

SDB-2
SDB PARTICIPATION SUBMITTAL

Bidder/Offeror: CEDAR ELECTRIC INC **Solicitation # :** DGS C-0417-0048 PHASE

Solicitation Title: THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE/DO

Discipline: 4 ELECTRICAL (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

Base Bid: 1 (identify the corresponding Base Bid for this SDB Participation Submittal)

CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.

Click on bold titles to navigate to that specific page.

☒ **I agree to meet the SDB participation goal in full.**

I have completed and am submitting with my bid or proposal an **SDB Utilization Schedule (SDB-3)**, which is required in order to be considered for award.

☐ **I am requesting a partial waiver of the SDB participation goal.**

After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal**, I am unable to achieve the total SDB participation goal for this solicitation and am requesting a partial waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. an **SDB Utilization Schedule (SDB-3)** for that portion of the SDB participation goal that I will meet; AND
2. a **Good Faith Efforts Waiver Request** for the portion of the SDB participation goals that I am unable to meet.

☐ **I am requesting a full waiver of the SDB participation goal**

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NOTE: SDB primes who are submitting as bidders or offerors must complete an **SDB Utilization Schedule (SDB-3)** identifying any self-performance towards the SDB participation goal.

SDB-3
SDB UTILIZATION SCHEDULE

Bidder/Officer: CEDAR ELECTRIC INC

Solicitation # : DGS C-0417-0048 PHAS **Solicitation Title:** THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE

List in the chart below SDBs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the SDB participation goal (add additional pages if necessary). Submit a **Letter of Commitment (SDB-3.1)** for each SDB subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

SDB Name SAP Vendor Number (6-digit number provided by SDB) SDB Verification Number (located on DGS SDB verification)	Type of SDB (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitment (or % of work to be self-performed by SDB bidder/offeror)	Dollar Value of Commitment (after applying any calculation per SDB-1, Section IV, Calculating SDB participation)
Name: <u>ABC IT Solutions</u> SAP Vendor Number: <u>123456</u> SDB Verification Number: <u>123456-2023-09-SB-M</u>	MBE	IT staffing resources	%	\$
Name: Manna Supply Inc SAP Vendor Number: 539516 SDB Verification Number: 539516202508-sdb-mw	☒ MBE ☒ WBE ☐ LGBTBE ☐ DOBE ☐ SDVBE	Lighting, gear and standard materials	18 %	620,946.00
Name: SAH Inc SAP Vendor Number: 129199 SDB Verification Number: 129199202503	☐ MBE ☒ WBE ☐ LGBTBE ☐ DOBE ☐ SDVBE	Fire alarm and accessories	7 %	241,797.00
Name: SAP Vendor Number: SDB Verification Number:	☐ MBE ☐ WBE ☐ LGBTBE ☐ DOBE ☐ SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	☐ MBE ☐ WBE ☐ LGBTBE ☐ DOBE ☐ SDVBE		%	
Attach additional sheets if necessary			Total % SDB commitment: 0.25%	Total \$ amount: \$ 0 862,743.00

SDB-3.1
LETTER OF COMMITMENT

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #: DGS C-0417-0048 Solicitation Name: THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE/DORM BUILDING

	Bidder/Offeror Information	SDB Information
Name	CEDAR ELECTRIC INC	Manna Supply Inc
Address	2696 N READING ROAD REINHOLDS PA 17569	1516 N 5th Street Suite #505, Philadelphia PA 19122
Point of Contact	DOUG COONAN	Brion Martin
Telephone #	(717) 945-7982	610-222-4775
Email address	DOUG@CEDARELECTRICINC.COM	brion.martin@mannasupply.com

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	Lighting, gear and standard materials
Specific Time Frame the SDB will provide the services or supplies:	DURATION OF JOB

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

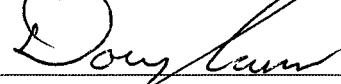
COMMITMENT TABLE	Total Contract/Fee Commitment Value	Allowable Participation Percentage	Allowable Participation Value equals Dollar Value Commitment on SDB-3
	(c)	(d)	(c) x (d) = (e)
SDB Subcontractor - performs at least 50% of the value of the subcontract with its own forces		100%	
SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
SDB Stocking Suppliers - maintains materials on premises that are bought and stored and required for the contract.	1,034,910.00	60%	620,946.00
SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

SDB verified*. By signing below, the SDB represents that it meets the SDB requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its SDB submission.

