

# PENNSYLVANIA LIQUOR CONTROL BOARD

## MEETING MINUTES

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WEDNESDAY, FEBRUARY 26, 2025

### NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA MICROSOFT TEAMS MEETING

Darrell Clarke, Chairman  
Randy Vulakovich, Board Member  
Vacant, Board Member  
Rodrigo Diaz, Executive Director  
Michael Vigoda, Board Secretary

[Office of Chief Counsel](#)  
[Bureau of Licensing](#)  
[Bureau of Human Resources](#)  
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)  
[Bureau of Product Management](#)  
[Financial Report](#)  
[Other Issues](#)

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### PUBLIC MEETING – 11:00 A.M

#### CALL TO ORDER ..... *Chairman Clarke*

Board Secretary Michael Vigoda indicated that a quorum of the Board was present, and Chairman Clarke called the meeting to order.

Pledge of Allegiance to the Flag

#### OLD BUSINESS.....*Secretary Vigoda*

- A. Statement by Chairman Clarke regarding public comments at the February 5, 2025 Board Meeting concerning timely payments to vendors by the PLCB for special orders and debit memos. The statement is attached and incorporated in full.
- B. Motion to approve previous Board Meeting Minutes of the February 5, 2025 meeting.

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the previous Board Meeting Minutes of the February 5, 2025 meeting.

#### ANNOUNCEMENT OF EXECUTIVE SESSIONS

As explained in the printed Meeting Agenda, certain matters being presented for “official action” at today’s meeting have been discussed during Executive Sessions held prior to today’s meeting as permitted by the Sunshine Act.

Note: Board Minutes are not officially approved until all required signatures are affixed.

## PUBLIC COMMENT

The Board reserved 10 minutes for public comment.

No public comments were offered.

## NEW BUSINESS

*From the Office of Chief Counsel..... Jason Worley, Chief Counsel*

- (1) **Butler Township (Butler County)**  
**Case No. 25-NE-01**
- Municipal Petition for Exemption  
from Liquor Code Statute Regarding  
Amplified Sound

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the petition for exemption from the Liquor Code provisions regarding amplified sound for a five-year period from March 11, 2025 to March 11, 2030.

- |  |  |
|--|--|
| <p>(2) <b>TBS Venture, Inc.</b><br/>         215-217 Broadway<br/>         Bethlehem, PA 18105<br/>         License No. R-20881<br/>         LID 93477</p> | <p>Request for Recission of Conditional<br/>         Licensing Agreement</p> |
|--|--|

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the request to rescind the conditional licensing agreement contingent upon the approval of the pending double transfer of the license to Wawa Inc.

- |  |  |
|--|--|
| <b>(3) M &amp; EM, Inc.</b><br>7945 Glenville Road<br>Glenville, PA 17329-0039<br>License No. R-19450<br>LID 91470 | Resolution of Appeal Pending in the<br>Court of Common Pleas of York<br>County |
|--|--|

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to resolve this matter by approving renewal of the license subject to the proposed conditional licensing agreement in exchange for the licensee agreeing to withdraw his appeal.

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- (4) **Slowdown, Inc.**  
4700 Pennell Road  
Marcus Hook Borough  
Aston, PA 19014-1864  
License No. R-1258  
LID 57214
- Resolution of Appeal Pending in the  
Court of Common Pleas of Delaware  
County

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to resolve this matter by approving renewal of the license subject to the licensee submitting all outstanding renewal and validation applications and fees in exchange for the licensee agreeing to withdraw his appeal.

*From the Bureau of Licensing ..... Tisha Albert, Director of Regulatory Affairs  
Andrew Stuffick, Director, Bureau of Licensing*

- (1) **GetGo Operating, LLC**  
**t/a GetGo #3108**  
R-13471 (LID No. 127299)  
10525 Frankstown Road  
Penn Hills Township  
Pittsburgh, Allegheny County
- Person-to-Person Transfer &  
Requests for Interior Connections  
with Another Business & to Conduct  
Another Business on the Licensed  
Premises – Restaurant

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve transfer and request for interior connection with another business and to conduct another business on the licensed premises.

