

**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (\$)	
<b>00-0000</b>	<b>Total, All Occupations</b>	#	25.51	53,060	43,510	28,590	65,110	33,430	to 61,710
<b>11-0000</b>	<b>Management Occupations</b>	#	53.03	110,310	97,780	59,030	135,560	71,860	to 130,440
11-1011	Chief Executives	BD+	104.04	216,400	195,660	101,650	272,910	124,800	to #
11-1021	General & Operations Managers	BD+	52.24	108,650	91,000	53,130	136,000	64,410	to 128,980
11-2021	Marketing Managers	BD+	61.82	128,590	105,250	79,140	152,940	86,610	to 162,670
11-2022	Sales Managers	BD+	58.14	120,940	110,880	64,770	148,600	74,980	to 152,070
11-3012	Administrative Services Managers	BD+	44.07	91,660	88,630	56,620	108,910	71,440	to 108,750
11-3013	Facilities Managers	BD+	49.29	102,520	99,920	70,210	118,430	80,230	to 111,620
11-3021	Computer & Information Systems Managers	BD+	63.78	132,660	127,770	93,350	152,030	105,480	to 152,710
11-3031	Financial Managers	BD+	56.48	117,480	101,630	61,150	145,230	71,860	to 148,170
11-3051	Industrial Production Managers	BD+	50.97	106,020	100,770	66,790	125,340	79,950	to 125,850
11-3061	Purchasing Managers	BD+	61.15	127,180	133,240	90,130	145,440	103,110	to 145,510
11-3071	Transportation, Storage & Distribution Managers	WK EXP	43.06	89,550	82,500	58,920	104,640	72,570	to 104,170
11-3121	Human Resources Managers	BD+	53.97	112,250	101,730	76,360	129,920	89,140	to 127,770
11-9031	Education Admin., Preschool & Childcare Center/Program	BD+	21.91	45,570	43,300	30,510	53,000	37,190	to 52,440
11-9032	Education Administrators, Elementary & Secondary School	MD+	*	106,490	104,720	84,570	117,290	96,420	to 122,570

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11-9041	Architectural & Engineering Managers	BD+	68.94	143,390	136,650	106,640	161,500	124,290	to 156,190
11-9051	Food Service Managers	WK EXP	32.63	67,870	60,190	47,310	78,000	54,620	to 75,930
11-9111	Medical & Health Services Managers	BD+	56.32	117,150	109,600	74,290	138,270	81,070	to 142,480
11-9121	Natural Sciences Managers	BD+	66.55	138,420	119,880	80,440	166,970	89,580	to 135,770
11-9131	Postmasters & Mail Superintendents	WK EXP	41.44	86,180	83,800	78,810	89,810	79,060	to 91,370
11-9141	Property, Real Estate & Community Association Managers	WK EXP	30.96	64,400	56,010	41,850	75,510	45,710	to 76,470
11-9151	Social & Community Service Managers	BD+	38.83	80,770	80,530	50,400	95,730	57,040	to 95,310
11-9199	Managers, Other	BD+	56.65	117,830	106,980	75,970	138,440	86,090	to 138,560
<b>13-0000</b>	<b>Business &amp; Financial Operations Occupations</b>	<b>#</b>	<b>35.57</b>	<b>73,980</b>	<b>67,830</b>	<b>45,840</b>	<b>87,840</b>	<b>52,890</b>	<b>to 84,410</b>
13-1020	Buyers & Purchasing Agents	BD+	31.83	66,210	58,260	43,440	77,420	47,530	to 76,090
13-1041	Compliance Officers	BD+	33.96	70,630	72,800	49,820	80,880	60,000	to 78,500
13-1051	Cost Estimators	BD+	34.69	72,160	63,620	47,370	84,360	51,470	to 84,720
13-1071	Human Resources Specialists	BD	33.53	69,740	64,400	46,820	81,030	52,680	to 79,030
13-1075	Labor Relations Specialists	BD+	37.97	78,970	82,330	55,580	90,490	70,320	to 99,920
13-1081	Logisticians	BD	34.02	70,770	64,290	50,890	80,560	58,140	to 82,820
13-1082	Project Management Specialists	BD	46.25	96,210	81,580	61,400	113,350	70,970	to 102,160

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13-1111	Management Analysts	BD+	43.69	90,880	77,380	58,600	106,790	65,870	to 98,880
13-1151	Training & Development Specialists	BD+	28.04	58,330	45,850	38,940	67,870	44,520	to 70,300
13-1161	Market Research Analysts & Marketing Specialists	BD	30.97	64,410	49,750	36,810	78,000	40,200	to 76,110
13-1199	Business Operations Specialists, Other	BD	36.57	76,070	70,350	51,590	88,130	60,070	to 84,410
13-2011	Accountants & Auditors	BD	35.62	74,080	70,160	47,240	87,300	55,000	to 86,450
13-2020	Property Appraisers & Assessors	BD+	29.83	62,040	62,340	41,690	72,070	53,910	to 78,000
13-2031	Budget Analysts	BD	36.92	76,790	75,130	62,740	83,710	68,810	to 85,680
13-2041	Credit Analysts	BD	41.12	85,520	74,980	54,800	100,650	64,150	to 102,100
13-2051	Financial Analysts	BD	45.32	94,270	84,040	57,320	112,470	61,310	to 101,440
13-2052	Personal Financial Advisors	BD+	71.64	149,020	120,410	51,250	197,170	57,560	to 226,280
13-2072	Loan Officers	BD+	35.83	74,520	67,660	51,150	86,030	60,830	to 81,650
13-2099	Financial Specialists, Other	BD	36.66	76,250	69,760	63,370	82,600	63,940	to 82,060
<b>15-0000</b>	<b>Computer &amp; Mathematical Occupations</b>	<b>#</b>	<b>40.04</b>	<b>83,280</b>	<b>78,790</b>	<b>51,150</b>	<b>99,110</b>	<b>60,030</b>	<b>to 99,770</b>
15-1211	Computer Systems Analysts	BD	42.38	88,140	78,820	61,020	101,500	67,410	to 98,280
15-1212	Information Security Analysts	BD+	46.07	95,820	89,840	70,390	108,340	74,580	to 91,520
15-1231	Computer Network Support Specialists	AD+	36.27	75,440	75,780	44,560	90,650	50,500	to 88,800

