

PENNSYLVANIA OCCUPATIONAL WAGES
READING METROPOLITAN STATISTICAL AREA
 (Berks County)
MAY 2023

| SOC Code | Occupational Title | Educ. Level | Average Hourly Wage (\$) | Average Annual Wage (\$) | Median Annual Wage (\$) | Entry Annual Wage (\$) | Exper'd Annual Wage (\$) | Mid Range Annual Wage (\$) | |
|----------------|---|-------------|--------------------------|--------------------------|-------------------------|------------------------|--------------------------|----------------------------|------------|
| 00-0000 | Total, All Occupations | # | 27.61 | 57,440 | 46,200 | 29,920 | 70,990 | 35,140 | to 64,980 |
| 11-0000 | Management Occupations | # | 61.10 | 127,080 | 107,580 | 62,870 | 158,710 | 77,410 | to 156,050 |
| 11-1011 | Chief Executives | BD+ | 116.78 | 242,910 | 188,590 | 108,040 | 309,340 | 131,220 | to # |
| 11-1021 | General & Operations Managers | BD+ | 58.13 | 120,900 | 98,750 | 52,660 | 154,510 | 64,850 | to 151,160 |
| 11-2011 | Advertising & Promotions Managers | BD+ | 54.00 | 112,330 | 92,910 | 60,910 | 137,650 | 69,390 | to 139,790 |
| 11-2021 | Marketing Managers | BD+ | 64.40 | 133,960 | 114,280 | 74,420 | 163,290 | 88,840 | to 166,040 |
| 11-2022 | Sales Managers | BD+ | 74.73 | 155,430 | 135,000 | 81,800 | 191,690 | 99,170 | to 177,650 |
| 11-2032 | Public Relations Managers | BD+ | 64.39 | 133,920 | 126,480 | 84,280 | 158,380 | 96,980 | to 148,390 |
| 11-2033 | Fundraising Managers | BD+ | 57.55 | 119,710 | 107,910 | 85,350 | 136,630 | 98,020 | to 125,780 |
| 11-3012 | Administrative Services Managers | BD+ | 46.59 | 96,900 | 87,270 | 49,330 | 120,330 | 57,950 | to 124,230 |
| 11-3013 | Facilities Managers | BD+ | 50.60 | 105,250 | 102,030 | 68,570 | 123,310 | 79,740 | to 125,280 |
| 11-3021 | Computer & Information Systems Managers | BD+ | 73.50 | 152,870 | 143,290 | 101,020 | 178,420 | 113,680 | to 171,740 |
| 11-3031 | Financial Managers | BD+ | 74.58 | 155,120 | 135,800 | 90,640 | 186,880 | 104,820 | to 182,940 |
| 11-3051 | Industrial Production Managers | BD+ | 54.77 | 113,910 | 104,380 | 79,790 | 130,720 | 94,400 | to 131,660 |
| 11-3061 | Purchasing Managers | BD+ | 59.78 | 124,330 | 120,720 | 80,570 | 145,890 | 88,030 | to 149,930 |
| 11-3071 | Transportation, Storage & Distribution Managers | WK EXP | 50.32 | 104,670 | 95,780 | 52,680 | 130,270 | 65,220 | to 129,600 |

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------|
| 11-3111 | Compensation & Benefits Managers | BD+ | 60.38 | 125,590 | 123,710 | 61,300 | 157,260 | 60,490 | to 185,820 |
| 11-3121 | Human Resources Managers | BD+ | 65.83 | 136,920 | 125,440 | 85,760 | 162,120 | 98,830 | to 162,630 |
| 11-3131 | Training & Development Managers | BD+ | 61.64 | 128,220 | 123,020 | 83,520 | 150,230 | 96,760 | to 148,710 |
| 11-9021 | Construction Managers | BD+ | 53.63 | 111,560 | 106,190 | 74,940 | 129,590 | 84,480 | to 133,900 |
| 11-9031 | Education Admin., Preschool & Childcare Center/Program | BD+ | 26.60 | 55,330 | 50,870 | 36,510 | 64,600 | 38,520 | to 60,240 |
| 11-9032 | Education Administrators, Elementary & Secondary School | MD+ | * | 102,170 | 100,420 | 77,010 | 114,560 | 77,570 | to 118,620 |
| 11-9033 | Education Administrators, Postsecondary | MD+ | 51.82 | 107,780 | 107,930 | 70,460 | 126,160 | 77,600 | to 127,330 |
| 11-9039 | Education Administrators, Other | BD+ | 37.88 | 78,790 | 69,680 | 55,710 | 90,160 | 60,810 | to 79,420 |
| 11-9041 | Architectural & Engineering Managers | BD+ | 73.60 | 153,090 | 160,390 | 114,550 | 172,080 | 128,730 | to 169,990 |
| 11-9051 | Food Service Managers | WK EXP | 32.54 | 67,690 | 62,950 | 49,110 | 76,840 | 53,620 | to 79,000 |
| 11-9111 | Medical & Health Services Managers | BD+ | 63.41 | 131,900 | 120,640 | 77,530 | 158,670 | 85,280 | to 153,580 |
| 11-9121 | Natural Sciences Managers | BD+ | 61.85 | 128,650 | 118,140 | 81,640 | 151,810 | 94,220 | to 172,820 |
| 11-9131 | Postmasters & Mail Superintendents | WK EXP | 43.10 | 89,650 | 87,820 | 79,670 | 94,560 | 82,200 | to 96,700 |
| 11-9141 | Property, Real Estate & Community Association Managers | WK EXP | 33.89 | 70,490 | 59,110 | 43,590 | 83,740 | 48,300 | to 80,740 |
| 11-9151 | Social & Community Service Managers | BD+ | 40.28 | 83,770 | 75,520 | 54,620 | 98,130 | 61,970 | to 99,490 |
| 11-9161 | Emergency Management Directors | BD+ | 39.93 | 83,050 | 78,410 | 58,850 | 94,960 | 65,620 | to 95,640 |

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| 11-9171 | Funeral Home Managers | AD+ | 43.47 | 90,410 | 80,270 | 65,800 | 102,530 | 66,880 | to 101,080 |
| 11-9199 | Managers, Other | BD+ | 63.72 | 132,540 | 128,850 | 78,950 | 158,940 | 94,680 | to 163,520 |
| 13-0000 | Business & Financial Operations Occupations | # | 37.94 | 78,920 | 69,990 | 45,500 | 95,380 | 52,100 | to 93,910 |
| 13-1020 | Buyers & Purchasing Agents | BD+ | 32.77 | 68,160 | 64,030 | 45,210 | 79,470 | 50,090 | to 77,420 |
| 13-1031 | Claims Adjusters, Examiners & Investigators | LT OJT | 35.29 | 73,400 | 59,150 | 47,530 | 86,150 | 54,520 | to 94,480 |
| 13-1041 | Compliance Officers | BD+ | 34.67 | 72,120 | 68,410 | 48,370 | 83,820 | 53,680 | to 82,260 |
| 13-1051 | Cost Estimators | BD+ | 36.04 | 74,950 | 70,720 | 48,330 | 88,070 | 54,760 | to 90,050 |
| 13-1071 | Human Resources Specialists | BD | 32.69 | 67,990 | 62,290 | 39,780 | 81,890 | 47,110 | to 81,110 |
| 13-1075 | Labor Relations Specialists | BD+ | 43.29 | 90,040 | 95,090 | 55,050 | 107,270 | 64,960 | to 103,620 |
| 13-1081 | Logisticians | BD | 36.47 | 75,860 | 73,770 | 53,010 | 87,120 | 59,230 | to 87,250 |
| 13-1082 | Project Management Specialists | BD | 49.22 | 102,370 | 97,470 | 56,330 | 125,050 | 68,100 | to 123,030 |
| 13-1111 | Management Analysts | BD+ | 43.89 | 91,290 | 82,550 | 59,270 | 107,070 | 66,120 | to 104,680 |
| 13-1121 | Meeting, Convention & Event Planners | BD | 22.74 | 47,300 | 43,480 | 30,580 | 55,530 | 35,390 | to 54,630 |
| 13-1131 | Fundraisers | BD | 29.01 | 60,330 | 58,320 | 44,000 | 68,380 | 49,030 | to 70,350 |
| 13-1141 | Compensation, Benefits & Job Analysis Specialists | BD+ | 34.95 | 72,690 | 68,040 | 47,040 | 85,320 | 55,570 | to 88,290 |
| 13-1151 | Training & Development Specialists | BD+ | 31.79 | 66,120 | 59,220 | 43,960 | 77,030 | 47,540 | to 78,190 |

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| 13-1161 | Market Research Analysts & Marketing Specialists | BD | 31.02 | 64,530 | 60,590 | 40,540 | 76,340 | 46,340 | to 77,610 |
| 13-1199 | Business Operations Specialists, Other | BD | 35.11 | 73,040 | 64,010 | 43,930 | 87,370 | 48,570 | to 87,930 |
| 13-2011 | Accountants & Auditors | BD | 39.77 | 82,720 | 75,870 | 51,560 | 98,060 | 60,040 | to 96,320 |
| 13-2031 | Budget Analysts | BD | 35.33 | 73,490 | 65,450 | 53,740 | 83,210 | 58,320 | to 78,560 |
| 13-2041 | Credit Analysts | BD | 42.18 | 87,740 | 75,980 | 52,160 | 105,260 | 59,390 | to 108,080 |
| 13-2051 | Financial Analysts | BD | 44.25 | 92,040 | 82,060 | 61,820 | 106,920 | 67,950 | to 102,260 |
| 13-2052 | Personal Financial Advisors | BD+ | 84.92 | 176,630 | 101,880 | 57,250 | 235,420 | 68,580 | to 199,730 |
| 13-2054 | Financial Risk Specialists | BD | 43.77 | 91,030 | 84,610 | 58,280 | 107,160 | 72,050 | to 99,200 |
| 13-2061 | Financial Examiners | BD+ | 37.21 | 77,390 | 74,990 | 43,770 | 93,960 | 47,280 | to 105,770 |
| 13-2072 | Loan Officers | BD+ | 40.23 | 83,670 | 74,010 | 43,590 | 103,410 | 50,200 | to 109,990 |
| 13-2081 | Tax Examiners, Collectors & Revenue Agents | BD+ | 21.46 | 44,640 | 48,150 | 27,090 | 53,290 | 29,530 | to 48,150 |
| 13-2082 | Tax Preparers | MT OJT | 18.60 | 38,690 | 32,410 | 26,580 | 44,660 | 27,800 | to 44,730 |
| 13-2099 | Financial Specialists, Other | BD | 38.03 | 79,100 | 63,210 | 43,780 | 96,500 | 48,660 | to 88,170 |
| 15-0000 | Computer & Mathematical Occupations | # | 43.40 | 90,280 | 82,710 | 50,810 | 109,720 | 60,350 | to 115,080 |
| 15-1211 | Computer Systems Analysts | BD | 47.74 | 99,300 | 102,040 | 65,070 | 116,160 | 76,790 | to 124,870 |
| 15-1212 | Information Security Analysts | BD+ | 51.52 | 107,160 | 101,660 | 67,010 | 126,940 | 76,200 | to 130,560 |