- (2) **Mattis Family, Inc.**  
R-13766 (LID No. 122084)  
Case No.24-9131  
615 Ragers Hill Road  
Adams Township  
South Fork, Cambria County
- Person-to-Person Transfer –  
Restaurant

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to hold for an amended conditional licensing agreement.

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- (3) **The Sawmill Group, LLC**  
**t/a The Sawmill Restaurant**  
R-20089 (LID No. 106303)  
Case No. 24-9080  
32873 Route 66  
Farmington Township  
Leeper, Clarion County

Appointment of Manager –  
Restaurant

**HOLD – 1/15/25 SESSION**

Board Secretary Vigoda informed the public that because the action was held at the January 15, 2025 session, the applicant has since withdrawn the application. Therefore, no action by the Board is needed.

- (4) **2nd Street Ventures LP**  
**t/a Arooga's Draft House & Sports Bar**  
R-12649 (LID No. 65950) Case No. 2024-65950  
201 North 2nd Street  
Harrisburg, Dauphin County

Renewal – District 2

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to hold for a conditional licensing agreement.

- (5) **1057 South 52nd, Inc.**  
E-284 (LID No. 110094) Case No. 2024-110094  
1057 South 52nd Street Rear 1055 South 52<sup>nd</sup> Street  
Philadelphia, Philadelphia County

Renewal – District 10

**Conditional Licensing Agreement**

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the renewal with a conditional licensing agreement.

- (6) **Eight Wonders Of The Poconos, Inc.**  
**t/a Muller's Family Restaurant**  
R-20859 (LID No. 48891) Case No. 2023-48891  
5138 Milford Road  
Middle Smithfield Township  
East Stroudsburg, Monroe County

Renewal – District 9

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to hold for an amended conditional licensing agreement.

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- (7) **JP TC, LLC** Renewal – District 11  
**t/a Pasquales Sports Bar & Pizzeria**  
R-19211 (LID No. 61298) Case No. 2021-61298 **HOLD 9/11/24 SESSION**  
9078 Mill Creek Road **Conditional Licensing Agreement**  
Falls Township  
Levittown, Bucks County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to approve the renewal with a conditional licensing agreement.
- 
- (8) **Kaldes, Inc.** Renewal – District 2  
**t/a Al's Café**  
R-167 (LID No. 34233) Case No. 2024-34233)  
268 Verbeke Street  
Harrisburg, Dauphin County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to hold for an amended conditional licensing agreement.
- 
- (9) **MTBUNCH, Inc.** Renewal – District 2  
**t/a Conner's Tavern**  
R-11673 (LID No. 68571) Case No. 2024-68571)  
319 South Fifth Street  
Lebanon, Lebanon County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to hold for an amended conditional licensing agreement.
- 
- (10) **Rileerider Restaurant Corp** Renewal – District 6  
R-14438 (LID No. 56071) Case No. 2024-56071)  
816 Merchant Street  
Ambridge, Beaver County
- Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke
- Board Decision:** Unanimously agreed (2-0 vote) to hold for an amended conditional licensing agreement.

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**(11) Stoish, Inc.**  
R-8975 (LID No. 98359) Case No. 2024-98359  
240 Market Street  
Philadelphia, Philadelphia County

Renewal – District 10

**HOLD 10/16/24 SESSION**

**Motion Made:** Board Member Vulakovich

Chairman Clarke asked if anyone in the audience wished to speak on behalf of Stoish, Inc. There was no response.

**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to refuse renewal.

*From the Bureau of Human Resources ..... Jason Lutcavage, Director of Administration*  
*Jennifer Haas, Director, Bureau of Human Resources*

#### Personnel Actions

There were 14 personnel actions presented for consideration.