Sincerely,

DOUG COONAN

Bidder/Offeror Point of Contact Printed name



Bidder/Offeror Point of Contact Signature

Acknowledged

Brion Martin, Project Manager, 3-27-26

SDB Point of Contact Printed name



SDB Point of Contact Signature

** The work performed by a firm that is dually verified as both an SDB and VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office. See SDB-1 Instructions, Section II, Paragraph 4 for example of how work performed by a firm that is dually verified is credited.*

SDB-3.1
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	Bidder/Offeror Information	SDB Information
Name	CEDAR ELECTRIC INC	SAH Incorporated
Address	2696 N READING ROAD REINHOLDS PA 17569	50 S Museum Road, Shillington, PA 19607
Point of Contact	DOUG COONAN	Matthew Seymore
Telephone #	717-945-7982	(484) 637-9955
Email address	DOUG@CEDARELECTRICINC.COM	mseymore@bsgi.com

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	Fire alarm and accessories
Specific Time Frame the SDB will provide the services or supplies:	DURATION OF JOB

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

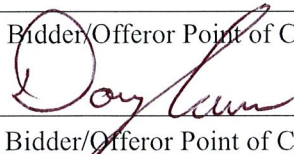
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SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
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Sincerely,

DOUG COONAN

Bidder/Offeror Point of Contact Printed name



Bidder/Offeror Point of Contact Signature

Acknowledged

Matthew Seymore

SDB Point of Contact Printed name

Matthew Seymore

Digitally signed by Matthew Seymore
DN: cn=C=US, email=mseymore@bsgi.com, o=Berkshire Systems Group
Inc., cn=Matthew Seymore
Date: 2026.03.31 12:26:14-0400

SDB Point of Contact Signature

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SDB-2
SDB PARTICIPATION SUBMITTAL

Bidder/Offeror: CEDAR ELECTRIC INC **Solicitation # :** DGS C-0417-0048 PHASE

Solicitation Title: THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE/DO

Discipline: 4 ELECTRICAL (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

Base Bid: 2 (identify the corresponding Base Bid for this SDB Participation Submittal)

CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.

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SDB-3 SDB UTILIZATION SCHEDULE

Bidder/Offerrer: CEDAR ELECTRIC INC

Solicitation # : DGS C-0417-0048 PHAS **Solicitation Title:** THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE

List in the chart below SDBs (including where applicable a prime bidder or offeror is self-performing a portion of the work) that will be used to meet the SDB participation goal (add additional pages if necessary). Submit a **Letter of Commitment (SDB-3.1)** for each SDB subcontractor, supplier, or manufacturer (add additional Letters of Commitment as necessary).

SDB Name SAP Vendor Number (6-digit number provided by SDB) SDB Verification Number (located on DGS SDB verification)	Type of SDB (check all that apply)	Description of Work to be Performed (Statement of Work/Specification reference)	% Commitment (or % of work to be self-performed by SDB bidder/offeror)	Dollar Value of Commitment (after applying any calculation per SDB-1, Section IV, Calculating SDB participation)
Name: ABC IT Solutions SAP Vendor Number: 123456 SDB Verification Number: 123456-2023-09-SB-M	MBE	IT staffing resources	%	\$
Name: Manna Supply Inc SAP Vendor Number: 539516 SDB Verification Number: 539516202508-sdb-mw	☒ MBE ☒ WBE ☐ LGTBE ☐ DOBE ☐ SDVBE	Lighting, gear and standard materials	18 %	620,946.00
Name: SAH Inc SAP Vendor Number: 129199 SDB Verification Number: 129199202503	☐ MBE ☒ WBE ☐ LGTBE ☐ DOBE ☐ SDVBE	Fire alarm and accessories	7 %	241,797.00
Name: SAP Vendor Number: SDB Verification Number:	☐ MBE ☐ WBE ☐ LGTBE ☐ DOBE ☐ SDVBE		%	
Name: SAP Vendor Number: SDB Verification Number:	☐ MBE ☐ WBE ☐ LGTBE ☐ DOBE ☐ SDVBE		%	
Attach additional sheets if necessary			Total % SDB commitment: 025%	Total \$ amount: \$ 862,743.00

SDB-3.1
LETTER OF COMMITMENT

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #: DGS C-0417-0048 Solicitation Name: THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE/DORM BUILDING

	Bidder/Offeror Information	SDB Information
Name	CEDAR ELECTRIC INC	Manna Supply Inc
Address	2696 N READING ROAD REINHOLDS PA 17569	1516 N 5th Street Suite #505, Philadelphia PA 19122
Point of Contact	DOUG COONAN	Brion Martin
Telephone #	(717) 945-7982	610-222-4775
Email address	DOUG@CEDARELECTRICINC.COM	brion.martin@mannasupply.com

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Services or supplies the SDB will provide:	Lighting, gear and standard materials
Specific Time Frame the SDB will provide the services or supplies:	DURATION OF JOB

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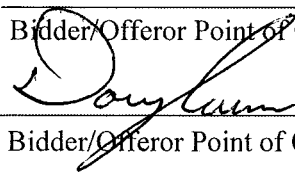
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SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

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Sincerely,

DOUG COONAN

Bidder/Offeror Point of Contact Printed name

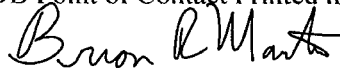


Bidder/Offeror Point of Contact Signature

Acknowledged

Brion Martin, Project Manager, 3-27-26

SDB Point of Contact Printed name



SDB Point of Contact Signature

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SDB-3.1
LETTER OF COMMITMENT

This Letter of Commitment serves as confirmation of the commitment by the prime Bidder or Offeror to utilize the Small Diverse Business (SDB) on the below-referenced Solicitation/Project.

