs to look for savings from switching to lower-cost utility providers. The billing is for the PLCB’s allocated share for software license fees, maintenance, and project support.
- (4) **Department of General Services (DGS) Procurement Services (Job 917)** – Billing of \$350,556.08 for DGS procurement service costs in FY 2024. The invoicing is allocated based on agency usage of DGS’s state-wide contracts and purchasing card usage over the last year and includes a \$41,699.61 true-up credit for the prior year’s estimated billing.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the recommended Procurement Actions and Inter-Agency Charges received from the Bureau of Accounting and Purchasing.

*From the Office of Retail Operations ..... Rodrigo Diaz, Executive Director*

**(1) #5802 – 16750 State Route 706, Suite 6, Montrose  
Amendment**

**(2) #6519 – 2509 Leechburg Road Suite F, Lower Burrell  
Amendment**

**(3) #3922 – 2154 West Union Boulevard, Bethlehem  
Exercise Option**

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the recommended lease actions received from the Office of Retail Operations.

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*From the Bureau of Product Management.....Megan Painter, Director of Product Management*

**VENDOR – ITEM NAME**

**BOARD ACTION REQUESTED**

“These items went to Board for the public meeting without pricing”

Various

1. Regular PA New Items Accepted

Various

2. Regular Recommended Delist

**1. Regular PA New Items Accepted**

**BRAND NAME AND SIZE**

**REASON**

**Altered State Distillery**

B-Side Rye Whiskey 750 mL

10,16

RECOMMENDED ACTION: We recommend the Board approve this action

**New Items – Recommended Listings**

**Reason Codes**

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests
16. PA Spirits
17. PA Wines
18. Licensee only
19. Probationary listing

**2. Regular Recommended Delist**

**BRAND NAME AND SIZE**

**CODE**

**Altered State Distillery LLC**

Altered State Distillery B Side Red Tail Blended Whiskey 750 mL

97132

**6 Mile Cellars Inc**

6 Mile Molly's Rose Can 375 mL

98513

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**Arundel Cellars Inc**

Arundel Chambourcin 750 mL	2310
Arundel Cellars Falcon Red Lake Erie 750 mL	2311

**Bacardi USA Inc**

Bacardi Rum Punch Cocktail Can 4x355mL	813
Bacardi Tropical Rum 750 mL	97302
Grey Goose Essences Watermelon and Basil Vodka 750 mL	98982

**Banfi Products Corp**

Banfi Col di Sasso Cabernet Sauvignon Sangiovese Toscana 750 mL	4127
Placido Pinot Grigio 1.5 L	8112

**Black Rock Spirits LLC**

Sparkle Donkey Tequila Silver 80 Proof 750 mL	97446
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**Brown Forman Corp**

Glendronach Highland Single Malt Scotch 12 Year Old 750 mL	98028
Woodford Reserve Straight Rye Whiskey 375 mL	98326

**Capital Wine and Spirits**

19 Crimes Martha's Lighter Chard 750 mL	96514
Bolla Pinot Noir 750 mL	5917
Butternut Cabernet Sauvignon 750 mL	96292
Butternut Chardonnay 750 mL	96291
Folonari Pinot Grigio 750 mL	5288
King Estate Pinot Noir Inscription Willamette Valley 750 mL	97023
King Estate Pinot Noir Willamette Valley 750 mL	98360
M Chapoutier Belleruche Cotes du Rhone Rouge 750 mL	6557
Matua Rose Marlborough 750 mL	2054
Pacific Rim Wicked Good Red Columbia Valley 750 mL	96167
Penfolds Shiraz Cabernet Sauvignon Koonunga Hill 750 mL	8643
Piper Heidsieck Champagne Extra Dry 750 mL	4930
Predator Cabernet Sauvignon 750 mL	97777
Riunite Lambrusco Rose 1.5 L	4252
Riunite Peach Moscato 1.5 L	7449
Riunite Sangria 3 L	2295
Sonoma Cutrer Chardonnay Sonoma Coast 375 mL	9061
Spellbound Cabernet Sauvignon 750 mL	96150
Spellbound Chardonnay 750 mL	96151
St Huberts Chardonnay The Stag 750 mL	96281
Sterling Vineyards Vintner's Collection Merlot 750 mL	7650
Sterling Vineyards Merlot Napa Valley 750 mL	6320