- (1) Robert Baker – Removal**
- (2) Jeremy Barton – Removal**
- (3) Kaylaha Brown – Affirm Removal**
- (4) Justice Cates - Removal**
- (5) Rachael Henriquez – Affirm Removal**
- (6) Aaron Holley – Removal**
- (7) Montae Lewis – Removal**
- (8) Nathan McKethan – Affirm Removal**
- (9) Dawn Nappa – Removal**
- (10) Stevie Sockaci – Affirm Removal**
- (11) Theodore Street – Removal**
- (12) Spencer Sumter – Removal**
- (13) Marie Wagner – Affirm Removal**
- (14) Tammy Wilson – Removal**

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**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the proposed personnel actions received from the Bureau of Human Resources.

*From the Bureau of Accounting & Purchasing ..... Rodrigo Diaz, Executive Director  
Tammy Wenrich, Chief, Purchasing & Contracting Administration  
Ijeoma Ezekoye, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

**(1) Increase to Oracle Master Agreement Contract Cap: Ongoing Maintenance, Support and Release 4.**

The Oracle Cloud based ERP system has regular and recurring charges related to support and maintenance. Projected maintenance and support fees are \$5.8 million for calendar year 2025. In addition, \$3.0 million will be added to the contract for training and a change request contingency related to Release 4, for a total of \$8.8 million.

This project is being completed under the PLCB's existing contract purchase agreement No. 63017408 with Oracle, approved by the Board on Jan. 17, 2018, with term through Feb. 26, 2030. The current cap is \$162 million and was approved by The Board at its March 20, 2004, public meeting.

Does the Board approve increasing the spending cap for Oracle contract purchase agreement No. 63017408 from \$162 million to \$170.8 million?

Inter-Agency Charges:

- (1) Integrated Enterprise System (IES) Billing (Job 920)** – The Executive Office's FY 2024-25 billing of \$2,090,224.53 is for the PLCB's estimated share of costs for the Commonwealth's integrated ERP system (SAP). The billing is \$642,408.07 (+44.4%) higher than last year's billing of \$1,447,816.46 which had a large credit stem from FY22.
- (2) Civil Service Commission (SCSC) Services (Job 46)** – Billing of \$233,023.34 for SCSC services for May – October 2024. The billing was based on the PLCB's average salary and wage position headcount (7,162) for the six-month period of May/2024 through October/2024.
- (3) Office of Unemployment Compensation** – The billing of \$117,486.53 for reimbursement of Unemployment Compensation from FY24-25, October (\$46,153.10), November (\$37,932.68) and December (\$33,400.75).
- (4) Department of General Services (DGS) Property Costs (Job 7)** – The estimated billing of \$111,428.44 for FY 2024-25 2<sup>nd</sup> Qtr. for Commonwealth property costs. This is for the property costs for the Northwest Office Building (NWOB), which includes direct costs paid by DGS (electricity charges), as well as prorated expenses for Capital Police services, City of Harrisburg Fire Protection. This billing includes a \$7,262.94 credit for the true-up from FY 2023-24's actual charges. The estimated quarterly charges for FY 2024-25 increased \$2,348.36 or (+2.2%).

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- (5) Department of Auditor General** – Billing of \$941,565.68 for FY2024-25 2<sup>nd</sup> Qtr. from the Department of the Auditor General. The 2<sup>nd</sup> Qtr.'s services decreased \$117,874.44 or (-11.1%) under 2<sup>nd</sup> Qtr. FY2023-24. The billing decrease is due to a decrease in audit hourly rates \$19.56hr. or (-17.2%) under prior 2<sup>nd</sup> Qtr. FY 2023.
- (6) Department of General Services (DGS) Vehicle Leases (Job 35)** – The billing of \$53,439.80 for November/2024 to reimburse DGS vehicle leases in accordance with Management Directive 615.3. This billing is for the 101 vehicles leased by the PLCB and includes the monthly lease costs for Telematic (GPS) devices.
- (7) Department of General Services (DGS) Vehicle Leases (Job 35)** – The billing of \$56,308.67 for December/2024 to reimburse DGS vehicle leases in accordance with Management Directive 615.3. This billing is for the 101 vehicles leased by the PLCB and includes the monthly lease costs for Telematic (GPS) devices.

