

PENNSYLVANIA LIQUOR CONTROL BOARD

MEETING MINUTES

WEDNESDAY, NOVEMBER 13, 2019
NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Tim Holden, Chairman
Mike Negra, Board Member
Mary Isenhour, Board Member
Charlie Mooney, Executive Director
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Accounting & Purchasing](#)

[Office of Retail Operations](#)
[Bureau of Product Selection](#)
[Financial Report](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Holden called the meeting to order.

CALL TO ORDER *Chairman Holden*

Pledge of Allegiance to the Flag – Dirk Peterson, Bureau of Product Selection

OLD BUSINESS.....*Secretary Stark*

A. Motion to approve the previous Board Meeting Minutes of the October 17, 2019 meeting.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Previous Board Minutes.

B. Announcement by the Chairman for Ratification of Board Actions:

The following four Board Actions were decided by Notational Voting after the adjournment of the Board's last public meeting on October 17, 2019.

1. On October 23, 2019, Chairman Holden, Member Negra, and Member Isenhour agreed (3-0 vote) to renew **Cisco SmartNet** hardware and software maintenance support (next business day) for the PLCB's Cisco network components such as switches, routers, access points, and other appliances. These components are installed in distribution centers, regional offices, PLCB Central Office, and Point of Sale (POS) stores. Cisco SmartNet coverage provides PLCB staff with telephone, online, and onsite support from a Cisco authorized maintenance vendor, software upgrade assurance, and troubleshooting assistance. This procurement is for SmartNet coverage from November 1, 2019 to October 31, 2020 at a cost of \$100,141.72. A better rate was negotiated from last year's cost which was \$120,098.12 and approval was needed prior to October 31, 2019 to secure the savings. Therefore, this matter needed to be decided prior to the Board's next scheduled meeting.

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2. On October 23, 2019, Chairman Holden, Member Negra, and Member Isenhour agreed (3-0 vote) to a request by Store Operations and Finance to purchase an iPad for each retail store which is required to support the Smart Safe initiative to capture and deposit checks tendered using the PNC mobile application. Each iPad requires a 2GB per month data plan, pooled across all 600 iPads. Recurring monthly data plan is \$26.95 per device, per month, and the data plan can be discontinued at any time.

600 10.2-inch, 32 GB iPads @ \$259.99 = \$155,994.00

The reoccurring monthly data plan is \$26.95 per device for 12 months = \$323.40

600 iPads @ \$323.40 = \$194,040.00 yearly data plan cost

Total Cost of yearly data plan and iPad purchase = \$350,034.00

The Purchasing Quote expired on October 25, 2019. Therefore, this matter needed to be decided prior to the Board's next scheduled meeting.

3. On October 24, 2019, the Board approved the following Board Action. Chairman Holden on October 23, 2019, Member Negra on October 24, 2019, and Member Isenhour on October 25, 2019 (3-0 vote).

**Giant Foods Stores, LLC
1004 North 2nd Street
Philadelphia, Philadelphia Co., PA 19106**

This is an application for double transfer of Restaurant Liquor License R-11844 (LID No. 70300) from Ruth's Express Café, Inc., 1300-04 Warfield Street, Philadelphia, Philadelphia County (51-005) and a request for interior connections with another business. The license has been in safekeeping since December 4, 2017. The applicant has operational needs related to a scheduled grand opening in the beginning of November. Therefore, this matter needed to be decided prior to the Board's next scheduled meeting.

4. On October 24, 2019, the Board approved the following Board Action. Chairman Holden on October 23, 2019, Member Negra on October 24, 2019, and Member Isenhour on October 25, 2019 (3-0 vote).

**41 Flowers, Inc., t/a Sun Dawg Café
35-37 North Main Street
Greensburg, Westmoreland Co., PA 15601**

This is an application for double transfer of Restaurant Liquor License R-3175 (LID No. 66604) from That Other Place, LLC, 409 College Avenue, Greensburg, Westmoreland County (65-010). The initial transfer was conditionally approved on a prior approval basis on June 21, 2012, and the license has been in safekeeping pending completion of the premises since July 10, 2012 (date the certification of completion was signed). The subject application has been submitted under the Rauwolf precedent. Due to the applicant's construction scheduled for a new location, this application needs presented to the Board for a decision prior to the next scheduled meeting.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour
Board Decision: Unanimously agreed (3-0 vote) to Ratify Board Actions decided by Notational Voting.

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PUBLIC COMMENT ON AGENDA ITEMS

There was no public comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief CounselRodrigo Diaz, Chief Counsel

(1) **Kevin Konieczny, Inc.** Request for Modification of
5136 Torresdale Avenue Conditional Licensing Agreement
Philadelphia, Pennsylvania 19124-2244
Restaurant Liquor License No. R-1941
LID 37274

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Modified Conditional Licensing Agreement.

(2) **Seng Heng, Inc.** Proposed Conditional Licensing
5747-49 Christian Street Agreement to Allow for Renewal of
Philadelphia, Pennsylvania 19143-2731 Liquor License
Restaurant Liquor License No. R-1063
LID 56856

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

(3) **The Gold Room, Inc.** Appeal to Commonwealth Court in
518-520 Edgemont Avenue Application Appeal
Chester, Pennsylvania 19013-4421
Restaurant Liquor License R-1908
LID 57221
Docket No. CV-2018-006770 (Delaware County)

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Chief Counsel Rodrigo Diaz explained that Licensee has been evaluated under the Nuisance Bar Program based on a pattern of activity on the licensed premises and that after the Board refused to renew the license in question, the Court of Common Pleas reversed the Board’s decision. Chief Counsel Diaz stated that taking an appeal was recommended since the Court of Common Pleas did not consider steps Licensee could have taken to remedy the activity which was the basis for non-renewal. Board Member Negra inquired as to whether or not Licensee is currently operating, and Chief Counsel Diaz affirmed that Licensee will continue to operate unless action is taken.

