

VBE-2
VBE PARTICIPATION SUBMITTAL

Bidder/Offerer: _____ **Solicitation # :** _____

Solicitation Title: _____

Discipline: _____ (.1 GC, .2 HVAC, .3 Plumbing, or .4 Electrical)

Base Bid: _____ (identify the corresponding Base Bid for this VBE Participation Submittal)

CHECK ONE, AND ONLY ONE, BOX. FAILURE TO COMPLY WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.

Click on bold titles to navigate to that specific page.

☐ **I agree to meet the VBE participation goal in full.**
I have completed and am submitting with my bid or proposal a **VBE Utilization Schedule (VBE-3)**, which is required in order to be considered for award.

☐ **I am requesting a partial waiver of the VBE participation goal.**
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve the total VBE participation goal for this solicitation and am requesting a partial waiver of the VBE participation goal. I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. a **VBE Utilization Schedule (VBE-3)** for that portion of the VBE participation goal that I will meet; AND
2. a **Good Faith Efforts Waiver Request** for the portion of the VBE participation goals that I am unable to meet.

☐ **I am requesting a full waiver of the VBE participation goal**
After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the VBE Participation Goal**, I am unable to achieve any part of the VBE participation goal for this solicitation and am requesting a full waiver of the VBE participation goal.

I have completed and am submitting with my bid or proposal a **Good Faith Efforts Waiver Request** for the complete VBE participation goal, which is required in order to be considered for award.

NOTE: VBE primes who are submitting as bidders or offerors must complete a **VBE Utilization Schedule (VBE-3)** identifying any self-performance towards the VBE participation goal.

VBE-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF VBE PARTICIPATION GOAL

Project Description:	Thaddeus Stevens College - New Multipurpose/Dorm Building
Commonwealth Agency Name:	DGS
Solicitation #:	DGS C-0417-0048 P1.1
Solicitation Due Date and Time:	3/31/26 2:00 pm

Bidder/Offeror Company Name:	Wohlsen Construction
Bidder/Offeror Contact Name:	Tim Myers
Bidder/Offeror Contact Email:	tmyers@wohlsen.com
Bidder/Offeror Contact Phone Number:	(717) 299-2500

Part 1 – Identified Items of Work Offeror Made Available to VBEs

Identify those items of contract work that the Offeror made available to VBEs. This includes, where appropriate, those items the Offeror identified and subdivided into economically feasible units to facilitate the VBE participation. For each item listed, show the anticipated percentage of the total contract cost. Offeror must demonstrate that enough work to meet the VBE participation goal was made available to VBEs, and the total percentage of the items of work identified for VBE participation met or exceeded the VBE participation goal set for the procurement.

Identified Items of Work	Was this work listed in the solicitation?	Does Offeror normally self-perform this work?	Was this work made available to VBE Firms? If not, explain why.
Concrete (5%)	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
Elevators (.5%)	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
Doors, Frames, Hardware (1.5%)	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
Painting (2%)	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
Earthwork (5%)	☒ yes ☐ no	☐ yes ☒ no	☐ yes ☒ no

Attach additional sheets if necessary.

VBE-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF VBE PARTICIPATION GOAL

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Commonwealth Agency Name:	DGS
Solicitation #:	DGS C-0417-0048 P1.1
Solicitation Due Date and Time:	3/31/26 2:00 pm

Bidder/Offeror Company Name:	Wohlsen Construction
Bidder/Offeror Contact Name:	Tim Myers
Bidder/Offeror Contact Email:	tmyers@wohlsen.com
Bidder/Offeror Contact Phone Number:	(717) 299-2500

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Identified Items of Work	Was this work listed in the solicitation?	Does Offeror normally self-perform this work?	Was this work made available to VBE Firms? If not, explain why.
Paving (1%)	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
	☒ yes ☐ no	☐ yes ☒ no	☒ yes ☐ no
	☒ yes ☐ no	☐ yes ☒ no	☐ yes ☒ no

Attach additional sheets if necessary.