The Bureau of Financial Management and Analysis has reviewed these charges and determined that they are reasonable based on billing methodology and previous experience.

**Motion Made:** Board Member Vulakovich

**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the Procurement Actions and Inter-Agency Charges received from the Bureau of Accounting and Purchasing.

*From the Office of Retail Operations..... Rodrigo Diaz, Executive Director*

**(1) #0218 – 2947 West Liberty Avenue, Pittsburgh  
Amendment**

**(2) #0292 – 4802 McKnight Road, Pittsburgh  
Amendment**

**(3) #1404 – 230 West Hamilton Avenue, State College  
Amendment**

**(4) #1512 – 215 Lancaster Avenue, Malvern  
Amendment**

**(5) #2518 – 140 Washington Town Boulevard, Edinboro  
Amendment**

**(6) #6510 – 3220 Leechburg Road, Lower Burrell  
Amendment**

**(7) #9213 – 2356 Golden Mile Highway, Monroeville  
Amendment**

**(8) #6201 – 74 Market Street, Warren  
New Lease / Relocation Same Center**



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**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the lease actions received from the Office of Retail Operations.

*From the Bureau of Product Management.....Megan Painter, Director of Product Management*

**VENDOR – ITEM NAME**

**BOARD ACTION REQUESTED**

“These items went to Board for the public meeting without pricing”

Various

1. Regular Recommended Delist

**1. Regular Recommended Delist**

**BRAND NAME AND SIZE**

**CODE**

**Capital Wine and Spirits**

19 Crimes Martha's Chard 750 mL

97812

**Jim Beam Brands Co**

Truly Pineapple Mango Vodka 750 mL

97820

Truly Strawberry Lemonade Vodka 750 mL

97821

Truly Wild Berry Vodka 750 mL

97822

**Sazerac Company Inc**

Buzzballz Chillers Biggies Choco Chiller Wine Cocktail 1.5 L

1000041759

EFFECTIVE DATE: The transference to closeout will become effective March 3, 2025

**Motion Made:** Board Member Vulakovich  
**Seconded:** Chairman Clarke

**Board Decision:** Unanimously agreed (2-0 vote) to approve the recommended product actions received from the Bureau of Product Management.

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**FINANCIAL REPORT ..... Andrew W. Cameron, Comptroller Operations, Office of Budget**

**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statement of Net Position  
(Unaudited)**

	<u>September 30, 2024</u>	<u>September 30, 2023</u>
<b><u>ASSETS</u></b>		
Current assets:		
Cash	\$ 58,068,234	\$ 66,145,605
Investments - short term	247,535,528	348,003,964
Accounts and claims receivable, net	1,442,002	6,606,591
Due from other funds - Note 9	-	-
Merchandise inventories, net	242,803,895	196,977,670
Operating supplies	68,771	210,574
Prepaid expenses	2,398,330	2,263,442
Total current assets	<u>552,316,760</u>	<u>620,207,846</u>
Non-current assets:		
Non-depreciable capital assets:		
Land	-	322,973
Depreciable or amortizable capital assets:		
Building	3,657,980	10,923,350
Leasehold improvements	209,134	209,134
Machinery and equipment	45,105,445	62,454,446
Intangible - internally generated software	82,269,138	80,179,455
Intangible - right to use leases - Note 10	466,156,563	408,927,696
Intangible - right to use IT subscriptions - Note 11	22,263,779	16,554,170
Less: accumulated depreciation or amortization	<u>327,778,084</u>	<u>(272,853,034)</u>
Net depreciable or amortizable capital assets	<u>291,883,954</u>	<u>306,395,217</u>
Total non-current capital assets	<u>291,883,954</u>	<u>306,718,190</u>
Total assets	<u>\$ 844,200,714</u>	<u>\$ 926,926,036</u>
Total deferred outflows of resources - Notes 5, 6	\$ 195,434,074	\$ 257,304,828
<b><u>LIABILITIES</u></b>		
Current liabilities:		
Trade accounts payable	\$ 308,306,751	\$ 376,563,840
Other accounts payable	26,571,419	17,989,438
Accrued expenses	21,987,748	19,361,392
OPEB - Note 6	-	-
Self-insurance, workers' compensation - Note 7	4,767,807	4,795,551
Due to other funds - Note 9	9,762,273	7,794,128
Due to fiduciary funds - Note 9	2,874,646	2,460,031
Due to other governments - Note 9	819,805	670,931
Right to use liabilities - Note 10	64,669,588	63,042,866
Total current liabilities	<u>439,760,037</u>	<u>492,678,177</u>
Non-current liabilities:		
OPEB - Note 6	312,981,000	391,363,000
Self-insurance, workers' compensation - Note 7	43,729,790	44,795,622
Net pension liability - Note 5	542,732,915	573,594,130
Compensated absences - Note 1	26,266,236	24,484,695
Right to use liabilities - Note 10	177,657,001	176,251,528
Total non-current liabilities	<u>1,103,366,942</u>	<u>1,210,488,975</u>
Total liabilities	<u>\$ 1,543,126,979</u>	<u>\$ 1,703,167,152</u>
Total deferred inflows of resources - Notes 5, 6	\$ 201,396,567	\$ 218,110,926
<b><u>NET POSITION</u></b>		
Net investment in capital assets	\$ 49,557,365	\$ 67,423,796
Deficit	<u>(754,446,123)</u>	<u>(804,471,010)</u>
Total net position	<u>\$ (704,888,758)</u>	<u>\$ (737,047,214)</u>