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| 15-1231 | Computer Network Support Specialists | AD+ | 32.87 | 68,360 | 61,170 | 42,810 | 80,950 | 48,690 | to 79,150 |
| 15-1232 | Computer User Support Specialists | PS+ | 27.35 | 56,890 | 51,560 | 39,070 | 65,670 | 44,190 | to 64,130 |
| 15-1241 | Computer Network Architects | BD+ | 58.55 | 121,780 | 119,620 | 70,410 | 147,080 | 80,710 | to 136,050 |
| 15-1242 | Database Administrators | BD | 41.30 | 85,910 | 79,580 | 56,980 | 100,150 | 62,750 | to 103,600 |
| 15-1244 | Network & Computer Systems Administrators | BD | 45.47 | 94,580 | 89,510 | 61,950 | 110,650 | 69,890 | to 109,030 |
| 15-1251 | Computer Programmers | BD | 47.74 | 99,300 | 96,740 | 69,080 | 114,190 | 79,320 | to 119,890 |
| 15-1252 | Software Developers | BD | 53.26 | 110,790 | 104,330 | 74,420 | 128,700 | 81,240 | to 130,020 |
| 15-1254 | Web Developers | BD | 37.04 | 77,040 | 71,520 | 46,310 | 92,180 | 50,580 | to 98,570 |
| 15-1255 | Web & Digital Interface Designers | BD | 34.37 | 71,480 | 65,140 | 45,380 | 84,340 | 55,380 | to 83,670 |
| 15-1299 | Computer Occupations, All Other | BD | 44.45 | 92,450 | 90,720 | 52,380 | 112,180 | 61,810 | to 123,300 |
| 15-2041 | Statisticians | MD | 49.44 | 102,840 | 92,400 | 53,340 | 127,220 | 59,300 | to 150,170 |
| 15-2051 | Data Scientists | BD | 49.64 | 103,240 | 98,350 | 62,500 | 123,310 | 73,020 | to 128,230 |
| 17-0000 | Architecture & Engineering Occupations | # | 42.94 | 89,310 | 80,710 | 59,020 | 104,240 | 66,100 | to 103,280 |
| 17-1011 | Architects | BD+ | 47.49 | 98,790 | 93,970 | 61,950 | 116,930 | 73,570 | to 125,010 |
| 17-1012 | Landscape Architects | BD+ | 32.49 | 67,580 | 61,010 | 45,860 | 78,280 | 57,260 | to 78,910 |
| 17-1022 | Surveyors | BD+ | 32.53 | 67,660 | 62,710 | 49,410 | 76,650 | 54,160 | to 76,910 |

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------|
| 17-2051 | Civil Engineers | BD | 47.39 | 98,560 | 97,120 | 66,070 | 114,570 | 74,730 | to 125,640 |
| 17-2071 | Electrical Engineers | BD | 49.88 | 103,750 | 89,290 | 68,370 | 121,180 | 78,780 | to 122,300 |
| 17-2081 | Environmental Engineers | BD | 52.38 | 108,950 | 103,610 | 63,220 | 131,470 | 75,520 | to 140,140 |
| 17-2111 | Health & Safety Engineers | BD | 48.93 | 101,780 | 101,670 | 72,270 | 116,320 | 74,920 | to 128,940 |
| 17-2112 | Industrial Engineers | BD | 44.54 | 92,640 | 89,650 | 68,760 | 104,410 | 77,420 | to 101,310 |
| 17-2131 | Materials Engineers | BD | 46.54 | 96,790 | 97,890 | 65,460 | 112,220 | 77,700 | to 127,390 |
| 17-2141 | Mechanical Engineers | BD | 44.96 | 93,520 | 85,420 | 66,520 | 106,820 | 76,710 | to 109,480 |
| 17-2199 | Engineers, Other | BD | 47.74 | 99,290 | 98,680 | 68,690 | 114,360 | 78,100 | to 123,710 |
| 17-3011 | Architectural & Civil Drafters | AD | 31.64 | 65,820 | 63,210 | 46,100 | 75,530 | 51,590 | to 75,540 |
| 17-3012 | Electrical & Electronics Drafters | AD | 34.49 | 71,740 | 59,680 | 58,670 | 78,180 | 59,680 | to 86,830 |
| 17-3013 | Mechanical Drafters | AD | 31.24 | 64,970 | 64,790 | 51,910 | 71,400 | 57,200 | to 70,360 |
| 17-3022 | Civil Engineering Technicians | AD | 30.02 | 62,450 | 62,420 | 45,390 | 70,840 | 48,930 | to 76,310 |
| 17-3023 | Electrical & Electronic Engineering Technicians | AD | 31.07 | 64,630 | 54,930 | 49,440 | 72,120 | 54,930 | to 74,900 |
| 17-3024 | Electro-Mechanical Technicians | AD | 31.66 | 65,850 | 60,020 | 52,010 | 72,660 | 57,190 | to 76,960 |
| 17-3026 | Industrial Engineering Technicians | AD | 28.30 | 58,860 | 54,810 | 43,300 | 66,520 | 48,480 | to 69,700 |
| 17-3027 | Mechanical Engineering Technicians | AD | 35.02 | 72,850 | 74,740 | 51,230 | 83,500 | 59,900 | to 79,970 |

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| 17-3029 | Engineering Technicians, Other | AD | 33.47 | 69,610 | 75,990 | 52,020 | 78,270 | 57,740 | to 79,780 |
| 17-3031 | Surveying & Mapping Technicians | MT OJT | 29.02 | 60,360 | 63,540 | 44,560 | 68,140 | 48,110 | to 69,110 |
| 19-0000 | Life, Physical & Social Science Occupations | # | 34.05 | 70,830 | 65,410 | 44,130 | 83,980 | 48,820 | to 84,100 |
| 19-1012 | Food Scientists & Technologists | BD | 47.28 | 98,330 | 99,800 | 68,920 | 112,820 | 82,290 | to 117,150 |
| 19-1031 | Conservation Scientists | BD | 27.14 | 56,440 | 49,860 | 35,800 | 66,610 | 35,860 | to 71,030 |
| 19-2031 | Chemists | BD | 38.18 | 79,410 | 73,940 | 57,780 | 90,070 | 63,350 | to 83,720 |
| 19-2041 | Environmental Scientists & Specialists | BD | 36.43 | 75,770 | 67,750 | 49,640 | 88,640 | 54,220 | to 96,500 |
| 19-3033 | Clinical & Counseling Psychologists | DOCT | 36.71 | 76,360 | 67,600 | 50,870 | 88,910 | 54,430 | to 91,430 |
| 19-3034 | School Psychologists | MD+ | 36.81 | 76,560 | 80,790 | 53,280 | 88,020 | 62,880 | to 89,320 |
| 19-3051 | Urban & Regional Planners | MD | 35.40 | 73,640 | 77,200 | 53,230 | 83,690 | 61,370 | to 77,510 |
| 19-4013 | Food Science Technicians | AD+ | 23.09 | 48,030 | 45,550 | 40,820 | 51,580 | 42,910 | to 49,780 |
| 19-4021 | Biological Technicians | BD | 23.46 | 48,800 | 47,640 | 36,270 | 54,970 | 40,480 | to 47,640 |
| 19-4031 | Chemical Technicians | AD+ | 25.00 | 52,000 | 45,910 | 39,160 | 58,320 | 44,130 | to 59,560 |
| 19-4099 | Life, Physical & Social Science Technicians, Other | AD | 23.48 | 48,830 | 44,850 | 36,180 | 55,070 | 36,870 | to 53,590 |
| 19-5011 | Occupational Health & Safety Specialists | BD | 38.93 | 80,980 | 78,140 | 55,220 | 93,660 | 62,340 | to 99,960 |
| 21-0000 | Community & Social Services Occupations | # | 26.52 | 55,150 | 50,000 | 37,280 | 63,950 | 41,140 | to 62,860 |

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| 21-1012 | Educational, Guidance, School & Vocational Counselors | MD | 32.70 | 68,020 | 62,800 | 47,080 | 78,330 | 53,890 | to 83,340 |
| 21-1013 | Marriage & Family Therapists | MD+ | 35.44 | 73,710 | 63,440 | 52,840 | 84,000 | 53,390 | to 90,850 |
| 21-1015 | Rehabilitation Counselors | MD | 27.05 | 56,270 | 58,950 | 40,940 | 63,830 | 46,810 | to 64,130 |
| 21-1018 | Substance Abuse, Behavioral Disorder & Mental Health Counselors | BD | 26.44 | 54,990 | 49,730 | 38,850 | 62,940 | 41,140 | to 61,360 |
| 21-1021 | Child, Family & School Social Workers | BD | 25.20 | 52,420 | 47,040 | 38,010 | 59,510 | 40,330 | to 61,460 |
| 21-1022 | Healthcare Social Workers | MD+ | 30.16 | 62,730 | 62,520 | 44,710 | 71,610 | 48,590 | to 75,490 |
| 21-1023 | Mental Health & Substance Abuse Social Workers | MD+ | 23.73 | 49,360 | 49,020 | 36,080 | 55,910 | 38,410 | to 58,670 |
| 21-1029 | Social Workers, Other | BD | 28.40 | 59,080 | 64,040 | 35,760 | 70,560 | 35,760 | to 67,180 |
| 21-1091 | Health Educators | BD | 37.37 | 77,730 | 73,040 | 52,570 | 90,130 | 62,800 | to 97,030 |
| 21-1093 | Social & Human Service Assistants | ST OJT | 21.00 | 43,680 | 42,730 | 33,180 | 48,850 | 36,900 | to 49,310 |
| 21-1094 | Community Health Workers | ST OJT | 21.48 | 44,680 | 41,270 | 29,270 | 52,280 | 32,490 | to 61,760 |
| 21-1099 | Community & Social Service Specialists, Other | BD | 27.39 | 56,970 | 52,880 | 38,500 | 66,070 | 45,480 | to 68,560 |
| 21-2011 | Clergy | BD+ | 27.63 | 57,460 | 57,760 | 41,790 | 65,180 | 46,070 | to 62,860 |
| 21-2021 | Directors, Religious Activities & Education | BD+ | 21.96 | 45,680 | 48,220 | 31,300 | 52,770 | 38,050 | to 52,590 |
| 23-0000 | Legal Occupations | # | 49.97 | 103,940 | 79,160 | 45,330 | 132,810 | 50,610 | to 123,780 |
| 23-1011 | Lawyers | DOCT | 69.55 | 144,650 | 110,600 | 74,920 | 179,000 | 83,600 | to 166,810 |