**Caribbean Distillers LLC**

Capriccio Watermel Sangria 750 mL	97764
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**CBL Wine Company LLC**

L A Cetto Chenin Blanc 750 mL	96257
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**Chaddsford Winery LTD**

Chaddsford Sangria 1.5 L	98737
Chaddsford Spiced Apple 1.5 L	98224

**Constellation Wines US**

Nelson Brothers Whiskey Classic Bourbon 90 Proof 750 mL	82501
Nelson Brothers Whiskey Reserve Bourbon 108 Proof 750 mL	83822
Robert Mondavi Private Selection Merlot 1.5 L	7668
Robert Mondavi Private Selection Rye Barrel Aged Red Blend 750 mL	605
Ruffino Ducale Oro Chianti Classico Riserva 750 mL	7500
Simi Pinot Noir Sonoma County 750 mL	97480
Svedka Cherry Limeade Vodka 70 Proof 1.75 L	97065
Svedka Cherry Limeade Vodka 70 Proof 750 mL	97066
Svedka Strawberry Lemonade Vodka 1.75 L	9182
Unshackled Chardonnay 750 mL	96174
Unshackled Sauvignon Blanc 750 mL	97481
Woodbridge by Robert Mondavi Sparkling Infusions Strawberry and Kiwi 750 mL	97771
Woodbridge Fruitful Blends Blueberry Blackberry 750 mL	96170
Woodbridge by Robert Mondavi Red Blend 1.5 L	2031
Woodbridge by Robert Mondavi Sauvignon Blanc 750 mL	7633
Woodbridge by Robert Mondavi Sparkling Infusions Sweet Peach 750 mL	97772

**D'Andrea W L Imports**

Zolo Unoaked Chardonnay Mendoza 750 mL	97702
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**Delicato Vineyards**

1924 Port Barrel Pinot Noir 750 mL	96191
Francis Coppola Sofia Brut Rose Monterey County 750 mL	98745
Three Finger Jack Rum Barrel Red Blend Lodi 750 mL	96461

**Diageo Americas Inc**

Ciroc Coconut Vodka 375 mL	6212
Ciroc Pineapple Vodka 1.75 L	8909
Ciroc Red Berry Vodka 1.75 L	4876
Ciroc Vodka 375 mL	4232
Crown Royal Canadian Whisky and Cola Cocktail Cans 4x355 mL	97110
Rumple Minze Peppermint Schnapps 375 mL	4832

**Fetzer Vineyards**

Concha y Toro Frontera Malbec 750 mL	3148
Concha y Toro Frontera Carmenere 1.5 L	9060

**Happy Valley Vineyard and**

Happy Valley Vineyard and Winery Red Blend 750 mL	97602
Happy Valley Vineyard and Winery Three Sisters 750 mL	97603
Happy Valley Vineyard and Winery White Blend 750 mL	97604

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**Harvest Ridge Winery**

Harvest Ridge Winery Blue Hen Blue 750 mL	98857
Harvest Ridge Winery White No 47 750 mL	98856
Harvest Ridge Winery Red No 47 750 mL	2032

**Heaven Hill Distilleries**

Black Velvet Apple Canadian Whisky 70 Proof 750 mL	97069
Black Velvet Canadian Whisky 200 mL	4928
Black Velvet Peach Canadian Whisky 750 mL	96287
Blackheart Spiced Rum 750 mL	3903
Burnett's Pink Lemonade Vodka 1.75 L	8359
Christian Brothers Peach Flavored Brandy 750 mL	8934
Evan Williams Peach Whiskey 65 Proof 750 mL	9429
Pikesville Straight Rye Whiskey 750 mL	34742