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**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statements of Revenues, Expenses, and Changes in Net Position  
For the Month Ending September 30, 2024 and September 30, 2023  
(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 194,577,929	\$ 202,113,267
Cost of goods sold	<u>(130,792,436)</u>	<u>(136,201,184)</u>
Gross profit from sales	63,785,493	65,912,083
Operating (expenses):		
Wholesale	(2,650,495)	(2,343,528)
Retail	(36,069,457)	(32,674,013)
E-Commerce	(194,788)	(154,995)
Regulatory	(1,295,274)	(1,115,514)
Enterprise	(10,733,768)	(7,055,296)
Commonwealth provided services - Note 2	<u>(1,736,198)</u>	<u>(1,369,432)</u>
Total	<u>(52,679,980)</u>	<u>(44,712,778)</u>
Operating profit/(loss)	11,105,513	21,199,305
Other operating revenues (expenses):		
Enforcement fines	108,168	426,819
License fees	6,913,557	2,816,998
Miscellaneous income	<u>154,063</u>	<u>148,828</u>
Total	<u>7,175,788</u>	<u>3,392,645</u>
Total operating income/(loss)	18,281,301	24,591,950
Miscellaneous revenues (expenses):		
Interest income (expense)	685,347	954,851
Other	<u>(488,890)</u>	<u>(2,453)</u>
Total	<u>196,457</u>	<u>952,398</u>
Income/(Loss) before operating transfers	18,477,758	25,544,348
Operating transfers out:		
PSP enforcement - Note 3	(2,676,861)	(3,775,858)
<b>Net Income/(Loss) from operations</b>	<b><u>15,800,897</u></b>	<b><u>21,768,490</u></b>
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	15,800,897	21,768,490
Total net position - beginning	<u>(720,689,655)</u>	<u>(758,815,704)</u>
Total net position - ending	<u><u>\$ (704,888,758)</u></u>	<u><u>\$ (737,047,214)</u></u>
Liquor tax	33,918,436	35,571,706
State Sales Tax	13,442,465	14,037,235
Local Tax	909,471	991,321
Taxes remitted to Dept.of Revenue PTD	<u>\$ 48,270,372</u>	<u>\$ 50,600,262</u>