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| 23-1021 | Administrative Law Judges, Adjudicators & Hearing Officers | DOCT | 39.66 | 82,480 | 75,190 | 61,800 | 92,670 | 60,900 | to 76,750 |
| 23-2011 | Paralegals & Legal Assistants | AD | 28.34 | 58,960 | 56,840 | 41,730 | 67,440 | 46,500 | to 65,510 |
| 23-2093 | Title Examiners, Abstractors & Searchers | MT OJT | 20.94 | 43,560 | 43,570 | 32,270 | 49,130 | 37,500 | to 48,530 |
| 25-0000 | Education, Training & Library Occupations | # | 30.35 | 63,130 | 63,040 | 32,880 | 78,030 | 37,370 | to 81,460 |
| 25-1011 | Business Teachers, Postsecondary | DOCT | * | 106,670 | 80,720 | 64,400 | 127,500 | 79,930 | to 130,540 |
| 25-1021 | Computer Science Teachers, Postsecondary | DOCT | * | 100,480 | 99,410 | 62,190 | 119,340 | 77,960 | to 126,310 |
| 25-1022 | Mathematical Science Teachers, Postsecondary | DOCT | * | 85,100 | 79,880 | 65,140 | 94,930 | 77,800 | to 84,070 |
| 25-1042 | Biological Science Teachers, Postsecondary | DOCT | * | 104,840 | 83,630 | 62,650 | 125,620 | 77,250 | to 123,630 |
| 25-1051 | Atmospheric, Earth, Marine & Space Sciences Teachers, Postsecondary | DOCT | * | 101,600 | 108,940 | 68,730 | 117,790 | 78,770 | to 108,940 |
| 25-1065 | Political Science Teachers, Postsecondary | DOCT | * | 101,340 | 95,750 | 72,080 | 115,750 | 80,610 | to 125,240 |
| 25-1066 | Psychology Teachers, Postsecondary | DOCT | * | 87,920 | 79,930 | 56,030 | 103,630 | 63,510 | to 104,090 |
| 25-1072 | Nursing Instructors & Teachers, Postsecondary | DOCT | * | 88,910 | 79,590 | 53,770 | 106,210 | 59,860 | to 107,160 |
| 25-1081 | Education Teachers, Postsecondary | DOCT | * | 77,130 | 80,530 | 51,780 | 89,620 | 63,500 | to 81,290 |
| 25-1111 | Criminal Justice & Law Enforcement Teachers, Postsecondary | DOCT | * | 87,480 | 78,950 | 51,720 | 105,100 | 62,120 | to 106,190 |
| 25-1121 | Art, Drama & Music Teachers, Postsecondary | MD | * | 77,490 | 65,870 | 43,410 | 94,280 | 49,560 | to 81,810 |
| 25-1122 | Communications Teachers, Postsecondary | DOCT | * | 79,180 | 78,280 | 53,350 | 91,900 | 62,090 | to 90,640 |

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| 25-1123 | English Language & Literature Teachers, Postsecondary | DOCT | * | 86,220 | 80,220 | 65,120 | 96,620 | 78,370 | to 102,680 |
| 25-1124 | Foreign Language & Literature Teachers, Postsecondary | DOCT | * | 79,860 | 78,270 | 47,900 | 95,610 | 62,550 | to 98,450 |
| 25-1125 | History Teachers, Postsecondary | DOCT | * | 101,750 | 109,880 | 67,340 | 118,700 | 78,620 | to 127,600 |
| 25-1126 | Philosophy & Religion Teachers, Postsecondary | DOCT | * | 87,860 | 79,180 | 56,990 | 103,060 | 63,260 | to 98,460 |
| 25-1194 | Vocational Education Teachers, Postsecondary | BD+ | 33.08 | 68,810 | 49,760 | 42,360 | 81,850 | 44,460 | to 77,420 |
| 25-1199 | Postsecondary Teachers, Other | DOCT | * | 71,150 | 64,350 | 39,630 | 86,670 | 52,580 | to 81,890 |
| 25-2011 | Preschool Teachers | AD | 17.51 | 36,410 | 35,120 | 26,860 | 41,120 | 29,140 | to 44,730 |
| 25-2012 | Kindergarten Teachers | BD | * | 75,800 | 78,290 | 59,610 | 83,770 | 77,530 | to 83,470 |
| 25-2021 | Elementary School Teachers | BD | * | 71,450 | 76,810 | 52,430 | 80,820 | 62,520 | to 81,530 |
| 25-2022 | Middle School Teachers | BD | * | 79,030 | 81,490 | 56,310 | 90,220 | 63,440 | to 94,930 |
| 25-2031 | Secondary School Teachers | BD | * | 75,740 | 79,210 | 55,860 | 85,530 | 62,440 | to 84,620 |
| 25-2032 | Career/Technical Education Teachers, Secondary School | BD+ | * | 72,220 | 64,420 | 59,970 | 78,250 | 64,420 | to 81,290 |
| 25-2052 | Special Education Teachers, Kindergarten & Elementary School | BD | * | 69,040 | 64,700 | 51,110 | 77,870 | 59,540 | to 79,380 |
| 25-2058 | Special Education Teachers, Secondary School | BD | * | 70,310 | 68,440 | 52,160 | 79,250 | 61,700 | to 81,710 |
| 25-3011 | Adult Basic & Secondary Education & Literacy Teachers | BD | 26.90 | 55,940 | 53,190 | 49,400 | 59,170 | 50,510 | to 53,190 |
| 25-3021 | Self-Enrichment Education Teachers | WK EXP | 18.86 | 39,230 | 35,170 | 22,990 | 47,220 | 25,250 | to 49,470 |

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PENNSYLVANIA OCCUPATIONAL WAGES
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 (Berks County)
MAY 2023

| SOC Code | Occupational Title | Educ. Level | Average Hourly Wage (\$) | Average Annual Wage (\$) | Median Annual Wage (\$) | Entry Annual Wage (\$) | Exper'd Annual Wage (\$) | Mid Range Annual Wage (\$) | |
|----------------|--|-------------|--------------------------|--------------------------|-------------------------|------------------------|--------------------------|----------------------------|------------------|
| 25-3031 | Substitute Teachers (Short-Term) | BD | 19.04 | 39,590 | 37,120 | 29,820 | 44,410 | 30,820 | to 37,550 |
| 25-3041 | Tutors | PS | 20.70 | 43,050 | 44,790 | 26,590 | 51,150 | 31,990 | to 54,120 |
| 25-3099 | Teachers & Instructors, Other | BD | * | 55,880 | 52,350 | 36,780 | 65,290 | 42,690 | to 53,570 |
| 25-4013 | Museum Technicians & Conservators | BD | 25.14 | 52,300 | 44,950 | 36,800 | 59,930 | 41,350 | to 65,790 |
| 25-4022 | Librarians & Media Collections Specialists | MD | 31.14 | 64,760 | 67,560 | 39,620 | 77,140 | 46,970 | to 79,270 |
| 25-4031 | Library Technicians | PS | 18.02 | 37,470 | 31,990 | 28,150 | 42,060 | 31,990 | to 38,860 |
| 25-9031 | Instructional Coordinators | MD+ | 33.48 | 69,640 | 61,610 | 49,490 | 79,570 | 52,670 | to 80,880 |
| 25-9044 | Teaching Assistants, Postsecondary | BD | * | 31,980 | 28,730 | 19,280 | 38,230 | 18,920 | to 43,830 |
| 25-9045 | Teaching Assistants, Non-Postsecondary | PS | * | 32,230 | 30,950 | 25,980 | 35,310 | 28,900 | to 37,370 |
| 25-9099 | Education, Training & Library Workers, Other | BD | 20.49 | 42,620 | 43,300 | 19,150 | 54,180 | 17,720 | to 58,960 |
| 27-0000 | Arts, Design, Entertainment, Sports & Media Occupations | # | 27.29 | 56,770 | 47,850 | 31,020 | 69,440 | 35,610 | to 67,190 |
| 27-1011 | Art Directors | BD+ | 46.11 | 95,910 | 81,160 | 65,030 | 111,120 | 71,200 | to 123,310 |
| 27-1021 | Commercial & Industrial Designers | BD | 36.74 | 76,410 | 75,740 | 57,820 | 85,570 | 62,620 | to 85,220 |
| 27-1023 | Floral Designers | MT OJT | 14.60 | 30,380 | 28,260 | 23,300 | 33,860 | 25,170 | to 35,130 |
| 27-1024 | Graphic Designers | BD | 24.68 | 51,330 | 46,990 | 34,780 | 59,490 | 35,970 | to 58,040 |
| 27-1025 | Interior Designers | BD | 33.74 | 70,180 | 67,190 | 47,480 | 81,370 | 52,620 | to 83,440 |

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 (Berks County)
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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|-------------------|
| 27-1026 | Merchandise Displayers & Window Trimmers | ST OJT | 18.93 | 39,380 | 35,880 | 31,220 | 43,410 | 32,780 | to 44,680 |
| 27-2012 | Producers & Directors | BD+ | 31.55 | 65,620 | 60,510 | 42,120 | 77,200 | 49,500 | to 80,250 |
| 27-2022 | Coaches & Scouts | BD | * | 54,080 | 39,250 | 26,440 | 67,700 | 30,540 | to 62,660 |
| 27-2041 | Music Directors & Composers | BD+ | 26.58 | 55,290 | 58,350 | 23,540 | 70,920 | 23,000 | to 61,470 |
| 27-3031 | Public Relations Specialists | BD | 28.67 | 59,630 | 55,010 | 37,490 | 70,530 | 43,430 | to 74,740 |
| 27-3041 | Editors | BD+ | 37.00 | 76,960 | 63,390 | 41,730 | 94,310 | 47,330 | to 93,370 |
| 27-3042 | Technical Writers | BD+ | 33.21 | 69,070 | 57,990 | 47,340 | 79,780 | 48,760 | to 80,630 |
| 27-3043 | Writers & Authors | BD+ | 38.62 | 80,330 | 62,090 | 33,050 | 103,620 | 42,860 | to 76,120 |
| 27-3091 | Interpreters & Translators | BD | 23.52 | 48,910 | 46,800 | 33,960 | 56,280 | 39,560 | to 58,730 |
| 27-3092 | Court Reporters & Simultaneous Captioners | PS | 37.54 | 78,090 | 82,070 | 59,340 | 87,320 | 65,320 | to 82,070 |
| 27-4011 | Audio & Video Equipment Technicians | PS | 25.22 | 52,450 | 39,620 | 37,370 | 59,880 | 39,620 | to 58,080 |
| 27-4021 | Photographers | MT OJT | 18.95 | 39,420 | 33,300 | 27,960 | 45,060 | 29,890 | to 45,870 |
| 29-0000 | Healthcare Practitioners & Technical Occupations | # | 47.54 | 98,890 | 80,490 | 47,930 | 123,980 | 59,490 | to 102,500 |
| 29-1011 | Chiropractors | DOCT | 46.25 | 96,210 | 94,230 | 56,960 | 115,540 | 72,660 | to 118,570 |
| 29-1021 | Dentists, General | DOCT | 81.45 | 169,410 | 159,960 | 107,120 | 200,090 | 106,640 | to 197,480 |
| 29-1031 | Dietitians & Nutritionists | BD+ | 32.46 | 67,530 | 63,980 | 51,690 | 75,330 | 57,540 | to 77,590 |