**Jim Beam Brands**

Jim Beam Peach Whiskey 375 mL	97038
Legent Straight Bourbon 750 mL	82106
Maker's Mark 46 Straight Bourbon 375 mL	8948
On The Rocks Cruzan Mai Tai Cocktail 375 mL	97742
Skinnygirl Pinot Grigio California 750 mL	7978

**Johnson Estate Winery**

Johnson Estate Liebestropfchen 750 mL	9953
Johnson Estate Feelings Creek Sweet Riesling Lake Erie Reserve 750 mL	1473
Johnson Estate Peach Passionate 750 mL	9443

**Keystone Importers LLC**

Sand Point Pinot Noir 750 mL	96271
Sand Point Sauvignon Blanc 750 mL	96272

**Kobrand Corp**

St Francis Sauvignon Blanc Sonoma County 750 mL	97528
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**Laird Wine and Spirit of PA**

Banker's Club Rum Gold 1.75 L	4284
G and W Private Stock Bourbon 5 Year Old 86 Proof 750 mL	97077
DaVinci Amaretto 750 mL	97746

**Luxco Inc**

The Quiet Man Traditional Irish Whiskey 750 mL	1266
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**Majestic Wine and Spirits**

Amboscato Sweet Red Italy 750 mL	96369
Bar Dog Pinot Noir 750 mL	423
Bar Dog Red Blend 750 mL	424
Ferrand 10 Generations Cognac 92 Proof 750 mL	97410
FitVine Chardonnay 750 mL	476
Grounded by Josh Phelps Cabernet Sauvignon 750 mL	96321

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Grounded by Josh Phelps Sauvignon Blanc 750 mL	96322
Josh Cellars Chardonnay North Coast Reserve 750 mL	37957
Koval Single Barrel Bourbon 750 mL	9459
Middle Sister Sweet and Sassy Moscato 750 mL	5440
Monaco Citrus Rush Cans 4x355 mL	97055
Rabble Red Blend Paso Robles 750 mL	96269
Tall Dark Stranger Malbec Mendoza 750 mL	1585
The Real McCoy Rum 5 Year Old 80 Proof 750 mL	97409
Underwood Pinot Gris 750 mL	96142

**Mast Jaegermeister US Inc**

Jagermeister Liqueur 200 mL	2091
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**Moet Hennessy USA**

Chandon Garden Spritz 750 mL	97559
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**Montebello Brands**

Montebello Long Island Iced Tea Cocktail 750 mL	4575
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**Mt Nittany VYD and Winery**

Mount Nittany Nittany Mountain White 750 mL	7773
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**North Wales Wines**

Andre Sweet Fizzy Sangria 750 mL	96079
Arbor Mist Sangria Zinfandel 1.5 L	5373
Barefoot Bubbly Brut Rose 4x187 mL	2666
Diseno Malbec Mendoza Old Vines 750 mL	3315
Gallo Livingston Cellars Chablis Blanc 3 L	6189
Gallo Family Vineyards Sweet Watermelon 750 mL	97538
Gallo Family Vineyards Sweet Grape 1.5 L	98142
Gallo Family Vineyards Sweet Pineapple 1.5 L	2440
Ghost Pines Merlot 750 mL	5108
Ghost Pines Red Blend 750 mL	7468
High Noon Passionfruit Vodka Hard Seltzer Cans 4x355 mL	97707
Manischewitz Blackberry 750 mL	4889
Taylor Golden Sherry 1.5 L	6749
Toasted Head Chardonnay Barrel Aged 750 mL	8447

**Northern Wine Spirits**

Zafra Master Reserve Rum 21 Year Old 750 mL	2246
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**Palm Bay Imports Inc**

Gracias a Dios Mezcal Reposado 90 Proof 750 mL	97439
Roscato Blanco Dolce 750 mL	6554
Roscato Rosso Dolce Gold 750 mL	97315

**Park Stree Imports LLC**

Straw Boys Vodka 750 mL	2026
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**Pernod Ricard USA**

