

REAL ESTATE, FINANCE & INSURANCE (REFI)

Lancaster WDA



Today...

Requires Short or Moderate-Term On-The-Job Training	Average Annual Wage	Annual Demand
Insurance Claims & Policy Processing Clerks	\$41,230	12
Insurance Sales Agents	\$83,540	55
Loan Interviewers & Clerks	\$44,760	19
Real Estate Sales Agents	\$53,540	49
Tellers	\$38,970	62

Tomorrow...

Requires Long-Term Training, Apprenticeship, Postsecondary Award and/or Associate Degree	Average Annual Wage	Annual Demand
Bookkeeping, Accounting & Auditing Clerks	\$48,780	336
Claims Adjusters, Examiners & Investigators	\$85,020	22
Insurance Appraisers, Auto Damage	N/A	<10
Property, Real Estate & Community Association Managers	\$70,940	36
Real Estate Brokers	N/A	N/A

Future...

Requires a Bachelor’s Degree or Higher	Average Annual Wage	Annual Demand
Accountants & Auditors	\$77,890	182
Loan Officers	\$73,140	26
Personal Financial Advisors	\$152,370	31
Securities, Commodities & Financial Services Sales Agents	\$65,520	44
Software Developers	\$111,060	60

Summer 2025



Pennsylvania
Department of Labor & Industry
Center for Workforce Information & Analysis

Average Annual Wages represent 2024 cross-industry wages for the area.
Annual Demand is cross-industry and is based on 2022-32 employment projections for the area.
Occupations selected based on an analysis of the area's industry employment and staffing patterns.

For detailed
information on these
careers, or to learn
about others, check out
the PA Career Guide