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PENNSYLVANIA OCCUPATIONAL WAGES
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 (Berks County)
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|-----------------|--------------------------------------|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------|
| 29-1041 | Optometrists | DOCT | 63.48 | 132,040 | 139,530 | 91,170 | 152,170 | 105,830 | to 157,630 |
| 29-1051 | Pharmacists | DOCT | 63.35 | 131,770 | 132,750 | 100,230 | 147,310 | 127,760 | to 152,790 |
| 29-1071 | Physician Assistants | MD | 58.45 | 121,580 | 122,060 | 100,280 | 132,070 | 106,300 | to 131,920 |
| 29-1081 | Podiatrists | DOCT | 74.02 | 153,960 | 129,950 | 101,100 | 180,000 | 108,410 | to 208,750 |
| 29-1122 | Occupational Therapists | MD | 43.88 | 91,260 | 92,910 | 71,600 | 100,940 | 77,540 | to 100,500 |
| 29-1123 | Physical Therapists | DOCT | 45.12 | 93,850 | 98,620 | 67,060 | 107,040 | 77,460 | to 103,810 |
| 29-1125 | Recreational Therapists | BD | 28.19 | 58,640 | 63,670 | 42,210 | 66,730 | 45,290 | to 64,980 |
| 29-1126 | Respiratory Therapists | AD | 39.02 | 81,160 | 78,290 | 67,750 | 87,760 | 72,380 | to 98,240 |
| 29-1127 | Speech-Language Pathologists | MD+ | 40.31 | 83,840 | 80,380 | 59,040 | 96,060 | 67,590 | to 100,280 |
| 29-1131 | Veterinarians | DOCT | 57.70 | 120,020 | 116,530 | 83,110 | 138,200 | 97,100 | to 136,510 |
| 29-1141 | Registered Nurses | BD | 43.79 | 91,090 | 91,410 | 71,420 | 100,770 | 78,940 | to 98,250 |
| 29-1161 | Nurse Midwives | MD | 54.44 | 113,240 | 107,390 | 95,220 | 122,120 | 97,830 | to 139,650 |
| 29-1171 | Nurse Practitioners | MD | 61.88 | 128,720 | 130,490 | 101,660 | 142,040 | 112,150 | to 136,160 |
| 29-1181 | Audiologists | DOCT | 43.65 | 90,790 | 85,980 | 72,780 | 99,660 | 76,580 | to 96,090 |
| 29-1215 | Family Medicine Physicians | DOCT | 130.41 | 271,250 | 226,400 | 175,140 | 318,590 | 209,730 | to # |
| 29-1216 | General Internal Medicine Physicians | DOCT | 173.40 | 360,670 | # | 234,900 | # | # | to # |

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 (Berks County)
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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|----|---------|
| 29-1223 | Psychiatrists | DOCT | 132.90 | 276,440 | # | 174,760 | # | # | to | # |
| 29-1229 | Physicians, All Other | DOCT | 73.89 | 153,700 | 63,200 | 61,930 | 198,890 | 63,200 | to | 79,960 |
| 29-1292 | Dental Hygienists | AD | 37.32 | 77,630 | 77,580 | 67,080 | 82,830 | 75,780 | to | 81,060 |
| 29-2010 | Clinical Laboratory Technologists & Technicians | BD | 27.69 | 57,590 | 49,980 | 38,480 | 67,010 | 39,350 | to | 75,830 |
| 29-2032 | Diagnostic Medical Sonographers | AD | 42.72 | 88,860 | 80,840 | 76,090 | 95,150 | 80,530 | to | 98,730 |
| 29-2034 | Radiologic Technologists | AD | 33.07 | 68,780 | 63,310 | 48,330 | 78,850 | 52,840 | to | 80,420 |
| 29-2035 | Magnetic Resonance Imaging Technologists | AD+ | 42.51 | 88,420 | 83,810 | 66,610 | 99,170 | 77,450 | to | 103,620 |
| 29-2042 | Emergency Medical Technicians | PS | 18.94 | 39,390 | 36,290 | 32,610 | 42,720 | 35,210 | to | 40,530 |
| 29-2043 | Paramedics | PS+ | 24.54 | 51,040 | 48,990 | 41,430 | 55,780 | 47,380 | to | 56,860 |
| 29-2051 | Dietetic Technicians | AD | 17.50 | 36,390 | 36,730 | 30,750 | 39,170 | 31,360 | to | 42,480 |
| 29-2052 | Pharmacy Technicians | MT OJT | 18.02 | 37,490 | 35,530 | 31,040 | 40,660 | 33,810 | to | 43,220 |
| 29-2053 | Psychiatric Technicians | PS+ | 18.69 | 38,870 | 37,920 | 35,070 | 40,740 | 36,260 | to | 38,350 |
| 29-2055 | Surgical Technologists | PS | 29.55 | 61,470 | 59,340 | 45,560 | 69,310 | 47,070 | to | 79,790 |
| 29-2056 | Veterinary Technologists & Technicians | AD | 20.24 | 42,100 | 39,060 | 33,990 | 46,090 | 36,910 | to | 46,800 |
| 29-2061 | Licensed Practical & Licensed Vocational Nurses | PS | 29.18 | 60,690 | 60,820 | 51,640 | 65,150 | 56,740 | to | 64,650 |
| 29-2072 | Medical Records Specialists | PS | 26.78 | 55,700 | 49,680 | 37,100 | 64,860 | 38,100 | to | 60,470 |

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|----------------|---|-------------|--------------------------|--------------------------|-------------------------|------------------------|--------------------------|----------------------------|------------------|
| 29-2081 | Opticians, Dispensing | LT OJT | 19.89 | 41,370 | 39,070 | 34,940 | 44,530 | 36,590 | to 43,980 |
| 29-2099 | Health Technologists & Technicians, Other | PS | 26.99 | 56,130 | 46,650 | 36,370 | 65,860 | 38,270 | to 59,320 |
| 29-9021 | Health Information Technologists & Medical Registrars | AD | 40.21 | 83,650 | 79,000 | 57,160 | 96,690 | 61,720 | to 101,340 |
| 29-9091 | Athletic Trainers | MD | * | 59,510 | 57,380 | 46,070 | 66,130 | 48,100 | to 61,900 |
| 29-9093 | Surgical Assistants | PS | 32.55 | 67,710 | 59,970 | 48,350 | 77,240 | 49,330 | to 74,040 |
| 29-9099 | Healthcare Practitioners & Technical Workers, Other | PS | 38.84 | 80,800 | 86,610 | 49,530 | 96,200 | 66,910 | to 89,440 |
| 31-0000 | Healthcare Support Occupations | # | 17.36 | 36,110 | 35,730 | 26,730 | 40,730 | 28,450 | to 41,970 |
| 31-1120 | Home Health & Personal Care Aides | ST OJT | 15.05 | 31,310 | 29,120 | 25,590 | 34,130 | 27,420 | to 34,850 |
| 31-1131 | Nursing Assistants | PS | 19.70 | 40,980 | 38,490 | 35,280 | 43,790 | 36,290 | to 46,070 |
| 31-2011 | Occupational Therapy Assistants | AD | 29.02 | 60,350 | 61,670 | 46,080 | 67,380 | 54,490 | to 72,800 |
| 31-2021 | Physical Therapist Assistants | AD | 30.07 | 62,550 | 64,630 | 48,710 | 69,370 | 51,480 | to 72,090 |
| 31-2022 | Physical Therapist Aides | ST OJT | 16.86 | 35,080 | 36,150 | 24,370 | 40,350 | 27,620 | to 38,410 |
| 31-9011 | Massage Therapists | PS | 27.99 | 58,210 | 56,350 | 41,930 | 66,240 | 47,780 | to 67,030 |
| 31-9091 | Dental Assistants | PS | 22.68 | 47,170 | 44,330 | 37,950 | 51,710 | 39,060 | to 49,450 |
| 31-9092 | Medical Assistants | PS | 20.58 | 42,800 | 41,600 | 35,620 | 46,340 | 37,350 | to 46,750 |
| 31-9094 | Medical Transcriptionists | PS | 18.25 | 37,950 | 35,640 | 33,660 | 40,070 | 35,640 | to 37,830 |

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------------|
| 31-9097 | Phlebotomists | PS | 20.50 | 42,640 | 43,950 | 35,290 | 46,270 | 35,200 | to 48,770 |
| 31-9099 | Healthcare Support Workers, Other | ST OJT | 17.26 | 35,910 | 36,520 | 21,900 | 42,810 | 20,800 | to 46,090 |
| 33-0000 | Protective Service Occupations | # | 26.83 | 55,810 | 46,190 | 30,470 | 68,290 | 35,200 | to 72,590 |
| 33-1012 | Supervisors - Police & Detectives | WK EXP | 47.68 | 99,160 | 102,270 | 69,740 | 113,660 | 80,090 | to 116,930 |
| 33-1021 | Supervisors - Fire Fighting & Prevention | PS+ | 41.78 | 86,900 | 80,940 | 80,530 | 90,030 | 80,940 | to 92,660 |
| 33-1091 | Supervisors - Security Workers | WK EXP | 27.36 | 56,910 | 50,300 | 38,350 | 66,050 | 43,670 | to 65,260 |
| 33-2011 | Firefighters | PS+ | 29.90 | 62,180 | 71,090 | 43,160 | 71,550 | 51,080 | to 72,590 |
| 33-3021 | Detectives & Criminal Investigators | WK EXP | 43.92 | 91,350 | 90,520 | 81,900 | 96,000 | 86,220 | to 95,070 |
| 33-3041 | Parking Enforcement Workers | ST OJT | 20.15 | 41,910 | 42,760 | 38,170 | 43,760 | 42,760 | to 42,760 |
| 33-3051 | Police & Sheriff's Patrol Officers | MT OJT | 39.91 | 83,000 | 83,470 | 58,240 | 95,200 | 63,090 | to 98,750 |
| 33-9021 | Private Detectives & Investigators | WK EXP | 25.18 | 52,370 | 47,740 | 37,010 | 59,930 | 39,300 | to 54,330 |
| 33-9032 | Security Guards | ST OJT | 17.38 | 36,150 | 36,360 | 28,200 | 40,060 | 29,470 | to 37,850 |
| 33-9091 | Crossing Guards | ST OJT | 14.51 | 30,190 | 29,420 | 22,350 | 34,050 | 26,570 | to 35,090 |
| 33-9094 | School Bus Monitors | ST OJT | 15.57 | 32,390 | 33,150 | 27,620 | 34,730 | 29,280 | to 33,150 |
| 33-9099 | Protective Service Workers, Other | ST OJT | 18.54 | 38,550 | 34,270 | 26,470 | 44,500 | 31,000 | to 43,190 |
| 35-0000 | Food Preparation & Serving Related Occupations | # | 14.80 | 30,780 | 28,740 | 21,130 | 35,530 | 23,130 | to 35,620 |