Avion Tequila Reposado 750 mL	1272
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Avion Tequila Silver 375 mL	8750
Chivas Regal Scotch 12 Year Old 375 mL	7585
Jameson Cold Brew Irish Whiskey 750 mL	781
Jameson Lemonade Cocktail Cans 4x355 mL	96069
Malibu Peach Rum Punch Cans 4x355 mL	96261
Malibu Strawberry Daiquiri Cocktail Cans 4x355 mL	97734
Malibu Watermelon Rum 750 mL	98975

**Pio Imports LLC**

Elmo Pio Chianti 1.5 L	8947
Elmo Pio Sweet Red Brachetto 750 mL	3742

**PIP Imports and**

Amity Vineyards Pinot Noir White Willamette Valley 750 mL	98817
Folly of the Beast Pinot Noir Central Coast 750 mL	98347
Summer Water Bubbly Rose 750 mL	97787

**Premier Innovations Group**

Briney Mary Bloody Mary Cocktail Cans 4x355 mL	97750
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**Proximo Spirits Inc**

Bushmills Black Bush Irish Whiskey 750 mL	4326
Jose Cuervo Sparkling Strawberry Margarita Cocktail Cans 4x355 mL	8696
Proper No. Twelve Apple Irish Whiskey 750 mL	96258
The Sexton Irish Whiskey 750 mL	2977

**R Wine Cellar LLC**

R Wine Cellar Diamond Pennsylvania 750 mL	98203
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**Regal Wine Imports Inc**

Annabella Cabernet Sauvignon Napa Valley 750 mL	97488
Stel Mar Cabernet Sauvignon Lodi 750 mL	96300
Stel Mar Chardonnay Lodi 750 mL	96301

**Reserva Wines LLC**

Lobetia Organic Sauvignon Blanc 750 mL	97389
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**Sazerac Company Inc**

Parrot Bay Pineapple Rum 750 mL	9008
JP Wiser's Deluxe Canadian Whisky 1.75 L	96334
Platinum 10x Vodka 750 mL	96031
Southern Comfort 80 Proof 750 mL	2467
Uptown Blue Hawaiian Cocktail 1.5 L	97962
Uptown Cocktails Choclatini 1.5 L	96117
Uptown Cocktails Lemon Tea 1.5 L	96118
Uptown Pina Colada Wine Cocktail 1.5 L	97963
Uptown Wine Cocktails Strawberry Margarita 1.5 L	96119

**Serralles Company Inc**

Don Q Reserva Rum 7 Year Old 750 mL	97402
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**Sorrenti Orchards Inc**

Sorrenti Cherry Valley Vineyards Arancia Rossa 750 mL	98516
Sorrenti Cherry Valley Vineyards Cranberry Blush 750 mL	98518
Sorrenti Cherry Valley Vineyards Raspberry Blush 750 mL	98519
Sorrenti Cherry Valley Vineyards Watermelon Rose 750 mL	98521

**Southern Glazers Wine and Spirits**

14 Hands Cabernet Sauvignon Columbia Valley 750 mL	98026
Acrobat Rose 750 mL	96239
Angeline Cabernet Sauvignon 750 mL	96360
Angeline Sauvignon Blanc 750 mL	96362
Bully Hill Vineyards Growers Red 1.5 L	8428
Blue Nun Authentic White Rhinehessen 1.5 L	6010
Carmel Selected Merlot 750 mL	97015
Chateau Ste Michelle Luxe Brut Columbia Valley 750 mL	96326
CK Mondavi Family Vineyards Chardonnay 1.5 L	6777
Columbia Crest Sauvignon Blanc H3 Horse Heaven Hills 750 mL	96223
Erath Pinot Gris 750 mL	96330
Goslings Dark 'n Stormy Cocktail Cans 4x355 mL	96388
H3 Rose Horse Heaven Hills 750 mL	96328
Intrinsic Sauvignon Blanc Columbia Valley 750 mL	96224
Jam Cellars Butter Cabernet Sauvignon 750 mL	96202
JaM Cellars Sugar Sweet White 750 mL	97448
Lange Estate Winery Classique Pinot Gris Willamette Valley 750 mL	97450
Luc Belaire Gold Brut 750 mL	5036
Luc Belaire Rare Rose 1.5 L	97561
MacRostie Pinot Noir Sonoma Coast 750 mL	1172
Markham Vineyards Chardonnay Napa Valley 750 mL	1186
Nikka Pure Malt Whisky 750 mL	34076
Ole Smoky Pickles in Moonshine 750 mL	542
Revel Stoke Smoregasm Toasted Smores Whiskey 750 mL	96122
Rickshaw Cabernet Sauvignon 750 mL	96203
Rickshaw Chardonnay 750 mL	96204
Rickshaw Pinot Noir 750 mL	96205
Rickshaw Sauvignon Blanc 750 mL	96206
Severo Tequila Anejo 750 mL	97747
Writers Tears Double Oak Irish Whiskey 750 mL	98375

