

SDB-2
SDB PARTICIPATION SUBMITTAL

Bidder/Offeror: AINSWORTH INC. **Solicitation # :** DGS-C-0948-0090 PHASE

Solicitation Title: CAPITOL COMPLEX CENTRAL PLANT BLDG RENOVATIONS

Discipline: ^{HVAC} _____ (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

Base Bid: ² _____ (identify the corresponding Base Bid for this SDB Participation Submittal)

CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.

Click on bold titles to navigate to that specific page.

I agree to meet the SDB participation goal in full.

I have completed and am submitting with my bid or proposal an **SDB Utilization Schedule (SDB-3)**, which is required in order to be considered for award.

I am requesting a partial waiver of the SDB participation goal.

After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal**, I am unable to achieve the total SDB participation goal for this solicitation and am requesting a partial waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. an **SDB Utilization Schedule (SDB-3)** for that portion of the SDB participation goal that I will meet; AND
2. a **Good Faith Efforts Waiver Request** for the portion of the SDB participation goals that I am unable to meet.

I am requesting a full waiver of the SDB participation goal

After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal**, I am unable to achieve any part of the SDB participation goal for this solicitation and am requesting a full waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal a **Good Faith Efforts Waiver Request** for the complete SDB participation goal, which is required in order to be considered for award.

NOTE: SDB primes who are submitting as bidders or offerors must complete an **SDB Utilization Schedule (SDB-3)** identifying any self-performance towards the SDB participation goal.

**SDB-3.1
LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #: DGS-C-0948-0096 Solicitation Name: CAPITOL COMPLEX CENTRAL PLANT BLDG RENOVATIONS

	Bidder/Offeror Information	SDB Information
Name	AINSWORTH INC.	GreenTech Mechanical Insulation
Address	203 LYNNDALE CT., MECHANICSBURG, PA 17050	3101 Centre Rd., Newport, PA 17074
Point of Contact	JORDAN RHEN	Kristen Vilk
Telephone #	(717) 507-7159	(717) 448-6382
Email address	jordan.rhen@ainsworth.com	kristen.vilk@greentech@gmail.com

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	supply and install duct and pipe insulation
Specific Time Frame the SDB will provide the services or supplies:	during the renovations of the Central Complex chiller plant

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

COMMITMENT TABLE	Total Contract/Fee Commitment Value	Allowable Participation Percentage	Allowable Participation Value equals Dollar Value Commitment on SDB-3
	(c)	(d)	(c) x (d) = (e)
SDB Subcontractor - performs at least 50% of the value of the subcontract with its own forces	295940	100%	295940
SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
SDB Stocking Suppliers - maintains materials on premises that are bought and stored and required for the contract.		60%	
SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

SDB verified*. By signing below, the SDB represents that it meets the SDB requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its SDB submission.

Sincerely,

Jordan Rhen

Bidder/Offeror Point of Contact Printed name

JRhen

Bidder/Offeror Point of Contact Signature

Acknowledged

Kristen L. Vilk

SDB Point of Contact Printed name

Kristen L. Vilk

SDB Point of Contact Signature

* The work performed by a firm that is dually verified as both an SDB and VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office. See SDB-1 Instructions, Section II, Paragraph 4 for example of how work performed by a firm that is dually verified is credited.

**SDB-3.1
LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #: DGS-C-0948-0096 Solicitation Name: CAPITOL COMPLEX CENTRAL PLANT BLDG RENOVATIONS

	Bidder/Offeror Information	SDB Information
Name	AINSWORTH INC.	American Construction and Concrete
Address	203 LYNNDALE CT., MECHANICSBURG, PA 17050	1444 Cloverleaf Rd., Mount Joy, PA 17552
Point of Contact	JORDAN RHEN	Steve Allen
Telephone #	(717) 507-7159	(717) 344-0752
Email address	jordan.rhen@ainsworth.com	sallen@americanc&c.com

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	supply pipe, fittings and material
Specific Time Frame the SDB will provide the services or supplies:	during the renovations of the Central Complex chiller plant