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|-----------------|--|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------------|
| 35-1011 | Chefs & Head Cooks | WK EXP | 28.08 | 58,410 | 55,110 | 41,730 | 66,630 | 46,470 | to 67,250 |
| 35-1012 | Supervisors - Food Preparation & Serving Workers | WK EXP | 19.61 | 40,780 | 37,320 | 29,350 | 46,420 | 32,390 | to 47,290 |
| 35-2011 | Cooks, Fast Food | ST OJT | 12.60 | 26,200 | 23,880 | 21,370 | 28,580 | 23,130 | to 30,030 |
| 35-2012 | Cooks, Institution & Cafeteria | ST OJT | 16.74 | 34,820 | 33,990 | 27,320 | 38,510 | 28,720 | to 39,110 |
| 35-2014 | Cooks, Restaurant | MT OJT | 15.40 | 32,030 | 31,150 | 24,130 | 35,920 | 28,400 | to 37,030 |
| 35-2021 | Food Preparation Workers | ST OJT | 14.38 | 29,910 | 28,840 | 21,950 | 33,820 | 25,790 | to 34,530 |
| 35-3011 | Bartenders | ST OJT | 13.55 | 28,190 | 22,090 | 17,760 | 33,330 | 18,340 | to 35,110 |
| 35-3023 | Fast Food & Counter Workers | ST OJT | 13.04 | 27,110 | 27,910 | 21,220 | 30,020 | 22,800 | to 29,340 |
| 35-3031 | Waiters & Waitresses | ST OJT | 15.74 | 32,730 | 29,070 | 19,540 | 39,230 | 21,860 | to 38,810 |
| 35-3041 | Food Servers, Nonrestaurant | ST OJT | 15.25 | 31,720 | 31,520 | 25,190 | 34,940 | 27,760 | to 35,720 |
| 35-9011 | Dining Room & Cafeteria Attendants & Bartender Helpers | ST OJT | 13.34 | 27,740 | 27,740 | 19,600 | 31,760 | 21,790 | to 33,080 |
| 35-9021 | Dishwashers | ST OJT | 13.26 | 27,590 | 28,400 | 22,710 | 29,990 | 25,510 | to 29,100 |
| 35-9031 | Hosts & Hostesses: Restaurant, Lounge & Coffee Shop | ST OJT | 12.93 | 26,900 | 27,590 | 19,280 | 30,650 | 21,180 | to 29,200 |
| 35-9099 | Food Preparation & Serving Related Workers, Other | ST OJT | 22.34 | 46,470 | 45,510 | 30,700 | 54,240 | 30,340 | to 70,440 |
| 37-0000 | Building & Grounds Cleaning & Maintenance Occupations | # | 18.11 | 37,670 | 35,870 | 27,960 | 42,450 | 30,280 | to 43,710 |
| 37-1011 | Supervisors - Housekeeping & Janitorial Workers | WK EXP | 23.01 | 47,850 | 45,060 | 31,140 | 56,080 | 34,660 | to 58,340 |

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|----------------|--|-------------|--------------------------|--------------------------|-------------------------|------------------------|--------------------------|----------------------------|------------------|
| 37-1012 | Supervisors - Landscaping & Groundskeeping Workers | WK EXP | 28.39 | 59,060 | 59,750 | 44,910 | 66,030 | 47,600 | to 64,070 |
| 37-2011 | Janitors & Cleaners | ST OJT | 17.27 | 35,930 | 35,140 | 27,720 | 39,970 | 30,190 | to 39,020 |
| 37-2012 | Maids & Housekeeping Cleaners | ST OJT | 15.15 | 31,520 | 29,790 | 26,230 | 34,130 | 28,240 | to 34,910 |
| 37-2021 | Pest Control Workers | MT OJT | 19.64 | 40,850 | 38,250 | 35,970 | 43,260 | 38,080 | to 43,720 |
| 37-3011 | Landscaping & Groundskeeping Workers | ST OJT | 18.45 | 38,380 | 36,570 | 29,280 | 42,860 | 33,680 | to 44,310 |
| 37-3012 | Pesticide Handlers, Sprayers & Applicators, Vegetation | MT OJT | 22.63 | 47,060 | 48,220 | 37,500 | 51,770 | 40,800 | to 50,620 |
| 39-0000 | Personal Care & Service Occupations | # | 17.05 | 35,450 | 30,440 | 21,840 | 42,160 | 23,380 | to 44,360 |
| 39-1014 | Supervisors - Entertainment & Recreation Workers | WK EXP | 24.74 | 51,460 | 49,230 | 36,860 | 58,650 | 41,550 | to 57,650 |
| 39-1022 | Supervisors - Personal Service Workers | WK EXP | 22.61 | 47,020 | 44,290 | 31,340 | 54,750 | 33,350 | to 58,000 |
| 39-2011 | Animal Trainers | MT OJT | 19.66 | 40,890 | 36,590 | 32,150 | 45,200 | 34,260 | to 48,080 |
| 39-2021 | Nonfarm Animal Caretakers | ST OJT | 13.95 | 29,020 | 28,340 | 21,890 | 32,520 | 22,990 | to 32,060 |
| 39-3031 | Ushers, Lobby Attendants & Ticket Takers | ST OJT | 12.67 | 26,360 | 26,620 | 19,820 | 29,580 | 21,480 | to 29,880 |
| 39-3091 | Amusement & Recreation Attendants | ST OJT | 12.30 | 25,590 | 22,070 | 18,980 | 28,850 | 20,790 | to 26,670 |
| 39-4021 | Funeral Attendants | ST OJT | 17.49 | 36,370 | 36,400 | 29,050 | 39,980 | 33,770 | to 37,300 |
| 39-5012 | Hairdressers, Hairstylists & Cosmetologists | PS | 20.09 | 41,780 | 34,390 | 23,500 | 50,790 | 28,140 | to 56,500 |
| 39-5092 | Manicurists & Pedicurists | PS | 13.19 | 27,430 | 26,840 | 19,910 | 31,140 | 20,740 | to 29,710 |

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|----------------|---|-------------|--------------------------|--------------------------|-------------------------|------------------------|--------------------------|----------------------------|------------------|
| 39-5093 | Shampooers | ST OJT | 9.03 | 18,780 | 18,490 | 18,310 | 19,010 | 18,460 | to 18,530 |
| 39-5094 | Skincare Specialists | PS | 22.63 | 47,070 | 39,170 | 31,790 | 54,600 | 35,290 | to 55,470 |
| 39-6012 | Concierges | MT OJT | 19.39 | 40,340 | 42,510 | 31,300 | 44,780 | 35,230 | to 46,670 |
| 39-9011 | Childcare Workers | ST OJT | 13.28 | 27,620 | 27,430 | 21,490 | 30,650 | 22,820 | to 28,930 |
| 39-9031 | Fitness Trainers & Aerobics Instructors | ST OJT | 21.70 | 45,130 | 44,370 | 30,540 | 52,310 | 35,280 | to 54,480 |
| 39-9032 | Recreation Workers | ST OJT | 16.11 | 33,510 | 33,840 | 25,330 | 37,540 | 28,600 | to 36,310 |
| 39-9041 | Residential Advisors | ST OJT | 19.95 | 41,500 | 39,190 | 32,180 | 46,080 | 36,250 | to 46,790 |
| 41-0000 | Sales & Related Occupations | # | 23.04 | 47,920 | 34,970 | 25,340 | 59,040 | 28,120 | to 53,740 |
| 41-1011 | Supervisors - Retail Sales Workers | WK EXP | 24.46 | 50,870 | 46,810 | 33,790 | 59,280 | 37,950 | to 58,330 |
| 41-1012 | Supervisors - Non-Retail Sales Workers | WK EXP | 46.94 | 97,640 | 76,950 | 58,560 | 116,880 | 66,120 | to 95,850 |
| 41-2011 | Cashiers | ST OJT | 13.71 | 28,520 | 28,400 | 22,820 | 31,330 | 24,350 | to 31,990 |
| 41-2021 | Counter & Rental Clerks | ST OJT | 18.33 | 38,130 | 37,290 | 26,720 | 43,750 | 30,430 | to 45,970 |
| 41-2022 | Parts Salespersons | MT OJT | 20.89 | 43,460 | 38,970 | 31,050 | 49,570 | 34,720 | to 50,400 |
| 41-2031 | Retail Salespersons | ST OJT | 17.19 | 35,760 | 32,060 | 24,200 | 41,460 | 27,250 | to 36,800 |
| 41-3011 | Advertising Sales Agents | MT OJT | 22.88 | 47,600 | 49,400 | 31,550 | 55,500 | 38,510 | to 58,520 |
| 41-3021 | Insurance Sales Agents | MT OJT | 37.63 | 78,260 | 62,350 | 45,320 | 94,480 | 48,720 | to 79,860 |