Board Decision: Unanimously agreed (3-0 vote) to Pursue Appeal to Commonwealth Court.

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(4) **James J. Aye v. PLCB** Appeal to Commonwealth Court
Unemployment Compensation Board of Review
Appeal No. B-19-09-A-6123

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Chief Counsel Diaz indicated that the case at issue involves an employee who was removed for what the Board determined was reasonable cause. The Unemployment Compensation Board of Review, however, disagreed with the Board's determination, affirming that the reasons for the employee's pattern of absenteeism were valid. Chief Counsel Diaz explained that the Commonwealth Court would most likely uphold the decision of the Unemployment Compensation Board of Review and thus it would not be worthwhile to pursue an appeal.

Board Decision: Unanimously agreed (3-0 vote) Not to Appeal to Commonwealth Court.

From the Bureau of Licensing *Tisha Albert, Director of Regulatory Affairs*
Barbara Peifer, Director, Bureau of Licensing

(1) **Acme Markets, Inc.** Extension of License &
R-232 (LID No. 69318) Request for Interior
920 Red Lion Road Connections with Another
Philadelphia, Philadelphia County Business - Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

(2) **Acme Markets, Inc.** Double Transfer & Request for
t/a The Frosted Mug Interior Connections with
R-1979 (LID No. 98506) Another Business - Restaurant
7010 Germantown Avenue
Philadelphia, Philadelphia County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(3) **Ammons Supermarket, LLC** Double Transfer & Request for
t/a ShopRite of Aramingo Interior Connections with
R-16609 (LID No. 99710) Another Business - Restaurant
3745 Aramingo Avenue
Philadelphia, Philadelphia County

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Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

- (4) **Birra Distributing, LLC** Person-to-Person Transfer &
t/a Beer Necessities Requests for an Interior
D-3628 (LID No. 99391) Connection with Another
612 Harrison City Road Business & to Retain Other
Penn Township Employment – Distributor
Trafford, Westmoreland County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Requests for an Interior Connection with Another Business & to Retain Other Employment.

- (5) **CE Communitas, LLC** Double Transfer & Request for
R-12388 (LID No. 98600) Interior Connections with
9999 Kummer Road Another
McCandless Business - Restaurant
Allison Park, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

- (6) **CFM Beer Brick, LLC** Extension of License &
R-3527 (LID No. 87949) Request for Interior
337 West Market Street Connections with Another
Scranton, Lackawanna County Business - Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

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- (7) **CHR Corp.** Extension of License &
R-16886 (LID No. 90642) Requests for Interior
368 Lewisberry Road Connections with Another
Fairview Township Business & to Conduct Another
New Cumberland, York County Business on the Licensed
Premises – Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Requests for Interior Connections with Another Business.

- (8) **CHR Corp.** “Intermunicipal” Double
t/a Rutter’s #30 Transfer & Request for Interior
R-21466 (LID No. 99195) Connections with Another
2 South Broad Street Business - Restaurant
New Freedom, York County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

- (9) **CHR Corp.** Extension of License &
t/a Rutters Request for Interior
R-41547 (LID No. 92676) Connections with Another
1621 West Cumberland Street Business - Restaurant
West Lebanon Township
Lebanon, Lebanon County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

- (10) **Country Fair, Inc.** Double Transfer & Request for
R-4671 (LID No. 99791) Interior Connections with
1939 West 8th Street Another Business - Restaurant
Erie, Erie County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

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- (11) **Country Fair, Inc.** Auction License – New &
(LID No. 100538) Request for Interior
228 West Main Street Connections with Another
Grove City, Mercer County Business – Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve New License &
Request for Interior Connections with Another Business.

- (12) **David L. and Audrey G. Frydrych, Inc.** Double Transfer & Request for
t/a Northgate Bi-Lo Interior Connections with
R-20496 (LID No. 97918) Another Business – Restaurant
3 Northgate Plaza
Jackson Township
Harmony, Butler County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request
for Interior Connections with Another Business.

- (13) **Enterprise Spirits, LLC** New & Request for Interior
t/a Lucky Sign Spirits Connections with Other
(LID No. 100311) Businesses – Limited Distillery
3500 Spring Garden Avenue
Reserve Township
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve New License &
Request for Interior Connections with Another Business.

- (14) **Giant Eagle, Inc.** Extension of License &
R-443 (LID No. 81642) Request for Interior
3247 East Carson Street Connections with Another
Pittsburgh, Allegheny County Business - Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License
& Request for Interior Connections with Another Business.