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15-1232	Computer User Support Specialists	PS+	27.74	57,700	54,790	40,330	66,250	46,170	to 64,830
15-1241	Computer Network Architects	BD+	51.31	106,720	87,610	76,060	121,820	78,500	to 130,810
15-1242	Database Administrators	BD	37.59	78,190	72,090	47,470	93,320	49,810	to 105,580
15-1244	Network & Computer Systems Administrators	BD	39.43	82,010	78,720	59,010	93,340	60,790	to 91,960
15-1252	Software Developers	BD	49.08	102,080	99,990	74,100	115,860	85,550	to 108,810
15-1299	Computer Occupations, All Other	BD	41.90	87,150	84,020	62,230	99,420	72,680	to 98,360
<b>17-0000</b>	<b>Architecture &amp; Engineering Occupations</b>	<b>#</b>	<b>38.08</b>	<b>79,210</b>	<b>74,650</b>	<b>49,980</b>	<b>93,610</b>	<b>58,690</b>	<b>to 95,130</b>
17-2051	Civil Engineers	BD	43.62	90,720	89,920	54,690	108,470	62,630	to 107,570
17-2071	Electrical Engineers	BD	48.91	101,730	96,730	64,170	120,230	73,960	to 119,460
17-2112	Industrial Engineers	BD	41.58	86,490	81,450	63,610	97,770	73,000	to 94,480
17-2131	Materials Engineers	BD	39.75	82,680	84,770	65,930	90,930	74,650	to 92,730
17-2141	Mechanical Engineers	BD	40.38	83,980	78,090	59,320	96,130	64,990	to 98,820
17-3011	Architectural & Civil Drafters	AD	30.00	62,410	54,540	38,380	74,240	47,320	to 68,280
17-3013	Mechanical Drafters	AD	30.97	64,420	62,520	48,820	72,110	52,000	to 71,850
17-3023	Electrical & Electronic Engineering Technicians	AD	29.44	61,230	59,090	46,600	68,430	48,180	to 71,190
17-3026	Industrial Engineering Technicians	AD	27.21	56,590	62,770	42,110	63,720	43,060	to 62,850

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17-3029	Engineering Technicians, Other	AD	23.84	49,590	46,230	33,440	57,550	33,030	to 59,020
<b>19-0000</b>	<b>Life, Physical &amp; Social Science Occupations</b>	<b>#</b>	<b>36.32</b>	<b>75,550</b>	<b>75,660</b>	<b>49,860</b>	<b>88,210</b>	<b>57,970</b>	<b>to 84,300</b>
19-1012	Food Scientists & Technologists	BD	41.20	85,690	75,660	60,500	98,090	64,300	to 115,120
19-2031	Chemists	BD	37.18	77,330	79,500	63,180	84,300	64,440	to 79,500
19-3051	Urban & Regional Planners	MD	29.74	61,860	62,870	47,610	68,880	49,300	to 74,110
19-4013	Food Science Technicians	AD+	20.94	43,550	41,240	38,410	46,080	38,880	to 42,180
19-4031	Chemical Technicians	AD+	28.08	58,400	55,590	47,100	63,970	51,180	to 61,600
19-4099	Life, Physical & Social Science Technicians, Other	AD	29.87	62,140	55,550	45,560	70,300	47,530	to 70,670
19-5011	Occupational Health & Safety Specialists	BD	41.58	86,490	78,480	64,880	97,130	73,560	to 95,840
<b>21-0000</b>	<b>Community &amp; Social Services Occupations</b>	<b>#</b>	<b>27.23</b>	<b>56,640</b>	<b>50,480</b>	<b>35,730</b>	<b>66,940</b>	<b>39,250</b>	<b>to 67,000</b>
21-1012	Educational, Guidance, School & Vocational Counselors	MD	31.65	65,840	64,680	46,060	75,580	56,330	to 77,760
21-1015	Rehabilitation Counselors	MD	20.66	42,960	38,440	30,300	49,200	31,330	to 48,290
21-1018	Substance Abuse, Behavioral Disorder & Mental Health Counselors	BD	26.01	54,100	49,010	39,130	61,480	43,770	to 59,520
21-1021	Child, Family & School Social Workers	BD	24.98	51,960	46,470	34,670	60,480	37,000	to 62,240
21-1022	Healthcare Social Workers	MD+	28.10	58,450	59,820	43,610	65,760	44,630	to 64,880
21-1029	Social Workers, Other	BD	44.99	93,590	95,260	75,200	102,640	82,040	to 104,480