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PENNSYLVANIA OCCUPATIONAL WAGES
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 (Berks County)
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| SOC Code | Occupational Title | Educ. Level | Average Hourly Wage (\$) | Average Annual Wage (\$) | Median Annual Wage (\$) | Entry Annual Wage (\$) | Exper'd Annual Wage (\$) | Mid Range Annual Wage (\$) | |
|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------------|
| 41-3031 | Securities, Commodities & Financial Services Sales Agents | BD+ | 39.97 | 83,130 | 59,570 | 45,140 | 101,840 | 47,050 | to 100,790 |
| 41-3041 | Travel Agents | MT OJT | 21.41 | 44,530 | 46,750 | 21,580 | 55,830 | 31,850 | to 59,670 |
| 41-3091 | Sales Representatives - Services | MT OJT | 35.39 | 73,610 | 59,840 | 37,810 | 91,250 | 43,570 | to 88,920 |
| 41-4011 | Sales Representatives, Technical & Scientific Products | BD+ | 47.07 | 97,900 | 77,260 | 50,650 | 121,160 | 58,410 | to 106,530 |
| 41-4012 | Sales Representatives | MT OJT | 40.51 | 84,260 | 73,280 | 45,480 | 103,370 | 54,900 | to 98,320 |
| 41-9021 | Real Estate Brokers | WK EXP | 32.96 | 68,550 | 50,600 | 40,330 | 82,440 | 44,590 | to 82,170 |
| 41-9022 | Real Estate Sales Agents | MT OJT | 27.93 | 58,100 | 47,090 | 32,470 | 70,730 | 36,040 | to 65,680 |
| 41-9031 | Sales Engineers | BD+ | 49.67 | 103,310 | 96,500 | 66,840 | 121,270 | 76,390 | to 115,550 |
| 41-9099 | Sales & Related Workers, Other | ST OJT | 16.80 | 34,930 | 26,440 | 23,930 | 40,350 | 24,730 | to 37,960 |
| 43-0000 | Office & Administrative Support Occupations | # | 22.14 | 46,040 | 44,240 | 31,760 | 53,080 | 36,260 | to 51,830 |
| 43-1011 | Supervisors - Office & Administrative Support Workers | WK EXP | 31.19 | 64,870 | 61,010 | 44,480 | 74,910 | 49,770 | to 75,920 |
| 43-2011 | Switchboard Operators | ST OJT | 17.49 | 36,390 | 36,950 | 28,400 | 40,320 | 31,250 | to 39,540 |
| 43-3011 | Bill & Account Collectors | MT OJT | 22.76 | 47,340 | 44,680 | 34,730 | 53,550 | 38,590 | to 53,960 |
| 43-3021 | Billing & Posting Clerks | MT OJT | 21.69 | 45,110 | 44,740 | 36,130 | 49,530 | 38,320 | to 48,090 |
| 43-3031 | Bookkeeping, Accounting & Auditing Clerks | PS+ | 22.81 | 47,450 | 45,900 | 32,620 | 54,750 | 37,860 | to 54,480 |
| 43-3051 | Payroll & Timekeeping Clerks | MT OJT | 25.57 | 53,190 | 53,590 | 38,850 | 60,250 | 45,280 | to 61,930 |

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PENNSYLVANIA OCCUPATIONAL WAGES
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 (Berks County)
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| SOC Code | Occupational Title | Educ. Level | Average Hourly Wage (\$) | Average Annual Wage (\$) | Median Annual Wage (\$) | Entry Annual Wage (\$) | Exper'd Annual Wage (\$) | Mid Range Annual Wage (\$) | |
|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|-----------|
| 43-3061 | Procurement Clerks | MT OJT | 21.05 | 43,780 | 46,050 | 31,140 | 50,010 | 38,200 | to 49,930 |
| 43-3071 | Tellers | ST OJT | 18.81 | 39,130 | 39,010 | 33,740 | 41,790 | 36,390 | to 43,590 |
| 43-4031 | Court, Municipal & License Clerks | LT OJT | 28.94 | 60,190 | 47,420 | 40,120 | 70,080 | 40,310 | to 78,790 |
| 43-4051 | Customer Service Representatives | ST OJT | 20.62 | 42,880 | 38,610 | 31,170 | 48,650 | 34,210 | to 47,800 |
| 43-4061 | Eligibility Interviewers, Government Programs | MT OJT | 27.60 | 57,410 | 56,330 | 47,930 | 62,080 | 51,560 | to 65,190 |
| 43-4071 | File Clerks | ST OJT | 19.13 | 39,800 | 39,480 | 31,580 | 43,850 | 34,450 | to 47,120 |
| 43-4111 | Interviewers | ST OJT | 20.32 | 42,270 | 43,440 | 34,500 | 46,090 | 37,750 | to 47,330 |
| 43-4121 | Library Assistants, Clerical | ST OJT | 13.14 | 27,320 | 26,080 | 20,030 | 30,920 | 21,920 | to 32,080 |
| 43-4131 | Loan Interviewers & Clerks | ST OJT | 22.35 | 46,480 | 45,850 | 36,470 | 51,410 | 38,660 | to 55,340 |
| 43-4141 | New Accounts Clerks | MT OJT | 22.99 | 47,810 | 47,820 | 44,080 | 49,650 | 46,510 | to 50,090 |
| 43-4151 | Order Clerks | PS | 21.30 | 44,310 | 46,170 | 35,030 | 48,880 | 38,400 | to 46,760 |
| 43-4161 | Human Resources Assistants | AD | 24.39 | 50,720 | 49,270 | 39,000 | 56,490 | 42,940 | to 57,660 |
| 43-4171 | Receptionists & Information Clerks | ST OJT | 15.98 | 33,240 | 32,790 | 24,990 | 37,300 | 28,020 | to 36,590 |
| 43-4199 | Information & Record Clerks, Other | ST OJT | 24.36 | 50,660 | 46,590 | 38,400 | 56,700 | 39,840 | to 61,480 |
| 43-5021 | Couriers & Messengers | ST OJT | 17.45 | 36,300 | 36,150 | 28,420 | 40,190 | 31,040 | to 40,510 |
| 43-5031 | Police, Fire & Ambulance Dispatchers | MT OJT | 24.91 | 51,810 | 53,890 | 43,810 | 55,750 | 48,960 | to 57,670 |

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 (Berks County)
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|-----------------|--|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|-----------|
| 43-5032 | Dispatchers | MT OJT | 23.70 | 49,300 | 46,550 | 34,390 | 56,650 | 38,000 | to 54,950 |
| 43-5041 | Meter Readers, Utilities | ST OJT | 24.02 | 49,970 | 44,000 | 35,040 | 57,320 | 38,080 | to 63,920 |
| 43-5051 | Postal Service Clerks | ST OJT | 27.84 | 57,900 | 56,510 | 46,980 | 63,280 | 53,440 | to 66,480 |
| 43-5052 | Postal Service Mail Carriers | ST OJT | 29.22 | 60,780 | 58,820 | 44,360 | 68,870 | 47,540 | to 75,300 |
| 43-5053 | Postal Service Mail Sorters, Processors & Processing Machine Operators | ST OJT | 31.64 | 65,800 | 73,150 | 53,110 | 72,060 | 54,450 | to 73,150 |
| 43-5061 | Production, Planning & Expediting Clerks | MT OJT | 26.80 | 55,750 | 49,960 | 43,680 | 61,690 | 48,960 | to 60,580 |
| 43-5071 | Shipping, Receiving & Traffic Clerks | ST OJT | 20.54 | 42,730 | 41,970 | 33,230 | 47,410 | 36,900 | to 46,750 |
| 43-5111 | Weighers, Measurers, Checkers & Samplers, Recordkeeping | ST OJT | 22.78 | 47,380 | 48,130 | 38,630 | 51,690 | 42,100 | to 55,160 |
| 43-6011 | Executive Secretaries & Executive Administrative Assistants | WK EXP | 31.71 | 65,950 | 63,910 | 49,670 | 73,980 | 54,130 | to 77,050 |
| 43-6012 | Legal Secretaries | MT OJT | 24.50 | 50,950 | 47,570 | 38,850 | 56,910 | 43,690 | to 58,100 |
| 43-6013 | Medical Secretaries | MT OJT | 19.68 | 40,930 | 38,960 | 34,190 | 44,250 | 36,960 | to 46,090 |
| 43-6014 | Secretaries | ST OJT | 20.64 | 42,920 | 41,860 | 32,080 | 48,260 | 35,780 | to 48,690 |
| 43-9021 | Data Entry Keyers | ST OJT | 19.55 | 40,650 | 38,960 | 29,180 | 46,300 | 33,660 | to 48,250 |
| 43-9022 | Word Processors & Typists | ST OJT | 20.18 | 41,970 | 41,210 | 34,450 | 45,670 | 37,970 | to 47,860 |
| 43-9041 | Insurance Claims & Policy Processing Clerks | MT OJT | 23.44 | 48,750 | 47,370 | 35,930 | 55,060 | 37,870 | to 50,190 |
| 43-9051 | Mail Clerks & Mail Machine Operators | ST OJT | 16.75 | 34,840 | 38,140 | 26,550 | 38,930 | 29,630 | to 38,140 |

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 (Berks County)
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|----------------|--|-------------|--------------------------|--------------------------|-------------------------|------------------------|--------------------------|----------------------------|------------------|
| 43-9061 | Office Clerks, General | ST OJT | 21.12 | 43,920 | 42,790 | 29,610 | 50,970 | 35,160 | to 50,540 |
| 43-9071 | Office Machine Operators | ST OJT | 19.77 | 41,130 | 38,030 | 33,160 | 45,050 | 34,390 | to 49,470 |
| 43-9111 | Statistical Assistants | BD | 22.19 | 46,140 | 45,040 | 39,310 | 49,510 | 39,500 | to 45,660 |
| 43-9199 | Office & Administrative Support Workers, Other | ST OJT | 18.54 | 38,570 | 34,400 | 20,920 | 47,260 | 30,650 | to 50,020 |
| 45-0000 | Farming, Fishing & Forestry Occupations | # | 16.80 | 34,940 | 30,580 | 21,290 | 41,660 | 21,840 | to 42,070 |
| 45-1011 | Supervisors - Farming, Fishing & Forestry Workers | WK EXP | 29.74 | 61,850 | 58,490 | 44,010 | 70,640 | 50,970 | to 73,360 |
| 45-2092 | Farmworkers & Laborers, Crop, Nursery & Greenhouse | ST OJT | 14.32 | 29,780 | 28,620 | 20,950 | 34,120 | 21,620 | to 35,820 |
| 47-0000 | Construction & Extraction Occupations | # | 29.26 | 60,850 | 56,720 | 40,770 | 70,740 | 46,080 | to 73,800 |
| 47-1011 | Supervisors - Construction Trades & Extraction Workers | WK EXP | 38.34 | 79,750 | 76,180 | 54,680 | 92,100 | 60,530 | to 94,700 |
| 47-2021 | Brickmasons & Blockmasons | LT OJT | 29.85 | 62,090 | 56,400 | 46,070 | 69,990 | 50,740 | to 77,770 |
| 47-2031 | Carpenters | LT OJT | 27.38 | 56,940 | 50,670 | 40,350 | 65,110 | 44,940 | to 69,930 |
| 47-2044 | Tile & Marble Setters | LT OJT | 24.50 | 50,970 | 49,460 | 40,860 | 55,950 | 47,010 | to 58,520 |
| 47-2051 | Cement Masons & Concrete Finishers | MT OJT | 29.45 | 61,260 | 59,530 | 44,600 | 69,470 | 49,030 | to 70,100 |
| 47-2061 | Construction Laborers | ST OJT | 24.37 | 50,690 | 47,150 | 35,260 | 58,290 | 38,680 | to 57,420 |
| 47-2071 | Paving, Surfacing & Tamping Equipment Operators | MT OJT | 30.40 | 63,220 | 62,670 | 50,310 | 69,590 | 54,590 | to 69,040 |
| 47-2073 | Operating Engineers & Other Construction Equipment Operators | MT OJT | 27.21 | 56,600 | 51,440 | 41,020 | 64,270 | 45,540 | to 62,240 |