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- (15) **Giant Eagle, Inc.** Extension of License &
R-14694 (LID No. 70816) Request for Interior
1655 West Bayfront Parkway Connections with Another
Erie, Erie County Business - Restaurant
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.
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- (16) **Giant Eagle, Inc.** Double Transfer & Request for
R-20934 (LID No. 100082) Interior Connections with
3903 U.S. 30 Another Business – Restaurant
Unity Township
Latrobe, Westmoreland County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.
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- (17) **Giant Food Stores, LLC** “Intermunicipal” Double
R-415 (LID No. 98421) Transfer & Request for Interior
849 West Baltimore Pike Connections with Another
Penn Township Business - Restaurant
West Grove, Chester County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.
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- (18) **Giant Food Stores, LLC** Extension of License &
R-7270 (LID No. 94802) Request for Interior
2303 Bainbridge Street Connections with Another
Philadelphia, Philadelphia County Business - Restaurant
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

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(19) Giant Food Stores, LLC “Intermunicipal” Double
R-9587 (LID No. 99154) Transfer & Request for Interior
2180 West Chester Pike Connections with Another
Marple Township Business - Restaurant
Broomall, Delaware County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(20) Giant Food Stores, LLC Requests to
R-16185 (LID No. 65797) Delicense/Reconfigure
44 Natural Springs Road Licensed Premises & for Interior
Straban Township Connections with Another
Gettysburg, Adams County Business - Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Requests to Delicense/Reconfigure Licensed Premises & for Interior Connections with Another Business.

(21) Giant Food Stores, LLC Double Transfer & Request for
R-19399 (LID No. 98235) Interior Connections with
168 Eagleview Boulevard Another Business - Restaurant
Uwchlan Township
Exton, Chester County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(22) Giant Food Stores, LLC “Intermunicipal” Double
R-19791 (LID No. 100198) Transfer & Request for Interior
86 Glocker Way Connections with Another
North Coventry Township Business - Restaurant
Pottstown, Chester County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

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- (23) **Giant Food Stores, LLC** Extension of License &
R-41318 (LID No. 96355) Request for Interior
835 Bowman Street Connections with Another
Lebanon, Lebanon County Business – Restaurant
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.
- (24) **Go Moore Store, LLC** “Intermunicipal” Double
R-18096 (LID No. 96301) Transfer & Request for Interior
173 Woodstown Highway Connections with Another
Conemaugh Township Business - Restaurant
Davidsville, Somerset County
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.
- (25) **Hanami, Inc.** Place-to-Place Transfer &
E-4939 (LID No. 68246) Request for Interior
7400 Front Street Connections with Another
Cheltenham Township Business – Eating Place Malt
Cheltenham, Montgomery County Beverage
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.
- (26) **Heritage Hills Associates, a PA Limited Partnership** Extension of License &
PGR-59 (LID No. 9145) Requests for Interior
2700 Mount Rose Avenue Connections with Another
York Township Business & to Conduct Other
York, York County Businesses on the Licensed
Premises – Privately-Owned
Public Golf Course Restaurant
- Motion Made:** Board Member Negra
Seconded: Board Member Isenhour
- Board Decision:** Unanimously agreed (3-0 vote) to Approve Extension of License & Requests for Interior Connections with Another Business & to Conduct Other Businesses on the Licensed Premises.

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(27) **Jersey Acres Farms, Inc.** Limited Winery Additional
t/a Stone Mountain Wine Cellars Board-Approved Location &
LK-198 (LID No. 53711) Request for an Interior
1615 Panther Valley Road Connection with Another
Wayne Township Business – Limited Winery
Pine Grove, Schuylkill County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Limited Winery
Additional Board-Approved Location & Request for an Interior
Connection with Another Business.

(28) **Links Brewing Company, LLC** New & Request for an Interior
t/a Links Brewing Company Connection with Another
(LID No. 98993) Business - Brewery
519 East General Robinson Street
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve New License &
Request for an Interior Connection with Another Business.

(29) **Mac's Convenience Stores, LLC** Extension of License &
t/a Circle K Request for Interior
R-42195 (LID No. 96704) Connections with Another
860 Henderson Avenue Business - Restaurant
Canton Township
Washington, Washington County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License
& Request for Interior Connections with Another Business.

(30) **Miggy's Corp Five** Extension of License &
t/a Mignosi Foodtown Request for Interior
R-20303 (LID No. 62282) Connections with Another
232 Fox Run Lane, Suite 102 Business - Restaurant
Middle Smithfield Township
East Stroudsburg, Monroe County

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Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

(31) **Reliance 3, LLC** Extension of License &
R-40170 (LID No. 95480) Request for Interior
1 Buckhorn Road Connections with Another
Hemlock Township Business - Restaurant
Bloomsburg, Columbia County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

(32) **Sai William 1, LLC** Auction License – New &
(LID No. 100064) Request for Interior
447 Broad Street Connections with Another
Montoursville, Lycoming County Business – Restaurant

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve New License & Request for Interior Connections with Another Business.

(33) **Sheetz, Inc.** Extension of License &
t/a Sheetz #279 Request for Interior
R-35291 (LID No. 85852) Connections with Another
2401 Washington Road Business - Restaurant
North Strabane Township
Canonsburg, Washington County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

(34) **Sheetz, Inc.** Double Transfer & Request for
t/a Sheetz #288 Interior Connections with
R-18234 (LID No. 99878) Another Business - Restaurant
1550 State Road
Penn Township
Duncannon, Perry County

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

- (35) **Sheetz, Inc.** “Intermunicipal” Double
t/a Sheetz #330 Transfer & Request for Interior
R-1451 (LID No. 100194) Connections with Another
5001 MacArthur Road Business - Restaurant
Whitehall Township
Whitehall, Lehigh County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

- (36) **Sheetz, Inc.** “Intermunicipal” Double
t/a Sheetz #450 Transfer & Request for Interior
R-14108 (LID No. 99690) Connections with Another
2850 Benner Pike Business - Restaurant
Benner Township
Bellefonte, Centre County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

- (37) **Sheetz, Inc.** “Intermunicipal” Double
t/a Sheetz #671 Transfer & Request for Interior
R-432 (LID No. 99545) Connections with Another
300 Racetrack Road Business – Restaurant
North Strabane Township
Washington, Washington County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

Note: Board Minutes are not officially approved until all required signatures are affixed.

