

# Jumpstart Your Solutions: Fire Jumper's Guide to Problem-Solving Grants Administration

4/18/2025

# **Brought to You By Fire Jumper Bootcamp**



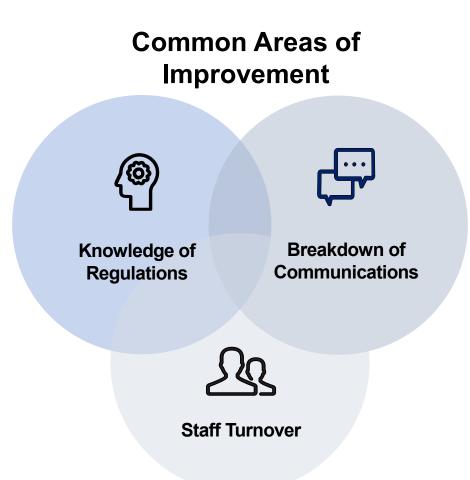
The Fire Jumper Bootcamp is a process under which LEAs receive **one-on-one** guidance sessions and tools to address systemic issues in their federal funds administration.

Since **January 2025**, 5 LEAs have participated in the bootcamp and are receiving guidance and support in developing and implementing strategic plans.



# **Introduction To Fire Jumper**

The Fire Jumper Bootcamp aims to provide Local Education Agencies (LEAs) with customized trainings and collaborations to effectively manage federal funds.



# Before We Begin...



Reminder: Today's presentation is brought to you by the Fire Jumper Bootcamp Team.

Note: We don't want this to be confused with Technical Assistance (TA). The Fire Jumper Bootcamp helps LEA identify issues, as well as help them put together a strategic plan.



# **Agenda**

- **1** Preparing For and Adapting to a Grant
  - Grant setup
  - Internal evaluation
  - Framework creation
- **2** Addressing Observations
  - Understanding noncompliance
  - Identifying an observation's root cause
  - Implementing corrective action
- 3 Managing with Staff Turnover
  - Determine staff responsibilities
  - Unexpected vs expected turnover
  - Post departure considerations



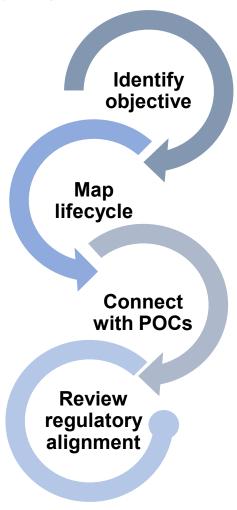
# **Preparing For and Adapting to a Grant**

- Grant Setup
- Internal Evaluation
- Framework Creation

# **Grant Setup**



When preparing for a grant award, evaluate its specific terms, conditions, and allowable uses. This allows the school district to effectively apply the grant and remain compliant throughout its lifecycle, including closeout. Here are common steps to prepare for a new grant:



### Identify the objective of grant to consider allowable uses

- Review the grant or subgrant agreement to establish what the school district is allowed to spend the funding on under the grant terms.
- Identify specific restrictions on items funding cannot be spent on or specific types of expenditures it SHOULD be spent on.

### Map out the grant lifecycle with specific dates and align with your budgeting process

- Understand the timeline of the grant to maintain compliance and confirm the district can expend and utilize the grant.

  Determine that the following are clearly established:
  - · Align grant period of performance with your budget, keep both obligation and liquidation dates in mind
  - Intermediate deadlines for documentation of program, interim/final reporting or other requirements

### **Connect with POCs from awarding agency**

- Connecting with administration personnel at the awarding agency can help establish relationships and gain insight into grant requirements
- Be sure to document relevant conversations and share details with the appropriate team at your school district

### Review and align to regulatory framework

- Determine regulatory frameworks and awarding agencies requirements applicable to the grant.
- Compliance requirements will differ between programs and awarding agency (i.e., federal, state or local)

### Internal Evaluation



Once a grant has been evaluated by an LEA, it is important to perform an internal evaluation of the LEA's grant management practices to determine if they align with the new grant terms and requirements. Use this as an opportunity to align your systems and policies with the applicable grant to allow for a smooth grant lifecycle. Below are four focus areas to go consider when completing an internal evaluation:

### Identify Applicable Roles and Staff

Identify applicable roles and the staff to create accountability. Applicable roles can include:

- Business Manager (BM)
- Federal Programs Coordinator (FPC)
- Superintendent
- Grant Administrator

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### Review Procurement Processes and Policies

Review procurement processes and policies and update to align with grant guidelines.

Define the following during your review:

- Current procurement procedures
- · Procurement thresholds
- · Responsible personnel









### Evaluate and Align Financial Systems

Align financial management systems to match the grant framework, and accounting and reporting requirements.