VBE-5

GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF VBE PARTICIPATION GOAL

Part 2 – Identified VBEs and Record of Solicitations

Identify the VBEs solicited to provide quotes for the Identified Items of Work made available for VBE participation. Include the name of the VBE solicited, items of work for which quotes were solicited, date and manner of initial and follow-up solicitations, whether the VBE provided a quote, and whether the VBE is being used toward meeting the VBE participation goal. VBEs used to meet the VBE participation goal must be listed on the **VBE Utilization Schedule (VBE-2)**.

Note: Copies of all written solicitations and documentation of follow-up calls to VBEs must be attached to this form. For each Identified VBE listed below, Offeror should submit a VBE Subcontractor Unavailability Certificate signed by the VBE or a statement from the Offeror that the VBE refused to sign the VBE Subcontractor Unavailability Certificate.

Name of Identified VBE and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
VBE Name: American Construction ☐ VBE ☒ SDVBE	Concrete	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 1/12/26 1:30 pm Spoke with: Steve Left Message:	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing
VBE Name: Serviam ☐ VBE ☒ SDVBE	Concrete	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 1/12/26 1:30 pm Spoke with: Steve Left Message:	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing

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VBE-5

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VBE Name: American Construction ☐ VBE ☒ SDVBE	Specialties	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 1/12/26 1:30 pm Spoke with: Steve Left Message:	☒ yes ☐ no	☐ yes ☒ no	☐ Used other VBE ☒ Used non-VBE ☐ Self performing
VBE Name: Thomas Joseph ☐ VBE ☒ SDVBE	Painting	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 2/5/26 1:40 pm Spoke with: Left Message: Yes	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing

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Name of Identified VBE and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
VBE Name: Wildcat-Zar nas ☐ VBE ☒ SDVBE	Paint	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 2/5/26 1:46 pm Spoke with: Left Message: yes	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing
VBE Name: Right Elevator ☐ VBE ☒ SDVBE	Elevator	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: Construction_RFP_IFB_VBE_Participation Spoke with: Left Message: Declined bid invite on 1/12/26	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing

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Note: Copies of all written solicitations and documentation of follow-up calls to VBEs must be attached to this form. For each Identified VBE listed below, Offeror should submit a VBE Subcontractor Unavailability Certificate signed by the VBE or a statement from the Offeror that the VBE refused to sign the VBE Subcontractor Unavailability Certificate.

Name of Identified VBE and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
VBE Name: Gundy Excavating ☒ VBE ☐ SDVBE	Sitework	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 2/5/26 1:50 pm Spoke with: Steve Left Message: Not Bidding	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing
VBE Name: Harnden ☐ VBE ☒ SDVBE	Sitework	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: Construction_RFP_IFB_VBE_Participation Spoke with: Left Message: Declined invite on 1/4/26	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing

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Note: Copies of all written solicitations and documentation of follow-up calls to VBEs must be attached to this form. For each Identified VBE listed below, Offeror should submit a VBE Subcontractor Unavailability Certificate signed by the VBE or a statement from the Offeror that the VBE refused to sign the VBE Subcontractor Unavailability Certificate.

Name of Identified VBE and Classification	Describe Item of Work Solicited	Initial Solicitation Date & Method	Follow-up Solicitation Date & Method	Details for Follow-up Calls	Quote Received?	Quote Used?	Reason Quote Rejected
VBE Name: Barker and Barker ☒ VBE ☐ SDVBE	Paving	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 2/5/26 1:55 pm Spoke with: Tucker Left Message:	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing
VBE Name: Gundy ☒ VBE ☐ SDVBE	Paving	Date: 1/12/26 ☐ mail ☒ email ☐ fax	Date: 1/22/26 ☐ mail ☒ email ☐ fax	Date and Time of Call: 2/5/26 1:50 pm Spoke with: Steve Left Message: Not bidding	☐ yes ☒ no	☐ yes ☐ no	☐ Used other VBE ☐ Used non-VBE ☐ Self performing

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GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF
VBE PARTICIPATION GOAL

Part 3 – VBE Outreach Compliance Statement

- 1. List the Identified Items of Work for subcontracting opportunities for the solicitation along with specific work categories:**