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

COMMITMENT TABLE	Total Contract/Fee Commitment Value	Allowable Participation Percentage	Allowable Participation Value equals Dollar Value Commitment on SDB-3
	(c)	(d)	(c) x (d) = (e)
SDB Subcontractor - performs at least 50% of the value of the subcontract with its own forces		100%	
SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
SDB Stocking Suppliers - maintains materials on premises that are bought and stored and required for the contract.	923733	60%	554240
SDB Non-stocking Supplier - Service Fee Only - Does not carry inventory.		100%	

SDB verified*. By signing below, the SDB represents that it meets the SDB requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its SDB submission.

Sincerely,

Jordan Rhen

Bidder/Offeror Point of Contact Printed name

JR

Bidder/Offeror Point of Contact Signature

Acknowledged

Steve Allen

SDB Point of Contact Printed name

Steve Allen

SDB Point of Contact Signature

Digitally signed by Steve Allen
DN: cn=Steve Allen, email=sallen@americanc&c.com, o=American
Construction & Concrete, cn=Steve Allen
Date: 2025.01.16 12:27:19-0500

* The work performed by a firm that is dually verified as both an SDB and VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office. See SDB-1 Instructions, Section II, Paragraph 4 for example of how work performed by a firm that is dually verified is credited.

**SDB-3
SDB UTILIZATION SCHEDULE**

Bidder/Offeror: AINSWORTH INC.

Solicitation # : DGS-C-0948-0090 **Solicitation Title:** CAPITOL COMPLEX CENTRAL PLANT BLDG RENOVATI

List in the chart below SDBs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the SDB participation goal (add additional pages if necessary). Submit a **Letter of Commitment (SDB-3.1)** for each SDB subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

SDB Name SAP Vendor Number (6-digit number provided by SDB) SDB Verification Number (located on DGS SDB verification)	Type of SDB (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitment (or % of work to be self-performed by SDB bidder/offeror)	Dollar Value of Commitment (after applying any calculation per SDB-1, Section IV, Calculating SDB participation)
Name: ABC IT Solutions SAP Vendor Number: 123456 SDB Verification Number: 123456-2023-09-SB-M	MBE	IT staffing resources	%	\$
Name: SkyWrite Group SAP Vendor Number: 564638 SDB Verification Number: 564638-2025-04-SDB-W	<input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	VDC/BIM modelling	.68 %	\$ 90,750
Name: American Construction and Concrete SAP Vendor Number: 0000547951 SDB Verification Number: 547951202308-SDB-S	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input checked="" type="checkbox"/> SDVBE	supply pipe, fittings and material	4.14 %	\$ 554,240
Name: GreenTech Mechanical Insulation SAP Vendor Number: 5433503 SDB Verification Number: 543503-2025-02-SDB-W	<input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	supply and install pipe and duct insulation	2.21 %	\$ 295,940
Name: JS Dolan Industries SAP Vendor Number: 567674 SDB Verification Number: 567674-2025-12-SDB-S	<input type="checkbox"/> MBE <input type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input checked="" type="checkbox"/> DOBE <input checked="" type="checkbox"/> SDVBE	excavation	.26 %	\$ 34,750
Attach additional sheets if necessary			Total % SDB commitment: 7.28	Total \$ amount: \$ 975,680

**SDB-3.1
LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #: DGS-C-0948-0096 Solicitation Name: CAPITOL COMPLEX CENTRAL PLANT BLDG RENOVATIONS

	Bidder/Offeror Information	SDB Information
Name	AINSWORTH INC.	JS Dolan Industries
Address	203 LYNNDALE CT., MECHANICSBURG, PA 17050	225 Cherry Hill Rd., Nazareth, PA 18064
Point of Contact	JORDAN RHEN	Joel Dolan
Telephone #	(717) 507-7159	(484) 894-7173
Email address	jordan.rhen@ainsworth.com	JSDolanIndustries@gmail.com