(38) Sheetz, Inc. “Intermunicipal” Double
t/a Sheetz #679 Transfer & Request for Interior
R-12734 (LID No. 100681) Connections with Another
1297 Washington Pike Business - Restaurant
Collier Township
Bridgeville, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(39) Smoke’s Convenience Store, LLC “Intermunicipal” Double
E-2013 (LID No. 99591) Transfer & Request for Interior
1900 Riverside Drive Connections with Another
South Williamsport, Lycoming County Business – Eating Place
Malt Beverage

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(40) South Park Beer, LLC Extension of License &
t/a South Park Beer Request for Interior
R-19472 (LID No. 84260) Connections with Another
5660 Brownsville Road Business - Restaurant
South Park Township
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

(41) TH Minit Markets, LLC Person-to-Person Transfer &
t/a Turkey Hill Minit Market #42 Request for Interior
R-36847 (LID No. 99073) Connections with Another
716 East Lehman Street Business - Restaurant
Lebanon, Lebanon County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

Note: Board Minutes are not officially approved until all required signatures are affixed.

(42) **TH Minit Markets, LLC** Double Transfer & Request for
t/a Turkey Hill Minit Market #110 Interior Connections with
R-9300 (LID No. 99956) Other Businesses - Restaurant
602 Chestnut Street
Emmaus, Lehigh County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(43) **TH Minit Markets, LLC** “Intermunicipal” Double
t/a Turkey Hill Minit Market #298 Transfer & Request for Interior
R-15327 (LID No. 98819) Connections with Another
6020 Sterner’s Way Business - Restaurant
Hanover Township
Bethlehem, Northampton County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(44) **TH Minit Markets, LLC** “Intermunicipal” Double
t/a Turkey Hill Minit Market #325 Transfer & Request for Interior
R-20912 (LID No. 99180) Connections with Other
257 Centerville Road Businesses - Restaurant
East Hempfield Township
Lancaster, Lancaster County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Transfer & Request for Interior Connections with Another Business.

(45) **Turkey Hill, LP** Extension of License &
t/a Turkey Hill Minit Market #24 Request for Interior
R-36364 (LID No. 88150) Connections with Another
245 North Market Street Business - Restaurant
Elizabethtown, Lancaster County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Request for Interior Connections with Another Business.

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(46) Barking Shark, Inc. Renewal – District 5
t/a Barking Shark

R-6594 (LID No. 61882) Case No. 2019-61882
616 North Avenue
Millvale
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Hold for Conditional Licensing Agreement.

(47) Big D Restaurants, LLC Renewal – District 5

R-7831 (LID No. 63180) Case No. 2019-63180
7246 Kelly Street
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Existing Conditional Licensing Agreement.

(48) Blair Trio Enterprises, LLC Renewal – District 5
t/a The Flats on Carson

R-10850 (LID No. 69409) Case No. 2019-69409
1500 East Carson Street
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Hold for Conditional Licensing Agreement.

(49) HS Lounge, LLC Renewal – District 5

R-9945 (LID No. 66688) Case No. 2019-66688
4257 Verona Road
Penn Hills Township
Verona, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Hold for Conditional Licensing Agreement.

Note: Board Minutes are not officially approved until all required signatures are affixed.

(50) M & B Enterprises of Blair County, Inc.
t/a Budget Beverage
D-3622 (LID No. 49280) Case No. 2019-49280
524 Crescent Road
Altoona, Blair County

Renewal – District 1

HOLD – 8/21/19 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Chairman Holden introduced Attorney Charles Caputo, who indicated that he wished to speak on behalf of Licensee. Attorney Caputo introduced his client, Mr. Mike Mignogna, who is Licensee's president and majority shareholder. After acknowledging that this case had been held by the Board during a previous meeting, Attorney Caputo stated that Mr. Mignogna has owned the licensed establishment for seventeen years and that despite the fact that both Mr. Mignogna and his partner are employed elsewhere, Mr. Mignogna is present at the licensed establishment every day (approximately thirty hours per week). Attorney Caputo affirmed that a Board-approved manager is also routinely present on the licensed premises.

Attorney Caputo discussed the fact that although Licensee is located within close proximity to Penn State Altoona, Licensee has not historically experienced problems related to sales to minors. Two compliance checks in 2017, however, resulted in citations for serving minors. In both cases the employees responsible for the sales were longtime employees who were RAMP-trained. Nonetheless, both of the aforementioned employees were terminated and fines of \$500.00 and \$2,000.00 were paid. Following a hearing, a proposed Conditional Licensing Agreement was presented containing five conditions, three of which Licensee considers acceptable and two in which modifications are being proposed. Attorney Caputo requested that the condition involving scanning the identification of all Licensee's patrons be modified to accommodate the opinion that only patrons appearing thirty-five years or younger need their identifications scanned, and there should be an underlying reason for such action for any patron appearing over thirty-five. Since any issues that Licensee would experience with compliance would most likely involve local students, Attorney Caputo asserted that age restrictions should apply to this condition, especially considering the number of competing distributors in the area. Attorney Caputo then requested that the effective period of the Conditional Licensing Agreement be reconsidered and modified to be consistent with the effective period of such an agreement for a retail licensee (i.e., retail licensees renew every two years) affirming that it seems unnecessary for Licensee to be bound to the terms of the agreement for two consecutive renewal periods, (i.e., distributor licensees renew every four years) when the Board can refuse to renew the license in two years if necessary. In light of the fact that the citations were not results of acts by the owners of the distributorship, Attorney Caputo stated that an appeal will be sought should the Board decide to refuse the renewal.