Concrete, Earthwork, Painting, Doors/Frames/Hardware, Elevator, Paving

- 2. Attach to this form copies of written solicitations (with Bid or Proposal instructions) used to solicit Identified VBEs for these subcontract opportunities.**

- 3. Offeror made the following attempts to contact the Identified VBEs:**

Each identified VBE was personally sent an initial solicitation and follow-up solicitation through our Construction Bidding Software (BuildingConnected). Building Connected is an online platform that allows us to organize bid packages, send out solicitations, track and monitor solicitations. This platform provides access to all of the construction documents for reviewing and download. Every SDB that we invited would have received our initial invite and all notices of addendums, scopes of work, and other pertinent memos via an email through Building Connected.

In addition, all identified VBE contractors were personally called to solicit pricing for the project or they were sent personal emails from Wohlsen personnel which is different from the email received through Building Connected.

We also stayed after the Pre-bid meeting to meet with all of the VBE contractors that were present at the Pre-bid to make sure that we had each others contact information and discussed bidding scope.

In our Good Faith Effort folder I have provided a sample screenshots from Building Connected to show sample bid invites and how to read our documentation of follow-ups.

- 4. Bonding Requirements (Please Check One):**

☐

This project does not involve bonding requirements.

☒

Offeror assisted Identified VBEs to fulfill or seek waiver of bonding requirements.
(DESCRIBE EFFORTS):

Wohlsen made the decision to use a hybrid approach of using subcontractor bonding and its Subcontractor Default Insurance policy and Prequalification program for the submission of this proposal. These programs will allow identified SDBs to seek a waiver of bonding requirements by completing the prequalification process with Wohlsen. By using this policy, traditional subcontractor bonding requirements can be reduced or eliminated since Wohlsen is the policy holder.

- 5. Pre-Bid/Proposal Conference or Supplier Forum (Please Check One):**

☒

Offeror did attend the pre-Bid/Proposal conference or Supplier Forum

☐

No pre-Bid/Proposal conference or Supplier Forum was held

☐

Offeror did not attend the pre-Bid/Proposal conference or Supplier Forum

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GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST OF VBE PARTICIPATION GOAL

Part 4 – Additional Information Regarding Rejected VBE Quotes

This form must be completed if Part 2 indicates that a VBE quote was rejected because the Offeror is using a non-VBE or is self-performing the Identified Items of Work. List the Identified Items of Work, state whether the work will be self-performed or performed by a non-VBE, and if applicable, state the name of the non-VBE firm. Also include the names of all VBEs and non-VBE firms that provided a quote and the amount of each quote.

Describe Identified Items of Work not being performed by VBEs (include specific section from bid or proposal)	Self-performing or using non-VBE (provide name of non-VBE if applicable)	Amount of non-VBE quote \$	Name of other firms that provided quotes and whether they are VBE	Amount quoted \$	Reason why VBE quote was rejected along with brief explanation
Specialties	☐ self-performing ☒ using Non-VBE Name: Combination	\$ 168,369	☒ VBE ☐ Non-VBE Name: American Construction	\$ 159,246	☒ price ☐ capabilities ☐ other Incomplete scope of work
Specialties	☐ self-performing ☒ using Non-VBE Name: Combination	\$ 168,369	☐ VBE ☒ Non-VBE Name: Reeb Building Systems	\$ 183,213	☒ price ☐ capabilities ☐ other
Specialties	☐ self-performing ☒ using Non-VBE Name: Combination	\$ 168,369	☐ VBE ☒ Non-VBE Name: Signature	\$ 140,889	☐ price ☐ capabilities ☒ other Used a portion of their quote in the combination
Specialties	☐ self-performing ☒ using Non-VBE Name: Combination	\$ 168,369	☐ VBE ☒ Non-VBE Name: H2	\$ 199,228	☐ price ☐ capabilities ☒ other Used a portion of their quote in the combination
Specialties	☐ self-performing ☒ using Non-VBE Name: Combination	\$ 168,369	☐ VBE ☒ Non-VBE Name: Hostetter	\$ 186,415	☐ price ☐ capabilities ☒ other Used a portion of their quote in the combination

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