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	excavation
Specific Time Frame the SDB will provide the services or supplies:	during the renovations of the Central Complex chiller plant

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

COMMITMENT TABLE	Total Contract/Fee Commitment Value	Allowable Participation Percentage	Allowable Participation Value equals Dollar Value Commitment on SDB-3
	(c)	(d)	(c) x (d) = (e)
SDB Subcontractor - performs at least 50% of the value of the subcontract with its own forces	34750	100%	34750
SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
SDB Stocking Suppliers - maintains materials on premises that are bought and stored and required for the contract.		60%	
SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

SDB verified*. By signing below, the SDB represents that it meets the SDB requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its SDB submission.

Sincerely,

Jordan Rhen

Bidder/Offeror Point of Contact Printed name

Joel Dolan

Bidder/Offeror Point of Contact Signature

Acknowledged

Joel Dolan

SDB Point of Contact Printed name

Joel Dolan

SDB Point of Contact Signature

* The work performed by a firm that is dually verified as both an SDB and VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office. See SDB-1 Instructions, Section II, Paragraph 4 for example of how work performed by a firm that is dually verified is credited.

**SDB-3.1
LETTER OF COMMITMENT**

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #: DGS-C-0948-0096 Solicitation Name: CAPITOL COMPLEX CENTRAL PLANT BLDG RENOVATIONS

	Bidder/Offeror Information	SDB Information
Name	AINSWORTH INC.	SkyWrite Group
Address	203 LYNNDALE CT., MECHANICSBURG, PA 17050	400 East Cedar St., Pulaski, WI 54162
Point of Contact	JORDAN RHEN	Jennifer Lambrecht
Telephone #	(717) 507-7159	(715) 851-3495
Email address	jordan.rhen@ainsworth.com	JENNIFER@SKYWRITE.GROUP

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	VDC/BIM modelling
Specific Time Frame the SDB will provide the services or supplies:	during the renovations of the Central Complex chiller plant

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

COMMITMENT TABLE	Total Contract/Fee Commitment Value	Allowable Participation Percentage	Allowable Participation Value equals Dollar Value Commitment on SDB-3
	(c)	(d)	(c) x (d) = (e)
SDB Subcontractor - performs at least 50% of the value of the subcontract with its own forces	90750	100%	90750
SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
SDB Stocking Suppliers - maintains materials on premises that are bought and stored and required for the contract.		60%	
SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

SDB verified*. By signing below, the SDB represents that it meets the SDB requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its SDB submission.

Sincerely,



Bidder/Offeror Point of Contact Printed name

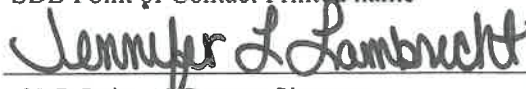


Bidder/Offeror Point of Contact Signature

Acknowledged

Jennifer Lambrecht

SDB Point of Contact Printed name



SDB Point of Contact Signature

* The work performed by a firm that is dually verified as both an SDB and VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office. See SDB-1 Instructions, Section II, Paragraph 4 for example of how work performed by a firm that is dually verified is credited.

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Project Description:	CAPITOL COMPLEX CENTRAL PLANT BLDG RENOVATIONS
Commonwealth Agency Name:	DEPARTMENT OF GENERAL SERVICES
Solicitation #:	DGS C-0948-0090 PHASE 003
Solicitation Due Date and Time:	1/20/26 2:00 pm

Bidder/Offeror Company Name:	Ainsworth Inc.
Bidder/Offeror Contact Name:	Jordan Rhen
Bidder/Offeror Contact Email:	jordan.rhen@ainsworth.com
Bidder/Offeror Contact Phone Number:	(717) 507-7159

Part 1 – Identified Items of Work Offeror Made Available to SDBs

Identify those items of contract work that the Offeror made available to SDBs. This includes, where appropriate, those items the Offeror identified and subdivided into economically feasible units to facilitate the SDB participation. For each item listed, show the anticipated percentage of the total contract cost. Offeror must demonstrate that enough work to meet the SDB participation goal was made available to SDBs, and the total percentage of the items of work identified for SDB participation met or exceeded the SDB participation goal set for the procurement.