Board Member Isenhour responded to Attorney Caputo by thanking him for his attendance and acknowledging the progress Licensee has exhibited with regard to preventing sales to minors. Board Member Isenhour then expressed concern regarding Licensee's history of sales to minors and emphasized that an employer is ultimately responsible for an employee's actions in these types of situations. Chairman Holden verified that the terms of the proposed Conditional Licensing Agreement pertaining to RAMP certification, surveillance, and maintaining a record of disciplinary action would be accepted. Board Member Isenhour inquired as to whether or not Licensee currently possesses a transaction scan device and Attorney Caputo affirmed that Mr. Mignogna is willing to purchase this technology. Board Member Negra and Director of Regulatory Affairs Tisha Albert discussed how Licensee is currently in the middle of a renewal

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period and Chief Counsel Diaz added that the effective term of a Conditional Licensing Agreement depends on the renewal cycle. Board Member Negra sought clarification regarding the types of discipline which must be recorded and Director Albert confirmed that only disciplinary actions related to liquor control are pertinent to the proposed Conditional Licensing Agreement. Following confirmation by Attorney Caputo that Licensee's renewal period began on February 1, 2019, Chairman Holden suggested that it would seem reasonable to allow all parties involved more time to consider the circumstances before making a final decision.

Board Decision: Hold.

- (51) **Manomay, LLC** Renewal – District 5
R-10390 (LID No. 84532) Case No. 2019-84532
130 7th Street, Century Building
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Hold for Conditional Licensing Agreement.

- (52) **Marcelina 806, Inc.** Renewal – District 5
t/a Gordon's Restaurant
R-5309 (LID No. 72649) Case No. 2019-72649 **HOLD – 10/9/19 SESSION**
806 Brookline Boulevard
Pittsburgh, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal.

- (53) **Martina's Castle, LLC** Renewal – District 3
R-9535 (LID No. 67261) Case No. 2019-67261
200 South 2nd Street
Saint Clair, Schuylkill County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Hold.

- (54) **Nikko's 1054, Inc.** Renewal – District 5
t/a Nikko's
R-12194 (LID No. 53477) Case No. 2019-53477 **HOLD – 10/9/19 SESSION**
1054 Herron Avenue
Pittsburgh, Allegheny County

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Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal.

- (55) **Pick A Deli Six Packs To Go, LLC** Renewal – District 3
R-17721 (LID No. 70053) Case No. 2019-70053
419 South Centre Street
Pottsville, Schuylkill County **HOLD – 9/11/19 SESSION**

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Chairman Holden asked if there was anyone present from Pick A Deli Six Packs To Go, LLC. There was no response.

Board Decision: Unanimously agreed (3-0 vote) to Refuse Renewal.

- (56) **Ridge Capitol, Inc.** Conditional Licensing Agreement
R-4116 (LID No. 71938) Case No. 2018-71938
2837-39 Ridge Avenue
Philadelphia, Philadelphia County
Renewal – District 10
HOLD - 8/21/19 SESSION

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (57) **Rusty’s Pittsburgh Sports Bar, LLC** Renewal – District 5
R-16514 (LID No. 67378) Case No. 2019-67378
3630 Library Road
Castle Shannon, Allegheny County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Hold for Conditional Licensing Agreement (Offer-in-Compromise).

- (58) **TC North Shore, LLC** Renewal – District 5
t/a 380 North Shore Drive
R-14539 (LID No. 81274) Case No. 2019-81274
380 North Shore Drive
Pittsburgh, Allegheny County

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Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Hold for Conditional Licensing Agreement.

- (59) **Valentina 403, Inc.** Conditional Licensing Agreement
R-1379 (LID No. 71853) Case No. 2019-71853 Renewal – District 5
401-403 Perry Highway
West View
Pittsburgh, Allegheny County **HOLD – 10/9/19 SESSION**

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Renewal with New Conditional Licensing Agreement.

- (60) **Breakaway Sports Lounge, Inc.** New Tavern Gaming License
R-18107 (LID No. 46746)
810 South Potomac Street
Waynesboro, Franklin County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve New Tavern Gaming License.

- (61) **Pleasant Ridge Holdings, LLC** New Tavern Gaming License
H-5491 (LID No. 87016)
11433 Lincoln Highway West
Todd Township
McConnellsburg, Fulton County

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve New Tavern Gaming License.

- (62) **CHR Corp.** Extension of License &
R-18351 (LID No. 84168) Requests for Interior
201 Cool Springs Road Connections with Another
Hellam Township Business & to Conduct
Wrightsville, York County Another Business on the
Licensed Premises – Restaurant

Note: Board Minutes are not officially approved until all required signatures are affixed.

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve Extension of License & Requests for Interior Connections with Another Business & to Conduct Another Business on the Licensed Premises.