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------------|
| 47-2081 | Drywall & Ceiling Tile Installers | MT OJT | 28.75 | 59,790 | 55,900 | 43,670 | 67,730 | 47,200 | to 63,620 |
| 47-2111 | Electricians | LT OJT | 34.97 | 72,740 | 73,610 | 47,370 | 85,240 | 52,240 | to 88,620 |
| 47-2141 | Painters, Construction & Maintenance | MT OJT | 23.68 | 49,250 | 46,980 | 36,330 | 55,610 | 39,180 | to 55,140 |
| 47-2151 | Pipelayers | ST OJT | 26.66 | 55,440 | 53,930 | 48,340 | 58,940 | 51,370 | to 61,180 |
| 47-2152 | Plumbers, Pipefitters & Steamfitters | LT OJT | 31.77 | 66,080 | 60,880 | 43,840 | 77,020 | 49,110 | to 77,900 |
| 47-2181 | Roofers | MT OJT | 25.33 | 52,680 | 49,620 | 39,110 | 59,360 | 40,450 | to 57,570 |
| 47-2211 | Sheet Metal Workers | LT OJT | 34.68 | 72,140 | 68,190 | 49,800 | 83,150 | 54,980 | to 86,320 |
| 47-3013 | Helpers--Electricians | ST OJT | 20.42 | 42,470 | 40,760 | 33,910 | 46,680 | 37,030 | to 45,540 |
| 47-3015 | Helpers--Pipelayers, Plumbers, Pipefitters & Steamfitters | ST OJT | 21.13 | 43,950 | 46,810 | 32,670 | 49,500 | 34,210 | to 46,820 |
| 47-3019 | Helpers, Construction Trades, Other | ST OJT | 20.69 | 43,040 | 40,620 | 32,880 | 48,050 | 35,180 | to 54,110 |
| 47-4011 | Construction & Building Inspectors | WK EXP | 31.28 | 65,070 | 63,820 | 50,490 | 72,250 | 59,590 | to 74,760 |
| 47-4051 | Highway Maintenance Workers | MT OJT | 25.02 | 52,050 | 48,750 | 40,860 | 57,560 | 45,530 | to 60,200 |
| 47-4071 | Septic Tank Servicers & Sewer Pipe Cleaners | MT OJT | 24.35 | 50,640 | 50,600 | 35,430 | 58,130 | 45,530 | to 60,320 |
| 47-5022 | Excavating & Loading Machine Oprs, Surface Mining | WK EXP | 29.84 | 62,070 | 52,480 | 46,840 | 69,570 | 48,630 | to 58,610 |
| 47-5023 | Earth Drillers | WK EXP | 31.47 | 65,470 | 62,570 | 47,770 | 74,190 | 50,460 | to 72,590 |
| 49-0000 | Installation, Maintenance & Repair Occupations | # | 27.74 | 57,710 | 55,970 | 38,980 | 66,930 | 45,480 | to 66,150 |

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|-----------|
| 49-1011 | Supervisors - Mechanics, Installers & Repairers | WK EXP | 37.30 | 77,580 | 75,420 | 53,420 | 89,470 | 60,770 | to 94,170 |
| 49-2011 | Computer, Automated Teller & Office Machine Repairers | PS | 19.79 | 41,170 | 37,820 | 29,650 | 46,840 | 35,020 | to 48,630 |
| 49-2022 | Telecommunications Equipment Installers & Repairers | PS+ | 31.00 | 64,470 | 62,660 | 46,540 | 73,310 | 49,880 | to 72,950 |
| 49-2094 | Electrical & Electronics Repairers, Commercial & Industrial Equipment | PS+ | 34.39 | 71,520 | 67,190 | 51,700 | 81,280 | 63,760 | to 89,750 |
| 49-2095 | Electrical & Electronics Repairers, Powerhouse, Substation & Relay | PS+ | 42.93 | 89,300 | 92,170 | 73,730 | 96,970 | 78,530 | to 98,790 |
| 49-2098 | Security & Fire Alarm Systems Installers | MT OJT | 28.86 | 60,030 | 60,970 | 42,140 | 68,840 | 47,610 | to 66,150 |
| 49-3011 | Aircraft Mechanics & Service Technicians | PS | 37.60 | 78,200 | 73,770 | 58,480 | 87,920 | 73,770 | to 73,770 |
| 49-3021 | Automotive Body & Related Repairers | LT OJT | 24.36 | 50,670 | 47,740 | 36,750 | 57,530 | 41,290 | to 58,220 |
| 49-3023 | Automotive Service Technicians & Mechanics | PS | 24.22 | 50,390 | 48,560 | 35,690 | 57,620 | 37,810 | to 58,770 |
| 49-3031 | Bus & Truck Mechanics & Diesel Engine Specialists | LT OJT | 27.40 | 57,000 | 58,120 | 44,140 | 63,330 | 48,590 | to 62,120 |
| 49-3041 | Farm Equipment Mechanics & Service Technicians | LT OJT | 23.38 | 48,630 | 47,470 | 36,180 | 54,770 | 39,000 | to 59,160 |
| 49-3042 | Mobile Heavy Equipment Mechanics | LT OJT | 28.69 | 59,680 | 60,320 | 42,160 | 68,310 | 50,020 | to 70,310 |
| 49-3053 | Outdoor Power Equipment & Other Small Engine Mechanics | MT OJT | 20.36 | 42,360 | 40,070 | 31,900 | 47,510 | 35,590 | to 48,780 |
| 49-3093 | Tire Repairers & Changers | ST OJT | 18.42 | 38,320 | 35,430 | 30,780 | 42,030 | 33,270 | to 44,290 |
| 49-9021 | Heating, A/C & Refrigeration Mechanics & Installers | PS+ | 28.19 | 58,640 | 57,650 | 42,160 | 66,760 | 47,290 | to 64,670 |
| 49-9031 | Home Appliance Repairers | MT OJT | 23.21 | 48,280 | 48,510 | 39,960 | 52,380 | 40,800 | to 48,510 |

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|-----------------|--|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------------|
| 49-9041 | Industrial Machinery Mechanics | LT OJT | 30.76 | 63,980 | 62,870 | 49,390 | 71,160 | 53,530 | to 73,070 |
| 49-9052 | Telecommunications Line Installers & Repairers | LT OJT | 40.05 | 83,310 | 91,780 | 67,050 | 91,320 | 68,810 | to 94,780 |
| 49-9062 | Medical Equipment Repairers | AD+ | 31.83 | 66,200 | 60,830 | 47,710 | 75,310 | 51,720 | to 73,470 |
| 49-9071 | Maintenance & Repair Workers, General | MT OJT | 24.86 | 51,700 | 49,730 | 35,270 | 59,800 | 40,080 | to 63,210 |
| 49-9098 | Helpers--Installation, Maintenance & Repair Workers | ST OJT | 18.35 | 38,170 | 37,700 | 27,760 | 43,300 | 30,460 | to 47,680 |
| 49-9099 | Installation, Maintenance & Repair Workers, Other | MT OJT | 23.97 | 49,860 | 48,950 | 35,580 | 56,900 | 39,410 | to 55,430 |
| 51-0000 | Production Occupations | # | 22.64 | 47,090 | 44,450 | 34,020 | 53,530 | 37,150 | to 54,430 |
| 51-1011 | Supervisors - Production & Operating Workers | WK EXP | 33.27 | 69,200 | 64,540 | 50,140 | 78,580 | 58,350 | to 79,220 |
| 51-2028 | Electrical, Electronic & Electromechanical Assemblers | MT OJT | 19.58 | 40,730 | 38,410 | 35,530 | 43,280 | 38,410 | to 45,400 |
| 51-2090 | Misc. Assemblers & Fabricators | MT OJT | 20.17 | 41,950 | 37,110 | 33,420 | 46,140 | 35,730 | to 48,820 |
| 51-3011 | Bakers | MT OJT | 15.79 | 32,840 | 33,750 | 24,520 | 36,940 | 26,880 | to 37,750 |
| 51-3021 | Butchers & Meat Cutters | LT OJT | 17.73 | 36,880 | 36,290 | 26,530 | 41,980 | 29,170 | to 44,760 |
| 51-3022 | Meat, Poultry & Fish Cutters & Trimmers | ST OJT | 17.27 | 35,930 | 35,760 | 30,710 | 38,500 | 31,560 | to 37,980 |
| 51-3091 | Food & Tobacco Roasting, Baking & Drying Machine Operators | MT OJT | 22.37 | 46,540 | 40,200 | 39,460 | 50,020 | 40,180 | to 50,460 |
| 51-3092 | Food Batchmakers | MT OJT | 18.00 | 37,440 | 34,390 | 27,440 | 42,360 | 31,920 | to 44,440 |
| 51-3093 | Food Cooking Machine Operators | MT OJT | 19.54 | 40,630 | 38,340 | 33,280 | 44,260 | 34,560 | to 44,720 |

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|-----------|
| 51-3099 | Food Processing Workers, Other | MT OJT | 18.82 | 39,140 | 38,360 | 33,890 | 41,720 | 36,830 | to 41,760 |
| 51-4021 | Extruding & Drawing Machine Operators | MT OJT | 24.30 | 50,540 | 51,170 | 38,130 | 56,660 | 39,730 | to 60,300 |
| 51-4023 | Rolling Machine Operators | MT OJT | 26.94 | 56,030 | 55,050 | 47,060 | 60,440 | 50,650 | to 61,710 |
| 51-4031 | Cutting, Punching & Press Machine Operators | MT OJT | 24.75 | 51,470 | 50,920 | 39,950 | 57,140 | 40,190 | to 60,460 |
| 51-4033 | Grinding, Lapping, Polishing & Buffing Machine Tool Operators | MT OJT | 22.93 | 47,690 | 43,560 | 34,830 | 54,020 | 36,210 | to 54,540 |
| 51-4041 | Machinists | LT OJT | 26.22 | 54,530 | 48,970 | 43,870 | 59,780 | 47,600 | to 59,710 |
| 51-4051 | Metal-Refining Furnace Operators | MT OJT | 30.28 | 62,990 | 56,200 | 49,160 | 69,790 | 48,660 | to 78,170 |
| 51-4052 | Pourers & Casters, Metal | MT OJT | 22.47 | 46,730 | 47,080 | 39,260 | 50,410 | 40,060 | to 54,160 |
| 51-4071 | Foundry Mold & Coremakers | MT OJT | 20.68 | 43,010 | 43,570 | 33,730 | 47,580 | 36,050 | to 46,990 |
| 51-4072 | Molding, Coremaking & Casting Machine Operators | MT OJT | 21.45 | 44,620 | 45,440 | 33,430 | 50,140 | 37,820 | to 53,180 |
| 51-4081 | Multiple Machine Tool Operators | MT OJT | 23.64 | 49,160 | 49,610 | 40,100 | 53,620 | 45,000 | to 56,500 |
| 51-4111 | Tool & Die Makers | PS+ | 30.62 | 63,690 | 62,530 | 48,400 | 71,230 | 50,830 | to 76,520 |
| 51-4121 | Welders, Cutters, Solderers & Brazers | MT OJT | 24.08 | 50,080 | 49,920 | 40,310 | 54,900 | 47,660 | to 55,490 |
| 51-4191 | Heat Treating Equipment Operators | MT OJT | 25.76 | 53,580 | 53,780 | 44,110 | 58,250 | 47,800 | to 61,480 |
| 51-4193 | Plating & Coating Machine Operators | MT OJT | 21.97 | 45,690 | 47,870 | 33,940 | 51,480 | 39,030 | to 58,620 |
| 51-4199 | Metal Workers & Plastic Workers, Other | MT OJT | 24.36 | 50,680 | 51,330 | 37,190 | 57,320 | 39,770 | to 62,230 |