Identified Items of Work	Was this work listed in the solicitation?	Does Offeror normally self-perform this work?	Was this work made available to SDB Firms? If not, explain why.
piping insulation	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no
VDC/BIM modelling	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no
supply pipe, fittings and material	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no
excavation	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no
sheet metal ductwork	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input checked="" type="checkbox"/> yes <input type="checkbox"/> no

Attach additional sheets if necessary.

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 2 – Identified SDBs and Record of Solicitations

Identify the SDBs solicited to provide quotes for the Identified Items of Work made available for SDB participation. Include the name of the SDB solicited, items of work for which quotes were solicited, date and manner of initial and follow-up solicitations, whether the SDB provided a quote, and whether the SDB is being used toward meeting the SDB participation goal. SDBs used to meet the SDB participation goal must be listed on the SDB Utilization Schedule (SDB-2).

Note: Copies of all written solicitations and documentation of follow-up calls to SDBs must be attached to this form. For each Identified SDB listed below, Offeror should submit an SDB Subcontractor Unavailability Certificate signed by the SDB or a statement from the Offeror that the SDB refused to sign the SDB Subcontractor Unavailability Certificate.

Name of Identified SDB and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
SDB Name: ALLEGHANY INDUSTRIAL <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	piping insulation	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/16/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> Used other SDB <input type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing
SDB Name: MASTERS MECHANICAL INSULATION <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	piping insulation	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/16/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> Used other SDB <input type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing

Attach additional sheets as necessary.

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 2 – Identified SDBs and Record of Solicitations

Identify the SDBs solicited to provide quotes for the Identified Items of Work made available for SDB participation. Include the name of the SDB solicited, items of work for which quotes were solicited, date and manner of initial and follow-up solicitations, whether the SDB provided a quote, and whether the SDB is being used toward meeting the SDB participation goal. SDBs used to meet the SDB participation goal must be listed on the **SDB Utilization Schedule (SDB-2)**.

Note: Copies of all written solicitations and documentation of follow-up calls to SDBs must be attached to this form. For each Identified SDB listed below, Offeror should submit an SDB Subcontractor Unavailability Certificate signed by the SDB or a statement from the Offeror that the SDB refused to sign the SDB Subcontractor Unavailability Certificate.

Name of Identified SDB and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
SDB Name: ED-O Insulation <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	pipng insulation	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/16/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> Used other SDB <input type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing
SDB Name: LOSHAW THERMAL TECHNOLOGIES <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	pipng insulation	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/16/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> Used other SDB <input type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing

Attach additional sheets as necessary.

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 2 – Identified SDBs and Record of Solicitations

Identify the SDBs solicited to provide quotes for the Identified Items of Work made available for SDB participation. Include the name of the SDB solicited, items of work for which quotes were solicited, date and manner of initial and follow-up solicitations, whether the SDB provided a quote, and whether the SDB is being used toward meeting the SDB participation goal. SDBs used to meet the SDB participation goal must be listed on the **SDB Utilization Schedule (SDB-2)**.

Note: Copies of all written solicitations and documentation of follow-up calls to SDBs must be attached to this form. For each Identified SDB listed below, Offeror should submit an SDB Subcontractor Unavailability Certificate signed by the SDB or a statement from the Offeror that the SDB refused to sign the SDB Subcontractor Unavailability Certificate.

Name of Identified SDB and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
SDB Name: Brex Enterprises <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input checked="" type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	excavation	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/16/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input checked="" type="checkbox"/> Used other SDB <input type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing
SDB Name: FR Beinke Wrecking <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input checked="" type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	excavation	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/16/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input checked="" type="checkbox"/> Used other SDB <input type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing

Attach additional sheets as necessary.