*From the Bureau of Human Resources Jason Lutcavage, Director of Administration
Jennifer Haas, Director, Bureau of Human Resources*

Personnel Actions

There were 17 personnel actions presented for consideration.

- (1) Mack Brooks - Affirm Removal
- (2) Hakimah Brown – Affirm Removal
- (3) Scott Gibson – Removal
- (4) John Grunza – Affirm Removal
- (5) Dominiek Johnson – Affirm Removal
- (6) Kristen Lachovicz - Removal
- (7) Antonio Mazza – Removal
- (8) Denna Moore-Butler – Affirm Removal
- (9) Brandon Morgan – Removal
- (10) Nicole Reeves – Removal
- (11) Paul Rutter – Affirm Removal
- (12) Cathy Sciullo – Removal
- (13) Glen Subbot – Removal
- (14) Darren Taylor – Removal
- (15) Jamara Tindle – Affirm Removal
- (16) Lasha Williamson – Affirm Removal
- (17) Sashanna Yates – Removal

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Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve all Personnel Actions.

*From the Bureau of Accounting & PurchasingMichael Demko, Director of Finance
Koppolu Ravindraraj, Director, Bureau of Accounting & Purchasing
Mike Freeman, Director, Bureau of Financial Management & Analysis*

Procurement Actions:

- (1) **Third Party Ratings and Reviews** – Provide consumer ratings and reviews for products featured on our new website, moderation services for organic review collection and strategic guidance to facilitate new organic reviews.

Procured via DGS Contract #4400018548 – VENDOR: **CDW-G** – TERM: Three years – **\$133,712.22 estimated cost (\$44,570.74 per year).**

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Accept Procurement Action.

Inter-Agency Charges:

None

From the Office of Retail Operations.....Carl Jolly, Director of Retail Operations

- 1. **#0207 – One Oxford Center, 320 Smithfield Street, Pittsburgh Amendment**
- 2. **#8131 – 140 West Germantown Pike, Plymouth Meeting Amendment (Temp Space Region 1 Office)**
- 3. **#8177 – 120 West Germantown Pike, Plymouth Meeting Amendment (Perm Space Region 1 Office)**
- 4. **#46XX – Ralphs Corner Shopping Center, 2333 Welsh Road, Lansdale New Store (Relocation of #4633)**
- 5. **#4308 – 41 Pine Grove Square Drive, Grove City New Store (Relocation in Same Center w / Added Space)**
- 6. **#4501 – Pocono Plaza, 414 Lincoln Avenue, East Stroudsburg New Store (Relocation in Same Center w / Added Space)**

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Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve all Retail Operations Actions.

*From the Bureau of Product SelectionDale Horst, Director of Marketing & Merchandising
Tom Bowman, Director, Bureau of Product Selection*

1. Regular New Items Accepted

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>
<u>Brothers International Food Corp</u>	
TreeHugger Nero d'Avola 750 mL	18
TreeHugger Pinot Grigio Grillo 750 mL	18
<u>Capital Wine and Spirits Inc</u>	
Okiwi Bay Sauvignon Blanc 750 mL	18
Zonin Prosecco DOC 750 mL	18
<u>Diageo North America</u>	
Bulleit Bourbon Frontier Whiskey 1 L	18
Crown Royal Regal Apple Canadian Whisky 1 L	18
<u>Empson USA Inc</u>	
Winemakers Selection Rose Cuvee Sparkling Wine 750 mL	18
<u>Majestic W S USA Inc</u>	
Lavila Winery Winemakers Selection Rose Languedoc 750 mL	18
Piccini Wines Winemakers Selection Che Grande Chianti Classico Tuscany 750 mL	18
Salinan Winemakers Selection Cabernet Sauvignon Paso Robles 750 mL	18
<u>Palm Bay International</u>	
Volca Sauvignon Blanc 750 mL	18
<u>Sazerac Company Inc</u>	
Buffalo Trace Bourbon 1 L	18
<u>Southern Wine Spirits PA</u>	
Flusso Winemaker Selection Malbec 750 mL	18
The Collection Cabernet Sauvignon 750 mL	18
The Collection Chardonnay 750 mL	18
The Collection Pinot Grigio 750 mL	18
The Collection Red Blend 750 mL	18
The Collection Rose 750 mL	18

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The Wine Group Inc

Oak Leaf Vineyards Cabernet Sauvignon 1.5 L	18
Oak Leaf Vineyards Cabernet Sauvignon 3 L	18
Oak Leaf Vineyards Cabernet Sauvignon 750 mL	18
Oak Leaf Vineyards Chardonnay 1.5 L	18
Oak Leaf Vineyards Chardonnay 3 L	18
Oak Leaf Vineyards Chardonnay 750 mL	18
Oak Leaf Vineyards Merlot 1.5 L	18
Oak Leaf Vineyards Merlot 3 L	18
Oak Leaf Vineyards Merlot 750 mL	18
Oak Leaf Vineyards Moscato 1.5 L	18
Oak Leaf Vineyards Moscato 3 L	18
Oak Leaf Vineyards Moscato 750 mL	18
Oak Leaf Vineyards Pinot Grigio Colombard 3 L	18
Oak Leaf Vineyards Pinot Grigio Colombard 750 mL	18
Oak Leaf Vineyards Sangria 750 mL	18
Oak Leaf Vineyards Sauvignon Blanc 750 mL	18
Oak Leaf Vineyards Shiraz 750 mL	18
Oak Leaf Vineyards Sweet Red 1.5 L	18
Oak Leaf Vineyards Sweet Red 750 mL	18
Oak Leaf Vineyards White Zinfandel 750 mL	18