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21-1093	Social & Human Service Assistants	ST OJT	19.51	40,590	37,430	28,440	46,570	31,240	to 46,190
21-1099	Community & Social Service Specialists, Other	BD	24.81	51,600	50,570	37,200	58,690	47,810	to 63,540
21-2011	Clergy	BD+	30.11	62,630	65,370	40,580	73,500	48,780	to 69,360
21-2021	Directors, Religious Activities & Education	BD+	17.48	36,370	22,040	22,040	43,420	22,040	to 53,550
<b>23-0000</b>	<b>Legal Occupations</b>	<b>#</b>	<b>50.59</b>	<b>105,220</b>	<b>81,800</b>	<b>50,970</b>	<b>131,940</b>	<b>59,520</b>	<b>to 130,310</b>
23-1011	Lawyers	DOCT	62.90	130,840	113,450	72,040	159,800	81,800	to 152,210
23-2011	Paralegals & Legal Assistants	AD	27.45	57,100	59,520	43,460	63,820	47,290	to 62,830
<b>25-0000</b>	<b>Education, Training &amp; Library Occupations</b>	<b>#</b>	<b>31.77</b>	<b>66,070</b>	<b>65,410</b>	<b>36,760</b>	<b>80,500</b>	<b>46,650</b>	<b>to 80,830</b>
25-1194	Vocational Education Teachers, Postsecondary	BD+	40.66	84,570	102,710	55,370	98,960	58,650	to 102,710
25-2021	Elementary School Teachers	BD	*	70,970	67,000	56,130	78,280	62,650	to 80,990
25-2022	Middle School Teachers	BD	*	76,680	79,570	51,570	89,040	63,530	to 97,510
25-2031	Secondary School Teachers	BD	*	73,940	74,770	58,590	81,490	62,900	to 83,280
25-2032	Career/Technical Education Teachers, Secondary School	BD+	*	76,740	76,850	68,580	80,770	76,840	to 80,830
25-2052	Special Education Teachers, Kindergarten & Elementary School	BD	*	70,780	67,400	54,910	78,590	61,630	to 77,420
25-3021	Self-Enrichment Education Teachers	WK EXP	18.96	39,430	31,010	23,600	47,230	28,480	to 53,710
25-3031	Substitute Teachers (Short-Term)	BD	23.17	48,190	39,570	32,720	55,810	39,010	to 61,150

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25-4022	Librarians & Media Collections Specialists	MD	26.92	55,990	48,750	33,130	67,250	36,200	to 72,740
25-4031	Library Technicians	PS	16.59	34,500	32,100	25,590	38,880	29,000	to 37,610
25-9031	Instructional Coordinators	MD+	33.68	70,060	72,700	47,530	81,160	53,690	to 76,070
25-9045	Teaching Assistants, Non-Postsecondary	PS	*	31,840	30,040	24,960	35,230	27,800	to 35,810
25-9099	Education, Training & Library Workers, Other	BD	19.97	41,530	47,530	18,580	52,840	19,020	to 55,900
<b>27-0000</b>	<b>Arts, Design, Entertainment, Sports &amp; Media Occupations</b>	<b>#</b>	<b>24.14</b>	<b>50,210</b>	<b>43,200</b>	<b>28,540</b>	<b>60,890</b>	<b>31,540</b>	<b>to 58,940</b>
27-1024	Graphic Designers	BD	26.15	54,390	49,810	37,820	62,550	41,600	to 61,860
27-1025	Interior Designers	BD	25.84	53,740	53,250	38,790	61,100	41,860	to 59,430
27-1026	Merchandise Displayers & Window Trimmers	ST OJT	17.67	36,740	34,320	29,570	40,280	30,850	to 42,810
27-3031	Public Relations Specialists	BD	32.59	67,790	64,640	41,620	80,670	47,200	to 78,560
27-3041	Editors	BD+	36.03	74,940	58,550	43,400	90,480	45,870	to 96,140
27-4021	Photographers	MT OJT	17.61	36,630	31,910	29,290	40,240	31,800	to 40,000
<b>29-0000</b>	<b>Healthcare Practitioners &amp; Technical Occupations</b>	<b>#</b>	<b>44.79</b>	<b>93,150</b>	<b>77,550</b>	<b>45,420</b>	<b>116,660</b>	<b>55,510</b>	<b>to 101,170</b>
29-1011	Chiropractors	DOCT	41.82	86,990	94,650	60,940	99,820	69,840	to 98,750
29-1031	Dietitians & Nutritionists	BD+	34.62	72,010	70,810	57,320	79,250	61,210	to 79,710
29-1041	Optometrists	DOCT	61.88	128,710	137,650	91,920	146,830	117,000	to 139,060

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29-1051	Pharmacists	DOCT	58.68	122,050	130,560	85,960	139,830	122,370	to 139,820
29-1071	Physician Assistants	MD	54.54	113,440	106,810	88,320	125,820	101,810	to 127,590
29-1122	Occupational Therapists	MD	43.00	89,450	87,110	70,350	98,860	76,290	to 98,540
29-1123	Physical Therapists	DOCT	47.05	97,870	100,980	75,380	108,940	83,750	to 106,790
29-1125	Recreational Therapists	BD	27.68	57,570	55,930	40,800	65,830	43,370	to 72,600
29-1127	Speech-Language Pathologists	MD+	45.27	94,170	93,600	71,510	105,330	81,280	to 106,790
29-1131	Veterinarians	DOCT	51.99	108,140	99,990	77,630	123,170	87,820	to 119,460
29-1141	Registered Nurses	BD	43.02	89,480	86,740	69,330	99,410	78,710	to 99,470
29-1171	Nurse Practitioners	MD	57.92	120,470	118,080	99,130	130,970	107,000	to 126,790
29-1215	Family Medicine Physicians	DOCT	120.75	251,160	238,330	139,510	306,160	170,240	to #
29-1229	Physicians, All Other	DOCT	133.29	277,240	#	158,060	#	#	to #
29-1292	Dental Hygienists	AD	35.38	73,590	75,570	64,040	78,290	73,480	to 77,790
29-2010	Clinical Laboratory Technologists & Technicians	BD	32.25	67,080	63,960	43,770	78,570	49,760	to 79,180
29-2032	Diagnostic Medical Sonographers	AD	36.50	75,920	73,250	63,570	82,000	63,830	to 85,480
29-2034	Radiologic Technologists	AD	34.38	71,510	69,220	50,510	81,860	58,450	to 79,540
29-2052	Pharmacy Technicians	MT OJT	18.83	39,170	35,840	30,710	43,330	31,660	to 43,970