- · PA Chart of accounts
- Allowability of costs
- Internal coding structures





### Determine Required Documentation

Create a documentation retention process to support the grant program and related expenditures to account for:

- Closeout documents
- Financial and procurement documents
- Programmatic documents
- · Relevant communications

### **Framework Creation**



Frameworks are set up to **establish** the **expectations** and **timelines** to have **effective grant implementation** over the grant lifecycle. Here are some potential focus areas to consider when creating your team's foundation and framework:

### **Examples of Performance Goals:**

- *Timely Milestones*: Determine specific project milestones are met on schedule.
- Budget Adherence: Monitor spending to stay within budget.
- Outcome Achievement: Measure grant impact and outcomes.

### Standards to Measure Results:

- Quantitative Metrics: Use measurable indicators (e.g., beneficiaries served)..
- Qualitative Metrics: Gather stakeholder and beneficiary feedback to assess impact.

#### **Effective Times for Check-ins:**

- · Quarterly Reports: Align with quarterly report submissions.
- Year-End: Conduct a full year-end review and reconciliation.

Identify goals & standards Identify performance goals and their respective metrics to be used when

evaluating

effectiveness

reporting impact and **Potential Focus** Areas

Assign roles & responsibilities

> Assign responsibility to relevant parties with clearly defined roles, expectations, and timelines

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### **Leading Practices for Assigning** Responsibility:

- Role Clarity: Define each role and its responsibilities.
- Backup Plans: Identify backups for continuity.
- Regular Updates: Certify progress updates are provided regularly.

Conduct Check-ins

Set up check-ins and progress checks to discuss road bumps or process improvement opportunities

### **Set Reoccurring Check-Ins In Order To:**

- · Progress: Review achievements and deviations.
- · Challenges and Roadblocks: Discuss encountered obstacles.
- · Improvements: Brainstorm and implement process improvements.

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### **Reflection Corner 1...**

How many state, local, and federal programs does your team manage?



# **Addressing Observations**

- Understanding noncompliance
- Identifying an observation's root cause
  - Implementing corrective action

# **Understanding Noncompliance**



**Instances of noncompliance** identified during monitoring visits serve to **inform** Subrecipients of existing **compliance gaps** and areas of improvement. Leveraging the information contained within these documented instances and recommended practices can act as a guide for improving compliance with grant program requirements. Below is the framework utilized for ESSER Monitoring observations and its intended purpose.

grant program requirements. Below is the framework utilized for ESSER Monitoring observations and its intended purpose.						
GRANT PROGRAM	AREA OF REVIEW	OBSERVATION	BACKGROUND DISCUSSION	REGULATORY GUIDANCE	ASSOCIATED RISK	RECOMMENDED PRACTICE
This information includes:						
Designates the regulatory framework required to be followed	Provides a <b>general category</b> of practice that requires review	Outlines a compliance gap with standardized language from regulations	Provides additional context to the observation, which may help identify a root cause	Cites applicable regulations by grant type, area of review, and/or relevant leading practice	Outlines the outcome of nonaction and serve as a gauge of potential consequences	Illustrates the compliant practice
Leverage the information to:						
Assess the regulatory requirements	Identify <b>deficient</b> functions	Pinpoint required improvements	Identify <b>root causes</b> of the observation	Learn <b>leading</b> and regulatory practices	Provide <b>compliance</b> <b>insight</b>	<b>Goal-set</b> and target changes

# **Identifying An Observation's Root Cause**



Using cited regulatory guidance, identify policies, procedures, and leading practices relevant to the observation and area of review.

Reconcile written policies against practiced and documented procedures to identify inconsistencies in existing grants administration practices.

### **Evaluate existing grant infrastructure**

- (1)
- What existing department does the observation fall under?
- How does information flow through the organization?
- Are there clearly established communication channels?

### Identify and define task responsibility

- 2
- Have main points of contact been identified within the workflow?
- Is information and/or responsibility siloed?
- Is there a balanced separation of duties?

### **Explore associations among contributing factors**

- (3)
- Does one compliance gap create or exacerbate another?
- Have previous risk assessments identified weakness in other areas?
- Will a short-term fix create a long-term problem?

# **Identifying The Root Cause**



Observations are categorized by **Area of Review**. However, these **observations** can often be **traced back** to one or more other **control gaps**, meaning that **sometimes one gap creates or influences another**. Below are examples of common observations that are occasionally associated with one another:



### **Program Closeout**

- 1. FER and GL Agreement
- FER and GL at Object Code Agreement
- Budget Revision



### **Financial Management**

- 1. Missing PO and/or Invoices
- 2. No Interest Tracking
- No Reconciliation to General Ledger



#### **Procurement**

- 1. No Quotes
- 2. No Cost-Price Analysis
- 3. No Competitive Proposals



### **General/Entity-Level Standards**

- 1. No Prior-Approval Obtained
- 2. Sent Personally Identifiable Information
- 3. No Separation of Duties



### Time and Effort

- 1. Missing Time & Effort Documents
- 2. PSERS Duplication of Benefits
- 3. Overtime Allocation



### **Equipment and Property Records**

- 1. Missing Records
- 2. No Inventory Checks
- 3. Incomplete Inventory System

# **Implementing Corrective Action**



Building on the lessons learned, gather the tools and resources to create a strategic response plan. Assign responsibilities, monitor timely progress is achieved, and empower the team to act.