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**Commonwealth of Pennsylvania**  
**Pennsylvania Liquor Control Board**  
**State Stores Fund**  
**Comparative Statements of Revenues, Expenses, and Changes in Net Position**  
**For the Three Months Ending September 30, 2024 and September 30, 2023**  
**(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 608,904,570	\$ 602,995,849
Cost of goods sold	<u>(410,452,467)</u>	<u>(404,318,631)</u>
Gross profit from sales	198,452,103	198,677,218
Operating (expenses):		
Wholesale	(8,628,788)	(6,926,484)
Retail	(112,796,306)	(98,366,055)
E-Commerce	(588,141)	(590,687)
Regulatory	(4,049,906)	(3,392,040)
Enterprise	(26,782,185)	(23,587,339)
Commonwealth provided services - Note 2	<u>(5,143,866)</u>	<u>(4,578,599)</u>
Total	<u>(157,989,192)</u>	<u>(137,441,204)</u>
Operating profit/(loss)	40,462,911	61,236,014
Other operating revenues (expenses):		
Enforcement fines	227,619	428,441
License fees	12,193,955	7,898,312
Miscellaneous income	<u>462,661</u>	<u>543,109</u>
Total	<u>12,884,235</u>	<u>8,869,862</u>
Total operating income/(loss)	53,347,146	70,105,876
Miscellaneous revenues (expenses):		
Interest income (expense)	2,012,441	2,834,545
Other	<u>(405,966)</u>	<u>(2,453)</u>
Total	<u>1,606,475</u>	<u>2,832,092</u>
Income/(Loss) before operating transfers	54,953,621	72,937,968
Operating transfers out:		
PSP enforcement - Note 3	(10,628,574)	(8,627,738)
<b>Net Income/(Loss) from operations</b>	<b><u>44,325,047</u></b>	<b><u>64,310,230</u></b>
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	44,325,047	64,310,230
Total net position - beginning	<u>(749,213,805)</u>	<u>(801,357,444)</u>
Total net position - ending	<u><u>\$ (704,888,758)</u></u>	<u><u>\$ (737,047,214)</u></u>
Liquor tax	106,250,838	105,750,764
State Sales Tax	42,091,296	41,621,990
Local Tax	2,745,404	3,070,881
Taxes remitted to Dept.of Revenue YTD	<u>\$ 151,087,538</u>	<u>\$ 150,443,635</u>

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**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statement of Net Position  
(Unaudited)**

	<u>October 31, 2024</u>	<u>October 31, 2023</u>
<b><u>ASSETS</u></b>		
Current assets:		
Cash	\$ 47,039,530	\$ 82,786,172
Investments - short term	292,923,517	322,987,892
Accounts and claims receivable, net	1,398,021	6,654,955
Due from other funds - Note 9	-	-
Merchandise inventories, net	273,626,549	217,510,427
Operating supplies	1,200,354	47,689
Prepaid expenses	2,355,210	2,124,356
Total current assets	<u>618,543,181</u>	<u>632,111,491</u>
Non-current assets:		
Non-depreciable capital assets:		
Land	-	322,973
Depreciable or amortizable capital assets:		
Building	2,365,799	10,923,350
Leasehold improvements	209,134	209,134
Machinery and equipment	43,571,454	64,016,276
Intangible - internally generated software	74,049,785	83,109,549
Intangible - right to use leases - Note 10	469,278,892	413,716,446
Intangible - right to use IT subscriptions - Note 11	22,263,779	16,337,949
Less: accumulated depreciation or amortization	<u>323,675,544</u>	<u>277,838,746</u>
Net depreciable or amortizable capital assets	<u>288,063,300</u>	<u>310,473,958</u>
Total non-current capital assets	<u>288,063,300</u>	<u>310,796,931</u>
Total assets	<u>\$ 906,606,481</u>	<u>\$ 942,908,422</u>
Total deferred outflows of resources - Notes 5, 6	\$ 196,139,774	\$ 256,044,928
<b><u>LIABILITIES</u></b>		
Current liabilities:		
Trade accounts payable	\$ 357,974,597	\$ 367,550,568
Other accounts payable	23,806,718	19,481,693
Accrued expenses	26,016,814	23,386,331
OPEB - Note 6	-	-
Self-insurance, workers' compensation - Note 7	4,767,807	4,795,551
Due to other funds - Note 9	9,339,058	8,463,911
Due to fiduciary funds - Note 9	3,605,383	3,254,178
Due to other governments - Note 9	1,018,563	865,999
Right to use liabilities - Note 10	64,442,619	62,333,080
Total current liabilities	<u>490,971,559</u>	<u>490,131,311</u>
Non-current liabilities:		
OPEB - Note 6	311,506,000	383,146,000
Self-insurance, workers' compensation - Note 7	44,229,790	45,295,622
Net pension liability - Note 5	544,382,315	575,070,730
Compensated absences - Note 1	26,266,236	24,484,695
Right to use liabilities - Note 10	175,084,454	177,396,745
Total non-current liabilities	<u>1,101,468,795</u>	<u>1,205,393,792</u>
Total liabilities	<u>\$ 1,592,440,354</u>	<u>\$ 1,695,525,103</u>
Total deferred inflows of resources - Notes 5, 6	\$ 199,631,867	\$ 219,421,426
<b><u>NET POSITION</u></b>		
Net investment in capital assets	\$ 48,536,226	\$ 71,067,106
Deficit	<u>(737,862,193)</u>	<u>(787,060,285)</u>
Total net position	<u>\$ (689,325,967)</u>	<u>\$ (715,993,179)</u>