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 2 – Identified SDBs and Record of Solicitations

Identify the SDBs solicited to provide quotes for the Identified Items of Work made available for SDB participation. Include the name of the SDB solicited, items of work for which quotes were solicited, date and manner of initial and follow-up solicitations, whether the SDB provided a quote, and whether the SDB is being used toward meeting the SDB participation goal. SDBs used to meet the SDB participation goal must be listed on the SDB Utilization Schedule (SDB-2).

Note: Copies of all written solicitations and documentation of follow-up calls to SDBs must be attached to this form. For each Identified SDB listed below, Offeror should submit an SDB Subcontractor Unavailability Certificate signed by the SDB or a statement from the Offeror that the SDB refused to sign the SDB Subcontractor Unavailability Certificate.

Name of Identified SDB and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
SDB Name: PA PRIDE INSULATION <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	piping insulation	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/16/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input type="checkbox"/> no	<input type="checkbox"/> Used other SDB <input type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing
SDB Name: Burke & Company <input type="checkbox"/> MBE <input checked="" type="checkbox"/> WBE <input type="checkbox"/> LGBTBE <input type="checkbox"/> DOBE <input type="checkbox"/> SDVBE	sheet metal ductwork	Date: 11/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date: 12/18/25 <input type="checkbox"/> mail <input checked="" type="checkbox"/> email <input type="checkbox"/> fax	Date and Time of Call: Spoke with: Left Message:	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> yes <input checked="" type="checkbox"/> no	<input type="checkbox"/> Used other SDB <input checked="" type="checkbox"/> Used non-SDB <input type="checkbox"/> Self performing

Attach additional sheets as necessary.

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 3 – SDB Outreach Compliance Statement

- 1. List the Identified Items of Work for subcontracting opportunities for the solicitation along with specific work categories:**

pipng insulation VDC/BIM modelling supply pipe, fittings and material excavation sheet metal ductwork

- 2. Attach to this form copies of written solicitations (with Bid or Proposal instructions) used to solicit Identified SDBs for these subcontract opportunities.**

- 3. Offeror made the following attempts to contact the Identified SDBs:**

Initial RFQ through Building Connected 11/18/2025 Follow-up emails sent 12/16/2025

- 4. Bonding Requirements (Please Check One):**

This project does not involve bonding requirements.

Offeror assisted Identified SDBs to fulfill or seek waiver of bonding requirements.
(DESCRIBE EFFORTS):

--

- 5. Pre-Bid/Proposal Conference or Supplier Forum (Please Check One):**

Offeror did attend the pre-Bid/Proposal conference or Supplier Forum

No pre-Bid/Proposal conference or Supplier Forum was held

Offeror did not attend the pre-Bid/Proposal conference or Supplier Forum

SDB-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF SDB PARTICIPATION GOAL

Part 4 – Additional Information Regarding Rejected SDB Quotes

This form must be completed if Part 2 indicates that an SDB quote was rejected because the Offeror is using a non-SDB or is self-performing the Identified Items of Work. List the Identified Items of Work, state whether the work will be self-performed or performed by a non-SDB, and if applicable, state the name of the non-SDB firm. Also include the names of all SDBs and non-SDB firms that provided a quote and the amount of each quote.