### Risk Self-Assessment

# Short-Term Problem Solving

# Long-Term Problem Solving

### Utilize Resources

# Where are your compliance gaps?

- Utilize a risk selfassessment tool
- Reconcile policies vs. procedures
- Identify symbiosis in compliance gaps

# How can you fix the observation now?

- Establish a correction schedule with timely due dates
- Organize records
- Archive documentation retroactively (e.g. noncompetitive procurement justifications)
- Revise budgets

# How can you prevent recurrence of noncompliance?

- Strengthen internal controls
- Delegate responsibility
- Plan for future personnel transitions

### Who can help you?

- Regional Coordinator
- Intermediate Unit
- Regulatory Guidance
- Trainings
- Other Subrecipients

# Which of the following is a recommended practice for improving compliance with grant program requirements?

- a) Ignoring minor discrepancies
- b) Leveraging documented instances of noncompliance and recommended practices
- c) Reducing the number of monitoring visits
- d) Increasing staff workload without additional resources





# **Managing Staff Turnover**

- Determine staff responsibilities
- Unexpected vs. expected transition
  - Post departure considerations



Have you directly experienced staff turnover in your business office?



# **Determine Staff Responsibilities**





# **Business Manager at XYZ School District Possible Roles:**

- (a) Fulfill Reporting Requirements
- (b) Track Interest Earned
- (c) Maintain Documents



### **Green Flags**



### **Red Flags**

(a)	Developing written procedures for drafting cash on hands	Conducting cash on hand reconciliations independently each quarter
(b)	Training staff on how to update the interest tracking calculation monthly	Calculating interest earned once a year independently
(c)	Retaining documents in a central depository with appropriate authorized access	Retaining individual paper copies in their office in unlabeled filing cabinets

# **Unexpected Vs. Expected Turnover**

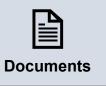


### **Unexpected Turnover**

### Your Business Manager puts in their 2 weeks



· Initiate transition of roles and responsibilities upon notification



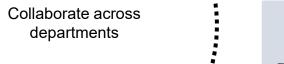
- Gather documents or reports maintained by staff member
- · Reconcile currently available documents to compliance requirements

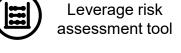


- · Transfer user access rights
- Update POCs and other systematic changes

### **Expected Turnover** Similarities







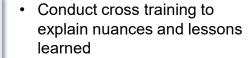
**Your Business Manager is retiring next school year** 



Phase transition of roles and responsibilities across fiscal year



- Assess document repository for complete grant records and identify existing gaps
- Trace employee's paper/electronic trails to find missing documentation







# **Post Departure Considerations**



### TRANSITION

### **POST DEPARTURE**

**Knowledge Sharing** 

Collaboration

**Implementation** 

**Evaluation** 

#### **Considerations:**

Initiate transferring job specific knowledge

### **Considerations:**

Implement cross-training and update succession plans

#### Considerations:

Locate and organize supporting documents

### **Considerations:**

Assess operations for efficiency and effectiveness

### **Actions:**

- Identify active grant programs managed by departing staff
- Create or update knowledge binders establishing written training procedures for responsibilities of departing staff

### **Actions:**

- Implement training procedures engaging the appropriate stakeholders
- Modify training mechanisms to continue to train staff on reporting and federal requirements across departments

#### **Actions:**

- Identify open procurements, open contacts, and ongoing projects,
- Establish or refine central documentation repository

#### **Actions:**

- Reflect on the inefficient components of the staff turnover
- Take lessons learned to develop actionable steps to mitigate gaps in transitioning of staff



What have you learned from this Fire Jumper Bootcamp session?





# **Capturing Our Journey**

### Preparing For And Adapting to a Grant

- Evaluate the landscape of allowable uses and specific dates
- Equip yourself with the required tools, policies and procedures
- Solidify the foundation that will keep you compliant until the end

### **Addressing Observations**

- Assess the summary report to gain understanding of the situation
- Identify the symbiosis of contributing factors to identify root cause
- Implement corrective measures to prevent further noncompliance

### Managing Staff Turnover

- Monitor for red flags that could put your program integrity at risk
- Take precautions to enable smooth transition
- Reflect on areas for improvement in a post departure environment



# Questions?



# Contact/Mission

For more information on the (the topic of the presentation) please visit PDE's website at <a href="www.education.pa.gov">www.education.pa.gov</a>

The mission of the Department of Education is to ensure that every learner has access to a world-class education system that academically prepares children and adults to succeed as productive citizens. Further, the Department seeks to establish a culture that is committed to improving opportunities throughout the commonwealth by ensuring that technical support, resources, and optimal learning environments are available for all students, whether children or adults.