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29-2056	Veterinary Technologists & Technicians	AD	18.98	39,480	37,150	32,770	42,790	35,790	to 45,710
29-2057	Ophthalmic Medical Technicians	PS	19.63	40,830	36,340	33,580	44,400	36,030	to 47,100
29-2061	Licensed Practical & Licensed Vocational Nurses	PS	28.40	59,070	59,950	50,110	63,490	54,390	to 62,940
29-2072	Medical Records Specialists	PS	24.78	51,530	49,990	36,960	58,710	38,970	to 61,880
29-2081	Opticians, Dispensing	LT OJT	19.48	40,510	38,230	30,650	45,370	34,960	to 46,670
29-2099	Health Technologists & Technicians, Other	PS	25.71	53,480	45,540	37,060	61,570	38,950	to 62,090
<b>31-0000</b>	<b>Healthcare Support Occupations</b>	<b>#</b>	<b>17.63</b>	<b>36,680</b>	<b>36,070</b>	<b>26,620</b>	<b>41,630</b>	<b>28,420</b>	<b>to 42,830</b>
31-1120	Home Health & Personal Care Aides	ST OJT	14.49	30,140	28,420	24,530	32,900	26,750	to 31,490
31-1131	Nursing Assistants	PS	19.54	40,650	37,540	35,130	43,370	36,760	to 45,550
31-2011	Occupational Therapy Assistants	AD	31.06	64,610	62,880	55,670	69,020	60,800	to 70,150
31-2021	Physical Therapist Assistants	AD	28.46	59,200	57,560	46,610	65,400	48,480	to 67,470
31-2022	Physical Therapist Aides	ST OJT	15.30	31,830	25,770	23,480	35,940	25,410	to 36,980
31-9091	Dental Assistants	PS	22.13	46,030	44,990	37,560	50,200	38,570	to 51,310
31-9092	Medical Assistants	PS	19.27	40,090	37,950	34,030	43,070	36,550	to 43,380
31-9096	Veterinary Assistants & Laboratory Animal Caretakers	ST OJT	16.05	33,390	34,890	27,630	36,220	29,060	to 35,940
<b>33-0000</b>	<b>Protective Service Occupations</b>	<b>#</b>	<b>28.41</b>	<b>59,100</b>	<b>51,680</b>	<b>30,750</b>	<b>73,060</b>	<b>34,120</b>	<b>to 78,480</b>

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

<b>SOC Code</b>	<b>Occupational Title</b>	<b>Educ. Level</b>	<b>Average Hourly Wage (\$)</b>	<b>Average Annual Wage (\$)</b>	<b>Median Annual Wage (\$)</b>	<b>Entry Annual Wage (\$)</b>	<b>Exper'd Annual Wage (\$)</b>	<b>Mid Range Annual Wage (\$)</b>	
33-1012	Supervisors - Police & Detectives	WK EXP	44.35	92,250	95,640	66,200	105,090	70,320	to 105,220
33-1091	Supervisors - Security Workers	WK EXP	25.25	52,520	51,560	41,690	57,850	43,700	to 58,950
33-2011	Firefighters	PS+	37.89	78,810	65,790	44,240	95,840	47,420	to 116,030
33-3021	Detectives & Criminal Investigators	WK EXP	34.48	71,720	62,890	46,880	83,960	56,330	to 94,130
33-3051	Police & Sheriff's Patrol Officers	MT OJT	37.56	78,130	77,910	55,030	89,510	62,240	to 96,370
33-9032	Security Guards	ST OJT	17.31	36,000	33,780	29,130	39,390	30,340	to 37,860
33-9091	Crossing Guards	ST OJT	15.80	32,870	32,250	21,060	38,690	21,110	to 37,470
33-9099	Protective Service Workers, Other	ST OJT	19.02	39,560	36,820	28,050	45,230	30,220	to 48,210
<b>35-0000</b>	<b>Food Preparation &amp; Serving Related Occupations</b>	<b>#</b>	<b>14.41</b>	<b>29,970</b>	<b>28,340</b>	<b>20,550</b>	<b>34,610</b>	<b>22,710</b>	<b>to 35,080</b>
35-1011	Chefs & Head Cooks	WK EXP	28.40	59,080	50,980	39,330	68,810	43,370	to 63,060
35-1012	Supervisors - Food Preparation & Serving Workers	WK EXP	19.05	39,610	36,900	28,110	45,280	30,630	to 45,570
35-2011	Cooks, Fast Food	ST OJT	12.38	25,750	25,720	20,220	28,470	22,710	to 30,610
35-2012	Cooks, Institution & Cafeteria	ST OJT	16.34	33,990	32,560	27,770	37,060	30,130	to 36,770
35-2014	Cooks, Restaurant	MT OJT	15.43	32,090	31,780	24,010	36,070	28,430	to 36,080
35-2021	Food Preparation Workers	ST OJT	13.41	27,890	27,960	19,910	31,820	22,570	to 31,030
35-3011	Bartenders	ST OJT	12.71	26,430	21,790	17,720	30,720	18,310	to 28,200