Solicitation #: DGS C-0417-0048 Solicitation Name: THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE/DORM BUILDING

	Bidder/Offeror Information	SDB Information
Name	CEDAR ELECTRIC INC	SAH Incorporated
Address	2696 N READING ROAD REINHOLDS PA 17569	50 S Museum Road, Shillington, PA 19607
Point of Contact	DOUG COONAN	Matthew Seymore
Telephone #	717-945-7982	(484) 637-9955
Email address	DOUG@CEDARELECTRICINC.COM	mseymore@bsgi.com

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Services or supplies the SDB will provide:	Fire alarm and accessories
Specific Time Frame the SDB will provide the services or supplies:	DURATION OF JOB

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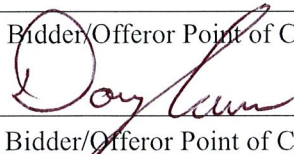
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SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

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Sincerely,

DOUG COONAN

Bidder/Offeror Point of Contact Printed name



Bidder/Offeror Point of Contact Signature

Acknowledged

Matthew Seymore

SDB Point of Contact Printed name

Matthew Seymore

Digitally signed by Matthew Seymore
DN: cn=C=US, email=mseymore@bsgi.com, o=Berkshire Systems Group
Inc., cn=Matthew Seymore
Date: 2026.03.31 12:26:14-0400

SDB Point of Contact Signature

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SDB-2
SDB PARTICIPATION SUBMITTAL

Bidder/Offeror: CEDAR ELECTRIC INC **Solicitation # :** DGS C-0417-0048 PHASE

Solicitation Title: THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE/DO

Discipline: .4 ELECTRICAL (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

Base Bid: 3 (identify the corresponding Base Bid for this SDB Participation Submittal)

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SDB-3
SDB UTILIZATION SCHEDULE

Bidder/Offerrer: CEDAR ELECTRIC INC

Solicitation # : DGS C-0417-0048 PHAS **Solicitation Title:** THADDEUS STEVENS COLLEGE - NEW MULTIPURPOSE

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Attach additional sheets if necessary			Total % SDB commitment: 0 25%	Total \$ amount: \$ 0 862,743.00

SDB-3.1
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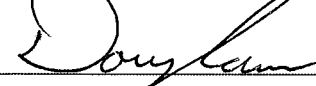
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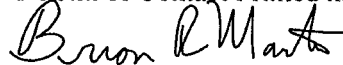


Bidder/Offeror Point of Contact Signature

Acknowledged

Brion Martin, Project Manager, 3-27-26

SDB Point of Contact Printed name



SDB Point of Contact Signature

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Name	CEDAR ELECTRIC INC	SAH Incorporated
Address	2696 N READING ROAD REINHOLDS PA 17569	50 S Museum Road, Shillington, PA 19607
Point of Contact	DOUG COONAN	Matthew Seymore
Telephone #	717-945-7982	(484) 637-9955
Email address	DOUG@CEDARELECTRICINC.COM	mseymore@bsgi.com

Services/Supplies and Time Frame. If Bidder/Offeror is the successful vendor, the SDB shall perform or provide the following services or supplies during the term of the prime contract, as more specifically set forth below:

Services or supplies the SDB will provide:	Fire alarm and accessories
Specific Time Frame the SDB will provide the services or supplies:	DURATION OF JOB

Dollar Value of Commitment. These service or supplies for contract/fee indicated in the table below shall be for the term of the contract.

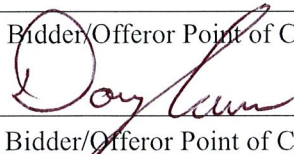
COMMITMENT TABLE	Total Contract/Fee Commitment Value	Allowable Participation Percentage	Allowable Participation Value equals Dollar Value Commitment on SDB-3
	(c)	(d)	(c) x (d) = (e)
SDB Subcontractor - performs at least 50% of the value of the subcontract with its own forces	241,797.00	100%	241,797.00
SDB Manufacturer - produces on premise material, supplies, articles or equipment required for contract.		100%	
SDB Stocking Suppliers - maintains materials on premises that are bought and stored and required for the contract.		60%	
SDB Non-stocking Supplier - Service Fee Only -Does not carry inventory.		100%	

SDB verified*. By signing below, the SDB represents that it meets the SDB requirements set forth in the Solicitation and all required documentation has been provided to the Bidder/Offeror for its SDB submission.

Sincerely,

DOUG COONAN

Bidder/Offeror Point of Contact Printed name



Bidder/Offeror Point of Contact Signature

Acknowledged

Matthew Seymore

SDB Point of Contact Printed name

Matthew Seymore

Digitally signed by Matthew Seymore
DN: cn=C=US, email=mseymore@bsgi.com, o=Berkshire Systems Group
Inc., cn=Matthew Seymore
Date: 2026.03.31 12:26:14-0400

SDB Point of Contact Signature

** The work performed by a firm that is dually verified as both an SDB and VBE will be counted by BDISBO towards fulfilling both the SDB and VBE commitments unless otherwise agreed to by the parties in writing and approved by BDISBO and the Issuing Office. See SDB-1 Instructions, Section II, Paragraph 4 for example of how work performed by a firm that is dually verified is credited.*