The Wine Merchant LTD

Cher Winemakers Selection Pinot Grigio 750 mL	18
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Treasury Wine Estates

Beringer Main and Vine Dry Rose 750 mL	2, 3
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RECOMMENDED ACTION: We recommend the Board approve this action

2. Regular PA Preferred New Items Accepted

<u>BRAND NAME AND SIZE</u>	<u>REASON</u>
<u>C and D Brewing Ventures Inc</u>	
White Tail Pennsylvania Straight Bourbon Whiskey 750 mL	16
Woodcock Pennsylvania Straight Rye Whiskey 750 mL	16
<u>MHW LTD</u>	
Holla Epic Dill Pickle Flavored Vodka 750 mL	16
<u>Southern Wine Spirits PA</u>	
Stateside Vodka 1.75 L	16
<u>This Life Forever Inc</u>	
Mishka Cranberry Vodka 750 mL	16
Mishka Vodka 750 mL	16

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RECOMMENDED ACTION: We recommend the Board approve this action

**New Items – Recommended Listings
Reason Codes**

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests
16. PA Spirits
17. PA Wines
18. Licensee only
19. Probationary listing

3. Regular Recommended Delist

<u>BRAND NAME AND SIZE</u>	<u>CODE</u>
<u>Constellation Wines U S</u>	
Robert Mondavi Winery Merlot Napa Valley 750 mL	7040
Saved Red Blend 750 mL	8278
Woodbridge by Robert Mondavi Cabernet Sauvignon	495
Go Glass 187 mL	
Woodbridge by Robert Mondavi Chardonnay Go Glass 187 mL	496
Woodbridge by Robert Mondavi Pinot Grigio Go Glass 187 mL	497
Woodbridge by Robert Mondavi Red Blend Go Glass 187 mL	498
<u>Majestic W S USA Inc</u>	
Viberti Barbera D'Alba 750 mL	21667
<u>North Wales Wines</u>	
Vin Vault Merlot 3 L	8764

EFFECTIVE DATE: The transference to closeout will become effective December 13, 2019

Motion Made: Board Member Negra
Seconded: Board Member Isenhour

Board Decision: Unanimously agreed (3-0 vote) to Approve all Product Selection Actions.

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FINANCIAL REPORT.....Michael J. Burns, Comptroller Operations, Office of Budget

**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statement of Net Position
(Unaudited)**

	<u>September 30, 2019</u>	<u>September 30, 2018</u>
<u>ASSETS</u>		
Current assets:		
Cash	\$ 48,633,601	\$ 55,606,355
Investments - short term	275,752,716	238,790,425
Accounts and claims receivable, net	2,153,349	894,104
Due from other funds - Note 8	-	-
Merchandise inventories, net	257,486,240	257,233,014
Operating supplies	212,498	582,769
Prepaid expenses	<u>1,786,714</u>	<u>1,546,843</u>
Total current assets	<u>586,025,118</u>	<u>554,653,510</u>
Non-current assets:		
Non-depreciable capital assets:		
Land	322,973	322,973
Depreciable capital assets:		
Building	20,875,220	20,873,018
Leasehold improvements	341,826	612,301
Machinery and equipment	48,889,262	48,678,806
Intangibles - internally generated software	<u>23,268,890</u>	<u>26,846,657</u>
Less: accumulated depreciation	<u>64,490,068</u>	<u>68,662,654</u>
Net depreciable capital assets	<u>28,885,130</u>	<u>28,348,128</u>
Total non-current capital assets	<u>29,208,103</u>	<u>28,671,101</u>
Total assets	<u>\$ 615,233,221</u>	<u>\$ 583,324,611</u>
Total deferred outflows of resources - Notes 4, 5	\$ 161,937,631	\$ 88,510,800
<u>LIABILITIES</u>		
Current liabilities:		
Trade accounts payable	\$ 292,283,429	\$ 272,260,053
Other accounts payable	24,783,889	20,245,677
Accrued expenses	22,097,316	20,779,057
OPEB - Note 5	8,994,000	11,976,000
Self-insurance, workers' compensation - Note 6	6,693,938	9,137,029
Due to other funds - Note 8	6,475,283	3,885,446
Due to fiduciary funds - Note 8	3,274,925	3,014,488
Due to other governments - Note 8	<u>868,806</u>	<u>782,838</u>
Total current liabilities	<u>365,471,586</u>	<u>342,080,588</u>
Non-current liabilities:		
OPEB - Note 5	551,365,000	781,379,000
Self-insurance, workers' compensation - Note 6	48,841,124	47,949,448
Net pension liability - Note 4	539,891,336	448,657,473
Compensated absences - Note 1	<u>21,598,132</u>	<u>20,809,984</u>
Total non-current liabilities	<u>1,161,695,592</u>	<u>1,298,795,905</u>
Total liabilities	<u>\$ 1,527,167,178</u>	<u>\$ 1,640,876,493</u>
Total deferred inflows of resources - Notes 4, 5	\$ 307,077,836	\$ 103,108,959
<u>NET POSITION</u>		
Net investment in capital assets	\$ 29,208,103	\$ 28,671,101
Deficit	<u>(1,086,282,265)</u>	<u>(1,100,821,142)</u>
Total net position	<u>\$ (1,057,074,162)</u>	<u>\$ (1,072,150,041)</u>