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (\$)	
35-3023	Fast Food & Counter Workers	ST OJT	12.80	26,630	27,310	20,440	29,680	22,500	to 28,950
35-3031	Waiters & Waitresses	ST OJT	15.09	31,390	28,520	19,000	37,490	21,140	to 37,300
35-3041	Food Servers, Nonrestaurant	ST OJT	14.46	30,090	30,120	25,030	32,570	26,750	to 34,100
35-9011	Dining Room & Cafeteria Attendants & Bartender Helpers	ST OJT	12.95	26,930	26,940	19,580	30,540	22,040	to 29,950
35-9021	Dishwashers	ST OJT	12.77	26,570	27,260	20,470	29,580	21,800	to 29,580
35-9031	Hosts & Hostesses: Restaurant, Lounge & Coffee Shop	ST OJT	13.02	27,070	27,720	18,000	31,540	21,170	to 30,480
<b>37-0000</b>	<b>Building &amp; Grounds Cleaning &amp; Maintenance Occupations</b>	<b>#</b>	<b>17.26</b>	<b>35,890</b>	<b>34,490</b>	<b>27,140</b>	<b>40,200</b>	<b>29,240</b>	<b>to 39,920</b>
37-1011	Supervisors - Housekeeping & Janitorial Workers	WK EXP	23.70	49,290	48,110	34,560	56,550	39,530	to 52,770
37-1012	Supervisors - Landscaping & Groundskeeping Workers	WK EXP	26.09	54,280	57,020	42,430	60,110	46,630	to 59,300
37-2011	Janitors & Cleaners	ST OJT	16.79	34,930	34,490	27,620	38,530	29,760	to 37,840
37-2012	Maids & Housekeeping Cleaners	ST OJT	14.28	29,700	29,680	25,570	31,740	28,030	to 30,180
37-3011	Landscaping & Groundskeeping Workers	ST OJT	16.85	35,050	33,520	25,970	39,520	28,580	to 37,890
<b>39-0000</b>	<b>Personal Care &amp; Service Occupations</b>	<b>#</b>	<b>16.25</b>	<b>33,800</b>	<b>28,980</b>	<b>20,600</b>	<b>40,300</b>	<b>22,500</b>	<b>to 38,860</b>
39-1014	Supervisors - Entertainment & Recreation Workers	WK EXP	24.76	51,490	48,250	38,690	57,790	41,910	to 59,910
39-1022	Supervisors - Personal Service Workers	WK EXP	21.20	44,100	43,460	29,880	51,100	36,570	to 50,480
39-2021	Nonfarm Animal Caretakers	ST OJT	13.91	28,930	27,900	22,130	32,280	24,130	to 30,460

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (\$)	
39-3091	Amusement & Recreation Attendants	ST OJT	10.47	21,770	20,890	17,000	24,110	17,380	to 21,870
39-5012	Hairdressers, Hairstylists & Cosmetologists	PS	18.99	39,500	29,280	19,290	49,460	22,150	to 46,390
39-9011	Childcare Workers	ST OJT	13.73	28,560	28,850	23,340	31,140	26,440	to 30,070
39-9031	Fitness Trainers & Aerobics Instructors	ST OJT	19.70	40,970	35,690	28,640	47,050	30,050	to 45,080
39-9032	Recreation Workers	ST OJT	15.86	32,990	31,020	24,210	37,320	27,620	to 37,360
39-9041	Residential Advisors	ST OJT	18.95	39,420	43,680	30,420	43,850	33,760	to 44,570
<b>41-0000</b>	<b>Sales &amp; Related Occupations</b>	<b>#</b>	<b>20.75</b>	<b>43,150</b>	<b>32,870</b>	<b>24,170</b>	<b>52,500</b>	<b>26,910</b>	<b>to 47,600</b>
41-1011	Supervisors - Retail Sales Workers	WK EXP	24.19	50,310	46,260	32,000	59,330	36,830	to 59,170
41-1012	Supervisors - Non-Retail Sales Workers	WK EXP	44.87	93,340	88,090	54,360	112,530	63,840	to 124,540
41-2011	Cashiers	ST OJT	13.21	27,470	26,880	21,820	30,250	24,250	to 30,030
41-2021	Counter & Rental Clerks	ST OJT	18.76	39,020	37,540	26,800	45,030	31,810	to 44,680
41-2022	Parts Salespersons	MT OJT	19.76	41,100	39,640	29,980	46,570	33,100	to 44,720
41-2031	Retail Salespersons	ST OJT	16.89	35,130	30,940	24,060	40,590	27,140	to 36,400
41-3011	Advertising Sales Agents	MT OJT	24.46	50,880	49,380	38,150	57,150	41,460	to 56,130
41-3021	Insurance Sales Agents	MT OJT	30.04	62,480	50,800	36,740	75,160	44,490	to 74,190
41-3031	Securities, Commodities & Financial Services Sales Agents	BD+	39.58	82,320	56,410	43,410	101,490	45,880	to 100,850

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (\$)	
41-3091	Sales Representatives - Services	MT OJT	31.12	64,740	56,420	37,030	78,380	43,240	to 80,510
41-4012	Sales Representatives	MT OJT	38.19	79,440	68,000	42,760	97,500	50,410	to 95,300
41-9022	Real Estate Sales Agents	MT OJT	21.69	45,120	42,060	22,290	56,360	23,400	to 54,550
41-9099	Sales & Related Workers, Other	ST OJT	20.12	41,850	34,820	29,850	47,750	33,060	to 45,280
<b>43-0000</b>	<b>Office &amp; Administrative Support Occupations</b>	<b>#</b>	<b>21.11</b>	<b>43,910</b>	<b>42,200</b>	<b>30,190</b>	<b>50,660</b>	<b>34,780</b>	<b>to 49,940</b>
43-1011	Supervisors - Office & Administrative Support Workers	WK EXP	30.39	63,210	60,410	42,420	73,450	48,030	to 75,760
43-3011	Bill & Account Collectors	MT OJT	21.62	44,980	44,450	34,770	50,010	38,900	to 50,090
43-3021	Billing & Posting Clerks	MT OJT	20.66	42,970	41,600	34,070	47,360	35,980	to 46,540
43-3031	Bookkeeping, Accounting & Auditing Clerks	PS+	22.28	46,340	47,900	32,770	53,020	38,660	to 52,750
43-3051	Payroll & Timekeeping Clerks	MT OJT	23.91	49,740	48,500	38,040	55,500	43,530	to 55,940
43-3061	Procurement Clerks	MT OJT	23.17	48,200	47,640	40,300	52,090	42,200	to 51,560
43-3071	Tellers	ST OJT	17.10	35,570	35,380	31,100	37,770	31,460	to 37,720
43-4031	Court, Municipal & License Clerks	LT OJT	20.39	42,400	37,210	30,320	48,360	30,330	to 51,520
43-4051	Customer Service Representatives	ST OJT	18.51	38,500	36,120	27,390	43,980	30,500	to 44,440
43-4061	Eligibility Interviewers, Government Programs	MT OJT	28.23	58,730	56,330	48,530	63,750	51,560	to 67,180
43-4081	Hotel, Motel & Resort Desk Clerks	ST OJT	13.70	28,490	27,500	22,910	31,250	24,920	to 30,170