**Starr Financial Group Inc**

Starr Hill Vineyard and Winery Bailey Road Red 750 mL	98494
Starr Hill Vineyard and Winery Drunken Flamingo 750 mL	98495

**Stoli Group USA LLC**

Kentucky Owl The Wiseman Straight Bourbon 750 mL	88858
Stolichnaya Stoli Chamoy Vodka 750 mL	96569

**Sutter Home Winery**

Joel Gott Zinfandel 750 mL	6604
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Seaglass Pinot Noir Santa Barbara County 750 mL	2079
Sutter Home Fruit Infusion Sweet Peach 750 mL	97780
Sutter Home Fruit Infusion Wild Berry Blush 1.5 L	97311
Sutter Home Fruit Infusion Wild Berry Blush 750 mL	97781

**The Edrington Group USA LLC**

Famous Grouse Scotch 750mL	5602
The Glenrothes Speyside Single Malt Scotch 12 Year Old 750 mL	97392

**Tolino Vineyards LLC**

Tolino Vineyards Chambourcin 750 mL	2327
Tolino Vineyards Chardonnay 750 mL	9693
Tolino Vineyards Lilly White Blend 750 mL	2328
Tolino Vineyards Rad Red 750 mL	15928

**The Vineyard at Hershey LLC**

The Vineyard at Hershey Crimson Fox 750 mL	2325
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**Vintage Imports Inc**

Bogle Phantom Chardonnay Clarksburg 750 mL	96381
Bogle Vineyards Pinot Grigio 750 mL	97891
Bogle Vineyards Essential Red 750 mL	6685
Duckhorn Vineyards Decoy Brut Cuvee 750 mL	97544
Eshcol Ranch Chardonnay Trefethen Vineyards Napa Valley 750 mL	96128
Eshcol Ranch Red Blend Trefethen Vineyards 750 mL	96129
Pull Chardonnay Paso Robles 750 mL	96387

**W J Deutsch Sons LTD**

Yellow Tail Cabernet Sauvignon Merlot 1.5 L	9361
Yellow Tail Cabernet Sauvignon Whiskey Barrel Aged 750 mL	97286
Yellow Tail Frest Twist Strawberry and Lime Rose 750 mL	96378
Yellow Tail Red Blend Whiskey Barrel Aged 750 mL	97287

**Western Spirits Beverage Co**

Bird Dog Black Cherry Whiskey 750 mL	98099
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**William Grant and Sons Inc**

Hudson Bright Lights Big Bourbon 750 mL	1299
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**The Wine Group Inc**

7 Deadly Cabernet Sauvignon 750 mL	97009
Ava Grace Chardonnay 750 mL	98157
Beringer Founders' Estate Cabernet Sauvignon 750 mL	5344
Chateau Smith Cabernet Sauvignon 750 mL	96463
Chloe Chardonnay Monterey County 750 mL	9137
Chloe Sauvignon Blanc Marlborough 750 mL	97006
Glen Ellen Chardonnay Reserve 1.5 L	5644
Corbett Canyon Merlot Central Valley 1.5 L	8288
Cupcake Vineyards LightHearted Chardonnay 750 mL	97072