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Month Ending September 30, 2019 and September 30, 2018
(Unaudited)**

	<u>2019-20</u>	<u>2018-19</u>
Sales net of taxes	\$ 162,355,858	\$ 161,629,550
Cost of goods sold	<u>(110,408,635)</u>	<u>(109,982,071)</u>
Gross profit from sales	51,947,223	51,647,479
Operating (expenses):		
Retail operations	(29,738,154)	(31,106,481)
Marketing & merchandising	(1,608,540)	(1,216,030)
Supply chain	(714,611)	(291,237)
Wholesale operations	(134,298)	(141,784)
Information technology services	(2,336,170)	(3,410,706)
Regulatory affairs	(1,483,742)	(1,619,813)
Administration	(1,029,038)	(1,183,160)
Finance	(246,552)	(273,583)
Board & secretary	(319,914)	(273,212)
Legal	(289,820)	(255,574)
Commonwealth provided services - Note 2	<u>(1,385,546)</u>	<u>(993,488)</u>
Total	<u>(39,286,385)</u>	<u>(40,765,068)</u>
Operating profit	12,660,838	10,882,411
Other operating revenues (expenses):		
Enforcement fines	158,824	80,050
License fees	3,041,010	2,742,796
Miscellaneous income	400,732	442,358
Administrative law judge	<u>(237,362)</u>	<u>(212,365)</u>
Total	<u>3,363,204</u>	<u>3,052,839</u>
Total operating income	16,024,042	13,935,250
Miscellaneous revenues (expenses):		
Interest income	531,978	462,895
Other	<u>-</u>	<u>-</u>
Total	<u>531,978</u>	<u>462,895</u>
Income before operating transfers	16,556,020	14,398,145
Operating transfers out:		
PSP enforcement - Note 3	(2,298,326)	(2,283,081)
Net Income from operations	14,257,694	12,115,064
Statutory Transfers:		
General fund - Note 3	-	-
Drug and alcohol programs - Note 3	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	14,257,694	12,115,064
Total net position - beginning	<u>(1,071,331,856)</u>	<u>(1,084,265,105)</u>
Total net position - ending	<u>\$ (1,057,074,162)</u>	<u>\$ (1,072,150,041)</u>
Liquor tax	29,221,906	29,127,578
State Sales Tax	11,478,329	11,450,332
Local Tax	749,133	727,078
Taxes remitted to Dept.of Revenue YTD	<u>\$ 41,449,368</u>	<u>\$ 41,304,988</u>

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**Commonwealth of Pennsylvania
Pennsylvania Liquor Control Board
State Stores Fund
Comparative Statements of Revenues, Expenses, and Changes in Net Position
For the Three Months Ending September 30, 2019 and September 30, 2018
(Unaudited)**

	<u>2019-20</u>	<u>2018-19</u>
Sales net of taxes	\$ 512,961,987	\$ 495,902,944
Cost of goods sold	<u>(349,423,112)</u>	<u>(338,127,883)</u>
Gross profit from sales	163,538,875	157,775,061
Operating (expenses):		
Retail operations	(91,720,008)	(97,176,807)
Marketing & merchandising	(3,754,932)	(4,170,922)
Supply chain	(1,866,064)	(1,491,706)
Wholesale operations	(380,166)	(439,937)
Information technology services	(7,587,172)	(8,582,487)
Regulatory affairs	(4,826,231)	(5,397,453)
Administration	(2,946,168)	(3,629,345)
Finance	(897,505)	(886,094)
Board & secretary	(856,327)	(977,455)
Legal	(898,296)	(936,075)
Commonwealth provided services - Note 2	<u>(3,574,177)</u>	<u>(3,145,823)</u>
Total	<u>(119,307,046)</u>	<u>(126,834,104)</u>
Operating profit	44,231,829	30,940,957
Other operating revenues (expenses):		
Enforcement fines	457,830	361,448
License fees	8,995,653	9,767,586
Miscellaneous income	808,995	832,679
Administrative law judge	<u>(722,459)</u>	<u>(707,729)</u>
Total	<u>9,540,019</u>	<u>10,253,984</u>
Total operating income	53,771,848	41,194,941
Miscellaneous revenues (expenses):		
Interest income	1,574,297	1,302,495
Other	<u>-</u>	<u>-</u>
Total	<u>1,574,297</u>	<u>1,302,495</u>
Income before operating transfers	55,346,145	42,497,436
Operating transfers out:		
PSP enforcement - Note 3	(7,233,611)	(7,340,578)
Net Income from operations	48,112,534	35,156,858
Statutory Transfers:		
General fund - Note 3	-	-
Drug and alcohol programs - Note 3	-	-
Total	<u>-</u>	<u>-</u>
Change in net position	48,112,534	35,156,858
Total net position - beginning	<u>(1,105,186,696)</u>	<u>(1,107,306,899)</u>
Total net position - ending	<u>\$ (1,057,074,162)</u>	<u>\$ (1,072,150,041)</u>
Liquor tax	91,838,093	89,015,916
State Sales Tax	36,131,784	35,017,333
Local Tax	2,302,482	2,220,057
Taxes remitted to Dept.of Revenue YTD	<u>\$ 130,272,359</u>	<u>\$ 126,253,306</u>

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OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

None

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, December 4, 2019 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions, some of which are regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Negra, seconded by Board Member Isenhour, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

Member

ATTEST:

Secretary