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

<b>SOC Code</b>	<b>Occupational Title</b>	<b>Educ. Level</b>	<b>Average Hourly Wage (\$)</b>	<b>Average Annual Wage (\$)</b>	<b>Median Annual Wage (\$)</b>	<b>Entry Annual Wage (\$)</b>	<b>Exper'd Annual Wage (\$)</b>	<b>Mid Range Annual Wage (\$)</b>	
43-4121	Library Assistants, Clerical	ST OJT	10.62	22,100	22,240	16,810	24,700	16,810	to 23,920
43-4131	Loan Interviewers & Clerks	ST OJT	19.98	41,560	41,740	32,890	45,830	37,560	to 46,660
43-4141	New Accounts Clerks	MT OJT	19.06	39,640	39,640	37,780	40,550	39,640	to 39,650
43-4151	Order Clerks	PS	18.45	38,380	36,080	33,570	40,750	35,960	to 41,730
43-4161	Human Resources Assistants	AD	24.06	50,040	49,110	41,120	54,440	44,850	to 57,030
43-4171	Receptionists & Information Clerks	ST OJT	15.46	32,150	30,920	24,860	35,740	28,070	to 36,160
43-4199	Information & Record Clerks, Other	ST OJT	23.44	48,760	49,880	41,590	52,300	45,610	to 52,270
43-5031	Police, Fire & Ambulance Dispatchers	MT OJT	24.59	51,160	48,120	35,230	59,000	36,740	to 63,440
43-5032	Dispatchers	MT OJT	25.95	53,970	51,380	36,220	62,700	39,160	to 65,660
43-5051	Postal Service Clerks	ST OJT	28.57	59,420	58,550	46,630	65,720	53,680	to 71,840
43-5052	Postal Service Mail Carriers	ST OJT	28.86	60,030	57,780	43,240	68,300	46,030	to 75,300
43-5061	Production, Planning & Expediting Clerks	MT OJT	24.91	51,810	46,660	39,750	57,740	44,120	to 60,230
43-5071	Shipping, Receiving & Traffic Clerks	ST OJT	19.38	40,300	40,240	30,860	44,960	34,450	to 46,940
43-5111	Weighers, Measurers, Checkers & Samplers, Recordkeeping	ST OJT	19.72	41,020	42,520	32,340	45,290	35,130	to 47,000
43-6011	Executive Secretaries & Executive Administrative Assistants	WK EXP	29.07	60,460	56,990	42,450	69,330	47,400	to 68,230
43-6012	Legal Secretaries	MT OJT	21.91	45,560	44,930	39,280	48,660	41,040	to 45,750

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (\$)	
43-6013	Medical Secretaries	MT OJT	18.28	38,030	37,300	31,800	41,090	34,710	to 42,070
43-6014	Secretaries	ST OJT	19.27	40,090	38,280	30,170	44,970	34,220	to 45,910
43-9021	Data Entry Keyers	ST OJT	17.96	37,350	37,620	28,430	41,740	30,730	to 42,570
43-9022	Word Processors & Typists	ST OJT	19.65	40,880	37,750	33,420	44,550	35,210	to 48,590
43-9051	Mail Clerks & Mail Machine Operators	ST OJT	18.17	37,800	37,710	32,750	40,280	34,700	to 41,140
43-9061	Office Clerks, General	ST OJT	20.09	41,780	40,310	29,010	48,060	34,340	to 48,210
43-9199	Office & Administrative Support Workers, Other	ST OJT	17.93	37,300	39,700	18,730	46,450	22,430	to 49,480
<b>45-0000</b>	<b>Farming, Fishing &amp; Forestry Occupations</b>	<b>#</b>	<b>21.85</b>	<b>45,450</b>	<b>38,660</b>	<b>31,020</b>	<b>52,560</b>	<b>36,560</b>	<b>to 55,840</b>
45-2011	Agricultural Inspectors	BD+	27.37	56,920	57,620	44,920	62,830	47,530	to 66,710
45-2091	Agricultural Equipment Operators	MT OJT	23.57	49,020	55,840	32,250	57,290	37,640	to 55,840
45-2092	Farmworkers & Laborers, Crop, Nursery & Greenhouse	ST OJT	16.57	34,470	37,360	19,930	41,640	20,750	to 44,670
<b>47-0000</b>	<b>Construction &amp; Extraction Occupations</b>	<b>#</b>	<b>27.35</b>	<b>56,880</b>	<b>51,380</b>	<b>39,080</b>	<b>65,650</b>	<b>44,890</b>	<b>to 64,400</b>
47-1011	Supervisors - Construction Trades & Extraction Workers	WK EXP	35.50	73,830	68,140	53,360	83,910	59,030	to 83,270
47-2021	Brickmasons & Blockmasons	LT OJT	27.69	57,590	50,720	39,950	66,290	45,590	to 71,850
47-2031	Carpenters	LT OJT	26.07	54,230	49,300	37,870	62,290	44,610	to 61,500
47-2051	Cement Masons & Concrete Finishers	MT OJT	22.19	46,150	45,960	32,730	52,760	34,850	to 49,460