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PENNSYLVANIA OCCUPATIONAL WAGES
READING METROPOLITAN STATISTICAL AREA
 (Berks County)
MAY 2023

| SOC Code | Occupational Title | Educ. Level | Average Hourly Wage (\$) | Average Annual Wage (\$) | Median Annual Wage (\$) | Entry Annual Wage (\$) | Exper'd Annual Wage (\$) | Mid Range Annual Wage (\$) | |
|-----------------|--|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|-----------|
| 51-5112 | Printing Press Operators | MT OJT | 21.01 | 43,700 | 42,650 | 31,600 | 49,650 | 35,860 | to 50,030 |
| 51-5113 | Print Binding & Finishing Workers | MT OJT | 18.02 | 37,480 | 37,700 | 29,700 | 41,310 | 34,530 | to 42,420 |
| 51-6011 | Laundry & Dry-Cleaning Workers | ST OJT | 15.54 | 32,320 | 30,770 | 26,490 | 35,190 | 28,700 | to 35,390 |
| 51-6021 | Pressers: Textile, Garment & Related Materials | ST OJT | 13.30 | 27,660 | 25,470 | 24,250 | 29,330 | 25,470 | to 30,220 |
| 51-6031 | Sewing Machine Operators | ST OJT | 17.33 | 36,050 | 38,490 | 29,000 | 39,520 | 32,230 | to 38,490 |
| 51-6062 | Textile Cutting Machine Operators | MT OJT | 18.60 | 38,700 | 38,200 | 32,530 | 41,730 | 36,660 | to 44,050 |
| 51-7011 | Cabinetmakers & Bench Carpenters | MT OJT | 22.55 | 46,910 | 44,050 | 38,790 | 50,910 | 44,050 | to 48,890 |
| 51-7041 | Sawing Machine Operators, Wood | MT OJT | 20.30 | 42,210 | 44,200 | 34,180 | 46,170 | 39,590 | to 45,930 |
| 51-7042 | Woodworking Machine Operators | MT OJT | 19.98 | 41,560 | 43,350 | 35,390 | 44,610 | 37,610 | to 44,460 |
| 51-8031 | Water & Wastewater Treatment Plant & System Operators | LT OJT | 27.41 | 57,010 | 58,470 | 44,210 | 63,320 | 49,800 | to 65,990 |
| 51-9011 | Chemical Equipment Operators | MT OJT | 23.41 | 48,680 | 47,760 | 35,120 | 55,360 | 36,910 | to 59,230 |
| 51-9012 | Separating, Filtering, Clarifying, Precipitating & Still Machine Operators | MT OJT | 26.09 | 54,260 | 50,520 | 37,120 | 62,710 | 45,850 | to 63,350 |
| 51-9021 | Crushing, Grinding & Polishing Machine Operators | MT OJT | 24.39 | 50,720 | 51,170 | 39,530 | 56,230 | 40,600 | to 58,540 |
| 51-9023 | Mixing & Blending Machine Operators | MT OJT | 25.52 | 53,080 | 50,940 | 38,910 | 60,060 | 42,310 | to 62,070 |
| 51-9032 | Cutting & Slicing Machine Operators | MT OJT | 20.59 | 42,830 | 36,910 | 34,680 | 46,840 | 35,300 | to 50,880 |
| 51-9041 | Extruding, Forming, Pressing & Compacting Machine Operators | MT OJT | 24.27 | 50,480 | 48,320 | 42,480 | 54,430 | 48,320 | to 54,720 |

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 (Berks County)
MAY 2023

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------------|
| 51-9061 | Inspectors, Testers, Sorters, Samplers & Weighers | MT OJT | 22.44 | 46,680 | 45,010 | 34,800 | 52,520 | 37,860 | to 53,420 |
| 51-9071 | Jewelers & Precious Stone & Metal Workers | LT OJT | 25.49 | 53,010 | 52,180 | 35,690 | 61,540 | 38,470 | to 59,670 |
| 51-9081 | Dental Laboratory Technicians | MT OJT | 26.98 | 56,120 | 51,710 | 40,840 | 63,640 | 42,120 | to 66,870 |
| 51-9111 | Packaging & Filling Machine Operators | MT OJT | 19.00 | 39,530 | 37,790 | 31,780 | 43,340 | 33,280 | to 44,200 |
| 51-9123 | Painting, Coating & Decorating Workers | MT OJT | 17.52 | 36,430 | 31,410 | 31,410 | 38,900 | 31,410 | to 40,760 |
| 51-9124 | Coating, Painting & Spraying Machine Oprs/Tenders | MT OJT | 22.22 | 46,220 | 44,230 | 38,750 | 49,890 | 40,650 | to 49,170 |
| 51-9161 | CNC Tool Operators | MT OJT | 28.49 | 59,260 | 56,380 | 38,810 | 69,330 | 43,930 | to 79,810 |
| 51-9162 | CNC Tool Programmers | PS+ | 32.22 | 67,010 | 61,610 | 55,400 | 72,720 | 60,890 | to 65,660 |
| 51-9191 | Adhesive Bonding Machine Operators | MT OJT | 20.70 | 43,060 | 37,690 | 36,330 | 46,380 | 37,610 | to 53,630 |
| 51-9192 | Cleaning, Washing & Metal Pickling Equipment Operators | MT OJT | 25.55 | 53,140 | 61,750 | 38,420 | 60,390 | 46,860 | to 63,820 |
| 51-9193 | Cooling & Freezing Equipment Operators | MT OJT | 16.92 | 35,200 | 31,370 | 27,830 | 38,830 | 27,080 | to 38,140 |
| 51-9195 | Molders, Shapers & Casters | LT OJT | 23.80 | 49,500 | 47,640 | 39,860 | 54,240 | 42,580 | to 57,830 |
| 51-9196 | Paper Goods Machine Operators | MT OJT | 24.15 | 50,240 | 48,080 | 40,830 | 54,870 | 46,370 | to 58,550 |
| 51-9198 | Helpers--Production Workers | ST OJT | 18.60 | 38,690 | 36,980 | 29,560 | 43,180 | 32,560 | to 44,200 |
| 51-9199 | Production Workers, Other | MT OJT | 21.67 | 45,080 | 43,690 | 33,400 | 50,830 | 35,800 | to 49,970 |
| 53-0000 | Transportation & Material Moving Occupations | # | 21.39 | 44,500 | 40,490 | 31,220 | 51,040 | 35,730 | to 49,830 |

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 (Berks County)
MAY 2023

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|-----------------|--|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|------------|
| 53-1047 | Supervisors - Transportation & Material Moving Workers | WK EXP | 33.70 | 70,100 | 64,800 | 44,740 | 82,590 | 49,490 | to 80,510 |
| 53-2012 | Commercial Pilots | PS+ | * | 117,110 | 111,660 | 80,990 | 134,900 | 94,410 | to 125,640 |
| 53-3031 | Driver/Sales Workers | ST OJT | 18.83 | 39,170 | 35,140 | 19,360 | 48,930 | 21,570 | to 54,640 |
| 53-3032 | Heavy & Tractor-Trailer Truck Drivers | PS | 27.17 | 56,520 | 55,870 | 44,740 | 62,330 | 49,370 | to 59,950 |
| 53-3033 | Light Truck or Delivery Services Drivers | ST OJT | 20.12 | 41,850 | 39,940 | 26,910 | 49,210 | 31,520 | to 47,170 |
| 53-3051 | Bus Drivers, School | ST OJT | 19.73 | 41,040 | 44,010 | 28,430 | 47,250 | 32,340 | to 45,230 |
| 53-3053 | Shuttle Drivers & Chauffeurs | ST OJT | 17.31 | 35,990 | 36,840 | 26,040 | 40,900 | 28,390 | to 39,390 |
| 53-3099 | Motor Vehicle Operators, Other | ST OJT | 14.39 | 29,930 | 30,770 | 24,110 | 32,790 | 29,700 | to 30,770 |
| 53-6021 | Parking Lot Attendants | ST OJT | 15.38 | 31,980 | 33,180 | 24,390 | 35,720 | 28,040 | to 35,350 |
| 53-6031 | Automotive & Watercraft Service Attendants | ST OJT | 15.68 | 32,620 | 33,180 | 29,420 | 34,200 | 31,100 | to 33,180 |
| 53-7011 | Conveyor Operators | ST OJT | 21.25 | 44,210 | 43,850 | 40,760 | 45,910 | 41,070 | to 47,230 |
| 53-7021 | Crane & Tower Operators | WK EXP | 31.10 | 64,690 | 55,910 | 47,200 | 73,300 | 49,030 | to 93,220 |
| 53-7051 | Industrial Truck & Tractor Operators | ST OJT | 22.69 | 47,180 | 46,420 | 38,730 | 51,350 | 41,320 | to 49,550 |
| 53-7061 | Cleaners of Vehicles & Equipment | ST OJT | 16.55 | 34,430 | 34,570 | 24,560 | 39,290 | 28,480 | to 38,920 |
| 53-7062 | Laborers & Freight, Stock & Material Movers | ST OJT | 19.61 | 40,790 | 38,190 | 33,030 | 44,610 | 35,750 | to 46,760 |
| 53-7063 | Machine Feeders & Offbearers | ST OJT | 20.02 | 41,630 | 44,170 | 28,710 | 47,990 | 31,340 | to 52,040 |

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|-----------------|---|--------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------------|-----------|
| 53-7064 | Packers & Packagers, Hand | ST OJT | 18.10 | 37,660 | 37,600 | 30,900 | 40,990 | 34,200 | to 39,880 |
| 53-7065 | Stockers & Order Fillers | ST OJT | 18.64 | 38,770 | 37,150 | 28,200 | 43,980 | 31,200 | to 42,700 |
| 53-7081 | Refuse & Recyclable Material Collectors | ST OJT | 22.27 | 46,320 | 46,680 | 33,370 | 52,700 | 36,590 | to 60,140 |

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