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Cupcake Light Hearted Rose 750 mL	97075
Cupcake Vineyards LightHearted Pinot Noir 750 mL	97074
Cupcake Vineyards Red Velvet 750 mL	3691
Cupcake Vineyards Signature Sweets Watermelon Moscato Wine 750 mL	96139
Fish Eye Chardonnay 3 L	9245
Fish Eye Pinot Grigio 1.5 L	8530
Fish Eye Sauvignon Blanc 3 L	3271
Foxhorn Vineyards Chardonnay 1.5 L	5566
Franzia Chardonnay 1.5 L	1571
Lemonade Stand at Main and Vine Lemonade Moscato 1.5 L	96144
Monkey Bay Sauvignon Blanc New Zealand 750 mL	9636
Tribute Cabernet Sauvignon 750 mL	97765
Tribute Sauvignon Blanc 750 mL	96141

**The Wine Merchant LTD**

Argento Malbec Mendoza 750 mL	6779
Battle Creek Unconditional Pinot Noir Willamette Valley 750 mL	97466
Giesen Vineyard Selection Sauvignon Blanc Marlborough 750 mL	98673
High Note Red Blend 750 mL	97556
le Fat Bastard Merlot 750 mL	9951
Les Freres Bastards Rose 750 mL	98679
Smoking Loon Pinot Noir 750 mL	6324

**Yori Wine Cellars LLC**

Yori Wine Cellars Beach Glass Red 750 mL	97631
Yori Wine Cellars Beach Glass White Wine 750 mL	97632
Yori Wine Cellars Cabernet Sauvignon 750 mL	97633

EFFECTIVE DATE: The transference to closeout will become effective March 11, 2025

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the recommended product actions received from the Bureau of Product Management.

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**FINANCIAL REPORT ..... Michael J. Burns, Comptroller Operations, Office of Budget**

**Comptroller Internal Monthly Financial Reporting Package  
Pennsylvania Liquor Control Board - State Stores Fund  
Comparative Statement of Net Position  
Unaudited**

	<u>August 31, 2024</u>	<u>August 31, 2023</u>	<u>Variance</u>
<b>ASSETS</b>			
Current assets:			
Cash	\$ 78,458,598	\$ 49,562,070	\$ 28,896,528
Investments - short term	218,769,697	298,094,810	(79,325,113)
Accounts and claims receivable, net	1,522,560	6,091,081	(4,568,521)
Due from other funds - Note 9	-	-	-
Merchandise inventories, net	224,978,995	206,948,239	18,030,756
Operating supplies	267,753	393,290	(125,537)
Prepaid expenses	2,338,012	2,002,170	335,842
Total current assets	<u>526,335,615</u>	<u>563,091,660</u>	<u>(36,756,045)</u>
Non-current assets:			
Non-depreciable capital assets:			
Land	322,973	322,973	-
Depreciable or amortizable capital assets:			
Building	10,837,326	10,923,350	(86,024)
Leasehold improvements	209,134	209,134	-
Machinery and equipment	45,472,669	60,260,982	(14,788,313)
Intangible - internally generated software	82,269,138	80,179,455	2,089,683
Intangible - right to use leases - Note 10	462,574,721	405,603,348	56,971,373
Intangible - right to use IT subscriptions - Note 11	22,263,779	16,554,170	5,709,609
Less: accumulated depreciation or amortization	328,445,106	266,215,627	62,229,479
Net depreciable or amortizable capital assets	<u>295,181,661</u>	<u>307,514,812</u>	<u>(12,333,151)</u>
Total non-current capital assets	<u>295,504,634</u>	<u>307,837,785</u>	<u>(12,333,151)</u>
Total assets	<u>\$ 821,840,249</u>	<u>\$ 870,929,445</u>	<u>\$ (49,089,196)</u>
Total deferred outflows of resources - Notes 5, 6	\$ 194,728,374	\$ 258,564,728	\$ (63,836,354)
<b>LIABILITIES</b>			
Current liabilities:			
Trade accounts payable	\$ 301,954,200	\$ 321,989,218	\$ (20,035,018)
Other accounts payable	25,824,682	18,872,577	6,952,105
Accrued expenses	20,185,418	29,063,477	(8,878,059)
OPEB - Note 6	-	-	-
Self-insurance, workers' compensation - Note 7	4,767,807	4,795,551	(27,744)
Due to other funds - Note 9	9,087,930	9,706,370	(618,440)
Due to fiduciary funds - Note 9	2,603,427	4,434,519	(1,831,092)
Due to other governments - Note 9	750,225	1,243,111	(492,886)
Right to use liabilities - Note 10	64,645,432	62,992,823	1,652,609
Total current liabilities	<u>429,819,121</u>	<u>453,097,646</u>	<u>(23,278,525)</u>
Non-current liabilities:			
OPEB - Note 6	314,456,000	399,580,000	(85,124,000)
Self-insurance, workers' compensation - Note 7	43,229,790	44,295,622	(1,065,832)
Net pension liability - Note 5	541,083,515	572,117,530	(31,034,015)
Compensated absences - Note 1	26,266,236	24,484,695	1,781,541
Right to use liabilities - Note 10	179,242,349	177,933,959	1,308,390
Total non-current liabilities	<u>1,104,277,890</u>	<u>1,218,411,806</u>	<u>(114,133,916)</u>
Total liabilities	<u>\$ 1,534,097,011</u>	<u>\$ 1,671,509,452</u>	<u>\$ (137,412,441)</u>
Total deferred inflows of resources - Notes 5, 6	\$ 203,161,267	\$ 216,800,426	\$ (13,639,159)
<b>NET POSITION</b>			
Net investment in capital assets	\$ 51,616,853	\$ 66,911,003	\$ (15,294,150)
Deficit	<u>(772,306,508)</u>	<u>(825,726,707)</u>	<u>53,420,199</u>
Total net position	<u>\$ (720,689,655)</u>	<u>\$ (758,815,704)</u>	<u>\$ 38,126,049</u>