Describe Identified Items of Work not being performed by SDBs (include specific section from bid or proposal)	Self-performing or using non-SDB (provide name of non-SDB if applicable)	Amount of non-SDB quote \$	Name of other firms that provided quotes and whether they are SDB	Amount quoted \$	Reason why SDB quote was rejected along with brief explanation
	<input type="checkbox"/> self-performing <input type="checkbox"/> using Non-SDB Name:		<input type="checkbox"/> SDB <input type="checkbox"/> Non-SDB Name:		<input type="checkbox"/> price <input type="checkbox"/> capabilities <input type="checkbox"/> other
	<input type="checkbox"/> self-performing <input type="checkbox"/> using Non-SDB Name:		<input type="checkbox"/> SDB <input type="checkbox"/> Non-SDB Name:		<input type="checkbox"/> price <input type="checkbox"/> capabilities <input type="checkbox"/> other
	<input type="checkbox"/> self-performing <input type="checkbox"/> using Non-SDB Name:		<input type="checkbox"/> SDB <input type="checkbox"/> Non-SDB Name:		<input type="checkbox"/> price <input type="checkbox"/> capabilities <input type="checkbox"/> other
	<input type="checkbox"/> self-performing <input type="checkbox"/> using Non-SDB Name:		<input type="checkbox"/> SDB <input type="checkbox"/> Non-SDB Name:		<input type="checkbox"/> price <input type="checkbox"/> capabilities <input type="checkbox"/> other
	<input type="checkbox"/> self-performing <input type="checkbox"/> using Non-SDB Name:		<input type="checkbox"/> SDB <input type="checkbox"/> Non-SDB Name:		<input type="checkbox"/> price <input type="checkbox"/> capabilities <input type="checkbox"/> other

Attach additional sheets as necessary.

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of FR Beinke Wrecking
(Name of SDB)

located at 132 Homestead Ct.
(Number) (Street)

Swedesboro, NJ 08085
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):


(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.

If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.

 Est Manager 1-19-26
(Signature of Bidder/Offeror) (Title) (Date)

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of ED-O Insulation
(Name of SDB)

located at 45 Lexington Ave.
(Number) (Street)

Trenton, NJ 08618
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):


(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.

If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.

 Est. Manager 1-19-26
(Signature of Bidder/Offeror) (Title) (Date)

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of Brex Enterprises
(Name of SDB)

located at 2 Main St.
(Number) (Street)

Irwin, PA 15642
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):

(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.
If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.

[Signature] Est. Manager 1-19-26
(Signature of Bidder/Offeror) (Title) (Date)

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of Master Mechanical Insulation
(Name of SDB)

located at 80 Creamery St.
(Number) (Street)

Myerstown, PA 17067
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):


(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.

If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.

 Est. Manager 1-19-26
(Signature of Bidder/Offeror) (Title) (Date)

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of ALLEGHANY INDUSTRIAL
(Name of SDB)

located at 48 Buck Rd.
(Number) (Street)

Lewis Run, PA 16738
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

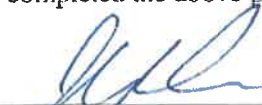
2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):

(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.
If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.


(Signature of Bidder/Offeror) Est. Manager (Title) 1-19-26 (Date)

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of Loshaw Thermal Technology
(Name of SDB)

located at 59 North Main St.
(Number) (Street)

Spring Grove, PA 17362
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):

(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.

If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.

 Est. Manager 1-19-26
(Signature of Bidder/Offeror) (Title) (Date)

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of PA PRIDE INSULATION
(Name of SDB)

located at 445 Avenue F
(Number) (Street)
Columbia, PA 17512
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):

(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.
If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.

  1-19-26
(Signature of Bidder/Offeror) (Title) (Date)

SDB-5
GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
SDB PARTICIPATION GOAL

Part 5 – SDB Subcontractor Unavailability Certificate

1. It is hereby certified that the firm of BURKE & COMPANY
(Name of SDB)

located at 2221 Ninth Ave.
(Number) (Street)

Altoona, PA 16602
(City) (State) (Zip)

was offered an opportunity to bid on Solicitation No. DGS-C-0948-0090 PHASE 3

by AINSWORTH INC.
(Name of Bidder/Offeror's Firm)

2. _____ (SDB), is either unavailable for the work/service or unable to prepare a Proposal for this project for the following reason(s):


(Signature of SDB's Representative) (Title) (Date)

(DGS SDB Certification #) (Telephone #)

***** 3.

If the SDB does not complete this form, the bidder/offeror must complete the following:

To the best of my knowledge and belief, the above-listed SDB is either unavailable for the work/service for this project, is unable to prepare a Proposal, or did not respond to a request for a price Proposal and has not completed the above portion of this submittal.

 Est. Manager 1-19-26
(Signature of Bidder/Offeror) (Title) (Date)