Note: Board Minutes are not officially approved until all required signatures are affixed.

**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statements of Revenues, Expenses, and Changes in Net Position  
For the Month Ending October 31, 2024 and October 31, 2023  
(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 214,689,547	\$ 205,545,113
Cost of goods sold	<u>(144,369,438)</u>	<u>(137,508,549)</u>
Gross profit from sales	70,320,109	68,036,564
Operating (expenses):		
Wholesale	(3,086,666)	(2,627,585)
Retail	(39,230,178)	(33,314,958)
E-Commerce	(187,470)	(177,481)
Regulatory	(1,618,572)	(1,369,691)
Enterprise	(9,695,029)	(9,206,301)
Commonwealth provided services - Note 2	<u>(2,250,311)</u>	<u>(1,624,010)</u>
Total	<u>(56,068,226)</u>	<u>(48,320,026)</u>
Operating profit/(loss)	14,251,883	19,716,538
Other operating revenues (expenses):		
Enforcement fines	119,073	2,822
License fees	3,262,650	2,297,388
Miscellaneous income	<u>151,858</u>	<u>183,861</u>
Total	<u>3,533,581</u>	<u>2,484,071</u>
Total operating income/(loss)	17,785,464	22,200,609
Miscellaneous revenues (expenses):		
Interest income (expense)	676,345	1,094,777
Other	<u>-</u>	<u>19,461</u>
Total	<u>676,345</u>	<u>1,114,238</u>
Income/(Loss) before operating transfers	18,461,809	23,314,847
Operating transfers out:		
PSP enforcement - Note 3	(2,899,018) <u>(2,899,018)</u>	(2,259,927) <u>(2,259,927)</u>
<b>Net Income/(Loss) from operations</b>	<b>15,562,791</b>	<b>21,054,920</b>
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	15,562,791	21,054,920
Total net position - beginning	<u>(704,888,758)</u>	<u>(737,048,099)</u>
Total net position - ending	<u>\$ (689,325,967)</u>	<u>\$ (715,993,179)</u>
Liquor tax	37,842,795	36,473,269
State Sales Tax	14,972,261	14,451,234
Local Tax	983,941	956,677
Taxes remitted to Dept.of Revenue YTD	<u>\$ 53,798,997</u>	<u>\$ 51,881,180</u>

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**Commonwealth of Pennsylvania  
Pennsylvania Liquor Control Board  
State Stores Fund  
Comparative Statements of Revenues, Expenses, and Changes in Net Position  
For the Four Months Ending October 31, 2024 and October 31, 2023  
(Unaudited)**