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**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statements of Revenues, Expenses, and Changes in Net Position  
For the Month Ending August 31, 2024 and August 31, 2023  
(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 210,644,168	\$ 204,761,925
Cost of goods sold	<u>(142,050,286)</u>	<u>(135,829,481)</u>
Gross profit from sales	68,593,882	68,932,444
Operating (expenses):		
Wholesale	(3,330,755)	(2,442,842)
Retail	(39,260,980)	(34,234,377)
E-Commerce	(194,817)	(184,392)
Regulatory	(1,343,177)	(1,159,164)
Enterprise	(8,202,923)	(8,322,747)
Commonwealth provided services - Note 2	<u>(1,805,838)</u>	<u>(1,603,431)</u>
Total	<u>(54,138,490)</u>	<u>(47,946,953)</u>
Operating profit/(loss)	14,455,392	20,985,491
Other operating revenues (expenses):		
Enforcement fines	103,513	332
License fees	2,913,537	2,862,392
Miscellaneous income	<u>140,036</u>	<u>191,742</u>
Total	<u>3,157,086</u>	<u>3,054,466</u>
Total operating income/(loss)	17,612,478	24,039,957
Miscellaneous revenues (expenses):		
Interest income (expense)	672,087	944,893
Other	<u>-</u>	<u>-</u>
Total	<u>672,087</u>	<u>944,893</u>
Income/(Loss) before operating transfers	18,284,565	24,984,850
Operating transfers out:		
PSP enforcement - Note 3	(4,136,545)	(2,692,986)
<b>Net Income/(Loss) from operations</b>	<b><u>14,148,020</u></b>	<b><u>22,291,864</u></b>
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	14,148,020	22,291,864
Total net position - beginning	<u>(734,837,675)</u>	<u>(781,107,568)</u>
Total net position - ending	<u><u>\$ (720,689,655)</u></u>	<u><u>\$ (758,815,704)</u></u>
Liquor tax	37,280,747	33,686,425
State Sales Tax	14,758,352	13,263,444
Local Tax	925,785	1,120,399
Taxes remitted to Dept.of Revenue PTD	<u>\$ 52,964,884</u>	<u>\$ 48,070,268</u>