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

SOC Code	Occupational Title	Educ. Level	Average Hourly Wage (\$)	Average Annual Wage (\$)	Median Annual Wage (\$)	Entry Annual Wage (\$)	Exper'd Annual Wage (\$)	Mid Range Annual Wage (\$)	
47-2061	Construction Laborers	ST OJT	23.13	48,110	45,770	35,320	54,410	37,740	to 52,300
47-2073	Operating Engineers & Other Construction Equipment Operators	MT OJT	27.47	57,140	55,140	43,420	63,900	47,710	to 62,420
47-2081	Drywall & Ceiling Tile Installers	MT OJT	28.29	58,840	54,460	40,710	67,760	46,600	to 63,350
47-2111	Electricians	LT OJT	31.54	65,590	61,020	43,730	76,360	48,030	to 80,340
47-2141	Painters, Construction & Maintenance	MT OJT	22.64	47,090	47,910	35,280	52,910	37,640	to 49,520
47-2152	Plumbers, Pipefitters & Steamfitters	LT OJT	27.87	57,970	56,220	42,190	65,740	46,520	to 61,150
47-3013	Helpers--Electricians	ST OJT	20.73	43,110	45,010	31,790	48,680	35,050	to 48,100
47-4011	Construction & Building Inspectors	WK EXP	27.85	57,930	64,400	35,120	69,170	39,970	to 75,030
47-4051	Highway Maintenance Workers	MT OJT	23.39	48,660	48,150	37,860	53,980	44,050	to 55,810
<b>49-0000</b>	<b>Installation, Maintenance &amp; Repair Occupations</b>	<b>#</b>	<b>26.70</b>	<b>55,540</b>	<b>53,310</b>	<b>37,800</b>	<b>64,270</b>	<b>44,580</b>	<b>to 63,810</b>
49-1011	Supervisors - Mechanics, Installers & Repairers	WK EXP	36.02	74,920	76,060	51,410	86,500	58,950	to 90,230
49-2022	Telecommunications Equipment Installers & Repairers	PS+	32.64	67,890	68,950	48,820	77,280	52,680	to 78,720
49-2095	Electrical & Electronics Repairers, Powerhouse, Substation & Relay	PS+	44.20	91,940	95,710	74,990	100,300	75,900	to 107,870
49-3011	Aircraft Mechanics & Service Technicians	PS	29.64	61,650	62,460	45,660	69,520	55,540	to 68,410
49-3021	Automotive Body & Related Repairers	LT OJT	25.01	52,020	49,880	38,950	58,470	40,430	to 57,060
49-3023	Automotive Service Technicians & Mechanics	PS	22.95	47,730	48,020	33,110	54,930	37,170	to 58,480

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

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49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	LT OJT	27.38	56,950	57,000	42,460	64,100	47,160	to 62,620
49-3041	Farm Equipment Mechanics & Service Technicians	LT OJT	21.44	44,590	45,300	35,220	49,210	37,630	to 48,170
49-3042	Mobile Heavy Equipment Mechanics	LT OJT	28.10	58,440	61,730	44,650	65,240	52,400	to 64,750
49-9021	Heating, A/C & Refrigeration Mechanics & Installers	PS+	26.65	55,430	53,310	42,030	62,030	46,550	to 63,200
49-9041	Industrial Machinery Mechanics	LT OJT	29.59	61,540	60,590	46,100	69,140	52,060	to 71,360
49-9051	Electrical Power-Line Installers & Repairers	LT OJT	40.91	85,100	94,530	67,740	93,650	73,620	to 94,530
49-9052	Telecommunications Line Installers & Repairers	LT OJT	42.52	88,430	92,570	73,150	95,960	80,410	to 97,970
49-9071	Maintenance & Repair Workers, General	MT OJT	22.94	47,710	46,660	34,360	54,290	38,210	to 57,550
49-9099	Installation, Maintenance & Repair Workers, Other	MT OJT	28.40	59,070	60,170	48,680	64,180	54,450	to 65,440
<b>51-0000</b>	<b>Production Occupations</b>	<b>#</b>	<b>20.93</b>	<b>43,530</b>	<b>38,670</b>	<b>31,980</b>	<b>49,220</b>	<b>34,810</b>	<b>to 48,410</b>
51-1011	Supervisors - Production & Operating Workers	WK EXP	32.62	67,840	63,190	49,230	77,010	57,510	to 77,960
51-2028	Electrical, Electronic & Electromechanical Assemblers	MT OJT	18.10	37,640	34,930	34,120	39,370	34,930	to 36,830
51-2041	Structural Metal Fabricators & Fitters	MT OJT	22.07	45,900	41,530	37,090	50,240	41,530	to 54,380
51-2090	Misc. Assemblers & Fabricators	MT OJT	18.67	38,820	36,720	31,300	42,530	33,990	to 44,050
51-3011	Bakers	MT OJT	15.94	33,150	33,630	25,600	36,870	28,280	to 38,670
51-3021	Butchers & Meat Cutters	LT OJT	16.89	35,130	33,370	29,910	37,700	31,040	to 36,180