	<u>2024-25</u>	<u>2023-24</u>
Sales net of taxes	\$ 823,594,118	\$ 808,540,961
Cost of goods sold	<u>(554,821,905)</u>	<u>(541,827,180)</u>
Gross profit from sales	268,772,213	266,713,781
Operating (expenses):		
Wholesale	(11,715,454)	(9,554,069)
Retail	(152,026,484)	(131,681,897)
E-Commerce	(775,612)	(768,168)
Regulatory	(5,668,477)	(4,761,731)
Enterprise	(36,477,214)	(32,793,640)
Commonwealth provided services - Note 2	<u>(7,394,177)</u>	<u>(6,202,609)</u>
Total	<u>(214,057,418)</u>	<u>(185,762,114)</u>
Operating profit/(loss)	54,714,795	80,951,667
Other operating revenues (expenses):		
Enforcement fines	346,691	431,263
License fees	15,456,604	10,195,701
Miscellaneous income	<u>614,520</u>	<u>726,970</u>
Total	<u>16,417,815</u>	<u>11,353,934</u>
Total operating income/(loss)	71,132,610	92,305,601
Miscellaneous revenues (expenses):		
Interest income (expense)	2,688,786	3,929,321
Other	<u>(405,966)</u>	<u>17,008</u>
Total	<u>2,282,820</u>	<u>3,946,329</u>
Income/(Loss) before operating transfers	73,415,430	96,251,930
Operating transfers out:		
PSP enforcement - Note 3	(13,527,592)	(10,887,665)
<b>Net Income/(Loss) from operations</b>	<b>59,887,838</b>	<b>85,364,265</b>
Statutory Transfers:		
General fund - Note 4	-	-
Drug and alcohol programs - Note 4	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	59,887,838	85,364,265
Total net position - beginning	<u>(749,213,805)</u>	<u>(801,357,444)</u>
Total net position - ending	<u>\$ (689,325,967)</u>	<u>\$ (715,993,179)</u>
Liquor tax	144,093,633	142,224,033
State Sales Tax	57,063,557	56,073,224
Local Tax	3,729,346	4,027,558
Taxes remitted to Dept.of Revenue YTD	<u>\$ 204,886,536</u>	<u>\$ 202,324,815</u>

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## **OTHER ISSUES**

None

## **PUBLIC COMMENT**

The Board reserved 10 minutes for public comment.

No public comments were offered.

## **NEXT BOARD MEETING**

**The next meeting of the PLCB will be a formal meeting on Wednesday, March 19, 2025 beginning at 11:00 A.M. Prior to the public meeting, an Executive Session or Sessions will be held for the specific purposes as regularly set forth in the printed Board Agenda.**

## **ADJOURNMENT**

On a motion by Board Member Vulakovich and seconded by Chairman Clarke, the meeting was adjourned.

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Chairman

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Member

ATTEST:

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Secretary





**Attachment to February 26, 2025 Board Minutes**  
*Delivered at the February 26, 2025 Public Meeting*

**Statement Regarding Overdue Payments**

The PLCB acknowledges and apologizes to our suppliers for the sporadic issues causing overdue payments. We are committed to paying our suppliers timely and assisting individual suppliers to resolve invoice and payment discrepancies.

The issues causing delays in payments involve a combination of unique factors, which results in a time-consuming research and resolution process for each payment.

The PLCB implemented system enhancements in late January to assist in identifying and addressing issues causing payment delays, and we anticipate seeing positive results starting this week.

Additionally, the PLCB plans to implement automated invoicing for Special Orders in mid-April. Suppliers will receive information about this process in March. Until automated invoices are implemented, suppliers are reminded to ensure all invoice submissions are complete and accurate.

In the meantime, our finance teams remain responsive to individual suppliers with questions about invoices and payments. We ask that suppliers direct all questions to the Supplier Invoice box. The email address is in the chat.

Regarding PLCB's issuance of debit memos to Special Order suppliers, we have prioritized addressing late payment issues first. After the payment issues are resolved we anticipate issuing debit memos.

The PLCB, again, acknowledges and apologizes for the disruption and uncertainty late payments have caused suppliers, and we are committed to resolving the issues.