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**Commonwealth of Pennsylvania**  
**Pennsylvania Liquor Control Board**  
**State Stores Fund**  
**Comparative Statements of Revenues, Expenses, and Changes in Net Position**  
**For the Two Months Ending August 31, 2024 and August 31, 2023**  
**(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 414,326,642	\$ 400,882,582
Cost of goods sold	<u>(279,660,032)</u>	<u>(268,117,447)</u>
Gross profit from sales	134,666,610	132,765,135
Operating (expenses):		
Wholesale	(5,978,293)	(4,582,956)
Retail	(76,726,848)	(65,692,042)
E-Commerce	(393,353)	(435,692)
Regulatory	(2,754,632)	(2,276,526)
Enterprise	(16,048,417)	(16,532,042)
Commonwealth provided services - Note 2	<u>(3,407,668)</u>	<u>(3,209,167)</u>
Total	<u>(105,309,211)</u>	<u>(92,728,425)</u>
Operating profit/(loss)	29,357,399	40,036,710
Other operating revenues (expenses):		
Enforcement fines	119,450	1,621
License fees	5,280,398	5,081,314
Miscellaneous income	<u>308,598</u>	<u>394,281</u>
Total	<u>5,708,446</u>	<u>5,477,216</u>
Total operating income/(loss)	35,065,845	45,513,926
Miscellaneous revenues (expenses):		
Interest income (expense)	1,327,094	1,879,694
Other	<u>82,924</u>	<u>-</u>
Total	<u>1,410,018</u>	<u>1,879,694</u>
Income/(Loss) before operating transfers	36,475,863	47,393,620
Operating transfers out:		
PSP enforcement - Note 3	(7,951,713) <u>(7,951,713)</u>	(4,851,880) <u>(4,851,880)</u>
<b>Net Income/(Loss) from operations</b>	<b>28,524,150</b>	<b>42,541,740</b>
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	28,524,150	42,541,740
Total net position - beginning	<u>(749,213,805)</u>	<u>(801,357,444)</u>
Total net position - ending	<u>\$ (720,689,655)</u>	<u>\$ (758,815,704)</u>
Liquor tax	72,332,402	70,179,059
State Sales Tax	28,648,832	27,584,754
Local Tax	1,835,933	2,079,560
Taxes remitted to Dept.of Revenue PTD	<u>\$ 102,817,167</u>	<u>\$ 99,843,373</u>

## OTHER ISSUES

### ***Employee Recognition – 11 Years’ Commonwealth Service.....Brian Coons, Chief Information Officer***

Danny Trafton - Chief Technology Officer

Mr. Coons shared the following remarks regarding Mr. Trafton’s retirement:

Dan joined the PLCB in 2013 as our Chief Information Security Officer, bringing with him a background in military and defense analysis. In his role as Chief Information Security Officer (CISO), Dan implemented programs that significantly reduced the risk of compromising agency data, with a particular focus on securing customer credit card information.

In 2017, when the new position of Chief Technology Officer was created, Dan was selected as the first person to hold that title. Under his leadership, the PLCB became the first agency to implement cutting-edge networking technology, which not only reduced costs but also greatly improved network performance for our retail stores. In recent years, Dan has led efforts to upgrade and refresh the critical infrastructure that supports all of the agency’s functions.

With the completion of a server refresh project across all stores, Dan is leaving the PLCB well positioned to successfully achieve future New Horizon milestones.

Mr. Coons and the Board extended their congratulations to Dan and wished him all the best in his retirement.

## PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

No comments were offered.

## NEXT BOARD MEETING

**The next meeting of the PLCB will be a formal meeting on Wednesday, February 26, 2025 beginning at 11:00 A.M. Prior to the public meeting, an Executive Session or Sessions will be held for the specific purposes as regularly set forth in the printed Board Agenda.**

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## **ADJOURNMENT**

On a motion by Board Member Vulakovich and seconded by Chairman Clarke, the meeting was adjourned.

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Chairman

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Member

ATTEST:

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Secretary