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

<b>SOC Code</b>	<b>Occupational Title</b>	<b>Educ. Level</b>	<b>Average Hourly Wage (\$)</b>	<b>Average Annual Wage (\$)</b>	<b>Median Annual Wage (\$)</b>	<b>Entry Annual Wage (\$)</b>	<b>Exper'd Annual Wage (\$)</b>	<b>Mid Range Annual Wage (\$)</b>	
51-3022	Meat, Poultry & Fish Cutters & Trimmers	ST OJT	16.67	34,670	34,420	33,040	35,480	34,380	to 34,420
51-3023	Slaughterers & Meat Packers	ST OJT	17.50	36,390	33,890	29,940	39,570	30,340	to 39,410
51-3091	Food & Tobacco Roasting, Baking & Drying Machine Operators	MT OJT	20.91	43,490	40,250	39,880	45,270	40,210	to 46,600
51-3092	Food Batchmakers	MT OJT	17.20	35,770	36,400	27,420	39,880	30,610	to 40,740
51-3099	Food Processing Workers, Other	MT OJT	16.95	35,250	35,840	31,910	36,900	31,250	to 36,880
51-4031	Cutting, Punching & Press Machine Operators	MT OJT	22.02	45,800	44,990	35,360	50,940	37,360	to 53,570
51-4033	Grinding, Lapping, Polishing & Buffing Machine Tool Operators	MT OJT	19.92	41,440	38,930	32,900	45,650	36,670	to 46,640
51-4041	Machinists	LT OJT	22.25	46,280	45,550	33,900	52,370	36,690	to 55,140
51-4072	Molding, Coremaking & Casting Machine Operators	MT OJT	20.83	43,330	42,370	32,080	48,870	33,320	to 52,000
51-4081	Multiple Machine Tool Operators	MT OJT	22.48	46,760	46,660	37,530	51,300	41,600	to 48,550
51-4121	Welders, Cutters, Solderers & Brazers	MT OJT	23.52	48,930	49,230	39,980	53,340	46,220	to 49,410
51-5112	Printing Press Operators	MT OJT	21.94	45,620	46,800	34,010	51,340	37,170	to 53,860
51-5113	Print Binding & Finishing Workers	MT OJT	17.84	37,120	36,070	31,730	39,770	33,550	to 40,790
51-6011	Laundry & Dry-Cleaning Workers	ST OJT	15.88	33,040	29,360	26,020	36,490	28,690	to 37,750
51-6031	Sewing Machine Operators	ST OJT	15.37	31,960	30,490	24,640	35,570	26,000	to 38,170
51-7011	Cabinetmakers & Bench Carpenters	MT OJT	20.98	43,630	43,930	32,100	49,310	35,910	to 50,170

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
**LEBANON METROPOLITAN STATISTICAL AREA**  
 (Lebanon County)  
**MAY 2023**

<b>SOC Code</b>	<b>Occupational Title</b>	<b>Educ. Level</b>	<b>Average Hourly Wage (\$)</b>	<b>Average Annual Wage (\$)</b>	<b>Median Annual Wage (\$)</b>	<b>Entry Annual Wage (\$)</b>	<b>Exper'd Annual Wage (\$)</b>	<b>Mid Range Annual Wage (\$)</b>	
51-7041	Sawing Machine Operators, Wood	MT OJT	18.44	38,350	36,870	31,960	41,500	36,870	to 45,390
51-8031	Water & Wastewater Treatment Plant & System Operators	LT OJT	27.29	56,760	61,600	43,780	63,160	50,630	to 63,180
51-9012	Separating, Filtering, Clarifying, Precipitating & Still Machine Operators	MT OJT	27.30	56,790	63,390	40,400	64,860	43,420	to 63,390
51-9021	Crushing, Grinding & Polishing Machine Operators	MT OJT	21.78	45,300	47,370	36,100	49,840	36,640	to 50,230
51-9023	Mixing & Blending Machine Operators	MT OJT	22.66	47,120	45,350	36,590	52,310	37,200	to 51,970
51-9032	Cutting & Slicing Machine Operators	MT OJT	19.94	41,470	41,540	34,840	44,740	35,350	to 45,880
51-9061	Inspectors, Testers, Sorters, Samplers & Weighers	MT OJT	20.79	43,250	38,560	33,950	47,840	35,950	to 46,800
51-9081	Dental Laboratory Technicians	MT OJT	22.21	46,190	41,000	29,550	54,380	32,950	to 56,140
51-9111	Packaging & Filling Machine Operators	MT OJT	18.89	39,280	37,690	32,730	42,520	35,320	to 42,520
51-9124	Coating, Painting & Spraying Machine Oprs/Tenders	MT OJT	21.25	44,200	43,850	35,190	48,640	36,670	to 46,490
51-9161	CNC Tool Operators	MT OJT	23.89	49,700	48,150	35,500	56,690	40,210	to 60,320
51-9198	Helpers--Production Workers	ST OJT	17.71	36,830	36,700	33,780	38,340	35,300	to 36,700
51-9199	Production Workers, Other	MT OJT	15.77	32,810	34,520	18,210	40,000	15,080	to 41,610
<b>53-0000</b>	<b>Transportation &amp; Material Moving Occupations</b>	<b>#</b>	<b>19.81</b>	<b>41,200</b>	<b>38,090</b>	<b>28,900</b>	<b>47,260</b>	<b>34,440</b>	<b>to 46,310</b>
53-1047	Supervisors - Transportation & Material Moving Workers	WK EXP	28.95	60,220	60,890	42,440	68,990	47,980	to 69,990
53-3031	Driver/Sales Workers	ST OJT	17.86	37,140	36,510	19,010	46,070	20,790	to 49,920

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**PENNSYLVANIA OCCUPATIONAL WAGES**  
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 (Lebanon County)  
**MAY 2023**

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53-3032	Heavy & Tractor-Trailer Truck Drivers	PS	25.65	53,340	52,260	38,180	60,810	45,440	to 59,460
53-3033	Light Truck or Delivery Services Drivers	ST OJT	13.49	28,050	22,380	19,450	32,290	19,490	to 35,050
53-3053	Shuttle Drivers & Chauffeurs	ST OJT	18.00	37,430	35,410	26,260	42,930	27,650	to 44,010
53-3099	Motor Vehicle Operators, Other	ST OJT	21.68	45,100	50,270	30,540	52,270	45,010	to 52,400
53-6021	Parking Lot Attendants	ST OJT	12.64	26,280	26,120	17,590	30,570	17,680	to 31,240
53-7051	Industrial Truck & Tractor Operators	ST OJT	20.56	42,750	43,570	36,970	45,610	39,420	to 45,580
53-7061	Cleaners of Vehicles & Equipment	ST OJT	16.83	35,000	35,180	25,240	39,800	28,300	to 41,600
53-7062	Laborers & Freight, Stock & Material Movers	ST OJT	19.18	39,900	38,090	33,170	43,210	36,050	to 44,210
53-7064	Packers & Packagers, Hand	ST OJT	17.70	36,820	36,140	29,970	40,190	31,860	to 40,400
53-7065	Stockers & Order Fillers	ST OJT	17.50	36,400	37,870	28,010	40,540	30,360	to 37,870

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